

Ziegler Inc.

Cold



217854-01

May 24, 2024

CITY OF NORTHFIELD

1710 RIVERVIEW DR
NORTHFIELD, MN 55057-3143

Andrew,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

Caterpillar Model: (1) NEW – 938 Steering Wheel - Wheel Loader

MN STATE BID CONTRACT # 239130

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Corey Knuppel
Territory Manager
612-394-1735

Caterpillar Model: 938 Wheel Loaders

Standard Equipment

POWERTRAIN

Cat C7.1 ACERT engine
-Auto Idle shut down feature
-Auto Engine RPM
-Power modes (Standard and Performance)
-Power by range (High power in range 4)
-Tier 4 final/Stage V compliant
-Turbocharged and aftercooled
-Filtered crankcase breather
-Diesel particulate filter
-Selective catalyst reduction
Dry type air cleaner
Coolant protection to -34C (-29F)

ELECTRICAL

Alternator, 115-amp, heavy duty
12V power supply in cab (2)
Batteries, 1,000 CCA (2) 24 volt system,

HYDRAULICS

Cat Payload 250 hours of Demo
Seat mounted hydraulic joystick controls
Load sensing hydraulics and steering
Hydraulic sight gauge, visible
S-O-S ports
Hydraulic diagnostic connectors and
medium, slow)
Hydraulic response setting (fast,

POWERTRAIN

oil
S-O-S port,engine,coolant,transmission
Hydraulically driven demand cooling fan
per inch density
Single plane cooling package wide 6 fins

ELECTRICAL

Emergency shutdown switch

OPERATOR ENVIRONMENT

Rear window defrost, electric
Seat mounted electronic implement

ELECTRICAL

LED rear stop and turn lights
Heavy duty gear reduction starter
Product Link
Remote jump start post

OPERATOR ENVIRONMENT

75 mm (3 in) retractable seatbelt
Automatic temperature control
Cab, enclosed ROPS/FOPS pressurized
and sound suppressed
Push to Start
8 Inch Touch Screen
Jog Dial with Screen Control
Programmable Joystick

Fuel priming pump, automatic
Fuel Water separator
Auto Differential lock in front axle
Axle seal guards
Enclosed wet disc full hydraulic brakes
Parking brake, electric
Lubed for life driveshafts
Hydrostatic transmission with electronic
control
-Operator modes(TC, Hystat, Single Pedal
and Ice)
-Directional shift aggressiveness (Fast,

disconnect switch
Back up alarm

in Fork Mode
Fine mode control (fast, medium, slow)
mechanical end stops
Cylinder damping at kickout and
Bucket and fork modes, adjustable in-cab
adjustable in-cab
Automatic lift and bucket kickouts,

-Creeper control, adjust ground speed
torque
-Auto Rimpull control, adjust wheel
Medium, Slow)

controls, adjustable
Sliding glass on the side windows

Resettable main and critical function
breakers
Roading lights front and rear

External heated mirrors with lower
parabolic
Ground level cab door release
Hydraulic control lockout
Interior cab lighting, door
Lunch box storage
Operator warning system indicators
Radio ready speakers

Cup holders

OTHER STANDARD EQUIPMENT

1000 hour Service Intervals

OPERATOR ENVIRONMENT

-lights, wipers, turn signal

Suspension seat, fabric

Tilt steering wheel

Tinted front glass

Wet arm wiper/washer, 2-speed and intermittent, front

Wet arm wiper washer, rear

Mounting Provision

Gauges

OTHER STANDARD EQUIPMENT

Large-access enclosure doors with adjustable close/open force

Parallel lift loader linkage

Recovery hitch with pin

Column mounted multi function control

(after initial 500)

-Digital hour meter, odometer and tachometer

-Digital ground speedometer and direction indicator

-Engine coolant temperature gauge

-Fuel and diesel exhaust fluid level indicator

-Hydraulic oil temperature gauge

Remote mounted lubrication points

Vandalism protection-
lockable compartments

MACHINE SPECIFICATIONS

| REF # | DESCRIPTION | LIST PRICE |
|--------------|---|-----------------------|
| 579-7703 | 938 14A WHEEL LOADER Australia, New Zealand, Colombia and Japan. Available for AM-N, Chile, Puerto Rico, EU Dealers, South Korea, LANE 2 - AVAILABLE FROM CLAYTON FACTORY. LANE 3 - AVAILABLE FROM CLAYTON FACTORY. Serial Number Prefix EZY | \$316,190.00 |
| 593-8900 | PREP PACK, UNITED STATES | \$0.00 |
| 579-7720 | ENVIRONMENT, STANDARD | \$0.00 |
| 579-7731 | WEATHER, COLD START 120V | \$3,845.00 |
| 593-8993 | ENGINE | \$0.00 |
| 593-8941 | STANDARD LIFT, COUPLER READY | \$730.00 |
| 349-8013 | DIFFERENTIAL,LIMITED SLIP REAR | \$4,080.00 |
| 530-1628 | LINES, AUX 3RD, STD LIFT | \$407.00 |
| 629-6028 | JUMPER LINES, AUX 3RD, FUSION | \$775.00 |
| 536-5284 | HYDRAULICS, STANDARD | \$0.00 |
| 590-8903 | LIGHTS, AUX, LED, PREMIUM | \$1,365.00 |
| 633-0624 | LIGHTS, ROADING, HALOGEN, RH | \$0.00 |
| 578-1363 | CAB, STANDARD | \$3,500.00 |
| 579-7735 | AIR CONDITIONING, R134A REF | \$0.00 |
| 579-7738 | PUSH START, PASSCODE SECURITY | \$0.00 |
| 579-7761 | CAMERA, REAR VIEW | \$0.00 |
| 578-1409 | MIRRORS, HEAT, ELEC ADJUST | \$650.00 |
| 590-8872 | STANDARD RADIO (12V) | \$985.00 |
| 579-7718 | STEERING WHEEL, STANDARD | \$0.00 |
| 598-2802 | WINDSHIELD ACCESS STEPS | \$855.00 |
| 573-8455 | PRODUCT LINK, CELLULAR PLE643 | \$0.00 |
| 638-5475 | FILM GP, WARNING, PL, ANSI | \$0.00 |
| 593-8951 | FENDERS, STANDARD | \$0.00 |
| 467-7990 | CTWT, HEAVY,3770LBS,7PCS | \$3,575.00 |
| 519-8081 | TOOLBOX AUX, NONE | \$0.00 |
| 619-8439 | HYDRAULIC OIL, STANDARD | \$0.00 |
| 579-7697 | RIDE CONTROL | \$5,390.00 |
| 600-3781 | BEACON, WARNING, STROBE, AMBER | \$391.00 |
| 342-0215 | VISOR, INTERNAL, REAR | \$187.00 |
| 579-9949 | QUICK COUPLER,FUSION,EXT DUTY | \$5,610.00 |
| 623-6438 | MIRROR, INTERNAL 2X REAR VIEW | \$273.00 |
| 417-4929 | BUCKET-GP, 3.8 YD3, FUS, BOCE | \$12,542.00 |
| 593-8944 | HYDRAULICS, 4V | \$4,695.00 |
| 593-8917 | JOYSTICK 4V, STEERING WHEEL | \$605.00 |
| 366-6894 | TIRES,20.5R25 MX XSNOPLUS * L2 | \$21,690.00 |
| 593-8963 | SEAT, PREMIUM, TILT AND TELE | \$3,220.00 |
| 538-3866 | CARRIAGE, CON, FORK, 60", FUS | \$11,264.00 |
| | TOTAL LIST PRICE | \$402,824.00 |
| | TOTAL CORPORATE DISCOUNT (35.1% OF LIST) | (\$141,391.22) |
| | TOTAL CONFIGURED PRICE | \$261,432.78 |
| 0P-9002 | LANE 2 ORDER | \$0.00 |

| REF # | DESCRIPTION | LIST PRICE |
|----------|---|---------------------|
| 421-8926 | SERIALIZED TECHNICAL MEDIA KIT | \$0.00 |
| 0P-2266 | SHIPPING/STORAGE PROTECTION | \$274.00 |
| 0G-6022 | CERTIFICATE OF ORIGIN, ENGLISH | \$0.00 |
| 0P-0210 | PACK, DOMESTIC TRUCK | \$0.00 |
| | TOTAL NET ITEMS | \$274.00 |
| | PREP AND FREIGHT | \$3,600.00 |
| | PARTS KIT ONLY CVA - 1000 HR / 500 HOUR INTERVALS | \$876.00 |
| | TOTAL POST FACTORY ITEMS | \$4,476.00 |
| | TOTAL MACHINE SELL PRICE | \$266,182.78 |

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|---|---------------------|
| SELL PRICE | \$266,182.78 |
| CVA | Included |
| CRAIG 10' SNOW WING | \$37,235.00 |
| CRAIG 12' REVERSIBLE SNOW PLOW | \$21,305.00 |
| CRAIG WING ASSEMBLY KIT INCLUDING INSTALL | \$6,750.00 |
| NET BALANCE DUE | \$331,472.78 |
| TRADE IN 938H WITH SNOW GEAR (SN: MJC00635) | \$(62,000.00) |
| BALANCE | \$269,472.78 |

WARRANTY

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|--------------------|---|
| Standard Warranty: | 1 Year Unlimited Standard Warranty |
| Extended Warranty: | 36 Mo/3000 Powertrain |
| CSA | Parts Kit Only CVA - 1000 hr / 500 hour intervals |

F.O.B/TERMS: MINNEAPOLIS