



**Fleet Department**

2228 College Way • PO Box 338 • Fergus Falls, MN 56538-0338  
218-998-8866 • 800-477-3013 Ext. 8866 • Fax 218-998-8813 • www.nelsonfergusfalls.com

**VEHICLE QUOTE NUMBER F NorthField K8A 17F**

**Sold To:** Northfield MN, City of  
**Attn:** Chief Monte Nelson  
**Address:** 1615 Riverview Drive  
Northfield, MN 55057  
Monte.Nelson@ci.northfield.mn.us

**Date:** 03/01/2017  
**Phone:** 507.663.9301  
**FAX:** 507.663.9323  
**Salesperson:** Melissa Nelson  
**Key Code:** Ignition/Door: 1435X

Stock No.	Year	Make	Model	New/Used	Vehicle ID Number
NorthField K8A	2017	Ford Police Interceptor	4dr Police Utility Color: (2) Black/Black cloth/vinyl (1) White/Black cloth/vinyl	New	0

Price of Vehicle Contract 83065 2017 price \$26,312.95

**Includes rearview camera display in rearview mirror vs. std. dash location**

Options & Extras \$1,897.00

Add for Dept. options per specs \$1,897.00  
Dealer installed options (no Ford warranty; contact Nelson with questions before diagnosis/repair)

Delivery \$0.00

Subtotal \$28,209.95

Trade - In

Total Cash Price each: \$28,209.95  
3 Total for 3: \$84,629.85

**Terms: Net 30 days; add daily interest at 1.5%/month if we receive payment later**

Your Purchase Order # Project # MN Contract 83065

**Thanks for your business!**

Ship To / Lessee / End User: Northfield MN, City of  
Chief Monte Nelson  
Police Dept.  
1615 Riverview Drive  
Northfield, MN 55057

Phone: 507.663.9301  
FAX: 507.663.9323

Signed \_\_\_\_\_ and Initialed \_\_\_\_\_

Printed Name \_\_\_\_\_ and Date \_\_\_\_\_

Customer: **Northfield MN, City of**  
 Attn.: (Name, Title) **Chief Monte Nelson**  
 Dept: **Police Dept.**  
 Address: **1615 Riverview Drive  
 Northfield, MN 55057**  
 Phone: **507.663.9301**  
 Fax: **507.663.9323**  
 email: **Monte.Nelson@ci.northfield.mn.us**  
**MN Contract 83065**

# Nelson Auto Center

Fleet Department  
 PO Box 338  
 Fergus Falls, MN 56538-0338  
 Phone: **Melissa Nelson 218-998-8836**  
 Fax: **218-998-8813**  
**Gerry Worner 218-998-8866**  
**218-998-8813**  
**mnelson@nelsonfleet.com gworner@nelsonfleet.com**

**Ford Police Interceptor (FPI) Utility All wheel Drive**

1 Ford Police Interceptor Utility Vehicle All Wheel Drive	2017	1	K8A	\$26,312.95	\$26,312.95
<b>Please designate your color choice</b>					
License Plate bracket - front (Std. for MN)		1	153	\$0.00	\$0.00
Auxiliary rear Air conditioning/Heat (NOT available with cargo storage vault #63V)			17A	\$579.00	
Cloth rear seat, instead of standard vinyl rear seat			88F FW	\$58.00	
Power passenger seat			87P	\$309.00	
<b>Rear view camera display in mirror, vs. in std. 4" diagonal screen on dash cannot be modified once vehicle is built; must specify at time of order</b>		1	87R	\$0.00	\$0.00
SYNC Voice Activated Communication System, includes aux. input jack for phone/IPOD		1	53M	\$280.00	\$280.00
LH spotlamp w/LED bulb Unity 2 degree pencil beam			51R	\$375.00	
LH spotlamp w/Whelen LED bulb, Whelen 8 degree beam <b>recommended</b>		1	51T	\$399.00	\$399.00
Dual spotlamps w/halogen bulbs			51Z	\$334.00	
Dual spotlamps w/LED bulbs, Unity 2 degree pencil beam			51S	\$589.00	
Dual spotlamps w/Whelen LED bulbs, Whelen 8 degree beam			51V	\$635.00	
Radio Noise Suppression bonding straps; vehicle forms larger ground plane for 2 way radio			60R	\$95.00	
keyed alike (like Crown Vic) 1284X			59B	\$49.00	
keyed alike (like Crown Vic) 1294X			59C	\$49.00	
keyed alike (like Crown Vic) 0135X			59D	\$49.00	
keyed alike (like Crown Vic) 1435X		1	59E	\$49.00	\$49.00
keyed alike (like Crown Vic) 0576X			59F	\$49.00	
keyed alike (like Crown Vic) 0151X			59G	\$49.00	
keyed alike (new code 2013 on) 1111X			59J	\$49.00	
Remote keyless entry keyfob (w/o keypad; N/A w/keyed alike; req'd w/Perimeter alarm)			59S	\$248.00	
<b>Global Unlock; unlock liftgate w/door panel switch vs. overhead strongly recommended</b>		1	18D	\$0.00	\$0.00
Lock plunger for rear doors, hidden, with rear door handles operable			52H	\$132.00	
Lock plunger for rear doors, hidden, with rear door handles inoperable <b>strongly recommended</b>		1	52P	\$153.00	\$153.00
Perimeter anti theft alarm (activated by hood, door, decklid) [req. #595 keyless entry]			593	\$114.00	
Reverse sensing		1	76R	\$261.00	\$261.00
Row 2 glass Light Solar tint, instead of std. deep tint			92R	\$81.00	
Row 2 & cargo glass Light Solar tint, instead of std. deep tint			92G	\$114.00	
Pre wiring for grille lamp, siren & speaker (required w/#18X siren or #21L front aux lights)		1	60A	\$49.00	\$49.00
100 Watt siren/speaker includes bracket & pigtail (requires #60A pre-wire)			18X	\$285.00	
Dome light, rear, in cargo area Red/White <b>recommended</b>		1	17T	\$49.00	\$49.00
Daytime running lamps (N/A w/#43D courtesy lamps disabled; use #43L instead)			942	\$42.00	
Automatic Headlamps (use w/#43L Stealth mode to allow driver to shut off auto headlamps)			86L	\$109.00	
Stealth mode switch, to temp. cancel automatic headlamps or daytime running lamps req. #942			43L	\$19.00	
Auxiliary Red/Blue LEDs "C" shaped in front bumper fascia (requires #60A)		1	21L	\$524.00	\$524.00
Forward pocket warning Red/Blue LEDs - Warn/Park/Turn (requires #60A)			21W	\$607.00	
Windshield interior Red/Blue/White LED "Visor" Lights Sound Off Signal (req.#85R, N/A w/ #65U)			96W	\$1,059.00	
Rear Spoiler Red/Blue Amber Traffic Warning Lights NEW for 2017 (requires #85R, N/A w/ #65U)			96T	\$1,330.00	
Wheel covers 18" full face			65L	\$58.00	
Aluminum Wheels, 18" painted			64E	\$451.00	
Police Interior Upgrade (cloth rear seat, carpet front/rear w/4 mats, civilian console)			65U	\$371.00	
Delete Police Interceptor Badge (unmarked/non-police); deletes Interceptor letters on hood			16D	\$0.00	
Roof Rack side rails, black			68Z	\$148.00	
Lockable gas cap for Easy Fuel capless fuel filler			19L	\$19.00	
BLIS Blind spot monitoring, cross traffic alert; Heated Mirrors (req. #53M SYNC)			55B	\$517.00	
LED Marker lights in left & right sideview mirrors (requires #60A)			63B	\$276.00	
Side marker lights in rear quarter glass			63L	\$546.00	
Four switches on steering wheel (w/o SYNC, #53M)			61R	\$148.00	
Four switches on steering wheel (w/SYNC, #53M)			61S	\$148.00	
My Speed Fleet Managemnet			43S	\$58.00	
Speed Limited Calibration w/EcoBoost V6 131 mph top speed - standard with EcoBoost					
EcoBoost 3.5 L V6 engine 131 mph top speed (NON E85)			99T	\$3,130.00	
Police engine secure idle feature; can remove key and leave engine running NEW for 2017			47A	\$248.00	
Garnet Red Clearcoat for MN State Patrol			58M00	\$964.00	
Bright Red for Fire Dept. vehicle			W4650	\$911.00	
Dark Forest Green OR Emerald Green OR Tan special paint colors				\$812.00	
Two tone with white vinyl on 4 doors and roof behind crease			91A	\$797.00	
Two tone with white vinyl on 2 doors and roof behind crease			91C	\$665.00	
Two tone with white vinyl on roof only, behind crease			91H	\$466.00	
Two tone with white vinyl on 2 front doors only			91J	\$290.00	
White Vinyl Word "POLICE" wrap on both sides for 2 tone effect, non-reflective			91D	\$755.00	
Black Vinyl Word "POLICE" wrap, reflective			91E	\$755.00	
White Vinyl Word "POLICE" wrap, reflective			91F	\$755.00	
White Vinyl Word "SHERIFF" wrap, non-reflective			91G	\$755.00	
Scuff Guards clear film on front of rear door and top of rear bumper fascia			55D	\$86.00	
Additional owners manual			OMANUAL	\$90.00	
Service/Driveability/Emissions/Electrical Manuals (late avail.)			SMANUAL	\$498.00	
Technical Service Bulletins (annual subscription)			TSB	\$1,395.00	
Extended Warranty, Ford Extended Service Plan \$1500 to \$5500; will quote			ESP		
Page 1 subtotal					\$28,076.95

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Fleet Department  
 PO Box 338  
 Fergus Falls, MN 56538-0338  
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 Gerry Worner  
 Phone: 218-998-8866  
 218-998-8813  
 gworner@nelsonfleet.com

MN Contract 83065

Ford Police Interceptor (FPI) Utility All wheel Drive

Page 1 subtotal

\$28,076.95

**Additional Factory options:**

rear console plate, "U" shaped channel on rear floor hump for wiring	recommended	85R	\$33.00	
Cargo storage vault, lockable, on left side of rear cargo area (NOT available with rear AC #17A)		63V	\$232.00	
Underbody Deflector plate ("Beaver Guard")	recommended	1 76D	\$318.00	\$318.00
Rear locks operable, but rear door handles inoperable (no change in base price)		-68G, +68L	\$0.00	
Courtesy lamps disabled when door open (Dark car) N/A w DRLs #942	recommended	1 43D	\$19.00	\$19.00
Ultimate wiring package w/o LEDs or connectors; main lighting harness		67U	\$524.00	
Police Wire Connector Kit Front; pigtailed used w/Ultimate wiring harness		47C	\$100.00	
Police Wire Connector Kit Rear; pigtailed used w/Ultimate wiring harness		21P	\$123.00	
Pre-Drilled holes only for LEDs in headlamp housings	recommended	1 86P	\$119.00	\$119.00
Pre-Drilled holes only for LEDs in taillamp housings		86T	\$58.00	
Two front integrated LED lights in headlamps		66A	\$809.00	
Two rear integrated white LED lights in tail lamps (see options for red/blue)		66B	\$404.00	
Four flashing LEDs: 2 in back window & 2 liftgate bottom	recommended	66C	\$433.00	
Pkg. #24 Whelen PCC8R controller, relay center, wiring, rear plate		67G	\$1,272.00	
Ready for the Road; Whelen Cencom controller, relay center, wiring		67H	\$3,244.00	
Ballistic door panels Level III, driver door only		90D	\$1,506.00	
Ballistic door panels Level III, both front doors		90E	\$3,012.00	
Ballistic door panels Level IV+, driver door only		90F	\$2,294.00	
Ballistic door panels Level IV+, both front doors		90G	\$4,588.00	
<b>Credit to omit the following items included in MN specs:</b>				
Delete driver side halogen spotlight #51Y	1	- 51Y	(\$204.00)	(\$204.00)
Delete engine block heater #41H		- 41H	(\$86.00)	
Delete carpet floor covering #16C; std.full rubber floor instead	1	- 16C	(\$119.00)	(\$119.00)
Delete Heated outside mirrors #549		- 549	(\$58.00)	
Delete Rear window switches inoperable #18W (allows them to work like a normal vehicle)		- 18W	(\$24.00)	
Delete rear door locks & handles inoperable #68G (allows them to work like a normal vehicle)		-68G	(\$33.00)	
<b>Dealer installed items</b> (no Ford warranty; contact Nelson with questions before diagnosis/repair)				
Dealer reprogramming per item (daytime running lamps, dark car feature, etc.)		RPRGRM	\$95.00	
Dealer re-key 4 locks (ignition, 2 doors, liftgate) to specific key code		REKEY	\$385.00	
Dealer Silence key in ignition chime (may drain battery if left 7 days)		NOCHIME	\$160.00	
Dealer installed keypad keyless entry (must have #595 remote entry)		KPAD	\$205.00	
Dealer installed keyless entry, remote start, 1 fob w/o feedback		KLES	\$525.00	
Dealer installed remote start and keyless entry, 1 fob w/feedback		RSTRT	\$580.00	
Dealer installed power lock button in rear, accessible with liftgate open		RLOCK	\$192.00	
Dealer installed 2" receiver hitch w/4 wire flat plug-in (add \$100 for 7 blade RV plug)		HITCH4	\$590.00	
Dealer installed running boards, black		RBDS	\$715.00	
Roof Rack cross bars, dealer installed		RACKCB	\$277.00	
Ford molded mudflaps dealer installed		FLAPS	\$213.00	
Rubber slush mats, front pair		SMATS	\$117.00	
Dealer installed vinyl wrap on 4 doors for two tone		WRAP4	\$400.00	
Dealer installed vinyl wrap on 4 upper door frames around windows		WRAPF	\$190.00	
Dealer installed vinyl wrap on 4 doors & roof for two tone		WRAP4R	\$695.00	
Dealer installed vinyl wrap on 2 doors & roof for two tone		WRAP2R	\$550.00	
Dealer installed vinyl wrap on hood and roof for two tone		WRAPTOP	\$525.00	
Dealer installed vinyl word wrap, White or Black, POLICE or SHERIFF		WORD	\$695.00	
Dealer installed Reflective vinyl word wrap, White or Black, POLICE or SHERIFF		REFWORD	\$695.00	
Dealer Installed reusable Ballistic door panel Level III, driver door only		AADP1	\$1,379.00	
Dealer installed Ballistic door panels Level III, both front doors		AADP2	\$2,698.00	
Dealer installed Surveillance Mode Module (requires 76R reverse sensing)		SURVEIL	\$696.00	
Push Bumper, Setina PB 400VS, installed		PB400	\$679.00	
Push Bumper, Setina PB 450L2VS w/2 red/blue lights, installed		PB452	\$1,037.00	
Push Bumper, Setina PB 450L4VS w/4 red/blue lights, installed		PB454	\$1,198.00	
Fender Protector, Setina PB8-VS		PB8	\$545.00	
Fender Protector, Setina PB5		PB5	\$600.00	
Fender Protector w/ single headlight wrap PB6-VS		PB6	\$760.00	
Rear Window barriers Setina steel		WBVSS	\$387.00	
Rear Window barriers Setina Polycarbonate		WBVSP	\$398.00	
Setina 6-VSSPT single prisoner transport partition w/ polycarbonate window		CAGESP	\$1,284.00	
Setina 10-VS sliding partition w/o recessed gun panel w/lower extensions		CAGE	\$995.00	
Setina 10-VSRP sliding partition w/recessed gun panel w/lower extensions		CAGER	\$1,099.00	
Setina 10XL partition uncoated, w/recessed panel and seat extensions		CAGEXL	\$1,076.00	
Setina 12-PolyC rear cargo partition, polycarbonate scratch resistant		RCAGE	\$808.00	
Setina 12 EXP rear vinyl coated expanded metal partition		RCGEM	\$773.00	
Setina single vertical gun mount Universal lock, handcuff key, unwired		1GUN	\$436.00	
Setina dual vertical gun mount/lock shotgun/AR-15, handcuff keys, unwired		2GUN	\$536.00	
Toggle switch to disable brake lights and backup lights		CANCEL	\$397.00	
Whelen visor lights, interior lightbar Red/Blue/White LEDs		VISOR	\$978.00	
Red/Blue LEDs in taillamps only		TAILRB	\$397.00	
Red/Blue LEDs in taillamps & grille (not available with EcoBoost V6)		GRILTAL	\$883.00	
Red/Blue LEDs in taillamps & Headlights (requires 86P pre-drilled holes \$110.00)		4CRNRRB	\$883.00	
Headlamp flasher system, flashes 2016 halogen High Beams		HFLASH	\$397.00	
Alarm system: Horn/lights upon door/hatch violation, w/2 remotes		ALARM	\$310.00	
Extra key (w/o microchip, simple "dumb" key)	each	KEY	\$12.00	
Extra remote entry keyfob (limit of 4 total per vehicle on dealer installed)	each	REMOTE	\$147.00	
Transit Improvement Vehicle Excise Tax on any delivery within any Transit Tax county, including at our dealership; only marked emergency vehicles are exempt		TIVET	\$20.00	
Option to pick up car in Fergus Falls, MN				(\$45.00)
Total pages 1 and 2				\$28,209.95