

Micropolitan Summit Series

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RED WING

MICROPOLITAN SUMMIT
REAL ESTATE • INVESTMENT • DEVELOPMENT



APRIL 21, 2017

RED WING GOLF CLUB

10 AM - 2 PM

4 HOURS OF REAL ESTATE CONTINUING EDUCATION APPLIED FOR WITH THE MN DEPT. OF COMMERCE

Early-Bird Rate \$89

Regular Rate \$99

Walk-Ins Welcome | Walk-In Rate \$129

EVENT REGISTRATION

Red Wing Micropolitan Summit

Friday, April 21, 2017

10:00 AM - 2:00 PM Program

Red Wing Golf Club

1311 West 6th Street, Red Wing, Minnesota 55066, USA

Speakers Include:

Brian Peterson, City Planner, City of Red Wing

Randal Hemmerlin, Executive Director, Housing and Redevelopment Agency

Travis M. Thul, Dean of Trade & Technology, MN State college Southeast

Monte Hilleman, Senior Vice President of Real Estate Development, Saint Paul Port Authority

Brent Jaynes, Director, Dealer Development and Contracts, Red Wing Shoe

Jay Owens, City Engineer, City of Red Wing

Shelly Muelken, President/ Owner, Marketplace Commercial Real Estate Services

Bob Stark, Deputy Director, City of Red Wing

9:55 AM Welcome and Introduction

10:00 AM Red Wing Area State of the Market

- What is the current State of the Economy in the Red Wing Area
- What is the main workforce sources to support new business and how are they trained
- Populations and workforce trends that are impacting the real estate market
- How does private industry work with local education systems
- Population and demographic trends in Red Wing

10:55 AM Business Park & Industrial Park Development & Opportunities

- Current State of Red Wing Business Park: Vacancy Rates, Market Size, Trends, & Opportunities
- Who are the local employers and what businesses are coming to the area
- Transportation and other amenities that are crucial to the region
- What do Site Selectors and Brokers need to know
- Why are companies expanding in Red Wing

11:55 PM Break with Lunch and Refreshments

12:05 PM Commercial Real Estate Market Update

- Economic Drivers: Why are Real Estate investors interested in the Red Wing area?
- State of the Industry: Office, Industrial, Retail, Multifamily
- Prime Development Opportunities – Recent Successes
- The Future's So Bright... What Commercial Investors and Brokers Need to Know About Red Wing

1:00 PM Residential Real Estate Market Update

- State of the Industry – Size of the Residential Real Estate Market & Overview of existing market
- Market trends – Homes sales analysis year over year – what is selling and why
- What do outside investors see as opportunities in the Red Wing Area
- Projects that are impacting housing in Red Wing Area – infrastructure and other
- New Real Estate Development – Where is it happening & Why

2:00 PM Adjourn & Networking

REGISTER

Forward this Invite

I can't make this event

WHEN	Friday, April 21, 2017 10:00 AM - 2:00 PM Program 9:15 AM Registration 10:00 AM Start of Program 11:55 PM Hot Lunch Buffet
WHERE	Red Wing Golf Club 1311 West 6th Street, Red Wing, Minnesota 55066, USA
FEE	Event Registration Early-Bird Rate \$89 Regular Rate \$99 (\$129.00 Walk-In Rate) <i>Refunds available up to 72 hours prior to the event.</i> <i>No refunds, transfers or cancellations within 72 hours, during or after event.</i>
RSVP	Thursday, April 20, 2017
Sponsorship Information	Jeff Johnson 952-405-7780 jeff.johnson@resummits.com Jay Kodytek 952-405-7781 jay.kodytek@resummits.com Registration Questions? Alan Davis 952-405-7783 alan@resummits.com

Upcoming Events

North Dakota Summit :Minneapolis

How to Position Yourself & Your Company for the Next Wave of Growth & Development

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March 10, 2017

8am-12pm Program
7:15am Registration & Hot Breakfast
Golden Valley Country Club

MINNESOTA REAL ESTATE JOURNAL

[Online Registration](#)