MOTION M2016-143

The Northfield City Council approves the Link Center Contract for 2017-2019.

Adopted: October 18, 2016

City of Northfield



City Hall 801 Washington Street Northfield, MN 55057 ci.northfield.mn.us

Legislation Text

File #: 16-462, Version: 1

City Council Meeting Date: October 18, 2016

To: Mayor and City Council

From: Ben Martig, City Administrator

Consider approval of Link Center Contract for 2017-2019.

Action Requested:

Staff recommends a motion approving the LINK Center contract for 2017-2019.

Summary Report:

The Northfield City Council discussed the Link Center contract and funding request at their October 11, 2016 Work Session. Attached are the requests of the LINK Center. Staff has drafted a revised contract to include the total cost versus the requested amount as there was significant feedback from Council with interest in funding the full level rather than partial funding. This total amount for 2017 is \$34,040 versus the \$27,500 initially requested. There are alternative actions to fund at the funding level requested or to not fund at all.

The contract revision does include further distinction of the service areas and also the addition of data to determine the hours of local governments benefitting from their services as a percentage of the whole. When reviewing the 2015 LINK Center Service Area Pie Chart, it appears that about 16% of the total hours are benefiting Northfield Public Schools when you add the "Education" and "Youth" categories. The City/County Services combined generate 6% of the usage. Staff feels it will be valuable information to have these tracked specifically in preparation of the next renewal. There is currently funding in the communications budget. These revenues are generated by cable access fees but over time there are fewer cable subscribers so revenues are anticipated to trend down over time as more competitive television options via the internet and satellite increase.

The LINK Center provides Spanish translation/interpretation services for the City and assists Spanish-speaking members of the community. The LINK Center connects community members (particularly newcomers to the community) with available local resources and opportunities. The LINK Center is currently open 31 hours per week to all community members. This is an increase in minimum hours from the current contract. This is the last year of a three-year contract between the City of Northfield and the LINK Center. The LINK Center has been receiving \$22,100 per year for the last three years in the current contract. The LINK Center is requesting a new three year contract for the amount of \$27,500 for 2017, and a 3.5% increase per year for 2018 and 2019. Funding for the LINK center comes from our Communication Fund 229.

Alternative Options:

a. Renew the contract as requested including the first year of \$27,500 for a three-year period.b. Not renew the contract.

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Financial Impacts:

The Communication Fund budget is showing an excess of revenue over expense for the 2017 year. The Communication Fund is anticipated to have a fund balance of at least \$350,000 at the end of 2016.

Full funding will increase expenses in our proposed 2017 communications budget by \$11,940 in our communications fund.

Alternative option "a" will increase expenses in our proposed 2017 communications budget by \$5,400.

Alternative option "b" will reduce expenses in our proposed 2017 communications fund by \$22,100.

Tentative Timelines:

Staff is recommending to take action in October or early November to get clarity on whether funding of these outside organizations will be approved or not. This will allow us to finalize the development of the 2017 budget.

CONSULTANT SERVICE CONTRACT

This Contract, made this ______ day of _______, 2016, by and between the CITY OF NORTHFIELD, a Minnesota municipal corporation, 801 Washington Street, Northfield, MN 55057 ("CITY"); and GROWING UP HEALTHY, a Multi-Agency Grant-Funded Coalition, 1651 Jefferson Parkway, Northfield, MN 55057 ("CONSULTANT"); and NORTHFIELD HEALTHY COMMUNITY INITIATIVE, the fiscal agent for CONSULTANT; (collectively the "PARTIES").

WHEREAS, CONSULTANT is a grant-funded initiative, which has established the LINK Center program to jointly provide certain services to the City and the other entities and organizations making up CONSULTANT, including addressing the needs of new residents coming to Northfield; and

WHEREAS, CONSULTANT is comprised of the entities and organizations attached hereto as Exhibit 1; and

WHEREAS, CONSULTANT is funded partially through grant funding that may have a limited duration; and

WHEREAS, the Northfield Healthy Community Initiative has agreed to serve as fiscal agent for CONSULTANT in order for CONSULTANT to provide the services needed by the City and the other entities and organizations comprising CONSULTANT; and

WHEREAS, the CITY requires professional services to assist the CITY in providing certain services and programming assistance to new populations in the community that can be provided cost-effectively and efficiently through a contract with CONSULTANT; and

WHEREAS, CONSULTANT agrees to furnish the various professional services required by the CITY.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained herein, the PARTIES agree as follows:

SECTION I - CONSULTANT'S SERVICES AND RESPONSIBILITIES

- A. Scope of Services. CONSULTANT agrees to perform various Project services (the "services," "Project" or "Program") as detailed in <u>Exhibit 2</u>, Scope of Services, attached hereto and incorporated herein by reference.
- B. Changes to Scope of Services/Additional Services. Upon mutual agreement of the PARTIES hereto pursuant to Section VI, Paragraph G of this Contract, a change to the scope of services detailed in <u>Exhibit 2</u>, attached hereto, may be authorized. In the event that such a change to the scope of services detailed in <u>Exhibit 2</u>, attached hereto, requires additional services by CONSULTANT, CONSULTANT shall be entitled to additional

compensation consistent with Section III of this Contract. CONSULTANT shall give written notice to the CITY of any additional services prior to furnishing such additional services. The CITY may request an estimate of additional cost from CONSULTANT, and upon receipt of the request, CONSULTANT shall furnish such cost estimate in writing, prior to the CITY's authorization of the changed scope of services.

C. Standard of Care. Services provided by CONSULTANT or its subcontractors and/or sub-consultants under this Contract will be conducted in a manner consistent with that level of care and skill ordinarily exercised by members of CONSULTANT's profession or trade.

D. Insurance.

- 1. CONSULTANT agrees to maintain, at CONSULTANT's expense, statutory worker's compensation coverage.
- 2. CONSULTANT agrees to maintain, at CONSULTANT's expense, general commercial liability ("CGL") and business automobile liability insurance coverage insuring CONSULTANT against claims for bodily injury, death or property damage arising out of CONSULTANT's general business activities (including automobile use). The policy(ies) shall name CITY as an additional insured for the services provided under this Contract and shall provide that CONSULTANT's coverage shall be primary and noncontributory in the event of a loss. CONSULTANT agrees to procure and maintain, at CONSULTANT's expense, the following insurance policies, including the minimum coverages and limits of liability specified below, or as specified in the applicable insurance certificate(s), or as required by law, whichever is greater:

Worker's Compensation	Statutory Limits
Employer's Liability	\$500,000 each accident \$500,000 disease policy limit \$500,000 disease each employee
Commercial General Liability	\$2,000,000 property damage and bodily injury per occurrence \$4,000,000 annual aggregate \$2,000,000 annual aggregate Products – Completed Operations
Comprehensive Automobile Liability	\$1,000,000 per occurrence combined single limit for Bodily Injury and Property Damage (shall include coverage for all owned, hired and non-owned vehicles

- 3. True, accurate and current certificates of insurance, showing evidence of the required insurance coverages, are hereby provided to the CITY by CONSULTANT and are attached hereto as <u>Exhibit 3</u>.
- 4. CONSULTANT's insurance policies and certificate(s) shall not be cancelled or the conditions thereof altered in any manner without Ten (10) days prior written notice to CITY.
- 5. CONSULTANT's policies shall be primary insurance to any other valid and collectible insurance available to CITY with respect to any claim arising out of CONSULTANT's performance under this contract.
- 6. CONSULTANT is responsible for payment of Contract related insurance premiums and deductibles. If CONSULTANT is self-insured, a Certificate of Self-Insurance must be attached.
- 7. CONSULTANT's policies shall include legal defense fees in addition to its liability policy limits, with the exception of the professional liability insurance, if applicable.
- 8. All policies listed in Paragraph I.D.2. above shall be written on an "occurrence" form ("claims made" and "modified occurrence" forms are not acceptable) and shall apply on a "per project" basis.
- 9. CONSULTANT shall obtain insurance policies from insurance companies having an "AM BEST" rating of A- (minus); Financial Size Category (FSC) VII or better, and authorized to do business in the State of Minnesota
- 10. CITY reserves the right to immediately terminate this Contract if CONSULTANT is not in compliance with the insurance requirements contained herein and retains all rights to pursue any legal remedies against CONSULTANT.

SECTION II - THE CITY'S RESPONSIBILITIES

- A. The CITY shall promptly compensate CONSULTANT as services are performed to the satisfaction of the City Administrator, in accordance with Section III of this Contract.
- B. The CITY shall provide access to any and all previously acquired information relevant to the scope of services detailed in <u>Exhibit 2</u>, attached hereto, in its custody to CONSULTANT for its use, at CONSULTANT's request.
- C. Ben Martig, City Administrator, shall serve as the liaison person to act as the CITY's representative with respect to services to be rendered under this Contract. Said representative shall have the authority to transmit instructions, receive instructions,

receive information, interpret and define the CITY's policies with respect to the Project and CONSULTANT's services. Such person shall be the primary contact person between the CITY and CONSULTANT with respect to the services from CONSULTANT under this Contract. The CITY reserves the right to substitute the authorized contact person at any time and shall notify CONSULTANT thereof.

SECTION III - CONSIDERATION

- A. Fees. The CITY will compensate CONSULTANT as detailed in <u>Exhibit 4</u>, Compensation, which is attached hereto and incorporated herein by reference, for CONSULTANT's performance of services under this Contract.
- B. If the CITY fails to make any payment due CONSULTANT for services performed to the satisfaction of the CITY ADMINISTRATOR as detailed in <u>Exhibit 4</u>, CONSULTANT, without waiving any claim or right against the CITY and without incurring liability whatsoever to the CITY, may suspend services due under this Contract until CONSULTANT has been paid in full all amounts due for services, expenses and charges.

SECTION IV - TERM AND TERMINATION

- A. **Term.** This Contract shall be in effect commencing January 1, 2017 until December 31, 2019. This Contract is subject to annual review by CITY. Notwithstanding the forgoing, any party to this Contract may terminate this Contract upon sixty (60) days written notice to the other parties hereto. This Contract may additionally be terminated by any of the parties hereto in the event of the loss of continued external grant funding needed to support the services provided through the CONSULTANT. In the event of early termination as provided herein, remaining funds as provided by the CITY for the Program shall be returned by the Fiscal Agent to the CITY.
- B. Default. If CONSULTANT fails to perform any of the provisions of this Contract or so fails to administer the services detailed in <u>Exhibit 2</u>, attached hereto, in such a manner as to endanger the performance of the Contract, this shall constitute default. Unless CONSULTANT's default is excused by the CITY, the CITY may, upon written notice, immediately cancel this Contract or exercise any other rights or remedies available to the CITY under this Contract or law. In the event of CONSULTANT's default, CONSULTANT shall be liable to CITY for any and all costs, disbursements, attorney and consultant fees reasonably incurred by CITY in enforcing this Contract.
- C. Suspension of Work. If any work performed by CONSULTANT is abandoned or suspended in whole or in part by the CITY, CONSULTANT shall be paid for any services performed to the satisfaction of the City Administrator prior to CONSULTANT's receipt of written notice from the CITY of such abandonment or suspension, but in no event shall the total of CITY's payments to CONSULTANT under this Contract be required to exceed a percentage of the total contract price (calculated by either the Contract price or the maximum price set forth in Exhibit 4, attached hereto)

equivalent to the percentage of the scope of services completed by CONSULTANT to the satisfaction of the City Administrator as determined by the CITY.

D. **Termination for the City's convenience.** The City reserves the right to terminate this Contract, or any part hereof, for its sole convenience. In the event of such termination, the CONSULTANT shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work. Subject to the terms of this Contract, the CONSULTANT shall be paid a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the CONSULTANT can demonstrate to the satisfaction of the City Administrator, have resulted from the termination. The CONSULTANT shall not be paid for any work performed or costs incurred, which reasonably could have been avoided.

SECTION V - INDEMNIFICATION

- A. CONSULTANT shall indemnify, protect, save, hold harmless and insure the CITY, and its respective officers, directors, employees and members and agents, from and against any and all claims and demands for, or litigation with respect to, all damages which may arise out of or be caused by CONSULTANT or its agents, employees, contractors, subcontractors, or sub-consultants with respect to CONSULTANT's performance of its obligations under this Contract. CONSULTANT shall defend the CITY against the foregoing, or litigation in connection with the foregoing, at CONSULTANT's expense, with counsel reasonably acceptable to the CITY. The CITY, at its expense, shall have the right to participate in the defense of any Claims or litigation and shall have the right to approve any settlement, which approval shall not be unreasonably withheld. The indemnification provision of this Section shall not apply to damages or other losses proximately caused by the negligence or willful misconduct of the CITY. All indemnification obligations shall survive termination, expiration or cancellation of this Contract. CONSULTANT agrees, that in order to protect itself and CITY under the indemnity provisions set forth above, it will at all times during the term of this Contract keep in force policies of insurances required in the Paragraph entitled, "Insurance." Nothing in this Contract shall be construed to waive any immunities or limitations to which CITY is entitled under Minn. Stat. Chapter 466 or otherwise.
- B. Nothing contained in this Contract shall create a contractual relationship with or a cause of action in favor of a third party against the CITY or CONSULTANT. CONSULTANT's services under this Contract are being performed solely for the CITY's benefit, and no other entity shall have any claim against CONSULTANT because of this Contract or the performance or nonperformance of services provided hereunder.

SECTION VI - GENERAL TERMS

A. Voluntary and Knowing Action. The PARTIES, by executing this Contract, state that they have carefully read this Contract and understand fully the contents thereof; that in executing this Contract they voluntarily accept all terms described in this Contract without duress, coercion, undue influence, or otherwise, and that they intend to be legally

bound thereby.

- B. Authorized Signatories. The PARTIES each represent and warrant to the other that (1) the persons signing this Contract are authorized signatories for the entities represented, and (2) no further approvals, actions or ratifications are needed for the full enforceability of this Contract against it; each party indemnifies and holds the other harmless against any breach of the foregoing representation and warranty.
- C. Notices. The PARTIES' representatives for notification for all purposes are:

THE CITY: Ben Martig City Administrator 801 Washington Street Northfield, MN 55057 Phone: (507) 645-3009 Email: ben.martig@ci.northfield.mn.us

CONSULTANT: Zach Pruitt Executive Director for fiscal agent 1651 Jefferson Parkway Northfield MN 55057 Phone: 507-664-3524 Email: zach@northfieldhci.org

D. Independent Contractor Status. CONSULTANT, at all times and for all purposes hereunder, shall be an independent contractor and is not an employee of the CITY for any purpose. No statement contained in this Contract shall be construed so as to find CONSULTANT to be an employee of the CITY, and CONSULTANT shall not be entitled to any of the rights, privileges, or benefits of employees of the CITY, including but not limited to, workers' compensation, health/death benefits, and indemnification for third-party personal injury/property damage claims.

CONSULTANT acknowledges that no withholding or deduction for State or Federal income taxes, FICA, FUTA, or otherwise, will be made from the payments due CONSULTANT, and that it is CONSULTANT's sole obligation to comply with the applicable provisions of all Federal and State tax laws.

CONSULTANT shall at all times be free to exercise initiative, judgment and discretion as to how to best perform or provide services identified herein.

CONSULTANT is responsible for hiring sufficient workers to perform the services/duties required by this Contract, withholding their taxes and paying all other employment tax obligations on their behalf.

- E. **Subcontracting.** CONSULTANT shall not enter into any subcontract for performance of any services contemplated under this Contract without the prior written approval of the CITY. CONSULTANT shall be responsible for the performance of all subcontractors and/or sub-consultants.
- F. Assignment. This Contract may not be assigned by and PARTY without the written consent of the other PARTIES.
- G. **Modifications/Amendment.** Any alterations, variations, modifications, amendments or waivers of the provisions of this Contract shall only be valid when they have been reduced to writing, and signed by authorized representative of the CITY and CONSULTANT.
- H. Records—Availability and Retention. Pursuant to Minn. Stat. § 16C.05, subd. 5, CONSULTANT agrees that the CITY, the State Auditor, or any of their duly authorized representatives at any time during normal business hours and as often as they may reasonably deem necessary, shall have access to and the right to examine, audit, excerpt, and transcribe any books, documents, papers, records, etc., which are pertinent to the accounting practices and procedures of CONSULTANT and involve transactions relating to this Contract. CONSULTANT agrees to maintain these records for a period of six years from the date of termination of this Contract.
- I. Force Majeure. The PARTIES shall each be excused from performance under this Contract while and to the extent that either of them are unable to perform, for any cause beyond its reasonable control. Such causes shall include, but not be restricted to fire, storm, flood, earthquake, explosion, war, total or partial failure of transportation or delivery facilities, raw materials or supplies, interruption of utilities or power, and any act of government or military authority. In the event and PARTY is rendered unable wholly or in part by force majeure to carry out its obligations under this Contract then the PARTY affected by force majeure shall give written notice with explanation to the other PARTY immediately.
- J. Compliance with Laws. CONSULTANT shall abide by all Federal, State and local laws, statutes, ordinances, rules and regulations now in effect or hereinafter adopted pertaining to this Contract or to the facilities, programs and staff for which CONSULTANT is responsible.
- K. **Covenant Against Contingent Fee.** CONSULTANT warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for CONSULTANT to solicit or secure this Contract, and that it has not paid or agreed to pay any company or person, other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift or any other consideration, contingent upon or resulting from award or making of this Contract.
- L. Covenant Against Vendor Interest. CONSULTANT warrants that it is not employed by any vendor of equipment or service provider that could result in a commission, percentage,

brokerage, or contingent fee as a result of CONSULTANT's association with the CITY.

- M. **Non-Discrimination.** The provisions of any applicable law or ordinance relating to civil rights and discrimination shall be considered part of this Contract as if fully set forth herein.
- N. Interest by City Officials. No elected official, officer, or employee of the CITY shall during his or her tenure or employment and for one year thereafter, have any interest, direct or indirect, in this Contract or the proceeds thereof.
- O. Work Product. All materials such as reports, exhibits, models, graphics, computer files, maps, charts, and supporting documentation produced under work authorized by this Contract ("Materials") shall become the property of CITY upon completion of the work. CITY may use the information for the Project for which they were prepared. Such use by CITY shall not relieve any liability on the part of CONSULTANT. Notwithstanding any of the foregoing to the contrary; (a) CONSULTANT may reuse standard details of its Materials in the normal course of its business; and (b) CITY understands that the Materials have been prepared for a specific project, and are not intended to be reused for other purposes. If CITY reuses the Materials for any other purpose, CITY waives any claims against CONSULTANT arising from such reuse and agrees to defend and indemnify CONSULTANT from any claims arising from such reuse.
- P. Governing Law. This Contract shall be deemed to have been made and accepted in Rice County, Minnesota, and the laws of the State of Minnesota shall govern any interpretations or constructions of the Contract without regard to its choice of law or conflict of laws principles.
- Q. Data Practices. The PARTIES acknowledge that this Contract is subject to the requirements of Minnesota's Government Data Practices Act ("Act"), Minnesota Statutes, Section 13.01 *et seq.* CONSULTANT agrees to abide by the applicable provisions of the Act, HIPAA requirements and all other applicable state or federal rules, regulations or orders pertaining to privacy or confidentiality. CONSULTANT understands that all of the data created, collected, received, stored, used, maintained or disseminated by CONSULTANT in performing those functions that the CITY would perform is subject to the requirements of the Act, and CONSULTANT must comply with those requirements as if it were a government entity. This does not create a duty on the part of CONSULTANT to provide the public with access to public data if the public data is available from the CITY, except as required by the terms of this Contract.
- R. No Waiver. Any PARTY's failure in any one or more instances to insist upon strict performance of any of the terms and conditions of this Contract or to exercise any right herein conferred shall not be construed as a waiver or relinquishment of that right or of that PARTY's right to assert or rely upon the terms and conditions of this Contract. Any express waiver of a term of this Contract shall not be binding and effective unless made in writing and properly executed by the waiving PARTY.

- S. Patented Devices, Materials and Processes. If this Contract requires, or the CONSULTANT desires, the use of any design, device, material or process covered by letters, patent or copyright, trademark or trade name, CONSULTANT shall provide for such use by suitable legal agreement with the patentee or owner and a copy of said agreement shall be filed with CITY. If no such agreement is made or filed as noted, CONSULTANT shall indemnify and hold harmless CITY from any and all claims for infringement by reason of the use of any such patented designed, device, material or process, or any trademark or trade name or copyright in connection with the services agreed to be performed under the Contract, and shall indemnify and defend CITY for any costs, liability, expenses and attorney's fees that result from any such infringement.
- T. Mechanic's Liens. CONSULTANT hereby covenants and agrees that CONSULTANT will not permit or allow any mechanic's or materialman's liens to be placed on the City's interest in any Property that is the subject of the Project during the term hereof. Notwithstanding the previous sentence, however, in the event any such lien shall be so placed on CITY's interest, CONSULTANT shall take all steps necessary to see that it is removed within thirty (30) days of its being filed; provided, however, that CONSULTANT may contest any such lien provided CONSULTANT first posts a surety bond, in favor of and insuring CITY, in an amount equal to 125% of the amount of any such lien.
- U. Severability. The invalidity or unenforceability of any provision of this Contract shall not affect the validity or enforceability of any other provision. Any invalid or unenforceable provision shall be deemed severed from this Contract to the extent of its invalidity or unenforceability, and this Contract shall be construed and enforced as if the Contract did not contain that particular provision to the extent of its invalidity or unenforceability.
- V. Entire Contract. These terms and conditions constitute the entire Contract between the PARTIES regarding the subject matter hereof. All discussions and negotiations are deemed merged in this Contract.
- W. Headings and Captions. Headings and captions contained in this Contract are for convenience only and are not intended to alter any of the provisions of this Contract and shall not be used for the interpretation of the validity of the Contract or any provision hereof.
- X. Survivability. All covenants, indemnities, guarantees, releases, representations and warranties by any PARTY or PARTIES, and any undischarged obligations of the CITY and CONSULTANT arising prior to the expiration of this Contract (whether by completion or earlier termination), shall survive such expiration.
- Y. Execution. This Contract may be executed simultaneously in two or more counterparts that, when taken together, shall be deemed an original and constitute one and the same document. The signature of any PARTY to the counterpart shall be deemed a signature to the Contract, and may be appended to, any other counterpart. Facsimile and email

transmissions of executed signature pages shall be deemed as originals and sufficient to bind the executing PARTY.

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SECTION VII –SIGNATURES

IN WITNESS WHEREOF, the PARTIES have hereunto executed this document the day and year first above written.

CONSULTANT: GROWING UP HEALTHY Date: 10 27 16 By: (Signature) ature) Acalthen Co-Chair Title: hrowing Print Name: ANNI Date: 10/2/1/14 By: UN Ba Title: Growing Up Healthy Co-Chair Bailen Print Name: EVM FISCAL AGENT: NORTHFIELD HEALTHY COMMUNITY INITIATIVE 10/25/16 Date: By: (Signature) Title: Execchie Directo-Print Name: Zach Prut Date: 10 - 28 - 16 By Signature) Title: Treasurer Print Name: Tanner Schieck **CITY OF NORTHFIELD:**

By:

Dana Graham, Its Mayor

By:

Deb Little, Its City Clerk

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EXHIBIT 1

LIST OF ENTITIES AND ORGANIZATIONS COMPRISING CONSULTANT

Cannon River STEM School Carleton College Center for Community and Civic Engagement Community Action Center (CAC) of Northfield Faribault Public Schools HealthFinders Collaborative HOPE Center Northfield Area United Way Northfield Early Childhood Initiative Coalition Northfield Healthy Community Initiative Northfield Public Schools Rice County Family Services Collaborative Rice County Public Health **Rice County Social Services** So How Are the Children (SHAC) Somali Community Resettlement Services Tackling Obstacles and Raising College Hopes Three Rivers Community Action United Way of Faribault University of Minnesota Extension -- Health and Nutrition Programs

EXHIBIT 2

SCOPE OF SERVICES

Subject to the terms of this Contract, CONSULTANT shall perform the following services as its contractual obligation to the CITY:

- 1. The CONSULTANT's program and services will be self-sufficient with regard to funding for programming and its operations.
- 2. CONSULTANT will be responsible for providing all programming and services to address the needs of new residents in Northfield.
- 3. CONSULTANT through the Fiscal Agent will maintain a financial accounting system.
- 4. CONSULTANT shall submit an annual operating budget to the CITY by June 30 for the upcoming fiscal year.
- 5. CONSULTANT shall be solely responsible for the security of its office space at NCRC for the Program, including inventory and for any loss, damage or destruction thereof.
- 6. CONSULTANT shall provide the following services:
 - a. Operate the Northfield LINK Center a minimum average of 31 hours per week throughout the year. Train LINK Center staff and volunteers to be able to connect Northfield community members (particularly newcomers to the community) with available local organizations, resources and opportunities.
 - b. Coordinate weekly Face-to-Face hours, publicizing and providing a place for CITY representatives and CONSULTANT partners to meet with Northfield community members.
 - c. Publicize the availability of the Northfield LINK Center within the Northfield community, focusing particularly on newcomers to the community and marginalized community members.
 - d. Produce and distribute a monthly Northfield LINK Center newsletter in English and Spanish, listing upcoming events and opportunities that include articles submitted by the City Administrator or their designee for Northfield municipal services, public notices and other relevant information.
 - e. Track data on the use of the Northfield LINK Center, including number of visits to the Northfield LINK Center, the general nature of the visits, service hours, service areas by specific local government entity as a percent of total contacts and partnerships. The service areas shall include the following:

i. Basic Needs (food, housing, employment, referral to CAC).

- ii. Health (dental, physical, mental, health insurance).
- iii. Legal Services
- iv. Translation/Interpretation.

v. Transportation.

- vi. Education (ABE, ESL, GED)
- vii. Youth (youth activities, community services, recreation)
- viii. Use of Computer/Phone
- ix. City Services.

x. County Services.

xi. Other (questions about community events, etc.)

The service areas by local government entity shall include the following:

i. City of Northfield.

ii. Northfield Public Schools.

iii. Rice County.

iv. Dakota County.

f. Produce an annual report, highlighting Northfield LINK Center usage data; release the report by April 15 each year.

EXHIBIT 3

CERTIFICATES OF REQUIRED INSURANCE COVERAGES

[Certificates of Insurance attached hereto]

EXHIBIT 4

COMPENSATION

Subject to the limitations set forth in this Exhibit, the CITY will pay CONSULTANT a flat fee of \$34,020 for 2017; \$35,040 for 2018; and \$36,267 for 2019 ("Contract price") for CONSULTANT's services, including expenses, under this Contract.

The CITY will make periodic payment to CONSULTANT, in the following manner:

- 1. The Contract Price shall be paid in equal installments to the FISCAL AGENT on February 1, July 1, and October 1 of each year of the Contract during the term hereof.
- 2. As additional compensation for the services to CITY, the CITY will provide office space at the Northfield Community Resource Center (NCRC) totaling approximately 200 square feet in order for the CONSULTANT to provide services to the CITY.
 - a. CONSULTANT accepts such premises in an "as is" condition, except that any improvements desired by CONSULTANT for the Program shall be presented to and approved by the CITY prior to implementation.
 - b. The CITY, its employees, and its agents shall have the right to enter the premises at NCRC used by CONSULTANT for the Program at all reasonable times for the purpose of inspecting, cleaning, repairing, altering, or improving the premises.
- 3. There shall be no other payments to the CONSULTANT for services provided to the City in accordance with this Contract.

The CITY's responsibility to make the payments described above shall be contingent upon CONSULTANT first demonstrating, to the CITY's satisfaction, progress in

- 1. Accomplishing the scope of services listed in Exhibit 2; and
- 2. Providing written and verbal reports on such progress to the CITY, in a form satisfactory to the CITY, prior to the disbursements outlined above.



Helping people connect with resources A partnership between Growing Up Healthy and the City of Northfield

LINK Center Proposal 2017-2019

History:

In 2010, in light of budget cuts, the City of Northfield's Welcome Center Coordinator position was eliminated. As a full-time employee, the Welcome Center Coordinator provided Spanish translation/interpretation services for the City and assisted Spanish-speaking members of the community in accessing social services from Rice County, the local school district, and nonprofit agencies, among others.

City Council members, City staff, and community partners recognized the significant hole that this position's elimination left for community members (particularly for non-English speakers) and worked together to conceive the LINK Center. While not meant as a replacement for the eliminated position, the LINK Center was proposed as a resource for community members to visit to be able to learn more about – and be connected to – available community resources.

Present:

Located in the Northfield Community Resource Center, the LINK Center is now open 31 hours per week to all community members. The LINK Center is staffed by individuals who are bilingual in English and Spanish. In addition, the LINK Center offers a private office space where community organizations can meet one-on-one with clients/constituents for Face-to-Face meetings. Countywide entities like the HOPE Center that do not have a Northfield office can meet with those needing their services, thereby minimizing a transportation barrier.

The LINK Center also distributes a monthly newsletter in English and Spanish, detailing community announcements, upcoming events, and available services. Contributors range from the Northfield Public Library to Rice County Public Health to the Community Action Center. The LINK Center newsletter is one of the only local resources of its type available in Spanish. It is mailed to subscribers, as well as made available in community locations such as the Northfield Police Station, apartment complexes, and the local school offices.

Please see the attached 2015 Annual Report for details on the key services provided by the LINK Center last year.

Request: The LINK Center is requesting a three-year contract extension, covering the period of January 1, 2017, through December 31, 2019.

Since the start of the initiative six years ago, the City of Northfield has funded the LINK Center at \$22,100 per year. Expenses have increased over that time and the hours the LINK Center is open have grown from 25 to 31 per week to better meet community needs. This has led partners to need to do additional fundraising to help cover the same basic costs. Consequently, the LINK Center requests City funding of \$27,500 for 2017, with increases of 3.5% per year in 2018 and 2019.

Led by Growing Up Healthy and the Northfield Healthy Community Initiative, LINK Center partners will fundraise to cover the remaining gap.

Deliverables:

- Ensure the LINK Center is open 31 hours per week and staffed with trained, bilingual staff, able to answer community members' questions about and make connections to community resources.
- Produce the monthly LINK Center newsletter in English & Spanish, highlighting local resources, services, and upcoming events. Continue to work with City of Northfield staff to ensure their awareness of the newsletter and to solicit pertinent content monthly.
- Provide secure, private space for City and community organizations that would like to meet one-on-one with clients and community members (Face-to-Face time). When requested, promote the availability of these times in the LINK Center newsletter, website, and social media channels.
- Ensure that a bilingual Public Notary is available, free of charge, to Northfield community members.

REVENUE	
City of Northfield	\$27,500
Local contributions to be raised by Growing Up Healthy & Northfield Healthy Community Initiative	
TOTAL	\$34,020
EXPENSES	
Bilingual Staffing – includes part-time (0.5 FTE) coordinator and additional desk staff	\$27,520
Monthly Newsletter in English & Spanish - Printing/Postage/Design	\$4,500
Background Checks/Advanced Translation	\$1,500
Office Supplies	\$500
TOTAL	\$34,020

2017 Budget

Budget Notes:

- As the backbone organization for Growing Up Healthy, the Northfield Healthy Community Initiative donates the administrative services for the project (i.e. securing liability insurance, processing invoices, etc.).
- Neuger Communications donates considerable in-kind support to help with the production of the monthly LINK Center newsletter.



Helping people connect with resources

A partnership between Growing Up Healthy and the City of Northfield



A collaborative project between the City of Northfield and Growing Up Healthy, the LINK Center has been connecting Northfield residents to local and regional resources and services since 2011.

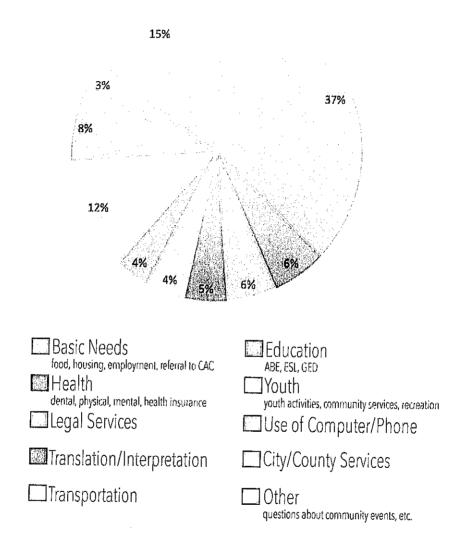
The mission of the LINK Center is to serve all "newcomers" in Northfield whether you just moved to town or are a longtime resident encountering a new situation in life and needing assistance navigating the myriad of resources in the area. The bilingual staff members at the LINK Center have connected community members to everything from housing to local volunteer opportunities to tax preparation services to immigration lawyers.

This report highlights the accomplishments of the LINK Center in service to the Northfield community during the 2015 calendar year.





LINK Center Service Areas





Contact us: (507) 664-3500 link.ncrc@gmail.com

Visit us in person: Northfield Community Resource Center Human Services Wing (Door 17) 1651 Jefferson Parkway Check out our website: www.growinguphealthy.org/link

CONSENT

Item #5



M2014-012

Date of City Council Meeting: January 21, 2014

To: Mayor and City Council City Administrator

From: Deb Little, City Clerk

Subject: Approve Consultant Service Contract for The Link Center

Action Requested:

The City Council is being asked to approve the Consultant Service Contract with Growing Up Healthy and Healthy Community Initiative for the Link Center.

Summary Report:

On October 15, 2013, the City Council approved Motion M2013-105 "directing staff to develop a three year contact for service for The Link Center for \$22,100/year from the Communications Fund." The attached Consult Service Contract was created and reviewed by the Growing Up Healthy, Healthy Community Initiative (HCI) and the City Attorney.

Alternative Options:

The Council could amend the contract or choose to not approve the contract.

Financial Information:

The City will pay an annual fee of \$22,100 for services in equal installments on February 1, July 1, and October 1. The City will also provide office space at the Northfield Community Resource Center (NCRC) totaling approximately 200 square feet.

Timelines:

Delay of contract approval would delay the first payment.

Attachments:

1. Consultant Service Contract

CONSULTANT SERVICE CONTRACT

This Contract, made this 2 day of ______, 2014, by and between the CITY OF NORTHFIELD, a Minnesota municipal corporation (the "CITY") 801 Washington Street, Northfield, MN 55057, and GROWING UP HEALTHY, a Multi-Agency Grant-Funded Coalition, 1651 Jefferson Parkway, Northfield, MN 55057 ("CONSULTANT") and NORTHFIELD HEALTHY COMMUNITY INITIATIVE, the fiscal agent for CONSULTANT, (collectively the "Parties").

WHEREAS, CONSULTANT is a grant-funded initiative, which has established the LINK Center program to jointly provide certain services to the City and the other entities and organizations making up CONSULTANT, including addressing the needs of new residents coming to Northfield; and

WHEREAS, CONSULTANT is comprised of the entities and organizations attached hereto as Exhibit 1; and

WHEREAS, CONSULTANT is funded partially through grant funding that may have a limited duration; and

WHEREAS, the Northfield Healthy Community Initiative has agreed to serve as fiscal agent for CONSULTANT in order for CONSULTANT to provide the services needed by the City and the other entities and organizations comprising CONSULTANT; and

WHEREAS, the CITY requires professional services to assist the CITY in providing certain services and programming assistance to new populations in the community that can be provided cost-effectively and efficiently through a contract with CONSULTANT; and

WHEREAS, CONSULTANT agrees to furnish the various professional services required by the CITY.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained herein, the Parties agree as follows:

SECTION I - CONSULTANT'S SERVICES AND RESPONSIBILITIES

- A. **Scope of Services.** CONSULTANT agrees to perform various Project services as detailed in <u>Exhibit 2</u>, Scope of Services, attached hereto and incorporated herein by reference.
- B. Changes to Scope of Services/Additional Services. Upon mutual agreement of the parties hereto pursuant to Section VI, Paragraph G of this Contract, a change to the scope of services detailed in Exhibit 2, attached hereto, may be authorized. In the event that such a change to the scope of services detailed in Exhibit 2, attached hereto, requires additional services by CONSULTANT, CONSULTANT shall be entitled to additional

compensation consistent with Section III of this Contract. CONSULTANT shall give written notice to the CITY of any additional services prior to furnishing such additional services. The CITY may request an estimate of additional cost from CONSULTANT, and upon receipt of the request, CONSULTANT shall furnish such cost estimate in writing, prior to the CITY's authorization of the changed scope of services.

C. **Standard of Care.** Services provided by CONSULTANT or its subcontractors and/or sub-consultants under this Contract will be conducted in a manner consistent with that level of care and skill ordinarily exercised by members of CONSULTANT's profession or trade.

D. Insurance.

- 1. CONSULTANT agrees to maintain, at CONSULTANT's expense, statutory worker's compensation coverage.
- 2. CONSULTANT agrees to maintain, at CONSULTANT's expense, general liability insurance coverage insuring CONSULTANT against claims for bodily injury, death or property damage arising out of CONSULTANT's general business activities (including automobile use).
 - i. The liability insurance policy shall provide coverage for each occurrence in the minimum amount of \$2,000,000.
 - ii. The liability insurance policy shall name the City of Northfield as additional insured.
 - iii. The liability insurance policy shall provide a minimum aggregate limit of \$4,000,000.
 - 3. True, accurate and current certificates of insurance, showing evidence of the required insurance coverages, are hereby provided to the CITY by CONSULTANT and are attached hereto as <u>Exhibit 3</u>.

SECTION II – THE CITY'S RESPONSIBILITIES

- A. The CITY shall promptly compensate CONSULTANT as services are performed to the satisfaction of the City Administrator, in accordance with Section III of this Contract.
- B. The CITY shall provide access to any and all previously acquired information relevant to the scope of services detailed in <u>Exhibit 2</u>, attached hereto, in its custody to CONSULTANT for its use, at CONSULTANT's request.
- C. Tim Madigan, City Administrator, shall serve as the liaison person to act as the CITY's representative with respect to services to be rendered under this Contract. Said representative shall have the authority to transmit instructions, receive instructions,

receive information, interpret and define the CITY's policies with respect to the Project and CONSULTANT's services.

Such person shall be the primary contact person between the CITY and CONSULTANT with respect to the services from CONSULTANT under this Contract. The CITY reserves the right to substitute the authorized contact person at any time and shall notify CONSULTANT thereof.

SECTION III – CONSIDERATION

- A. **Fees.** The CITY will compensate CONSULTANT as detailed in <u>Exhibit 4</u>, Schedule of Fees, which is attached hereto and incorporated herein by reference, for CONSULTANT's performance of services under this Contract.
- B. If the CITY fails to make any payment due CONSULTANT for services performed to the satisfaction of the CITY ADMINISTRATOR as detailed in <u>Exhibit 4</u>, CONSULTANT, without waiving any claim or right against the CITY and without incurring liability whatsoever to the CITY, may suspend services due under this Contract until CONSULTANT has been paid in full all amounts due for services, expenses and charges.

SECTION IV - TERM AND TERMINATION

- A. **Term.** This Contract shall be in effect until such time as the Project is completed, but in no event later than December 31, 2016. This Agreement is subject to annual review and approval by the parties. Any party to this Agreement may also terminate this Agreement upon sixty (60) days written notice to the other parties hereto. This Agreement may additionally be terminated by any of the parties hereto in the event of the loss of continued external grant funding needed to support the services provided through the Program. In the event of early termination as provided herein, remaining funds as provided by the City for the Program shall be returned by the Fiscal Agent to the City.
- B. Default. If CONSULTANT fails to perform any of the provisions of this Contract or so fails to administer the services detailed in <u>Exhibit 2</u>, attached hereto, in such a manner as to endanger the performance of the Contract, this shall constitute default. Unless CONSULTANT's default is excused by the CITY, the CITY may, upon written notice, immediately cancel this Contract or exercise any other rights or remedies available to the CITY under this Contract or law. In the event of CONSULTANT's default, CONSULTANT shall be liable to CITY for any and all costs, disbursements, attorney and consultant fees reasonably incurred by CITY in enforcing this Contract.
- C. Suspension of Work. If any work performed by CONSULTANT is abandoned or suspended in whole or in part by the CITY, CONSULTANT shall be paid for any services performed to the satisfaction of the City Administrator prior to CONSULTANT's receipt of written notice from the CITY of such abandonment or suspension, but in no event shall the total of CITY's payments to CONSULTANT under this Contract be required to exceed a percentage of the total contract price (calculated by

either the Contract price or the maximum price set forth in <u>Exhibit 4</u>, attached hereto) equivalent to the percentage of the scope of services completed by CONSULTANT to the satisfaction of the City Administrator as determined by the CITY.

D. **Termination for the City's convenience.** The City reserves the right to terminate this contract, or any part hereof, for its sole convenience. In the event of such termination, the CONSULTANT shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work. Subject to the terms of this contract, the CONSULTANT shall be paid a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the CONSULTANT can demonstrate to the satisfaction of the City, have resulted from the termination. The CONTRACTOR shall not be paid for any work performed or costs incurred which reasonably could have been avoided.

SECTION V – INDEMNIFICATION

- A. CONSULTANT shall indemnify, protect, save, hold harmless and insure the CITY, and its respective officers, directors, employees and members and agents, from and against any and all claims and demands for, or litigation with respect to, all damages which may arise out of or be caused by CONSULTANT or its agents, employees, contractors, subcontractors, or sub-consultants with respect to CONSULTANT's performance of its obligations under this Contract. CONSULTANT shall defend the CITY against the foregoing, or litigation in connection with the foregoing, at CONSULTANT's expense, with counsel reasonably acceptable to the CITY. The CITY, at its expense, shall have the right to participate in the defense of any Claims or litigation and shall have the right to approve any settlement, which approval shall not be unreasonably withheld. The indemnification provision of this Section shall not apply to damages or other losses proximately caused by the negligence or willful misconduct of the CITY. All indemnification obligations shall survive termination, expiration or cancellation of this Contract.
- B. Nothing contained in this Contract shall create a contractual relationship with or a cause of action in favor of a third party against the CITY or CONSULTANT. CONSULTANT's services under this Contract are being performed solely for the CITY's benefit, and no other entity shall have any claim against CONSULTANT because of this Contract or the performance or nonperformance of services provided hereunder.

SECTION VI – GENERAL TERMS

A. Voluntary and Knowing Action. The PARTIES, by executing this Contract, state that they have carefully read this Contract and understand fully the contents thereof; that in executing this Contract they voluntarily accept all terms described in this Contract without duress, coercion, undue influence, or otherwise, and that they intend to be legally bound thereby.

- B. Authorized Signatories. The PARTIES each represent and warrant to the other that (1) the persons signing this Contract are authorized signatories for the entities represented, and (2) no further approvals, actions or ratifications are needed for the full enforceability of this Contract against it; each party indemnifies and holds the other harmless against any breach of the foregoing representation and warranty.
- C. Notices. The PARTIES' representatives for notification for all purposes are:

 THE CITY:

 Tim Madigan

 City Administrator

 801 Washington Street

 Northfield, MN 55057

 Phone: (507) 645-3009

 Email: tim.madigan@ci.northfield.mn.us

CONSULTANT: Zach Pruitt Executive Director for fiscal agent 1651 Jefferson Parkway Northfield MN 55057 Phone: 507-664-3524 Email: zpruitt@carleton.edu

D. Independent Contractor Status. CONSULTANT, at all times and for all purposes hereunder, shall be an independent contractor and is not an employee of the CITY for any purpose. No statement contained in this Contract shall be construed so as to find CONSULTANT to be an employee of the CITY, and CONSULTANT shall not be entitled to any of the rights, privileges, or benefits of employees of the CITY, including but not limited to, workers' compensation, health/death benefits, and indemnification for third-party personal injury/property damage claims.

CONSULTANT acknowledges that no withholding or deduction for State or Federal income taxes, FICA, FUTA, or otherwise, will be made from the payments due CONSULTANT, and that it is CONSULTANT's sole obligation to comply with the applicable provisions of all Federal and State tax laws.

CONSULTANT shall at all times be free to exercise initiative, judgment and discretion as to how to best perform or provide services identified herein.

CONSULTANT is responsible for hiring sufficient workers to perform the services/duties required by this Contract, withholding their taxes and paying all other employment tax obligations on their behalf.

E. Subcontracting. CONSULTANT shall not enter into any subcontract for performance

of any services contemplated under this Contract without the prior written approval of the CITY. CONSULTANT shall be responsible for the performance of all subcontractors and/or sub-consultants.

- F. **Assignment.** This Contract may not be assigned by either Party without the written consent of the other Party.
- G. **Modifications/Amendment.** Any alterations, variations, modifications, amendments or waivers of the provisions of this Contract shall only be valid when they have been reduced to writing, and signed by authorized representative of the CITY and CONSULTANT.
- H. **Records—Availability and Retention.** Pursuant to Minn. Stat. § 16C.05, subd. 5, CONSULTANT agrees that the CITY, the CITY's Economic Development Authority, the State Auditor, or any of their duly authorized representatives at any time during normal business hours and as often as they may reasonably deem necessary, shall have access to and the right to examine, audit, excerpt, and transcribe any books, documents, papers, records, etc., which are pertinent to the accounting practices and procedures of CONSULTANT and involve transactions relating to this Contract.

CONSULTANT agrees to maintain these records for a period of six years from the date of termination of this Contract.

I. Force Majeure. The PARTIES shall each be excused from performance under this Contract while and to the extent that either of them are unable to perform, for any cause beyond its reasonable control. Such causes shall include, but not be restricted to fire, storm, flood, earthquake, explosion, war, total or partial failure of transportation or delivery facilities, raw materials or supplies, interruption of utilities or power, and any act of government or military authority. In the event either party is rendered unable wholly or in part by force majeure to carry out its obligations under this Contract then the party affected by force majeure shall give written notice with explanation to the other party immediately.

- J. **Compliance with Laws.** CONSULTANT shall abide by all Federal, State and local laws, statutes, ordinances, rules and regulations now in effect or hereinafter adopted pertaining to this Contract or to the facilities, programs and staff for which CONSULTANT is responsible.
- K. **Covenant Against Contingent Fee.** CONSULTANT warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for CONSULTANT to solicit or secure this Contract, and that it has not paid or agreed to pay any company or person, other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift or any other consideration, contingent upon or resulting from award or making of this Contract.
- L. Covenant Against Vendor Interest. CONSULTANT warrants that it is not employed by

any vendor of equipment or service provider that could result in a commission, percentage, brokerage, or contingent fee as a result of CONSULTANT's association with the CITY.

- M. **Non-Discrimination.** The provisions of any applicable law or ordinance relating to civil rights and discrimination shall be considered part of this Contract as if fully set forth herein.
- N. Interest by EDA or City Officials. No elected official, officer, or employee of the CITY or its Economic Development Authority shall during his or her tenure or employment and for one year thereafter, have any interest, direct or indirect, in this Contract or the proceeds thereof.
- O. Work Product. All materials such as reports, exhibits, models, graphics, computer files, maps, charts, and supporting documentation produced under work authorized by this Contract ("Materials") shall become the property of CITY upon completion of the work. CITY may use the information for the Project for which they were prepared. Such use by CITY shall not relieve any liability on the part of CONSULTANT. Notwithstanding any of the foregoing to the contrary; (a) CONSULTANT may reuse standard details of its Materials in the normal course of its business; and (b) CITY understands that the Materials have been prepared for a specific project, and are not intended to be reused for other purposes. If CITY reuses the Materials for any other purpose, CITY waives any claims against CONSULTANT arising from such reuse and agrees to defend and indemnify CONSULTANT from any claims arising from such reuse.
- P. **Governing Law**. This Contract shall be deemed to have been made and accepted in Rice County, Minnesota, and the laws of the State of Minnesota shall govern any interpretations or constructions of the Contract without regard to its choice of law or conflict of laws principles.
- Q. **Data Practices.** The PARTIES acknowledge that this Contract is subject to the requirements of Minnesota's Government Data Practices Act, Minnesota Statutes, Section 13.01 *et seq.*
- R. No Waiver. Any Party's failure in any one or more instances to insist upon strict performance of any of the terms and conditions of this Contract or to exercise any right herein conferred shall not be construed as a waiver or relinquishment of that right or of that Party's right to assert or rely upon the terms and conditions of this Contract. Any express waiver of a term of this Contract shall not be binding and effective unless made in writing and properly executed by the waiving Party.
- S. **Patented Devices, Materials and Processes.** If this Contract requires, or the CONSULTANT desires, the use of any design, device, material or process covered by letters, patent or copyright, trademark or trade name, CONSULTANT shall provide for such use by suitable legal agreement with the patentee or owner and a copy of said agreement shall be filed with CITY. If no such agreement is made or filed as noted, CONSULTANT shall indemnify and hold harmless CITY from any and all claims for

infringement by reason of the use of any such patented designed, device, material or process, or any trademark or trade name or copyright in connection with the services agreed to be performed under the Contract, and shall indemnify and defend CITY for any costs, liability, expenses and attorney's fees that result from any such infringement.

- T. Mechanic's Liens. CONSULTANT hereby covenants and agrees that CONSULTANT will not permit or allow any mechanic's or materialman's liens to be placed on the City's interest in any Property that is the subject of the Project during the term hereof. Notwithstanding the previous sentence, however, in the event any such lien shall be so placed on CITY's interest, CONSULTANT shall take all steps necessary to see that it is removed within thirty (30) days of its being filed; provided, however, that CONSULTANT may contest any such lien provided CONSULTANT first posts a surety bond, in favor of and insuring CITY, in an amount equal to 125% of the amount of any such lien.
- U. Severability. The invalidity or unenforceability of any provision of this Contract shall not affect the validity or enforceability of any other provision. Any invalid or unenforceable provision shall be deemed severed from this Contract to the extent of its invalidity or unenforceability, and this Contract shall be construed and enforced as if the Contract did not contain that particular provision to the extent of its invalidity or unenforceability.
- V. **Entire Contract.** These terms and conditions constitute the entire Contract between the PARTIES regarding the subject matter hereof. All discussions and negotiations are deemed merged in this Contract.
- W. **Headings and Captions.** Headings and captions contained in this Contract are for convenience only and are not intended to alter any of the provisions of this Contract and shall not be used for the interpretation of the validity of the Contract or any provision hereof.
- X. **Survivability**. All covenants, indemnities, guarantees, releases, representations and warranties by any Party or PARTIES, and any undischarged obligations of the CITY and CONSULTANT arising prior to the expiration of this Contract (whether by completion or earlier termination), shall survive such expiration.
- Y. **Execution**. This Contract may be executed simultaneously in two or more counterparts that, when taken together, shall be deemed an original and constitute one and the same document. The signature of any Party to the counterpart shall be deemed a signature to the Contract, and may be appended to, any other counterpart. Facsimile and email transmissions of executed signature pages shall be deemed as originals and sufficient to bind the executing Party.

Remainder of page intentionally left blank.

SECTION VII –SIGNATURES

IN WITNESS WHEREOF, the PARTIES have hereunto executed this document the day and year first above written.

CONSULTANT: GROWING UP HEALTHY

By: <u>Lean Con</u> (Signature) Title: <u>Growing Up Healthy Coordinator</u> Print Name: <u>Lean Eby</u> By: Eun Man (Signature)) Title: Nov thfield Public Schools Community Services Director Print Name: Erin Mayborry

Date: 1/15/14

Date: 1115 14

Date: 1/15/14

FISCAL AGENT: NORTHFIELD HEALTHY COMMUNITY INITIATIVE

By: (Signature) Title reachive Director Print Name: Zachary Pruit

Date: 1/15/14

Print Name: KUS Estenson

By: Krus Estenson

Title: Board Co-Chair

(Signature)

CITY OF NORTHFIELD:

Dana Graham, Its Mayor By:

By:

Deb Little, Its City Clerk

Date: 1|21|14Date: 1|21|14

EXHIBIT 1

LIST OF ENTITIES AND ORGANIZATIONS COMPRISING CONSULTANT

Cannon River STEM School Child Care Resource and Referral, Inc. Community Action Center of Northfield Faribault McKinley Early Childhood Center Faribault Public Schools Community Education HealthFinders Collaborative HOPE Center Northfield Area United Way Northfield Early Childhood Initiative Coalition Northfield Healthy Community Initiative Northfield Public Schools Community Services Rice County Family Services Collaborative Rice County Public Health Rice County Social Services Rice County Statewide Health Improvement Program (SHIP) So How are the Children (SHAC) Three Rivers Community Action, Inc. United Way of Faribault

EXHIBIT 2

SCOPE OF SERVICES

Subject to the terms of this Contract, CONSULTANT shall perform the following services as its contractual obligation to the CITY:

- 1. The CONSULTANT's program and services will be self-sufficient with regard to funding for programming and its operations.
- 2. CONSULTANT will be responsible for providing programming and services to address the needs of new residents in Northfield.
- 3. CONSULTANT through the Fiscal Agent will maintain a financial accounting system.
- 4. CONSULTANT shall submit an annual operating budget to the City by June 30 for the upcoming fiscal year.
- 5. CONSULTANT shall be solely responsible for the security of its office space at NCRC for the Program, including inventory and for any loss, damage or destruction thereof.
- 6. CONSULTANT shall provide the following services:
 - a. Operate the Northfield LINK Center a minimum average of 25 hours per week throughout the year. Train LINK Center staff and volunteers to be able to connect Northfield community members (particularly newcomers to the community) with available local resources and opportunities.
 - b. Coordinate weekly Face-to-Face hours, publicizing and providing a place for City representatives and CONSULTANT partners to meet with Northfield community members.
 - c. Publicize the availability of the Northfield LINK Center within the Northfield community, focusing particularly on newcomers to the community and marginalized community members.
 - d. Produce and distribute a monthly Northfield LINK Center newsletter in English and Spanish, listing upcoming events and opportunities.
 - e. Track data on the use of the Northfield LINK Center, including number of visits to the Northfield LINK Center, the general nature of the visits, service hours, and partnerships.
 - f. Produce an annual report, highlighting Northfield LINK Center usage data; release the report by April 15 each year.

CERTIFICATES OF REQUIRED INSURANCE COVERAGES

[Certificates of Insurance attached hereto]

<u>EXHIBIT 4</u>

COMPENSATION

Subject to the limitations set forth in this Exhibit, the CITY will pay CONSULTANT a flat fee of \$22,100/year ("Contract price") for CONSULTANT's services, including expenses, under this Contract.

The CITY will make periodic payment to CONSULTANT, in the following manner:

- 1. Payable in equal installments on February 1, July 1, and October 1
- 2. The City will provide office space at the Northfield Community Resource Center (NCRC) totaling approximately 200 square feet in order for the CONSULTANT to provide services to the City as part of the Project.
 - a. CONSULTANT accepts such premises in an "as is" condition, except that any improvements desired by CONSULTANT for the Program shall be presented to and approved by the City prior to implementation.
 - b. The City, its employees, and its agents shall have the right to enter the premises at NCRC used by CONSULTANT for the Program at all reasonable times for the purpose of inspecting, cleaning, repairing, altering, or improving the premises.
- 3. There shall be no other payments to the CONSULTANT for services provided to the City in accordance with this Agreement.

The CITY's responsibility to make the payments described above shall be contingent upon CONSULTANT first demonstrating, to the CITY's satisfaction, progress in

- 1. Accomplishing its responsibilities listed in Exhibit 2; and
- 2. Providing written and verbal reports on such progress to the CITY, in a form satisfactory to the CITY, prior to the disbursements outlined above.

NCRC Corp 1651 Jefferson Parkway Northfield, MN 55057

Ben Martig, City Administrator City of Northfield 801 Washington Street Northfield, MN 55057

October 4, 2016

Dear Mr. Martig,

This letter is to express the strong support from the NCRC Corp and its members for the continuation of the LINK Center in the Northfield Community Resource Center (NCRC). We see the LINK Center as an important community resource and commend the City for its leadership and vision behind it.

We understand that there were questions raised at a recent City Council work session about whether the NCRC tenants would support the LINK Center continuing to operate in the NCRC's Human Services wing and utilize the office space behind the main island. We wish to express that we fully support this and have no issues or reservations with the City extending this contract for an additional three years.

If you have any questions, please don't hesitate to let me know.

Sincerely,

elsa)

Lynne Pèderson NCRC Corp, President Northfield Senior Center Executive Director

CONSULTANT SERVICE CONTRACT

WHEREAS, CONSULTANT is a grant-funded initiative, which has established the LINK Center program to jointly provide certain services to the City and the other entities and organizations making up CONSULTANT, including addressing the needs of new residents coming to Northfield; and

WHEREAS, CONSULTANT is comprised of the entities and organizations attached hereto as <u>Exhibit 1</u>; and

WHEREAS, CONSULTANT is funded partially through grant funding that may have a limited duration; and

WHEREAS, the Northfield Healthy Community Initiative has agreed to serve as fiscal agent for CONSULTANT in order for CONSULTANT to provide the services needed by the City and the other entities and organizations comprising CONSULTANT; and

WHEREAS, the CITY requires professional services to assist the CITY in providing certain services and programming assistance to new populations in the community that can be provided cost-effectively and efficiently through a contract with CONSULTANT; and

WHEREAS, CONSULTANT agrees to furnish the various professional services required by the CITY.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained herein, the PARTIES agree as follows:

SECTION I – CONSULTANT'S SERVICES AND RESPONSIBILITIES

- A. **Scope of Services.** CONSULTANT agrees to perform various Project services (the "services," "Project" or "Program") as detailed in <u>Exhibit 2</u>, Scope of Services, attached hereto and incorporated herein by reference.
- B. Changes to Scope of Services/Additional Services. Upon mutual agreement of the PARTIES hereto pursuant to Section VI, Paragraph G of this Contract, a change to the scope of services detailed in Exhibit 2, attached hereto, may be authorized. In the event that such a change to the scope of services detailed in Exhibit 2, attached hereto, requires additional services by CONSULTANT, CONSULTANT shall be entitled to additional

compensation consistent with Section III of this Contract. CONSULTANT shall give written notice to the CITY of any additional services prior to furnishing such additional services. The CITY may request an estimate of additional cost from CONSULTANT, and upon receipt of the request, CONSULTANT shall furnish such cost estimate in writing, prior to the CITY's authorization of the changed scope of services.

C. Standard of Care. Services provided by CONSULTANT or its subcontractors and/or sub-consultants under this Contract will be conducted in a manner consistent with that level of care and skill ordinarily exercised by members of CONSULTANT's profession or trade.

D. Insurance.

- 1. CONSULTANT agrees to maintain, at CONSULTANT's expense, statutory worker's compensation coverage.
- 2. CONSULTANT agrees to maintain, at CONSULTANT's expense, general commercial liability ("CGL") and business automobile liability insurance coverage insuring CONSULTANT against claims for bodily injury, death or property damage arising out of CONSULTANT's general business activities (including automobile use). The policy(ies) shall name CITY as an additional insured for the services provided under this Contract and shall provide that CONSULTANT's coverage shall be primary and noncontributory in the event of a loss. CONSULTANT agrees to procure and maintain, at CONSULTANT's expense, the following insurance policies, including the minimum coverages and limits of liability specified below, or as specified in the applicable insurance certificate(s), or as required by law, whichever is greater:

Worker's Compensation	Statutory Limits
Employer's Liability	\$500,000 each accident \$500,000 disease policy limit \$500,000 disease each employee
Commercial General Liability	\$2,000,000 property damage and bodily injury per occurrence \$4,000,000 annual aggregate \$2,000,000 annual aggregate Products – Completed Operations
Comprehensive Automobile Liability	\$1,000,000 per occurrence combined single limit for Bodily Injury and Property Damage (shall include coverage for all owned, hired and

non-owned vehicles

- 3. True, accurate and current certificates of insurance, showing evidence of the required insurance coverages, are hereby provided to the CITY by CONSULTANT and are attached hereto as <u>Exhibit 3</u>.
- 4. CONSULTANT's insurance policies and certificate(s) shall not be cancelled or the conditions thereof altered in any manner without Ten (10) days prior written notice to CITY.
- 5. CONSULTANT's policies shall be primary insurance to any other valid and collectible insurance available to CITY with respect to any claim arising out of CONSULTANT's performance under this contract.
- 6. CONSULTANT is responsible for payment of Contract related insurance premiums and deductibles. If CONSULTANT is self-insured, a Certificate of Self-Insurance must be attached.
- 7. CONSULTANT's policies shall include legal defense fees in addition to its liability policy limits, with the exception of the professional liability insurance, if applicable.
- 8. All policies listed in Paragraph I.D.2. above shall be written on an "occurrence" form ("claims made" and "modified occurrence" forms are not acceptable) and shall apply on a "per project" basis.
- 9. CONSULTANT shall obtain insurance policies from insurance companies having an "AM BEST" rating of A- (minus); Financial Size Category (FSC) VII or better, and authorized to do business in the State of Minnesota
- 10. CITY reserves the right to immediately terminate this Contract if CONSULTANT is not in compliance with the insurance requirements contained herein and retains all rights to pursue any legal remedies against CONSULTANT.

SECTION II - THE CITY'S RESPONSIBILITIES

- A. The CITY shall promptly compensate CONSULTANT as services are performed to the satisfaction of the City Administrator, in accordance with Section III of this Contract.
- B. The CITY shall provide access to any and all previously acquired information relevant to the scope of services detailed in <u>Exhibit 2</u>, attached hereto, in its custody to CONSULTANT for its use, at CONSULTANT's request.
- C. Ben Martig, City Administrator, shall serve as the liaison person to act as the CITY's representative with respect to services to be rendered under this Contract. Said representative shall have the authority to transmit instructions, receive instructions,

receive information, interpret and define the CITY's policies with respect to the Project and CONSULTANT's services. Such person shall be the primary contact person between the CITY and CONSULTANT with respect to the services from CONSULTANT under this Contract. The CITY reserves the right to substitute the authorized contact person at any time and shall notify CONSULTANT thereof.

SECTION III - CONSIDERATION

- A. Fees. The CITY will compensate CONSULTANT as detailed in <u>Exhibit 4</u>, Compensation, which is attached hereto and incorporated herein by reference, for CONSULTANT's performance of services under this Contract.
- B. If the CITY fails to make any payment due CONSULTANT for services performed to the satisfaction of the CITY ADMINISTRATOR as detailed in <u>Exhibit 4</u>, CONSULTANT, without waiving any claim or right against the CITY and without incurring liability whatsoever to the CITY, may suspend services due under this Contract until CONSULTANT has been paid in full all amounts due for services, expenses and charges.

SECTION IV - TERM AND TERMINATION

- A. **Term.** This Contract shall be in effect commencing January 1, 2017 until December 31, 2019. This Contract is subject to annual review by CITY. Notwithstanding the forgoing, any party to this Contract may terminate this Contract upon sixty (60) days written notice to the other parties hereto. This Contract may additionally be terminated by any of the parties hereto in the event of the loss of continued external grant funding needed to support the services provided through the CONSULTANT. In the event of early termination as provided herein, remaining funds as provided by the CITY for the Program shall be returned by the Fiscal Agent to the CITY.
- B. Default. If CONSULTANT fails to perform any of the provisions of this Contract or so fails to administer the services detailed in <u>Exhibit 2</u>, attached hereto, in such a manner as to endanger the performance of the Contract, this shall constitute default. Unless CONSULTANT's default is excused by the CITY, the CITY may, upon written notice, immediately cancel this Contract or exercise any other rights or remedies available to the CITY under this Contract or law. In the event of CONSULTANT's default, CONSULTANT shall be liable to CITY for any and all costs, disbursements, attorney and consultant fees reasonably incurred by CITY in enforcing this Contract.
- C. **Suspension of Work.** If any work performed by CONSULTANT is abandoned or suspended in whole or in part by the CITY, CONSULTANT shall be paid for any services performed to the satisfaction of the City Administrator prior to CONSULTANT's receipt of written notice from the CITY of such abandonment or suspension, but in no event shall the total of CITY's payments to CONSULTANT under this Contract be required to exceed a percentage of the total contract price (calculated by either the Contract price or the maximum price set forth in Exhibit 4, attached hereto)

equivalent to the percentage of the scope of services completed by CONSULTANT to the satisfaction of the City Administrator as determined by the CITY.

D. **Termination for the City's convenience.** The City reserves the right to terminate this Contract, or any part hereof, for its sole convenience. In the event of such termination, the CONSULTANT shall immediately stop all work hereunder and shall immediately cause any and all of its suppliers and subcontractors to cease work. Subject to the terms of this Contract, the CONSULTANT shall be paid a percentage of the contract price reflecting the percentage of the work performed prior to the notice of termination, plus reasonable charges the CONSULTANT can demonstrate to the satisfaction of the City Administrator, have resulted from the termination. The CONSULTANT shall not be paid for any work performed or costs incurred, which reasonably could have been avoided.

SECTION V – INDEMNIFICATION

- A. CONSULTANT shall indemnify, protect, save, hold harmless and insure the CITY, and its respective officers, directors, employees and members and agents, from and against any and all claims and demands for, or litigation with respect to, all damages which may arise out of or be caused by CONSULTANT or its agents, employees, contractors, subcontractors, or sub-consultants with respect to CONSULTANT's performance of its obligations under this Contract. CONSULTANT shall defend the CITY against the foregoing, or litigation in connection with the foregoing, at CONSULTANT's expense, with counsel reasonably acceptable to the CITY. The CITY, at its expense, shall have the right to participate in the defense of any Claims or litigation and shall have the right to approve any settlement, which approval shall not be unreasonably withheld. The indemnification provision of this Section shall not apply to damages or other losses proximately caused by the negligence or willful misconduct of the CITY. All indemnification obligations shall survive termination, expiration or cancellation of this Contract. CONSULTANT agrees, that in order to protect itself and CITY under the indemnity provisions set forth above, it will at all times during the term of this Contract keep in force policies of insurances required in the Paragraph entitled, "Insurance." Nothing in this Contract shall be construed to waive any immunities or limitations to which CITY is entitled under Minn. Stat. Chapter 466 or otherwise.
- B. Nothing contained in this Contract shall create a contractual relationship with or a cause of action in favor of a third party against the CITY or CONSULTANT. CONSULTANT's services under this Contract are being performed solely for the CITY's benefit, and no other entity shall have any claim against CONSULTANT because of this Contract or the performance or nonperformance of services provided hereunder.

SECTION VI – GENERAL TERMS

A. Voluntary and Knowing Action. The PARTIES, by executing this Contract, state that they have carefully read this Contract and understand fully the contents thereof; that in executing this Contract they voluntarily accept all terms described in this Contract without duress, coercion, undue influence, or otherwise, and that they intend to be legally

bound thereby.

- B. Authorized Signatories. The PARTIES each represent and warrant to the other that (1) the persons signing this Contract are authorized signatories for the entities represented, and (2) no further approvals, actions or ratifications are needed for the full enforceability of this Contract against it; each party indemnifies and holds the other harmless against any breach of the foregoing representation and warranty.
- C. Notices. The PARTIES' representatives for notification for all purposes are:

THE CITY:
Ben Martig
City Administrator
801 Washington Street
Northfield, MN 55057
Phone: (507) 645-3009
Email: ben.martig@ci.northfield.mn.us

CONSULTANT: Zach Pruitt Executive Director for fiscal agent 1651 Jefferson Parkway Northfield MN 55057 Phone: 507-664-3524 Email: zach@northfieldhci.org

D. Independent Contractor Status. CONSULTANT, at all times and for all purposes hereunder, shall be an independent contractor and is not an employee of the CITY for any purpose. No statement contained in this Contract shall be construed so as to find CONSULTANT to be an employee of the CITY, and CONSULTANT shall not be entitled to any of the rights, privileges, or benefits of employees of the CITY, including but not limited to, workers' compensation, health/death benefits, and indemnification for third-party personal injury/property damage claims.

CONSULTANT acknowledges that no withholding or deduction for State or Federal income taxes, FICA, FUTA, or otherwise, will be made from the payments due CONSULTANT, and that it is CONSULTANT's sole obligation to comply with the applicable provisions of all Federal and State tax laws.

CONSULTANT shall at all times be free to exercise initiative, judgment and discretion as to how to best perform or provide services identified herein.

CONSULTANT is responsible for hiring sufficient workers to perform the services/duties required by this Contract, withholding their taxes and paying all other employment tax obligations on their behalf.

- E. **Subcontracting.** CONSULTANT shall not enter into any subcontract for performance of any services contemplated under this Contract without the prior written approval of the CITY. CONSULTANT shall be responsible for the performance of all subcontractors and/or sub-consultants.
- F. Assignment. This Contract may not be assigned by and PARTY without the written consent of the other PARTIES.
- G. **Modifications/Amendment.** Any alterations, variations, modifications, amendments or waivers of the provisions of this Contract shall only be valid when they have been reduced to writing, and signed by authorized representative of the CITY and CONSULTANT.
- H. Records—Availability and Retention. Pursuant to Minn. Stat. § 16C.05, subd. 5, CONSULTANT agrees that the CITY, the State Auditor, or any of their duly authorized representatives at any time during normal business hours and as often as they may reasonably deem necessary, shall have access to and the right to examine, audit, excerpt, and transcribe any books, documents, papers, records, etc., which are pertinent to the accounting practices and procedures of CONSULTANT and involve transactions relating to this Contract. CONSULTANT agrees to maintain these records for a period of six years from the date of termination of this Contract.
- I. Force Majeure. The PARTIES shall each be excused from performance under this Contract while and to the extent that either of them are unable to perform, for any cause beyond its reasonable control. Such causes shall include, but not be restricted to fire, storm, flood, earthquake, explosion, war, total or partial failure of transportation or delivery facilities, raw materials or supplies, interruption of utilities or power, and any act of government or military authority. In the event and PARTY is rendered unable wholly or in part by force majeure to carry out its obligations under this Contract then the PARTY affected by force majeure shall give written notice with explanation to the other PARTY immediately.
- J. **Compliance with Laws.** CONSULTANT shall abide by all Federal, State and local laws, statutes, ordinances, rules and regulations now in effect or hereinafter adopted pertaining to this Contract or to the facilities, programs and staff for which CONSULTANT is responsible.
- K. **Covenant Against Contingent Fee.** CONSULTANT warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for CONSULTANT to solicit or secure this Contract, and that it has not paid or agreed to pay any company or person, other than a bona fide employee, any fee, commission, percentage, brokerage fee, gift or any other consideration, contingent upon or resulting from award or making of this Contract.
- L. **Covenant Against Vendor Interest.** CONSULTANT warrants that it is not employed by any vendor of equipment or service provider that could result in a commission, percentage,

brokerage, or contingent fee as a result of CONSULTANT's association with the CITY.

- M. **Non-Discrimination.** The provisions of any applicable law or ordinance relating to civil rights and discrimination shall be considered part of this Contract as if fully set forth herein.
- N. Interest by City Officials. No elected official, officer, or employee of the CITY shall during his or her tenure or employment and for one year thereafter, have any interest, direct or indirect, in this Contract or the proceeds thereof.
- O. Work Product. All materials such as reports, exhibits, models, graphics, computer files, maps, charts, and supporting documentation produced under work authorized by this Contract ("Materials") shall become the property of CITY upon completion of the work. CITY may use the information for the Project for which they were prepared. Such use by CITY shall not relieve any liability on the part of CONSULTANT. Notwithstanding any of the foregoing to the contrary; (a) CONSULTANT may reuse standard details of its Materials in the normal course of its business; and (b) CITY understands that the Materials have been prepared for a specific project, and are not intended to be reused for other purposes. If CITY reuses the Materials for any other purpose, CITY waives any claims against CONSULTANT arising from such reuse and agrees to defend and indemnify CONSULTANT from any claims arising from such reuse.
- P. **Governing Law**. This Contract shall be deemed to have been made and accepted in Rice County, Minnesota, and the laws of the State of Minnesota shall govern any interpretations or constructions of the Contract without regard to its choice of law or conflict of laws principles.
- Q. **Data Practices.** The PARTIES acknowledge that this Contract is subject to the requirements of Minnesota's Government Data Practices Act ("Act"), Minnesota Statutes, Section 13.01 *et seq.* CONSULTANT agrees to abide by the applicable provisions of the Act, HIPAA requirements and all other applicable state or federal rules, regulations or orders pertaining to privacy or confidentiality. CONSULTANT understands that all of the data created, collected, received, stored, used, maintained or disseminated by CONSULTANT in performing those functions that the CITY would perform is subject to the requirements of the Act, and CONSULTANT must comply with those requirements as if it were a government entity. This does not create a duty on the part of CONSULTANT to provide the public with access to public data if the public data is available from the CITY, except as required by the terms of this Contract.
- R. No Waiver. Any PARTY's failure in any one or more instances to insist upon strict performance of any of the terms and conditions of this Contract or to exercise any right herein conferred shall not be construed as a waiver or relinquishment of that right or of that PARTY's right to assert or rely upon the terms and conditions of this Contract. Any express waiver of a term of this Contract shall not be binding and effective unless made in writing and properly executed by the waiving PARTY.

- S. **Patented Devices, Materials and Processes.** If this Contract requires, or the CONSULTANT desires, the use of any design, device, material or process covered by letters, patent or copyright, trademark or trade name, CONSULTANT shall provide for such use by suitable legal agreement with the patentee or owner and a copy of said agreement shall be filed with CITY. If no such agreement is made or filed as noted, CONSULTANT shall indemnify and hold harmless CITY from any and all claims for infringement by reason of the use of any such patented designed, device, material or process, or any trademark or trade name or copyright in connection with the services agreed to be performed under the Contract, and shall indemnify and defend CITY for any costs, liability, expenses and attorney's fees that result from any such infringement.
- T. **Mechanic's Liens.** CONSULTANT hereby covenants and agrees that CONSULTANT will not permit or allow any mechanic's or materialman's liens to be placed on the City's interest in any Property that is the subject of the Project during the term hereof. Notwithstanding the previous sentence, however, in the event any such lien shall be so placed on CITY's interest, CONSULTANT shall take all steps necessary to see that it is removed within thirty (30) days of its being filed; provided, however, that CONSULTANT may contest any such lien provided CONSULTANT first posts a surety bond, in favor of and insuring CITY, in an amount equal to 125% of the amount of any such lien.
- U. Severability. The invalidity or unenforceability of any provision of this Contract shall not affect the validity or enforceability of any other provision. Any invalid or unenforceable provision shall be deemed severed from this Contract to the extent of its invalidity or unenforceability, and this Contract shall be construed and enforced as if the Contract did not contain that particular provision to the extent of its invalidity or unenforceability.
- V. Entire Contract. These terms and conditions constitute the entire Contract between the PARTIES regarding the subject matter hereof. All discussions and negotiations are deemed merged in this Contract.
- W. Headings and Captions. Headings and captions contained in this Contract are for convenience only and are not intended to alter any of the provisions of this Contract and shall not be used for the interpretation of the validity of the Contract or any provision hereof.
- X. **Survivability**. All covenants, indemnities, guarantees, releases, representations and warranties by any PARTY or PARTIES, and any undischarged obligations of the CITY and CONSULTANT arising prior to the expiration of this Contract (whether by completion or earlier termination), shall survive such expiration.
- Y. **Execution**. This Contract may be executed simultaneously in two or more counterparts that, when taken together, shall be deemed an original and constitute one and the same document. The signature of any PARTY to the counterpart shall be deemed a signature to the Contract, and may be appended to, any other counterpart. Facsimile and email

transmissions of executed signature pages shall be deemed as originals and sufficient to bind the executing PARTY.

Remainder of page intentionally left blank.

SECTION VII –SIGNATURES

IN WITNESS WHEREOF, the PARTIES have hereunto executed this document the day and year first above written.

CONSULTANT: GROWING UP HEALTHY Date: 10 27 16 By: (Signature) ature) Acalthen Co-Chair Title: hrowing Print Name: ANNI Date: 10/2/1/14 By: UN Ba Title: Growing Up Healthy Co-Chair Bailen Print Name: EVM FISCAL AGENT: NORTHFIELD HEALTHY COMMUNITY INITIATIVE 10/25/16 Date: By: (Signature) Title: Execchie Directo-Print Name: Zach Prut Date: 10 - 28 - 16 By Signature) Title: Treasurer Print Name: Tanner Schieck **CITY OF NORTHFIELD:**

By:

Dana Graham, Its Mayor

By:

Deb Little, Its City Clerk

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LIST OF ENTITIES AND ORGANIZATIONS COMPRISING CONSULTANT

Cannon River STEM School Carleton College Center for Community and Civic Engagement Community Action Center (CAC) of Northfield Faribault Public Schools HealthFinders Collaborative HOPE Center Northfield Area United Way Northfield Early Childhood Initiative Coalition Northfield Healthy Community Initiative Northfield Public Schools **Rice County Family Services Collaborative** Rice County Public Health **Rice County Social Services** So How Are the Children (SHAC) Somali Community Resettlement Services Tackling Obstacles and Raising College Hopes Three Rivers Community Action United Way of Faribault University of Minnesota Extension - Health and Nutrition Programs

SCOPE OF SERVICES

Subject to the terms of this Contract, CONSULTANT shall perform the following services as its contractual obligation to the CITY:

- 1. The CONSULTANT's program and services will be self-sufficient with regard to funding for programming and its operations.
- 2. CONSULTANT will be responsible for providing all programming and services to address the needs of new residents in Northfield.
- 3. CONSULTANT through the Fiscal Agent will maintain a financial accounting system.
- 4. CONSULTANT shall submit an annual operating budget to the CITY by June 30 for the upcoming fiscal year.
- 5. CONSULTANT shall be solely responsible for the security of its office space at NCRC for the Program, including inventory and for any loss, damage or destruction thereof.
- 6. CONSULTANT shall provide the following services:
 - a. Operate the Northfield LINK Center a minimum average of 31 hours per week throughout the year. Train LINK Center staff and volunteers to be able to connect Northfield community members (particularly newcomers to the community) with available local organizations, resources and opportunities.
 - b. Coordinate weekly Face-to-Face hours, publicizing and providing a place for CITY representatives and CONSULTANT partners to meet with Northfield community members.
 - c. Publicize the availability of the Northfield LINK Center within the Northfield community, focusing particularly on newcomers to the community and marginalized community members.
 - d. Produce and distribute a monthly Northfield LINK Center newsletter in English and Spanish, listing upcoming events and opportunities that include articles submitted by the City Administrator or their designee for Northfield municipal services, public notices and other relevant information.
 - e. Track data on the use of the Northfield LINK Center, including number of visits to the Northfield LINK Center, the general nature of the visits, service hours, service areas by specific local government entity as a percent of total contacts and partnerships. The service areas shall include the following:

i. Basic Needs (food, housing, employment, referral to CAC).

- ii. Health (dental, physical, mental, health insurance).
- iii. Legal Services
- iv. Translation/Interpretation.
- v. Transportation.
- vi. Education (ABE, ESL, GED)
- vii. Youth (youth activities, community services, recreation)
- viii. Use of Computer/Phone
- ix. City Services.

x. County Services.

xi. Other (questions about community events, etc.)

The service areas by local government entity shall include the following: i. City of Northfield.

ii. Northfield Public Schools.

iii. Rice County.

- iv. Dakota County.
- f. Produce an annual report, highlighting Northfield LINK Center usage data; release the report by April 15 each year.

CERTIFICATES OF REQUIRED INSURANCE COVERAGES

[Certificates of Insurance attached hereto]

COMPENSATION

Subject to the limitations set forth in this Exhibit, the CITY will pay CONSULTANT a flat fee of \$34,020 for 2017; \$35,040 for 2018; and \$36,267 for 2019 ("Contract price") for CONSULTANT's services, including expenses, under this Contract.

The CITY will make periodic payment to CONSULTANT, in the following manner:

- 1. The Contract Price shall be paid in equal installments to the FISCAL AGENT on February 1, July 1, and October 1 of each year of the Contract during the term hereof.
- 2. As additional compensation for the services to CITY, the CITY will provide office space at the Northfield Community Resource Center (NCRC) totaling approximately 200 square feet in order for the CONSULTANT to provide services to the CITY.
 - a. CONSULTANT accepts such premises in an "as is" condition, except that any improvements desired by CONSULTANT for the Program shall be presented to and approved by the CITY prior to implementation.
 - b. The CITY, its employees, and its agents shall have the right to enter the premises at NCRC used by CONSULTANT for the Program at all reasonable times for the purpose of inspecting, cleaning, repairing, altering, or improving the premises.
- 3. There shall be no other payments to the CONSULTANT for services provided to the City in accordance with this Contract.

The CITY's responsibility to make the payments described above shall be contingent upon CONSULTANT first demonstrating, to the CITY's satisfaction, progress in

- 1. Accomplishing the scope of services listed in Exhibit 2; and
- 2. Providing written and verbal reports on such progress to the CITY, in a form satisfactory to the CITY, prior to the disbursements outlined above.



Helping people connect with resources A partnership between Growing Up Healthy and the City of Northfield

LINK Center Proposal 2017-2019

History:

In 2010, in light of budget cuts, the City of Northfield's Welcome Center Coordinator position was eliminated. As a full-time employee, the Welcome Center Coordinator provided Spanish translation/interpretation services for the City and assisted Spanish-speaking members of the community in accessing social services from Rice County, the local school district, and nonprofit agencies, among others.

City Council members, City staff, and community partners recognized the significant hole that this position's elimination left for community members (particularly for non-English speakers) and worked together to conceive the LINK Center. While not meant as a replacement for the eliminated position, the LINK Center was proposed as a resource for community members to visit to be able to learn more about – and be connected to – available community resources.

Present:

Located in the Northfield Community Resource Center, the LINK Center is now open 31 hours per week to all community members. The LINK Center is staffed by individuals who are bilingual in English and Spanish. In addition, the LINK Center offers a private office space where community organizations can meet one-on-one with clients/constituents for Face-to-Face meetings. Countywide entities like the HOPE Center that do not have a Northfield office can meet with those needing their services, thereby minimizing a transportation barrier.

The LINK Center also distributes a monthly newsletter in English and Spanish, detailing community announcements, upcoming events, and available services. Contributors range from the Northfield Public Library to Rice County Public Health to the Community Action Center. The LINK Center newsletter is one of the only local resources of its type available in Spanish. It is mailed to subscribers, as well as made available in community locations such as the Northfield Police Station, apartment complexes, and the local school offices.

Please see the attached 2015 Annual Report for details on the key services provided by the LINK Center last year.

Request: The LINK Center is requesting a three-year contract extension, covering the period of January 1, 2017, through December 31, 2019.

Since the start of the initiative six years ago, the City of Northfield has funded the LINK Center at \$22,100 per year. Expenses have increased over that time and the hours the LINK Center is open have grown from 25 to 31 per week to better meet community needs. This has led partners to need to do additional fundraising to help cover the same basic costs. Consequently, the LINK Center requests City funding of \$27,500 for 2017, with increases of 3.5% per year in 2018 and 2019.

Led by Growing Up Healthy and the Northfield Healthy Community Initiative, LINK Center partners will fundraise to cover the remaining gap.

Deliverables:

- Ensure the LINK Center is open 31 hours per week and staffed with trained, bilingual staff, able to answer community members' questions about and make connections to community resources.
- Produce the monthly LINK Center newsletter in English & Spanish, highlighting local resources, services, and upcoming events. Continue to work with City of Northfield staff to ensure their awareness of the newsletter and to solicit pertinent content monthly.
- Provide secure, private space for City and community organizations that would like to meet one-on-one with clients and community members (Face-to-Face time). When requested, promote the availability of these times in the LINK Center newsletter, website, and social media channels.
- Ensure that a bilingual Public Notary is available, free of charge, to Northfield community members.

REVENUE	
City of Northfield	\$27,500
Local contributions to be raised by Growing Up Healthy & Northfield Healthy Community Initiative	
TOTAL	\$34,020
EXPENSES	
Bilingual Staffing – includes part-time (0.5 FTE) coordinator and additional desk staff	\$27,520
Monthly Newsletter in English & Spanish – Printing/Postage/Design	\$4,500
Background Checks/Advanced Translation	\$1,500
Office Supplies	\$500
TOTAL	\$34,020

2017 Budget

Budget Notes:

- As the backbone organization for Growing Up Healthy, the Northfield Healthy Community Initiative donates the administrative services for the project (i.e. securing liability insurance, processing invoices, etc.).
- Neuger Communications donates considerable in-kind support to help with the production of the monthly LINK Center newsletter.



Helping people connect with resources

A partnership between Growing Up Healthy and the City of Northfield



A collaborative project between the City of Northfield and Growing Up Healthy, the LINK Center has been connecting Northfield residents to local and regional resources and services since 2011.

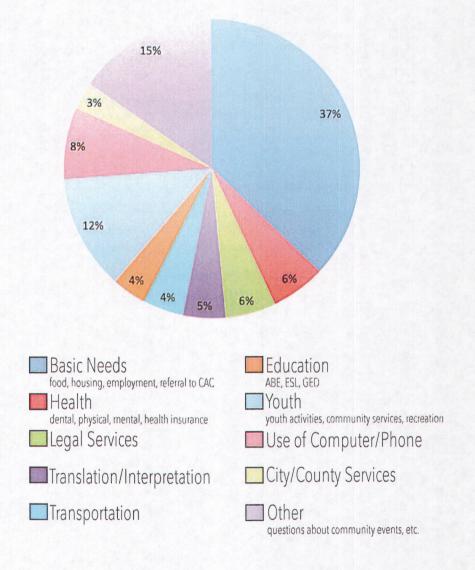
The mission of the LINK Center is to serve all "newcomers" in Northfield whether you just moved to town or are a longtime resident encountering a new situation in life and needing assistance navigating the myriad of resources in the area. The bilingual staff members at the LINK Center have connected community members to everything from housing to local volunteer opportunities to tax preparation services to immigration lawyers.

This report highlights the accomplishments of the LINK Center in service to the Northfield community during the 2015 calendar year.





LINK Center Service Areas



Want to Connect?

Contact us:

(507) 664-3500 link.ncrc@gmail.com Visit us in person: Northfield Community Resource Center Human Services Wing (Door 17) 1651 Jefferson Parkway Check out our website: www.growinguphealthy.org/link