

Public Hearing 2018 Budget & Tax Levy December 5th, 2017

Draft 12/1/17

Agenda

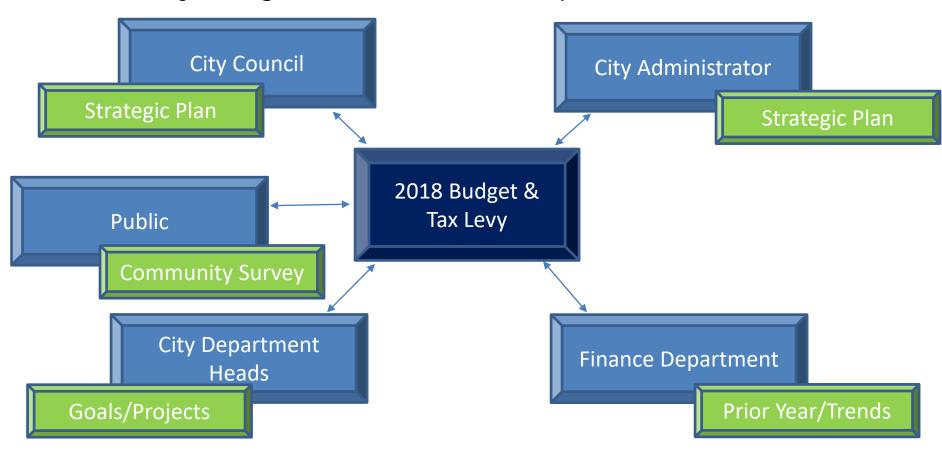
City of Northfield 2018 Budget & Levy Public Hearing **Tuesday, December 5, 2017 6:00 pm** Council Chambers, 801 Washington St

- 1. Public Hearing on 2018 Budget and Levy
 - Staff Presentation
 - Public Comment
- 2. Adoption of 2017 Property Tax Levy/Budget

Alternative Action: Adoption at December 12, 2017 meeting

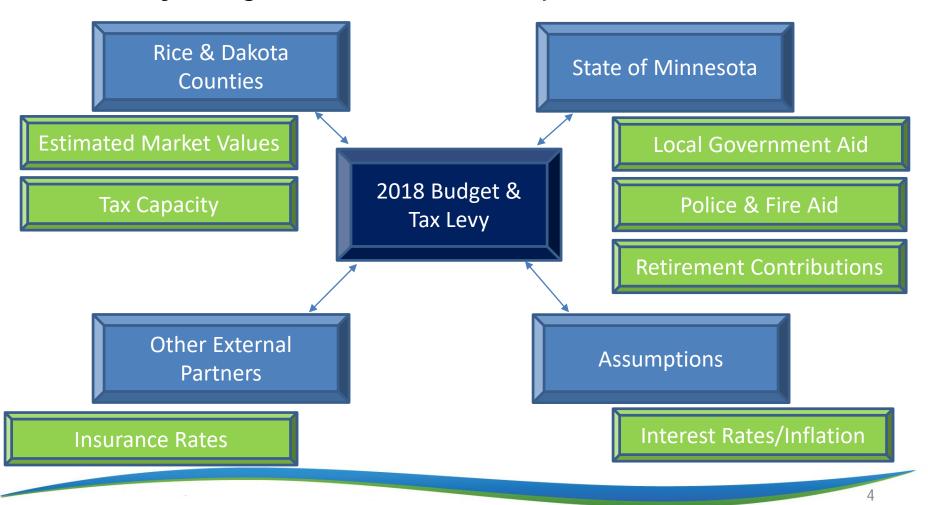
Budget Process

The City budget is a collaborative process



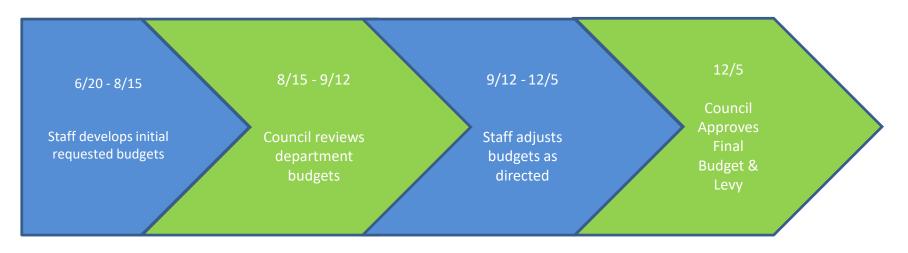
External Key Inputs

The City budget is a collaborative process



Budget Timeline

The City budget is a 6 month planning process

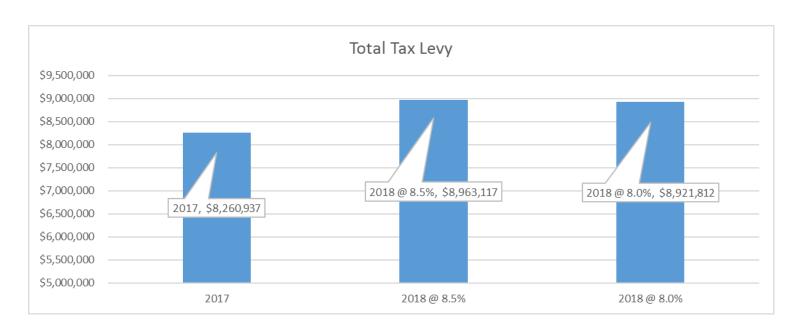


Key Dates in the planning process

6/20/17 8/15/17 ABDO Presents Audit Budget Work Session	9/12/17 Council adopts preliminary budget and 8.5% levy	10/17/17 Council Adopts 2018 Utility Rates	12/5/17 Public Hearing	12/5/17 Council Adopts Final Budget & Levy
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Proposed Levy

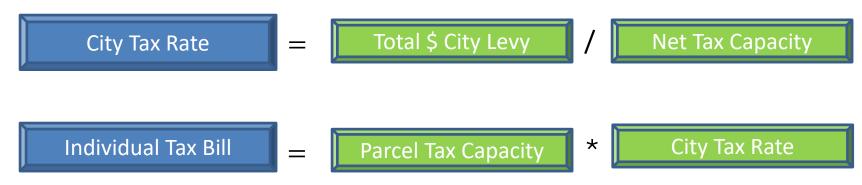
- Certified Preliminary 2018 Levy \$8,963,117
- Certified 2017 Levy \$8,260,937
- 2018 Proposed Increase \$702,180, or 8.5%



^{*} The 2017 certified property tax levies for all cities increased 5.5% from 2016 to 2017 vs Northfield's increase of 2.0% (Source: League of Minnesota Cities)

Property Tax Rate

How is Property Tax Calculated?



- Total \$ City Levy = City Budget Non-Property Tax Revenue
- Tax Calculation with Residential Homestead Example:
 - •Taxable Market Value = Estimated Market Value Homestead exclusion
 - •Parcel Tax Capacity = Taxable Market Value * (1.0% of first \$500,000 + 1.25% of taxable market value > \$500,000)

Estimated Market Value Changes

Estimated Market Value (EMV) increased 4.9%

•2017 valuation payable in 2018

\$1,386,709,300

•2016 valuation payable in 2017

\$1,322,187,500

- Northfield includes properties in both Rice & Dakota County
 - •Rice County EMV represents 91% of total and increased 4.7%
 - •Dakota County EMV represents 9% of total and increased 6.2%
- Net Tax Capacity increased 5.5% (Estimated Market Value adjusted for homestead exclusion and class rate)

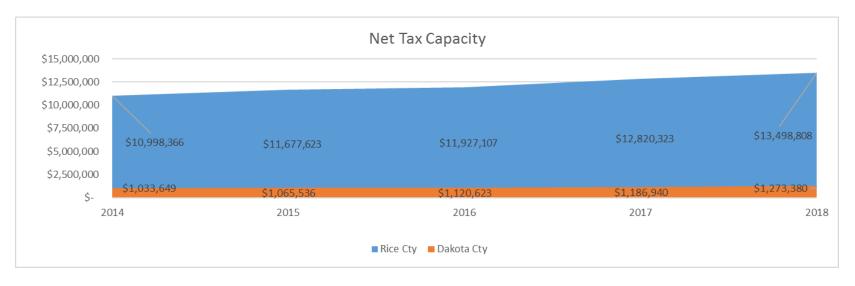
•2017 valuation payable in 2018

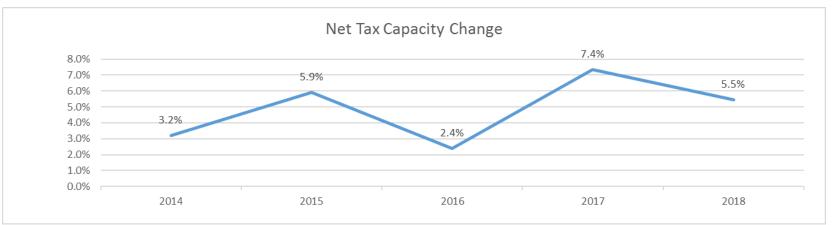
\$14,772,188

•2016 valuation payable in 2017

\$14,007,263

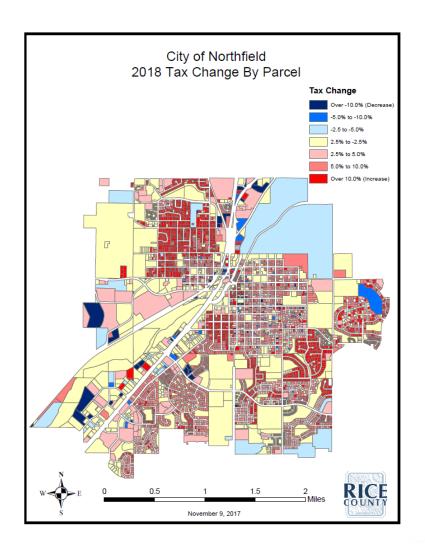
Net Tax Capacity Trend



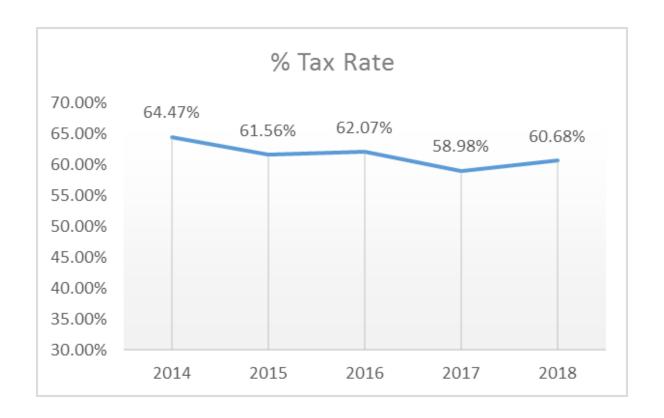


Tax Change by Parcel Map

- 2018 Net Tax Capacity for Northfield increased 5.5%
 - •Rice County increased 5.3%
 - Dakota County increased 7.3%
- Individual parcel tax changes vary according to the map
- Rice and Dakota County Auditors parcel specific notices have been sent



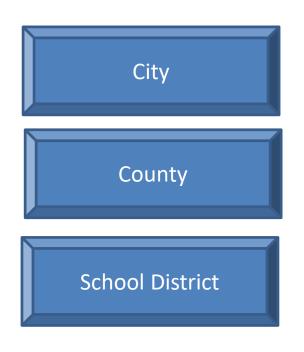
City Tax Rate Trend

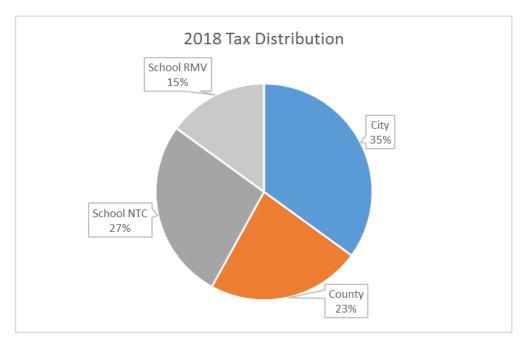


^{*} Combined Tax Rate for both Dakota and Rice Counties

Property Taxes

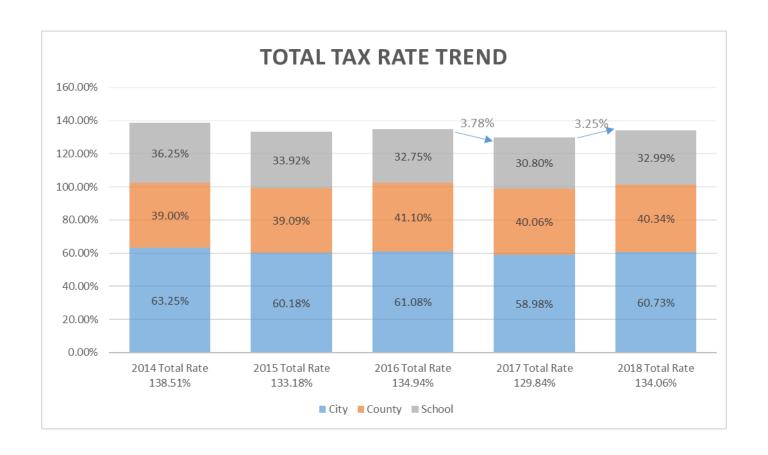
Who levies property taxes?





- Percentages based on current Rice County example
- Net Tax Capacity (NTC) and Referendum Market Value (RMV)

Total NTC Tax Rate Trend



- Tax Rate based on Net Tax Capacity (NTC), does not include the portion of school tax based on Referendum Market Value
- Source: Rice County Assessors Office

Total Tax Rate Comparisons

• 2018 Rate comparison

•	Northfield	134.055%
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2016 Rate comparison

•	Average All MN Cities	125.06%
•	Region 10 (SE MN)	131.81%
•	Greater MN, 10,000-24,999	129.71%
•	Peer Group Comparable Cities (mean)	130.79%
•	Peer Group Comparable Cities (median)	132.29%

^{*} Peer Group Comparable Cities (Population range 19,754-25,782, average total tax range 106.91%-152.54%)

		Homes	stea	ad Resi	dential Pro	pe	rty				
		20	16		20	17		2018			
Entity		Tax Rate Tax Paid		Tax Rate	Ta	x Paid	Tax Rate Tax Paid				
County	\$150,000	41.101%	\$	519	40.059%	\$	506	40.341%	\$	510	
City	\$150,000	61.083%	\$	771	58.975%	\$	745	60.725%	\$	767	
School	\$150,000	32.753%	\$	955	30.803%	\$	903	32.989%	\$	951	
Total	\$150,000	134.937%	\$	2,245	129.837%	\$	2,154	134.055%	\$	2,227	
County	\$175,000	41.101%	\$	631	40.059%	\$	615	40.341%	\$	619	
City	\$175,000	61.083%	\$	938	58.975%	\$	905	60.725%	\$	932	
School	\$175,000	32.753%	\$	1,134	30.803%	\$	1,073	32.989%	\$	1,129	
Total	\$175,000	134.937%	\$	2,703	129.837%	\$	2,593	134.055%	\$	2,681	
County	\$200,000	41.101%	\$	743	40.059%	\$	724	40.341%	\$	729	
City	\$200,000	61.083%	\$	1,104	58.975%	\$	1,066	60.725%	\$	1,098	
School	\$200,000	32.753%	\$	1,314	30.803%	\$	1,242	32.989%	\$	1,308	
Total	\$200,000	134.937%	\$	3,161	129.837%	\$	3,033	134.055%	\$	3,136	
County	\$250,000	41.101%	\$	967	40.059%	\$	943	40.341%	\$	949	
City	\$250,000	61.083%	\$	1,437	58.975%	\$	1,388	60.725%	\$	1,429	
School	\$250,000	32.753%	\$	1,673	30.803%	\$	1,582	32.989%	\$	1,666	
Total	\$250,000	134.937%	\$	4,077	129.837%	\$	3,912	134.055%	\$	4,044	
County	\$300,000	41.101%	\$	1,191	40.059%	\$	1,161	40.341%	\$	1,169	
City	\$300,000	61.083%	\$	1,770	58.975%	\$	1,709	60.725%	\$	1,760	
School	\$300,000	32.753%	\$	2,031	30.803%	\$	1,921	32.989%	\$	2,024	
Total	\$300,000	134.937%	\$	4,993	129.837%	\$	4,791	134.055%	\$	4,953	

City portion is an increase of \$22/year, 2.95%

City portion is an increase of \$32/year, 3.00%

City portion is an increase of \$51/year, 2.98%

Impact analysis based on Rice County rates
Tax rate shown is of Net Tax Capacity (NTC)
School Tax Paid includes taxes on referendum market value

- 2018 vs 2017 Total Tax Rate comparison
 - Scenario of Estimated Market Value increasing 5.5%
 •5.5% average increase for Northfield
 - Total tax change impact is approximately 3.4%
 - Remaining increase is due to valuation changes

Homestead Residential Property										
2017		2018		2017		2018	18v17			
Value		Value	Т	ax Paid	Т	ax Paid	Ch	nange	% Change	
\$ 150,000	\$	150,000	\$	2,154	\$	2,227	\$	73	3.39%	
\$ 150,000	\$	158,250	\$	2,154	\$	2,376	\$	222	10.33%	
\$ 175,000	\$	175,000	\$	2,593	\$	2,681	\$	88	3.39%	
\$ 175,000	\$	184,625	\$	2,593	\$	2,856	\$	263	10.15%	
\$ 200,000	\$	200,000	\$	3,033	\$	3,136	\$	103	3.39%	
\$ 200,000	\$	211,000	\$	3,033	\$	3,334	\$	301	9.94%	
\$ 250,000	\$	250,000	\$	3,912	\$	4,044	\$	132	3.38%	
\$ 250,000	\$	263,750	\$	3,912	\$	4,294	\$	382	9.76%	
\$ 300,000	\$	300,000	\$	4,791	\$	4,953	\$	162	3.38%	
\$ 300,000	\$	316,500	\$	4,791	\$	5,252	\$	461	9.61%	

3.38% \$162 Tax Change Impact

6.23% \$299 Valuation Impact

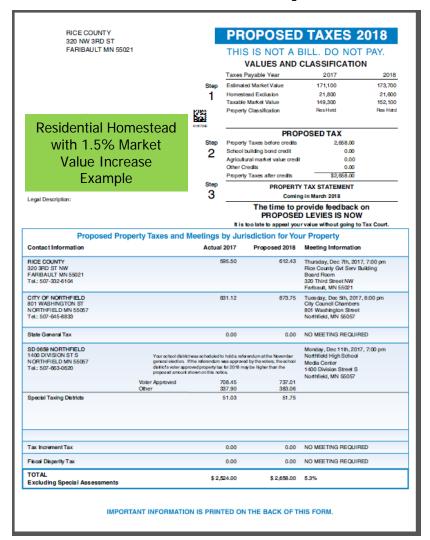
9.61% \$461 Total Impact

- 2018 impact to Total Taxes if City Levy is reduced
 - Annual savings of \$4 to a \$150,000 house if levy reduced to 8.0%
 - Annual savings of \$16 to a \$150,000 house if levy reduced to 6.2%
 - Annual savings of \$8 To a \$300,000 house if levy reduced to 8.0%
 - Annual savings of \$37 To a \$300,000 house if levy reduced to 6.2%

Homestead Residential Property								
2017	2018	I	mpact fr	om	8.5%			
Value	Value	8	3.00%	6.20%				
\$150,000	\$150,000	\$	4	\$	16			
\$175,000	\$175,000	\$	4	\$	20			
\$200,000	\$200,000	\$	5	\$	24			
\$250,000	\$250,000	\$	6	\$	30			
\$300,000	\$300,000	\$	8	\$	37			

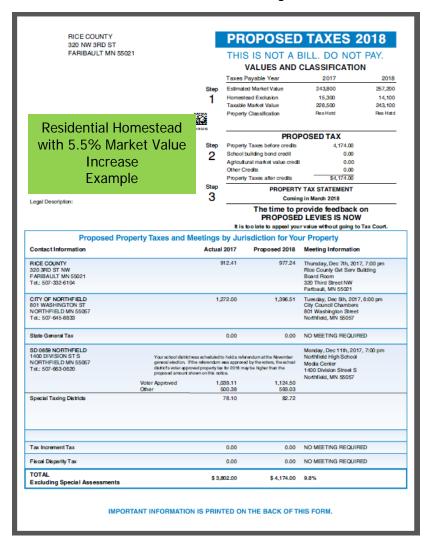
- \$171,100 Estimated Market Value 2017 – Residential Homestead, with a 1.5% Market Value Increase
- \$134 Total Tax increase, a
 5.3% increase
 - \$43 City Tax increase, 4.9%

 Note: The school district's voter approved property tax for 2018 may be higher than the proposed amount shown on this notice based on the recently approved referendum.



- \$243,800 Estimated Market Value 2017 – Residential Homestead, with a 5.5% Market Value Increase
- \$372 Total Tax increase, a9.8% increase
 - \$129 City Tax increase, 9.6%

 Note: The school district's voter approved property tax for 2018 may be higher than the proposed amount shown on this notice based on the recently approved referendum.



Commercial Total Tax Rate Impact

- 2018 vs 2017 Total Tax Rate comparison
 - Scenario of Valuations increasing 5.5%
 Rice County average for Northfield
- Tax change impact is 2.3%-2.6%
- Remaining increase is due to valuation changes

Commercial Property									
2017		2018		2017		2018		18	v17
Value		Value	Tax Paid		Tax Paid		d Change		% Change
\$ 200,000	\$	200,000	\$	5,707	\$	5,856	\$	149	2.62%
\$ 200,000	\$	211,000	\$	5,707	\$	6,289	\$	583	10.21%
\$ 500,000	\$	500,000	\$	17,273	\$	17,667	\$	394	2.28%
\$ 500,000	\$	527,500	\$	17,273	\$	18,750	\$	1,477	8.55%

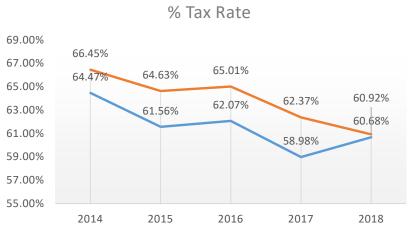
2.28% \$394 Tax Change Impact 6.27% \$1.083 Valuation Impact

8.55% \$1,477 Total Impact

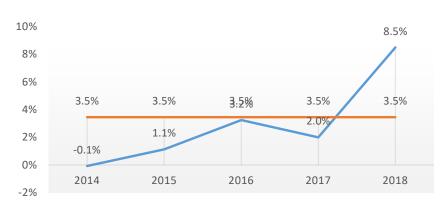
8.5% Levy Increase

(with 3% steady growth scenario – orange line)





% Levy Increase/(Decrease)

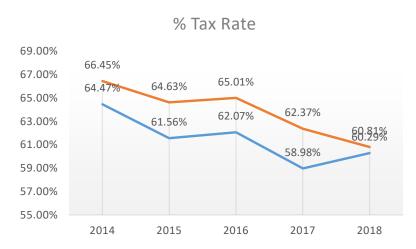


- An 8.5% increase in the levy for 2018 yields similar results as a 5 year average 3% growth rate
 - •2018 levy is \$36K under the 5-year average rate projection

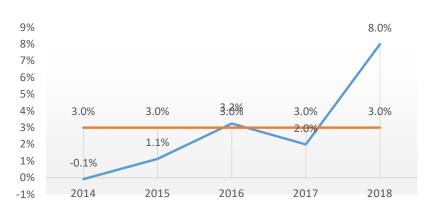
8.0% Levy Increase

(with 3% steady growth scenario – orange line)



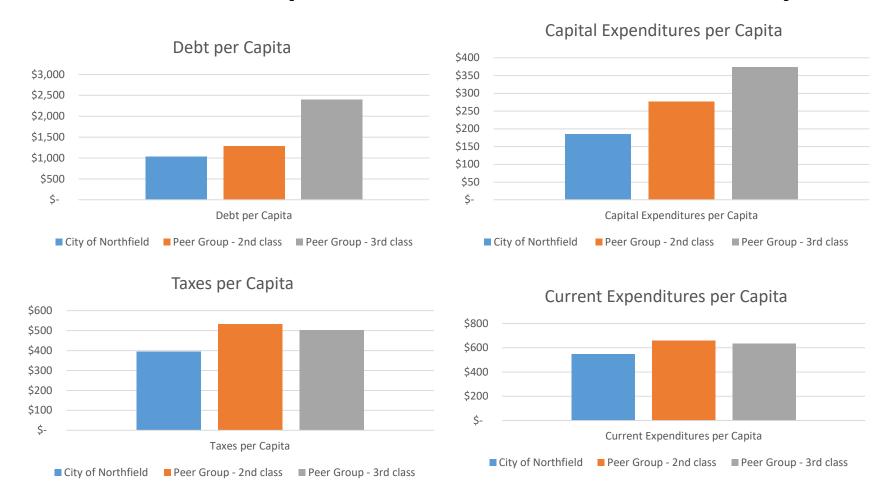


% Levy Increase/(Decrease)



- An 8% increase in the levy for 2018 yields similar results as a 5 year average 3% growth rate
 - •2018 levy is \$77K under the 5-year average rate projection

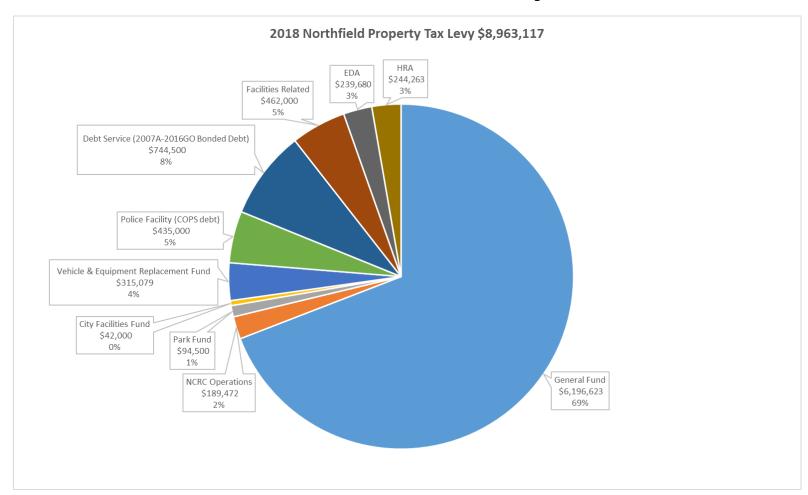
Ratio Comparison to Peer Groups



Source: 2016 Abdo Eick & Meyers Audit Management Letter, page 20, (2015 comparisons)

Peer Group 2nd class – City populations of 20,000-100,000, Peer Group 3rd class – City populations of 10,000-20,000

2018 Tax Levy

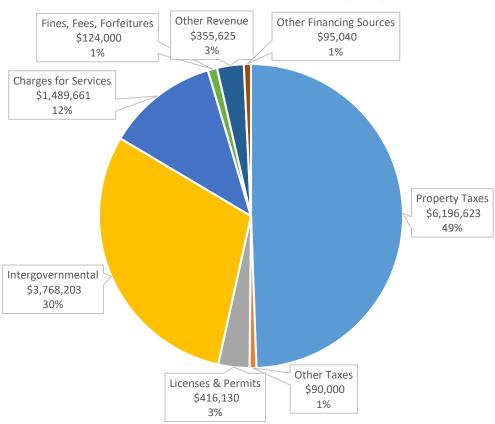


2018 Tax Levy

			Levy			
	Actual	F	Proposed			
City of Northfield Property Tax Levy	2017		2018	\$ C	hange	% Change
General Fund	\$ 5,512,070	\$	6,196,623	\$	684,553	12.4%
NCRC Operations	\$ 189,472	\$	189,472	\$	-	0.0%
Park Fund	\$ 94,500	\$	94,500	\$	-	0.0%
City Facilities Fund	\$ 42,000	\$	42,000	\$	-	0.0%
Vehicle & Equipment Replacement Fund	\$ 315,079	\$	315,079	\$	-	0.0%
Police Facility (COPS debt)	\$ 420,160	\$	435,000	\$	14,840	3.5%
Debt Service (2007A-2016GO Bonded Debt)	\$ 725,000	\$	744,500	\$	19,500	2.7%
Facilities Related	\$ 499,200	\$	462,000	\$	(37,200)	-7.5%
EDA	\$ 229,488	\$	239,680	\$	10,192	4.4%
HRA	\$ 233,968	\$	244,263	\$	10,295	4.4%
Total City Levy	\$ 8,260,937	\$	8,963,117	\$	702,180	8.5%

2018 General Fund Revenue

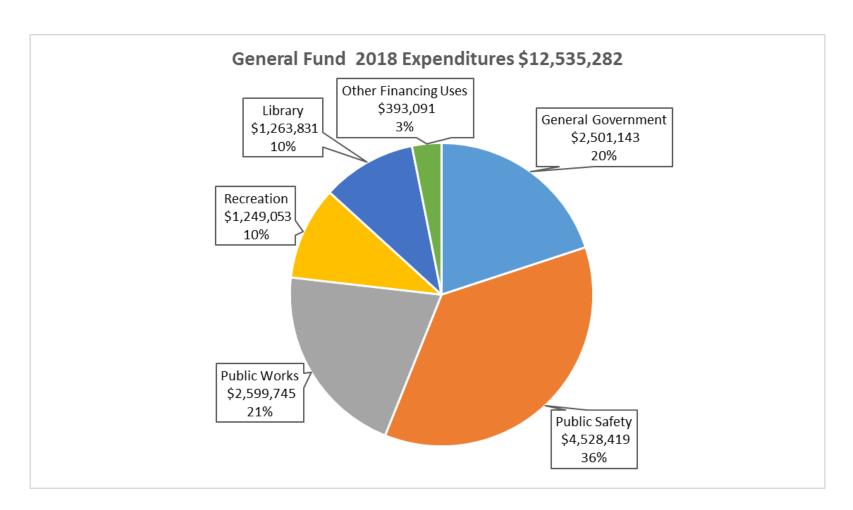
General Fund 2018 Revenue \$12,535,282



2018 General Fund Revenue

GENERAL FUND SUMMARY

		% of		% of	
REVENUES BY MAJOR CATEGORY	2017 Adopted	Total	2018 Proposed	Total	Difference
Property Taxes	5,512,070	46.6%	6,196,623	49.4%	684,553
Other Taxes	85,300	0.7%	90,000	0.7%	4,700
Licenses & Permits	412,630	3.5%	416,130	3.3%	3,500
Intergovernmental	3,617,301	30.6%	3,768,203	30.1%	150,902
Charges for Service	1,544,308	13.1%	1,489,661	11.9%	(54,647)
Fines & Forfeitures	147,000	1.2%	124,000	1.0%	(23,000)
Other Revenue	351,000	3.0%	355,625	2.8%	4,625
Other Financing Sources	156,000	1.3%	95,040	0.8%	(60,960)
TOTAL REVENUES	11,825,609	100.0%	12,535,282	100.0%	709,673

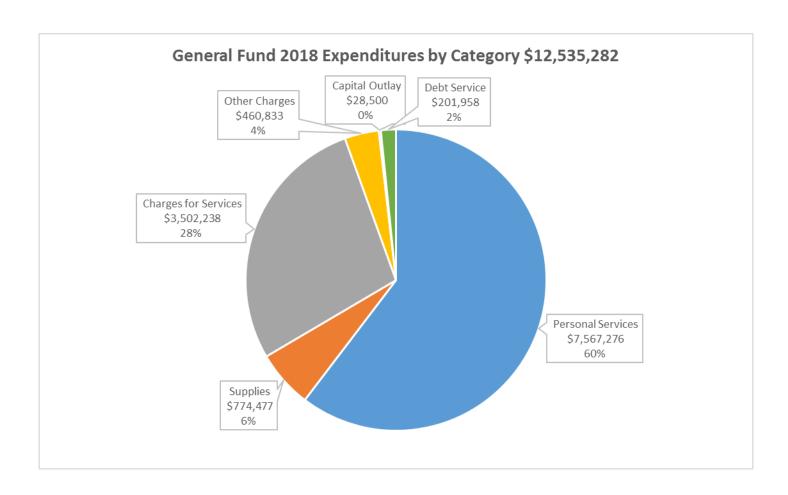


GENERAL FUND SUMMARY

		% of		% of	
EXPENDITURES BY MAJOR FUNCTION	2017 Adopted	Total	2018 Proposed	Total	Difference
GENERAL GOVERNMENT					
Mayor & Council	266,568	2.2%	367,159	2.9%	100,591
Administration	406,043	3.4%	456,429	3.6%	50,386
City Clerk	190,753	1.6%	198,698	1.6%	7,945
Elections	35,100	0.3%	57,667	0.5%	22,567
Finance	452,310	3.8%	503,584	4.0%	51,274
Human Resources	400,605	3.4%	469,979	3.7%	69,374
Community Development	127,873	1.1%	134,719	1.1%	6,846
Planning	164,347	1.4%	173,547	1.4%	9,200
City Hall Operations	118,348	1.0%	139,361	1.1%	21,013
Total General Government	2,161,947	18.1%	2,501,143	20.0%	339,196
PUBLIC SAFETY					
Police	3,481,330	29.2%	3,682,587	29.4%	201,257
Fire	531,000	4.5%	545,350	4.4%	14,350
Building Inspections	281,349	2.4%	300,482	2.4%	19,133
Total Public Safety	4,293,679	36.0%	4,528,419	36.1%	234,740

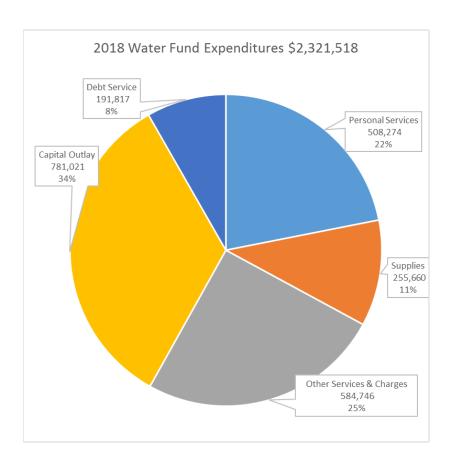
GENERAL FUND SUMMARY

		% of		% of	
EXPENDITURES BY MAJOR FUNCTION	2017 Adopted	Total	2018 Proposed	Total	Difference
PUBLIC WORKS					
Engineering	529,235	4.4%	555,536	4.4%	26,301
Streets	1,409,670	11.8%	1,464,621	11.7%	54,951
Street Lighting	300,000	2.5%	300,000	2.4%	-
Facilities	252,916	2.1%	279,588	2.2%	26,672
Total Public Works	2,491,821	20.9%	2,599,745	20.7%	107,924
CULTURE & RECREATION					
Ice Arena	308,784	2.6%	350,793	2.8%	42,009
General Parks	267,430	2.2%	307,366	2.5%	39,936
Athletic Facilities	129,092	1.1%	134,800	1.1%	5,708
Recreation Administration	216,875	1.8%	219,226	1.7%	2,351
Outdoor Pool	237,034	2.0%	236,868	1.9%	(166)
Library	1,242,793	10.4%	1,263,831	10.1%	21,038
Total Culture & Recreation	2,402,008	20.2%	2,512,884	20.0%	110,876
OTHER FINANCING USES	476,154	4.0%	393,091	3.1%	(83,063)
TRANSFERS OUT	90,000	0.8%	-	0.0%	(90,000)
TOTAL EXPENDITURES	11,915,609	100.0%	12,535,282	100.0%	619,673



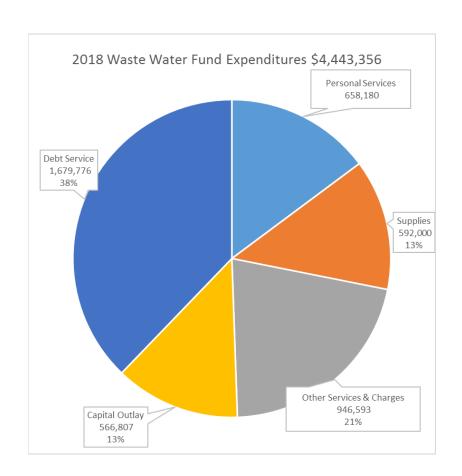
2018 Water Fund

- 0% increase in 2018
 - per 2014 rate study
- Revenue \$2,100,200
- Net Revenue/(Expense)
 \$554,703, excluding capital outlay
- Fund Balance \$6.2 million
 - 2018 Street Projects utilizing \$776,021 of fund balance



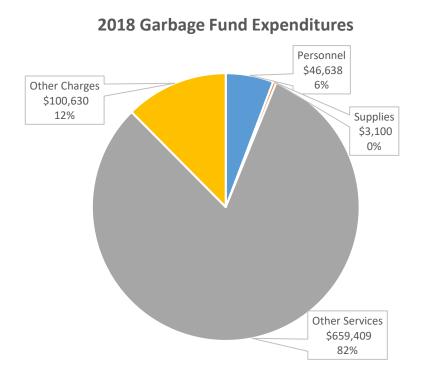
2018 Waste Water Fund

- 3% increase in 2018
 - per 2014 rate study
- Revenue \$4,434,236
- Net Revenue/(Expenses)
 \$557,687, excluding capital outlay
- Fund Balance \$2.7 million
 - 2018 Street Projects utilizing \$566,807 of fund balance



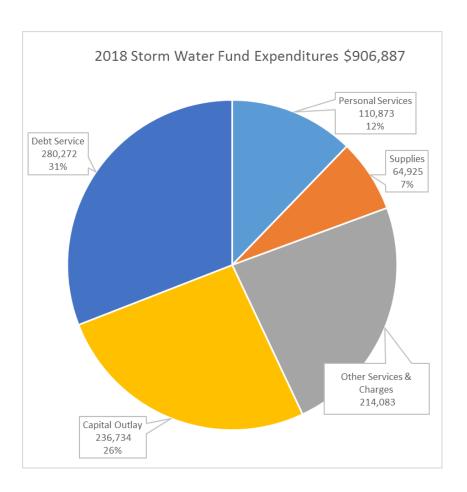
2018 Garbage Fund

- 0% increase in 2018
 - per 2014 rate study
- Revenue \$906,252
- Net Revenue/(Expense) \$87,4423
- Fund Balance \$1.1 million
- The garbage hauling contract and landfill charges make up 77% of the expenditures
 - 54% contract with DSI and 23% landfill charges



2018 Storm Water Fund

- 6% increase in 2018
 - per 2014 rate study
- Revenue \$858,607
- Net Revenue/(Expense)
 \$188,454, excluding capital outlay
- Fund Balance \$214K
 - 2018 Street Projects utilizing \$236,734 of fund balance



Strategic Plan Summary 2018-2020

VISION

Northfield is an open, safe and welcoming community, recognized for its world-class colleges and historic riverfront downtown, and is dedicated to sustainably enhancing and preserving its vibrant culture, celebrated arts, strong economy, and an excellent quality of life where all can thrive.

MISSION

The City of Northfield works for the common good of our residents and businesses and the improvement of our community by providing excellent, innovative municipal services that carry out the City's vision for a high quality of life for all.

Strategic Plan Summary 2018-2020

STRATEGIC PLAN SUMMARY 2018-2020

City of Northfield

STRATEGIC PRIORITY	DESIRED OUTCOME	KEY OUTCOME INDICATOR	TARGET	STRATEGIC INITIATIVES
ECONOMIC DEVELOPMENT	Expanded commercial & industrial tax base	- Commercial EMV - Industrial EMV	- Commercial and industrial tox value increased §	a) Comprehensive Redevelopment h)flusiness Expansion c) New growth expansion
A Community That's Economically Thriving	Enhanced tourism	- Lodging and sales tax - Events attendance - Pull factors	- Inclodging tax - Incsales tax-mon-NF - Inc. targeted I'ull Factors	d) Develop tourism strategy e) Jowntown revitalization f) Riverfront enhancement
	Expanded downtown	Downtown sq. ft.	adc'l sq. ft.	
AFFORDABLE HOUSING	Grow & maintain attordable housing	- Affordable unitsWorkforce units	total units by 2020	a) Conster Court preservation b) sevise res. reliab prog. for
A Community Where Everyone Can Afford in	More senior units	Senior unit Inventory	new affordable senior units	income-eligible homeowners c) Sarrier removal strategy-aff, hsg d) Develop senior housing plan e) Develop Southbridge property
Live	Expanded supportive-& emergency bousing	Supportive & emergency hsg units	— ts-w onjes	f) Workforce housing strategy
INFRASTRUCTURE	improved infrastructure systems	- System inclicators-PCI, breaks, back-ups, etc.	- Targeted improvements achieved-each system	a) Coordinate Fire Station project b) .*Ian & develop new Licuor Store
A Community Where Infrastructure Supports Its Objectives	Resolution of major facility projects	Project timelines-each project	-Fire Station: 1/1/19 -Liquor Storie: 1/1/18 Arexa, build/bo-6/1/18	 c) Coordinate decision process for ice Arena d) Jevelop community internet strategy
	increased satisfaction with high speed internet	Internet speed measurements	-/> >o% increase in citizen satisfaction with internet services	e) Update pavement mgt, system f) Create stormwater main, plan g) Update pedestrian/bike, parks & trails plan
DIVERSITY, EQUITY, INCLUSION	increased transit options for all	-existing routes -Surveys -ridership	#_ new routes for underserved new rides created	a) Jevelop ecultable service access strategy b) Jevelop and implement the
A Community that Welcomes Everyone	Staff and volunteers reflect community	Staffing statistics	Increase fromtoby 2020	 Racial Equity Action Plan c) Jevelop a recruitment plant for volunteers, board/commission
	improved access to City services for all comprephics	-Surveys -Access statistics	=/> 75% of targeted access improvements met	members, interns d) implement recruitment, bling and retention plan for City staff positions
OPERATIONAL EFFECTIVENESS	Adequate staff to meet demands	Staffing analyses	Approved targets met	a) Dev. operating effectiveness b) Eval comp. training programs
A Community with a Government that Works	'improved respect/trust- internal	Council/staff survey	-f>8c% visi improvement	c) Establish integrated work plan d) Develop Council/Staff relationship trust-building process
MACLE AND STREET, THUS 17 OF NO.	improved extental communication	-Survey eedbackmechanisms	=/>75% of stakeholders say meets or exceeds	e) Community engagement plan f) Communication plan
CLIMATE CHANGE IMPACTS	A clear vision for climate action	CAP development timeline	Adopted CAP	a) Climate communication/outread program
A Community that's Resilient and Sustainable	An economy resilient to energy & environment impacts	Road damage Climate becchmarks	Most CAP targets	b) Develop/deploy awareness survey c) Comprehensive stormwater pla d) Develop and implement Climate
	Recuced net carbon emissions	Carbon measurements	Carbon neutral city by	Action Plan

The plan consists of six *strategic priorities* the issues of greatest importance to the City over the next three years.

Associated with each priority is a set of desired outcomes, key outcome indicators, and performance targets, describing expected results and how the results will be measured.

The plan also includes strategic initiatives that will be undertaken to achieve the targeted outcomes.

Note: Specific Strategic Plan "Targets" will be developed in the Action Plan Phase.

2018 Project Highlights (CIP)

• NAFRS Fire Hall Project (will require specific project approvals)



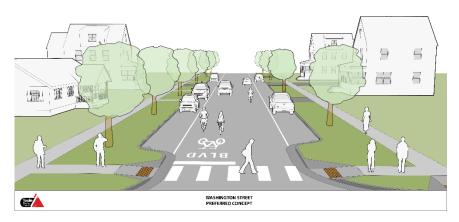
- Expansion project \$3.953 million estimated (11-13-17)
- City financing through debt issuance and repayment through members.
- Northfield current formula portion of cost about 71%.
- Commencement Spring 2018.

2018 Project Highlights (CIP)

• 3 Street Projects

- Division and 7th Reconstruction
- Washington St Mill & Overlay with parking lots rehabilitation
- Spring Creek Road Reconstruction
- \$5.5 million in total street projects, \$2.7 million of MSA Construction funds will be used on 2018 projects





2018 Project Highlights (CEP)

Equipment

- Election Equipment
- Front End Loader
- Backhoe
- Well 5 Generator
- 5 Pickup Truck Replacements
 - •3 Street
 - •1 Waste Water
 - •1 Water
- 3 Police Vehicle Replacements
- \$777,700 in 2018







2018 Project Highlights

Other

- 5 Year Utility Rate Study
 Including impact from Storm Pond Study
- Liquor Store Analysis & Alternatives (in CIP)
- Ice Arena Analysis & Alternatives





Summary

- Resolutions are attached representing the recommended 8.5% increase; an alternative 8.0% option is also included
 - The 8.5% target includes the following position additions
 - \$40K to increase Communications position from part-time to full-time
 - \$10K intern programs (Administrative & Youth)
 - An 8.0% target can be achieved by removing these positions and the resulting tax reduction is noted below
 - \$4 estimated property tax reduction on a \$150,000 value house
 - \$8 estimated property tax reduction on a \$300,000 value house

Public Comment