Comparative Data

- Preliminary Estimated Market Value 2017
 - Rice \$1,181,207,500
 - Dakota \$ 115,041,436
 - Total EMV 2017

\$1,296,248,936

- Total EMV 2016 \$1,227,403,000
 - Total increase of \$68,845,936 estimated

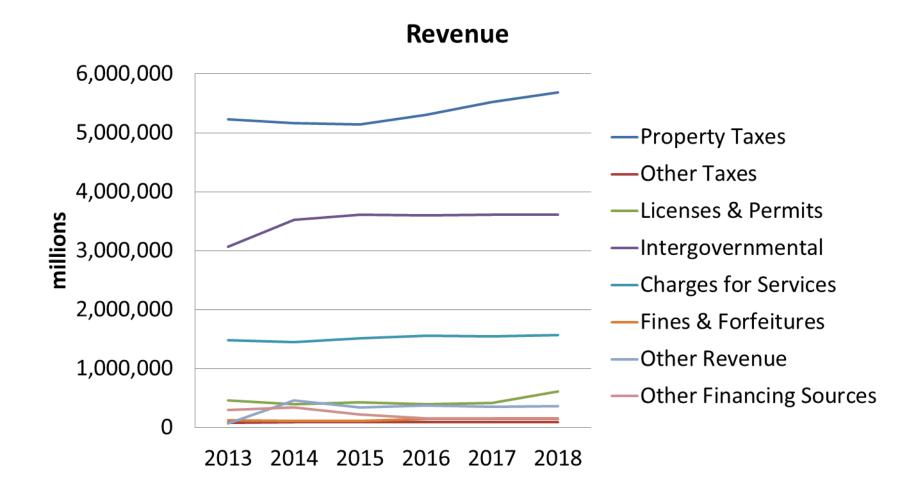
Historical Levy Summary

Total Levy Increase

Historical Tax Rate

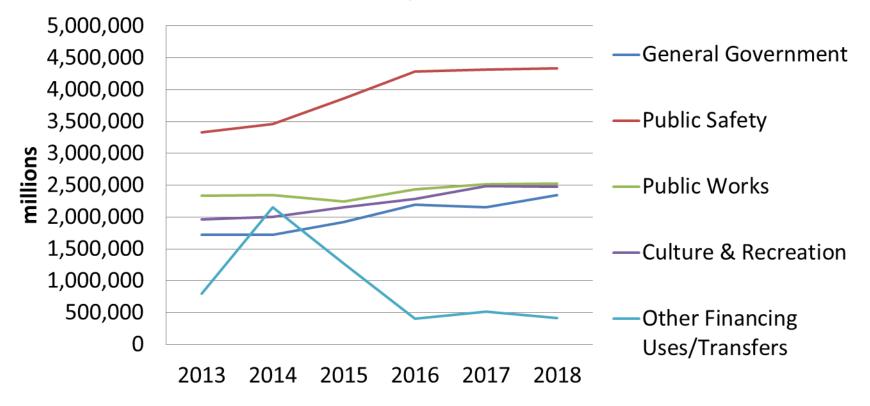
- 2014 63.3% -0.1%
- 2015 60.2% 1.1%
- 2016 61.1% 3.3%
- 2017 3.0%

Budget Information



Budget Information

General Fund Expense



Levy Implications

| | 2016 | 2017 - 3% |
|--------------------------|-----------|-----------|
| General Fund | 5,300,150 | 5,524,155 |
| NCRC Operations | 189,472 | 189,472 |
| City Facilities Fund | 40,000 | 60,000 |
| Park Fund | 90,000 | 120,000 |
| Vehicle & Equipment Fund | 300,075 | 330,500 |
| Total General Levies | 5,919,697 | 6,224,127 |
| Debt Levies | 1,736,041 | 1,644,360 |
| Total Levy | 7,655,738 | 7,868,487 |
| EDA | 219,488 | 229,488 |
| HRA | 223,968 | 233,968 |
| Total Levy for City | 8,099,194 | 8,341,943 |

General Fund Balance

| Year | Description | \$ Amount | Running Total |
|------|---------------------------------------|-------------|---------------|
| 2015 | Fund Balance per CAFR | \$6,900,596 | \$6,900,596 |
| 2016 | Capital Dollars (Library Fundraising) | - 172,644 | \$6,727,952 |
| 2016 | Park Fund-Spring Creek Trail | - 57,500 | \$6,670,452 |
| 2018 | Capital Reserve Fund (Fire Station) | - 250,000 | \$6,420,452 |
| 2018 | Library Fundraising Dollars (3 years) | + 172,644 | \$6,593,096 |
| | | | |

General Fund Balance

| Year | Estimated Fund Balance | 50% Required Operating Reserve (3% inflation estimate) | Difference Total Estimated Less 50% |
|------|------------------------------|---|---|
| 2014 | \$6,890,491 | \$5,592,581 | 1,297,910 |
| 2015 | \$6,900,596 | \$5,686,638 | 1,213,958 |
| 2016 | \$6,670,452 | \$5,804,688 | 865,764 |
| 2017 | \$6,670,452 | \$5,997,297 | 865,764 |
| 2018 | \$6,596,096 | \$6,177,404 | 418,692 |



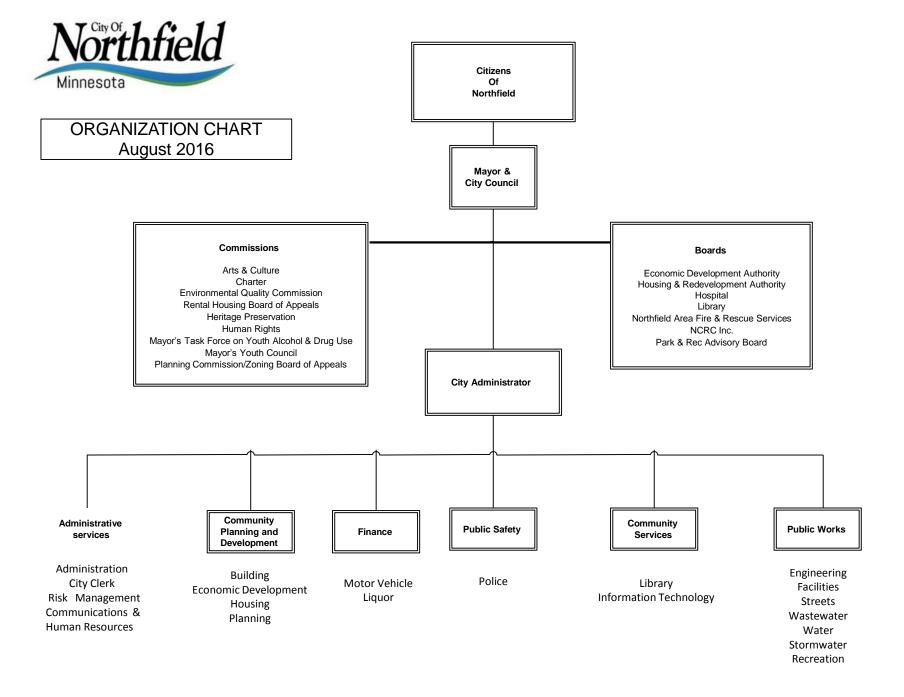
Debt Service

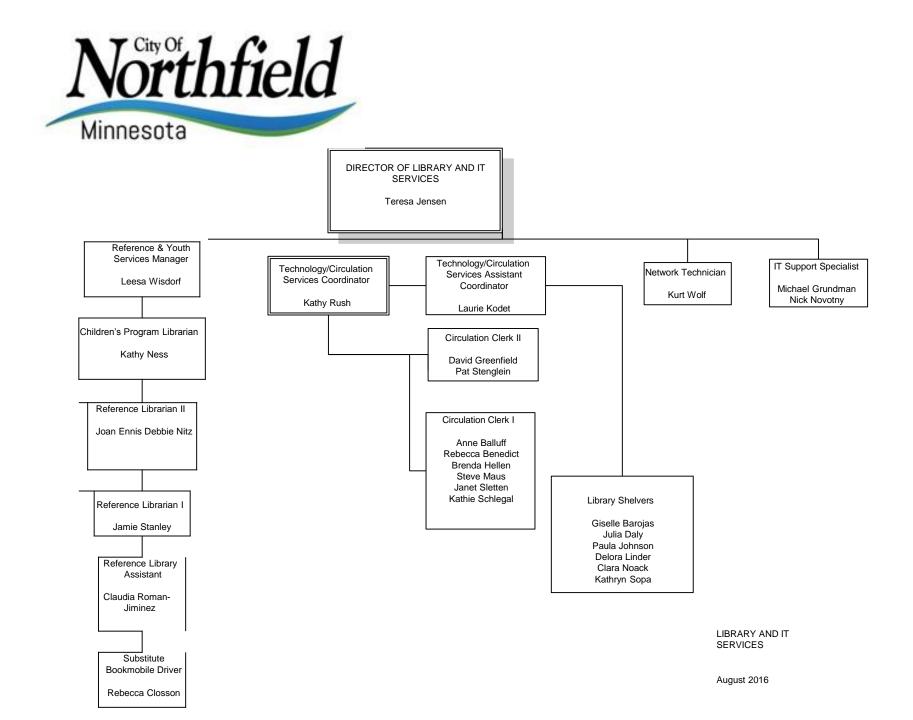
| | Total Debt Levy | \$ Increase | Attributable to? |
|------|-----------------|-------------|-----------------------------|
| 2015 | 1,685,477 | | |
| 2016 | 1,736,041 | 50,564 | Inflation on street project |
| 2017 | 1,644,360 | -91,681 | NCRC facility bonds done |
| 2018 | 1,692,860 | 53,643 | Inflation on street project |
| 2019 | 1,692,860 | -0- | Hold debt levy steady |



Notable General Fund Increases

- Overtime for Streets and Parks increase
- Increase for additional part time employees in the parks and streets departments
- Intern wages
- Fireworks
- Compensation study contingency





Library

| | | | | - | of budge | | | | |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|--------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| – Personnel | 830,442 | 785,725 | 790,355 | 843,286 | 373,927 | 44.3% | 845,431 | 0.25% | 871,071 |
| Supplies | 37,892 | 31,981 | 20,257 | 43,250 | 25,163 | 58.2% | 40,000 | -7.51% | 34,000 |
| Charges for services | 82,551 | 73,296 | 143,403 | 81,434 | 43,704 | 53.7% | 84,547 | 3.82% | 81,434 |
| Other Charges | 89,636 | 92,478 | 94,647 | 104,000 | 32,921 | 31.7% | 108,200 | 4.04% | 108,900 |
| Capital outlay | - | 52,618 | 41,626 | 75,736 | 37,946 | 50.1% | 150,962 | 99.33% | 65,736 |
| Debt service | 13,653 | 13,653 | 13,653 | 13,909 | 6,826 | 49.1% | 13,909 | 0.00% | 13,909 |
| Total | 1,054,174 | 1,049,751 | 1,103,941 | 1,161,615 | 520,487 | 44.8% | 1,243,049 | 7.01% | 1,175,050 |
| - | | | | | | | | | |
| Offsetting Revenues: | | - | | - | | | | | |
| Intergovernmental | 300,868 | 188,470 | 188,890 | 188,470 | 94,235 | 50.00% | 188,470 | 0.00% | 188,470 |
| Fines & Forfeitures | 30,895 | 26,553 | 17,754 | 33,000 | 7,320 | 22.18% | 33,000 | 0.00% | 33,000 |
| Total | 331,763 | 215,023 | 206,644 | 221,470 | 101,555 | 47.9% | 221,470 | 0.00% | 221,470 |

2016 YTD and %

Areas of Note:

241 more open hours in 2017 Public-Private funding of new library Bookmobile

CEP



 Existing Booker in need of \$11,000 in repairs; requires Class C driver's license to operate

Sprinter Bookmobile



Sprinter Interior





New Bookmobile facts & figures

Funding:

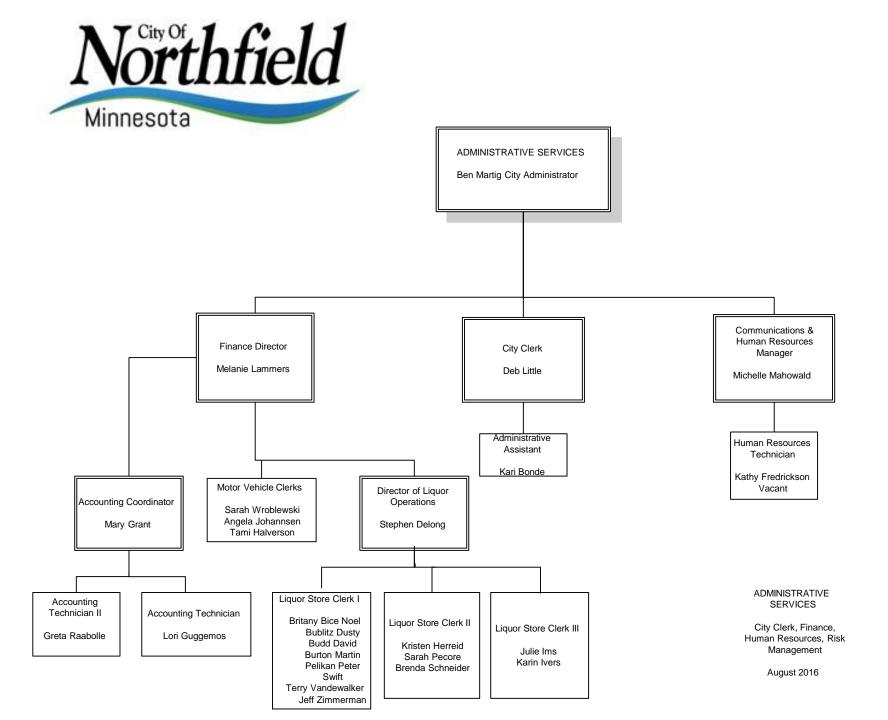
| Mpls Foundation donor | 50% of cost | \$66,800 |
|-------------------------------|-------------|-----------|
| City of Northfield | 25% of cost | \$33,400 |
| Northfield Community Partners | 15% of cost | \$20,040 |
| Library Friends & Foundation | 10% of cost | \$13,360 |
| Total Bookmobile costs | | \$133,600 |

Advantages:

- Lifespan of 25+ years
- No need of special license to operate; staffed by 1 person
- City-owned asset with expenditures of only 1/4 of total cost
- Outreach to daycares, schools and senior care facilities
- Positive City presence at community/civic events

Information Technology

| REVENUES | 2013 Actual | 2014 Actual | 2015 Actual | Adopted Budget | YTD July | % used YTD | 2017 Proposed Budget | 2016 vs 2017 % increase | 2018 Projected Budget |
|--------------------------------|-------------|-------------|-------------|-------------------|----------|---------------|----------------------------|-------------------------------|-----------------------------|
| Other Revenue | (7,330) | 6,957 | 3,558 | 8,000 | 6,004 | 75% | 8,000 | 0.00% | 8,000 |
| Internal Service Revenue | 67,515 | 64,376 | 622,204 | 636,169 | 318,084 | 50% | 646 , 894 | 1.69% | 636,169 |
| Transfer In | - | 360,000 | - | - | - | - | - | 1.05/0 | - |
| Total Revenue | 60,185 | 431,333 | 625,762 | 644,169 | 324,088 | 50% | 654,894 | 1.69% | 644,169 |
| EXPENSES | | | | | | | | | |
| Personal Services | - | 232,971 | 250,963 | 275,419 | 135,391 | 49% | 283,144 | 2.80% | 265,073 |
| Supplies | 68,446 | 81,073 | 20,959 | 49,000 | 4,626 | 9% | 49,000 | 0.00% | 109,000 |
| Other Services and Charges | 27,694 | 135,260 | 147,393 | 236,250 | 30,769 | 13% | 244,250 | 6.29% | 175,050 |
| Depreciation | - | - | - | - | - | 0% | - | | - |
| Capital Outlay | 23,850 | 69,283 | 113,445 | 70,500 | - | 0% | 70,500 | 0.00% | 39,500 |
| Transfers Out | | | | | | | | | |
| Total Expenses | 119,990 | 518,587 | 532,760 | 631,169 | 170,786 | 27% | 646,894 | 9.09% | 588,623 |
| Net Income / (Loss) | (59,805) | (87,254) | 93,002 | 13,000 | 153,302 | | 8,000 | | 55,546 |
| OTHER FINANCING SOURCES (USES) | | | | | | | | | |
| Transfer Out | - | | | - | - | | - | | - |
| Sale of Assets | | | | | | | - | | - |
| CHANGE IN NET ASSETS | (59,805) | (87,254) | 93,002 | 13,000 | 153,302 | | 8,000 | | 55,546 |
| Beginning Fund Balance | 458,108 | 398,303 | 311,049 | 404,051 | | | 417,051 | | 425,051 |
| Ending Fund Balance | 398,303 | 311,049 | 404,051 | 417,051 | | | 425,051 | | 480,597 |



Mayor and Council

| | | | | and % | | | | | |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| Personnel | 59,597 | 59,254 | 64,909 | 67,754 | 31,199 | 46.0% | 67,764 | 0.01% | 67,764 |
| Supplies | 95 | 4,512 | 1,620 | 1,200 | 63 | 5.3% | 1,600 | 33.33% | 1,200 |
| Charges for services | 28,099 | 7,284 | 69,512 | 113,575 | 16,396 | 14.4% | 107,525 | -5.33% | 107,285 |
| Other Charges | 39,720 | 77,243 | 84,234 | 115,076 | 47,462 | 41.2% | 105,128 | -8.64% | 109,602 |
| Total | 127,511 | 148,293 | 220,275 | 297,605 | 95,120 | 32.0% | 282,017 | -5.24% | 285,851 |

201 (XTTD ---- 1 0/

Areas of Note:

Personnel Currently no change in Mayor or Council salaries. Charges for Services Legal fees removed and put back in Administration budget. Project codes will be used to track expenses. Other Charges

- Dues/Memberships LMC, NLC, Human Rights, MN Mayors = \$19,250
- Partnership programs:
 - NDDC \$35,000 (no contract 2017 and no request received)
 - SMIF \$5,000 (requested \$5,800)
 - NHS \$25,792 (contract 2017)
 - Mill Towns Trail Joint Powers Board \$300.

Administration

2016 YTD and % of budgeted

| | 2013 | 2014 | 2015 | 2016 | \$ as of | | 2017 | 2016 vs 2017 | 2018 |
|----------------------|---------|---------|---------|---------|----------|-------|----------|--------------|-----------|
| | Actual | Actual | Actual | Adopted | 6-30-16 | % | Proposed | % increase | Projected |
| Personnel | 181,426 | 196,723 | 156,582 | 160,417 | 59,181 | 36.9% | 176,742 | 10.18% | 183,596 |
| Supplies | 4,959 | 1,234 | 377 | 2,200 | 667 | 30.3% | 2,200 | 0.00% | 2,200 |
| Charges for services | 155,657 | 146,129 | 141,678 | 181,200 | 40,514 | 22.4% | 211,000 | 16.45% | 221,700 |
| Other Charges | 1,203 | 796 | 1,059 | 1,200 | 1,190 | 99.2% | 1,425 | 18.75% | 1,475 |
| Total | 343,245 | 344,882 | 299,696 | 345,017 | 112,356 | 32.6% | 391,367 | 10.16% | 408,971 |

Areas of Note:

Personnel City Administrator wage/benefit increase impact based on negotiated contract.

Charges for Services Legal fees removed from various department budgets and put back in Administration budget for more easily tracked costs. Project codes will be used to track expenses to the issue/use.

Professional Service \$15,000 Implementation costs of strategic work plan & performance measurement.

City Clerk

2016 YTD and % of budgeted

F.

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
|---|----------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|
| Personnel | 131,976 | 142,842 | 161,971 | 159,771 | 66,409 | 41.6% | 153,972 | -3.63% | 174,159 |
| Supplies | 563 | 1,382 | 255 | 1,200 | 55 | 4.6% | 1,300 | 8.33% | 1,300 |
| Charges for services | 12,774 | 10,253 | 32,916 | 24,250 | 11,758 | 48.5% | 23,750 | -2.06% | 46,113 |
| Other Charges | 220 | 360 | 250 | 350 | 230 | 65.7% | 300 | -14.29% | 400 |
| Total | 145,533 | 154,837 | 195,392 | 185,571 | 78,452 | 42.3% | 179,322 | -4.79% | 221,972 |
| - Offsetting Revenues: Licenses & Permits | - 60,322 | 61,441 | - | 67,630 | - | - | 67,630 | - | 67,630 |

Areas of Note:

Personnel Decrease due to change in insurance coverage.

Charges for Services Review of technology upgrades to fully automate & integrate processes and forms to capture and share data (electronic meetings software & laserfiche workflow).

Capital Outlay \$2,500 city clerks desk re-alignment office

Elections

| | 2016 YTD and % of budgeted | | | | | | | | | | |
|----------------------|-------------------------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|--|--|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | °⁄0 | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected | | |
| Personnel | - | - | - | 5,574 | - | * | - | -100.00% | 8,074 | | |
| Supplies | 92 | 567 | - | 2,000 | - | * | - | -100.00% | 2,000 | | |
| Charges for services | 4,095 | 29,445 | 10,715 | 48,800 | 6,337 | 13.0% | 7,600 | -84.43% | 54,100 | | |
| Capital outlay | 5,000 | - | 5,239 | - | - | * | 10,500 | 100.00% | 5,000 | | |
| Total | 9,187 | 30,012 | 15,954 | 56,374 | 6,337 | 11.2% | 18,100 | -70.22% | 69,174 | | |

Areas of Note:

Personnel & Supplies No budgeted funds as no elections in 2017. Capital Outlay \$10,500 voting booth and equipment replacement. Total Decrease of \$38,274 due to non-election year.



Human Resources

| | | | | and % eted | | • | | | |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|-----------------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | ⁰ ⁄0 | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| Personnel | 212,885 | 178,208 | 205,077 | 222,739 | 97,391 | 43.7% | 240,794 | 8.11% | 248,542 |
| Supplies | 1,322 | 650 | 767 | 2,497 | 356 | 14.3% | 2,497 | 0.00% | 2,497 |
| Charges for services | 104,301 | 103,238 | 149,541 | 138,948 | 72,490 | 52.2% | 118,948 | -14.39% | 118,948 |
| Other Charges | 471 | 150 | 310 | 1,000 | 85 | 8.5% | 1,000 | 0.00% | 1,000 |
| Total | 318,979 | 282,246 | 355,695 | 365,184 | 170,322 | 46.6% | 363,239 | -0.66% | 370,987 |

Areas of Note:

Personnel Add a line item to cover 3-5 high school summer interns to work in City departments in conjunction with Northfield's Youth Leadership Academy.

General Work Priorities

- Continue to enhance communications efforts through the website, media, and social media.
- Complete and implement Council approved job classification and compensation study.
- Settle labor contracts.

Finance

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | ⁰ ⁄0 | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|-----------------|------------------|----------------------------|-------------------|
| Personnel | 322,996 | 304,622 | 336,822 | 365,324 | 167,617 | 45.9% | 374,492 | 2.51% | 394,471 |
| Supplies | 4,306 | 4,237 | 10,144 | 2,600 | 1,149 | 44.2% | 3,000 | 15.38% | 2,600 |
| Charges for services | 53,851 | 57,641 | 81,269 | 50,750 | 22,421 | 44.2% | 52,547 | 3.54% | 50,750 |
| Other charges | 465 | 831 | 581 | 1,300 | 120 | 9.2% | 1,300 | 0.00% | 1,300 |
| Total | 381,618 | 367,331 | 428,816 | 419,974 | 191,307 | 45.6% | 431,339 | 1.59% | 449,121 |

Areas of Note:

Charges for Services

- Increase in travel and training due to additional planned training in 2017
- IT costs went down from 2016

Other Financing Uses

| | | | | | 2016 YTD | | | | | |
|----------------------|---------|-------------|-----------|---------|----------|-------|----------|--------------|-----------|--|
| | | of budgeted | | | | | | | | |
| | 2013 | 2014 | 2015 | 2016 | \$ as of | | 2017 | 2016 vs 2017 | 2018 | |
| | Actual | Actual | Actual | Adopted | 6-30-16 | % | Proposed | % increase | Projected | |
| Personnel | 3,459 | - | - | - | - | | - | | - | |
| Charges for services | 147,302 | 154,354 | 154,355 | 154,354 | 77,177 | 50.0% | 154,354 | 0.00% | 154,354 | |
| Other Charges | 115,330 | 221,322 | 150,623 | 191,300 | 34,886 | 18.2% | 295,300 | 54.36% | 232,300 | |
| Debt service | 27,991 | 28,416 | 28,291 | 28,292 | 14,146 | 50.0% | 28,292 | 0.00% | 28,292 | |
| Transfers out | 503,617 | 1,751,443 | 936,236 | 30,000 | - | | - | -100.00% | - | |
| Total | 797,699 | 2,155,535 | 1,269,505 | 403,946 | 126,209 | 31.2% | 477,946 | 18.32% | 414,946 | |

Areas of Note: Other Charges

- Compensation Study Additional Contingency
- Added Fireworks \$15,000
- Other Charges increase due to additional contingency monies for the compensation study and the fireworks

Liquor Store Fund

| | | | | | 10 | | | | |
|-----------------------------------|-------------|-------------|-------------|-------------|--------------|--------|-------------|----------|-------------|
| | | | | | | | | 2016 vs | |
| | 2013 | 2014 | 2015 | Adopted | | % used | 2017 | 2017 % | 2018 |
| | Actual | Actual | Actual | Budget | YTD June | YTD | Projected | increase | Projected |
| OPERATING REVENUES | | | | | | | | | |
| Sales | 3,080,661 | 3,163,170 | 3,076,452 | 3,265,857 | 1,547,318 | 47% | 3,126,200 | -4.28% | 3,347,304 |
| Cost of Sales | (2,290,467) | (2,328,235) | (2,332,505) | (2,436,777) | (1,018,239) | 42% | (2,339,388) | -4.00% | (2,499,047) |
| GROSS PROFIT | 790,194 | 834,935 | 743,947 | 829,080 | 529,079 | 64% | 786,812 | -5.10% | 848,257 |
| | | | | | | | | | |
| OTHER REVENUES | (13,392) | 21,053 | 5,724 | 10,000 | 11,744 | | 14,000 | 40.00% | 14,000 |
| Total Revenues | 776,802 | 855,988 | 749,671 | 839,080 | 540,823 | 64% | 800,812 | -4.56% | 862,257 |
| | | | | | | | | | |
| EXPENSES | | | | | | | | | |
| Personnel | 383,322 | 403,619 | 405,078 | 431,147 | 201,473 | 47% | 435,001 | 0.89% | 418,212 |
| Supplies | 13,941 | 41,685 | 18,368 | 26,940 | 7,342 | 27% | 29,800 | 10.62% | 37,800 |
| Other Services and Charges | 146,454 | 156,622 | 198,363 | 198,576 | 69,863 | 35% | 197,306 | -0.64% | 200,370 |
| Total Expenses | 543,717 | 601,926 | 621,809 | 656,663 | 278,678 | 42% | 662,107 | 0.83% | 656,382 |
| Net Income (Loss) | 233,085 | 254,062 | 127,862 | 182,417 | 262,145 | 144% | 138,705 | -23.96% | 205,875 |
| OTHER FINANCING SOURCES (USES) | (131,280) | (136,607) | (125,000) | (131,406) | (4,710) | | (138,284) | 5.23% | (131,280) |
| CHANGE IN NET ASSETS | 101,805 | 117,455 | 2,862 | 51,011 | 257,435 | | 421 | | 74,595 |
| Revenue over (under) expenditures | 101,805 | 117,455 | 2,862 | 102,022 | 257,435 | | 842 | | |
| Beginning Fund Balance | 1,118,017 | 1,219,822 | 1,337,277 | | 1,340,139 | | 1,597,574 | | 1,598,416 |
| Ending Fund Balance | 1,219,822 | 1,337,277 | 1,340,139 | | 1,597,574 | | 1,598,416 | | 1,673,011 |
| | -,,0 | -,, | -,2 :0,109 | | -,-,-,-,-,-, | | -,-,-,-,-,- | | -,,011 |

Liquor Store Fund

- Revenue anticipated lower based on current year sales
- Supplies are up, budgeted for painting.

CIP [Liquor]

2015

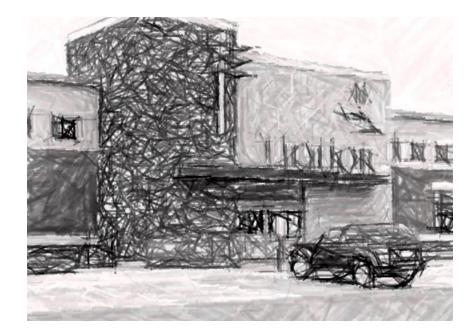
 Complete market and feasibility analysis

2016

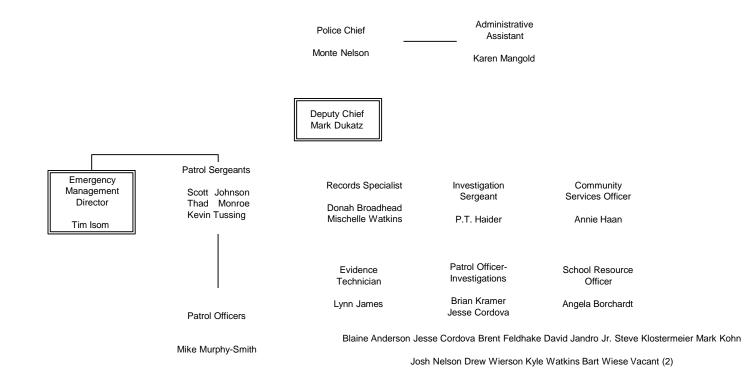
- ➢ Site Review
- Design.

2017-2018

- Design
- Construction







POLICE DEPARTMENT

August 2016

Police

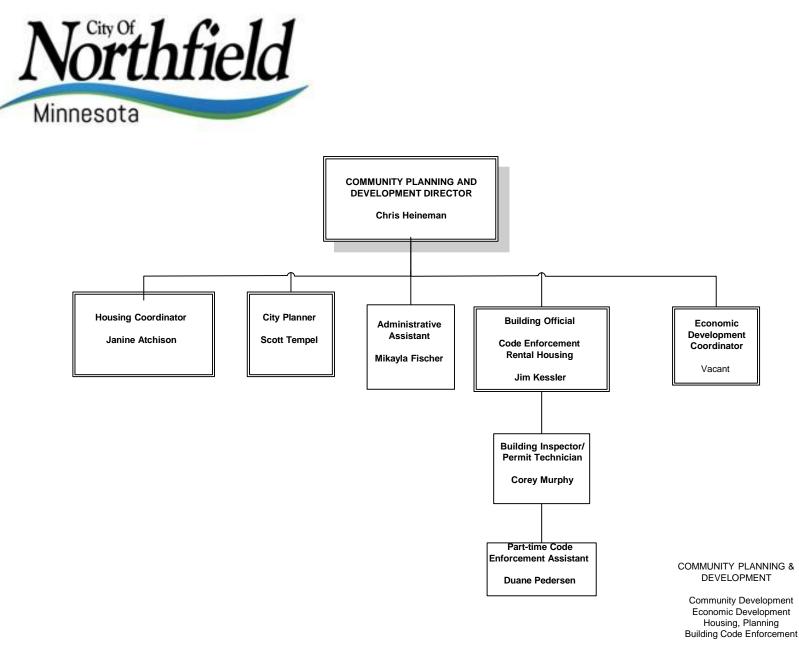
| 2016 YTD and | % |
|--------------|---|
| of budgeted | |

| | | | | - | of budge | eted | | • | | |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|--|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected | |
| Personnel | 2,350,300 | 2,472,838 | 2,673,868 | 2,892,736 | 1,268,478 | 43.9% | 2,895,237 | 0.09% | 2,944,674 | |
| Supplies | 177,650 | 171,057 | 144,881 | 177,500 | 54,510 | 30.7% | 190,000 | 7.04% | 200,000 | |
| Charges for services | 179,662 | 183,748 | 287,686 | 173,140 | 44,225 | 25.5% | 180,640 | 4.33% | 180,640 | |
| Other Charges | 30,035 | 19,243 | 20,794 | 248,036 | 10,017 | 4.0% | 215,453 | -13.14% | 26,200 | |
| Capital outlay | - | - | - | - | - | _ | - | 0.00% | - | |
| Total | 2,737,647 | 2,846,886 | 3,127,229 | 3,491,412 | 1,377,230 | 39.4% | 3,481,330 | -0.29% | 3,351,514 | |
| | | | | | | - | | | | |
| Offsetting Revenues: | - | | | | | - | | | | |
| Intergovernmental | 154,278 | 159,068 | 162,967 | 156,050 | - | 0.0% | 156,050 | - | 156,050 | |
| Charges for Services | 68,553 | 69,251 | 55,236 | 73,400 | 6,920 | 9.4% | 74,800 | 0 | 74,800 | |
| Fines & Forfeitures | 86,648 | 86,974 | 95,436 | 108,000 | 34,215 | 31.7% | 108,000 | - | 108,000 | |
| Total | 309,479 | 315,293 | 313,639 | 337,450 | 27,971 | _ | 338,850 | 0 | 338,850 | |

Supplies The Department continues to adjust the amounts for Fuel, General Supplies, and Emergency Preparedness lines. The costs being tracked in General Supplies include Ammunition & Range Supplies, Reserve and Explorer Programs, and Equipment Replacement including Radar units, AED's, PBT's, and Firearms/Accessories. Charges for Services The only change was \$7500 that was moved from the Fuel line to SWAT in Charges for Services. This was necessary to cover increased fees for the DC-MAAG SWAT team.

Fire

| | | | | - | 2016 YTD of budge | | | r | |
|----------------------|----------------|----------------|----------------|-----------------|----------------------|-------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| Personnel | 318,511 | 262,637 | 151,674 | 142,000 | 1,000 | | 151,000 | 6.34% | 151,000 |
| Supplies | 75,946 | 23,928 | 240 | - | 55 | | - | 0.00% | - |
| Charges for services | 22,705 | 142,354 | 367,319 | 402,109 | 189,878 | 47.2% | 380,000 | -5.50% | 380,000 |
| Other Charges | 1,483 | 988 | - | - | - | | - | 0.00% | - |
| Total | 418,645 | 429,907 | 519,233 | 544,109 | 190,933 | 35.1% | 531,000 | -2.41% | 531,000 |



August 2016

Community Development

| | | | | - | of budge | eted | | | |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| Personnel | 119,135 | 98,092 | 110,848 | 89,532 | 43,370 | 48.4% | 95,252 | 6.39% | 97,561 |
| Supplies | 7,399 | 1,777 | 524 | 500 | 233 | 46.6% | 500 | 0.00% | 500 |
| Charges for services | 11,144 | 8,295 | 36,107 | 13,700 | 2,157 | 15.7% | 11,700 | -14.60% | 13,700 |
| Other Charges | 191 | 1,503 | 86 | 1,500 | 834 | 55.6% | 3,500 | 0.00% | 3,500 |
| Total | 137,869 | 109,667 | 147,565 | 105,232 | 46,594 | 44.3% | 110,952 | 1.68% | 115,261 |

2016 YTD and %

Community Development

• Increase in personnel budget due to shift in salary allocation

Planning

| | | | | | 2016 YTD and % of budgeted | | | F | |
|---|----------------|----------------|----------------|-----------------|-------------------------------|--------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| Personnel | 62,360 | 93,070 | 108,489 | 139,734 | 55,030 | 39.4% | 125,227 | -10.38% | 130,885 |
| Supplies | 2,432 | 2,640 | 174 | 500 | 25 | 5.0% | 500 | 0.00% | 500 |
| Charges for services | 25,735 | 43,883 | 33,673 | 21,240 | 16,597 | 78.1% | 34,000 | 60.08% | 34,000 |
| Other Charges | 190 | 95 | 1,300 | 1,000 | 1,300 | 130.0% | 500 | -50.00% | 500 |
| Total | 90,717 | 139,688 | 143,636 | 162,474 | 72,952 | 44.9% | 160,227 | -1.54% | 165,885 |
| - Offsetting Revenue: License & Permits | 7,720 | 6,645 | 8,444 | 30,000 | 3,550 | · - | 30,000 | - | 7,500 |

Personnel budget decrease due to shift in salary split.Consultant services in 2017 to include Complete Streets workshop and LDC update consultant services.



Building Inspection

2016 YTD and % of budgeted

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|
| Personnel | 162,364 | 165,866 | 172,253 | 212,958 | 85,393 | 40.1% | 231,889 | 8.89% | 237,350 |
| Supplies | 5,926 | 10,670 | 8,082 | 12,800 | 6,653 | 52.0% | 12,800 | 0.00% | 12,800 |
| Charges for services | 7,600 | 5,487 | 21,929 | 14,000 | 3,845 | 27.5% | 15,200 | 8.57% | 15,200 |
| Other Charges | 841 | 455 | 1,255 | 500 | 267 | 53.4% | 500 | 0.00% | 500 |
| Total | 176,731 | 182,478 | 203,519 | 240,258 | 96,158 | 40.0% | 260,389 | 7.26% | 265,850 |
| - | _ | | | | | - | | | |
| Offsetting Revenues: | | | | | | | | | |
| Licenses and Permits | 396,557 | 328,812 | 348,235 | 294,000 | 208,570 | 70.9% | 315,000 | 7.14% | 390,000 |
| Charges for Services | 5,330 | 7,820 | 6,160 | 10,000 | 4,970 | 49.7% | 10,000 | 0.00% | 10,000 |
| Fines & Forfeitures | 1,899 | 746 | 331 | 6,000 | - ' | 0.0% | 6,000 | 0.00% | 6,000 |
| Total | 403,786 | 337,378 | 354,726 | 310,000 | 213,540 | 68.9% | 331,000 | 6.77% | 406,000 |

Areas of Note:

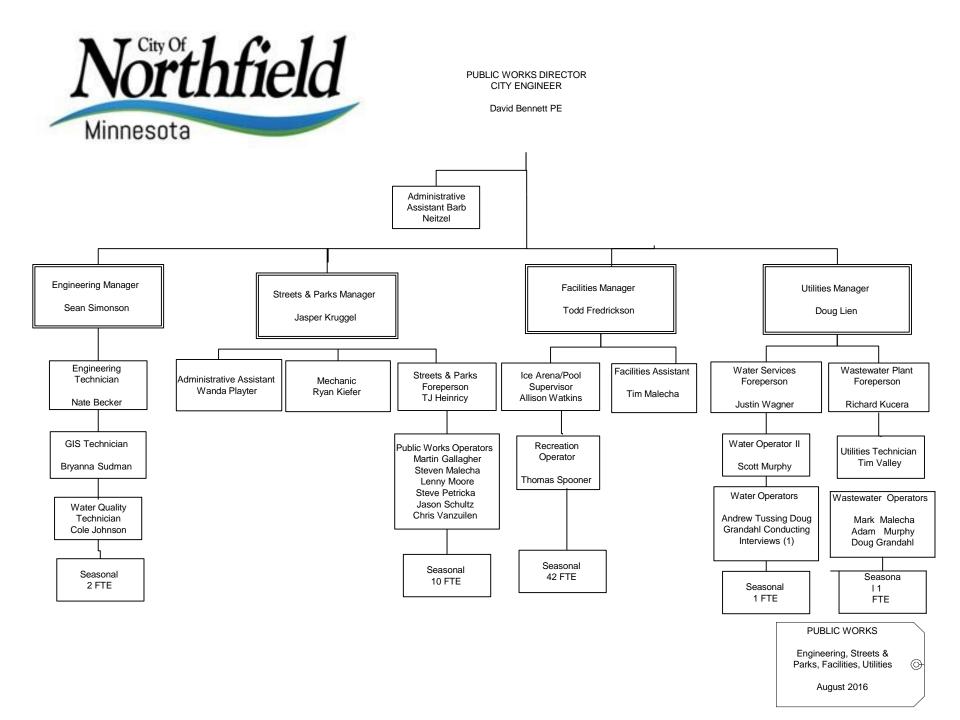
Personnel reallocation of existing staff time to more realistically reflect time spent in the Building Inspection Department. It should be noted the revenues for 2016 are currently estimated by year end to be about 200% of the original estimate. This is the effect of large projects at the colleges which are very hard to estimate in the budgeting cycle. We included a modest increase in the 2017 revenue forecast to account for some known projects and a larger increase for 2018 for other known projects.

EDA

| | | | | 20 | 16 | | | | |
|--|------------------------|------------------------|------------------------|------------------------|----------|---------------|----------------------------|----------------------------|-----------------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | Adopted Budget | YTD June | % used YTD | 2017 PROPOSED BUDGET | 2016 vs 2017 % increase | 2018 PROJECTED BUDGET |
| OPERATIONS: | | | | | | | | | |
| REVENUES | | | | | | | | | |
| Taxes | 209,810 | 205,121 | 213,844 | 219,488 | 73,322 | 33% | 229,488 | 4.56% | 229,488 |
| Integovernmental | - | - | - | - | - | 0% | - | | - |
| Other Revenue | 136,014 | 59,666 | 17,440 | 27,000 | 16,126 | 60% | 25,500 | -5.56% | 25,500 |
| Total Operating Revenues | 345,824 | 264,787 | 231,284 | 246,488 | 89,448 | 36% | 254,988 | 3.45% | 254,988 |
| EXPENDITURES | | | | | | | | | |
| Personal Services | 56,489 | 69,806 | 64,954 | 122,087 | 13,154 | 11% | 113,082 | -7.38% | 87,293 |
| Supplies | 50,405 | - | 425 | 500 | 223 | 0% | 500 | 0.00% | 500 |
| Charges for Services | 22,260 | 20,215 | 27,498 | 34,340 | 3,569 | 10% | 25,340 | -26.21% | 25,040 |
| Other Charges | 119,858 | 89,220 | 110,128 | 114,558 | 49,004 | 43% | 105,808 | -7.64% | 123,558 |
| Transfers Out | 2,693 | 2,747 | - | 6,177 | 3,089 | 50% | 2,827 | -54.23% | 2,902 |
| Total Operating Expenditures | 201,357 | 181,988 | 203,005 | 277,662 | 69,039 | 25% | 247,557 | -10.84% | 239,293 |
| Revenues over (under) | 144,467 | 82,799 | 28,279 | (31,174) | 20,409 | -65% | 7,431 | | 15,695 |
| DEBT SERVICE: | | | | | | | | | |
| Transfer in from City | - | - | - | - | - | - | - | - | - |
| Debt Service | - | - | - | - | - | - | - | - | - |
| Revenues over (under) Expenditures Budget Balance | 144,467 | 82,799 | 28,279 | (31,174) | 20,409 | -65% | 7,431 | - | 15,695 |
| Fund balance - January 1st Fund balance - December 31st | 1,130,518 1,274,985 | 1,274,985 1,357,784 | 1,357,784 1,386,063 | 1,386,063 1,354,889 | | | 1,354,889 1,362,320 | | 1,362,320 1,378,015 |

HRA

| | | | | 20 | 16 | | | | |
|------------------------------|----------------|----------------|----------------|-------------------|----------|---------------|----------------------------|----------------------------|-----------------------------|
| - | 2013 Actual | 2014 Actual | 2015 Actual | Adopted Budget | YTD June | % used YTD | 2017 PROPOSED BUDGET | 2016 vs 2017 % increase | 2018 PROJECTED BUDGET |
| REVENUES BY MAJOR CATEGORY | • | | | | | | | | |
| Taxes | 214,010 | 209,441 | 218,175 | 223,968 | 74,822 | 33% | 233,968 | 4.46% | 233,968 |
| Intergovernmental | 214,010 | 209,441 | 210,175 | 223,908 | 74,822 | 0% | 233,908 | 4.40% | 233,908 |
| Other Revenue | 30,424 | 61,065 | 47,793 | 63,344 | 35,049 | 51% | 67,107 | 5.94% | 63,344 |
| Total Revenues | 244,434 | 270,506 | 265,968 | 287,312 | 109,871 | 38% | 301,075 | 4.79% | 297,312 |
| | 244,434 | 270,500 | 205,908 | 267,512 | 109,871 | 3870 | 301,073 | 4.7970 | 297,312 |
| EXPENDITURES | | | | | | | | | |
| Personal Services | 62,154 | 78,020 | 63,254 | 126,946 | 43,938 | 35% | 105,963 | -16.53% | 81,045 |
| Supplies | 99 | - | 206 | 300 | 128 | 0% | 300 | 0.00% | - |
| Other Services and charges | 61,439 | 58,749 | 50,902 | 85,914 | 38,584 | 120% | 83,749 | -2.52% | 69,134 |
| Debt Service | - | - | - | - | - | 0% | - | | 300 |
| Capital Outlay | - | 39,098 | 56,513 | 68,563 | 11,307 | 16% | 63,401 | -7.53% | 116,000 |
| Transfers Out | 12,693 | 2,747 | - | 5,589 | 2,795 | 50% | 1,857 | -66.77% | 2,902 |
| Total Expenditures | 136,385 | 178,614 | 170,875 | 287,312 | 96,752 | 34% | 255,270 | -11.15% | 269,381 |
| Revenues over (under) | 108,049 | 91,892 | 95,093 | - | 13,119 | | 45,805 | | 27,931 |
| Fund balance - January 1st | 652,342 | 760,391 | 852,283 | | 947,376 | | 960,495 | | 1,006,300 |
| Fund balance - December 31st | 760,391 | 852,283 | 947,376 | | 960,495 | | 1,006,300 | | 1,034,231 |
| EXPENDITURES BY PROGRAM AREA | | | | | | | | | |
| General Operating | 104,514 | 106,123 | 86,457 | 177,424 | 55,780 | 31% | 141,619 | -20.18% | 118,236 |
| Rental Projects | 29,612 | 33,636 | 27,905 | 39,325 | 29,572 | 75% | 48,250 | 22.70% | 33,145 |
| LMI Housing | 14,331 | 39,404 | 56,513 | 70,563 | 11,400 | 16% | 65,401 | -7.32% | 118,000 |
| | 148,457 | 179,163 | 170,875 | 287,312 | 96,705 | 34% | 255,270 | -11.15% | 269,381 |



City Hall Operations

| 2016 YTD and % | |
|----------------|--|
| of budgeted | |

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
|--|----------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|
| Supplies | 91,749 | 52,407 | 35,549 | 34,800 | 10,492 | 30.1% | 35,500 | 2.01% | 36,220 |
| Charges for services | 59,855 | 76,427 | 61,524 | 60,300 | 28,396 | 47.1% | 59,900 | -0.66% | 62,100 |
| Capital outlay | 1,350 | 100 | 10,379 | 12,000 | - | 0.0% | - | -100.00% | - |
| Debt service | 13,261 | 13,261 | 13,262 | 13,261 | 6,631 | 50.0% | 13,261 | 0.00% | 13,261 |
| _ | | | | | | | | | |
| Total | 166,215 | 142,195 | 120,714 | 120,361 | 45,519 | 37.8% | 108,661 | -1.67% | 111,581 |
| Offsetting Revenues: Charges for Services | 9,750 | 9,750 | 9,750 | - 9,750 | | | 9,750 | - | 9,750 |
| City Hall Oper | ations | | | | | | | | |

- Supplies were estimated to be up a little based on actual final numbers from 2015.
- Capital outlay has been moved into Facilities Projects in the General Fund.

Engineering

2016 YTD and % of budgeted

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
|---|---------------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|
| Personnel | 398,537 | 389,036 | 394,405 | 399,208 | 170,362 | 42.7% | 430,240 | 7.77% | 440,798 |
| Supplies | 20,574 | 15,484 | 15,403 | 15,182 | 5,695 | 37.5% | 15,182 | 0.00% | 16,932 |
| Charges for services | 27,656 | 17,974 | 100,718 | 25,700 | 12,242 | 47.6% | 28,650 | 11.48% | 21,650 |
| Other Charges | 2,972 | 11,449 | 9,725 | 6,300 | 1,023 | 16.2% | 800 | -87.30% | 6,500 |
| Capital outlay | _ | - | 3,570 | 3,500 | 3,500 | - | 4,000 | 14.29% | 1,000 |
| Total | 449,739 | 433,943 | 523,821 | 449,890 | 189,322 | 42.1% | 478,872 | 4.31% | 486,880 |
| Offsetting Revenues: Charges for Services Key Items 201 | 228,971 7 | 274,978 | 310,741 | 285,200 | 40,614 | | 285,200 | - | 285,200 |

- 2017 Street Reclamation Project
- Personnel increase is associated with increases in salaries
- Other Charges decreased due to software costs transferred to the IT budget

Streets

2016 YTD and % of budgeted

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
|---------------------------|----------------|----------------|----------------|-----------------|---------------------|--------|------------------|----------------------------|-------------------|
| Personnel | 589,613 | 547,300 | 602,826 | 628,546 | 343,222 | 54.6% | 683,786 | 8.79% | 675,904 |
| Supplies | 221,441 | 225,805 | 144,569 | 198,500 | 67,871 | 34.2% | 205,500 | 3.53% | 205,050 |
| Charges for services | 594,922 | 621,031 | 449,080 | 475,300 | 176,476 | 37.1% | 485,750 | 2.20% | 485,950 |
| Other Charges | 1,659 | 3,767 | 1,968 | 3,500 | 584 | 16.7% | 4,000 | 14.29% | 4,000 |
| Capital outlay | - | - | - | 14,100 | - | | - | -100.00% | - |
| Debt service | 9,791 | 9,791 | 9,791 | 9,791 | 4,895 | 50.0% | 9,791 | 0.00% | 9,791 |
| Total | 1,417,426 | 1,407,694 | 1,208,234 | 1,329,737 | 593,048 | 44.6% | 1,388,827 | 4.84% | 1,380,695 |
| - Offsetting Revenues: | | | | | | | | | |
| Intergovernmental | 207,409 | 213,595 | 223,684 | 211,507 | 101,871 | 48.2% | 211,507 | 0.00% | 211,507 |
| Charges for Services | 16,863 | 15,755 | 12,167 | 8,500 | 8,500 | 100.0% | 8,500 | 0.00% | 8,500 |
| Total | 224,272 | 229,350 | 235,851 | 220,007 | 110,371 | 50.2% | 220,007 | 0.00% | 220,007 |

- Personnel increase is associated with increases in salaries, and additional part time positions request. Also additional overtime was requested
- Supplies and Charges for Services increase is driven by CPI upward trend
- Other Charges increase has an increase of \$500 and is associated with CPI
- Overall increase is 4.84% and is heavily associated with personnel
- Level of service will remain equal to 2016

Street Lighting

| | | | | | 2016 YTD of budge | | | | |
|---|----------------|----------------|----------------|-----------------|----------------------|-------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| Supplies | 8,794 | 54,732 | 17,587 | 36,000 | 6,120 | 17.0% | 35,000 | -2.78% | 35,000 |
| Charges for services | 267,295 | 224,742 | 265,375 | 270,000 | 72,250 | 26.8% | 270,000 | 0.00% | 275,000 |
| Total | 276,089 | 279,474 | 282,962 | 306,000 | 78,370 | 25.6% | 305,000 | -0.33% | 310,000 |
| Offsetting Revenue: Charges for services | - 2,351 | 2,349 | 4,965 | 2,350 | | | - 2,350 | | 2,350 |

Street Lighting

 Street Lighting Supplies has decreased by \$1,000; this line item is associated with the painting of the posts and the conversion of streetlights from an indication system to LED. In 2016, ten of the city owned street lights were converted to LED using this fund.

Facilities

2016 YTD and % of budgeted

| | 2013 | 2014 | 2015 | 2016 | \$ as of | | 2017 | 2016 vs 2017 | 2018 |
|----------------------|---------|---------|---------|---------|----------|-------|----------|--------------|-----------|
| | Actual | Actual | Actual | Adopted | 6-30-16 | % | Proposed | % increase | Projected |
| Personnel | 135,636 | 156,908 | 152,586 | 188,380 | 64,627 | 34.3% | 171,790 | -8.81% | 185,260 |
| Supplies | 5,193 | 16,148 | 3,457 | 8,000 | 1,744 | 21.8% | 7,768 | -2.90% | 7,906 |
| Charges for services | 55,708 | 53,736 | 73,925 | 81,283 | 26,916 | 33.1% | 61,158 | -7.11% | 61,143 |
| Other Charges | 50 | - | - | 15,441 | 7,773 | _ | 12,200 | -20.99% | 15,441 |
| Total | 196,587 | 226,792 | 229,968 | 293,104 | 101,060 | 34.5% | 252,916 | -8.91% | 269,750 |

Facilities

- Personnel has been decreased based on lower estimates for overtime and medical insurance for the employees associated with this account.
- Supplies should be lower based on 2015 and current numbers.
- Accounting changes to will make Charges for Services and Other Charges lower.

Ice Arena

2016 YTD and % of budgeted

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|
| Personnel | 83,247 | 98,116 | 94,588 | 73,213 | 45,611 | 62.3% | 77,777 | 6.23% | 80,690 |
| Supplies | 29,438 | 33,182 | 29,245 | 35,350 | 16,919 | 47.9% | 36,675 | 3.75% | 36,865 |
| Charges for services | 73,734 | 90,506 | 93,958 | 66,550 | 25,949 | 39.0% | 77,515 | 16.48% | 76,747 |
| Other Charges | 1,899 | 2,780 | 3,891 | 5,100 | 3,430 | 67.3% | 2,600 | -49.02% | 5,100 |
| Capital outlay | - | - | 2,000 | 1,200 | - | 0.0% | 1,200 | 0.00% | - |
| Debt service | 136,962 | 136,962 | 136,963 | 136,963 | 68,481 | 50.0% | 136,963 | 0.00% | 136,963 |
| Total | 325,280 | 361,546 | 360,645 | 318,376 | 88,479 | 27.8% | 332,730 | 4.30% | 336,365 |
| Offsetting Revenues: | - | | | | | | | | |
| Charges for Services | 312,119 | 219,371 | 284,452 | 324,850 | 108,507 | 34.8% | 301,700 | -7.13% | 313,200 |
| Transfers In | 25,000 | 25,000 | 25,000 | 25,000 | - | 0.0% | 25,000 | 0.00% | 25,000 |
| Total | 337,119 | 244,371 | 309,452 | 349,850 | 108,507 | 32.2% | 326,700 | -7.13% | 338,200 |

Ice Arena

- Personnel costs will be higher due a seasonal staff wage rate increase.
- Supplies are estimated to increase slightly.
- Charges for services will be up due to price increases.
- Other charges will be down due to lower software costs.
- Charges for Services has been adjusted to reflect current hourly rates.

General Parks

| | | | | | 2016 YTD | and % | | | |
|---------------------------|---------|---------|---------|---------|----------|-------|----------|--------------|-----------|
| | | | | | of budge | eted | | | |
| | 2013 | 2014 | 2015 | 2016 | \$ as of | | 2017 | 2016 vs 2017 | 2018 |
| | Actual | Actual | Actual | Adopted | 6-30-16 | % | Proposed | % increase | Projected |
| Personnel | 67,170 | 70,870 | 44,882 | 76,396 | 17,459 | 22.9% | 98,090 | 28.40% | 100,767 |
| Supplies | 55,690 | 32,315 | 38,775 | 42,000 | 15,912 | 37.9% | 40,500 | -3.57% | 40,315 |
| Charges for services | 39,229 | 49,953 | 119,033 | 122,560 | 17,206 | 14.0% | 128,660 | 4.98% | 129,960 |
| Other Charges | - | - | 330 | 180 | 165 | 91.7% | 180 | 0.00% | 200 |
| Total | 162,089 | 153,138 | 203,020 | 241,136 | 50,577 | 21.0% | 267,430 | 10.56% | 271,242 |
| - Offsetting Revenues: | - | | | | | - | | | |
| Charges for Services | 4,522 | 6,297 | 5,191 | 3,900 | 2,487 | | 3,900 | - | 3,900 |

General Parks

- Personnel increase is associated with increases in salaries
- Supplies, Charges for Services, and Other Charges trends with the CPI forecast
- Level of service for the Northfield Park System remains unchanged from 2016

Athletic Facilities

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
|----------------------|----------------|----------------|----------------|-----------------|---------------------|-------|------------------|----------------------------|-------------------|
| Personnel | 1,800 | 13,728 | 24,422 | 31,744 | 3,787 | 11.9% | 41,672 | 31.28% | 44,108 |
| Supplies | 27,562 | 22,555 | 24,255 | 36,120 | 15,988 | 44.3% | 34,120 | -5.54% | 35,120 |
| Charges for services | 57,818 | 38,434 | 47,196 | 59,750 | 11,558 | 19.3% | 53,300 | -10.79% | 53,600 |
| Total | 87,180 | 74,717 | 95,873 | 127,614 | 31,333 | 24.6% | 129,092 | 1.16% | 132,828 |

Athletic Facilities

- Personnel increase is associated with increases in salaries
- Supplies and Charges for Services will be reduced by 9.6%
- The level of service at Sechler Park and Babcock Park will be reduced compared to 2016

Outdoor Pool

| | | | | | 2016 YTD and % of budge ted | | | | |
|--|----------------|----------------|----------------|-----------------|--------------------------------|-------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| Personnel | 89,930 | 96,489 | 98,174 | 120,059 | 22,997 | 19.2% | 136,901 | 14.03% | 145,091 |
| Supplies | 24,647 | 38,468 | 51,245 | 50,000 | 5,889 | 11.8% | 52,750 | 5.50% | 55,100 |
| Charges for services | 24,384 | 30,957 | 36,614 | 40,050 | 2,736 | 6.8% | 35,600 | -11.11% | 35,800 |
| Other Charges | 26 | 69 | 162 | 1,500 | 36 | | 1,500 | 0.00% | 1,500 |
| Debt service | 3,500 | 3,500 | 3,501 | 3,500 | 1,750 | 50.0% | 3,500 | 0.00% | 3,500 |
| Total | 142,487 | 169,483 | 189,696 | 215,109 | 33,408 | 15.5% | 230,251 | 4.78% | 240,991 |
| Offsetting Revenues: Charges for Services | - 130,475 | 138,836 | 132,899 | 152,700 | 79,051 | 51.8% | 148,000 | (0) | 152,700 |
| Outdeen Deel | | | | | | | | | |

Outdoor Pool

- Personnel is estimated higher due to a seasonal wage rate increase.
- Supply costs fluctuate with attendance and weather expecting to increase with the pool slide.
- Charges for services will be down due to lower water, sewer and storm water charges.
- The pool slide will bring income numbers back up next year.

Recreation Administration

| | | | | | 2016 YTD of budge | | | | |
|--|----------------|----------------|----------------|-----------------|----------------------|-------|------------------|----------------------------|-------------------|
| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Adopted | \$ as of 6-30-16 | % | 2017 Proposed | 2016 vs 2017 % increase | 2018 Projected |
| Personnel | 78,197 | 78,649 | 85,570 | 91,157 | 43,582 | 47.8% | 92,555 | 1.53% | 92,608 |
| Supplies | - | - | - | 250 | - | | 300 | 20.00% | 300 |
| Charges for services | 109,418 | 112,421 | 115,386 | 114,974 | 58,437 | 50.8% | 123,595 | 0.00% | 127,246 |
| Other charges | | | | 425 | - | | 425 | 0.00% | 425 |
| Total | 187,615 | 191,070 | 200,956 | 206,806 | 102,019 | 49.3% | 216,875 | 4.87% | 220,579 |
| Offsetting Revenues: Contributions & Dona | 107,625 | 107,625 | 110,315 | 110,315 | | | 113,072 | | |

Recreation Administration

• Personnel costs will be up slightly due a wage increase

CIP [Street Projects] 2017 Street Reclamation Project



- Maple Street (sidewalk installation per SRTS study)
- Nevada Street (sidewalk installation per SRTS study)
- Ninth Street (sidewalk installation per SRTS study)
- Hillside Court
- Bunday Circle
- Marvin Lane
- Professional Drive
- Sibley View Lane / Sibley View Court







Ninth Street

Nevada Street



Hillside Court



Bunday Court



Marvin Lane

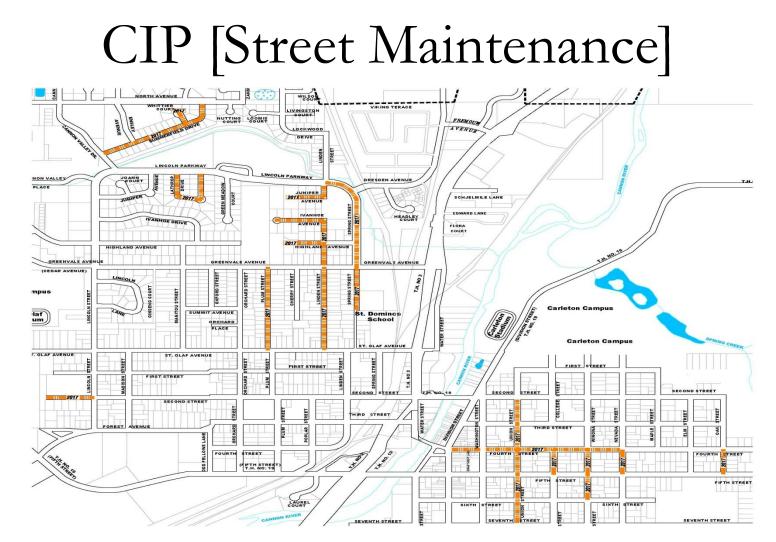


Professional Drive



Sibley View Lane

Sibley View Court



2017 Seal Coat (Northwest and North Central portions of town- \$134,000 From MSA Maintenance

CIP 2017 Seal Coat

| STREET | TERMINI | TERMINI |
|---------------------|-------------------|---------------------|
| Whittier Court | Summerfield Drive | Cul-de-sac |
| Summerfield Drive | North Avenue | Cannon Valley Drive |
| Independence Drive | Falk Ave | Thye Parkway |
| Cannon Valley Drive | Thye Parkway | 1550' South |
| Quie Lane | Thye Parkway | 1500' East |
| Freedom Court | Quie Lane | Cul-de-sac |
| Quie Lane | Thye Parkway | North dead end |
| Patriot Road | Quie Lane | North dead end |
| Lathrop Drive | Lincoln Parkway | Lincoln Parkway |
| Juniper Avenue | Lincoln Parkway | Dead End |
| Linden Street | Greenvale Avenue | Ivanhoe Drive |
| Highland Avenue | Linden Street | West Dead End |
| Spring Street | Greenvale Avenue | St. Dominics |
| Spring Street | Greenvale Avenue | Linden Street |
| Fourth Street | Division Street | Washington Street |
| Fourth Street | Washington Street | Union Street |
| Fourth Street | Union Street | Nevada Street |
| Union Street | Seventh Street | Second Street |
| College Street | Fifth Street | Fourth Street |
| Winona Street | Sixth Street | Fourth Street |
| Nevada Street | Fifth Street | Fourth Street |
| Oak Street | Fifth Street | Fourth Street |
| Plum Street | St.Olaf Avenue | Greenvale Ave |
| Linden Street | St. Oalf Avenue | Greenvale Ave |
| Second Street | Lincoln Street | West Dead End |

City Facilities Fund

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Budget | 2017 Proposed | 2018 Projected |
|-----------------------------|----------------|----------------|----------------|----------------|------------------|-------------------|
| Revenues by Major Category: | | | | | | |
| Property Taxes | 40,000 | 50,277 | 40,000 | 40,000 | 60,000 | 60,000 |
| Intergovernmental | | - | - | | | |
| Other Revenue | (2,864) | 538 | 21 | 500 | 500 | 500 |
| Transfers In | 755,000 | 50,000 | | | | |
| Total Revenues | 792,136 | 100,815 | 40,021 | 40,500 | 60,500 | 60,500 |
| Other financing sources | | | | | | |
| Capital lease proceeds | | - | | - | | |
| Total revenues and other | | | | | | |
| financing sources | 792,136 | 100,815 | 40,021 | 40,500 | 60,500 | 60,500 |
| Expenditures | | | | | | |
| Other Services & Charges: | | | | | | |
| Other Professional Services | 7,163 | - | - | | | |
| Miscellaneous Expense | 10,711 | - | - | 5,000 | 5,000 | |
| | | | | | | |
| | 17,874 | - | | 5,000 | 5,000 | 0 |
| Capital Outlay: | | | | | | |
| Facilities Upgrades | 811,149 | 55,629 | | | 100,147 | 15,000 |
| Other Improvements | | 50,443 | | | | |
| | 811,149 | 106,072 | | | 100,147 | 15,000 |
| Total Expenditures | 829,023 | 106,072 | | 5,000 | 105,147 | 15,000 |
| Revenues over (under) | | | | | | |
| Expenditures | (36,887) | (5,257) | 40,021 | 35,500 | (44,647) | 45,500 |
| Fund Balance - Jan. 1st | 19,223 | (17,664) | (22,921) | 17,100 | 52,600 | 7,953 |
| Fund Balance - Dec. 31st | (17,664) | (22,921) | 17,100 | 52,600 | 7,953 | 53,453 |

Facilities

Key Items 2017

- Implement preventative maintenance plans for the City Hall, Library, Police Station and Public Works Facility.
- Track maintenance history and condition of facility with regular monitoring and inspections.

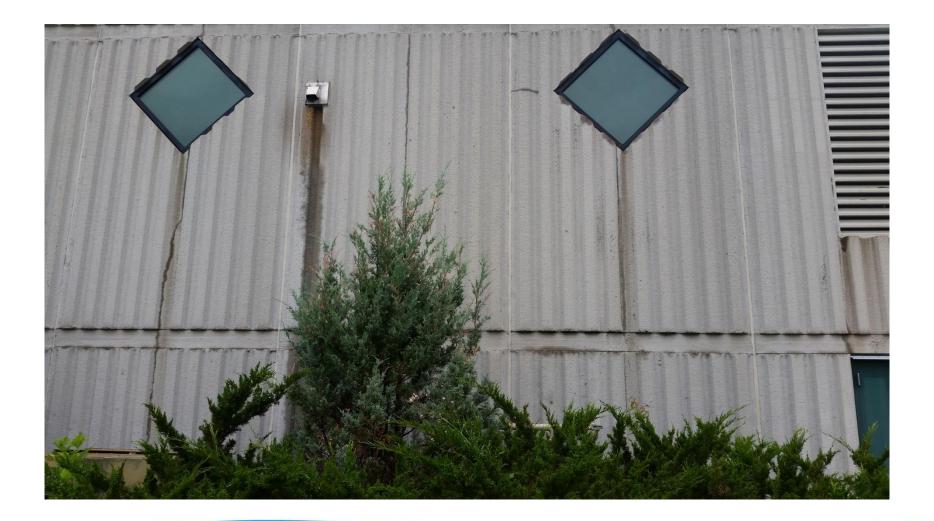
• Continue monitoring and updating Capital Improvement Plans that have identified when major components need to be replaced.

- Assist with plans for exterior caulking, floor repair and LED lighting upgrades at the Public Works Facility.
- Arena Chip seal

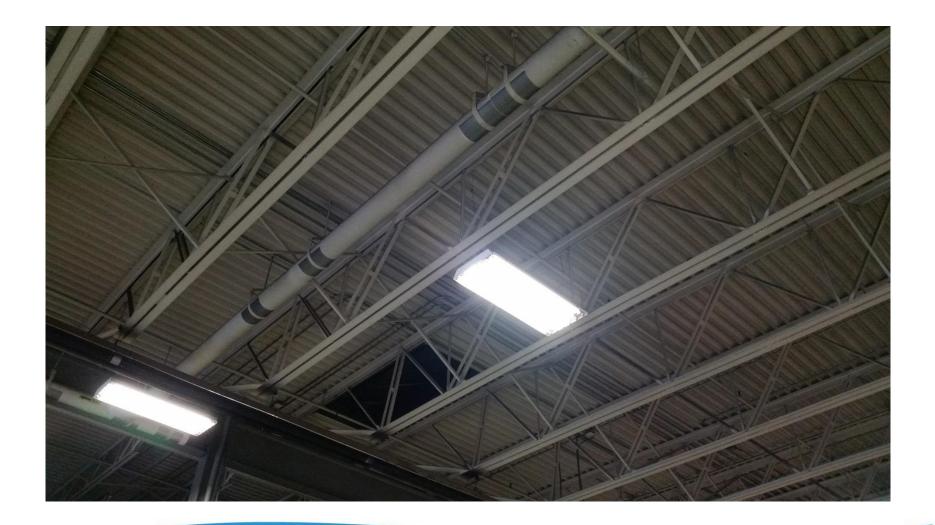
Ice Arena Park Lot Chip Seal



Maintenance Facility Caulking



Maintenance Facility – Convert to LED



City Hall Roof Top Unit



Park Fund

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Budget | 2017 Proposed | 2018 Projected |
|--|-------------------|------------------|-------------------|----------------|------------------|-------------------|
| Revenues by Major Category: | | | | | 1 | |
| Property Taxes | 65,000 | 65,000 | 65,000 | 90,000 | 120,000 | 120,000 |
| Intergovernmental | - | - | - | 394,500 | | |
| Charges for Services** | 4,280 | 10,393 | 7,551 | - | | |
| Other Revenue | (6,726) | 8,131 | 78,265 | 7,000 | 7,000 | 7,000 |
| Transfers In | 30,000 | 77,696 | 532,808 | | | |
| Total Revenues | 92,554 | 161,220 | 683,624 | 491,500 | 127,000 | 127,000 |
| Expenditures Other Services & Charges Capital Outlay | 16,416 105,920 | 323,513 7,987 | 296,413 12,867 | 60,000 | 184,000 | 334,302 |
| Transfers Out | - | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| Total Expenditures | 122,336 | 356,500 | 334,280 | 85,000 | 209,000 | 359,302 |
| Capital Outlay Project-4800 | | | | 917,028 | | |
| Revenues over (under) | | | | | | |
| Expenditures | (29,782) | (195,280) | 349,344 | (510,528) | (82,000) | (232,302) |
| Fund Balance - Jan. 1st | 473,322 | 443,540 | 248,260 | 597,604 | 87,076 | 5,076 |
| Fund Balance - Dec. 31st | 443,540 | 248,260 | 597,604 | 87,076 | 5,076 | (227,226) |

** Includes Park Dedication Fees

Street and Parks Budget

Key Items 2017

- Sand Volleyball Courts in Old Memorial Field
- Bridge Square Irrigation and Fountain Lighting
- Lions/Riverside Raised Bed Garden Project
- Continued Trail Maintenance
- Replace Street Sweeper, Pickup, Utility Vehicle, and Lawn Mower

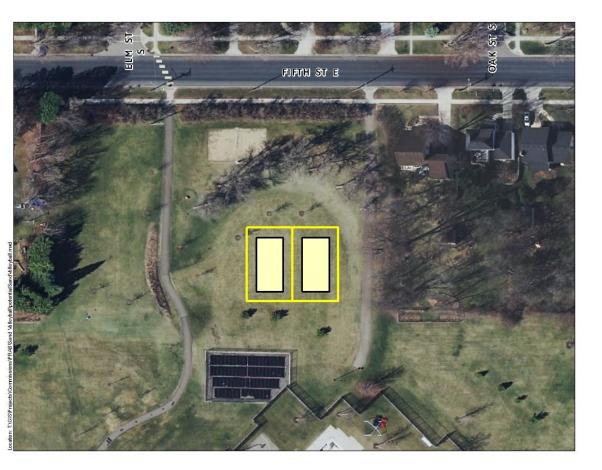
Parks – Liberty Park Trail Maintenance



Liberty Park Trails:

- 1. Willow root intrusion is present
- 2. Presents safety concerns
- 3. Root barrier will be installed
- 4. Trail will be reconstructed in willow damaged areas
- 5. Estimated Cost: \$75,000 from Trail Maintenance budget in General Fund.

CIP [Old Memorial - Sand Volleyball]



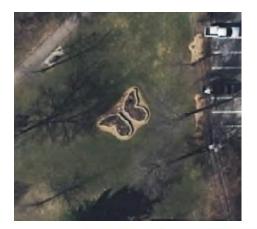
Sand Volleyball Courts:

- 1. Recommended by PRAB
- 2. Existing court location will be restored to turf
- 3. Citizen engagement will begin in August
- 4. Estimated Cost: \$34,000-Park Fund

CIP [Lions/Riverside Raised Garden] – Private Funded







Lions/Riverside Raised Bed Garden Project:

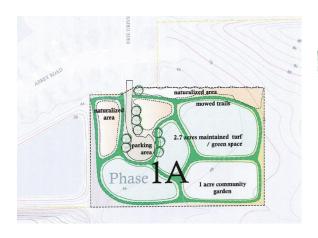
- 1. Butterfly completed in 2014
- 2. Dragonfly completed in 2016
- 3. Ladybug proposed for 2017
- 4. Estimated Cost: \$8,000

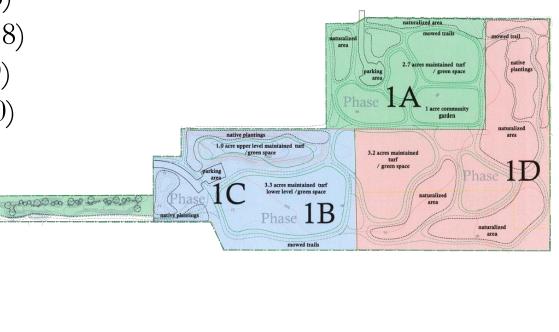
CIP [Meadows Park]

Overall park proposed in 4 Phases

- Phase 1 will be broken into four phases, split across five years
- Sets pace for 15-20 year build-out

Phase 1A - \$94,500 (2016) Phase 1B - \$154,662 (2018) Phase 1C - \$78,900 (2019) Phase 1D - \$61,500 (2020)





Vehicle & Equipment Fund

| | 2013 Actual | 2014 Actual | 2015 Actual | 2016 Budget | 2017 Proposed | 2018 Projected |
|---------------------------------------|----------------|----------------|----------------|----------------|------------------|-------------------|
| Revenues by Major Category: | | | | | | |
| Property Taxes | 310,075 | 216,802 | 275,075 | 300,075 | 330,500 | 330,500 |
| Intergovernmental | | - | | | | |
| Other Revenue | (8,554) | 16,030 | 3,052 | - | 4,000 | 4,000 |
| Sale of Assets | 10,627 | - | | | | |
| Transfers In | | - | | | | |
| Total Revenues | 312,148 | 232,832 | 278,127 | 300,075 | 334,500 | 334,500 |
| Expenditures | | | | | | |
| Capital Outlay | 225,172 | 164,158 | 315,389 | 379,600 | 330,500 | 320,400 |
| Transfers Out | - | 200,000 | - | | | |
| Total Expenditures | 225,172 | 364,158 | 315,389 | 379,600 | 330,500 | 320,400 |
| Revenues over (under) Expenditures | 86,976 | (131,326) | (37,262) | (79,525) | 4,000 | 14,100 |
| Expericitures | 80,970 | (131,320) | (37,202) | (19,525) | 4,000 | 14,100 |
| Fund Balance - Jan. 1st | 631,266 | 718,242 | 586,916 | 549,654 | 470,129 | 474,129 |
| Fund Balance - Dec. 31st | 718,242 | 586,916 | 549,654 | 470,129 | 474,129 | 488,229 |

CEP - Intergovernmental

Joint Powers Agreements / Intergovernmental Hiawathaland Transit

MNDOT Program, 80/20 split on capital expenditures

≻ New Bus, \$16,000

CEP – Police Department

- CEP Standards reviewed-replacements...
- 2 Ford Interceptor's
- Ford Expedition
- Chrysler Grand Caravan

CEP – Street Department



2000 1-Ton Pickup - \$35,000 2007 Toro Workman - \$22,000

CEP – Street Department





2007 Mower - \$98,000 2011 Street Sweeper - \$135,000