



Axon Enterprise, Inc.  
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United States  
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Q-722799-45937KP

Issued: 10/07/2025

Quote Expiration: 10/08/2025

Estimated Contract Start Date: 01/01/2026

Account Number: 109915

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Northfield Police Dept. - MN 1615 Riverview Dr Northfield, MN 55057-3394 USA	Northfield Police Dept. - MN 1615 Riverview Dr Northfield MN 55057-3394 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Pirehpour Phone: Email: kpirehpour@axon.com Fax:	Jeff Schroeffer Phone: 507-663-9301 Email: jeff.schroeffer@northfieldmn.gov Fax:

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$310,830.33</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$310,830.33</b>

### Discount Summary

Average Savings Per Year	\$22,242.61
<b>TOTAL SAVINGS</b>	<b>\$111,213.06</b>

## Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$46,849.05	\$0.00	\$46,849.05
Jan 2027	\$65,995.32	\$0.00	\$65,995.32
Jan 2028	\$65,995.32	\$0.00	\$65,995.32
Jan 2029	\$65,995.32	\$0.00	\$65,995.32
Jan 2030	\$65,995.32	\$0.00	\$65,995.32
<b>Total</b>	<b>\$310,830.33</b>	<b>\$0.00</b>	<b>\$310,830.33</b>

Quote Unbundled Price:	\$426,841.30
Quote List Price:	\$370,179.70
Quote Subtotal:	\$310,830.33

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1			\$1.00	(\$7,449.32)	(\$7,449.32)	\$0.00	(\$7,449.32)
100552	TRANSFER BALANCE - GOODS	1			\$1.00	\$8,442.45	\$8,442.45	\$0.00	\$8,442.45
BWCUnwTAP	BWC Unlimited with TAP	27	60	\$126.26	\$99.66	\$99.66	\$161,449.20	\$0.00	\$161,449.20
Fleet3B+TAP	Fleet 3 Basic + TAP	11	60	\$230.71	\$210.15	\$210.15	\$138,699.00	\$0.00	\$138,699.00
<b>A la Carte Hardware</b>									
101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	11			\$349.00	\$349.00	\$3,839.00	\$0.00	\$3,839.00
H00002	AB4 Multi Bay Dock Bundle	3			\$3,233.90	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	27			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	27	60		\$5.42	\$0.00	\$0.00	\$0.00	\$0.00
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	60		\$10.85	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	2	60		\$48.82	\$48.75	\$5,850.00	\$0.00	\$5,850.00
<b>Total</b>							<b>\$310,830.33</b>	<b>\$0.00</b>	<b>\$310,830.33</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	27	1	12/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	30	1	12/01/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	30	1	12/01/2025
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	30	1	12/01/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	2	1	12/01/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	1	12/01/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	3	1	12/01/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	3	1	12/01/2025
Fleet 3 Basic + TAP	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	11	1	12/01/2025
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	11	1	12/01/2025
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	11	1	12/01/2025
A la Carte	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	11	1	12/01/2025
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	27	1	06/01/2028
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	3	1	06/01/2028
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	27	1	12/01/2030

## Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	3	1	12/01/2030
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	11	1	12/01/2030

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	27	01/01/2026	12/31/2030
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	27	01/01/2026	12/31/2030
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	11	01/01/2026	12/31/2030
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	22	01/01/2026	12/31/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	6	01/01/2026	12/31/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	2	01/01/2026	12/31/2030
A la Carte	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	27	01/01/2026	12/31/2030
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	01/01/2026	12/31/2030

## Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	11

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	27	12/01/2026	12/31/2030
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	3	12/01/2026	12/31/2030
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	11	12/01/2026	12/31/2030
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	11	12/01/2026	12/31/2030



## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1615 Riverview Dr	Northfield	MN	55057-3394	USA

## Payment Details

### Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Transfer Value	100552	TRANSFER BALANCE - GOODS	1	\$8,442.45	\$0.00	\$8,442.45
Transfer Value	100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1	(\$7,449.32)	\$0.00	(\$7,449.32)
Year 1	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	11	\$568.17	\$0.00	\$568.17
Year 1	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	27	\$0.00	\$0.00	\$0.00
Year 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$0.00	\$0.00	\$0.00
Year 1	BWCUwTAP	BWC Unlimited with TAP	27	\$23,894.49	\$0.00	\$23,894.49
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$20,527.46	\$0.00	\$20,527.46
Year 1	H00001	AB4 Camera Bundle	27	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 1	ProLicense	Pro License Bundle	2	\$865.80	\$0.00	\$865.80
Invoice Upon Fulfillment	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$46,849.05</b>	<b>\$0.00</b>	<b>\$46,849.05</b>

### Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	11	\$817.71	\$0.00	\$817.71
Year 2	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	27	\$0.00	\$0.00	\$0.00
Year 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$0.00	\$0.00	\$0.00
Year 2	BWCUwTAP	BWC Unlimited with TAP	27	\$34,388.68	\$0.00	\$34,388.68
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$29,542.88	\$0.00	\$29,542.88
Year 2	H00001	AB4 Camera Bundle	27	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	2	\$1,246.05	\$0.00	\$1,246.05
<b>Total</b>				<b>\$65,995.32</b>	<b>\$0.00</b>	<b>\$65,995.32</b>

### Jan 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	11	\$817.71	\$0.00	\$817.71
Year 3	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	27	\$0.00	\$0.00	\$0.00
Year 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$0.00	\$0.00	\$0.00
Year 3	BWCUwTAP	BWC Unlimited with TAP	27	\$34,388.68	\$0.00	\$34,388.68
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$29,542.88	\$0.00	\$29,542.88
Year 3	H00001	AB4 Camera Bundle	27	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	2	\$1,246.05	\$0.00	\$1,246.05
<b>Total</b>				<b>\$65,995.32</b>	<b>\$0.00</b>	<b>\$65,995.32</b>

Jan 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	11	\$817.71	\$0.00	\$817.71
Year 4	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	27	\$0.00	\$0.00	\$0.00
Year 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$0.00	\$0.00	\$0.00
Year 4	BWCUwTAP	BWC Unlimited with TAP	27	\$34,388.68	\$0.00	\$34,388.68
Year 4	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$29,542.88	\$0.00	\$29,542.88
Year 4	H00001	AB4 Camera Bundle	27	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 4	ProLicense	Pro License Bundle	2	\$1,246.05	\$0.00	\$1,246.05
<b>Total</b>				<b>\$65,995.32</b>	<b>\$0.00</b>	<b>\$65,995.32</b>

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	101018	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNS FLAT BL	11	\$817.71	\$0.00	\$817.71
Year 5	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	27	\$0.00	\$0.00	\$0.00
Year 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	27	\$0.00	\$0.00	\$0.00
Year 5	BWCUwTAP	BWC Unlimited with TAP	27	\$34,388.68	\$0.00	\$34,388.68
Year 5	Fleet3B+TAP	Fleet 3 Basic + TAP	11	\$29,542.88	\$0.00	\$29,542.88
Year 5	H00001	AB4 Camera Bundle	27	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	3	\$0.00	\$0.00	\$0.00
Year 5	ProLicense	Pro License Bundle	2	\$1,246.05	\$0.00	\$1,246.05
<b>Total</b>				<b>\$65,995.32</b>	<b>\$0.00</b>	<b>\$65,995.32</b>



**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-309003, Q-325053, Q-361707, Q-402885, Q-441708, Q-547993, Q-627954, Q-707712

Agency is terminating those contracts effective 1/1/2026 Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Debit of \$993.13

Any credits contained in this quote are contingent upon payment in full of the following amounts:

Q-325053 - INUS354304 - 6/16/2025 - \$45,975.60

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.



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Signature

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Date Signed

10/7/2025

