

Date: 9/22/2017



901 W. 94th St.
Minneapolis, MN 55420

Customer:

City of Northfield
1710 Riverview Dr.
Northfield, MN 55057
ATTN: Tj

Equipment:

(1) NEW CATERPILLAR 938M
Wheel Loader

Expires:

Ziegler submits the following description and price for your approval. The pricing is based off the State of Minnesota Contract # 115219 Release # L-331(5)

Description

Price

| | | |
|-------|---|--------------|
| 1 | One (1) NEW CATERPILLAR 938M Articulating Wheel Loader | \$160,980.00 |
| | Deluxe cab (includes all features included in 2.1 plus automatic blower control, electrically adjusted external mirrors, secondary display which allows real time adjustments to rimpull, creeper speed, 3rd function flow, throttle lock, and doubles as rear camera display (camera not included), Hystat Modes, Perfect Parallism, enhanced in cab LED lighting, and front and rear sun visor) | \$1,330.00 |
| 2.2 | Radio ready - Bluetooth with mic and aux. inputs (includes Bluetooth interface, microphone, and aux inputs for MP3 players, etc) | \$330.00 |
| 2.4 | Ride control | \$2,440.00 |
| 2.7 | Premium seat (heated and ventilated high back air suspension seat) | \$1,460.00 |
| 2.10 | Rear view camera (requires 2.2 deluxe cab) | \$650.00 |
| 2.13 | Washer & Wiper, front and rear | INCLUDED |
| 2.15 | Front differential lock | INCLUDED |
| 3.2 | Limited slip rear differential | \$1,850.00 |
| 3.3 | Ether starting aid | INCLUDED |
| 3.5 | Engine coolant heater | INCLUDED |
| 3.7 | Warning, Beacon, LED Strobe, Amber Lens | INCLUDED |
| 4.1 | Whelen L22 strobe with blue or amber lens | \$710.00 |
| 4.2 | Halogen front and rear roading and work lights | INCLUDED |
| 4.3 | Product Link PL641 - cellular (36 Month Subscription) | INCLUDED |
| 4.7 | | |
| 5.6 | 20.5-R25 Michelin XSNO+, L2 Snow (Would need to order machine from factory) | \$1,570.00 |
| 6.1 | Hydraulic oil cooler, heavy duty | INCLUDED |
| 6.4 | Hydraulics, 4 valve (would need to order machine from factory) | \$2,910.00 |
| 7.1 | Caterpillar Fusion Quick Coupler | \$2,530.00 |
| 7.6 | General purpose bucket, 3.5 cyd with bolt-on edge (Fusion) | \$6,780.00 |
| 7.31 | Joystick diverter valves and hydraulic modifications to run snow wing | \$15,700.00 |
| | Swap wing and plow over to new 938M | \$6,000.00 |
| 7.20 | Caterpillar Blank Hook Assembly (not Installed) | \$1,430.00 |
| 7.21 | Cost for instal of female adapter on existing attachment (requires hook | \$3,570.00 |
| | | |
| 8.1 | Additional counterweight (adds 705 lbs - recommended for use with coupler) | \$1,660.00 |
| | Full coverage fenders (provides yellow non-metallic front fenders and full coverage rear fenders with mud flaps on the back side of both front and rear tires) | \$1,660.00 |
| 8.15 | Front deflectors (provides yellow metal front deflectors that provide protection to hitch, ladder, and cab from debris from front tires) | \$300.00 |
| 8.16 | | |
| 10.65 | 36 Month / 1,000 Hour Premier | \$1,350.00 |

13.0 Delivery to City of Northfield

\$450.00

Net Total

\$215,660.00

Less Trade Allowance - 2003 Cat 938G s/n 9HS01086

-\$54,000.00

Total

\$161,660.00

Terms and Conditions

The prices quoted are current and subject to change to those in effect at the time of shipment. Caterpillar products are sold subject to the terms of the applicable Caterpillar warranty. Copies of the warranties applicable to this purchase are attached hereto, and the purchaser by signing this order acknowledges receipt of the Caterpillar Warranties. The Purchaser agrees to pay any and all taxes, assessments, licenses, and government charges of every kind and nature whatsoever upon said equipment by Purchaser. All provisions hereof are contingent upon government restrictions, strikes, accidents, delays of carrier and other delays unavoidable and beyond Seller's control. It is intended and understood that title and ownership of said equipment is and shall remain vested in the Seller, notwithstanding delivery or possession, until the entire price is paid by cash in full.

THIS PROPOSAL IS SUBJECT TO ALL PROVISIONS OF THE CONTRACT AND WARRANTY AS SPECIFIED HEREIN:

ACCEPTED:

Respectfully submitted, Luke Magnuson

By _____

Subject to approval by:

Ziegler Inc.

Approved:

By _____