



**Z Systems, inc.**  
 3724 Oregon Avenue South  
 Saint Louis Park, MN 55426  
 Tel. 952-974-3140  
 Fax. 952-974-3141  
 www.zsyst.com

# MN State Contract Quote

Date 7/18/2019 Quote # 31600  
 P.O. #: FOB: Mfr's Dock  
 Terms 1% 10 Net 30 Sales Rep FG  
 Quote Expiration 7/18/19

*fueling creativity*

**SOLD TO:**

City of Northfield  
 Kurt Wolf  
 801 Washington Street  
 Northfield, MN 55057

**SHIP TO:**

City of Northfield  
 Kurt Wolf  
 801 Washington Street  
 Northfield, MN 55057

Minnesota State Contract # 152127

Item	Description	Ctgy	Qty	Cost	Ext Cost	Price	Ext Price
	===== SCOPE OF WORK ===== <ul style="list-style-type: none"> <li>• Install (4) BrightSign HD224 digital signage players at (4) locations</li> <li>• Install Carousel software on customer-supplied server</li> <li>• Work with Carousel and City of Northfield to schedule training and installation assistance</li> </ul>						
CBL-CAR-QUICK-START	Carousel Basic Channel Design (CAR-CHD-BASIC), a Carousel Academy All Courses Bundle (CAR-ACAD-ALL-INDV), and Installation Assistance (CAR-ASST-INST). Does not include assistance with Advanced Configuration options.	4.13	1			3,039.30	3,039.30T
CBL-CAR-LIC	Carousel Perpetual digital signage player software license for Apple TV, BrightSign, and Windows based media players. Includes updates for one year. (Customer supplied server environment or Carousel server hardware required)	4.13	4			467.50	1,870.00T
HD224	BrightSign Full HD Standard I/O Digital Signage Player HTML5	2.4	4			371.80	1,487.20T
CBL-CAR-TECH-BASIC	Carousel One year of priority email support offered during standard business hours, includes 2 remote support incidents, \$300 per additional incident.	4.13	1			935.00	935.00T
SOM-Materials	Misc Installation Materials and Installation Supplies (Not-to-Exceed Estimate). Customer will be invoiced only for materials used. (Cabling)	18	1	200	200	220.00	220.00T
SOM-Engineer Hr	Engineering Hour - MN state contract rate - Professional / Technical Design Labor - Includes Control System Programming - Actual hours worked will not exceed this amount without written consent from customer - Customer will be billed for actual hours worked - Please see attached proposal for detailed summary of tasks		1			104.00	104.00T

Subtotal:

Sales Tax: ()

**TOTAL:**



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SOM-Project Mgmt Hr	Project Management Labor Hour - MN state contract rate - Actual hours worked will not exceed this amount without written consent from customer - Customer will be billed for actual hours worked - Please see attached proposal for detailed summary of tasks		3			104.00	312.00T
SOM-Install Hr.	Installation Hour - MN state contract rate - Audiovisual Installation - Actual hours worked will not exceed this amount without written consent from customer - Customer will be billed for actual hours worked - Please see attached proposal for detailed summary of tasks		12			74.00	888.00T
SOM-Maintenance Hr	Maintenance Hour - MN state contract rate - Maintenance Labor - Includes Testing and Commissioning Services - Actual hours worked will not exceed this amount without written consent from customer - Customer will be billed for actual hours worked - Please see attached proposal for detailed summary of tasks		4			104.00	416.00T
SOM-Training Hr	Training Hour - MN state contract rate - Actual hours worked will not exceed this amount without written consent from customer - Customer will be billed for actual hours worked - Please see attached proposal for detailed summary of tasks		1			104.00	104.00T
SOM-Travel Expenses	Travel Expenses - 2 round trips from Z Systems (3724 Oregon Ave South, St Louis Park, MN) to Northfield City Offices - 89.8 miles per round trip - Customer will be billed for actual miles travelled		179.6			0.58	104.17T
SOM-Shipping	Estimated Shipping Costs (not-to-exceed estimate). Customer will be invoiced for actual shipping costs. Invoiced shipping cost will not exceed this amount.					150.00	150.00T

Subtotal:	\$9,629.67
Sales Tax: ()	\$0.00
<b>TOTAL:</b>	<b>\$9,629.67</b>