



**Mobile Home
Rehabilitation Program
Northfield Quarterly Report
Q1 (Jan-Feb-March) 2026**

Why Mobile Homes?

- Community's most affordable housing
- Homes never built for longevity; higher maintenance costs for low-income households
- Some service providers' insurance prevents them from working mobile homes (e.g. plumbers, electricians)
- Mobile homeowners are vulnerable to predatory service providers

How Does Rehab Help?

- Improve fire safety
- Improve air quality
- Improve comfort of the home and usefulness of all rooms
- Improve access for mobility-limited people
- Reduce energy use and utility bills
- Prevent disasters (e.g. frozen pipes)
- Preserve equity in the home
- Connections to community resources

Mobile Home Rehab Program

Mission: Improve safety, health, housing stability, and energy efficiency for mobile home households

Mobile Home Rehab Staff:

- Speak Spanish
- Leverage trust and relationships in mobile home communities
- Assess needs in each home for safety, health, accessibility and energy efficiency
- Develop a scope-of-work for each home
- Schedule reputable contractors and secure contractor volume discounts
- Pay for approx. 50% of repair costs
- For some projects, staff completes repairs
- Ensure projects are properly permitted with local government
- Refer households to community resources as needed

The program addresses barriers of **COST, KNOWLEDGE, CULTURE, LOGISTICS, and LANGUAGE** for mobile homeowners.

Program Activity in Northfield

| <u>Activity</u> | Q 1 | Year-to-date |
|------------------------------------------------|------------|---------------------|
| Household inquiries | 3 | 3 |
| In-person home assessment | 9 | 9 |
| Value of assessments completed | \$2,300 | \$2,300 |
| Homes with identified needs | 3 | 3 |
| Homes served | 14 | 14 |
| Services Completed | 26 | 26 |
| Value of repairs completed | \$12,800 | \$12,800 |
| Value of all services provided to participants | \$15,783 | \$15,783 |



"Community Action: Helping People. Changing Lives"

Questions? Contact: jgonzalez@threeriverscap.org

January 1 to March 31, 2026
YTD January to March 31, 2026

Referral Activity

| Activity | Q1 only | Year-to-date |
|--------------------------------------------------------------------|----------------|---------------------|
| Households referred to EHEAT / EAP application assistance provided | 1 | 1 |
| Estimated impact on EAP participant | \$683 | \$683 |
| Households referred to Weatherization | 1 | 1 |
| Other referrals | 1 | 1 |
| Total referrals | 3 | 3 |
| Total estimated impact | \$683 | \$683 |



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Delivering Value on Investment

| <u>Value vs actual cost</u> | <u>Q1 only</u> | <u>Year-to-date*</u> |
|---------------------------------------------------|-----------------------|-----------------------------|
| Market Value of work completed | \$12,800 | \$12,800 |
| Actual cost of work completed | \$8,800 | \$8,800 |
| Savings captured through in kind and partnerships | \$4,000 | \$4,000 |

| <u>Funds spent</u> | <u>Q1 only</u> | <u>Year-to-date*</u> |
|-------------------------------|-----------------------|-----------------------------|
| Actual cost of work completed | \$8,800 | \$8,800 |
| Participants/homeowners | \$2,455 | \$2,455 |
| Mobile Home Rehab funds | \$6,345 | \$6,345 |



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Project Pipeline

| | Inquiries | Intakes | In progress | Services completed | Homes Served |
|---------------|------------------|----------------|--------------------|---------------------------|---------------------|
| Last month | 1 | 1 | 5 | 16 | 4 |
| Last quarter | 3 | 3 | 5 | 26 | 14 |
| Year-to-date* | 3 | 3 | 5 | 26 | 14 |



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Return on Investment

| <u>For participants</u> | <u>Q1 only</u> | <u>Year-to-date*</u> |
|------------------------------------------------|-----------------------|-----------------------------|
| Value of all services provided to participants | \$15,783 | \$15,783 |
| Funds invested by participants/homeowners | \$2,455 | \$2,455 |
| Return on investment | \$6.43 return per \$1 | \$6.43 return per \$1 |

| <u>For Northfield</u> | <u>Q1 only</u> | <u>Year-to-date*</u> |
|------------------------------------------------|-----------------------|-----------------------------|
| Value of all services provided to participants | \$15,783 | \$15,783 |
| Funds invested | \$10,327 | \$10,327 |
| Return on investment | \$1.52 return per \$1 | \$1.52 return per \$1 |



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