

THE CITY OF

NORTHFIELD

ESTP MINNESOTA 1855

COWS, COLLEGES & CONTENTMENT















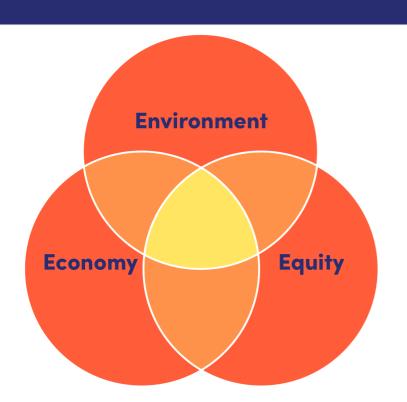
Agenda



- Public Hearing on the 2026 Budget and Levy
 - Staff Presentation
 - Public Comment
- Council Consider Adoption of 2025 Property Tax Levy/Payable
 2026 and 2026 Budget and Related Actions (4 items)
 - No additional staff presentation on action items
 - Public comment for all related items are for the public hearing
 - No separate public comment on related items per the Council adopted Rules of Business

Comprehensive Plan 2045 3 Core Principles





- Impact to the financial health of the City
- How to ensure the benefits and burdens of actions are distributed equitably
- 3. Whether an action improves climate resilience and sustainability

Comprehensive Plan Guiding Values





Northfield will develop **creative solutions to local challenges** by working with the community, ensuring staff understand and have tools to implement best practices in their fields, and using consultants who understand Northfield and its values.



Northfield's capital planning and budgeting advances the goals of this Plan in economically responsible and sustainable ways to ensure revenue is sufficient to meet the City's needs for the long term.



Northfield promotes **safe**, **stable housing** in a wide variety of types, sizes, and ownership models, to support local business and accommodate residents in all stages of life



Northfield develops infrastructure, policies, and practices to **foster resilience** and mitigate the effects of climate change.



Northfield works to provide a full complement of **mobility options** so all Northfield residents and visitors can get where and how they want.



Northfield **emphasizes equity** to address disparities and to ensure equitable access to jobs, housing, education, essential services, retail, mobility options, and open space for all.



Northfield **fosters human connections** in our increasingly diverse community through well-designed neighborhoods, gathering places, and business districts that are inclusive for all, independent of age, economic status, mobility, gender, or racial and ethnic background.

- "How" we do the work
 - Planning
 - Action & Implementation
- Aligning values to day-today operations as well as strategic priorities
 - Operating Costs
 - Capital Costs
 - Time Allocation

Strategic Plan Summary 2025-2028



STRATEGIC PLAN SUMMARY 2025-2028 City of Northfield

Strategic Priority	Desired Outcome	Key Outcome Indicator	Target	Strategic Initiatives			
Improve Financial Strength	Increased Commercial- Industrial tax base	- Net new C/l Valuation - C/l Permit Valuation (new)	- \$50M net increase-C/l valuation 2025-2028 - \$50M net increase-C/l permit valuation 2025-2028	a) Develop and Implement Northwest Area Shovel Ready and Recruitment Plan b) Strategies to develop high			
	Increased revenue diversification	Change in S value of new non-tax General Fund revenue	10% increase in non-tax revenues 2025-2028	potential CI properties c) Create a Revenue Diversification Program (new & updates) d) Implement a coordinated 2-yea			
	Taxation responsive to community needs & expectations	- Annual tax levy - Annual tax rate	Budget and Aligned Financial Management Plan e) 5-year Financial Management Alignment with Service Level Strategy.				
Increase Housing Availability Addressing the City's offcrotable housing needs	Expanded availability of single-family housing	of single-family units added annually housing separated availability of multi-family housing units added annually homes annually by end					
	Expanded availability of multi-family housing						
	Preservation of housing quality and affordability	-# of Naturally Occurring Affordable Housing (NOAH) units preserved	- 30 NOAH units preserved/rehabbed by end 2028	d) Create development subsidy standards and policy e] Create a plan for publicly owned high priority redevelopment sites			
Achieve Infrastructure Sustainability infrastructure that supports community needs	A flood resistant community	- Flood plan adoption - Flood plan implementation	Flood plan fully implemented by 2028	al Create Pedestrian and Bilding Crossing improvement Plan for 1Hd I) Create a safe street for all plan of Implement City video pedestrian or ossing improvement plan () Create a darn removal strategy of Improvements II improvements II improvements II improvements			
	Improved pedestrian safety	- #_ of upgraded pedestrian crossings installed - #_ of pedestrian plan improvements completed	- #10 new pedestrian crossings installed 2025-2028 - #TH3 pedestrian & biking plan improvements completed by 12/2028 - Safe Streets for All Plan Complete 12.28				
	Dam-free river	Dam removal decision	Dam removal completed by 12/2029				
Enhance Service Delivery A community that cares about its residents	Capacity to meet desired service levels	# of capacity improvements implemented	Full implementation of critical capacity-building measures across Administrative Services, PD, and Streets & Parks by 2028	a) Identify long-term service delivery needs b) Defined service levels in core services c) Review & update Communications Plan			
	Community input guides service improvements	Completion of a city-wide quality of life survey	d) Develop a survey framework e) Create a downtown managed parking plan				
	Downtown parking needs are met	- Managed parking plan adoption - Parking need assessment	Comprehensive downtown managed parking solution in place by 12/2026				

City of Northfield Strategic Plan FY 2025-2028 | May 2025

The plan consists of four **strategic priorities** the issues of greatest importance to the City over the next three years.

Associated with each priority is a set of desired outcomes, key outcome indicators, and performance targets, describing expected results and how the results will be measured.

The plan also includes strategic initiatives that will be undertaken to achieve the targeted outcomes.

Budget & Tax Levy

Process, Timeline, Valuations



Budget Timeline



July 15 & Aug 12 Work Sessions

Staff develops initial requested budgets and Council discusses

December 2

Public Hearing and Council approves final budget & levy



September 23

Council approves preliminary levy & budget and adopts 2026 utility rates



June 17, 2025 - City Council accepts 2024 audit



September 23, 2025 – Council adopts preliminary budget & levy and 2026 utility rates & franchise fee rate (gas/electric), NAFRS Budget



Budget Timeline



July 15, 2025 – Council Work Session initial high level budget review



October 7, 2025 – NCRC Leases October 21, 2025 – Budget Work Session – 2026 budget operating budget finalize



August 12, 2025 – Council Work Session with department detail



November 4 – 2026 CIP/CEP Finalize

November 18 – 2027 Budget & 5-Year Financial Plan CIP/CEP (January 2026 continued budget work)



September 16, 2025 – Council Work Session preliminary budget and levy review & utility rate study



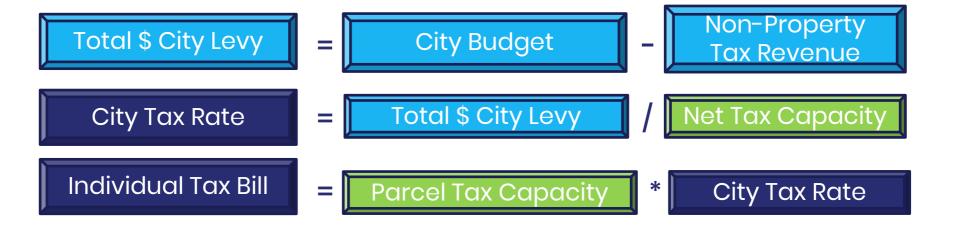
December 2, 2025 – City Council holds Public Hearing on Budget & Levy

Final presentation

December 2, 2025 - Council approves Final Budget and Levy (payable 2026), 5-Year CIP & 5-Year CEP

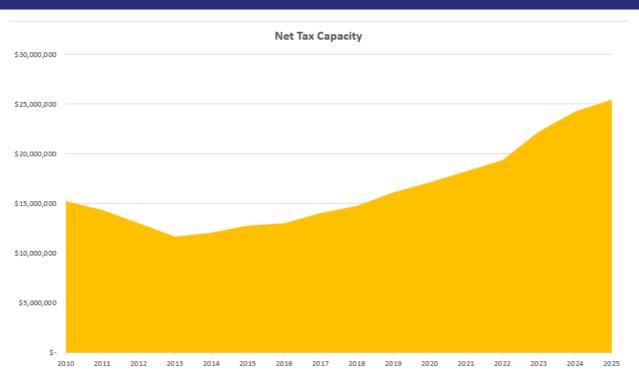
Property Tax 101





Tax Base Changes

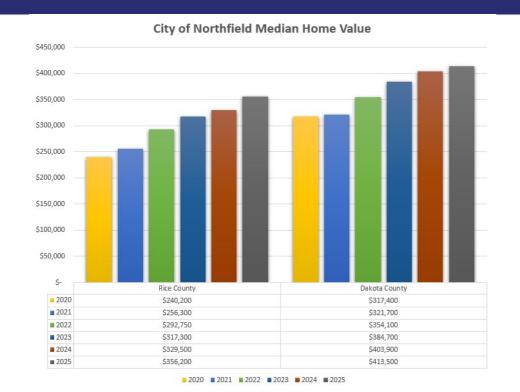




 Preliminary estimates from Rice County indicate a 4.0% increase in 2025 net tax capacity

Northfield Median Home Value

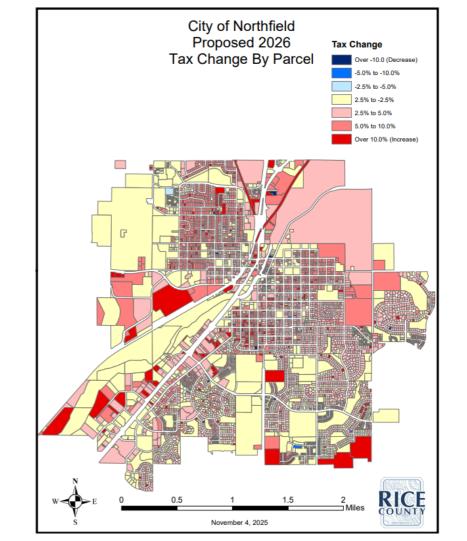




- Median home value increases higher than prior years in Rice County, and lower increases than prior years in Dakota County.
- Rice County is up 7.5%
- Dakota County is up 2.4%
- Prior years median value increases were 4.5% in 2024 and 8.4% in 2023.

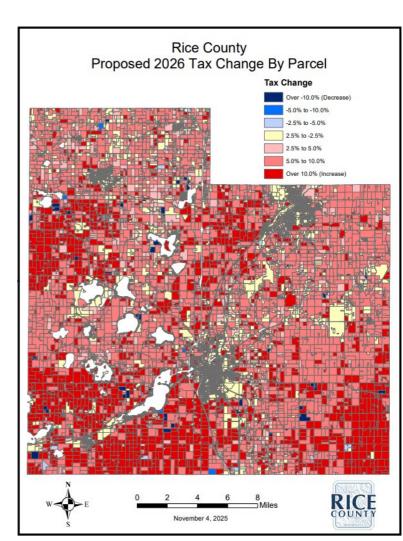
Tax Change by Parcel City Map

- 2026 Net Tax Capacity for Northfield increased 4.1%
 - vs prior year increase of 5.4%
- Individual parcel tax changes vary according to map
- Rice and Dakota County Auditors parcel specific notices have been sent



Tax Change by Parcel County Map

- 2026 Net Tax
 Capacity changes
 for Rice County
- Individual parcel tax changes vary according to the map

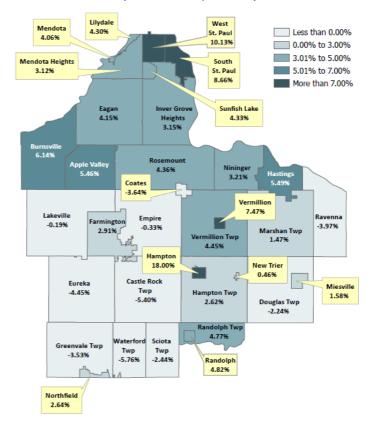


Tax Change by Residential Property Map (Dakota)

- 2026 Net Tax Capacity for Northfield increased 3.9%
 - vs prior year increase of 0.1%
- Individual parcel tax changes vary according to map
- Rice and Dakota County Auditors parcel specific notices have been sent

Percent Change in Average Total Tax for Residential Homestead Property

(Final 2025 to Proposed 2026)

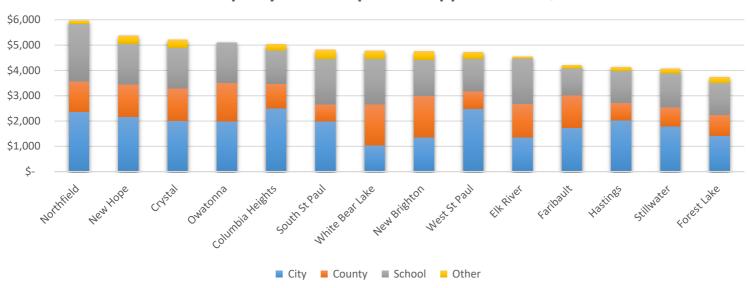


Note: Excludes parcels with new construction over \$15,000, multi-class properties, land only properties and any within a tax increment district.

Total Property Tax Peer Cities Comparison

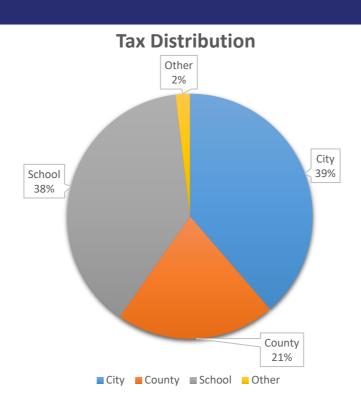


2025 Property Tax Comparison approx value \$350K



Property Tax Distribution





Property Tax Refunds MN Department of Revenue



AWARENESS FOR NORTHFIELD TAXPAYERS WHO MAY BE ELIGIBLE FOR PROPERTY TAX REFUND OPPORTUNITIES

- In 2021, 877,000 Minnesotans filed property tax refunds, totaling over \$827 million
- Homestead Credit Refund Program or Household Income refunds a portion of property tax that exceeds a certain percentage of household income
- Targeting Property Tax Refund or Special Homeowner's Homestead Credit Refund refunds based on property tax increases more than 12% and more than \$100 over the prior year
- Senior Citizen Property Tax Deferral defers a portion of the tax if over 65 and meet total income and property tax % of income levels
- Renters Credit refunds a portion if household income is less than certain levels
- Dependents, Seniors, Disabled status in these categories may increase refunds above
- For further details, go to <u>www.revenue.state.mn.us/property-tax-refund</u>

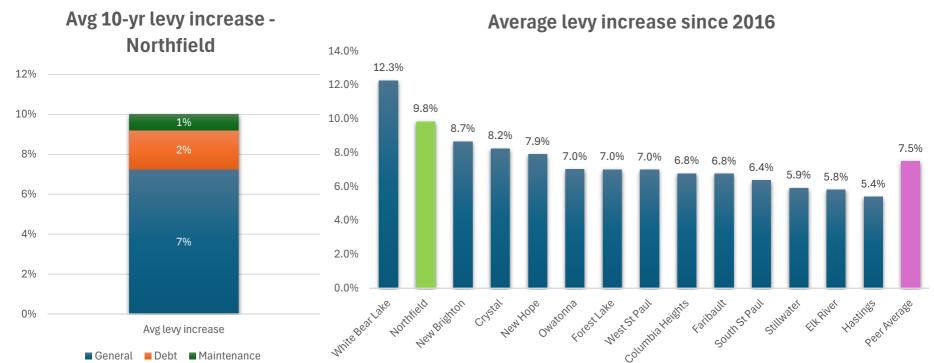
Budget & Tax Levy

Recent Historical
Cost Drivers



Peer Comparison – Average levy increases

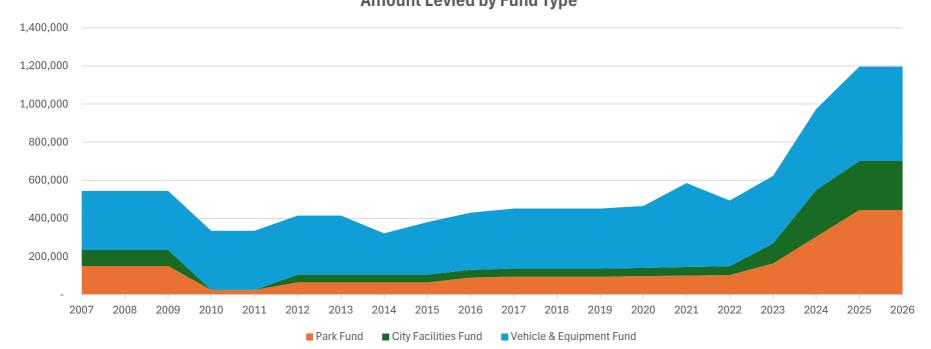




Trended levied amounts – Capital Maintenance Funds



Amount Levied by Fund Type



5-year Cost Drivers - by year



- 2026
 - Debt: Ice Arena & Street Projects
 - No increases to Capital Maintenance funds, EDA/HRA
 - Staff Cuts 4 FTE

2025

- Capital Maintenance Funds increased
- Staff Adds Budget Analyst, Lead Mechanic
- Debt
 - 2024 Street Projects (College & Water / Jefferson Pkwy),
 - · Transit Hub ADA additions
 - Equipment (Pumper, Police Command Van, Dump Truck)
- General Fund inflation, labor contracts settled

2024

- Capital Maintenance Funds increased
- Debt: Babcock Park, street reconstruction for non-utility portions of reclamation/overlay
- General Fund inflation
- Staff Police 2-step increase for retention/recruitment

2023

- Capital Maintenance Funds increased
- Staff NAFRS Fire Chief, Library Oasis

2022

Debt: NW Mill & Overlay, 5th Street Bridge

5-year Cost Drivers - by type



A. Street Projects

- College & Water
- Jefferson Parkway
- NW Area Mill & Overlay
- 5th Street Bridge
- Mill Towns Trail State Bonding

B. Facilities Projects

- Ice Arena
- Transit Hub partial State Bonding
- Babcock Park

C. Staffing Enhancements

- Public Safety
- Public Works
- General Government
- Library

D. Capital Maintenance

- Catch up balances to fund maintenance needs of existing infrastructure/facilities/equipment
- E. Overall Inflation on costs

5-year staffing changes



A. General Government

- Spanish Translator in 2021 (full-time in 2022) to improve service delivery to Spanish speaking population
- Finance Budget Analyst in 2025 to enhance analytical capabilities for better decision making
- Community Development Program Associate in 2025 FTE hired on after filling intern role
- Cuts in 2026, Community Development, Communications, Public Works, Police necessary to get to Council levy target

B. Public Safety Departments

- Police 2-step increase in 2024, to improve recruitment & retention
- NAFRS Fire Chief addition, to improve fire safety in the community

C. Public Works

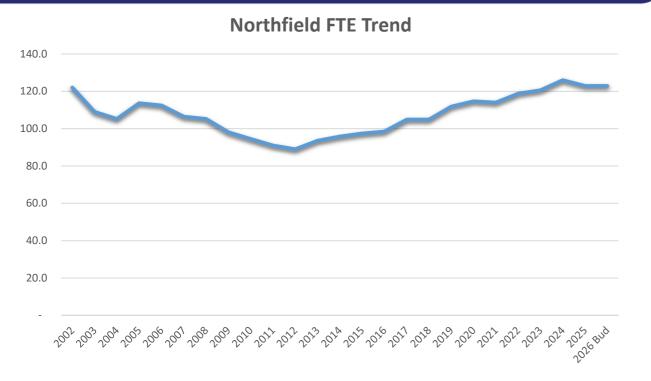
- Lead Mechanic, authorized 2025, cut before hiring 2026, to improve maintenance of existing assets
- Graduate Engineer in 2022 reduced need for external professional services

D. Culture & Recreation

- Library Oasis staffing to improve service delivery to targeted population utilizing NCRC services
- Library Passport staffing (revenue offset) added new service to community locally
- Emerging Technology Librarian in 2023 handles Al tasks, website administration, media purchases, grant writing and conducts digital literacy programs

Headcount (through budgeted 2026)





- 2025/26 Bud currently 123
- City staffing levels were adjusted down when LGA was cut
 - The City has taken 10+ years to return to previous staffing levels

Budget & Tax Levy

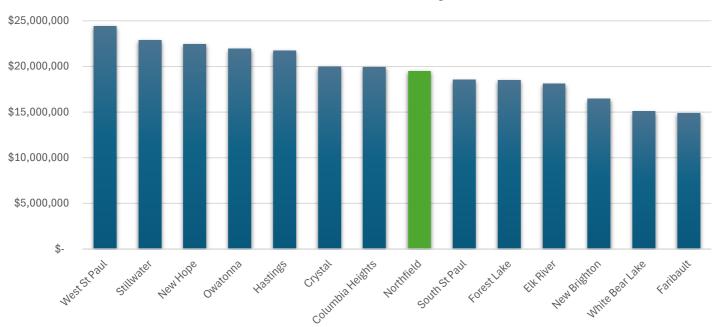
2026 Proposed



Peer Comparison 2026 Current City Property Taxes (i.e. levy)



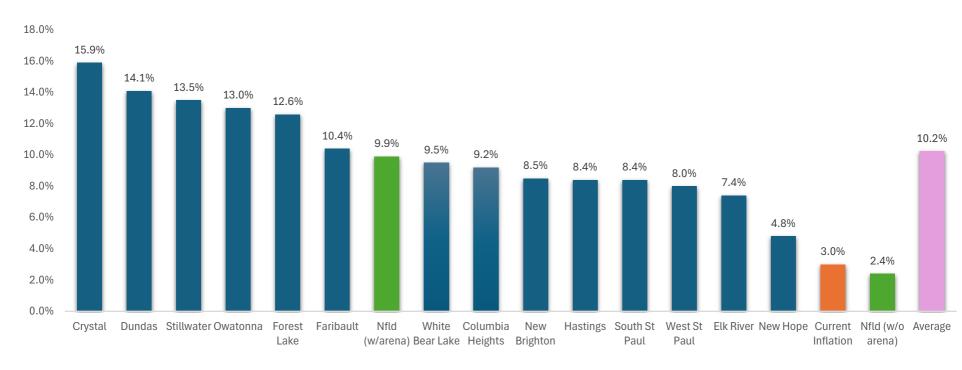
2026 Total Levy \$



Peer Comparisons (with Dundas) – current proposed compared to other

cities preliminary levy





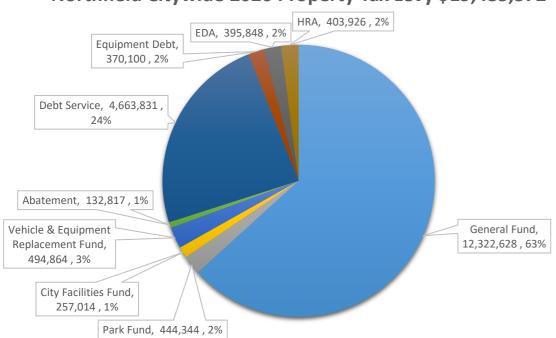
Proposed Citywide Levies



- Certified 2025 Citywide Levies \$17,731,596
- Certified Preliminary 2026 Levies \$19,540,372
 - a preliminary 10.2% increase
- Recommended Final 2026 Levies \$19,485,372
 - a final 9.9% increase (includes EDA/HRA)

2026 City-wide Property Tax Levy

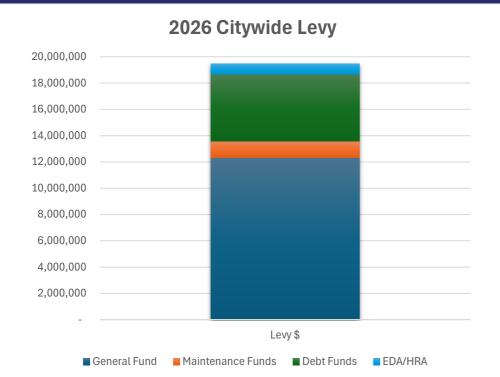
Northfield Citywide 2026 Property Tax Levy \$19,485,372



- General Fund is 63% of the total levy
- Debt service increased to 24% from 18% in 2025 with addition of ice arena

2026 Adjusted Levy Highlights 9.9%





Total Levy \$19,485,372

- General Fund \$12,322,628
- Maintenance Funds \$1,226,314
- Debt Funds \$5,126,131
- Abatement Loon Liquors \$10,525
- EDA/HRA \$799,774

2026 Adjusted Levy Increase Highlights



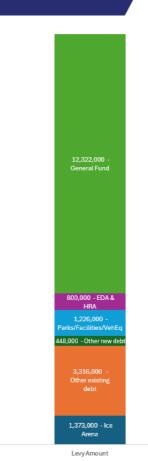
- 9.9% Total Increase
 - 7.5% Debt Levy
 - Ice Arena
 - Cannot be adjusted previously approved, bonded and legally obligated projects
 - 2.4% General Fund levy
 - Inflationary costs impacting general expenses and personnel costs
 - Personnel costs alone up 7%
 - Recruitment and retention issues (remaining consistent with city policy of being at the middle of our labor market comparisons)
 - Offsets made in service and intergovernmental due to added revenues
 - Widespread departmental budget reductions for supplies and professional services

2026 Total Levy

- Total Levy \$19,485,000 (rounded)
- Debt \$5,137,000 total

 Ice Arena \$1,373,000 (new)

 Other \$3,316,000 (existing), \$448,000 (new)
- Capital Maintenance \$2,026,000 total
 Parks, Facilities, Vehicle & Equipment remain flat \$1,226,000
 EDA & HRA remain flat \$800,000
- Operations/General Fund \$12,322,000 total
 Revenue \$223K increase (levy decrease)
 Personnel \$882K increase (levy increase)
 Other Expense \$65K increase (levy increase)
 Supplies & Services \$73,000 decrease (levy decrease)
 Net Change \$651K increase



20,000,000

18,000,000

16.000.000

14.000.000

12.000.000

10,000,000

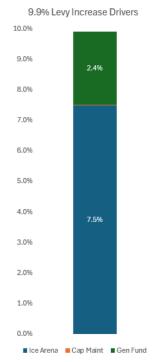
8.000.000

6,000,000

4,000,000

2.000.000





Tax Base Growth Strategies



- Although Northfield's tax base is low, Northfield is well positioned for new growth opportunities that meet city plans and goals
- Includes newly re-zoned area in NW Area of City
- · Continue to focus on remaining few industrial sites as well
- City development standards for 2026 included in the budget with one goal to better incentivize stronger utilization of land for development and flexibility (highway district)
- Redevelopment projects to meet multiple goals including tax base growth

9.9% Total Levy increase



- 2.4% Operating Levy Increase
- 7.5% Debt/Ice Arena
 - 9.9% Total Increase
- \$1,450,000 Required cuts to Operating Budgets
- Impact on \$350,000 Home, no increase in value
 - (\$4)/month Operating Increase
 - \$16/month Debt/Ice Increase
 - \$12/month Total
 - 6.2% increase total 2025-2026

City of Northfield, Minnesota

Estimated Tax Impacts of Proposed 2026 Property Tax Levy August 22, 2025

				TAY IMPACT	ANALYOID O	ONOTANT MADE	ET VALUE			
TAX LEVY INFORMATION		TAX IMPACT ANALYSIS - CONSTANT MARKET VALUE								
Preliminary City Levy Amount	\$18,660,046	Daniel Brown	Estimated	Market Value		Net Tax	Current	Proposed	Monthly	Proposed
Preliminary EDA Levy Amount	\$409,703	Type of Property	Market Value	Exclusion	Market Value		2025 City Tax		Increase	2026 City Tax
Preliminary HRA Levy Amount	\$418,063		\$ 200,000		1 ' '			1 '		\$ 1,309.27
2026 Proposed City-wide Levy Amount	\$19,487,812		250,000		1		1,624.99		8.37	1,725.46
2026 Proposed City-wide Levy Amount	\$19,401,012		300,000	- ,		,	_		10.39	2,141.65
		Homestead	329,500		_					2,387.20
2025 Levy Amount	\$17,731,596	, ,	350,000						12.41	2,557.83
Annual Increase	9.9%	,	403,900							3,006.48
	1	, ,	450,000						16.45	3,390.21
TAX BASE INFORMATION		<u> </u>	500,000						18.47	3,806.39
Preliminary Net Tax Capacity - Payable 2026	\$25,519,428	,	\$ 500,000		\$ 500,000			I .	34.28	\$ 7,063.73
	. ,	Commercial/Industrial	1,000,000		1,000,000				71.33	14,700.19
Proposed \$ Levy Increase	1,756,216	·	5,000,000	<u>1 </u>	5,000,000	99,250	71,378.62	4,413.26	367.77	75,791.88
	l.									
Tax Capacity Rate:						Y MARKET VALU				
Payable - 2025	71.918%		Estimated	Market Value		Net Tax	Current	Proposed	Monthly	Proposed
Payable - 2026 at 2025 Levy Amount	69.483%	Type of Property	Market Value	Exclusion	Market Value	Capacity	2025 City Tax	Tax Increase*	Increase	2026 City Tax
Estimated 2026 at Proposed Levy Increase	76.365%		\$ 207,344	\$ 27,889	\$ 179,455	\$ 1,795	\$ 1,233.03	\$ 137.37	11.45	\$ 1,370.40
Estimated Increase to City-wide Tax Rate	6.882%	,	259,181	23,224	235,957	2,360	1,624.99	176.89	14.74	1,801.88
Estillated hisroads to only mas rax rate	0.002,0	Residential	311,017	18,558	292,458	2,925	2,016.94	216.41	18.03	2,233.35
ı		Homestead	341,600	15,806	325,794	3,258	2,248.19	239.72	19.98	2,487.91
			362,853	13,893	348,960	3,490	2,408.89	255.92	21.33	2,664.82
 Preliminary Net Tax 			418,732	8,864	409,868	4,099	2,831.42	298.52	24.88	3,129.94
Capacity based on			466,525	4,563	461,962	4,620	3,192.80	334.96	27.91	3,527.76
	_		518,361	1 - '	518,361	5,230	3,584.75	408.75	34.06	3,993.50
estimated 3.5% of tax base			\$ 518,361	\$ -	\$ 518,361	\$ 9,617	\$ 6,652.42	\$ 691.74	57.64	\$ 7,344.15

1.036,722

5.183.612

Commercial/Industrial

1.036,722

5.183.612

19.984

102.922

13.844.22

71,378,62

Tax Impact of 9.9% Increase

increase for Pay 2026



1.416.83

7.217.55

118.07

601.46

15,261.04

78,596.16

The figures in the table are based on taxes for new bonded debt only, and do not include tax levies for other purposes. Tax increases shown above are gross increases, not including the impact of the state Property Tax Refund ("Circuit Breaker") program. Many owners of homestead property will qualify for a refund, based on their income and total property taxes. This will decrease the net tax effect of the bond issue for many property owners.

Rice County Proposed Tax Statement



RICE COUNTY

PROPERTY TAX & ELECTIONS 320 Third Street NW Faribault, MN 55021 (507) 332-6104 www.ricecountymn.gov

Property Information

Property Address:

Property Description:

TAXPAYER(S):

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NORTHFIELD, MN 55057-3234

PROPOSED TAXES 2026

THIS IS NOT A BILL. DO NOT PAY.

VALUES AND CLASSIFICATION

	Taxes Payable Year	2025	2026
	Estimated Market Value	\$346,900	\$356,200
	Homestead Exclusion	\$15,300	\$14,500
Step	Taxable Market Value	\$331,600	\$341,700
1	Property Classification	Res Hatd	Res Hatd

PROPOSED TAX

	Property Taxes before credits	\$6,084.00
tep 2	School building bond credit	\$0.00
	Agricultural market value credit	\$0.00
	Other credits	\$0.00
	Property Taxes after credits	\$6,084.00

PROPERTY TAX STATEMENT Coming in March 2026

The time to provide feedback on PROPOSED LEVIES IS NOW

It is too late to appeal your value without going to Tax Court.

Contact Information		Actual 2025	Proposed 2026	Meeting Information
RICE COUNTY 320 3RD ST NW FARIBAULT MN 55021 507-332-6122 https://www.ricecountymn.gov		\$1,237.42	\$1,307.16	Thursday, Dec 11th 2025, 6:00 pm Rice County Gvt Serv Building Board Room 320 Third Street NW Faribault, MN 55021
CITY OF NORTHFIELD 801 WASHINGTON ST NORTHFIELD MN 55057 507-645-3016 https://www.northfieldmn.gov		\$2,277.24	\$2,508.32	Tuesday, Dec 2nd, 2025, 6:00 pm City Hall Council Chambers 801 Washington Street Northfield, MN 55057
State General Tax		\$0.00	\$0.00	NO MEETING REQUIRED
SD 0659 NORTHFIELD 201 ORCHARD ST S NORTHFIELD MM 55057 507-663-0620 https://northfieldschools.org	Voter Approved Other	\$1,615.26 \$595.15	\$1,576.50 \$577.94	Monday, Dec 8th, 2025, 6:00 pm Northfield District Office Board Room 201 Orchard Street South Northfield, MN 55057
Special Taxing Districts		\$114.93	\$114.08	
Tax Increment Tax		\$0.00	\$0.00	NO MEETING REQUIRED
Fiscal Disparity Tax		\$0.00	\$0.00	NO MEETING REQUIRED
TOTAL		\$5,840.00	\$6,084.00	4.2%

Step

IMPORTANT INFORMATION IS PRINTED ON THE BACK OF THIS FORM.

Overall tax increase of 4.2%

Dakota County **Proposed Tax** Statement



ADMINISTRATION CENTER HASTINGS, MINNESOTA 55033-2343

www.dakotacounty.us

Property ID:

XX-XXXXXX-XX-XXX

TAXPAYER(S):



NORTHEIELD MN 55057-1209

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Property Address:

Property Description:

PROPOSED TAXES 2026 — This is Not a Bill • Do Not Pay—

VALUES AND	CLASSIFIC	AHON
Taxes Payable Year	2025	2026
Estimated Market Value:	411,500	413,800
Homestead Exclusion:	9,515	9,308
Other Excl./Deferrals:	0	0
Taxable Market Value:	401,985	404,492
Property Classification:	RESD HSTD	RESD HSTD

PROPOSED TAX Property Taxes Before Credits: \$ 6,452.00 School Building Bond Credit: Agricultural Market Value Credit: Other Credits: Property Taxes After Credits: 6.452.00



PROPERTY TAX STATEMENT

Coming in 2026

1-1

The time to provide feedback on PROPOSED LEVIES is NOW.

Contact Information	Meeting Information	Actual 2025	Proposed 2026	
STATE GENERAL TAX	NO PUBLIC MEETING	\$.00	\$.00	
DAKOTA COUNTY DAKOTA COUNTY ADMINISTRATION 1590 HIGHWAY 55 HASTINGS MN 55033 WWW.DAKOTACOUNTY.US 651-4384-4576	DEC 02 2025-6:00 PM ADMINISTRATION CENTER COUNTY BOARDROOM 1590 HIGHWAY 55 HASTINGS MN 55033	722.02	774.08	
NORTHFIELD FINANCE DIRECTOR 801 WASHINGTON ST NORTHFIELD MN 55057 WWW.NORTHFIELDMN.GOV 507-645-3016	DEC 02 2025-6:00 PM CITY HALL COUNCIL CHAMBERS 801 WASHINGTON ST NORTHFIELD MN 55057	2,760.74	2,969.32	
SCH DIST 659 DIRECTOR OF FINANCE 201 ORCHARD ST S NORTHFIELD MN 55057 WWW.NORTHFIELDSCHOOLS.ORG 507-663-0620	DEC 08 2025-6:00 PM DISTRICT OFFICE - BOARDROOM 201 ORCHARD ST S NORTHFIELD MN 55057			
VOTER APPROVED LEVIES OTHER LOCAL LEVIES		1,937.92 714.22	1,849.62 678.56	
METRO SPECIAL TAXING DISTRICTS		.00	.00	
OTHER SPECIAL TAXING DISTRICTS	NO PUBLIC MEETING	185.10	180.42	
TAX INCREMENT TAX	NO PUBLIC MEETING	.00	.00	4
FISCAL DISPARITY TAX	NO PUBLIC MEETING	.00	.00	-

See Reverse Side for Important Information

Overall tax increase of 2.1%

City Services



General government



- Administrative services
- Business development
- Housing
- Elections
- Permits

Culture & Recreation



- Library
- Parks, ice rink and pool
- FiftyNorth senior center
- Recreation

Public Safety



- Police
- Fire and Rescue
- Emergency management
- Building inspections

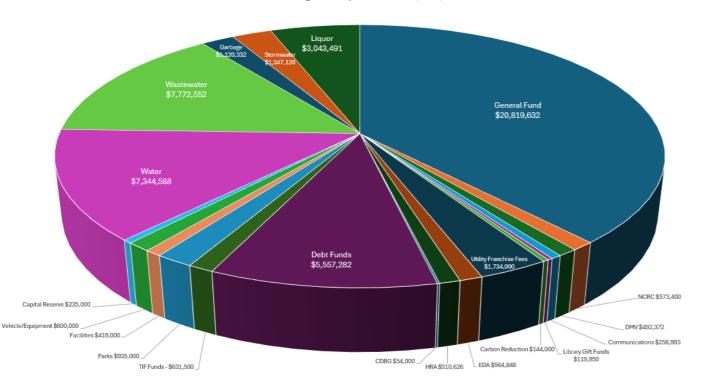
Public Works



- Street repair and construction
- Snow plowing
- Drinking, storm and waste water
- Garbage, recycling and yard waste
- City buildings

Total City Expense by Fund

Total 2026 Budgeted Expenses - \$54,277,686

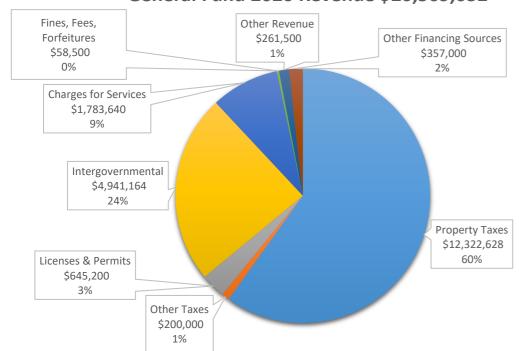




- General Fund, Water, Sewer, Debt, and Liquor funds account for 80% of all city expenses
- All other funds make up remaining 20% of expenses
- Does not include Capital Project Funds, expenses paid from bond proceeds, or internal service funds

General Fund Revenue





- Property Taxes represent 60% of General Fund Revenue
- Intergovernmental (includes LGA) represents 24% of General Fund Revenue

City Services



General government



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- Permits

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Public Safety



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Public Works



- Street repair and construction
- Snow plowing
- Drinking, storm and waste water
- Garbage, recycling and yard waste
- City buildings

Maintaining quality infrastructure and facilities





23 miles of trails

8 miles of bike lanes



71 miles of sidewalks



21 playgrounds

4 park shelters

2 athletic complexes



1 ice arena



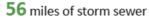
L swimming pool



78 miles of city streets



80 miles of sanitary sewer



94 miles of water main



5 wells

3 water towers

1 waste water treatment plant



58 storm ponds

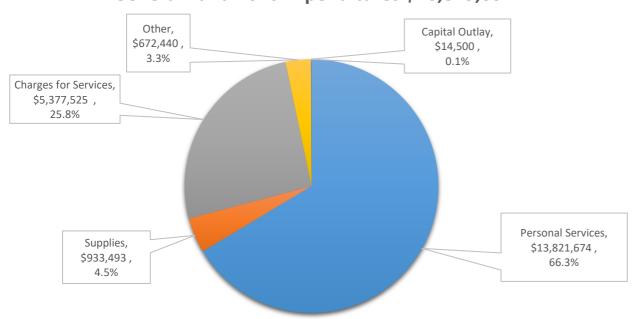


8 buildings

General Fund Expense



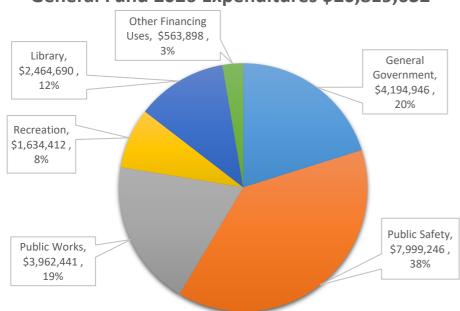
General Fund 2026 Expenditures \$20,819,632



Personal
 Services
 represent
 66% of the
 general fund
 expenditures

General Fund Expense

General Fund 2026 Expenditures \$20,819,632



- Public Safety represents 38% of the General Fund expense
- Utilizing \$250,000
 of Police Aid
 funding in 2026 &
 2027 to offset
 wage
 adjustments

Total City Expense



- What is in 2026 Budget?
 - -One-time transfers from Liquor Store and DMV Funds
 - -Capital Maintenance Levies Remain at 2025 levels
 - Requires adjustments to Parks, Facilities and Vehicle & Equipment Funds 5-year CIP/CEP plans
 - -Increases to Utility Franchise Fees
 - Will reduce future Street Project bonding requirements

Notable new 2026 Items



Debt Service

- Ice Arena New Construction Debt Service increase
- 2025 Street Projects
- Equipment NAFRS tanker

Professional Service Contracts/Analysis

- Zoning and Subdivision Ordinance Re-write
 - The next step after completion of the Comprehensive Plan
 - · Currently in bidding process to select consultant
 - Both designed to aid/improve development opportunities
- Water and Wastewater updates to Comprehensive Plans and 30% Plan set for Wastewater in NW Area
 - Also, next step after completion of the Comprehensive Plan
 - Goal to get NW Area shovel ready for development
- Stormwater Riverwall maintenance and Ames Mill Dam Removal Scoping
- Stormwater Mobile Stormwater Pump & Sandbag Filling Machine

2026 EDA



- \$496,348 Revenue
- \$564,848 Expense
 - (\$68,500) use of reserves (address zoning code)
- 2026 Projects
 - EDA Loans, Façade Grants, and Micro-Grants
 - Connecting Business and Community Program
 - Business Development and Recruitment
 - Marketing of infill and new growth development sites

2026 HRA



- \$442,126 Revenue
- \$510,626 Expense
 - (\$68,500) Use of reserves (addresses zoning code)
- · 2025 Highlights
 - Applied for and awarded a matching grant from Minnesota Housing Finance Agency (MHFA) for the Local Housing Trust Fund to be programmed to Down Payment Assistance and Home Rehabilitation
 - Applied for and denied a matching grant to fund a potential Workforce Housing project at City-owned land at Meadows Park
 - Enacted a municipal 4D tax program, part of the Low-Income Rental Classification (LIRC) program, a property tax incentive in MN providing a reduced tax rate for owners of affordable rental properties.
 - Provided financial support to the Northfield Union of Youth's (NUY) Wallflower Project and Wallflower House, Community Action Center (CAC) of Northfield's rent stabilization programs and Rice County Habitat for Humanity

2026 Projects

- Update Down Payment Assistance and Rehab Home Loan programs and policy
- Establish legislative priorities that support housing efforts in Northfield
- Facilitate housing development on HRA-owned land including predevelopment activities
- Provide guidance on Zoning Code Update regarding best practices in housing preservation activities and the local housing ecosystem

2026 Utilities Recap



- City completed a Utility Rate Study in 2025; previous study was in 2018
 - Projects rates from 2026-2035
 - Drinking water plant planning currently on hold.
- 2026 rate increases adopted in October based on rate study and recent updates

_	Water	9.0%
-	Wastewater	3.0%
-	Stormwater	5.0%
_	Garbage	6.5%

• An average residential customer would see their total utility bill increase from \$92.15 to \$97.08 per month, an increase of \$4.93 per month (or 5.3%).

Water Fund



- Jefferson Parkway Extension
 - Sandstone Street Construction and Utility Improvement Project now under construction
- 2026-2029 NW Water Tower \$6,945,000 50% federal funding through Army Corp of Engineers
- 2026 Booster Station upgrades \$798,600
- 2026 updates to Comprehensive Plans and 30% Plan set in NW Area
- 2027 Water Meters end of life replacements and upgraded capabilities

Wastewater Fund



- 2026 WWTP Generator Replacement \$1,281,294
- 2026 Preliminary Treatment \$640,647
- 2026 Process Lift Pumps \$672,680
- 2026 updates to Comprehensive Plans and 30%
 Plan set in NW Area
- 2028 Biosolids Cake Storage building
 - Replacement and increased capacity

Stormwater Fund



- 2026 Sandbagger & Portable Pump Flood Control \$100,000
- 2026 & 2027 Parmeadow Pond Cleanout \$775,000
- Riverwalk Wall Maintenance
- 2027 West Riverwall Floodwall Extension \$2,000,000 (including federal grants exploration)
- 2028 Flood Protection Project
- 2030 Hills #3, Cannon & Locust Pond Dredging

Garbage Fund



- New Hauler Contract begins in 2026.
- Compost Site Emergency Exit \$1,000,000 currently planned for 2028

Capital Plan – Facilities 2026 Highlights



Library Upgrades

- Elevator \$115,000
- Back-up Generator \$30,000
- First-floor Lighting \$20,000

2026 Capital Plan



- Jefferson Pkwy Overlay & Mill Towns State Trail (MTST)
- Spring Creek Road Reconstruction & MTST
- Playground Improvements
 - Riverside Park
 - Dresden Park
 - Central Park

Summary



- A Resolution is attached representing a citywide levy of \$19,485,372
 - Preliminary approved levy in September was 10.2% increase,
 this is a 9.9% increase
 - No increased funding for Parks, Facilities, Vehicle & Equipment or NCRC for maintenance issues
 - Includes the use of \$250,000 in Police Aid received in prior years
 - Numerous strategic plan funded items included

Recommended Actions



- Public Hearing and Comments
- Council motion to close the Public Hearing
- Action items following (no additional presentation)
 - Item XX. Resolution 2025–XXX 2025/Payable 2026 Total Tax Levy, including EDA & HRA Levies
 - Item XX. Resolution 2025-XXX Final 2026 Budget
 - Item XX. Resolution 2025-XXX 2026-2030 Capital Improvement Plan (CIP)
 - Item XX. Resolution 2025-XXX 2026-2030 Capital Equipment Plan (CEP)

Budget & Tax Levy

Utility Rates 2026

(Approved September & October 2025)



Utility Funds



2026 Utility Rate Increases

- 9% Water approved at October 7th Council Meeting
 - 9% begins to build fund balance for potential water treatment plant in the future or other water improvements (e.g. cash funding for water lines)
- 3.0% Wastewater approved at September 23rd Council Meeting
- 5.0% Stormwater approved at September 23rd Council Meeting
- 6.5% Garbage approved at September 23rd Council Meeting

Strategic Plan

- Update of Comprehensive Plan sections for both sewer and water (\$50k for each update)
- Last updated in 2006

Sample Utility Bill –

2026-2031



Sample Bills - Residential														
Average Residential														
589	cul	oic feet												
0.33 acre lot		Ap	Approved Proposed		Pr	Proposed		Proposed		Proposed		Proposed		
2025			2026	2027		2028		2029		2030		2031		
Water	\$	25.95	\$	28.29	\$	30.83	\$	33.61	\$	36.63	\$	39.93	\$	41.13
Sewer	\$	42.24	\$	43.51	\$	44.81	\$	46.16	\$	47.54	\$	48.97	\$	50.44
Garbage (35 gal)	\$	12.55	\$	13.30	\$	13.77	\$	14.25	\$	14.75	\$	15.27	\$	15.80
Storm Water	\$	11.41	\$	11.98	\$	12.58	\$	12.83	\$	13.09	\$	13.35	\$	13.62
	\$	92.15	\$	97.08	\$	101.99	\$	106.85	\$	112.01	\$	117.52	\$	120.99

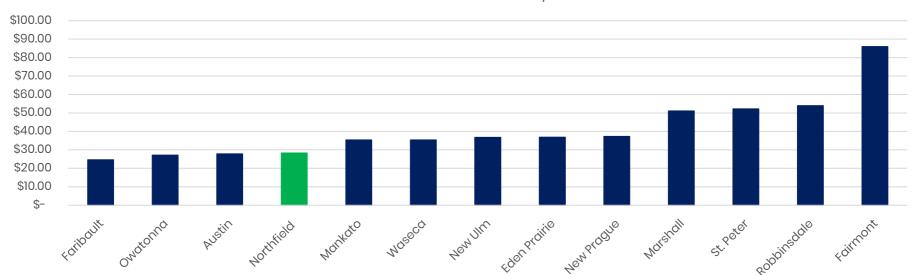
Note 1. 2025-2026 Rate increase approved is estimated for a typical residential user \$4.93/month which is an increase of +5.3%. Note 2. 2027-2031 Rates proposed (set in future years) based on 5-year utility rate study completed in 2025.

Comparable Water Rates 2026



Residential Water Rate Comparison

2026 Rates based on 589 cu. ft. consumption in month



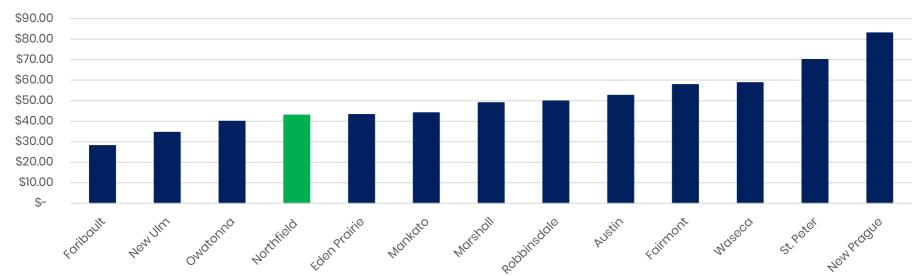
Note: City's average monthly water bill would need to be over \$92 to be eligible for state grants based on rates.

Comparable Wastewater Rates 2026



Residential Wastewater Rate Comparison

2026 Rates based on 589 cu. ft. consumption in month

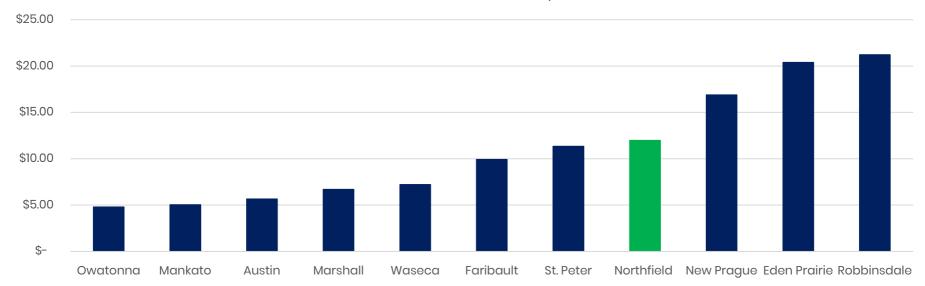


Comparable Stormwater Rates 2026



Residential Stormwater Rate Comparison

2026 Rates based on 589 cu. ft. consumption in month



Budget & Tax Levy

Gas & Electric Franchise Fees 2026

(Approved September 2025 and effective January 2026)



Gas & Electric Franchise Fee



- Established in 2020 to complete to objectives:
 - Replace special assessments to properties (revenue neutral)
 - Add 8% of total to fund climate action initiatives via the Carbon Reduction Fund (solar, energy efficiency rebates, electric vehicles, geothermal incentive for high school, etc.)
- Xcel Energy requires flat rates and must be adopted for each increase
- New rate approved in 2025 for 2026 will cover inflationary increases for the years 2020 through 2030 (no changes anticipated through 2030 if annual revenues are met
- Estimated total revenues increase from \$1.2M current to \$1.8M annually with new rates
- See next slide for rates

Gas & Electric Franchise Fee

Approved September 2025 effective January 2026

Note: Rate adjustment for years 2020-2030 no change until after 2030 anticipated



GAS		
Customer Classification	Current (\$)	New (\$)
Residential	2.25	3.30
Commercial Firm: Non- Demand	12.50	17.85
Commercial Firm: Demand	485.00	685.00
Small Interruptible	99.50	105.00
Medium and Large Interruptible	1,880.00	2,245.00

ELECTRIC		
Customer Classification	Current (\$)	New (\$)
Residential	3.25	4.75
Small C&I Non-Demand	4.00	6.00
Small C&I Demand	32.50	45.00
Large C&I	990.00	1,390.00

Liquor Store



- Generates profit annually that reduces your taxes (zero tax levy supported)
 - pays a portion of administrative and IT expense to the General Fund
 - transfers portion of profits to General Fund annually, reducing overall levy needed
- Maintenance issues with store/equipment age and inefficiencies with store layout.
- Highest & best use of location.
- Exploring feasibility of alternate location.

Northfield Municipal Liquor Store

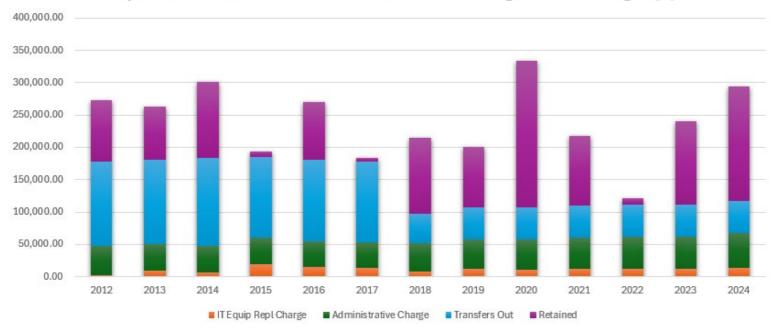


- Council reconfirmed support for municipal liquor operations
- Council adopted goals for the Municipal Liquor Store
 - Control the sale of alcohol
 - Provide revenue to supplement traditional tax and fee revenue
 - Provide an economic stimulus to the Central Business District
 - Provide a convenient location for residents to purchase alcohol
 - Provide a convenient and accessible place for all legal customers to purchase alcohol, while providing excellent customer service and selection

Northfield Municipal Liquor Store Profit



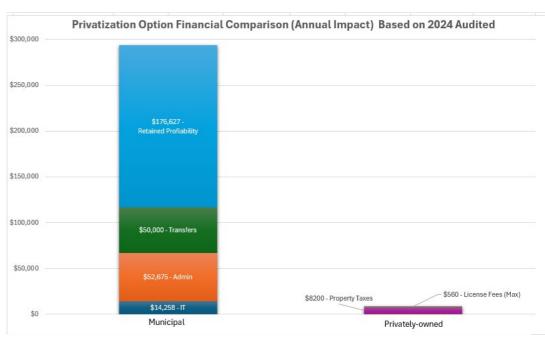
Liquor Store Net Profit Before Transfers & Including Internal Charges (\$)



Privatization Alternative Annual Illustration



- Municipal Net Profit Prior to Transfers (2024)
 - \$293,560
 - True profitability for store
- Privatization
 - \$8,760 Taxes & Fees
- Difference
 - (\$284,800) Annual net loss to "city"



*Note: Assumes privatization of current store



