2020 CVB BUDGET - FINAL	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	2020 BUDGET	2019 Projected	2018 BUDGET
Actual/Budget	**ACTUAL**	**ACTUAL**	**ACTUAL**	**ACTUAL**	**ACTUAL**	**ACTUAL**	**ACTUAL**	**ACTUAL**	**ACTUAL**	**Budget**	**Budget**	**Budget**			
2010 ACTUAL	$ 1,184.25	$ 10,577.45	$ 2,213.31	$ 3,872.35	$ 3,404.93	$ 4,647.78	$ 1,572.79	$ 3,766.76	$ 6,177.93	$ 14,266.28	$ 11,084.13	$ 16,765.01	$ 79,532.97		
2011 ACTUAL	$ 2,714.56	$ 2,943.07	$ 3,394.12	$ 2,395.93	$ 3,672.80	$ 3,646.25	$ 4,132.29	$ 11,289.92	$ 6,309.47	$ 16,055.09	$ 8,195.53	$ 13,507.79	$ 78,256.82		
2012 ACTUAL	$ 5,298.34	$ 4,920.48	$ 5,992.71	$ 2,416.21	$ 5,315.17	$ 5,022.96	$ 9,680.36	$ 7,673.20	$ 8,848.80	$ 5,739.39	$ 10,026.33	$ 3,786.33	$ 74,720.28		
2013 ACTUAL	$ 9,990.84	$ 6,013.40	$ 3,337.74	$ 5,307.84	$ 4,448.28	$ 3,715.74	$ 10,457.58	$ 5,210.49	$ 4,381.94	$ 12,993.20	$ 9,799.11	$ 3,200.62	$ 78,856.78		
2014 ACTUAL	$ 4,089.61	$ 5,291.39	$ 6,023.06	$ 6,446.33	$ 4,361.48	$ -	$ 13,676.33	$ 8,782.08	$ 12,571.58	$ 5,217.16	$ 6,686.50	$ 8,449.18	$ 81,594.70		
2015 ACTUAL	$ 7,697.14	$ 3,561.18	$ 7,417.00	$ 3,466.11	$ 1,645.20	$ 10,124.46	$ 9,562.90	$ 4,200.53	$ 6,843.00	$ 8,479.94	$ 9,626.82	$ 8,831.13	$ 81,455.41		
2016 ACTUAL	$ 10,701.63	$ 6,701.35	$ 27,798.81	$ 3,293.02	$ 4,614.33	$ 8,305.85	$ -	$ 11,456.83	$ 5,262.19	$ 13,819.41	$ 28,121.89	$ 2,493.21	$ 122,568.52		
2017 ACTUAL	$ 15,402.20	$ 4,557.73	$ 7,272.87	$ 5,392.97	$ 4,388.39	$ -	$ 17,334.15	$ 8,716.54	$ 4,066.09	$ 13,563.06	$ 13,270.12	$ 10,674.75	$ 104,638.87		
2018 ACTUAL	$ 8,426.72	$ 8,932.83	$ 8,502.21	$ 3,662.48	$ 6,824.18		$ 11,589.63	$ 10,042.61	$ 11,300.00	$ 13,300.00	$ 12,200.00	$ 10,300.00	$ 105,080.66		
2019 ACTUAL	$ 8,353.96		$ 15,086.68	$ 9,099.02	$ 8,474.56	$ 7,634.73	$ 20,088.07	$ 14,678.24	$ 9,575.55	$ 17,300.00	$ 16,200.00	$ 12,694.75		$ 139,185.56	
Revenues															
Interest Income	$ -	$ -	$ 20.00	$ -	$ -	$ 20.00	$ -	$ -	$ 20.00		$ -	$ 20.00	$ 80.00	$ 92.72	$ 16.00
Lodging Tax 2020	$ 12,400.00	$ 12,900.00	$ 12,500.00	$ 7,700.00	$ 10,800.00	$ 9,000.00	$ 10,600.00	$ 14,000.00	$ 10,000.00	$ 17,300.00	$ 16,200.00	$ 12,700.00	$ 146,100.00	$ 104,038.05	$ 100,000.00
Miscellaneous/Other Revenue	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 697.12	$ 7,000.00
Special Projects Income							$ -						$ -	$ 2,819.00	
EMT Grants	$ -		$ 7,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 7,000.00	$ 608.00	$ 7,000.00
TOTAL REVENUES	**$ 12,400.00**	**$ 12,900.00**	**$ 19,520.00**	**$ 7,700.00**	**$ 10,800.00**	**$ 9,020.00**	**$ 10,600.00**	**$ 14,000.00**	**$ 10,020.00**	**$ 17,300.00**	**$ 16,200.00**	**$ 12,720.00**	**$ 153,180.00**	**$ 108,254.89**	**$ 114,016.00**
EXPENSES															
Total Personnel Expenses	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 5,260.25**	**$ 6,260.25**	**$ 64,123.00**	**$ 56,013.81**	**$ 55,885.86**
Total Operations Expenses	**$ 4,200.00**	**$ 1,350.00**	**$ 2,380.00**	**$ 1,350.00**	**$ 1,350.00**	**$ 1,350.00**	**$ 1,350.00**	**$ 1,350.00**	**$ 1,350.00**	**$ 3,350.00**	**$ 1,350.00**	**$ 1,350.00**	**$ 22,080.00**	**$ 17,769.45**	**$ 18,197.50**
Advertising Expenses	**$ 14,400.00**	**$ 4,020.00**	**$ 4,200.00**	**$ 5,575.00**	**$ 3,320.00**	**$ 8,350.00**	**$ 12,625.00**	**$ 2,525.00**	**$ 4,800.00**	**$ 2,345.00**	**$ 1,725.00**	**$ 1,550.00**	**$ 65,435.00**	**$ 47,414.40**	**$ 36,839.54**
Total Expenses	**$ 23,860.25**	**$ 10,630.25**	**$ 11,840.25**	**$ 12,185.25**	**$ 9,930.25**	**$ 14,960.25**	**$ 19,235.25**	**$ 9,135.25**	**$ 11,410.25**	**$ 10,955.25**	**$ 8,335.25**	**$ 9,160.25**	**$ 151,638.00**	**$ 121,197.66**	**$ 110,922.90**
NET INCOME/(LOSS)	**$ (11,460.25)**	**$ 2,269.75**	**$ 7,679.75**	**$ (4,485.25)**	**$ 869.75**	**$ (5,940.25)**	**$ (8,635.25)**	**$ 4,864.75**	**$ (1,390.25)**	**$ 6,344.75**	**$ 7,864.75**	**$ 3,559.75**	**$ 1,542.00**	**$ (12,942.77)**	**$ 3,093.10**