

2025 Medical Marketing Results

Marketing Summary

- Requested proposals and received the following Responses:

Carrier	BCBS	Gravie	MHC	Sourcewell	UHC	PEIP	AllinaHealth Aetna	HP	Medica
2025 Offer	9.9% Initial <i>5% Negotiated</i>	-3%	2%	6.6%	8.3%	10.1%	DTQ	DTQ	DTQ
Additional Notes:	<i>Negotiated a 2026 Rate cap of 15%</i>	Level-funded Plan *contingent on updated claims through 8/31		2026 Rate cap of 15%	Additional 2% savings if bundled with UHC dental	4-year commitment required			