Northfield Public Library Strategic Plan Summary 2018-2020

| STRATEGIC PRIORITY | DESIRED OUTCOME | KEY OUTCOME INDICATOR (KOI) | TARGET | STRATEGIC INITIATIVES |
|---------------------------------------|--|--|--|---|
| UNDERSERVED POPULATION SERVICES | Expanded Outreach services | # of Outreach events # of population served | Increase pop served by 5% by 2020 | Bookmobile Services plan Senior Care Facilities outreach plan Day Care Facilities plan Collaborate with orgs targeting Latino pop. |
| | Targeted in-house programming | Program statistics | Increase attendance by 5% by 2020 | Bilingual program plan Create bilingual staff position Increase Teen programming |
| | Targeted collection | Collection statistics | Increase targeted collection use by 5% by 2020 | Bookmobile collection plan E.L. collection plan Bilingual collection plan Teen collection focus |
| | City ID program is implemented | # of residents applying for ID cards | 2% of Northfield population obtains cards in first year | Municipal ID |
| EARLY LITERACY FOCUS | Targeted E.L. Programming | # of targeted programs # of attendees | Increase # of targeted programs by 20% by 2020 | Bookmobile services for EL programming plan |
| | Parent education programs increase | # of parent education programs # of attendees | Increase # of parent education programs by by 50% | Develop sustainable parent education plan supported by staffing and \$ |
| | Improved E. L focused collection & environment | % of collection focused on E.L. Opportunities for EL environment in library | Increase and replace # of volumes Create EL environment | Update Children's collection plan for EL Develop well-thought-out EL visuals for children's area |
| INCREASE PUBLIC AWARENESS | Improved community awareness of library services | Community feedback, survey, statistics | Increase use of library services 5% by 2020 | Develop public awareness strategies plan Develop plan for Library Board participation in Outreach events |
| TECHNOLOGY | Early adopter technology | Availability of new hardware and software | One new innovative technology service per year for three years | Create technology plan IT-knowledgeable hiring strategies |

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| | User-friendly website and library platforms | User statistics User survey & feedback | Increase user stats by 10% by 2020 Increase user satisfaction by 10% by 2020 | Long-range Web/library strategies Continued LibGuide development |
|----------------------|--|--|--|---|
| PARTNERSHIPS | Maintain existing partnerships, develop new partnerships | # of Partnerships maintained # of new partners identified | Increase collaboration with existing partners by 5% by 2020; increase new partnerships by 2 per year for 3 years | Increase staff capacity for partnerships Outreach Services develops Outreach partnerships |
| RESPONSIBLE STEWARDS | Proactive Staff training | # of staff training opportunities | Increase # of staff training opportunities by 10% by 2020 | Develop staff training plan, including: Did you know—in-house library Staff training Webinar opportunities Library Conferences Internal city training |
| | Increase staff capacity with sustainable hiring strategies | # of new Library staff hired with multiple skillsets | Staff hired for future- proofing, multi-skilled | Develop staff hiring strategies with HR input |
| | Maintain library properties | Care and repair of building, Bookmobile, BookBike and library grounds | Properties are maintained on an ongoing basis | Develop checklist of facilities/maintenance needs |
| | Improve library collections | Collection statistics User input use/stats | Maintain or increase collection use | Collection budget increase by 2% each year for 3 years Evaluate collection budget distribution, including ebooks Monitor collection use stats Collection development policies updated Purchase patron collection requests Overall collection size maintained |