Round #1 (Questions that Focus Collective Attention) 1. What opportunities can we see in this situation? 2. What do we know so far / still need to learn about this situation?	Round #2 (Questions that Connect Ideas for Deeper Insight) 1. What has been your major learning or insight so far? 2. What have you heard that had real meaning for you? 3. What surprised you? 4. What puzzled or challenged you?	Round #3 (Questions that Create Forward Momentum) 1. What could happen that would enable you / us to feel fully engaged and energized in this situation? 2. What seed might we plant together today that could make the most difference to the future of housing availability in Northfield?
 More housing More homeownership COMMUNITY Factory made= faster Keep people local Housing representative of the population Integration vs. segregation Make housing affordable for a divers set of incomes How much will homes appreciate? Will manufactured homes appreciate at the same rate as traditionally built? Energy efficiency, construction, safety Manufactured homes are more stable than mobile homes 		
 Answer Question 1 Separate homes with their own garden spaces Houses with affordable and well-designed prices Having access to credit Houses- Sustainable 	 Answer Question 2 To be able to decide in the design of the house More accessible costs 	 Answer Question 3 Support to access credit Volunteer support in the hands of labor, through a committee of interested parties

 Being a cooperative We agree and we have the expenses and we agree It's this Housing Project We agree, but we agree with everything they explained to us 	 In this project in the future The finances sound good We like the idea of being able to choose the size of each house Doesn't like to know if this is all talk 	 That we are willing to commit Give the first entry payment (down payment) to our income. What motivates us. It would motivate us to know that we will own the land That the payments stay the same with the passage of time. Park and living room for coexistence (take into account that we are) SAFETY
	 Families that have a single (head of household) are not considered in the estimates They must be specific help for families as well What types of programs exist for families who spend (all their) income (and still need help)? Is there a person who doesn't have papers, like social security, prebuying a house? Do you need official documents? What is the minimum income/hour you need to buy? \$35? \$25? People who work in common jobs are not going to spend a sufficient income, only the special ones 	 There need to be more solutions for single parents- SNAP, section 8 This program in Northfield is an example for other cities in the future It for Latino communities How many people are interested in that program? It is important that the community fights for those opportunities There is no opportunity for work nearby now Some programs do not have Spanish language, no accessible People who don't speak Spanish don't have the same vision as those Latinos who speak Spanish Are there any projects for moms/dads alone? In many houses, an adult earns \$44,000 ~ \$25,000, much less than \$60,000 ~ \$70,000
	Income	

 #1 Look for more organizations that support us Attend the meetings to be more informed Have a decision about the property 	 They don't earn the same as it says in the presentation No one who supports a family of 3 will be able to buy a factory house For people who earn minimum wages, it is not possible to ever buy Services such as gasoline and lights (utilities) etc. are not considered Utilities cost \$300 for a minimum (monthly). What if you're going to remember a number? Correct, they need to consider these things. Many community members don't work in the City of Northfield Some people don't documents, so they can't buy anything We don't talk about prices, and that if they will be accessible to our incomes They didn't mention about payments. As I'm a cooperative, will I own my house? Once they approve the project, how much longer would it take to carry it out? 	 #3 More information about the requirements to obtain the house Housing price, forms of payment and down payment to obtain the house and monthly maintenance payment If we are eligible with ITIN The interest rate using ITIN would be higher Put more information on social networks about cooperative homeowner association
 Our team does not agree that there is a cooperative needed because we can do the work ourselves 	#2 What did you learn about the presentation? • Possibility of more privacy in the more space	#3 What can you do to participate? What can we contribute? • Language, time availability

There will be the possibility of having a house with a lower price and basement included		 How can we involve our young people to participate in meetings like these More notifications such as (Facebook, Social vedos etc.) something the Latin community (uses) to be informed. What'sapp.
 The support and assistance of the Latin community Responsibility for assistance and active projects Helping to pass on information about this project for the future of the Latino community This project for the future of the Latino community That there is a benefit for people who do not have a safe or stable job or if the economy varies Let them focus more on the people who live in Northfield for many years since the Latino community has a great need to have a decent and safe home 	 The Plan is very good The problem is that not all families have an income that they earn \$60,000 a year Many people don't have a SSN and don't have credit How much would the main payment be? An important point would be that they continue to take into account the Latino community 	 For this house plan, have the possibility that many people have a house and land Resource options for different houses A plan so that the person can pay for a house in case he is left without work Set a requirement that the people who apply to buy a house if they are members of Northfield for less that 5 to 10 years
When will you guys decided that it's a good idea? With the house go up in value throughout the years?	 The proposals of the new houses and the price so affordable to be able to acquire a new home. The opportunities are going to give us to have a house more easily The support we have from the American community and we are very grateful for the support 	 That the project has a sequimiento (follow-up) We, as the Hispanic community, earn the minimum wage around \$12-\$15 per hour. With this salary we could never own a decent home for our family What are the requirements?

in the city	#1 Ideas to improve the homes in Northfield taking into account the information we received? • You need to have credit • Prices (of the proposal) are more affordable for everyone • Ways to make credit that housing taxes (property?) • They're lower (in cost?) • That it is as soon as possible that the prices are based on the income of each buyer • Children's parks also for pets • More information about the program • Social (experiences/opportunities?) in the City	For me, the most impressive thing is the 9 politicians now and the City are taking into account all the people who have not had the possibility of obtaining and owning a house	 We will be more aware of all the information in the programs the city has to commit to attending the information meetings more And we hope you take into account our ideas to make our dream reality
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