

Micropolitan Summit Series

REAL ESTATE  
**SUMMITS**  
LEARN • NETWORK • SUCCEED

MINNESOTA  
**REAL ESTATE JOURNAL**  
MREJ.com

# RED WING

**MICROPOLITAN SUMMIT**  
**REAL ESTATE • INVESTMENT • DEVELOPMENT**



**APRIL 21, 2017**

**RED WING GOLF CLUB**

**10 AM - 2 PM**

**4 HOURS OF REAL ESTATE CONTINUING EDUCATION APPLIED FOR WITH THE MN DEPT. OF COMMERCE**

**Early-Bird Rate \$89**

**Regular Rate \$99**

**Walk-Ins Welcome | Walk-In Rate \$129**

**EVENT REGISTRATION**

## **Red Wing Micropolitan Summit**

Friday, April 21, 2017

10:00 AM - 2:00 PM Program

Red Wing Golf Club

1311 West 6th Street, Red Wing, Minnesota 55066, USA

### **Speakers Include:**

**Brian Peterson**, City Planner, City of Red Wing

**Randal Hemmerlin**, Executive Director, Housing and Redevelopment Agency

**Travis M. Thul**, Dean of Trade & Technology, MN State college Southeast

**Monte Hilleman**, Senior Vice President of Real Estate Development, Saint Paul Port Authority

**Brent Jaynes**, Director, Dealer Development and Contracts, Red Wing Shoe

**Jay Owens**, City Engineer, City of Red Wing

**Shelly Muelken**, President/ Owner, Marketplace Commercial Real Estate Services

**Bob Stark**, Deputy Director, City of Red Wing

### **9:55 AM Welcome and Introduction**

#### **10:00 AM Red Wing Area State of the Market**

- What is the current State of the Economy in the Red Wing Area
- What is the main workforce sources to support new business and how are they trained
- Populations and workforce trends that are impacting the real estate market
- How does private industry work with local education systems
- Population and demographic trends in Red Wing

#### **10:55 AM Business Park & Industrial Park Development & Opportunities**

- Current State of Red Wing Business Park: Vacancy Rates, Market Size, Trends, & Opportunities
- Who are the local employers and what businesses are coming to the area
- Transportation and other amenities that are crucial to the region
- What do Site Selectors and Brokers need to know
- Why are companies expanding in Red Wing

### **11:55 PM Break with Lunch and Refreshments**

#### **12:05 PM Commercial Real Estate Market Update**

- Economic Drivers: Why are Real Estate investors interested in the Red Wing area?
- State of the Industry: Office, Industrial, Retail, Multifamily
- Prime Development Opportunities – Recent Successes
- The Future's So Bright... What Commercial Investors and Brokers Need to Know About Red Wing

#### **1:00 PM Residential Real Estate Market Update**

- State of the Industry – Size of the Residential Real Estate Market & Overview of existing market
- Market trends – Homes sales analysis year over year – what is selling and why
- What do outside investors see as opportunities in the Red Wing Area
- Projects that are impacting housing in Red Wing Area – infrastructure and other
- New Real Estate Development – Where is it happening & Why

### **2:00 PM Adjourn & Networking**

**REGISTER**

Forward this Invite

I can't make this event

<b>WHEN</b>	<b>Friday, April 21, 2017</b> <b>10:00 AM - 2:00 PM Program</b> 9:15 AM Registration 10:00 AM Start of Program 11:55 PM Hot Lunch Buffet
<b>WHERE</b>	Red Wing Golf Club 1311 West 6th Street, Red Wing, Minnesota 55066, USA
<b>FEE</b>	<b>Event Registration</b> <b>Early-Bird Rate \$89</b> <b>Regular Rate \$99</b> (\$129.00 Walk-In Rate)  <b><i>Refunds available up to 72 hours prior to the event.</i></b> <b><i>No refunds, transfers or cancellations within 72 hours, during or after event.</i></b>
<b>RSVP</b>	Thursday, April 20, 2017
<b>Sponsorship Information</b>	Jeff Johnson 952-405-7780 <a href="mailto:jeff.johnson@resummits.com">jeff.johnson@resummits.com</a>  Jay Kodytek 952-405-7781 <a href="mailto:jay.kodytek@resummits.com">jay.kodytek@resummits.com</a>  Registration Questions? Alan Davis 952-405-7783 <a href="mailto:alan@resummits.com">alan@resummits.com</a>

## Upcoming Events

# North Dakota Summit :Minneapolis

How to Position Yourself & Your Company for the Next Wave of Growth & Development

REAL ESTATE SUMMITS  
LEARN • NETWORK • SUCCEED

**March 10, 2017**

8am-12pm Program  
7:15am Registration & Hot Breakfast  
Golden Valley Country Club

MINNESOTA REAL ESTATE JOURNAL

## [Online Registration](#)