

Sterling Clinic *for* **Improving Patient Access**

A New Partnership with Sterling Pharmacy and HealthFinders

Seeking a lease agreement with Sterling

The Clinic



- Downtown location
- Easy access, no appointment needed model
- More convenient hours
 - Evenings and weekends
- Limited scope of practice
 - No imaging
 - Point of Care testing only



Partnering with:



HealthFinders

- Providing services for the non/underinsured and the underserved

Sterling Pharmacy

- Providing services for our patients, HealthFinders and the general public.

Working Together

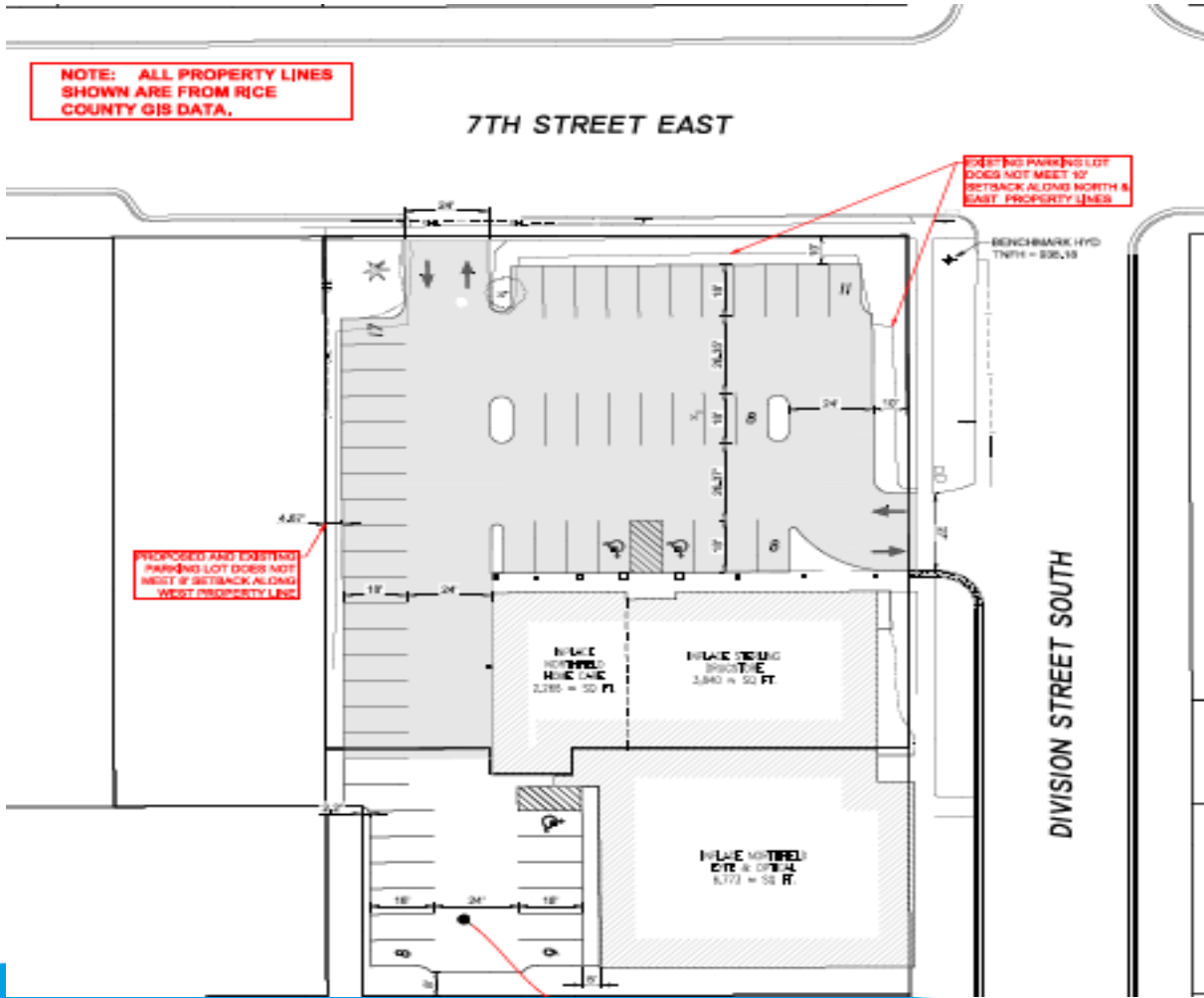


- Shared entrance
- Shared waiting area.
- Shared nurses station.
- Separate registration.
- Separate offices and exam rooms.
- Ability to flex space based on need.
- Ability to secure each area.

Location



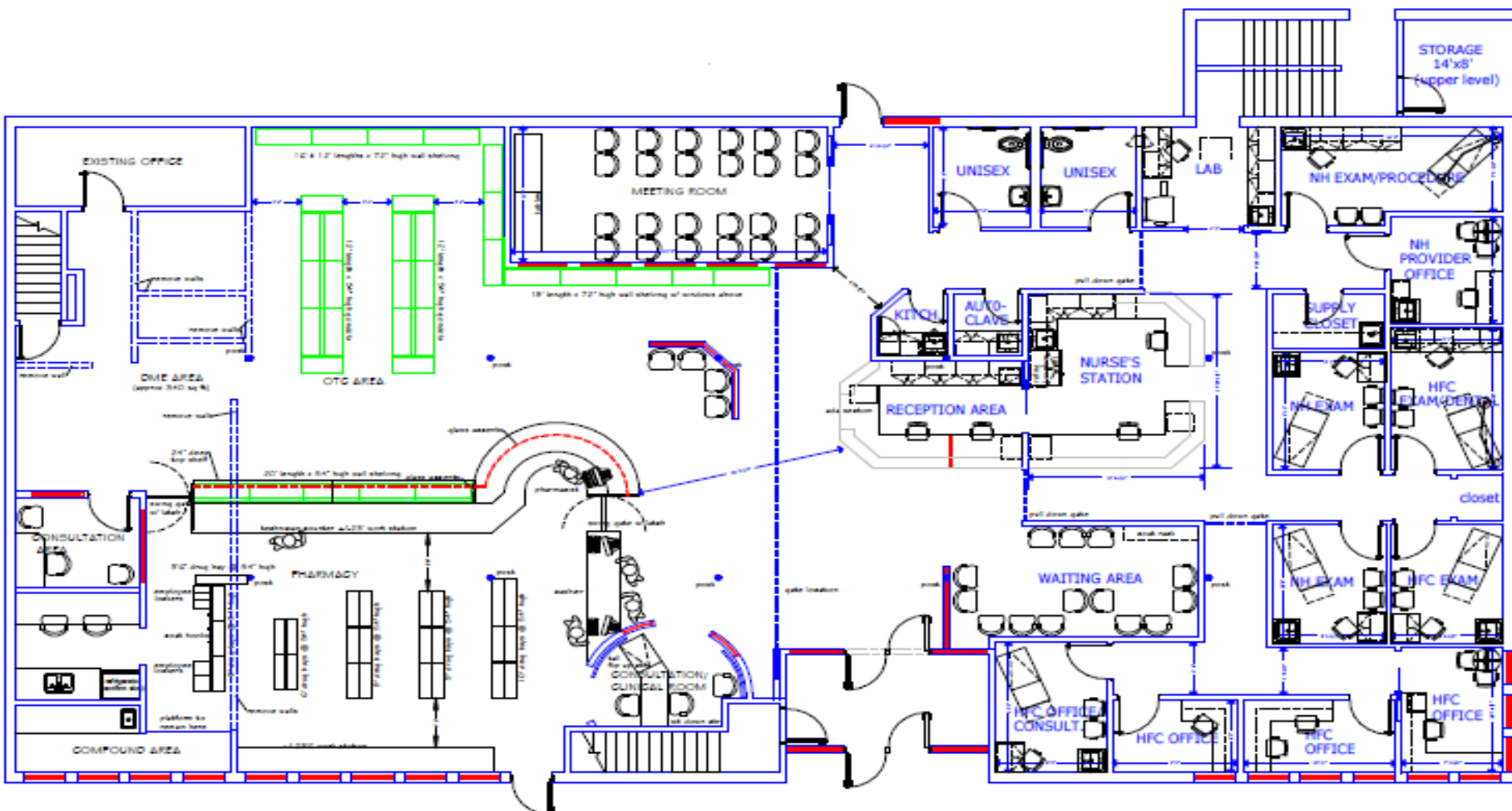
Location



Outside View



Floorplan



Why?

Improves access to services

Offers a more convenient option

- Evening hours and weekends

- Those not wanting to establish care

Provides an opportunity for pharmacy services

Improves coordination with HealthFinders

Supports the NH+C Strategic Plan

Partnership Advantage

Alignment of missions

Improved coordination of services

Convenience for patients

Improved exposure for each organization

Lower operating expenses for all



Lease Terms

- 5 – year lease
- Fair market rate
- Sublease to HealthFinders



Timeline

- City approval of the lease (September 5th)
- Establish a sublease with HealthFinders
- Sterling remodel 90-120 days
- Potential opening in early 2018

Questions?

Request

City Council approval of this commercial lease at 700 Division Street, Northfield, MN, between Astrup Properties, LLC and Northfield Hospital + Clinics.