Three Rivers Community Action TIF Request

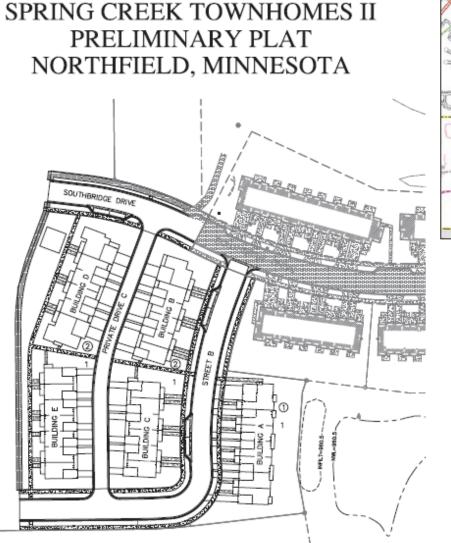
Nate Carlson, Economic Development Coordinator June 1, 2021

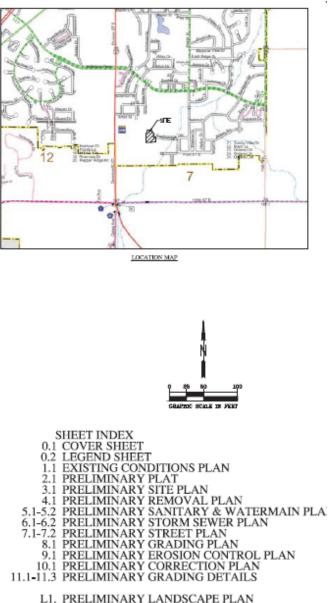
Project Overview

- Three Rivers Community Action Housing Development
 - Southeast and South Central Minnesota housing developer specializing in affordable housing
 - Located in Zumbrota, MN
 - Completed projects in several different communities totaling over 700 units of housing
 - Including Spring Creek I townhomes constructed in 2013.
- Housing Project Opportunity
 - Identified the demand for affordable housing in Northfield
 - Partnered with HRA and City on Spring Creek I townhomes 28 units
 - Approached HRA regarding Spring Creek II project in 2018
 - Applied for Low-Income Housing Tax Credits (LIHTC) through State of MN
 - Received Tax credit allocation in Fall 2019
 - Housing Assistance(Tax Increment Financing)
 - Site Improvements
 - Requested 4.5 acres of property from HRA

Site Location

- 4.5 Acres
- Southbridge Drive to be extended to service the project





Type of Housing

- Affordable Housing
 - 32 townhome units to be constructed
 - 8 two bedroom units; 22 three bedroom units; 2 four bedroom units
 - Renters 24 families will be at or below 60% AMI; 8 families will be at or below 30% AMI
 - Employment income for households of 60% AMI Between \$15 and \$20 per hour
 - 4 units will be designated for CAC use
 - 4 units will be designated housing for people with developmental disabilities

Project Examples







Business Subsidy/Tax Increment Financing

- Project need for assistance
 - For project to occur in Northfield, major site improvements are required
 - Significant costs related to road construction, site preparation and foundation
 - \$13.9 million project
- Tax Increment Financing
 - Housing District (25-year duration)
 - Capture increment for affordable housing projects (i.e. income limits per statute)
 - Current request set up for a "Pay-as-you-go;" no up-front financing requested, TIF reimburses gap expenditures over the duration of the TIF District
 - TIF Note \$706,000



Spring Creek II TIF District

Nick Anhut – Senior Municipal Advisor June 1, 2021

What is Tax Increment Financing?

- The ability to capture and utilize <u>most</u> of the increased local property tax revenue from new development within a defined geography
 - ✓ Taxes derived from a school operating referendum are <u>not</u> captured
- Authorized by Minnesota Statutes 469.174 to 469.1794 ("TIF Act")
- Used to encourage certain types of development or redevelopment that would not reasonably occur without assistance ("But For" test)
 - ✓ Example: Construction of <u>Affordable Housing</u>
- Subject to annual reporting to the Office of State Auditor

Spring Creek II Housing TIF District

- Maximum term 25 years after first TIF revenue received
 - ✓ First increment scheduled for 2023
- Affordable Housing Qualifications:
 - ✓ Must maintain affordable housing income restrictions
 - ✓ At least 13 units (>40%) restricted for occupancy at affordable levels
 - ✓ 100% of units will meet qualifications
- Budget: anticipated TIF revenue supports up to <u>\$795,368</u> of affordable housing assistance

What is Tax Increment Financing?

- TIF District approval requires public hearing and adoption of a Tax Increment Financing Plan within a Development Program
 - ✓ Program and TIF Plan declare policy objectives and set budget for TIF revenues and expenditures (<u>City approved July 21, 2020</u>)
- Terms and use of TIF governed by a contract with a Developer
 - ✓ "TIF Assistance Agreement"
 - Sets city expectations for project development, amounts / types of public assistance, etc.

Findings: "But For" Analysis

- The development is only possible but for the use of tax increment assistance
 - Developer has stated the project will not proceed solely through private investment in the reasonably foreseeable future
 - Also Northfield HRA, Federal Tax Credits and MN Housing Finance Agency support
- Revised Project Pro Forma
 - ✓ \$13,925,739 Project development costs
 - ✓ \$11,616,989 of committed sources tax credit equity and others
 - ✓ \$2,308,000 mortgage need TIF Paygo Note secures amount

Considerations

- Resolution to approve TIF Assistance Agreement
 - ✓ Agreement drafted from City's TIF Counsel at Kennedy & Graven
 - Ehlers reviewed and recommends approval
 - ✓ \$706,000 PAYGO TIF Note to reimburse housing development costs
 - Risk placed on developer to fund and construct project; pay taxes
 - > Payments limited to only 90% of TIF actually received no other City funds
 - Developer required to meet requirements of City's development agreement and annual affordable housing compliance
 - ✓ End State: 32 new units of affordable housing delivered