

**Northfield Downtown Development Corporation - 2018 (No. 11797)**

	January	February	March	April	May	June	July	August	September	October	November	December	Year to Date	(over)/under	2018 Budget	2017 Actual
<b>REVENUE</b>																
Partnership Campaign	523.28	500.00			900.00	2,271.55	3,489.65	100.00	1,500.00	500.00	1,100.00	1,677.00	12,561.48	2,438.52	\$15,000.00	\$ 12,059.31
Taste Tour Ticket Sales						5,017.00							5,017.00	(17.00)	\$5,000.00	\$ 3,295.50
Sponsorships for Taste					1,500.00	700.00	500.00						2,700.00	(2,200.00)	\$500.00	\$ 100.00
Sponsorships for First Fridays				100.00	250.00						350.00		700.00	(700.00)	\$0.00	\$ -
Holiday Lights											400.00	400.00	800.00	(800.00)	\$0.00	\$ -
Tree Lightening													0.00	500.00	\$500.00	\$ 1,600.00
													0.00	0.00	\$0.00	\$ -
Sale of Furniture	300.00	10.00											310.00	(310.00)	\$0.00	\$ -
<b>TOTAL COMMUNITY SUPPORT</b>	<b>823.28</b>	<b>510.00</b>	<b>0.00</b>	<b>100.00</b>	<b>2,650.00</b>	<b>7,988.55</b>	<b>3,989.65</b>	<b>100.00</b>	<b>1,500.00</b>	<b>500.00</b>	<b>1,850.00</b>	<b>2,077.00</b>	<b>22,088.48</b>	<b>(1,088.48)</b>	<b>\$21,000.00</b>	<b>\$ 17,054.81</b>
Grants - Foundations													0.00	0.00	\$0.00	\$ -
City Contract		17,500.00								17,500.00			35,000.00	0.00	\$35,000.00	\$ 17,500.00
<b>TOTAL OTHER SUPPORT</b>	<b>0.00</b>	<b>17,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>17,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>35,000.00</b>	<b>0.00</b>	<b>\$35,000.00</b>	<b>\$ 17,500.00</b>
<b>TOTAL REVENUE</b>	<b>823.28</b>	<b>18,010.00</b>	<b>0.00</b>	<b>100.00</b>	<b>2,650.00</b>	<b>7,988.55</b>	<b>3,989.65</b>	<b>100.00</b>	<b>1,500.00</b>	<b>18,000.00</b>	<b>1,850.00</b>	<b>2,077.00</b>	<b>57,088.48</b>	<b>(1,088.48)</b>	<b>\$56,000.00</b>	<b>\$ 34,554.81</b>
<b>EXPENSE</b>																
Salary	2,021.75	2,021.75	2,021.75	2113.75	2,113.75	2,113.75	2,777.81	2,210.19	2,210.19	2,210.69	2,210.19	2,210.29	26,235.86	(235.86)	\$26,000.00	\$ 22,701.00
Payroll Taxes	669.50	669.50	669.50	577.50	577.50	577.50	577.50	615.63	893.51	615.13	615.63	615.63	7,674.03	825.97	\$8,500.00	\$ 7,441.00
<b>TOTAL PERSONNEL</b>	<b>2,691.25</b>	<b>2,691.25</b>	<b>2,691.25</b>	<b>2,691.25</b>	<b>2,691.25</b>	<b>2,691.25</b>	<b>3,355.31</b>	<b>2,825.82</b>	<b>3,103.70</b>	<b>2,825.82</b>	<b>2,825.82</b>	<b>2,825.92</b>	<b>33,909.89</b>	<b>590.11</b>	<b>\$34,500.00</b>	<b>\$ 30,142.00</b>
Rent		500.00	500.00	500.00	500.00	1,000.00		500.00	500.00	500.00	500.00	500.00	5,500.00	500.00	\$6,000.00	\$ -
Telephone	70.09												70.09	69.91	\$140.00	\$ 840.00
Technology	1,500.00	95.40											1,595.40	404.60	\$2,000.00	\$ 95.40
Accounting	30.00	90.00		30.00	190.00	30.00		1,535.00					1,905.00	(205.00)	\$1,700.00	\$ 1,575.00
Professional Services													0.00	1,200.00	\$1,200.00	\$ 1,143.75
Subscriptions	185.30												185.30	(105.30)	\$80.00	\$ 16.90
Printing, Postage, and Supplies		118.22		79.57	397.30	9.75	384.28	36.47	12.86	45.00	42.95	15.84	1,142.24	1,857.76	\$3,000.00	\$ 2,756.39
Insurance		427.00			84.00		355.00	20.00					886.00	(86.00)	\$800.00	\$ 745.00
Tax Filing						25.00							25.00	0.00	\$25.00	\$ 25.00
Conferences					20.00				15.00				35.00	90.00	\$125.00	\$ 120.00
Travel											109.00	220.54	329.54	(329.54)	\$0.00	\$ -
Banners for Downtown Lightpoles													0.00	1,500.00	\$1,500.00	\$ -
Holiday Lights												990.00	990.00	(990.00)	\$0.00	\$ -
Food for Meetings										44.89	126.44	15.69	187.02	(37.02)	\$150.00	\$ 124.17
Advertising							1.64						42.70	(44.34)	\$0.00	\$ -
<b>TOTAL ORGANIZATION</b>	<b>1,785.39</b>	<b>1,230.62</b>	<b>500.00</b>	<b>609.57</b>	<b>1,191.30</b>	<b>1,064.75</b>	<b>740.92</b>	<b>2,091.47</b>	<b>527.86</b>	<b>589.89</b>	<b>821.09</b>	<b>1,742.07</b>	<b>12,894.93</b>	<b>3,825.07</b>	<b>\$16,720.00</b>	<b>\$7,441.61</b>
Dues and Memberships	175.00			125.00	1,250.00		125.00			125.00	355.00		2,155.00	245.00	\$2,400.00	\$ 882.00
Donation						80.00							80.00	420.00	\$500.00	\$ 2,600.00
Marketing/Events		20.00			20.00								40.00	(40.00)	\$0.00	\$ -
PR/Communications													0.00	0.00	\$0.00	\$ -
Partnership Campaign													0.00	0.00	\$0.00	\$ -
Taste Tour Participation Payout						3,045.70	242.90						3,288.60	211.40	\$3,500.00	\$ 2,301.80
Advertising for First Fridays					252.35	357.36	52.61	135.30	30.07	387.67	125.00		1,340.36	(1,340.36)	\$0.00	\$ -
Advertising for Taste Tour					389.36	240.52	340.00						969.88	(219.88)	\$750.00	\$ 674.20
Downtown Banner Program													0.00	0.00	\$0.00	\$ -
Historic Sign Program													0.00	0.00	\$0.00	\$ -
													0.00	0.00	\$0.00	\$ -
													0.00	0.00	\$0.00	\$ -
													0.00	0.00	\$0.00	\$ -
<b>TOTAL PROGRAMS</b>	<b>175.00</b>	<b>20.00</b>	<b>0.00</b>	<b>125.00</b>	<b>1,911.71</b>	<b>3,723.58</b>	<b>760.51</b>	<b>135.30</b>	<b>30.07</b>	<b>512.67</b>	<b>480.00</b>	<b>0.00</b>	<b>7,873.84</b>	<b>(723.84)</b>	<b>\$7,150.00</b>	<b>\$6,458.00</b>
<b>TOTAL EXPENSE</b>	<b>4,651.64</b>	<b>3,941.87</b>	<b>3,191.25</b>	<b>3,425.82</b>	<b>5,794.26</b>	<b>7,479.58</b>	<b>4,856.74</b>	<b>5,052.59</b>	<b>3,661.63</b>	<b>3,928.38</b>	<b>4,126.91</b>	<b>4,567.99</b>	<b>54,678.66</b>	<b>3,691.34</b>	<b>\$58,370.00</b>	<b>\$44,041.61</b>
**Adjusting Entry																
<b>NET REVENUE</b>	<b>-3,828.36</b>	<b>14,068.13</b>	<b>-3,191.25</b>	<b>-3,325.82</b>	<b>-3,144.26</b>	<b>508.97</b>	<b>-867.09</b>	<b>-4,952.59</b>	<b>-2,161.63</b>	<b>14,071.62</b>	<b>-2,276.91</b>	<b>-2,490.99</b>	<b>2,409.82</b>	<b>(4,779.82)</b>	<b>-\$2,370.00</b>	<b>-\$9,486.80</b>
CASH BALANCE (Ledger)	16,018.91	30,087.04	26,895.79	23,569.97	20,425.71	20,934.68	20,067.59	15,115.00	12,953.37	27,024.99	24,748.08	22,257.09				