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12224 Nicollet Avenue
Burnsville, MN 55337-1649

Ph: (952) 890-0509
Fax: (952) 890-8065
Bolton-Menk.com

May 2, 2024

City of Northfield
Justin Wagner
1101 College Street
Northfield, MN 55057

Re: Bid Results
2024 Sanitary Sewer Lining
BMI Project No. 0C1.133157

Dear Mr. Wagner:

Two (2) bids were received for the 2024 Sanitary Sewer Lining project on May 2, 2024. The base bids ranged from \$578,624.08 to \$596,124.00. The Engineer's Estimate for this project was \$519,888.60. The low bid price is from Insituform Technologies USA, LLC.

The following is a bid summary:

<u>Contractor</u>	<u>Total Base Bid</u>
Insituform Technologies USA, LLC	\$578,624.08
SAK Construction	\$596,124.00

Based on the summary above, if the City Council wishes to award the Project to the lowest bidder, then Insituform Technologies USA, LLC, should be awarded the Project on the Total Base Bid amount of **\$578,624.08**. As the inventor of this technology, Insituform has extensive experience with this scope of work and will perform well in your community.

Although the bid prices are approximately 10% higher than the Engineer's Estimated costs, we feel that there is value in awarding the work at this time. Recent market demands are making it challenging to find enough contractors to support the overall lining demand in the area. Completing this work in 2024 will help reduce I/I from entering your wastewater system and in turn, lower annual wastewater treatment costs.

Sincerely,

Bolton & Menk, Inc.

Mitchell Hoeft, P.E.
Principal Engineer