

*In the opinion of Kennedy & Graven, Chartered, Bond Counsel, based on present federal and Minnesota laws, regulations, rulings and decisions (which exclude any pending legislation which may have a retroactive effect), and assuming compliance with certain covenants, interest to be paid on the Bonds is excluded from gross income for federal income tax purposes and, to the same extent, from taxable net income of individuals, estates and trusts for Minnesota income purposes, and is not a preference item for purposes of computing the federal alternative minimum tax or the Minnesota alternative minimum tax imposed on individuals, trusts, and estates. Such interest is taken into account in determining adjusted current earnings for the purpose of computing the federal alternative minimum tax imposed on certain corporations and is subject to Minnesota franchise taxes on corporations (including financial institutions) measured by income. No opinion will be expressed by Bond Counsel regarding other state or federal tax consequences caused by the receipt or accrual of interest on the Bonds or arising with respect to ownership of the Bonds. See "Tax Exemption" herein.*

*The City will designate the Bonds as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended, relating to the ability of financial institutions to deduct from income for federal income tax purposes, interest expense that is allocable to carrying and acquiring tax-exempt obligations.*

**New Issue**

**Rating Application Made: S&P Global Ratings**

**PRELIMINARY OFFICIAL STATEMENT DATED JULY 27, 2017**

**CITY OF NORTHFIELD, MINNESOTA**

(Rice and Dakota Counties)

**\$970,000\* GENERAL OBLIGATION IMPROVEMENT BONDS, SERIES 2017A**

**PROPOSAL OPENING:** August 8, 2017, 11:00 A.M., C.T.

**CONSIDERATION:** August 8, 2017, 6:00 P.M., C.T.

**PURPOSE/AUTHORITY/SECURITY:** The \$970,000\* General Obligation Improvement Bonds, Series 2017A (the "Bonds") are being issued pursuant to Minnesota Statutes, Chapters 429 and 475, by the City of Northfield, Minnesota (the "City") for the purpose of financing the street portion of the City's 2017 street reclamation project. The Bonds will be general obligations of the City for which its full faith, credit and taxing powers are pledged. Delivery is subject to receipt of an approving legal opinion of Kennedy & Graven, Chartered, Minneapolis, Minnesota.

**DATE OF BONDS:** September 7, 2017

**MATURITY:** February 1 as follows:

| <u>Year</u> | <u>Amount*</u> | <u>Year</u> | <u>Amount*</u> | <u>Year</u> | <u>Amount*</u> |
|-------------|----------------|-------------|----------------|-------------|----------------|
| 2019        | \$95,000       | 2023        | \$100,000      | 2027        | \$95,000       |
| 2020        | 100,000        | 2024        | 95,000         | 2028        | 95,000         |
| 2021        | 100,000        | 2025        | 95,000         |             |                |
| 2022        | 100,000        | 2026        | 95,000         |             |                |

**MATURITY ADJUSTMENTS:** \* The City reserves the right to increase or decrease the principal amount of the Bonds on the day of sale, in increments of \$5,000 each. Increases or decreases may be made in any maturity. If any principal amounts are adjusted, the purchase price proposed will be adjusted to maintain the same gross spread per \$1,000.

**TERM BONDS:** See "Term Bond Option" herein.

**INTEREST:** August 1, 2018 and semiannually thereafter.

**OPTIONAL REDEMPTION:** Bonds maturing February 1, 2027 and thereafter are subject to call for prior redemption on February 1, 2026 and any date thereafter, at a price of par plus accrued interest.

**MINIMUM PROPOSAL:** \$955,450.

**GOOD FAITH DEPOSIT:** A cashier's check in the amount of \$19,400 may be submitted contemporaneously with the proposal or, alternatively, a good faith deposit shall be made by the winning bidder by wire transfer of funds.

**PAYING AGENT:** Bond Trust Services Corporation, Roseville, Minnesota.

**BOOK-ENTRY-ONLY:** See "Book-Entry-Only System" herein (unless otherwise specified by the purchaser).

This Preliminary Official Statement will be further supplemented by an addendum specifying the offering prices, interest rates, aggregate principal amount, principal amount per maturity, anticipated delivery date, and Syndicate Manager and Syndicate Members, together with any other information required by law, and, as supplemented, shall constitute a "Final Official Statement" of the City with respect to the Bonds, as defined in S.E.C. Rule 15c2-12.



## REPRESENTATIONS

No dealer, broker, salesperson or other person has been authorized by the City to give any information or to make any representation other than those contained in this Official Statement and, if given or made, such other information or representations must not be relied upon as having been authorized by the City. ***This Official Statement does not constitute an offer to sell or a solicitation of an offer to buy any of the Bonds in any jurisdiction to any person to whom it is unlawful to make such an offer or solicitation in such jurisdiction.***

This Official Statement is not to be construed as a contract with the Syndicate Manager or Syndicate Members. Statements contained herein which involve estimates or matters of opinion are intended solely as such and are not to be construed as representations of fact. Ehlers & Associates, Inc. prepared this Official Statement and any addenda thereto relying on information of the City and other sources for which there is reasonable basis for believing the information is accurate and complete. Bond Counsel has not participated in the preparation of this Official Statement and is not expressing any opinion as to the completeness or accuracy of the information contained therein. Compensation of Ehlers & Associates, Inc., payable entirely by the City, is contingent upon the sale of the issue.

## COMPLIANCE WITH S.E.C. RULE 15c2-12

Certain municipal obligations (issued in an aggregate amount over \$1,000,000) are subject to Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended (the "Rule").

**Official Statement:** This Official Statement was prepared for the City for dissemination to potential investors. Its primary purpose is to disclose information regarding the Bonds to prospective underwriters in the interest of receiving competitive proposals in accordance with the sale notice contained herein. Unless an addendum is posted prior to the sale, this Official Statement shall be deemed nearly final for purposes of the Rule subject to completion, revision and amendment in a Final Official Statement as defined below.

**Review Period:** This Official Statement has been distributed to prospective bidders for review. Comments or requests for the correction of omissions or inaccuracies must be submitted to Ehlers & Associates, Inc. at least two business days prior to the sale. Requests for additional information or corrections in the Official Statement received on or before this date will not be considered a qualification of a proposal received from an underwriter. If there are any changes, corrections or additions to the Official Statement, interested bidders will be informed by an addendum prior to the sale.

**Final Official Statement:** Upon award of sale of the Bonds, the Official Statement together with any previous addendum of corrections or additions will be further supplemented by an addendum specifying the offering prices, interest rates, aggregate principal amount, principal amount per maturity, anticipated delivery date, and Syndicate Manager and Syndicate Members, together with any other information required by law, and, as supplemented, shall constitute a "Final Official Statement" of the City with respect to the Bonds, as defined in the Rule. Copies of the Final Official Statement will be delivered to the underwriter (Syndicate Manager) within seven business days following the proposal acceptance.

**Continuing Disclosure:** Subject to certain exemptions, issues in an aggregate amount over \$1,000,000 may be required to comply with provisions of the Rule which require that underwriters obtain from the issuers of municipal securities (or other obligated party) an agreement for the benefit of the owners of the securities to provide continuing disclosure with respect to those securities. This Official Statement describes the conditions under which the Bonds are required to comply with the Rule.

## CLOSING CERTIFICATES

Upon delivery of the Bonds, the underwriter (Syndicate Manager) will be furnished with the following items: (1) a certificate of the appropriate officials to the effect that at the time of the sale of the Bonds and all times subsequent thereto up to and including the time of the delivery of the Bonds, this Official Statement did not and does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading; (2) a receipt signed by the appropriate officer evidencing payment for the Bonds; (3) a certificate evidencing the due execution of the Bonds, including statements that (a) no litigation of any nature is pending, or to the knowledge of signers, threatened, restraining or enjoining the issuance and delivery of the Bonds, (b) neither the corporate existence or boundaries of the City nor the title of the signers to their respective offices is being contested, and (c) no authority or proceedings for the issuance of the Bonds have been repealed, revoked or rescinded; and (4) a certificate setting forth facts and expectations of the City which indicates that the City does not expect to use the proceeds of the Bonds in a manner that would cause them to be arbitrage bonds within the meaning of Section 148 of the Internal Revenue Code of 1986, as amended, or within the meaning of applicable Treasury Regulations.

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## **CITY COUNCIL**

|                        |                | <u>Term Expires</u> |
|------------------------|----------------|---------------------|
| Rhonda Pownell         | Mayor          | January 2021        |
| Suzie Nakasian         | Council Member | January 2019        |
| David DeLong           | Council Member | January 2021        |
| Erica Zweifel          | Council Member | January 2021        |
| Jessica Peterson White | Council Member | January 2019        |
| Greg Colby             | Council Member | January 2018        |
| Brad Ness              | Council Member | January 2021        |

## **ADMINISTRATION**

Ben Martig, City Administrator  
Deb Little, City Clerk  
Brenda Angelstad, Finance Director

## **PROFESSIONAL SERVICES**

Kennedy & Graven, Chartered, Bond Counsel, Minneapolis, Minnesota

Ehlers & Associates, Inc., Municipal Advisors, Roseville, Minnesota  
(Other offices located in Waukesha, Wisconsin, Chicago, Illinois and Denver, Colorado)

## INTRODUCTORY STATEMENT

This Preliminary Official Statement contains certain information regarding the City of Northfield, Minnesota (the "City") and the issuance of its \$970,000\* General Obligation Improvement Bonds, Series 2017A (the "Bonds"). Any descriptions or summaries of the Bonds, statutes, or documents included herein are not intended to be complete and are qualified in their entirety by reference to such statutes and documents and the form of the Bonds to be included in the resolution awarding the sale of the Bonds (the "Award Resolution") to be adopted by the City Council on August 8, 2017.

Inquiries may be directed to Ehlers & Associates, Inc. ("Ehlers" or the "Municipal Advisor"), Roseville, Minnesota, (651) 697-8500, the City's Municipal Advisor. A copy of this Preliminary Official Statement may be downloaded from Ehlers' web site at [www.ehlers-inc.com](http://www.ehlers-inc.com) by connecting to the Bond Sales link and following the directions at the top of the site.

## THE BONDS

### GENERAL

The Bonds will be issued in fully registered form as to both principal and interest in denominations of \$5,000 each or any integral multiple thereof, and will be dated, as originally issued, as of September 7, 2017. The Bonds will mature on February 1 in the years and amounts set forth on the cover of this Preliminary Official Statement. Interest will be payable on February 1 and August 1 of each year, commencing August 1, 2018, to the registered owners of the Bonds appearing of record in the bond register as of the close of business on the 15th day (whether or not a business day) of the immediately preceding month. Interest will be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the Municipal Securities Rulemaking Board ("MSRB"). **The rate for any maturity may not be more than 2.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2019 maturity, then the lowest rate that may be proposed for any later maturity is 2.50%.)** All Bonds of the same maturity must bear interest from the date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

Unless otherwise specified by the purchaser, the Bonds will be registered in the name of Cede & Co., as nominee for The Depository Trust Company, New York, New York ("DTC"). (See "Book-Entry-Only System" herein.) As long as the Bonds are held under the book-entry system, beneficial ownership interests in the Bonds may be acquired in book-entry form only, and all payments of principal of, premium, if any, and interest on the Bonds shall be made through the facilities of DTC and its participants. If the book-entry system is terminated, principal of, premium, if any, and interest on the Bonds shall be payable as provided in the Award Resolution.

The City has selected Bond Trust Services Corporation, Roseville, Minnesota, to act as paying agent (the "Paying Agent"). Bond Trust Services Corporation and Ehlers are affiliate companies. The City will pay the charges for Paying Agent services. The City reserves the right to remove the Paying Agent and to appoint a successor.

\*Preliminary, subject to change.

# OPTIONAL REDEMPTION

At the option of the City, the Bonds maturing on or after February 1, 2027 shall be subject to optional redemption prior to maturity on February 1, 2026 and on any date thereafter, at a price of par plus accrued interest.

Redemption may be in whole or in part of the Bonds subject to prepayment. If redemption is in part, the selection of the amounts and maturities of the Bonds to be redeemed shall be at the discretion of the City. If only part of the Bonds having a common maturity date are called for redemption, then the City or Paying Agent, if any, will notify DTC of the particular amount of such maturity to be redeemed. DTC will determine by lot the amount of each participant's interest in such maturity to be redeemed and each participant will then select by lot the beneficial ownership interest in such maturity to be redeemed.

Notice of redemption shall be sent by mail not more than 60 days and not less than 30 days prior to the date fixed for redemption to the registered owner of each Bond to be redeemed at the address shown on the registration books.

# AUTHORITY; PURPOSE

The Bonds are being issued pursuant to Minnesota Statutes, Chapters 429 and 475, by the City for the purpose of financing the street portion of the City's 2017 street reclamation project.

# ESTIMATED SOURCES AND USES

|                          |               |                    |
|--------------------------|---------------|--------------------|
| <b>Sources</b>           |               |                    |
| Par Amount of Bonds      | \$970,000     |                    |
| Storm Sewer Cash         | 41,771        |                    |
| Sanitary Sewer Cash      | 39,418        |                    |
| Water Cash               | <u>19,600</u> |                    |
| <b>Total Sources</b>     |               | <b>\$1,070,789</b> |
| <b>Uses</b>              |               |                    |
| Project Costs            | \$1,024,817   |                    |
| Contingency              | 2,422         |                    |
| Estimated Discount       | 14,550        |                    |
| Finance Related Expenses | <u>29,000</u> |                    |
| <b>Total Uses</b>        |               | <b>\$1,070,789</b> |

## **SECURITY**

The Bonds are general obligations of the City for which its full faith, credit and taxing powers are pledged without limitation as to rate or amount. The City anticipates that the debt service will be paid from a combination of special assessments levied against properties benefitted by improvements financed by the Bonds and from ad valorem property taxes. Receipt of special assessments and collection of ad valorem taxes will be sufficient to provide not less than 105% of principal and interest on the Bonds as required by Minnesota law.

Should the revenues pledged for payment of the Bonds be insufficient to pay the principal and interest as the same shall become due, the City is required to pay maturing principal and interest from moneys on hand in any other fund of the City not pledged for another purpose and/or to levy additional taxes for this purpose upon all the taxable property in the City, without limitation as to rate or amount.

## **CONCURRENT FINANCING**

By means of a separate Preliminary Official Statement, the City will be issuing Taxable General Obligation Tax Increment Refunding Bonds, Series 2017B (the "Concurrent Obligations" or the "Series 2017B Bonds") on September 7, 2017.

## **RATING**

General obligation debt of the City, with the exception of any outstanding credit enhanced issues, is currently rated "AA" by S&P Global Ratings ("S&P").

The City has requested a rating on this issue from S&P Global Ratings, and bidders will be notified as to the assigned rating prior to the sale. Such rating reflects only the views of such organization and explanations of the significance of such rating may be obtained from S&P Global Ratings. Generally, a rating agency bases its rating on the information and materials furnished to it and on investigations, studies and assumptions of its own. There is no assurance that such rating will continue for any given period of time or that it will not be revised downward or withdrawn entirely by such rating agency, if in the judgment of such rating agency circumstances so warrant. Any such downward revision or withdrawal of such rating may have an adverse effect on the market price of the Bonds.

Such rating is not to be construed as a recommendation of the rating agency to buy, sell or hold the Bonds, and the rating assigned by the rating agency should be evaluated independently. Except as may be required by the Disclosure Undertaking described under the heading "CONTINUING DISCLOSURE" neither the City nor the underwriter undertake responsibility to bring to the attention of the owner of the Bonds any proposed changes in or withdrawal of such rating or to oppose any such revision or withdrawal.

## **CONTINUING DISCLOSURE**

In order to assist the Underwriters in complying with SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission, pursuant to the Securities Exchange Act of 1934 (hereinafter the "Rule"), the City shall covenant to take certain actions pursuant to a Resolution adopted by the City Council by entering into a Continuing Disclosure Undertaking (the "Disclosure Undertaking") for the benefit of holders, including beneficial holders. The Disclosure Undertaking requires the City to provide electronically or in the manner otherwise prescribed certain financial information annually and to provide notices of the occurrence of certain events enumerated in the Rule. The details and terms of the Disclosure Undertaking for this issue are set forth in Appendix D to be executed and delivered by the City at the time of delivery of the Bonds. Such Disclosure Undertaking will be in substantially the form attached hereto.

The City did not meet its disclosure obligation by not filing the following in the last five years as required by the Rule. Except to the extent that the following are deemed to be material, the City believes it has not failed to comply in all material respects with its prior undertakings under the Rule. The City has reviewed its continuing disclosure responsibilities to help ensure compliance in the future.

| <b>Disclosure Deficiency Description</b>                                                             | <b>Due Date/Date of Event</b> | <b>Date Filed</b> |
|------------------------------------------------------------------------------------------------------|-------------------------------|-------------------|
| S&P Hospital Revenue Debt Rating Change from “BBB-” to “BBB”. The event notice was not filed timely. | March 4, 2014                 | April 22, 2015    |

A failure by the City to comply with any Disclosure Undertaking will not constitute an event of default on this issue or any issue outstanding. However, such a failure may adversely affect the transferability and liquidity of the Bonds and their market price.

The City will file its continuing disclosure information using the Electronic Municipal Market Access ("EMMA") system or any system that may be prescribed in the future. Investors will be able to access continuing disclosure information filed with the MSRB at [www.emma.msrb.org](http://www.emma.msrb.org). Ehlers is currently engaged as disclosure dissemination agent for the City.

## **LEGAL OPINION**

An opinion as to the validity of the Bonds and the exemption from taxation of the interest thereon will be furnished by Kennedy & Graven, Chartered, Minneapolis, Minnesota, Bond Counsel to the City, and will be available at the time of delivery of the Bonds. The legal opinion will state that the Bonds are valid and binding general obligations of the City; provided that the rights of the owners of the Bonds and the enforceability of the Bonds may be limited by bankruptcy, insolvency, reorganization, moratorium, and other similar laws affecting creditors' rights and by equitable principles (which may be applied in either a legal or equitable proceeding). See "FORM OF LEGAL OPINION" found in Appendix B.

## **TAX EXEMPTION**

In the opinion of Bond Counsel, under existing statutes, regulations, rulings and decisions (which exclude any pending legislation which may have a retroactive effect), interest on the Bonds is excluded from gross income of the owners thereof for purposes of federal income taxation and is excluded to the same extent from taxable net income of individuals, estates or trusts for purposes of State of Minnesota income taxation, but is subject to State of Minnesota franchise taxes measured by income that are imposed upon corporations, including financial institutions.

Noncompliance following the issuance of the Bonds with certain requirements of the Internal Revenue Code of 1986, as amended (the "Code") and covenants of the Award Resolution may result in the inclusion of interest on the Bonds in gross income (for federal tax purposes) and taxable net income (for State of Minnesota tax purposes) of the owners thereof. No provision has been made for redemption of the Bonds, or for an increase in the interest rate on the Bonds, in the event that interest on the Bonds becomes subject to United States or State of Minnesota income taxation.

The Code imposes an alternative minimum tax with respect to individuals and corporations on alternative minimum taxable income. Interest on the Bonds will not be treated as a preference item in calculating alternative minimum taxable income. The Code provides, however, that a portion of the adjusted current earnings of a corporation not otherwise included in the minimum tax base is included in adjusted current earnings for purposes of calculating the alternative minimum tax that may be imposed with respect to corporations. Adjusted current earnings include income received that is otherwise exempt from taxation such as interest on the Bonds.

The Code provides that in the case of an insurance company subject to the tax imposed by Section 831 of the Code, the amount which otherwise would be taken into account as "losses incurred" under Section 832(b)(5) shall be reduced by an amount equal to 15% of the interest on the Bonds that is received or accrued during the taxable year.

Interest on the Bonds may be included in the income of a foreign corporation for purposes of the branch profits tax imposed by Section 884 of the Code. Under certain circumstances, interest on the Bonds may be subject to the tax on "excess net passive income" of Subchapter S corporations imposed by Section 1375 of the Code.

The above is not a comprehensive list of all Federal tax consequences which may arise from the receipt of interest on the Bonds. The receipt of interest on the Bonds may otherwise affect the Federal or State income tax liability of the recipient based on the particular taxes to which the recipient is subject and the particular tax status of other items or deductions. Bond Counsel expresses no opinion regarding any such consequences. All prospective purchasers of the Bonds are advised to consult their own tax advisors as to the tax consequences of, or tax considerations for, purchasing or holding the Bonds.

### **Legislative proposals**

Bond Counsel's opinion is given as of its date and Bond Counsel assumes no obligation to update, revise, or supplement such opinion to reflect any changes in facts or circumstances or any changes in law that may hereafter occur. Proposals are regularly introduced in both the United States House of Representatives and the United States Senate that, if enacted, could alter or affect the tax-exempt status on municipal bonds. For example, legislation has been proposed that would, among other things, limit the amount of exclusions (including tax-exempt interest) or deductions that certain higher-income taxpayers could use to reduce their tax liability. The likelihood of adoption of this or any other such legislative proposal relating to tax-exempt bonds cannot be reliably predicted. If enacted into law, current or future proposals may have a prospective or retroactive effect and could affect the value or marketability of tax-exempt bonds (including the Bonds). Prospective purchasers of the Bonds should consult their own tax advisors regarding the impact of any such change in law.

### **QUALIFIED TAX-EXEMPT OBLIGATIONS**

The City will designate the Bonds as "qualified tax-exempt obligations" for purposes of Section 265(b)(3) of the Code relating to the ability of financial institutions to deduct from income for federal income tax purposes, interest expense that is allocable to carrying and acquiring tax-exempt obligations.

### **MUNICIPAL ADVISOR**

Ehlers has served as municipal advisor to the City in connection with the issuance of the Bonds. The Municipal Advisor cannot participate in the underwriting of the Bonds. The financial information included in this Preliminary Official Statement has been compiled by the Municipal Advisor. Such information does not purport to be a review, audit or certified forecast of future events and may not conform with accounting principles applicable to compilations of financial information. Ehlers is not a firm of certified public accountants. Ehlers is registered with the Securities and Exchange Commission and the MSRB as a Municipal Advisor.

## **MUNICIPAL ADVISOR AFFILIATED COMPANIES**

Bond Trust Services Corporation ("BTSC") and Ehlers Investment Partners, LLC ("EIP") are affiliate companies of Ehlers. BTSC is chartered by the State of Minnesota and authorized in Minnesota, Wisconsin, and Illinois to transact the business of a limited purpose trust company. BTSC provides paying agent services to debt issuers. EIP is a Registered Investment Advisor with the Securities and Exchange Commission. EIP assists issuers with the investment of bond proceeds or investing other issuer funds. This includes escrow bidding agent services. Issuers, such as the City, have or may retain BTSC and/or EIP to provide these services. If hired, BTSC and/or EIP would be retained by the City under an agreement separate from Ehlers.

## **INDEPENDENT AUDITORS**

The basic financial statements of the City for the fiscal year ended December 31, 2016 have been audited by Abdo Eick & Meyers, LLP, Mankato, Minnesota, independent auditors (the "Auditor"). The report of the Auditor, together with the basic financial statements, component units financial statements, and notes to the financial statements are attached hereto as "APPENDIX A – FINANCIAL STATEMENTS". The Auditor has not been engaged to perform and has not performed, since the date of its report included herein, any procedures on the financial statements addressed in that report. The Auditor also has not performed any procedures relating to this Preliminary Official Statement.

## **RISK FACTORS**

Following is a description of possible risks to holders of the Bonds without weighting as to probability. This description of risks is not intended to be all-inclusive, and there may be other risks not now perceived or listed here.

**Taxes:** The Bonds are general obligations of the City, the ultimate payment of which rests in the City's ability to levy and collect sufficient taxes to pay debt service should other revenue (special assessments) be insufficient. In the event of delayed billing, collection or distribution of property taxes, sufficient funds may not be available to the City in time to pay debt service when due.

**State Actions:** Many elements of local government finance, including the issuance of debt and the levy of property taxes, are controlled by state government. Future actions of the state may affect the overall financial condition of the City, the taxable value of property within the City, and the ability of the City to levy and collect property taxes.

**Future Changes in Law:** Various State and federal laws, regulations and constitutional provisions apply to the City and to the Bonds. The City can give no assurance that there will not be a change in or interpretation of any such applicable laws, regulations and provisions which would have a material effect on the City or the taxing authority of the City.

**Ratings; Interest Rates:** In the future, the City's credit rating may be reduced or withdrawn, or interest rates for this type of obligation may rise generally, either possibility resulting in a reduction in the value of the Bonds for resale prior to maturity.

**Tax Exemption:** If the federal government or the State of Minnesota taxes all or a portion of the interest on municipal obligations, directly or indirectly, or if there is a change in federal or state tax policy, the value of the Bonds may fall for purposes of resale. Noncompliance following the issuance of the Bonds with certain requirements of the Code and covenants of the Award Resolution may result in the inclusion of interest on the Bonds in gross income of the recipient for United States or in taxable net income of individuals, estates or trusts for State of Minnesota income tax purposes. No provision has been made for redemption of the Bonds, or for an increase in the interest rate on the Bonds, in the event that interest on the Bonds becomes subject to federal or State of Minnesota income taxation, retroactive to the date of issuance.

**Continuing Disclosure:** A failure by the City to comply with the Disclosure Undertaking for continuing disclosure (see "CONTINUING DISCLOSURE") will not constitute an event of default on the Bonds. Any such failure must be reported in accordance with the Rule and must be considered by any broker, dealer, or municipal securities dealer before recommending the purchase or sale of the Bonds in the secondary market. Such a failure may adversely affect the transferability and liquidity of the Bonds and their market price.

**State Economy; State Aids:** State of Minnesota cash flow problems could affect local governments and possibly increase property taxes.

**Book-Entry-Only System:** The timely credit of payments for principal and interest on the Bonds to the accounts of the Beneficial Owners of the Bonds may be delayed due to the customary practices, standing instructions or for other unknown reasons by DTC participants or indirect participants. Since the notice of redemption or other notices to holders of these obligations will be delivered by the City to DTC only, there may be a delay or failure by DTC, DTC participants or indirect participants to notify the Beneficial Owners of the Bonds.

**Economy:** A combination of economic, climatic, political or civil disruptions or terrorist actions outside of the control of the City, including loss of major taxpayers or major employers, could affect the local economy and result in reduced tax collections and/or increased demands upon local government. Real or perceived threats to the financial stability of the City may have an adverse effect on the value of the Bonds in the secondary market.

**Secondary Market for the Bonds:** No assurance can be given that a secondary market will develop for the purchase and sale of the Bonds or, if a secondary market exists, that such Bonds can be sold for any particular price. The underwriters are not obligated to engage in secondary market trading or to repurchase any of the Bonds at the request of the owners thereof. Prices of the Bonds as traded in the secondary market are subject to adjustment upward and downward in response to changes in the credit markets and other prevailing circumstances. No guarantee exists as to the future market value of the Bonds. Such market value could be substantially different from the original purchase price.

**Bankruptcy:** The rights and remedies of the holders may be limited by and are subject to the provisions of federal bankruptcy laws, to other laws, or equitable principles that may affect the enforcement of creditors' rights, to the exercise of judicial discretion in appropriate cases and to limitations on legal remedies against local governments. The opinion of Bond Counsel to be delivered with respect to the Bonds will be similarly qualified.

# VALUATIONS

## OVERVIEW

All non-exempt property is subject to taxation by local taxing districts. Exempt real property includes Indian lands, public property, and educational, religious and charitable institutions. Most personal property is exempt from taxation (except investor-owned utility mains, generating plants, etc.).

The valuation of property in Minnesota consists of three elements. (1) The estimated market value is set by city or county assessors. Not less than 20% of all real properties are to be appraised by local assessors each year. (2) The taxable market value is the estimated market value adjusted by all legislative exclusions. (3) The tax capacity (taxable) value of property is determined by class rates set by the State Legislature. The tax capacity rate varies according to the classification of the property. Tax capacity represents a percent of taxable market value.

The property tax rate for a local taxing jurisdiction is determined by dividing the total tax capacity or market value of property within the jurisdiction into the dollars to be raised from the levy. State law determines whether a levy is spread on tax capacity or market value. Major classifications and the percentages by which tax capacity is determined are:

| Type of Property                           | 2014/15                                                                                                                                                                                                        | 2015/16                                                                                                                                                                                                        | 2016/17                                                                                                                                                                                                        |
|--------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Residential homestead <sup>1</sup>         | First \$500,000 - 1.00%<br>Over \$500,000 - 1.25%                                                                                                                                                              | First \$500,000 - 1.00%<br>Over \$500,000 - 1.25%                                                                                                                                                              | First \$500,000 - 1.00%<br>Over \$500,000 - 1.25%                                                                                                                                                              |
| Agricultural homestead <sup>1</sup>        | First \$500,000 HGA - 1.00%<br>Over \$500,000 HGA - 1.25%<br>First \$1,900,000 - 0.50% <sup>2</sup><br>Over \$1,900,000 - 1.00% <sup>2</sup>                                                                   | First \$500,000 HGA - 1.00%<br>Over \$500,000 HGA - 1.25%<br>First \$2,140,000 - 0.50% <sup>2</sup><br>Over \$2,140,000 - 1.00% <sup>2</sup>                                                                   | First \$500,000 HGA - 1.00%<br>Over \$500,000 HGA - 1.25%<br>First \$2,050,000 - 0.50% <sup>2</sup><br>Over \$2,050,000 - 1.00% <sup>2</sup>                                                                   |
| Agricultural non-homestead                 | Land - 1.00% <sup>2</sup>                                                                                                                                                                                      | Land - 1.00% <sup>2</sup>                                                                                                                                                                                      | Land - 1.00% <sup>2</sup>                                                                                                                                                                                      |
| Seasonal recreational residential          | First \$500,000 - 1.00% <sup>3</sup><br>Over \$500,000 - 1.25% <sup>3</sup>                                                                                                                                    | First \$500,000 - 1.00% <sup>3</sup><br>Over \$500,000 - 1.25% <sup>3</sup>                                                                                                                                    | First \$500,000 - 1.00% <sup>3</sup><br>Over \$500,000 - 1.25% <sup>3</sup>                                                                                                                                    |
| Residential non-homestead:                 | 1 unit - 1st \$500,000 - 1.00%<br>Over \$500,000 - 1.25%<br>2-3 units - 1.25%<br>4 or more - 1.25%<br>Small City <sup>4</sup> - 1.25%<br>Affordable Rental:<br>First \$100,000 - .75%<br>Over \$100,000 - .25% | 1 unit - 1st \$500,000 - 1.00%<br>Over \$500,000 - 1.25%<br>2-3 units - 1.25%<br>4 or more - 1.25%<br>Small City <sup>4</sup> - 1.25%<br>Affordable Rental:<br>First \$106,000 - .75%<br>Over \$106,000 - .25% | 1 unit - 1st \$500,000 - 1.00%<br>Over \$500,000 - 1.25%<br>2-3 units - 1.25%<br>4 or more - 1.25%<br>Small City <sup>4</sup> - 1.25%<br>Affordable Rental:<br>First \$115,000 - .75%<br>Over \$115,000 - .25% |
| Industrial/Commercial/Utility <sup>5</sup> | First \$150,000 - 1.50%<br>Over \$150,000 - 2.00%                                                                                                                                                              | First \$150,000 - 1.50%<br>Over \$150,000 - 2.00%                                                                                                                                                              | First \$150,000 - 1.50%<br>Over \$150,000 - 2.00%                                                                                                                                                              |

<sup>1</sup> A residential property qualifies as "homestead" if it is occupied by the owner or a relative of the owner on the assessment date.

<sup>2</sup> Applies to land and buildings. Exempt from referendum market value tax.

<sup>3</sup> Exempt from referendum market value tax.

<sup>4</sup> Cities of 5,000 population or less and located entirely outside the seven-county metropolitan area and the adjacent nine-county area and whose boundaries are 15 miles or more from the boundaries of a Minnesota city with a population of over 5,000.

<sup>5</sup> The estimated market value of utility property is determined by the Minnesota Department of Revenue.

## CURRENT PROPERTY VALUATIONS

2016/17 Economic Market Value \$1,500,823,602<sup>1</sup>

### 2016/17 Assessor's Estimated Market Value

|                   | <b>Rice<br/>County</b> | <b>Dakota<br/>County</b> | <b>Total</b>           |
|-------------------|------------------------|--------------------------|------------------------|
| Real Estate       | \$1,189,664,500        | \$121,951,500            | \$1,311,616,000        |
| Personal Property | 10,447,600             | 123,900                  | 10,571,500             |
| Total Valuation   | <u>\$1,200,112,100</u> | <u>\$122,075,400</u>     | <u>\$1,322,187,500</u> |

### 2016/17 Net Tax Capacity

|                                                        | <b>Rice<br/>County</b> | <b>Dakota<br/>County</b> | <b>Total</b>        |
|--------------------------------------------------------|------------------------|--------------------------|---------------------|
| Real Estate                                            | \$12,929,157           | \$ 1,184,462             | \$14,113,619        |
| Personal Property                                      | 208,105                | 2,478                    | 210,583             |
| Net Tax Capacity                                       | <u>\$13,137,262</u>    | <u>\$ 1,186,940</u>      | <u>\$14,324,202</u> |
| Less: Captured Tax Increment Tax Capacity <sup>2</sup> | <u>(316,939)</u>       | <u>0</u>                 | <u>(316,939)</u>    |
| Adjusted Taxable Net Tax Capacity                      | <u>\$12,820,323</u>    | <u>\$ 1,186,940</u>      | <u>\$14,007,263</u> |

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<sup>1</sup> According to the Minnesota Department of Revenue, the Assessor's Estimated Market Value (the "AEMV") for the City of Northfield is about 87.53% of the actual selling prices of property most recently sold in the portion of the City in Rice County, and about 91.94% of the actual selling prices of property most recently sold in the portion of the City in Dakota County. The sales ratio was calculated by comparing the selling prices with the AEMV. Dividing the AEMV of real estate by the sales ratio and adding the AEMV of personal property and utility, railroads and minerals, if any, results in an Economic Market Value ("EMV") for the City of \$1,500,823,602.

<sup>2</sup> The captured tax increment value shown above represents the captured net tax capacity of tax increment financing districts in the City.

## 2016/17 NET TAX CAPACITY BY CLASSIFICATION

|                                        | <b>2016/17<br/>Net Tax Capacity</b> | <b>Percent of Total<br/>Net Tax Capacity</b> |
|----------------------------------------|-------------------------------------|----------------------------------------------|
| Residential homestead                  | \$ 8,282,558                        | 57.82%                                       |
| Agricultural                           | 51,482                              | 0.36%                                        |
| Commercial/industrial                  | 3,358,772                           | 23.45%                                       |
| Public utility                         | 58,204                              | 0.41%                                        |
| Railroad operating property            | 156,269                             | 1.09%                                        |
| Non-homestead residential              | 2,199,182                           | 15.35%                                       |
| Commercial & residential seasonal/rec. | 7,152                               | 0.05%                                        |
| Personal property                      | 210,583                             | 1.47%                                        |
| Total                                  | <u><u>\$14,324,202</u></u>          | <u><u>100.00%</u></u>                        |

## TREND OF VALUATIONS

| <b>Levy<br/>Year</b> | <b>Assessor's<br/>Estimated<br/>Market Value</b> | <b>Assessor's<br/>Taxable<br/>Market Value</b> | <b>Net Tax<br/>Capacity<sup>1</sup></b> | <b>Adjusted<br/>Taxable<br/>Net Tax<br/>Capacity<sup>2</sup></b> | <b>Percent +/- in<br/>Estimated<br/>Market Value</b> |
|----------------------|--------------------------------------------------|------------------------------------------------|-----------------------------------------|------------------------------------------------------------------|------------------------------------------------------|
| 2012/13              | \$1,122,949,800                                  | \$1,034,487,519                                | \$12,310,260                            | \$11,470,782                                                     | -9.14%                                               |
| 2013/14              | 1,134,820,400                                    | 1,044,117,469                                  | 12,129,067                              | 11,695,063                                                       | +1.06%                                               |
| 2014/15              | 1,202,202,700                                    | 1,116,888,966                                  | 13,019,003                              | 12,620,647                                                       | +5.94%                                               |
| 2015/16              | 1,230,567,100                                    | 1,149,964,743                                  | 13,359,977                              | 12,878,306                                                       | +2.36%                                               |
| 2016/17              | 1,322,187,500                                    | 1,239,408,896                                  | 14,324,202                              | 14,007,263                                                       | +7.45%                                               |

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<sup>1</sup> Net Tax Capacity includes tax increment values.

<sup>2</sup> Taxable Net Tax Capacity does not include tax increment values.

## LARGER TAXPAYERS

| <b>Taxpayer</b>                              | <b>Type of Property</b> | <b>2016/17<br/>Net Tax<br/>Capacity</b> | <b>Percent of<br/>City's Total<br/>Net Tax<br/>Capacity</b> |
|----------------------------------------------|-------------------------|-----------------------------------------|-------------------------------------------------------------|
| Malt O Meal Brands Company                   | Commercial              | \$ 710,016                              | 4.96%                                                       |
| Xcel Energy                                  | Utility                 | 534,870                                 | 3.73%                                                       |
| McLane Minnesota Inc.                        | Industrial              | 353,786                                 | 2.47%                                                       |
| Target Corp.                                 | Commercial              | 233,442                                 | 1.63%                                                       |
| Community Resource Bank                      | Commercial              | 190,396                                 | 1.33%                                                       |
| Hidden Valley Apts Ltd.                      | Residential             | 190,242                                 | 1.33%                                                       |
| Hayzin LLC                                   | Commercial              | 187,668                                 | 1.31%                                                       |
| Cardinal CG Company                          | Commercial/ Industrial  | 173,802                                 | 1.21%                                                       |
| Strobel & Werner Re Holding Co               | Industrial              | 173,308                                 | 1.21%                                                       |
| Allina Health System & c/o Tax<br>Department | Healthcare              | 168,868                                 | 1.18%                                                       |
| Total                                        |                         | <u>\$ 2,916,398</u>                     | <u>20.36%</u>                                               |

City's Total 2016/17 Net Tax Capacity      \$14,324,202

**Source:** Current Property Valuations, Net Tax Capacity by Classification, Trend of Valuations and Larger Taxpayers have been furnished by Rice and Dakota Counties.

## DEBT

### **DIRECT DEBT<sup>1</sup>** (includes the Bonds and the Concurrent Issue)

#### **General Obligation Debt (see schedules following)**

|                                                                                       |                             |
|---------------------------------------------------------------------------------------|-----------------------------|
| Total g.o. debt being paid from revenues                                              | \$ 4,595,000                |
| Total g.o. debt being paid from tax increment revenues*                               | 539,000                     |
| Total g.o. debt being paid from revenues and taxes                                    | 695,000                     |
| Total g.o. debt being paid from special assessments and taxes*                        | 2,745,000                   |
| Total g.o. debt being paid from revenues, special assessments, and taxes              | 6,820,000                   |
| Total g.o. debt being paid from special assessments, tax abatement revenues and taxes | 2,440,000                   |
| Total General Obligation Debt*                                                        | <u><u>\$ 17,834,000</u></u> |

#### **Lease Purchase Obligations (see schedule following)<sup>2</sup>**

|                                                                             |                            |
|-----------------------------------------------------------------------------|----------------------------|
| Total lease purchase obligations paid by annual appropriations <sup>3</sup> | <u><u>\$ 5,565,000</u></u> |
|-----------------------------------------------------------------------------|----------------------------|

#### **Revenue Debt (see schedule following)**

|                                                                   |                             |
|-------------------------------------------------------------------|-----------------------------|
| Total revenue debt being paid from hospital revenues <sup>4</sup> | <u><u>\$ 31,305,774</u></u> |
|-------------------------------------------------------------------|-----------------------------|

\*Preliminary, subject to change.

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<sup>1</sup> Outstanding debt is as of the dated date of the Bonds.

<sup>2</sup> Computers and copiers have not been included, however, information related to these leases can be reviewed in the audit.

<sup>3</sup> Non-general obligation debt has not been included in the debt ratios.

<sup>4</sup> The Northfield Municipal Hospital board of directors is appointed by the City Council, and as such is reported as a discretely presented enterprise fund within the City's Comprehensive Audited Financial Statements. The Hospital has its own budget review and prepares its own financial statements. The outstanding bonded indebtedness is the hospital's debt and is not an obligation of the City.

**CITY OF NORTHFIELD, MINNESOTA**  
**Schedule of Bonded Indebtedness**  
**General Obligation Debt Being Paid From Revenues**  
**(As of 9/7/17)**

**Refunding 1)**  
**Series 2013B**

| Fiscal Year<br>Ending | Dated<br>Amount | Maturity | 8/08/13<br>\$8,920,000 |          | 8/20      |          | Total<br>Principal | Total<br>Interest | Total<br>P & I | Principal<br>Outstanding | % Paid  | Fiscal Year<br>Ending |
|-----------------------|-----------------|----------|------------------------|----------|-----------|----------|--------------------|-------------------|----------------|--------------------------|---------|-----------------------|
|                       |                 |          | Principal              | Interest | Principal | Interest |                    |                   |                |                          |         |                       |
| 2017                  |                 |          | 0                      | 54,486   |           |          | 0                  | 54,486            | 54,486         | 4,595,000                | 0.00%   | 2017                  |
| 2018                  |                 |          | 1,110,000              | 88,438   |           |          | 1,110,000          | 88,438            | 1,198,438      | 3,485,000                | 24.16%  | 2018                  |
| 2019                  |                 |          | 1,135,000              | 62,900   |           |          | 1,135,000          | 62,900            | 1,197,900      | 2,350,000                | 48.86%  | 2019                  |
| 2020                  |                 |          | 1,160,000              | 33,320   |           |          | 1,160,000          | 33,320            | 1,193,320      | 1,190,000                | 74.10%  | 2020                  |
| 2021                  |                 |          | 1,190,000              |          |           |          | 1,190,000          | 0                 | 1,190,000      | 0                        | 100.00% | 2021                  |
|                       |                 |          | 4,595,000              | 239,144  |           |          | 4,595,000          | 239,144           | 4,834,144      |                          |         |                       |

1) This issue refunded the 2014 through 2021 principal installments of the City's \$18,390,072 Minnesota Public Facilities Authority Clean Water Revolving Fund Loan of 2000, dated April 25, 2000.

**CITY OF NORTHFIELD, MINNESOTA**  
**Schedule of Bonded Indebtedness**  
**General Obligation Debt Being Paid From Tax Increment Revenues**  
**(As of 9/7/17)**

| Tax Increment<br>Series 2002 |                      | Taxable Tax<br>Increment Refunding 1)<br>Series 2017B |           |                       |  |
|------------------------------|----------------------|-------------------------------------------------------|-----------|-----------------------|--|
| Dated<br>Amount              | 8/01/02<br>\$140,000 | 9/07/17<br>\$465,000*                                 |           |                       |  |
| Maturity                     | 12/15                | 2/01                                                  |           |                       |  |
| Fiscal Year<br>Ending        | Principal            | Interest                                              | Principal | Estimated<br>Interest |  |
| 2017                         | 6,500                | 1,910                                                 | 0         | 0                     |  |
| 2018                         | 6,500                | 3,495                                                 | 60,000    | 8,813                 |  |
| 2019                         | 6,500                | 3,170                                                 | 55,000    | 8,884                 |  |
| 2020                         | 7,000                | 2,842                                                 | 55,000    | 7,866                 |  |
| 2021                         | 7,000                | 2,485                                                 | 55,000    | 6,725                 |  |
| 2022                         | 7,000                | 2,124                                                 | 60,000    | 5,415                 |  |
| 2023                         | 7,000                | 1,764                                                 | 60,000    | 3,975                 |  |
| 2024                         | 7,000                | 1,400                                                 | 60,000    | 2,445                 |  |
| 2025                         | 7,000                | 1,036                                                 | 60,000    | 825                   |  |
| 2026                         | 7,000                | 668                                                   |           |                       |  |
| 2027                         | 5,500                | 297                                                   |           |                       |  |
|                              | 74,000               | 21,188                                                | 465,000   | 44,948                |  |
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\*Preliminary, subject to change.

- 1) This issue will refund the 2019 through 2022 maturities of the City's \$1,050,000 Taxable General Obligation Tax Increment Bonds, Series 2007D, dated August 1, 1999.

**CITY OF NORTHFIELD, MINNESOTA**  
**Schedule of Bonded Indebtedness**  
**General Obligation Debt Being Paid From Revenues and Taxes**  
**(As of 9/7/17)**

**G.O. Bonds 1)**  
**Series 2012C**

| Fiscal Year<br>Ending | Dated<br>Amount | Maturity | 12/27/12  |          | Total<br>Principal | Total<br>Interest | Total<br>P & I | Principal<br>Outstanding | % Paid  | Fiscal Year<br>Ending |  |
|-----------------------|-----------------|----------|-----------|----------|--------------------|-------------------|----------------|--------------------------|---------|-----------------------|--|
|                       |                 |          | Principal | Interest |                    |                   |                |                          |         |                       |  |
| 2018                  |                 | 2/01     | 280,000   | 11,100   | 280,000            | 11,100            | 291,100        | 415,000                  | 40.29%  | 2018                  |  |
| 2019                  |                 |          | 285,000   | 5,450    | 285,000            | 5,450             | 290,450        | 130,000                  | 81.29%  | 2019                  |  |
| 2020                  |                 |          | 40,000    | 2,200    | 40,000             | 2,200             | 42,200         | 90,000                   | 87.05%  | 2020                  |  |
| 2021                  |                 |          | 45,000    | 1,350    | 45,000             | 1,350             | 46,350         | 45,000                   | 93.53%  | 2021                  |  |
| 2022                  |                 |          | 45,000    | 450      | 45,000             | 450               | 45,450         | 0                        | 100.00% | 2022                  |  |
|                       |                 |          | 695,000   | 20,550   | 695,000            | 20,550            | 715,550        |                          |         |                       |  |

- 1) A portion of this issue refunded the 2014 through 2022 maturities of the City's \$2,245,000 General Obligation Revenue Bonds, Series 2004B, dated April 28, 2004.
- A portion of this issue is subject to the legal debt limit (Equipment Certificate Portion currently outstanding in the principal amount of \$200,000).

**CITY OF NORTHFIELD, MINNESOTA**  
**Schedule of Bonded Indebtedness**  
**General Obligation Debt Being Paid From Special Assessments and Taxes**  
**(As of 9/7/17)**

| Dated Amount       | Improvement Series 2011A |          | Improvement Series 2012A |          | Improvement Series 2013A |          | Improvement Series 2017A |                    | Fiscal Year Ending | Total Principal | Total Interest | Total P & I | Principal Outstanding | % Paid | Fiscal Year Ending |
|--------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|--------------------|--------------------|-----------------|----------------|-------------|-----------------------|--------|--------------------|
|                    | 7/14/11<br>\$1,205,000   | 2/01     | 7/12/12<br>\$965,000     | 2/01     | 8/08/13<br>\$830,000     | 2/01     | 9/07/17<br>\$970,000*    | 2/01               |                    |                 |                |             |                       |        |                    |
| Maturity           |                          |          |                          |          |                          |          |                          |                    |                    |                 |                |             |                       |        |                    |
| Fiscal Year Ending | Principal                | Interest | Principal                | Interest | Principal                | Interest | Principal                | Estimated Interest |                    |                 |                |             |                       |        |                    |
| 2018               | 115,000                  | 14,055   | 95,000                   | 9,429    | 80,000                   | 16,950   | 0                        | 16,452             | 290,000            | 56,886          | 346,886        | 2,455,000   | 10.56%                | 2018   |                    |
| 2019               | 120,000                  | 11,555   | 95,000                   | 8,146    | 85,000                   | 14,875   | 95,000                   | 17,686             | 395,000            | 52,263          | 447,263        | 2,060,000   | 24.95%                | 2019   |                    |
| 2020               | 125,000                  | 8,643    | 95,000                   | 6,650    | 85,000                   | 12,325   | 100,000                  | 16,393             | 405,000            | 44,010          | 449,010        | 1,655,000   | 39.71%                | 2020   |                    |
| 2021               | 125,000                  | 5,393    | 95,000                   | 4,940    | 85,000                   | 9,775    | 100,000                  | 14,893             | 405,000            | 35,000          | 440,000        | 1,250,000   | 54.46%                | 2021   |                    |
| 2022               | 130,000                  | 1,853    | 95,000                   | 3,064    | 85,000                   | 7,225    | 100,000                  | 13,243             | 410,000            | 25,384          | 435,384        | 840,000     | 69.40%                | 2022   |                    |
| 2023               |                          |          | 95,000                   | 1,021    | 85,000                   | 4,463    | 100,000                  | 11,493             | 280,000            | 16,976          | 296,976        | 560,000     | 79.60%                | 2023   |                    |
| 2024               |                          |          |                          |          | 85,000                   | 1,488    | 95,000                   | 9,643              | 180,000            | 11,130          | 191,130        | 380,000     | 86.16%                | 2024   |                    |
| 2025               |                          |          |                          |          |                          |          | 95,000                   | 7,695              | 95,000             | 7,695           | 102,695        | 285,000     | 89.62%                | 2025   |                    |
| 2026               |                          |          |                          |          |                          |          | 95,000                   | 5,629              | 95,000             | 5,629           | 100,629        | 190,000     | 93.08%                | 2026   |                    |
| 2027               |                          |          |                          |          |                          |          | 95,000                   | 3,444              | 95,000             | 3,444           | 98,444         | 95,000      | 96.54%                | 2027   |                    |
| 2028               |                          |          |                          |          |                          |          | 95,000                   | 1,164              | 95,000             | 1,164           | 96,164         | 0           | 100.00%               | 2028   |                    |
|                    | 615,000                  | 41,498   | 570,000                  | 33,250   | 590,000                  | 67,100   | 970,000                  | 117,732            | 2,745,000          | 259,580         | 3,004,580      |             |                       |        |                    |

\*Preliminary, subject to change

**CITY OF NORTHFIELD, MINNESOTA**  
**Schedule of Bonded Indebtedness**  
**General Obligation Debt Being Paid From Revenues, Special Assessments and Taxes**  
**(As of 9/7/17)**

| Dated Amount       | Improvement & Utility Series 2007A |          | G.O. Bonds 1) Series 2009A |          | G.O. Bonds Series 2010A |          | G.O. Bonds 2) Series 2015A |          | G.O. Bonds Series 2016C |          | Fiscal Year Ending | % Paid         | Fiscal Year Ending |                       |         |      |
|--------------------|------------------------------------|----------|----------------------------|----------|-------------------------|----------|----------------------------|----------|-------------------------|----------|--------------------|----------------|--------------------|-----------------------|---------|------|
|                    | 10/24/07                           | 2/01     | 12/28/09                   | 2/01     | 12/28/10                | 2/01     | 11/3/15                    | 2/01     | 9/15/16                 | 2/01     |                    |                |                    |                       |         |      |
| \$3,295,000        |                                    |          | \$4,300,000                |          | \$2,305,000             |          | \$2,535,000                |          | \$2,610,000             |          |                    |                |                    |                       |         |      |
| Maturity           | 2/01                               |          | 2/01                       |          | 2/01                    |          | 2/01                       |          | 2/01                    |          |                    |                |                    |                       |         |      |
| Fiscal Year Ending | Principal                          | Interest | Principal                  | Interest | Principal               | Interest | Principal                  | Interest | Principal               | Interest | Total Principal    | Total Interest | Total P & I        | Principal Outstanding |         |      |
| 2018               | 430,000                            | 8,600    | 245,000                    | 10,575   | 215,000                 | 31,435   | 410,000                    | 35,200   | 300,000                 | 47,583   | 1,600,000          | 133,393        | 1,733,393          | 5,220,000             | 23.46%  | 2018 |
| 2019               |                                    |          | 115,000                    | 5,175    | 220,000                 | 26,320   | 415,000                    | 26,950   | 320,000                 | 41,383   | 1,070,000          | 99,828         | 1,169,828          | 4,150,000             | 39.15%  | 2019 |
| 2020               |                                    |          | 115,000                    | 1,725    | 220,000                 | 20,380   | 330,000                    | 19,500   | 325,000                 | 34,933   | 990,000            | 76,538         | 1,066,538          | 3,160,000             | 53.67%  | 2020 |
| 2021               |                                    |          |                            |          | 225,000                 | 13,815   | 160,000                    | 14,600   | 340,000                 | 28,283   | 725,000            | 56,698         | 781,698            | 2,435,000             | 64.30%  | 2021 |
| 2022               |                                    |          |                            |          | 55,000                  | 9,450    | 160,000                    | 11,400   | 340,000                 | 21,483   | 555,000            | 42,333         | 597,333            | 1,880,000             | 72.43%  | 2022 |
| 2023               |                                    |          |                            |          | 55,000                  | 7,470    | 160,000                    | 8,200    | 190,000                 | 16,183   | 405,000            | 31,853         | 436,853            | 1,475,000             | 78.37%  | 2023 |
| 2024               |                                    |          |                            |          | 60,000                  | 5,400    | 165,000                    | 4,950    | 190,000                 | 12,383   | 415,000            | 22,733         | 437,733            | 1,060,000             | 84.46%  | 2024 |
| 2025               |                                    |          |                            |          | 60,000                  | 3,240    | 165,000                    | 1,650    | 200,000                 | 8,483    | 425,000            | 13,373         | 438,373            | 635,000               | 90.69%  | 2025 |
| 2026               |                                    |          |                            |          | 60,000                  |          | 170,000                    | 1,828    | 200,000                 | 4,933    | 430,000            | 7,840          | 437,840            | 205,000               | 96.99%  | 2026 |
| 2027               |                                    |          |                            |          |                         |          |                            |          | 205,000                 | 1,691    | 205,000            | 1,691          | 206,691            | 0                     | 100.00% | 2027 |
|                    | 430,000                            | 8,600    | 475,000                    | 17,475   | 1,170,000               | 118,590  | 2,135,000                  | 124,278  | 2,610,000               | 217,334  | 6,820,000          | 486,276        | 7,306,276          |                       |         |      |

1) A portion of this issue refunded the 2011 through 2018 maturities of the City's \$1,510,000 General Obligation Storm Water Revenue Bonds, Series 2002B, dated August 1, 2002.

2) This issue refunded the 2017 through 2020 maturities of the City's \$2,185,000 General Obligation Utility Revenue Refunding Bonds, Series 2007C, dated November 7, 2007, and the 2016 through 2020 maturities of the City's \$1,530,000 General Obligation Bonds, Series 2008B, dated December 18, 2008.

**CITY OF NORTHFIELD, MINNESOTA**  
**Schedule of Bonded Indebtedness**  
**General Obligation Debt Being Paid From Special Assessments, Tax Abatement Revenues & Taxes**  
**(As of 9/7/17)**

**G.O. Bonds 1)**  
**Series 2014A**

| Dated<br>Amount       | 9/3/14<br>\$3,210,000 |          |                    |                   |                |                          |         |                       |  |
|-----------------------|-----------------------|----------|--------------------|-------------------|----------------|--------------------------|---------|-----------------------|--|
| Maturity              | 2/01                  |          |                    |                   |                |                          |         |                       |  |
| Fiscal Year<br>Ending | Principal             | Interest | Total<br>Principal | Total<br>Interest | Total<br>P & I | Principal<br>Outstanding | % Paid  | Fiscal Year<br>Ending |  |
| 2018                  | 315,000               | 54,675   | 315,000            | 54,675            | 369,675        | 2,125,000                | 12.91%  | 2018                  |  |
| 2019                  | 315,000               | 47,981   | 315,000            | 47,981            | 362,981        | 1,810,000                | 25.82%  | 2019                  |  |
| 2020                  | 325,000               | 40,781   | 325,000            | 40,781            | 365,781        | 1,485,000                | 39.14%  | 2020                  |  |
| 2021                  | 325,000               | 33,063   | 325,000            | 33,063            | 358,063        | 1,160,000                | 52.46%  | 2021                  |  |
| 2022                  | 335,000               | 24,813   | 335,000            | 24,813            | 359,813        | 825,000                  | 66.19%  | 2022                  |  |
| 2023                  | 345,000               | 16,313   | 345,000            | 16,313            | 361,313        | 480,000                  | 80.33%  | 2023                  |  |
| 2024                  | 355,000               | 7,563    | 355,000            | 7,563             | 362,563        | 125,000                  | 94.88%  | 2024                  |  |
| 2025                  | 125,000               | 1,563    | 125,000            | 1,563             | 126,563        | 0                        | 100.00% | 2025                  |  |
|                       | 2,440,000             | 226,750  | 2,440,000          | 226,750           | 2,666,750      |                          |         |                       |  |

1) This issue refunded the 2015 through 2025 maturities of the Economic Development Authority's \$3,210,000 Public Project Revenue Bonds, Series 2006A, dated 7/18/06.

**CITY OF NORTHFIELD, MINNESOTA**  
**Schedule of Bonded Indebtedness**  
**Non-General Obligation Debt Being Paid From Annual Appropriations**  
**(As of 9/7/17)**

**Cert. of Participation**  
**Series 2012B**

| Dated<br>Amount       | 9/18/12<br>\$6,280,000 |           |                    |                   |                |                          |         |                       |  |  |  |
|-----------------------|------------------------|-----------|--------------------|-------------------|----------------|--------------------------|---------|-----------------------|--|--|--|
| Maturity              | 4/01                   |           |                    |                   |                |                          |         |                       |  |  |  |
| Fiscal Year<br>Ending | Principal              | Interest  | Total<br>Principal | Total<br>Interest | Total<br>P & I | Principal<br>Outstanding | % Paid  | Fiscal Year<br>Ending |  |  |  |
| 2017                  | 0                      | 72,580    | 0                  | 72,580            | 72,580         | 5,295,000                | 0.00%   | 2017                  |  |  |  |
| 2018                  | 275,000                | 142,960   | 275,000            | 142,960           | 417,960        | 5,020,000                | 5.19%   | 2018                  |  |  |  |
| 2019                  | 280,000                | 137,960   | 280,000            | 137,960           | 417,960        | 4,740,000                | 10.48%  | 2019                  |  |  |  |
| 2020                  | 285,000                | 132,168   | 285,000            | 132,168           | 417,168        | 4,455,000                | 15.86%  | 2020                  |  |  |  |
| 2021                  | 290,000                | 125,840   | 290,000            | 125,840           | 415,840        | 4,165,000                | 21.34%  | 2021                  |  |  |  |
| 2022                  | 300,000                | 118,905   | 300,000            | 118,905           | 418,905        | 3,865,000                | 27.01%  | 2022                  |  |  |  |
| 2023                  | 305,000                | 111,493   | 305,000            | 111,493           | 416,493        | 3,560,000                | 32.77%  | 2023                  |  |  |  |
| 2024                  | 310,000                | 103,650   | 310,000            | 103,650           | 413,650        | 3,250,000                | 38.62%  | 2024                  |  |  |  |
| 2025                  | 320,000                | 95,380    | 320,000            | 95,380            | 415,380        | 2,930,000                | 44.66%  | 2025                  |  |  |  |
| 2026                  | 330,000                | 86,603    | 330,000            | 86,603            | 416,603        | 2,600,000                | 50.90%  | 2026                  |  |  |  |
| 2027                  | 340,000                | 77,220    | 340,000            | 77,220            | 417,220        | 2,260,000                | 57.32%  | 2027                  |  |  |  |
| 2028                  | 350,000                | 67,213    | 350,000            | 67,213            | 417,213        | 1,910,000                | 63.93%  | 2028                  |  |  |  |
| 2029                  | 360,000                | 56,650    | 360,000            | 56,650            | 416,650        | 1,550,000                | 70.73%  | 2029                  |  |  |  |
| 2030                  | 370,000                | 44,775    | 370,000            | 44,775            | 414,775        | 1,180,000                | 77.71%  | 2030                  |  |  |  |
| 2031                  | 380,000                | 31,650    | 380,000            | 31,650            | 411,650        | 800,000                  | 84.89%  | 2031                  |  |  |  |
| 2032                  | 395,000                | 18,828    | 395,000            | 18,828            | 413,828        | 405,000                  | 92.35%  | 2032                  |  |  |  |
| 2033                  | 405,000                | 6,328     | 405,000            | 6,328             | 411,328        | 0                        | 100.00% | 2033                  |  |  |  |
|                       | 5,295,000              | 1,430,201 | 5,295,000          | 1,430,201         | 6,725,201      |                          |         |                       |  |  |  |

**CITY OF NORTHFIELD, MINNESOTA**  
**Schedule of Bonded Indebtedness**  
**Non-General Obligation Debt Being Paid From Hospital Revenues 1)**  
**(As of 9/7/17)**

| Fiscal Year<br>Ending | Hospital Rev Bonds<br>Series 2015B |                         |           | Hospital Refunding 2)<br>Series 2016A |                                |           | Hospital<br>Series 2016B       |            |           | Total<br>P & I | Principal<br>Outstanding | % Paid  | Fiscal Year<br>Ending |
|-----------------------|------------------------------------|-------------------------|-----------|---------------------------------------|--------------------------------|-----------|--------------------------------|------------|-----------|----------------|--------------------------|---------|-----------------------|
|                       | Dated<br>Amount                    | Maturity                | Interest  | 8/05/16                               |                                | 8/05/16   |                                | Interest   |           |                |                          |         |                       |
|                       |                                    |                         |           | Principal                             | Interest                       | Principal | Interest                       |            |           |                |                          |         |                       |
|                       |                                    | 12/29/15<br>\$8,405,000 |           |                                       | \$22,375,000                   |           | \$2,625,000                    |            |           |                |                          |         |                       |
|                       |                                    | 12/31                   |           |                                       | Monthly<br>Final Maturity 8/01 |           | Monthly<br>Final Maturity 8/01 |            |           |                |                          |         |                       |
| 2017                  |                                    | 470,000                 | 115,177   | 315,469                               | 224,261                        | 37,018    | 26,310                         | 822,487    | 365,748   | 1,188,235      | 30,633,748               | 2.61%   | 2017                  |
| 2018                  |                                    | 485,000                 | 216,125   | 1,282,240                             | 515,180                        | 150,461   | 60,439                         | 1,917,701  | 791,744   | 2,709,445      | 28,716,047               | 8.71%   | 2018                  |
| 2019                  |                                    | 495,000                 | 201,523   | 1,315,453                             | 481,967                        | 154,359   | 56,541                         | 1,964,811  | 740,031   | 2,704,843      | 26,751,236               | 14.96%  | 2019                  |
| 2020                  |                                    | 510,000                 | 186,548   | 1,349,526                             | 447,894                        | 158,357   | 52,543                         | 2,017,883  | 686,985   | 2,704,868      | 24,733,352               | 21.37%  | 2020                  |
| 2021                  |                                    | 525,000                 | 171,127   | 1,384,482                             | 412,938                        | 162,459   | 48,441                         | 2,071,941  | 632,505   | 2,704,447      | 22,661,411               | 27.96%  | 2021                  |
| 2022                  |                                    | 540,000                 | 155,258   | 1,420,344                             | 377,076                        | 166,667   | 44,233                         | 2,127,011  | 576,567   | 2,703,578      | 20,534,400               | 34.72%  | 2022                  |
| 2023                  |                                    | 560,000                 | 138,868   | 1,457,135                             | 340,285                        | 170,984   | 39,916                         | 2,188,118  | 519,070   | 2,707,188      | 18,346,282               | 41.68%  | 2023                  |
| 2024                  |                                    | 575,000                 | 121,957   | 1,494,878                             | 302,542                        | 175,413   | 34,487                         | 2,245,291  | 458,986   | 2,704,276      | 16,100,991               | 48.81%  | 2024                  |
| 2025                  |                                    | 3,805,000               | 56,695    | 1,533,599                             | 263,821                        | 179,956   | 30,944                         | 5,518,556  | 351,459   | 5,870,015      | 10,582,436               | 66.36%  | 2025                  |
| 2026                  |                                    |                         |           | 1,573,323                             | 224,097                        | 184,618   | 26,282                         | 1,757,941  | 250,379   | 2,008,320      | 8,824,495                | 71.95%  | 2026                  |
| 2027                  |                                    |                         |           | 1,614,076                             | 183,344                        | 189,400   | 21,500                         | 1,803,476  | 204,844   | 2,008,320      | 7,021,019                | 77.68%  | 2027                  |
| 2028                  |                                    |                         |           | 1,655,885                             | 141,535                        | 194,306   | 16,594                         | 1,850,191  | 158,129   | 2,008,320      | 5,170,828                | 83.56%  | 2028                  |
| 2029                  |                                    |                         |           | 1,698,776                             | 98,644                         | 199,339   | 11,561                         | 1,898,115  | 110,205   | 2,008,320      | 3,272,713                | 89.60%  | 2029                  |
| 2030                  |                                    |                         |           | 1,742,779                             | 54,641                         | 204,502   | 6,398                          | 1,947,281  | 61,039    | 2,008,320      | 1,325,432                | 95.79%  | 2030                  |
| 2031                  |                                    |                         |           | 1,186,718                             | 11,420                         | 138,714   | 1,331                          | 1,325,432  | 12,751    | 1,338,183      | 0                        | 100.00% | 2031                  |
|                       |                                    | 7,965,000               | 1,363,276 | 21,024,684                            | 4,079,644                      | 2,466,551 | 477,521                        | 31,456,235 | 5,920,441 | 37,376,675     |                          |         |                       |

1) The Northfield Municipal Hospital board of directors is appointed by the City Council, and as such is reported as a discretely presented enterprise fund within the City's Comprehensive Audited Financial Statements. The Hospital has its own budget review and prepares its own financial statements. The outstanding bonded indebtedness is the hospital's debt and is not an obligation of the City.

2) This issue refunded the 2016 through 2031 maturities of the City's \$31,930,000 Hospital Revenue Bonds, Series 2006, dated August 2, 2006.

## DEBT LIMIT (includes the Bonds and the Concurrent Obligations)

The statutory limit on debt of Minnesota municipalities other than school districts or cities of the first class (Minnesota Statutes, Section 475.53, subd. 1) is 3% of the Assessor's Estimated Market Value of all taxable property within its boundaries. "Net debt" (Minnesota Statutes, Section 475.51, subd. 4) is the amount remaining after deducting from gross debt: (1) obligations payable wholly or partly from special assessments levied against benefitted property (includes the Series 2017A Bonds); (2) warrants or orders having no definite or fixed maturity; (3) obligations issued to finance any public revenue producing convenience; (4) obligations issued to create or maintain a permanent improvement revolving fund; (5) funds held as sinking funds for payment of principal and interest on debt other than those deductible under 1-4 above; and (6) other obligations which are not to be included in computing the net debt of a municipality under the provisions of the law authorizing their issuance.

|                                                                               |                      |
|-------------------------------------------------------------------------------|----------------------|
| 2016/17 Assessor's Estimated Market Value                                     | \$1,322,187,500      |
| Multiply by 3%                                                                | 0.03                 |
| Statutory Debt Limit                                                          | \$ 39,665,625        |
| Less: Long-Term Debt Outstanding Being Paid Solely from Taxes <sup>1</sup>    | (830,000)            |
| Less: Long-Term Debt Outstanding Being Paid Solely from Annual Appropriations | (5,295,000)          |
| Unused Debt Limit                                                             | <u>\$ 33,540,625</u> |

## OVERLAPPING DEBT<sup>2</sup>

| Taxing District                        | 2016/17<br>Taxable Net<br>Tax Capacity | % In<br>City | Total<br>G.O. Debt <sup>3</sup> | City's<br>Proportionate<br>Share |
|----------------------------------------|----------------------------------------|--------------|---------------------------------|----------------------------------|
| Rice County                            | \$58,313,091                           | 21.9853%     | \$20,834,000                    | \$ 4,580,417                     |
| Dakota County                          | 420,417,622                            | 0.2823%      | 19,405,000                      | 54,780                           |
| I.S.D. No. 659 (Northfield)            | 26,047,824                             | 53.7752%     | 33,000,000 <sup>4</sup>         | 17,745,816                       |
| City's Share of Total Overlapping Debt |                                        |              |                                 | <u>\$22,381,014</u>              |

<sup>1</sup> Includes the Equipment Certificate portion of the City's \$1,640,000 General Obligation Bonds, Series 2012C, which is payable entirely from taxes (\$200,000 principal currently outstanding); and the Equipment Portion of the City's \$2,610,000 General Obligation Bonds, Series 2016C which is payable entirely from taxes (\$510,000 principal currently outstanding).

<sup>2</sup> Overlapping debt is as of the dated date of the Bonds. Only those taxing jurisdictions with general obligation debt outstanding are included in this section. Does **not** include non-general obligation debt, self-supporting general obligation revenue debt, short-term general obligation debt, or general obligation tax/aid anticipation certificates of indebtedness.

<sup>3</sup> Outstanding debt is based on information in official statements obtained on EMMA and the Municipal Advisor's records.

<sup>4</sup> Based upon the long term facilities maintenance revenue formula and current statistics, the District anticipates a portion of this debt will be paid by the State of Minnesota.

## DEBT RATIOS

|                                                          |                             | <b>Debt/Economic<br/>Market Value<br/>(\$1,500,823,602)</b> | <b>Debt/<br/>Current<br/>Population<br/>Estimate<br/>(20,309)</b> |
|----------------------------------------------------------|-----------------------------|-------------------------------------------------------------|-------------------------------------------------------------------|
| <b>G.O. Debt</b>                                         |                             |                                                             |                                                                   |
| Direct G.O. Debt Being Paid From:                        |                             |                                                             |                                                                   |
| Revenues                                                 | \$ 4,595,000                |                                                             |                                                                   |
| Tax Increment Revenues                                   | 539,000                     |                                                             |                                                                   |
| Revenues & Taxes                                         | 695,000                     |                                                             |                                                                   |
| Special Assessments & Taxes                              | 2,745,000                   |                                                             |                                                                   |
| Revenues, Special Assessments & Taxes                    | 6,820,000                   |                                                             |                                                                   |
| Special Assessments, Tax Abatement Revenues & Taxes      | 2,440,000                   |                                                             |                                                                   |
| Total General Obligation Debt*                           | <u>\$ 17,834,000</u>        |                                                             |                                                                   |
| Less: G.O. Debt Paid Entirely from Revenues <sup>1</sup> | <u>(7,490,000)</u>          |                                                             |                                                                   |
| Tax Supported General Obligation Debt*                   | <u><u>\$ 10,779,000</u></u> | 0.72%                                                       | \$530.75                                                          |
| City's Share of Total Overlapping Debt                   | <u>\$ 22,381,014</u>        | <u>1.49%</u>                                                | <u>\$1,102.02</u>                                                 |
| Total*                                                   | <u><u>\$ 33,160,014</u></u> | <u><u>2.21%</u></u>                                         | <u><u>\$1,632.77</u></u>                                          |

\*Preliminary, subject to change.

## DEBT PAYMENT HISTORY

The City has no record of default in the payment of principal and interest on its debt.

---

<sup>1</sup> Debt service on the City's general obligation revenue debt is being paid entirely from revenues and therefore is considered self-supporting debt. Includes portions of the following issues, which are payable entirely from revenues: \$3,295,000 General Obligation Improvement and Utility Revenue Bonds, Series 2007A (\$165,000 principal currently outstanding); \$4,300,000 General Obligation Bonds, Series 2009A (\$125,000 principal currently outstanding); \$2,305,000 General Obligation Bonds, Series 2010A (\$490,000 principal currently outstanding); \$1,640,000 General Obligation Bonds, Series 2012C (\$495,000 principal currently outstanding); \$2,535,000 General Obligation Bonds, Series 2015A (\$400,000 and \$35,000 principal currently outstanding) and the Waste Water Revenue and Storm Water Portion of the City's \$2,610,000 General Obligation Bonds, Series 2016C (\$1,075,000 and \$110,000 principal currently outstanding).

## **FUTURE FINANCING**

The City plans to issue approximately \$3,200,000 in General Obligation Capital Improvement Bonds in early 2018 to finance a new fire facility on behalf of the Northfield Area Fire Protection and Rescue Services ("NAFRS"), a municipal joint powers association between the City of Northfield, City of Dundas, and a joint group of local townships comprised of Bridgewater Township, Northfield Township, Webster Township, Forest Township, Waterford Township, Sciota Township, and Greenvale Township.

## TAX RATES, LEVIES AND COLLECTIONS

### TAX LEVIES AND COLLECTIONS

| Tax Year | Net Tax Levy <sup>1</sup> | Total Collected Following Year | Collected to Date <sup>2</sup> | % Collected |
|----------|---------------------------|--------------------------------|--------------------------------|-------------|
| 2012/13  | \$ 7,338,512              | \$ 7,403,927                   | \$ 7,336,584                   | 99.97%      |
| 2013/14  | 7,333,784                 | 7,376,297                      | 7,327,865                      | 99.92%      |
| 2014/15  | 7,379,154                 | 7,414,704                      | 7,386,876                      | 100.00%     |
| 2015/16  | 7,645,491                 | 7,674,943                      | 7,669,017                      | 100.00%     |
| 2016/17  | 7,791,349                 | In process of collection       |                                |             |

Property taxes are collected in two installments in Minnesota--the first by May 15 and the second by October 15.<sup>3</sup> Mobile home taxes are collectible in full by August 31. Minnesota Statutes require that levies (taxes and special assessments) for debt service be at least 105% of the actual debt service requirements to allow for delinquencies.

### TAX CAPACITY RATES<sup>4</sup>

|                             | 2012/13 | 2013/14 | 2014/15 | 2015/16  | 2016/17 |
|-----------------------------|---------|---------|---------|----------|---------|
| Rice County                 | 40.021% | 40.179% | 40.545% | 42.535%  | 41.566% |
| Dakota County               | 30.461% | 31.827% | 26.875% | 25.941%  | 25.411% |
| City of Northfield          | 61.900% | 59.790% | 56.750% | 57.550%  | 55.667% |
| I.S.D. No. 659 (Northfield) | 38.424% | 36.401% | 34.055% | 32.389%  | 30.937% |
| CDA                         | 1.664%  | 1.650%  | 1.559%  | 1.547%   | 1.548%  |
| Light Rail                  | 0.423%  | 0.403%  | 0.371%  | 0.35700% | 0.342%  |
| Northfield EDA              | 1.801%  | 1.716%  | 1.697%  | 1.70200% | 1.638%  |
| Northfield HRA              | 1.838%  | 1.751%  | 1.732%  | 1.76300% | 1.670%  |

#### *Referendum Market Value Rates:*

|                             |          |          |          |          |          |
|-----------------------------|----------|----------|----------|----------|----------|
| I.S.D. No. 659 (Northfield) | 0.36476% | 0.37078% | 0.36518% | 0.36073% | 0.34276% |
| City of Northfield          | 0.02113% | 0.02100% | 0.01983% | 0.01746% | 0.00000% |

**Source:** Tax Levies and Collections and Tax Capacity Rates have been furnished by Rice and Dakota Counties.

<sup>1</sup> This reflects the Final Levy Certification of the City after all adjustments have been made.

<sup>2</sup> Collections are through January 31, 2017 for Rice County, and January 13, 2017 for Dakota County.

<sup>3</sup> Second half tax payments on agricultural property are due on November 15th of each year.

<sup>4</sup> After reduction for state aids. Does not include the statewide general property tax against commercial/industrial, non-homestead resorts and seasonal recreational residential property.

## **LEVY LIMITS**

The State Legislature has periodically imposed limitations on the ability of municipalities to levy property taxes. For taxes levied in 2013, payable in 2014, only, the Legislature imposed a one year levy limit on all counties with a population greater than 5,000, and all cities with a population greater than 2,500. While these limitations have expired, the potential exists for future legislation to limit the ability of local governments to levy property taxes. All previous limitations have not limited the ability to levy for the payment of debt service on bonded indebtedness. For more detailed information about Minnesota levy limits, contact the Minnesota Department of Revenue or Ehlers & Associates.

## THE ISSUER

### CITY GOVERNMENT

The City of Northfield was organized as a municipality in 1875. The City operates under a home rule charter form of government consisting of a seven-member City Council of which the Mayor is a voting member. The City Clerk is responsible for administrative details and financial records.

### EMPLOYEES; PENSIONS; UNIONS

The City currently has 85 full-time, 33 part-time, and 49 seasonal employees. All full-time and certain part-time employees of the City are covered by defined benefit pension plans administered by the Public Employee Retirement Association of Minnesota (PERA). PERA administers the General Employees Retirement Fund (GERF) and the Public Employees Police and Fire Fund (PEPFF) which are cost-sharing multiple-employer retirement plans. PERA members belong to either the Coordinated Plan or the Basic Plan. Coordinated members are covered by Social Security. See the Notes to Financial Statements in Appendix A for a detailed description of the Plans.

#### Recognized and Certified Bargaining Units

| <b>Bargaining Unit</b>  | <b>Expiration Date of Current Contract</b> |
|-------------------------|--------------------------------------------|
| LELS - Patrol           | December 31, 2018                          |
| LELS - Sergeants        | December 31, 2018                          |
| IUOE Local 70 - General | December 31, 2018                          |
| IUOE Local 70 - Utility | December 31, 2018                          |

### POST EMPLOYMENT BENEFITS

The City has obligations for some post-employment benefits (some mandated by State Statute and others that cover a portion of the cost of health insurance during retirement) for the majority of its employees. Accounting for these obligations is dictated by Governmental Accounting Standards Board Statement No. 45 (GASB 45). The City has completed an actuarial study of its obligations. As of December 31, 2014, the City's actuarial accrued liability for benefits was \$1,152,223, all of which was unfunded. The City's covered payroll (annual payroll of active employees covered by the plan) was \$6,001,282, and the ratio of the unfunded actuarial accrued liability to the covered payroll was 19.2 percent. The City is currently funding these obligations on a pay-as-you-go basis, and will continue to do so in the future.

### LITIGATION

There is no litigation threatened or pending questioning the organization or boundaries of the City or the right of any of its officers to their respective offices or in any manner questioning their rights and power to execute and deliver the Bonds or otherwise questioning the validity of the Bonds.

## MUNICIPAL BANKRUPTCY

Municipalities are prohibited from filing for bankruptcy under Chapter 11 (reorganization) or Chapter 7 (liquidation) of the U.S. Bankruptcy Code (11 U.S.C. §§ 101-1532) (the "Bankruptcy Code"). Instead, the Bankruptcy Code permits municipalities to file a petition under Chapter 9 of the Bankruptcy Code, but only if certain requirements are met. These requirements include that the municipality must be "specifically authorized" under State law to file for relief under Chapter 9. For these purposes, "State law" may include, without limitation, statutes of general applicability enacted by the State legislature, special legislation applicable to a particular municipality, and/or executive orders issued by an appropriate officer of the State's executive branch.

As of the date hereof, Minnesota Statutes, 471.831, authorizes municipalities to file for bankruptcy relief under Chapter 9 of the Bankruptcy Code. A municipality is defined in United States Code, title 11, section 101, as amended through December 31, 1996, but limited to a county, statutory or home rule charter city, or town; or a housing and redevelopment authority, economic development authority, or rural development financing authority established under Chapter 469, a home rule charter or special law.

### FUNDS ON HAND (As of June 30, 2017)

| <b>Fund</b>                | <b>Total Cash<br/>and Investments</b> |
|----------------------------|---------------------------------------|
| General                    | \$ 4,589,085                          |
| Special Revenue            | 3,656,900                             |
| Debt Service               | 2,728,007                             |
| Capital Projects           | 1,941,426                             |
| Enterprise Funds           | 11,816,529                            |
| <b>Total Funds on Hand</b> | <b><u>\$24,731,947</u></b>            |

## ENTERPRISE FUNDS

Revenues available for debt service on the City's enterprise funds have been as follows as of December 31 each year:

|                                     | 2014                       | 2015                       | 2016                       |
|-------------------------------------|----------------------------|----------------------------|----------------------------|
| <b>Water</b>                        |                            |                            |                            |
| Total Operating Revenues            | \$ 2,158,076               | \$ 2,097,055               | \$ 2,050,412               |
| Less: Operating Expenses            | <u>(1,324,369)</u>         | <u>(1,457,073)</u>         | <u>(1,542,944)</u>         |
| Operating Income                    | \$ 833,707                 | \$ 639,982                 | \$ 507,468                 |
| Plus: Depreciation                  | <u>332,901</u>             | <u>347,017</u>             | <u>331,735</u>             |
| Revenues Available for Debt Service | <u><u>\$ 1,166,608</u></u> | <u><u>\$ 986,999</u></u>   | <u><u>\$ 839,203</u></u>   |
| <b>Wastewater</b>                   |                            |                            |                            |
| Total Operating Revenues            | \$ 3,840,957               | \$ 4,260,147               | \$ 4,274,724               |
| Less: Operating Expenses            | <u>(2,971,887)</u>         | <u>(2,887,740)</u>         | <u>(2,930,452)</u>         |
| Operating Income                    | \$ 869,070                 | \$ 1,372,407               | \$ 1,344,272               |
| Plus: Depreciation                  | <u>1,131,646</u>           | <u>1,136,606</u>           | <u>1,145,277</u>           |
| Revenues Available for Debt Service | <u><u>\$ 2,000,716</u></u> | <u><u>\$ 2,509,013</u></u> | <u><u>\$ 2,489,549</u></u> |
| <b>Garbage</b>                      |                            |                            |                            |
| Total Operating Revenues            | \$ 897,870                 | \$ 908,842                 | \$ 921,143                 |
| Less: Operating Expenses            | <u>(672,426)</u>           | <u>(694,090)</u>           | <u>(716,985)</u>           |
| Operating Income                    | \$ 225,444                 | \$ 214,752                 | \$ 204,158                 |
| Plus: Depreciation                  | <u>-</u>                   | <u>-</u>                   | <u>-</u>                   |
| Revenues Available for Debt Service | <u><u>\$ 225,444</u></u>   | <u><u>\$ 214,752</u></u>   | <u><u>\$ 204,158</u></u>   |
| <b>Stormwater</b>                   |                            |                            |                            |
| Total Operating Revenues            | \$ 897,870                 | \$ 908,842                 | \$ 825,735                 |
| Less: Operating Expenses            | <u>(672,426)</u>           | <u>(694,090)</u>           | <u>(383,407)</u>           |
| Operating Income                    | \$ 225,444                 | \$ 214,752                 | \$ 442,328                 |
| Plus: Depreciation                  | <u>-</u>                   | <u>-</u>                   | <u>225,125</u>             |
| Revenues Available for Debt Service | <u><u>\$ 225,444</u></u>   | <u><u>\$ 214,752</u></u>   | <u><u>\$ 667,453</u></u>   |
| <b>Municipal Liquor Store</b>       |                            |                            |                            |
| Total Operating Revenues            | \$ 829,900                 | \$ 739,750                 | \$ 839,687                 |
| Less: Operating Expenses            | <u>(601,926)</u>           | <u>(616,433)</u>           | <u>(637,221)</u>           |
| Operating Income                    | \$ 227,974                 | \$ 123,317                 | \$ 202,466                 |
| Plus: Depreciation                  | <u>1,923</u>               | <u>1,923</u>               | <u>4,860</u>               |
| Revenues Available for Debt Service | <u><u>\$ 229,897</u></u>   | <u><u>\$ 125,240</u></u>   | <u><u>\$ 207,326</u></u>   |

## SUMMARY GENERAL FUND INFORMATION

Following are summaries of the revenues and expenditures and fund balances for the City's General Fund. These summaries are not purported to be the complete audited financial statements of the City, and potential purchasers should read the included financial statements in their entirety for more complete information concerning the City. Copies of the complete statements are available upon request. Appendix A includes the City's 2016 audited financial statements.

| COMBINED STATEMENT                                  | FISCAL YEAR ENDING DECEMBER 31 |                       |                     |                     |                                     |
|-----------------------------------------------------|--------------------------------|-----------------------|---------------------|---------------------|-------------------------------------|
|                                                     | 2013<br>Audited                | 2014<br>Audited       | 2015<br>Audited     | 2016<br>Audited     | 2017 Adopted<br>Budget <sup>1</sup> |
| Revenues                                            |                                |                       |                     |                     |                                     |
| Taxes                                               | \$ 5,315,103                   | \$ 5,259,744          | \$ 5,235,618        | \$5,454,266         | \$ 5,597,370                        |
| Special assessments                                 | 28                             | 0                     | 0                   | 0                   | 0                                   |
| Licenses and permits                                | 464,599                        | 396,898               | 428,765             | 679,474             | 412,630                             |
| Intergovernmental                                   | 3,066,511                      | 3,517,984             | 3,608,311           | 3,674,908           | 3,617,301                           |
| Charges for services                                | 1,475,615                      | 1,453,007             | 1,518,359           | 1,335,304           | 1,544,308                           |
| Fines and forfeits                                  | 119,442                        | 114,273               | 113,521             | 82,032              | 147,000                             |
| Investment earnings                                 | (91,408)                       | 143,748               | 30,372              | 45,623              | 0                                   |
| Miscellaneous                                       | 167,592                        | 313,698               | 315,096             | 308,421             | 507,000                             |
| <b>Total Revenues</b>                               | <b>\$10,517,482</b>            | <b>\$11,199,352</b>   | <b>\$11,250,042</b> | <b>\$11,580,028</b> | <b>\$ 11,825,609</b>                |
| Expenditures                                        |                                |                       |                     |                     |                                     |
| Current:                                            |                                |                       |                     |                     |                                     |
| General government                                  | \$ 2,165,610                   | \$ 1,860,762          | \$ 2,053,218        | \$ 2,095,141        | \$ 2,161,947                        |
| Public safety                                       | 3,335,072                      | 3,459,404             | 3,849,981           | 4,045,397           | 4,293,679                           |
| Public works                                        | 2,329,237                      | 2,338,145             | 2,231,624           | 2,381,026           | 2,491,821                           |
| Culture and recreation                              | 1,804,710                      | 1,797,972             | 1,959,915           | 2,084,284           | 2,402,008                           |
| Miscellaneous                                       | 119,087                        | 221,322               | 150,623             | 109,809             | 293,508                             |
| Capital outlay:                                     | 6,350                          | 56,465                | 76,102              | 43,555              | 22,200                              |
| Debt service:                                       |                                |                       |                     |                     |                                     |
| Principal                                           | 135,955                        | 135,388               | 147,136             | 152,897             | 158,883                             |
| Interest and other                                  | 66,704                         | 70,196                | 58,325              | 52,563              | 46,576                              |
| <b>Total Expenditures</b>                           | <b>\$ 9,962,725</b>            | <b>\$ 9,939,654</b>   | <b>\$10,526,924</b> | <b>\$10,964,672</b> | <b>\$ 11,870,622</b>                |
| <b>Excess of revenues over (under) expenditures</b> | <b>\$ 554,757</b>              | <b>\$ 1,259,698</b>   | <b>\$ 723,118</b>   | <b>\$ 615,356</b>   | <b>\$ (45,013)</b>                  |
| <b>Other Financing Sources (Uses)</b>               |                                |                       |                     |                     |                                     |
| Sale of capital assets                              | \$ 5,682                       | \$ 7,747              | \$ 0                | 25337               |                                     |
| Transfers in                                        | 280,719                        | 334,035               | 223,223             | \$ 568,742          |                                     |
| Transfers out                                       | (503,617)                      | (1,751,442)           | (936,236)           | (794,600)           |                                     |
| <b>Total Other Financing Sources (Uses)</b>         | <b>\$ (217,216)</b>            | <b>\$ (1,409,660)</b> | <b>\$ (713,013)</b> | <b>\$ (200,521)</b> |                                     |
| <b>Net Changes in Fund Balances</b>                 | <b>\$ 337,541</b>              | <b>\$ (149,962)</b>   | <b>\$ 10,105</b>    | <b>\$ 414,835</b>   |                                     |
| General Fund Balance January 1                      | 6,702,912                      | 7,040,453             | 6,890,491           | 6,900,596           |                                     |
| General Fund Balance December 31                    | \$ 7,040,453                   | \$ 6,890,491          | \$ 6,900,596        | \$ 7,315,431        |                                     |
| <b>DETAILS OF DECEMBER 31 FUND BALANCE</b>          |                                |                       |                     |                     |                                     |
| Nonspendable                                        | \$ 98,503                      | \$ 93,337             | \$ 99,115           | \$ 115,936          |                                     |
| Restricted                                          | 5,054                          | 6,604                 | 6,491               | 6491                |                                     |
| Committed                                           | 0                              | 0                     | 0                   | 71,742              |                                     |
| Unassigned                                          | 6,936,896                      | 6,790,550             | 6,794,990           | 7,121,262           |                                     |
| <b>Total</b>                                        | <b>\$ 7,040,453</b>            | <b>\$ 6,890,491</b>   | <b>\$ 6,900,596</b> | <b>\$ 7,315,431</b> |                                     |

<sup>1</sup> The 2017 budget was adopted on December 6, 2016.

## GENERAL INFORMATION

### LOCATION

The City of Northfield, with a 2010 U.S. Census population of 20,007, and a current population estimate of 20,309, and comprising an area of 7.6 square miles, is located approximately 40 miles south of the Minneapolis-St. Paul metropolitan area.

### LARGER EMPLOYERS<sup>1</sup>

Larger employers in the City of Northfield include the following:

| <b>Firm</b>                    | <b>Type of Business/Product</b>             | <b>Estimated No. of Employees</b> |
|--------------------------------|---------------------------------------------|-----------------------------------|
| St. Olaf College               | Private liberal arts college                | 860                               |
| Northfield Hospital            | Hospital and nursing home                   | 780                               |
| Carleton College               | Private liberal arts college                | 700                               |
| Post Consumer Products         | Breakfast cereal                            | 675 <sup>2</sup>                  |
| I.S.D. No. 659 (Northfield)    | Elementary and secondary education          | 625 <sup>3</sup>                  |
| McLane Minnesota, Inc.         | Food service distribution                   | 480                               |
| Multek Flexible Circuits, Inc. | Manufacturer of printed and etched circuits | 450                               |
| Taylor Truck Line, Inc.        | Trucking/motor freight                      | 360                               |
| Three Links Care Center        | Nursing and convalescent home               | 250                               |
| City of Northfield             | Municipal government and services           | 178                               |

**Source:** *ReferenceUSA, written and telephone survey (July 2016), and the Minnesota Department of Employment and Economic Development.*

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<sup>1</sup> This does not purport to be a comprehensive list and is based on available data obtained through a survey of individual employers, as well as the sources identified above. Some employers do not respond to inquiries for employment data.

<sup>2</sup> Malt-O-Meal Co. is a subsidiary.

<sup>3</sup> Figure excludes approximately 375 seasonal staff.

## BUILDING PERMITS

|                                                                      | 2013         | 2014         | 2015         | 2016         | 2017 <sup>1</sup> |
|----------------------------------------------------------------------|--------------|--------------|--------------|--------------|-------------------|
| <u>New Single Family Homes</u>                                       |              |              |              |              |                   |
| No. of building permits                                              | 25           | 26           | 31           | 30           | 15                |
| Valuation                                                            | \$6,508,390  | \$6,447,000  | \$7,643,730  | \$5,988,500  | \$3,177,599       |
| <u>New Multiple Family Buildings</u>                                 |              |              |              |              |                   |
| No. of building permits                                              | 28           | 0            | 0            | 0            | 0                 |
| Valuation                                                            | \$4,000,000  | \$0          | \$0          | \$0          | \$0               |
| <u>New Commercial/Industrial</u>                                     |              |              |              |              |                   |
| No. of building permits                                              | 7            | 0            | 5            | 2            | 2                 |
| Valuation                                                            | \$17,708,500 | \$0          | \$1,192,000  | \$1,293,441  | \$65,733,822      |
| <u>All Building Permits</u><br>(including additions and remodelings) |              |              |              |              |                   |
| No. of building permits                                              | 438          | 731          | 931          | 828          | 394               |
| Valuation                                                            | \$37,905,058 | \$25,088,302 | \$27,824,305 | \$71,319,059 | \$82,307,419      |

**Source:** The City.

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<sup>1</sup> As of June 30, 2017.

## U.S. CENSUS DATA

### Population Trend: City of Northfield, Minnesota

|                                   |          |
|-----------------------------------|----------|
| 2000 U.S. Census population       | 17,147   |
| 2010 U.S. Census population       | 20,007   |
| 2015 State Demographer's Estimate | 20,309   |
| Percent of Change 2000 - 2010     | + 16.68% |

### Income and Age Statistics

|                                        | City of<br>Northfield | Rice<br>County | State of<br>Minnesota | United<br>States |
|----------------------------------------|-----------------------|----------------|-----------------------|------------------|
| 2015 per capita income                 | \$24,035              | \$26,660       | \$32,157              | \$28,930         |
| 2015 median household income           | \$57,866              | \$59,598       | \$61,492              | \$53,889         |
| 2015 median family income              | \$73,628              | \$72,900       | \$77,055              | \$66,011         |
| 2015 median gross rent                 | \$737                 | \$722          | \$848                 | \$928            |
| 2015 median value owner occupied units | \$197,900             | \$185,200      | \$186,200             | \$178,600        |
| 2015 median age                        | 26.6 yrs.             | 36.4 yrs.      | 37.7 yrs.             | 37.6 yrs.        |

|                                     | State of Minnesota | United States |
|-------------------------------------|--------------------|---------------|
| City % of 2015 per capita income    | 74.74%             | 83.08%        |
| City % of 2015 median family income | 95.55%             | 111.54%       |

### Housing Statistics

|                   | <u>City of Northfield</u> |       |                   |
|-------------------|---------------------------|-------|-------------------|
|                   | 2000                      | 2015  | Percent of Change |
| All Housing Units | 5,119                     | 6,792 | 32.68%            |

**Source:** 2000 and 2010 Census of Population and Housing, and 2015 American Community Survey (Based on a five-year estimate), U.S. Census Bureau ([www.factfinder2.census.gov](http://www.factfinder2.census.gov)).

## EMPLOYMENT/UNEMPLOYMENT DATA

Rates are not compiled for individual communities within counties.

| Year | <u>Average Employment</u> | <u>Average Unemployment</u> |                    |
|------|---------------------------|-----------------------------|--------------------|
|      | Rice County               | Rice County                 | State of Minnesota |
| 2012 | 32,978                    | 5.8%                        | 5.6%               |
| 2013 | 33,417                    | 4.9%                        | 4.9%               |
| 2014 | 33,777                    | 4.1%                        | 4.2%               |
| 2015 | 34,310                    | 3.6%                        | 3.7%               |
| 2016 | 34,442                    | 3.5%                        | 3.9%               |
| 2017 | 35,649                    | 3.0%                        | 3.4%               |

**Source:** Minnesota Department of Employment and Economic Development.

## **APPENDIX A**

### **FINANCIAL STATEMENTS**

Potential purchasers should read the included financial statements in their entirety for more complete information concerning the City's financial position. Such financial statements have been audited by the Auditor, to the extent and for the periods indicated thereon. The City has not requested the Auditor to perform any additional examination, assessments or evaluation with respect to such financial statements since the date thereof, nor has the City requested that the Auditor consent to the use of such financial statements in this Official Statement. Although the inclusion of the financial statements in this Official Statement is not intended to demonstrate the fiscal condition of the City since the date of the financial statements, in connection with the issuance of the Bonds, the City represents that there have been no material adverse change in the financial position or results of operations of the City, nor has the City incurred any material liabilities, which would make such financial statements misleading.

Copies of the complete audited financial statements for the past three years and the current budget are available upon request from Ehlers.

**CITY OF NORTHFIELD  
NORTHFIELD, MINNESOTA**

**COMPREHENSIVE ANNUAL  
FINANCIAL REPORT**

**FOR THE YEAR ENDED  
DECEMBER 31, 2016**

**PREPARED BY:**

**FINANCE DEPARTMENT**

**Ben Martig**

**Member GFOA of U.S. and Canada  
Published June 12, 2017**

## INDEPENDENT AUDITOR'S REPORT

Honorable Mayor and City Council  
City of Northfield, Minnesota

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund and the aggregate remaining fund information of the City of Northfield, Minnesota, (the City) as of and for the year ended December 31, 2016, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of the Northfield Municipal Hospital discretely presented component unit. Those financial statements were audited by other auditors, whose report has been furnished to us, and our opinion insofar as it relates to the amounts included for the Northfield Municipal Hospital, is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of the Hospital were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the City's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City as of December 31, 2016, and the respective changes in financial position and cash flows, where applicable, thereof and the budgetary comparison for the General fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis starting on page 31 and the Schedule of Employer's Share of the Net Pension Liability, the Schedule of Employer's Contributions and the Schedule of Funding Progress for Other Post-Employment Benefit Plan starting on page 121 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### *Report on Summarized Comparative Information*

We have previously audited the City's 2015 financial statements, and we expressed unmodified opinions on the respective financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund and the aggregate remaining fund information in our report dated June 06, 2016. In our opinion, the summarized comparative information presented herein for the respective proprietary fund financial statements as of and for the year ended December 31, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

### *Supplementary Information in Relation to the Financial Statements as a Whole*

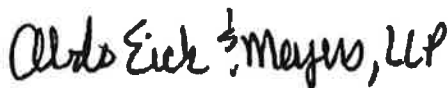
Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The introductory section, combining and individual fund financial statements and schedules, and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, and is also not a required part of the basic financial statements.

The combining and individual fund financial statements and schedules and the Schedule of Expenditures of Federal Awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual fund financial statements and schedules and the Schedule of Expenditures of Federal Awards are fairly stated, in all material respects in relation to the basic financial statements as a whole.

The introductory section and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

### *Other Reporting Required by Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated June 12, 2017, on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control over financial reporting and compliance.



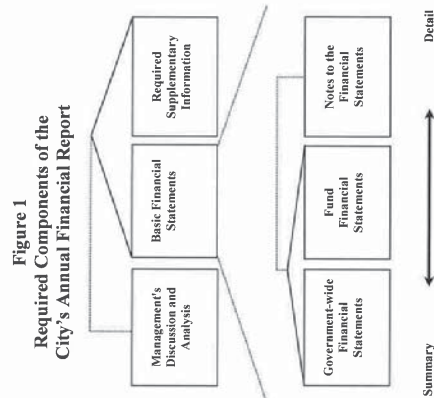
ABDO, EICK & MEYERS, LLP  
Mankato, Minnesota  
June 12, 2017

People  
+ Process  
Going  
Beyond the  
Numbers

### Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction to the City's basic financial statements. The City's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplemental information in addition to the basic financial statements themselves.

The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. The statements are followed by a section of combining and individual fund financial statements and schedules that further explain and supports the information in the financial statements. Figure 1 shows how the required parts of this annual report are arranged and relate to one another. In addition to these required elements, we have included a section with combining and individual fund financial statements and schedules that provide details about nonmajor governmental funds, which are added together and presented in single columns in the basic financial statements.



### Management's Discussion and Analysis

As management of the City of Northfield (the City), we offer readers of the City's financial statements this narrative overview and analysis of the financial activities of the City for the fiscal year ended December 31, 2016. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in our letter of transmittal, which can be found on page 9 of this report.

#### Financial Highlights

- The assets and deferred outflows of resources of the City exceeded its liabilities and deferred inflows of resources at the close of the most recent fiscal year by \$81,058,219 (*net position*). Of this amount, \$17,211,659 (*unrestricted net position*) may be used to meet the City's ongoing obligations to citizens and creditors.
- The City's total net position increased by \$4,601,637 as compared to \$4,128,870 in the previous year. In the governmental activities, capital grants and contributions increased by \$935,763 in addition to unrestricted grants and contributions increasing by \$377,945.
- As of the close of the current fiscal year, the City's governmental funds reported combined ending fund balances of \$15,990,574, a decrease of \$1,981,689 in comparison with the prior year. A key factor in this decrease was the increase in public safety expenditures and the increase in housing and economic development expenditures of \$1,130,421 and \$953,616 respectively. Of this total amount, \$6,893,090, is *available for spending* at the City's discretion (*unassigned fund balance*).

Figure 2 summarizes the major features of the City’s financial statements, including the portion of the City government they cover and the types of information they contain. The remainder of this overview section of management’s discussion and analysis explains the structure and contents of each of the statements.

Figure 2  
Major Features of the Government-wide and Fund Financial Statements

|                                                            | Fund Financial Statements                                                                                     |                                                                                                                                                                                     |
|------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                            | Government-wide Statements                                                                                    | Proprietary Funds                                                                                                                                                                   |
| Scope                                                      | Entire City government (except fiduciary funds) and the City’s component units                                | Activities the City operates similar to private businesses, such as the water and sewer system                                                                                      |
| Required financial statements                              | <ul style="list-style-type: none"><li>• Statement of Net Position</li><li>• Statement of Activities</li></ul> | <ul style="list-style-type: none"><li>• Statement of Net Position</li><li>• Statement of Revenues, Expenses and Changes in Net Position</li><li>• Statement of Cash Flows</li></ul> |
| Accounting basis and measurement focus                     | Accrual accounting and economic resources focus                                                               | Modified accrual accounting and current financial resources focus                                                                                                                   |
| Type of asset/liability information                        | All assets and liabilities, both financial and capital, and short-term and long-term                          | All assets and liabilities, both financial and capital, and short-term and long-term                                                                                                |
| Type of deferred outflows/inflows of resources information | All deferred outflows/inflows of resources, regardless of when cash is received or paid.                      | All deferred outflows/inflows of resources, regardless of when cash is received or paid                                                                                             |
| Type of in flow/out flow information                       | All revenues and expenses during year, regardless of when cash is received or paid                            | All revenues and expenses during the year, regardless of when cash is received or paid                                                                                              |

**Government-wide financial statements.** The *government-wide financial statements* are designed to provide readers with a broad overview of the City’s finances, in a manner similar to a private-sector business.

The *statement of net position* presents information on all of the City’s assets and deferred outflows of resources and liabilities and deferred inflows of resources with the difference reported as *net position*. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

The *statement of activities* presents information showing how the City’s net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the City include general government, public safety, streets and highway, culture and recreation, housing and economic development, transit and miscellaneous. The business-type activities of the City include water, wastewater, garbage, storm water and municipal liquor store.

The government-wide financial statements include not only the City itself (known as the *primary government*), but also the legally separate Economic Development Authority, Housing Redevelopment Authority and Municipal Hospital for which the City is financially accountable. Financial information for these *component units* are reported separately from the financial information presented for the primary government itself.

The government-wide financial statements can be found starting on page 46 of this report.

**Fund financial statements.** A *fund* is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local government, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City can be divided into two categories: governmental funds and proprietary funds.

**Governmental funds.** *Governmental funds* are used to account for essentially the same functions reported as *governmental activities* in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on *near-term inflows and outflows of spendable resources*, as well as on *balances of spendable resources* available at the end of the fiscal year. Such information may be useful in evaluating a government’s near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact by the government’s near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

The City maintains 52 individual governmental funds, which includes 21 Debt Service funds that are considered one fund for financial reporting. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures and changes in fund balances for the General fund and the Debt Service fund are considered to be major funds. Data from the other governmental funds are combined into a single, aggregated presentation. Individual fund data for each of these nonmajor governmental funds is provided in the form of *combining statements* elsewhere in this report.

The City adopts an annual appropriated budget for its General fund. A budgetary comparison statement has been provided for the General fund to demonstrate compliance with this budget.

The basic governmental fund financial statements can be found starting on page 53 of this report.

**Proprietary funds.** The City maintains two different types of proprietary funds. *Enterprise funds* are used to report the same functions presented as *business-type activities* in the government-wide financial statements. The City uses enterprise funds to account for its water, wastewater, garbage, storm water, and liquor store operations. *Internal service funds* are an accounting device used to accumulate and allocate costs internally among the City’s various functions. The City uses internal service funds to account for its information technology and insurance operations. Because both of these services predominately benefit governmental rather than *business-type functions*, they have been included within the *governmental activities* in the government-wide financial statements.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for each of its operations that are considered to be major fund of the City. Both internal service funds balances have been incorporated into the functions of the governmental activities that benefited from these services. Individual fund data for the internal services funds is provided in the form of combining statements elsewhere in this report. The basic proprietary fund financial statements can be found starting on page 58 of this report.

**Notes to the financial statements.** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found starting on page 69 of this report.

**Required supplementary information.** The required supplementary information can be found starting on page 121 if this report.

**Other information.** The combining statements referred to earlier in connection with nonmajor governmental funds are presented immediately following the notes to the financial statements. Combining and individual fund statements and schedules can be found starting on page 125 of this report.

### Government-wide Financial Analysis

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the City, assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$81,058,219 at the close of the most recent fiscal year.

By far, the largest portion of the City's net position (73.1 percent) reflects its investment in capital assets (e.g., land, buildings, infrastructure, machinery and equipment), less any related debt used to acquire those assets that are still outstanding. The City uses these capital assets to provide services to citizens; consequently, these assets are *not* available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

### City of Northfield's Summary of Net Position

|                                  | Governmental Activities |               |                        | Business-type Activities |               |                        |
|----------------------------------|-------------------------|---------------|------------------------|--------------------------|---------------|------------------------|
|                                  | 2016                    | 2015          | Increase<br>(Decrease) | 2016                     | 2015          | Increase<br>(Decrease) |
| Current and other assets         | \$ 21,413,396           | \$ 23,193,252 | \$ (1,779,856)         | \$ 13,390,279            | \$ 12,246,503 | \$ 1,143,776           |
| Capital assets                   | 52,653,772              | 48,765,897    | 3,887,875              | 32,873,649               | 32,254,427    | 619,222                |
| Total assets                     | 74,067,168              | 71,959,149    | 2,108,019              | 46,263,928               | 44,500,930    | 1,762,998              |
| Deferred outflows of resources   | 6,353,159               | 831,909       | 5,521,250              | 457,671                  | 95,973        | 361,698                |
| Long-term liabilities            |                         |               |                        |                          |               |                        |
| outstanding                      | 31,651,160              | 25,841,144    | 5,810,016              | 11,047,791               | 11,863,372    | (815,581)              |
| Other liabilities                | 1,140,454               | 1,506,702     | (366,248)              | 782,756                  | 352,879       | 429,877                |
| Total liabilities                | 32,791,614              | 27,347,846    | 5,443,768              | 11,830,547               | 12,216,251    | (385,704)              |
| Deferred inflows of resources    | 1,303,714               | 1,213,091     | 90,623                 | 157,832                  | 154,191       | 3,641                  |
| Net investment in capital assets | 35,941,654              | 31,622,817    | 4,318,837              | 23,301,761               | 21,436,632    | 1,865,129              |
| Restricted                       | 4,603,145               | 5,167,449     | (564,304)              | -                        | -             | -                      |
| Unrestricted                     | 5,780,200               | 7,439,855     | (1,659,655)            | 11,431,459               | 10,789,829    | 641,630                |
| Total net position               | \$ 46,324,999           | \$ 44,230,121 | \$ 2,094,878           | \$ 34,733,220            | \$ 32,226,461 | \$ 2,506,759           |

An additional portion of the City's net position (5.7 percent) represents resources that are subject to external restrictions on how they may be used. The remaining balance of *unrestricted net position* (21.2 percent) may be used to meet the City's ongoing obligations to citizens and creditors.

At the end of the current fiscal year, the City is able to report positive balances in all three categories of net position, both for the City as a whole, as well as for its separate governmental and business-type activities. The City's net position increased by \$4,601,637 during the current fiscal year.

**Governmental activities.** Governmental activities increased the City's net position by \$2,094,878, accounting for 45.5 percent of the total change in net position. Key elements of these changes are as follows:

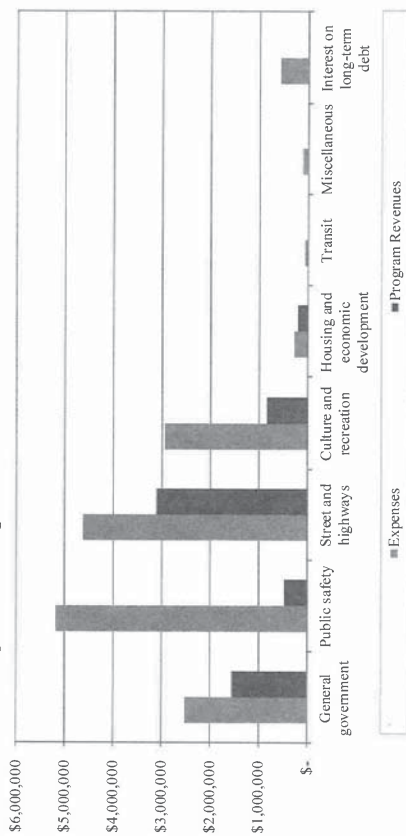
- Operating grants and contributions increased \$177,113.
- Capital grants and contributions increased \$935,763.
- Property taxes/tax increment revenues increased \$367,078.
- Grants and contributions not restricted to specific programs increased \$377,945.
- Streets and highways expenses increased \$154,194.
- Public safety expenses increased \$1,130,421.

### City of Northfield's Changes in Net Position

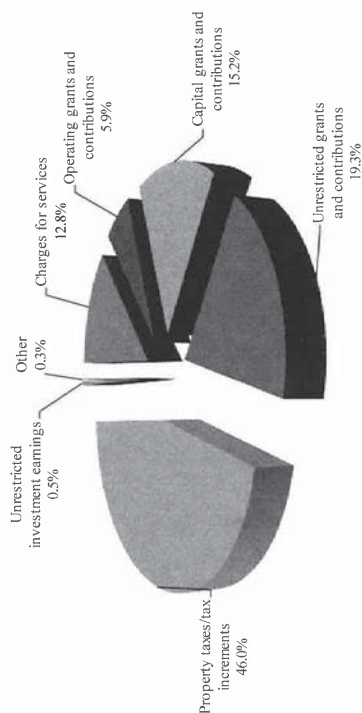
|                                                                 | Governmental Activities |               |                        | Business-type Activities |               |                        |
|-----------------------------------------------------------------|-------------------------|---------------|------------------------|--------------------------|---------------|------------------------|
|                                                                 | 2016                    | 2015          | Increase<br>(Decrease) | 2016                     | 2015          | Increase<br>(Decrease) |
| Revenues                                                        |                         |               |                        |                          |               |                        |
| Program revenues                                                |                         |               |                        |                          |               |                        |
| Charges for services                                            | \$ 2,335,761            | \$ 2,357,126  | \$ (21,365)            | \$ 11,240,932            | \$ 11,119,658 | \$ 121,274             |
| Operating grants and contributions                              | 1,085,300               | 908,187       | 177,113                | 7,500                    | 16,011        | (8,511)                |
| Capital grants and contributions                                | 2,790,632               | 1,854,869     | 935,763                | 527,156                  | -             | 527,156                |
| General revenues                                                |                         |               |                        |                          |               |                        |
| Property taxes/<br>tax increments                               | 8,404,605               | 8,037,527     | 367,078                | -                        | -             | -                      |
| Grants and contributions not<br>restricted to specific programs | 3,539,565               | 3,161,620     | 377,945                | -                        | -             | -                      |
| Unrestricted<br>investment earnings                             | 100,699                 | 87,676        | 13,023                 | 104,139                  | 50,587        | 53,552                 |
| Other                                                           | 58,147                  | 49,407        | 8,740                  | -                        | -             | -                      |
| Total revenues                                                  | 18,314,709              | 16,456,412    | 1,858,297              | 11,879,727               | 11,186,256    | 693,471                |
| Expenses                                                        |                         |               |                        |                          |               |                        |
| General government                                              | 2,542,003               | 2,452,348     | 89,655                 | -                        | -             | -                      |
| Public safety                                                   | 5,195,075               | 4,064,654     | 1,130,421              | -                        | -             | -                      |
| Streets and highways                                            | 4,642,307               | 4,488,113     | 154,194                | -                        | -             | -                      |
| Culture and recreation                                          | 2,934,423               | 2,842,634     | 91,789                 | -                        | -             | -                      |
| Housing and economic<br>development                             | 282,094                 | 151,088       | 131,006                | -                        | -             | -                      |
| Transit                                                         | 53,658                  | 25,938        | 27,720                 | -                        | -             | -                      |
| Miscellaneous                                                   | 112,509                 | 150,623       | (38,114)               | -                        | -             | -                      |
| Interest on long-term debt                                      | 582,762                 | 709,863       | (127,101)              | -                        | -             | -                      |
| Water                                                           | -                       | -             | -                      | 1,544,092                | 1,457,422     | 86,670                 |
| Wastewater                                                      | -                       | -             | -                      | 3,120,760                | 3,091,885     | 28,875                 |
| Garbage                                                         | -                       | -             | -                      | 715,898                  | 692,840       | 23,058                 |
| Storm water                                                     | -                       | -             | -                      | 404,546                  | 442,311       | (37,765)               |
| Liquor store                                                    | -                       | -             | -                      | 2,935,516                | 2,944,079     | (8,563)                |
| Total expenses                                                  | 16,344,831              | 14,885,261    | 1,459,570              | 8,720,812                | 8,628,537     | 92,275                 |
| Increase in net position<br>before transfers                    | 1,969,878               | 1,571,151     | 398,727                | 3,158,915                | 2,557,719     | 601,196                |
| Transfers                                                       | 125,000                 | 125,000       | -                      | (125,000)                | (125,000)     | -                      |
| Change in net position                                          | 2,094,878               | 1,696,151     | 398,727                | 2,506,759                | 2,432,719     | 74,040                 |
| Net position - January 1                                        | 44,230,121              | 42,533,970    | 1,696,151              | 32,226,461               | 29,793,742    | 2,432,719              |
| Net position - December 31                                      | \$ 46,324,999           | \$ 44,230,121 | \$ 2,094,878           | \$ 34,733,220            | \$ 32,226,461 | \$ 2,506,759           |

The following graphs depict various governmental activities and show the revenue and expenses directly related to those activities.

### Expenses and Program Revenues - Governmental Activities



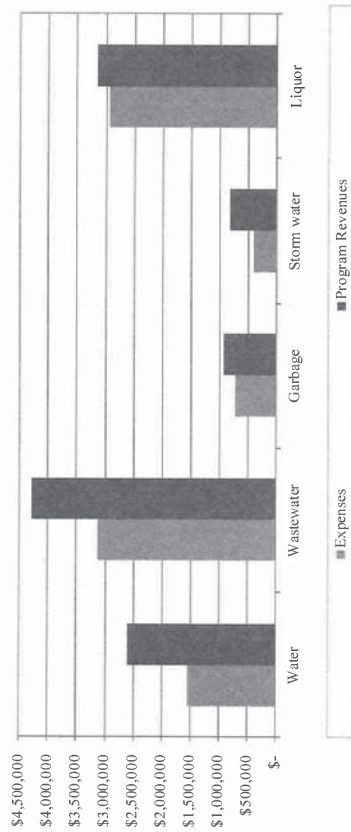
### Revenues by Source - Governmental Activities



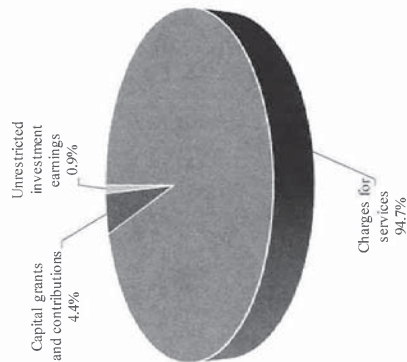
**Business-type activities.** Business-type activities increased the City's net position by \$2,506,759, accounting for 54.5 percent of the total increase. Key elements of this increase are as follows:

- Charges for services increased \$121,274.
- Investment earnings increased \$53,552.
- Storm water expenses decreased \$37,765.

### Expenses and Program Revenues - Business-type Activities



### Revenues by Source - Business-type Activities



Financial Analysis of the City's Funds

As noted earlier, the City uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental funds.** The focus of the City's *governmental funds* is to provide information on near-term inflows, outflows and balances of *spendable* resources. Such information is useful in assessing the City's financing requirements. In particular, *unassigned fund balance* may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the close of the current fiscal year, the City's governmental funds reported combined ending fund balances of \$15,990,574, a decrease of \$1,981,689 in comparison with the prior year. A key factor in this decrease was the increase in public safety expenditures and the increase in housing and economic development expenditures of \$1,130,421 and \$953,616 respectively. Of this total amount, \$6,893,090 is *available for spending* at the City's discretion (*unassigned fund balance*). The remainder of fund balance is not available for new spending because it is nonspendable (\$118,817), restricted (\$6,273,376), committed (\$960,166), or assigned (\$1,745,125).

The *General fund* is the chief operating fund of the City. At the end of the current year total fund balance of the General fund was \$7,315,431, most of which was unassigned. As a measure of the General fund's liquidity, it may be useful to compare unassigned fund balance to total fund expenditures. Unassigned fund balance represents 64.9 percent of total General fund expenditures.

The fund balance of the City's General fund increased more than the budgeted increase due to revenues coming in over budget by \$126,652 and expenditures coming in under budget by \$51,244.

The *Debt Service fund* has a total fund balance of \$3,657,230, all of which is restricted for the payment of debt service. The increase in fund balance during the current year in the Debt Service fund was \$309,104.

The *2016 Capital Project fund* has a total fund balance of \$1,86,917, all of which is restricted for capital projects. The increase in fund balance during the current year related to the issuance of debt in the amount of \$795,000 and intergovernmental revenue of \$2,203,379 offset by capital costs of \$2,605,416.

**Proprietary funds.** The City's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

Unrestricted net position of the Water, Wastewater, Garbage, Storm Water and Municipal Liquor Store funds at the end of the year totaled \$11,419,205. The total growth in net position for these funds totaled was \$2,480,161.

General Fund Budgetary Highlights

The original adopted budget asked for no change in fund balance. An amendment was made during the year which increased budgeted transfers in by \$419,922 and increased budgeted transfers out by \$350,000. Revenues were over budget by \$126,652, expenditures were under budget by \$51,244, and the other financing sources (uses) were under budget by \$167,017 causing fund balance to increase in 2016.

- The major variances in the budget for the General fund were:
- Licenses and permits were over budget by \$77,844.
  - Intergovernmental revenues were over budget by \$75,597.
  - Tax revenues were over budget by \$68,816.
  - Total general government expenditures were under budget by \$61,335.
  - Total culture and recreation expenditures were over budget by \$76,261.
  - Transfers out were under budget by \$148,860.

Capital Asset and Debt Administration

**Capital assets.** The City's investment in capital assets for its governmental and business-type activities as of December 31, 2016 amounts to \$85,527,421 (net of accumulated depreciation). This investment in capital assets includes land, buildings, infrastructure, machinery and equipment. The total decrease in the City's investment in capital assets for the current fiscal year was 5.6 percent.

Major capital asset activity during the current fiscal year included the following:

- Completion of ROMP Musical Park for a total cost of \$61,111.
- Completion of the 2<sup>nd</sup> Street Reconstruction for a total cost of \$1,936,660.
- Purchase of a Truck and Snowplow for a purchase price of \$178,671.
- Completion of the TH3 & 3<sup>rd</sup> for a total cost of \$750,205.
- Completion of 303/305 Water Street Flood Mitigation for a total cost of \$113,525.

Additional information on the City's capital assets can be found in Note 3C starting on page 84 of this report.

City of Northfield's Capital Assets  
(net of depreciation)

|                            | Governmental Activities |               |                        | Business-type Activities |               |                        |
|----------------------------|-------------------------|---------------|------------------------|--------------------------|---------------|------------------------|
|                            | 2016                    | 2015          | Increase<br>(Decrease) | 2016                     | 2015          | Increase<br>(Decrease) |
| Land                       | \$ 1,465,130            | \$ 1,465,130  | \$ -                   | \$ 918,554               | \$ 918,554    | \$ -                   |
| Buildings and Improvements | 11,827,720              | 12,466,048    | (638,328)              | 13,352,954               | 14,675,779    | (1,322,825)            |
| Infrastructure             | 32,769,578              | 29,113,201    | 3,656,377              | 17,243,403               | 15,922,463    | 1,320,940              |
| Machinery and equipment    | 2,320,721               | 2,279,286     | 41,435                 | 401,780                  | 440,632       | (38,852)               |
| Construction in progress   | 4,270,623               | 3,442,232     | 828,391                | 956,958                  | 296,999       | 659,959                |
| Total                      | \$ 32,653,772           | \$ 48,765,897 | \$ 3,887,875           | \$ 32,873,649            | \$ 32,254,427 | \$ 619,222             |

**Long-term debt.** At the end of the current fiscal year, the City had total bonded debt outstanding of \$20,334,000. Of this amount, \$1,125,000 comprises debt backed by the full faith and credit of the City, \$7,612,984 is special assessment debt for which the City is liable in the event of default by the property owners subject to the assessment, and \$284,000 represents tax increment bonds. The remainder of the City's bonded debt represents bonds secured solely by specified revenue sources (i.e., revenue bonds) in the amount of \$11,012,016.

City of Northfield's Outstanding Debt

|                                        | Governmental Activities |               |                        | Business-type Activities |               |                        |
|----------------------------------------|-------------------------|---------------|------------------------|--------------------------|---------------|------------------------|
|                                        | 2016                    | 2015          | Increase<br>(Decrease) | 2016                     | 2015          | Increase<br>(Decrease) |
| General obligation bonds               | \$ 1,125,000            | \$ 805,000    | \$ 320,000             | \$ -                     | \$ -          | \$ -                   |
| General obligation improvement bonds   | 7,612,984               | 7,714,348     | (101,364)              | -                        | -             | -                      |
| General obligation tax increment bonds | 584,000                 | 665,000       | (81,000)               | -                        | -             | -                      |
| General obligation revenue bonds       | 1,660,000               | 1,845,000     | (185,000)              | 9,352,016                | 10,575,652    | (1,223,636)            |
| Certificates of participation          | 5,565,000               | 5,835,000     | (270,000)              | -                        | -             | -                      |
| Capital leases                         | 1,592,705               | 1,787,723     | (195,018)              | 176,922                  | 198,592       | (21,670)               |
| Notes                                  | 1,380,677               | 1,487,176     | (106,499)              | -                        | -             | -                      |
| Total                                  | \$ 19,520,366           | \$ 20,139,247 | \$ (618,881)           | \$ 9,528,938             | \$ 10,774,244 | \$ (1,245,306)         |

The City's total debt decreased by \$1,864,187 (6.0 percent) during the current fiscal year. The key factors in this decrease were the issuance of debt totaled \$2,610,000 and the retirement of debt totaled \$4,474,187. The City's bond rating was 'AA' from Standard & Poor's for their 2016 issues.

Minnesota statutes limit the amount of net general obligation debt a City may issue to three percent of the market value of taxable property within the City. Net debt is debt payable solely from ad valorem taxes. The current debt limitation for the City is \$36,917,013, which is significantly in excess of the City's outstanding general obligation debt.

Additional information on the City's long-term debt can be found in Note 3E starting on page 90 of this report.

#### **Economic Factors and Next Year's Budgets and Rates**

- The 2016 unemployment rate for Rice County, where the City is located, was 3.7 percent, which was a slight increase from a year ago of 3.5 percent. This is favorable to the State's average unemployment rate of 4.1 percent and compares favorably to the national average rate of 4.5 percent.
- Inflationary trends in the region compare favorably to national indices.

All of these factors were considered in preparing the City's budget for the 2017 fiscal year.

During the current fiscal year, unassigned fund balance in the General fund increased to \$7,121,262. This unassigned fund balance is designated for cash flow purposes and revenue stabilization.

The City's tax levy was increased by 2.0 percent for 2017.

For 2016, water rates remained the same. Wastewater rates were set to increase approximately 3.00 percent. Storm water rates were set to increase 6.01 percent.

For 2017, water rates will remain the same. Wastewater rates are set to increase approximately 3.00 percent. Storm water rates are set to increase 6.01 percent.

#### **Requests for Information**

This financial report is designed to provide a general overview of the City's finances for all those with an interest in the City's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Finance Director, City of Northfield, 801 Washington Street, Northfield, Minnesota 55057-2598.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENT OF NET POSITION  
DECEMBER 31, 2016

|                                                | Primary Government         |                             |                      |
|------------------------------------------------|----------------------------|-----------------------------|----------------------|
|                                                | Governmental<br>Activities | Business-type<br>Activities | Total                |
| <b>ASSETS</b>                                  |                            |                             |                      |
| Cash and temporary investments                 | \$ 16,867,189              | \$ 11,542,967               | \$ 28,410,156        |
| Restricted cash and investments                | 572,536                    | -                           | 572,536              |
| Receivables                                    |                            |                             |                      |
| Interest                                       | 41,405                     | 56,701                      | 98,106               |
| Delinquent taxes                               | 74,645                     | -                           | 74,645               |
| Accounts, net of allowances                    | 364,530                    | 1,456,904                   | 1,821,434            |
| Notes, mortgages and leases, net of allowances | 103,835                    | -                           | 103,835              |
| Special assessments                            | 1,691,954                  | 15,305                      | 1,707,259            |
| Intergovernmental                              | 521,806                    | -                           | 521,806              |
| Internal balances                              | (12,254)                   | 12,254                      | -                    |
| Due from primary government                    | -                          | -                           | -                    |
| Inventories                                    | 547                        | 287,987                     | 288,534              |
| Prepaid items                                  | 137,922                    | 18,161                      | 156,083              |
| Land held for resale                           | 180,983                    | -                           | 180,983              |
| Capital assets                                 |                            |                             |                      |
| Nondepreciable                                 | 5,735,753                  | 1,875,512                   | 7,611,265            |
| Depreciable                                    | 46,918,019                 | 30,998,137                  | 77,916,156           |
| Investment in joint venture                    | 868,298                    | -                           | 868,298              |
| <b>TOTAL ASSETS</b>                            | <b>74,067,168</b>          | <b>46,263,928</b>           | <b>120,331,096</b>   |
| <b>DEFERRED OUTFLOWS OF RESOURCES</b>          |                            |                             |                      |
| Loss on refunding                              | -                          | -                           | -                    |
| Deferred pension resources                     | 6,353,159                  | 457,671                     | 6,810,830            |
| <b>TOTAL DEFERRED OUTFLOWS OF RESOURCES</b>    | <b>6,353,159</b>           | <b>457,671</b>              | <b>6,810,830</b>     |
| <b>LIABILITIES</b>                             |                            |                             |                      |
| Accounts payable                               | 488,928                    | 604,228                     | 1,093,156            |
| Contracts payable                              | 12,229                     | 1,548                       | 13,777               |
| Escrows payable                                | 69,311                     | -                           | 69,311               |
| Deposits payable                               | -                          | 200                         | 200                  |
| Due to component unit                          | 14,000                     | -                           | 14,000               |
| Due to other governments                       | 68,316                     | 39,238                      | 107,554              |
| Accrued interest payable                       | 197,141                    | 80,591                      | 277,732              |
| Accrued wages payable                          | 290,529                    | 56,951                      | 347,480              |
| Noncurrent liabilities                         |                            |                             |                      |
| Due within one year                            | 2,550,884                  | 1,851,917                   | 4,402,801            |
| Due in more than one year                      | 29,100,276                 | 9,195,874                   | 38,296,150           |
| <b>TOTAL LIABILITIES</b>                       | <b>32,791,614</b>          | <b>11,830,547</b>           | <b>44,622,161</b>    |
| <b>DEFERRED INFLOWS OF RESOURCES</b>           |                            |                             |                      |
| Deferred pension resources                     | 1,303,714                  | 157,832                     | 1,461,546            |
| <b>NET POSITION</b>                            |                            |                             |                      |
| Net investment in capital assets               | 35,941,654                 | 23,301,761                  | 59,243,415           |
| Restricted for                                 |                            |                             |                      |
| Police forfeitures                             | 6,491                      | -                           | 6,491                |
| Debt service                                   | 3,302,406                  | -                           | 3,302,406            |
| Library                                        | 330,636                    | -                           | 330,636              |
| Public safety activities                       | 13,524                     | -                           | 13,524               |
| Arts and Culture                               | 14,200                     | -                           | 14,200               |
| Redevelopment and housing                      | 580,981                    | -                           | 580,981              |
| Recreational activities                        | 344,401                    | -                           | 344,401              |
| Rescue squad                                   | 10,506                     | -                           | 10,506               |
| Unrestricted                                   | 5,780,200                  | 11,431,459                  | 17,211,659           |
| <b>TOTAL NET POSITION</b>                      | <b>\$ 46,324,999</b>       | <b>\$ 34,733,220</b>        | <b>\$ 81,058,219</b> |

The notes to the financial statements are an integral part of this statement.

| Component Units                      |                                       |                       |
|--------------------------------------|---------------------------------------|-----------------------|
| Economic<br>Development<br>Authority | Housing<br>Redevelopment<br>Authority | Municipal<br>Hospital |
| \$ 1,483,893                         | \$ 1,031,149                          | \$ 5,244,466          |
| -                                    | -                                     | 55,591,532            |
| 738                                  | 1,881                                 | -                     |
| 2,117                                | 2,141                                 | -                     |
| -                                    | -                                     | 13,017,007            |
| 360,633                              | -                                     | -                     |
| -                                    | -                                     | -                     |
| 1,859                                | 1,888                                 | -                     |
| -                                    | -                                     | -                     |
| -                                    | 14,000                                | -                     |
| -                                    | -                                     | 2,004,920             |
| 725                                  | 705                                   | 965,938               |
| -                                    | 414,479                               | -                     |
| -                                    | 56,994                                | 4,033,112             |
| -                                    | 284,118                               | 40,352,126            |
| -                                    | -                                     | -                     |
| 1,849,965                            | 1,807,355                             | 121,209,101           |
| -                                    | -                                     | 588,604               |
| 10,711                               | 34,541                                | 21,197,841            |
| 10,711                               | 34,541                                | 21,786,445            |
| 3,259                                | 5,394                                 | 3,280,946             |
| -                                    | -                                     | 613,197               |
| -                                    | -                                     | -                     |
| -                                    | 1,700                                 | -                     |
| -                                    | -                                     | -                     |
| -                                    | -                                     | -                     |
| -                                    | -                                     | 91,902                |
| 2,364                                | 3,191                                 | 8,848,162             |
| -                                    | -                                     | 1,866,527             |
| 29,812                               | 96,136                                | 83,166,940            |
| 35,435                               | 106,421                               | 97,867,674            |
| 3,694                                | 11,912                                | 4,267,255             |
| -                                    | 341,112                               | 11,884,963            |
| -                                    | -                                     | -                     |
| -                                    | -                                     | 1,127,275             |
| -                                    | -                                     | -                     |
| -                                    | -                                     | -                     |
| -                                    | -                                     | -                     |
| -                                    | -                                     | -                     |
| 1,821,547                            | 1,382,451                             | 27,848,379            |
| \$ 1,821,547                         | \$ 1,723,563                          | \$ 40,860,617         |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED DECEMBER 31, 2016

| Functions/Programs                                           | Expenses       | Program Revenues     |                                    |                                  |
|--------------------------------------------------------------|----------------|----------------------|------------------------------------|----------------------------------|
|                                                              |                | Charges for Services | Operating Grants and Contributions | Capital Grants and Contributions |
| Primary government                                           |                |                      |                                    |                                  |
| Governmental activities                                      |                |                      |                                    |                                  |
| General government                                           | \$ 2,542,003   | \$ 1,559,831         | \$ -                               | \$ -                             |
| Public safety                                                | 5,195,075      | 110,302              | 369,763                            | -                                |
| Streets and highways                                         | 4,642,307      | 199,106              | 223,741                            | 2,693,632                        |
| Culture and recreation                                       | 2,934,423      | 466,522              | 276,410                            | 97,000                           |
| Housing and economic development                             | 282,094        | -                    | 214,986                            | -                                |
| Transit                                                      | 53,658         | -                    | -                                  | -                                |
| Miscellaneous                                                | 112,509        | -                    | 400                                | -                                |
| Interest on long-term debt                                   | 582,762        | -                    | -                                  | -                                |
| Total governmental activities                                | 16,344,831     | 2,335,761            | 1,085,300                          | 2,790,632                        |
| Business-type activities                                     |                |                      |                                    |                                  |
| Water                                                        | 1,544,092      | 2,069,419            | -                                  | 527,156                          |
| Wastewater                                                   | 3,120,760      | 4,276,262            | 7,500                              | -                                |
| Garbage                                                      | 715,898        | 921,187              | -                                  | -                                |
| Storm water                                                  | 404,546        | 825,849              | -                                  | -                                |
| Liquor                                                       | 2,935,516      | 3,148,215            | -                                  | -                                |
| Total business-type activities                               | 8,720,812      | 11,240,932           | 7,500                              | 527,156                          |
| Total primary government                                     | \$ 25,065,643  | \$ 13,576,693        | \$ 1,092,800                       | \$ 3,317,788                     |
| Component units                                              |                |                      |                                    |                                  |
| Economic Development Authority                               | \$ 125,451     | \$ -                 | \$ -                               | \$ -                             |
| Housing Redevelopment Authority                              | \$ 285,992     | \$ 46,331            | \$ -                               | \$ -                             |
| Municipal Hospital                                           | \$ 102,410,473 | \$ 102,497,654       | \$ 115,636                         | \$ 109,327                       |
| General revenues                                             |                |                      |                                    |                                  |
| Property taxes, levied for general purposes                  |                |                      |                                    |                                  |
| Property taxes, levied for debt service                      |                |                      |                                    |                                  |
| Tax increments                                               |                |                      |                                    |                                  |
| Franchise taxes                                              |                |                      |                                    |                                  |
| Lodging taxes                                                |                |                      |                                    |                                  |
| Property taxes, levied for housing redevelopment             |                |                      |                                    |                                  |
| Grants and contributions not restricted to specific programs |                |                      |                                    |                                  |
| Unrestricted investment earnings                             |                |                      |                                    |                                  |
| Other revenues                                               |                |                      |                                    |                                  |
| Gain on sale of capital assets                               |                |                      |                                    |                                  |
| Transfers                                                    |                |                      |                                    |                                  |
| Total general revenues and transfers                         |                |                      |                                    |                                  |
| Change in net position                                       |                |                      |                                    |                                  |
| Net position, January 1                                      |                |                      |                                    |                                  |
| Net position, December 31                                    |                |                      |                                    |                                  |

The notes to the financial statements are an integral part of this statement.

Net (Expense) Revenue and  
Changes in Net Position

| Primary Government         |                             |                      | Component Units                      |                                       |                       |
|----------------------------|-----------------------------|----------------------|--------------------------------------|---------------------------------------|-----------------------|
| Governmental<br>Activities | Business-type<br>Activities | Total                | Economic<br>Development<br>Authority | Housing<br>Redevelopment<br>Authority | Municipal<br>Hospital |
| \$ (982,172)               | \$ -                        | \$ (982,172)         | \$ -                                 | \$ -                                  | \$ -                  |
| (4,715,010)                | -                           | (4,715,010)          | -                                    | -                                     | -                     |
| (1,525,828)                | -                           | (1,525,828)          | -                                    | -                                     | -                     |
| (2,094,491)                | -                           | (2,094,491)          | -                                    | -                                     | -                     |
| (67,108)                   | -                           | (67,108)             | -                                    | -                                     | -                     |
| (53,658)                   | -                           | (53,658)             | -                                    | -                                     | -                     |
| (112,109)                  | -                           | (112,109)            | -                                    | -                                     | -                     |
| (582,762)                  | -                           | (582,762)            | -                                    | -                                     | -                     |
| (10,133,138)               | -                           | (10,133,138)         | -                                    | -                                     | -                     |
| -                          | 1,052,483                   | 1,052,483            | -                                    | -                                     | -                     |
| -                          | 1,163,002                   | 1,163,002            | -                                    | -                                     | -                     |
| -                          | 205,289                     | 205,289              | -                                    | -                                     | -                     |
| -                          | 421,303                     | 421,303              | -                                    | -                                     | -                     |
| -                          | 212,699                     | 212,699              | -                                    | -                                     | -                     |
| -                          | 3,054,776                   | 3,054,776            | -                                    | -                                     | -                     |
| (10,133,138)               | 3,054,776                   | (7,078,362)          | -                                    | -                                     | -                     |
|                            |                             |                      | (125,451)                            | -                                     | -                     |
|                            |                             |                      | -                                    | (239,661)                             | -                     |
|                            |                             |                      | -                                    | -                                     | 312,144               |
| 6,040,867                  | -                           | 6,040,867            | -                                    | -                                     | -                     |
| 1,717,309                  | -                           | 1,717,309            | -                                    | -                                     | -                     |
| 322,589                    | -                           | 322,589              | -                                    | -                                     | -                     |
| 206,945                    | -                           | 206,945              | -                                    | -                                     | -                     |
| 116,895                    | -                           | 116,895              | -                                    | -                                     | -                     |
| -                          | -                           | -                    | -                                    | 224,277                               | -                     |
| 3,539,565                  | -                           | 3,539,565            | -                                    | -                                     | -                     |
| 100,699                    | 104,139                     | 204,838              | 5,665                                | 6,797                                 | 761,580               |
| 32,810                     | -                           | 32,810               | 10,096                               | 374                                   | -                     |
| 25,337                     | -                           | 25,337               | -                                    | -                                     | -                     |
| 125,000                    | (125,000)                   | -                    | -                                    | -                                     | -                     |
| 12,228,016                 | (548,017)                   | 11,679,999           | 235,555                              | 231,448                               | 761,580               |
| 2,094,878                  | 2,506,759                   | 4,601,637            | 110,104                              | (8,213)                               | 1,073,724             |
| 44,230,121                 | 32,226,461                  | 76,456,582           | 1,711,443                            | 1,731,776                             | 39,786,893            |
| <u>\$ 46,324,999</u>       | <u>\$ 34,733,220</u>        | <u>\$ 81,058,219</u> | <u>\$ 1,821,547</u>                  | <u>\$ 1,723,563</u>                   | <u>\$ 40,860,617</u>  |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
BALANCE SHEET  
GOVERNMENTAL FUNDS  
DECEMBER 31, 2016

|                                                                               | General             | Debt<br>Service     | 2016 Capital<br>Project Fund | Other<br>Governmental<br>Funds | Totals               |
|-------------------------------------------------------------------------------|---------------------|---------------------|------------------------------|--------------------------------|----------------------|
| <b>ASSETS</b>                                                                 |                     |                     |                              |                                |                      |
| Cash and temporary investments                                                | \$ 7,062,231        | \$ 3,887,136        | \$ 238,476                   | \$ 4,140,188                   | \$ 15,328,031        |
| Cash held with fiscal agent                                                   | -                   | -                   | -                            | 572,536                        | 572,536              |
| Receivables                                                                   |                     |                     |                              |                                |                      |
| Interest                                                                      | 18,466              | 8,352               | -                            | 9,621                          | 36,439               |
| Delinquent taxes                                                              | 69,726              | 2,553               | -                            | 2,366                          | 74,645               |
| Accounts                                                                      | 299,983             | -                   | -                            | 64,547                         | 364,530              |
| Notes, net of allowances                                                      | -                   | -                   | -                            | 103,835                        | 103,835              |
| Special assessments                                                           | -                   | 1,514,733           | -                            | 177,221                        | 1,691,954            |
| Intergovernmental                                                             | 68,294              | 10,223              | -                            | 440,956                        | 519,473              |
| Due from other funds                                                          | 313,996             | -                   | -                            | -                              | 313,996              |
| Advance to other funds                                                        | -                   | -                   | -                            | 121,000                        | 121,000              |
| Inventories                                                                   | 547                 | -                   | -                            | -                              | 547                  |
| Prepaid items                                                                 | 115,389             | -                   | -                            | 2,881                          | 118,270              |
| Land held for resale                                                          | -                   | -                   | -                            | 180,983                        | 180,983              |
| <b>TOTAL ASSETS</b>                                                           | <b>\$ 7,948,632</b> | <b>\$ 5,422,997</b> | <b>\$ 238,476</b>            | <b>\$ 5,816,134</b>            | <b>\$ 19,426,239</b> |
| <b>LIABILITIES</b>                                                            |                     |                     |                              |                                |                      |
| Accounts payable                                                              | \$ 331,945          | \$ 31,444           | \$ 51,559                    | \$ 10,059                      | \$ 425,007           |
| Contracts payable                                                             | -                   | -                   | -                            | 12,229                         | 12,229               |
| Escrows payable                                                               | 9,673               | -                   | -                            | 59,638                         | 69,311               |
| Accrued wages payable                                                         | 221,857             | -                   | -                            | 6,218                          | 228,075              |
| Due to other funds                                                            | -                   | 87,006              | -                            | 226,990                        | 313,996              |
| Due to component unit                                                         | -                   | 14,000              | -                            | -                              | 14,000               |
| Advance from other funds                                                      | -                   | 121,000             | -                            | -                              | 121,000              |
| Due to other governments                                                      | -                   | -                   | -                            | 50,832                         | 50,832               |
| <b>TOTAL LIABILITIES</b>                                                      | <b>563,475</b>      | <b>253,450</b>      | <b>51,559</b>                | <b>365,966</b>                 | <b>1,234,450</b>     |
| <b>DEFERRED INFLOWS OF RESOURCES</b>                                          |                     |                     |                              |                                |                      |
| Unavailable revenue - taxes                                                   | 69,726              | 2,553               | -                            | 2,366                          | 74,645               |
| Unavailable revenue - special assessments                                     | -                   | 1,509,764           | -                            | 175,850                        | 1,685,614            |
| Unavailable revenue - intergovernmental                                       | -                   | -                   | -                            | 440,956                        | 440,956              |
| <b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>                                    | <b>69,726</b>       | <b>1,512,317</b>    | <b>-</b>                     | <b>619,172</b>                 | <b>2,201,215</b>     |
| <b>FUND BALANCES</b>                                                          |                     |                     |                              |                                |                      |
| Nonspendable                                                                  |                     |                     |                              |                                |                      |
| Inventories                                                                   | 547                 | -                   | -                            | -                              | 547                  |
| Prepaid items                                                                 | 115,389             | -                   | -                            | 2,881                          | 118,270              |
| Restricted                                                                    |                     |                     |                              |                                |                      |
| Police forfeitures                                                            | 6,491               | -                   | -                            | -                              | 6,491                |
| Debt service                                                                  | -                   | 3,657,230           | -                            | -                              | 3,657,230            |
| Library                                                                       | -                   | -                   | -                            | 330,636                        | 330,636              |
| Public safety activities                                                      | -                   | -                   | -                            | 13,524                         | 13,524               |
| Arts and culture                                                              | -                   | -                   | -                            | 14,200                         | 14,200               |
| Redevelopment and housing                                                     | -                   | -                   | -                            | 580,981                        | 580,981              |
| Recreational activities                                                       | -                   | -                   | -                            | 344,401                        | 344,401              |
| Rescue squad                                                                  | -                   | -                   | -                            | 10,506                         | 10,506               |
| Capital projects                                                              | -                   | -                   | 186,917                      | 1,128,490                      | 1,315,407            |
| Committed                                                                     |                     |                     |                              |                                |                      |
| Capital projects                                                              | 71,742              | -                   | -                            | -                              | 71,742               |
| Community resource center operations                                          | -                   | -                   | -                            | 216,627                        | 216,627              |
| Motor vehicle operations                                                      | -                   | -                   | -                            | 157,142                        | 157,142              |
| Communications                                                                | -                   | -                   | -                            | 514,655                        | 514,655              |
| Assigned                                                                      |                     |                     |                              |                                |                      |
| Capital projects                                                              | -                   | -                   | -                            | 1,745,125                      | 1,745,125            |
| Unassigned                                                                    | 7,121,262           | -                   | -                            | (228,172)                      | 6,893,090            |
| <b>TOTAL FUND BALANCES</b>                                                    | <b>7,315,431</b>    | <b>3,657,230</b>    | <b>186,917</b>               | <b>4,830,996</b>               | <b>15,990,574</b>    |
| <b>TOTAL LIABILITIES, DEFERRED INFLOWS OF<br/>RESOURCES AND FUND BALANCES</b> | <b>\$ 7,948,632</b> | <b>\$ 5,422,997</b> | <b>\$ 238,476</b>            | <b>\$ 5,816,134</b>            | <b>\$ 19,426,239</b> |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
RECONCILIATION OF THE BALANCE SHEET  
TO THE STATEMENT OF NET POSITION  
GOVERNMENTAL FUNDS  
DECEMBER 31, 2016

|                                                                                                                                                                                                                                                         | <u>Primary<br/>Government</u> |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|
| Amounts reported for governmental activities in the statement<br>of net position are different because                                                                                                                                                  |                               |
| Total fund balances - governmental funds                                                                                                                                                                                                                | \$ 15,990,574                 |
| Capital assets used in governmental activities are not financial<br>resources and therefore are not reported as assets in the funds.                                                                                                                    | 52,653,772                    |
| Long-term liabilities, including bonds payable, are not due and payable in the<br>current period and therefore are not reported as liabilities in the funds.                                                                                            |                               |
| Long-term liabilities at year-end consist of:                                                                                                                                                                                                           |                               |
| Severance payable                                                                                                                                                                                                                                       | (742,952)                     |
| Bonds payable                                                                                                                                                                                                                                           | (10,981,984)                  |
| Capital lease payable                                                                                                                                                                                                                                   | (7,157,705)                   |
| Notes payable                                                                                                                                                                                                                                           | (1,380,677)                   |
| Other postemployment benefit payable                                                                                                                                                                                                                    | (220,844)                     |
| Pension liability                                                                                                                                                                                                                                       | (10,713,865)                  |
| Bond discounts, net of accumulated amortization                                                                                                                                                                                                         | 31,400                        |
| Bond premium, net of accumulated amortization                                                                                                                                                                                                           | (208,559)                     |
| Investment in joint ventures are not financial resources, and therefore,<br>are not reported in the funds                                                                                                                                               | 868,298                       |
| Long-term assets are not available to pay current-period expenditures and, therefore,<br>are unavailable in the funds.                                                                                                                                  |                               |
| Delinquent property taxes receivable                                                                                                                                                                                                                    | 74,645                        |
| Special assessments receivable                                                                                                                                                                                                                          | 1,685,614                     |
| Intergovernmental receivable                                                                                                                                                                                                                            | 440,956                       |
| Governmental funds do not report long-term amounts related to pensions.                                                                                                                                                                                 |                               |
| Deferred outflows of pension resources                                                                                                                                                                                                                  | 6,254,002                     |
| Deferred inflows of pension resources                                                                                                                                                                                                                   | (1,269,519)                   |
| Governmental funds do not report a liability for accrued interest until<br>due and payable.                                                                                                                                                             | (197,141)                     |
| Internal service funds are used by management to charge the costs of various<br>services to individual funds. The assets and liabilities of certain internal service<br>funds are included in governmental activities in the statement of net position. | <u>1,198,984</u>              |
| Total net position - governmental activities                                                                                                                                                                                                            | <u>\$ 46,324,999</u>          |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                                      | General             | Debt<br>Service     | 2016 Capital<br>Project Fund | Other<br>Governmental<br>Funds | Totals               |
|----------------------------------------------------------------------|---------------------|---------------------|------------------------------|--------------------------------|----------------------|
| <b>REVENUES</b>                                                      |                     |                     |                              |                                |                      |
| Taxes                                                                | \$ 5,454,266        | \$ 2,051,151        | \$ -                         | \$ 899,766                     | \$ 8,405,183         |
| Special assessments                                                  | -                   | 579,120             | 68,056                       | 21,524                         | 668,700              |
| Licenses and permits                                                 | 679,474             | -                   | -                            | -                              | 679,474              |
| Intergovernmental                                                    | 3,674,908           | -                   | 2,203,379                    | 580,383                        | 6,458,670            |
| Charges for services                                                 | 1,335,304           | -                   | -                            | 225,817                        | 1,561,121            |
| Fines and forfeits                                                   | 82,032              | -                   | -                            | -                              | 82,032               |
| Investment earnings                                                  | 45,623              | 15,497              | -                            | 39,579                         | 100,699              |
| Miscellaneous                                                        | 308,421             | -                   | -                            | 241,344                        | 549,765              |
| <b>TOTAL REVENUES</b>                                                | <b>11,580,028</b>   | <b>2,645,768</b>    | <b>2,271,435</b>             | <b>2,008,413</b>               | <b>18,505,644</b>    |
| <b>EXPENDITURES</b>                                                  |                     |                     |                              |                                |                      |
| Current                                                              |                     |                     |                              |                                |                      |
| General government                                                   | 2,095,141           | -                   | -                            | 313,721                        | 2,408,862            |
| Public safety                                                        | 4,045,397           | -                   | -                            | 25,353                         | 4,070,750            |
| Public works                                                         | 2,381,026           | -                   | -                            | -                              | 2,381,026            |
| Culture and recreation                                               | 2,084,284           | -                   | -                            | 197,555                        | 2,281,839            |
| Housing and economic development                                     | -                   | 51,866              | -                            | 230,228                        | 282,094              |
| Miscellaneous                                                        | 109,809             | -                   | -                            | 2,700                          | 112,509              |
| Capital outlay                                                       |                     |                     |                              |                                |                      |
| General government                                                   | 11,594              | -                   | -                            | 10,412                         | 22,006               |
| Public safety                                                        | -                   | -                   | -                            | 765,063                        | 765,063              |
| Public works                                                         | 23,859              | -                   | 2,605,416                    | 1,628,656                      | 4,257,931            |
| Culture and recreation                                               | 8,102               | -                   | -                            | 2,845,779                      | 2,853,881            |
| Transit                                                              | -                   | -                   | -                            | 27,720                         | 27,720               |
| Debt service                                                         |                     |                     |                              |                                |                      |
| Principal                                                            | 152,897             | 1,848,863           | -                            | 42,121                         | 2,043,881            |
| Interest and other charges                                           | 52,563              | 505,025             | -                            | 14,480                         | 572,068              |
| Issuance fees                                                        | -                   | -                   | 15,952                       | 12,642                         | 28,594               |
| <b>TOTAL EXPENDITURES</b>                                            | <b>10,964,672</b>   | <b>2,405,754</b>    | <b>2,621,368</b>             | <b>6,116,430</b>               | <b>22,108,224</b>    |
| <b>EXCESS (DEFICIENCY) OF REVENUES OVER<br/>(UNDER) EXPENDITURES</b> | <b>615,356</b>      | <b>240,014</b>      | <b>(349,933)</b>             | <b>(4,108,017)</b>             | <b>(3,602,580)</b>   |
| <b>OTHER FINANCING SOURCES (USES)</b>                                |                     |                     |                              |                                |                      |
| Sale of capital assets                                               | 25,337              | -                   | -                            | -                              | 25,337               |
| Transfers in                                                         | 568,742             | 102,856             | -                            | 828,366                        | 1,499,964            |
| Debt issued                                                          | -                   | -                   | 795,000                      | 630,000                        | 1,425,000            |
| Bond premiums                                                        | -                   | -                   | 24,032                       | 21,522                         | 45,554               |
| Transfers out                                                        | (794,600)           | (33,766)            | -                            | (546,598)                      | (1,374,964)          |
| <b>TOTAL OTHER FINANCING SOURCES (USES)</b>                          | <b>(200,521)</b>    | <b>69,090</b>       | <b>819,032</b>               | <b>933,290</b>                 | <b>1,620,891</b>     |
| <b>NET CHANGE IN FUND BALANCES</b>                                   | <b>414,835</b>      | <b>309,104</b>      | <b>469,099</b>               | <b>(3,174,727)</b>             | <b>(1,981,689)</b>   |
| <b>FUND BALANCES, JANUARY 1</b>                                      | <b>6,900,596</b>    | <b>3,348,126</b>    | <b>(282,182)</b>             | <b>8,005,723</b>               | <b>17,972,263</b>    |
| <b>FUND BALANCES, DECEMBER 31</b>                                    | <b>\$ 7,315,431</b> | <b>\$ 3,657,230</b> | <b>\$ 186,917</b>            | <b>\$ 4,830,996</b>            | <b>\$ 15,990,574</b> |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
RECONCILIATION OF THE STATEMENT OF  
REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
TO THE STATEMENT OF ACTIVITIES  
GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <u>Primary<br/>Government</u> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|
| Amounts reported for governmental activities in the statement of activities are different because                                                                                                                                                                                                                                                                                                                                                                          |                               |
| Net change in fund balances - governmental funds                                                                                                                                                                                                                                                                                                                                                                                                                           | \$ (1,981,689)                |
| Governmental funds report capital outlay as expenditures. However, in the statement of activities the cost of those assets is allocated over the estimated useful lives and reported as depreciation expense.                                                                                                                                                                                                                                                              |                               |
| Capital outlay                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 7,235,912                     |
| Depreciation expense                                                                                                                                                                                                                                                                                                                                                                                                                                                       | (3,348,037)                   |
| The City has an equity interest in joint ventures. The net allocated gain or (loss) and contributions from this investment is not a current financial resource and therefore is not reported in the governmental funds.                                                                                                                                                                                                                                                    | 603,078                       |
| The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. Also, governmental funds report the effect of premiums, discounts and similar items when debt is first issued, whereas these amounts are delayed and amortized in the statement of activities. |                               |
| Principal repayments                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 2,043,881                     |
| Debt issued or incurred                                                                                                                                                                                                                                                                                                                                                                                                                                                    | (1,425,000)                   |
| Premium on bonds issued, net of amortization expense                                                                                                                                                                                                                                                                                                                                                                                                                       | (29,046)                      |
| Interest on long-term debt in the statement of activities differs from the amount reported in the governmental fund because interest is recognized as an expenditure in the funds when it is due, and thus requires the use of current financial resources. In the statement of activities, however, interest expense is recognized as the interest accrues, regardless of when it is due.                                                                                 | 1,392                         |
| Long-term pension activity is not reported in governmental funds.                                                                                                                                                                                                                                                                                                                                                                                                          |                               |
| Pension expense                                                                                                                                                                                                                                                                                                                                                                                                                                                            | (950,770)                     |
| Direct aid contributions                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 30,044                        |
| Delinquent property taxes receivable will be collected this year, but are not available soon enough to pay for the current period's expenditures, and therefore are unavailable in the funds.                                                                                                                                                                                                                                                                              |                               |
| Property taxes                                                                                                                                                                                                                                                                                                                                                                                                                                                             | (32,544)                      |
| Certain revenues are recognized as soon as they are earned. Under the modified accrual basis of accounting certain revenues cannot be recognized until they are available to liquidate liabilities of the current period.                                                                                                                                                                                                                                                  |                               |
| Special assessments                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (204,655)                     |
| Federal and State grants                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 4,390                         |
| Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.                                                                                                                                                                                                                                                                                        |                               |
| Other postemployment benefit costs                                                                                                                                                                                                                                                                                                                                                                                                                                         | (8,705)                       |
| Compensated absences                                                                                                                                                                                                                                                                                                                                                                                                                                                       | (17,811)                      |
| Internal service funds are used by management to charge the costs of various services to individual funds. The net revenues of certain of the internal activities of internal service funds are reported in governmental activities                                                                                                                                                                                                                                        | 174,438                       |
| Change in net position - governmental activities                                                                                                                                                                                                                                                                                                                                                                                                                           | <u>\$ 2,094,878</u>           |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
BUDGET AND ACTUAL  
GENERAL FUND  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                              | Budgeted Amounts |              | Actual<br>Amounts | Variance with<br>Final Budget |
|--------------------------------------------------------------|------------------|--------------|-------------------|-------------------------------|
|                                                              | Original         | Final        |                   |                               |
| REVENUES                                                     |                  |              |                   |                               |
| Taxes                                                        | \$ 5,385,450     | \$ 5,385,450 | \$ 5,454,266      | \$ 68,816                     |
| Licenses and permits                                         | 391,630          | 601,630      | 679,474           | 77,844                        |
| Intergovernmental                                            | 3,599,311        | 3,599,311    | 3,674,908         | 75,597                        |
| Charges for services                                         | 1,552,066        | 1,342,066    | 1,335,304         | (6,762)                       |
| Fines and forfeits                                           | 147,000          | 147,000      | 82,032            | (64,968)                      |
| Investment earnings                                          | 107,525          | 107,525      | 45,623            | (61,902)                      |
| Miscellaneous                                                | 270,394          | 270,394      | 308,421           | 38,027                        |
| TOTAL REVENUES                                               | 11,453,376       | 11,453,376   | 11,580,028        | 126,652                       |
| EXPENDITURES                                                 |                  |              |                   |                               |
| Current                                                      |                  |              |                   |                               |
| General government                                           | 2,156,476        | 2,156,476    | 2,095,141         | 61,335                        |
| Public safety                                                | 4,053,943        | 4,053,943    | 4,045,397         | 8,546                         |
| Public works                                                 | 2,320,458        | 2,388,958    | 2,381,026         | 7,932                         |
| Culture and recreation                                       | 2,043,723        | 2,008,023    | 2,084,284         | (76,261)                      |
| Miscellaneous                                                | 191,300          | 158,500      | 109,809           | 48,691                        |
| Capital outlay                                               |                  |              |                   |                               |
| General government                                           | 15,500           | 15,500       | 11,594            | 3,906                         |
| Public works                                                 | 17,600           | 17,600       | 23,859            | (6,259)                       |
| Culture and recreation                                       | 11,200           | 11,200       | 8,102             | 3,098                         |
| Debt service                                                 |                  |              |                   |                               |
| Principal                                                    | 141,706          | 141,706      | 152,897           | (11,191)                      |
| Interest and other                                           | 64,010           | 64,010       | 52,563            | 11,447                        |
| TOTAL EXPENDITURES                                           | 11,015,916       | 11,015,916   | 10,964,672        | 51,244                        |
| EXCESS (DEFICIENCY) OF REVENUES OVER<br>(UNDER) EXPENDITURES | 437,460          | 437,460      | 615,356           | 177,896                       |
| OTHER FINANCING SOURCES (USES)                               |                  |              |                   |                               |
| Sale of capital assets                                       | -                | -            | 25,337            | 25,337                        |
| Transfers in                                                 | 156,000          | 575,922      | 568,742           | (7,180)                       |
| Transfers out                                                | (593,460)        | (943,460)    | (794,600)         | 148,860                       |
| TOTAL OTHER FINANCING SOURCES (USES)                         | (437,460)        | (367,538)    | (200,521)         | 167,017                       |
| NET CHANGE IN FUND BALANCES                                  | -                | 69,922       | 414,835           | 344,913                       |
| FUND BALANCES, JANUARY 1                                     | 6,900,596        | 6,900,596    | 6,900,596         | -                             |
| FUND BALANCES, DECEMBER 31                                   | \$ 6,900,596     | \$ 6,970,518 | \$ 7,315,431      | \$ 344,913                    |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENTS OF NET POSITION - CONTINUED ON THE FOLLOWING PAGES  
PROPRIETARY FUNDS  
DECEMBER 31, 2016 AND 2015

|                                             | Business-type Activities - Enterprise Funds |              |              |              |
|---------------------------------------------|---------------------------------------------|--------------|--------------|--------------|
|                                             | 601                                         |              | 602          |              |
|                                             | Water                                       |              | Wastewater   |              |
|                                             | 2016                                        | 2015         | 2016         | 2015         |
| ASSETS                                      |                                             |              |              |              |
| CURRENT ASSETS                              |                                             |              |              |              |
| Cash and temporary investments              | \$ 6,260,950                                | \$ 5,770,756 | \$ 3,012,971 | \$ 2,904,251 |
| Receivables                                 |                                             |              |              |              |
| Interest                                    | 10,061                                      | 21,884       | 26,029       | 10,203       |
| Accounts                                    | 376,592                                     | 390,595      | 822,452      | 766,598      |
| Intergovernmental                           | -                                           | -            | -            | -            |
| Due from other funds                        | -                                           | 123,456      | -            | -            |
| Inventories                                 | 19,611                                      | 19,270       | -            | -            |
| Prepaid items                               | 7,644                                       | 4,237        | 5,219        | 5,099        |
| TOTAL CURRENT ASSETS                        | 6,674,858                                   | 6,330,198    | 3,866,671    | 3,686,151    |
| NONCURRENT ASSETS                           |                                             |              |              |              |
| Special assessments receivable - noncurrent | -                                           | -            | 15,305       | 15,305       |
| Capital assets                              |                                             |              |              |              |
| Land                                        | 110,290                                     | 110,290      | 5,250        | 5,250        |
| Buildings                                   | 1,563,528                                   | 1,563,528    | 23,794,485   | 23,794,485   |
| Infrastructure                              | 8,461,086                                   | 7,856,542    | 10,794,017   | 10,012,216   |
| Machinery, equipment and vehicles           | 394,089                                     | 384,037      | 936,621      | 907,233      |
| Construction in progress                    | 616,766                                     | 226,540      | 321,937      | 64,188       |
| Less accumulated depreciation               | (4,894,172)                                 | (4,562,437)  | (14,128,970) | (12,983,693) |
| TOTAL CAPITAL ASSETS                        | 6,251,587                                   | 5,578,500    | 21,723,340   | 21,799,679   |
| TOTAL NONCURRENT ASSETS                     | 6,251,587                                   | 5,578,500    | 21,738,645   | 21,814,984   |
| TOTAL ASSETS                                | 12,926,445                                  | 11,908,698   | 25,605,316   | 25,501,135   |
| DEFERRED OUTFLOWS OF RESOURCES              |                                             |              |              |              |
| Deferred pension resources                  | 160,869                                     | 28,370       | 142,065      | 34,954       |

The notes to the financial statements are an integral part of this statement.

| Business-type Activities - Enterprise Funds |            |             |             |                        |              |               |               | Governmental<br>Activities -<br>Internal Service<br>Funds |
|---------------------------------------------|------------|-------------|-------------|------------------------|--------------|---------------|---------------|-----------------------------------------------------------|
| 603                                         |            | 604         |             | 609                    |              |               |               |                                                           |
| Garbage                                     |            | Storm Water |             | Municipal Liquor Store |              | Total         |               |                                                           |
| 2016                                        | 2015       | 2016        | 2015        | 2016                   | 2015         | 2016          | 2015          |                                                           |
| \$ 884,571                                  | \$ 670,504 | \$ 167,872  | \$ 31,364   | \$ 1,216,603           | \$ 1,148,964 | \$ 11,542,967 | \$ 10,525,839 | \$ 1,539,158                                              |
| 5,969                                       | 2,568      | 12,756      | -           | 1,886                  | 4,579        | 56,701        | 39,234        | 4,966                                                     |
| 141,030                                     | 143,236    | 85,610      | 72,477      | 31,220                 | 5,423        | 1,456,904     | 1,378,329     | -                                                         |
| -                                           | -          | -           | -           | -                      | -            | -             | -             | 2,333                                                     |
| -                                           | -          | -           | -           | -                      | -            | -             | 123,456       | -                                                         |
| -                                           | -          | -           | -           | 268,376                | 268,690      | 287,987       | 287,960       | -                                                         |
| 23                                          | -          | 263         | 114         | 5,012                  | 4,730        | 18,161        | 14,180        | 19,652                                                    |
| 1,031,593                                   | 816,308    | 266,501     | 103,955     | 1,523,097              | 1,432,386    | 13,362,720    | 12,368,998    | 1,566,109                                                 |
| -                                           | -          | -           | -           | -                      | -            | 15,305        | 15,305        | -                                                         |
| -                                           | -          | 803,014     | 803,014     | -                      | -            | 918,554       | 918,554       | -                                                         |
| -                                           | -          | -           | -           | 193,804                | 193,804      | 25,551,817    | 25,551,817    | -                                                         |
| -                                           | -          | 6,592,704   | 6,352,229   | 56,835                 | 56,835       | 25,904,642    | 24,277,822    | -                                                         |
| 75,641                                      | 75,641     | 13,011      | 13,011      | 80,392                 | 80,392       | 1,499,754     | 1,460,314     | 87,080                                                    |
| -                                           | -          | 18,255      | 6,271       | -                      | -            | 956,958       | 296,999       | -                                                         |
| (75,641)                                    | (75,641)   | (2,566,448) | (2,341,323) | (292,845)              | (287,985)    | (21,958,076)  | (20,251,079)  | (87,080)                                                  |
| -                                           | -          | 4,860,536   | 4,833,202   | 38,186                 | 43,046       | 32,873,649    | 32,254,427    | -                                                         |
| -                                           | -          | 4,860,536   | 4,833,202   | 38,186                 | 43,046       | 32,888,954    | 32,269,732    | -                                                         |
| 1,031,593                                   | 816,308    | 5,127,037   | 4,937,157   | 1,561,283              | 1,475,432    | 46,251,674    | 44,638,730    | 1,566,109                                                 |
| 4,074                                       | 689        | 9,148       | 1,419       | 141,515                | 30,541       | 457,671       | 95,973        | 99,157                                                    |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENTS OF NET POSITION - CONTINUED  
PROPRIETARY FUNDS  
DECEMBER 31, 2016 AND 2015

|                                                      | Business-type Activities - Enterprise Funds |               |               |               |
|------------------------------------------------------|---------------------------------------------|---------------|---------------|---------------|
|                                                      | 601                                         |               | 602           |               |
|                                                      | Water                                       |               | Wastewater    |               |
|                                                      | 2016                                        | 2015          | 2016          | 2015          |
| LIABILITIES                                          |                                             |               |               |               |
| CURRENT LIABILITIES                                  |                                             |               |               |               |
| Accounts payable                                     | \$ 137,129                                  | \$ 9,334      | \$ 384,458    | \$ 65,177     |
| Contracts payable                                    | -                                           | -             | -             | -             |
| Due to other funds                                   | -                                           | -             | -             | -             |
| Due to other governments                             | 1,105                                       | 1,789         | 1,162         | 9,701         |
| Accrued interest payable                             | 4,352                                       | 6,936         | 67,737        | 77,970        |
| Accrued wages payable                                | 20,771                                      | 12,279        | 20,832        | 16,032        |
| Compensated absences payable - current portion       | 8,006                                       | 27,694        | 18,663        | 13,388        |
| Deposits payable                                     | -                                           | -             | -             | -             |
| Capital leases - current portion                     | 2,251                                       | 2,167         | 20,265        | 19,502        |
| Bonds payable - current portion                      | 182,500                                     | 222,500       | 1,382,500     | 1,932,500     |
| TOTAL CURRENT LIABILITIES                            | 356,114                                     | 282,699       | 1,895,617     | 2,134,270     |
| NONCURRENT LIABILITIES                               |                                             |               |               |               |
| Compensated absences payable, net of current portion | 17,542                                      | 41,448        | 65,670        | 64,948        |
| Other postemployment benefits payable                | 14,365                                      | 12,990        | 55,791        | 25,262        |
| Pension liability                                    | 443,781                                     | 248,038       | 395,399       | 305,612       |
| Capital leases payable, net of current portion       | 15,441                                      | 17,693        | 138,965       | 159,230       |
| Bonds payable, net of current portion                | 260,851                                     | 445,520       | 6,705,000     | 7,012,500     |
| TOTAL NONCURRENT LIABILITIES                         | 751,980                                     | 765,689       | 7,360,825     | 7,567,552     |
| TOTAL LIABILITIES                                    | 1,108,094                                   | 1,048,388     | 9,256,442     | 9,701,822     |
| DEFERRED INFLOWS OF RESOURCES                        |                                             |               |               |               |
| Deferred pension resources                           | 54,987                                      | 45,578        | 48,993        | 56,158        |
| NET POSITION                                         |                                             |               |               |               |
| Net investment in capital assets                     | 5,790,544                                   | 4,890,620     | 13,476,610    | 12,675,947    |
| Unrestricted                                         | 6,133,689                                   | 5,952,482     | 2,965,336     | 3,102,162     |
| TOTAL NET POSITION                                   | \$ 11,924,233                               | \$ 10,843,102 | \$ 16,441,946 | \$ 15,778,109 |

The notes to the financial statements are an integral part of this statement.

| Business-type Activities - Enterprise Funds                                                                     |            |              |              |                        |              |               |               |              | Governmental<br>Activities -<br>Internal Service<br>Funds |
|-----------------------------------------------------------------------------------------------------------------|------------|--------------|--------------|------------------------|--------------|---------------|---------------|--------------|-----------------------------------------------------------|
| 603                                                                                                             |            | 604          |              | 609                    |              |               |               |              |                                                           |
| Garbage                                                                                                         |            | Storm Water  |              | Municipal Liquor Store |              | Total         |               |              |                                                           |
| 2016                                                                                                            | 2015       | 2016         | 2015         | 2016                   | 2015         | 2016          | 2015          |              |                                                           |
| \$ 13,520                                                                                                       | \$ 13,907  | \$ 15,062    | \$ 394       | \$ 54,059              | \$ 79,949    | \$ 604,228    | \$ 168,761    | \$ 63,921    |                                                           |
| -                                                                                                               | -          | 1,548        | 1,548        | -                      | -            | 1,548         | 1,548         | -            |                                                           |
| -                                                                                                               | -          | -            | 123,456      | -                      | -            | -             | 123,456       | -            |                                                           |
| 7,032                                                                                                           | 6,956      | -            | -            | 29,939                 | 27,257       | 39,238        | 45,703        | 17,484       |                                                           |
| -                                                                                                               | -          | 8,502        | 11,118       | -                      | -            | 80,591        | 96,024        | -            |                                                           |
| 6                                                                                                               | -          | 712          | 375          | 14,630                 | 11,957       | 56,951        | 40,643        | 62,454       |                                                           |
| -                                                                                                               | -          | -            | -            | 8,670                  | 9,680        | 35,339        | 50,762        | -            |                                                           |
| -                                                                                                               | -          | -            | -            | 200                    | 200          | 200           | 200           | -            |                                                           |
| -                                                                                                               | -          | -            | -            | -                      | -            | 22,516        | 21,669        | -            |                                                           |
| -                                                                                                               | -          | 229,062      | 253,636      | -                      | -            | 1,794,062     | 2,408,636     | -            |                                                           |
| 20,558                                                                                                          | 20,863     | 254,886      | 390,527      | 107,498                | 129,043      | 2,634,673     | 2,957,402     | 143,859      |                                                           |
| -                                                                                                               | -          | -            | -            | 19,183                 | 17,412       | 102,395       | 123,808       | -            |                                                           |
| -                                                                                                               | -          | -            | -            | 9,985                  | 9,412        | 80,141        | 47,664        | -            |                                                           |
| 11,339                                                                                                          | 6,025      | 29,409       | 12,409       | 393,869                | 267,028      | 1,273,797     | 839,112       | 275,974      |                                                           |
| -                                                                                                               | -          | -            | -            | -                      | -            | 154,406       | 176,923       | -            |                                                           |
| -                                                                                                               | -          | 619,284      | 736,778      | -                      | -            | 7,585,135     | 8,194,798     | -            |                                                           |
| 11,339                                                                                                          | 6,025      | 648,693      | 749,187      | 423,037                | 293,852      | 9,195,874     | 9,382,305     | 275,974      |                                                           |
| 31,897                                                                                                          | 26,888     | 903,579      | 1,139,714    | 530,535                | 422,895      | 11,830,547    | 12,339,707    | 419,833      |                                                           |
| 1,405                                                                                                           | 1,107      | 3,644        | 2,280        | 48,803                 | 49,068       | 157,832       | 154,191       | 34,195       |                                                           |
| -                                                                                                               | -          | 4,012,190    | 3,842,788    | 22,417                 | 27,277       | 23,301,761    | 21,436,632    | -            |                                                           |
| 1,002,365                                                                                                       | 789,002    | 216,772      | (46,206)     | 1,101,043              | 1,006,733    | 11,419,205    | 10,804,173    | 1,211,238    |                                                           |
| \$ 1,002,365                                                                                                    | \$ 789,002 | \$ 4,228,962 | \$ 3,796,582 | \$ 1,123,460           | \$ 1,034,010 | 34,720,966    | 32,240,805    | \$ 1,211,238 |                                                           |
| Adjustments to reflect the consolidation<br>of internal service fund activities related<br>to enterprise funds. |            |              |              |                        |              | 12,254        | (14,344)      |              |                                                           |
| Net position of business-type activities                                                                        |            |              |              |                        |              | \$ 34,733,220 | \$ 32,226,461 |              |                                                           |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
PROPRIETARY FUNDS  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

|                                             | Business-type Activities - Enterprise Funds |               |               |               |
|---------------------------------------------|---------------------------------------------|---------------|---------------|---------------|
|                                             | 601                                         |               | 602           |               |
|                                             | Water                                       |               | Wastewater    |               |
|                                             | 2016                                        | 2015          | 2016          | 2015          |
| OPERATING REVENUES                          |                                             |               |               |               |
| Sales                                       | \$ -                                        | \$ -          | \$ -          | \$ -          |
| Cost of sales                               | -                                           | -             | -             | -             |
| GROSS PROFIT                                | -                                           | -             | -             | -             |
| Charges for services                        | 2,040,480                                   | 2,086,742     | 4,253,179     | 4,239,914     |
| Penalties                                   | 9,932                                       | 10,313        | 21,545        | 20,233        |
| TOTAL OPERATING REVENUES                    | 2,050,412                                   | 2,097,055     | 4,274,724     | 4,260,147     |
| OPERATING EXPENSES                          |                                             |               |               |               |
| Personal services                           | 522,925                                     | 405,202       | 466,781       | 499,222       |
| Pension expense                             | 75,799                                      | 21,218        | (22,951)      | (25,233)      |
| Supplies                                    | 178,436                                     | 266,835       | 533,713       | 504,274       |
| Other services and charges                  | 301,916                                     | 284,357       | 408,992       | 372,904       |
| Insurance                                   | 19,800                                      | 19,800        | 27,167        | 27,167        |
| Utilities                                   | 112,333                                     | 112,644       | 371,473       | 372,800       |
| Depreciation                                | 331,735                                     | 347,017       | 1,145,277     | 1,136,606     |
| TOTAL OPERATING EXPENSES                    | 1,542,944                                   | 1,457,073     | 2,930,452     | 2,887,740     |
| OPERATING INCOME                            | 507,468                                     | 639,982       | 1,344,272     | 1,372,407     |
| NONOPERATING REVENUES (EXPENSES)            |                                             |               |               |               |
| Intergovernmental                           | 1,367                                       | 6,320         | 7,500         | -             |
| Property taxes                              | -                                           | -             | -             | -             |
| Investment income                           | 37,584                                      | 30,442        | 39,244        | 11,435        |
| Other income (expense)                      | 3,035                                       | (3,118)       | 1,538         | -             |
| Rents                                       | 15,972                                      | 15,851        | -             | -             |
| Interest expense                            | (11,451)                                    | (16,802)      | (201,561)     | (216,278)     |
| TOTAL NONOPERATING REVENUES (EXPENSES)      | 46,507                                      | 32,693        | (153,279)     | (204,843)     |
| INCOME BEFORE CONTRIBUTIONS AND TRANSFERS   | 553,975                                     | 672,675       | 1,190,993     | 1,167,564     |
| CAPITAL CONTRIBUTIONS TO (FROM) OTHER FUNDS | 527,156                                     | -             | (527,156)     | -             |
| TRANSFERS OUT                               | -                                           | -             | -             | -             |
| CHANGE IN NET POSITION                      | 1,081,131                                   | 672,675       | 663,837       | 1,167,564     |
| NET POSITION, JANUARY 1                     | 10,843,102                                  | 10,170,427    | 15,778,109    | 14,610,545    |
| NET POSITION, DECEMBER 31                   | \$ 11,924,233                               | \$ 10,843,102 | \$ 16,441,946 | \$ 15,778,109 |

The notes to the financial statements are an integral part of this statement.

| Business-type Activities - Enterprise Funds                                                                   |            |              |              |                        |              |               |               | Governmental<br>Activities -<br>Internal Service<br>Funds |
|---------------------------------------------------------------------------------------------------------------|------------|--------------|--------------|------------------------|--------------|---------------|---------------|-----------------------------------------------------------|
| 603                                                                                                           |            | 604          |              | 609                    |              |               |               |                                                           |
| Garbage                                                                                                       |            | Storm Water  |              | Municipal Liquor Store |              | Total         |               |                                                           |
| 2016                                                                                                          | 2015       | 2016         | 2015         | 2016                   | 2015         | 2016          | 2015          |                                                           |
| \$ -                                                                                                          | \$ -       | \$ -         | \$ -         | \$ 3,142,917           | \$ 3,072,255 | \$ 3,142,917  | \$ 3,072,255  | \$ -                                                      |
| -                                                                                                             | -          | -            | -            | (2,303,230)            | (2,332,505)  | (2,303,230)   | (2,332,505)   | -                                                         |
| -                                                                                                             | -          | -            | -            | 839,687                | 739,750      | 839,687       | 739,750       | -                                                         |
| 912,645                                                                                                       | 899,932    | 822,415      | 761,149      | -                      | -            | 8,028,719     | 7,987,737     | 1,134,415                                                 |
| 8,498                                                                                                         | 8,910      | 3,320        | 3,280        | -                      | -            | 43,295        | 42,736        | -                                                         |
| 921,143                                                                                                       | 908,842    | 825,735      | 764,429      | 839,687                | 739,750      | 8,911,701     | 8,770,223     | 1,134,415                                                 |
| 19,072                                                                                                        | 17,118     | 31,947       | 19,280       | 427,297                | 405,078      | 1,468,022     | 1,345,900     | 490,566                                                   |
| 2,271                                                                                                         | (3,175)    | 9,330        | 9,937        | 17,135                 | (5,376)      | 81,584        | (2,629)       | 23,056                                                    |
| 1,758                                                                                                         | 4,800      | 14,458       | 20,594       | 16,313                 | 18,368       | 744,678       | 814,871       | 36,719                                                    |
| 689,355                                                                                                       | 670,799    | 101,327      | 139,261      | 148,288                | 172,418      | 1,649,878     | 1,639,739     | 404,775                                                   |
| 4,239                                                                                                         | 4,239      | 1,220        | 1,220        | 4,873                  | 4,873        | 57,299        | 57,299        | -                                                         |
| 290                                                                                                           | 309        | -            | -            | 18,455                 | 19,149       | 502,551       | 504,902       | -                                                         |
| -                                                                                                             | -          | 225,125      | 220,075      | 4,860                  | 1,923        | 1,706,997     | 1,705,621     | -                                                         |
| 716,985                                                                                                       | 694,090    | 383,407      | 410,367      | 637,221                | 616,433      | 6,211,009     | 6,065,703     | 955,116                                                   |
| 204,158                                                                                                       | 214,752    | 442,328      | 354,062      | 202,466                | 123,317      | 2,700,692     | 2,704,520     | 179,299                                                   |
| -                                                                                                             | -          | -            | -            | -                      | -            | 8,867         | 6,320         | -                                                         |
| -                                                                                                             | -          | -            | -            | -                      | -            | -             | -             | 2,333                                                     |
| 9,161                                                                                                         | 2,982      | 11,464       | -            | 6,686                  | 5,728        | 104,139       | 50,587        | 14,498                                                    |
| 44                                                                                                            | 16,011     | 34           | (557)        | 5,298                  | 4,197        | 9,949         | 16,533        | 4,906                                                     |
| -                                                                                                             | -          | -            | -            | -                      | -            | 15,972        | 15,851        | -                                                         |
| -                                                                                                             | -          | (21,446)     | (31,867)     | -                      | -            | (234,458)     | (264,947)     | -                                                         |
| 9,205                                                                                                         | 18,993     | (9,948)      | (32,424)     | 11,984                 | 9,925        | (95,531)      | (175,656)     | 21,737                                                    |
| 213,363                                                                                                       | 233,745    | 432,380      | 321,638      | 214,450                | 133,242      | 2,605,161     | 2,528,864     | 201,036                                                   |
| -                                                                                                             | -          | -            | -            | -                      | -            | -             | -             | -                                                         |
| -                                                                                                             | -          | -            | -            | (125,000)              | (125,000)    | (125,000)     | (125,000)     | -                                                         |
| 213,363                                                                                                       | 233,745    | 432,380      | 321,638      | 89,450                 | 8,242        | 2,480,161     | 2,403,864     | 201,036                                                   |
| 789,002                                                                                                       | 555,257    | 3,796,582    | 3,474,944    | 1,034,010              | 1,025,768    | 32,240,805    | 29,836,941    | 1,010,202                                                 |
| \$ 1,002,365                                                                                                  | \$ 789,002 | \$ 4,228,962 | \$ 3,796,582 | \$ 1,123,460           | \$ 1,034,010 | \$ 34,720,966 | \$ 32,240,805 | \$ 1,211,238                                              |
| Change in net position as shown above                                                                         |            |              |              |                        |              | \$ 2,480,161  | \$ 2,403,864  |                                                           |
| Adjustment to reflect the consolidation<br>of internal service fund activities related<br>to enterprise funds |            |              |              |                        |              | 26,598        | 28,855        |                                                           |
| Change in net position of business-type<br>activities                                                         |            |              |              |                        |              | \$ 2,506,759  | \$ 2,432,719  |                                                           |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENTS OF CASH FLOWS  
PROPRIETARY FUNDS - CONTINUED ON THE FOLLOWING PAGES  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

|                                                                             | Business-type Activities - Enterprise Funds |                     |                     |                     |
|-----------------------------------------------------------------------------|---------------------------------------------|---------------------|---------------------|---------------------|
|                                                                             | 601                                         |                     | 602                 |                     |
|                                                                             | Water                                       |                     | Wastewater          |                     |
|                                                                             | 2016                                        | 2015                | 2016                | 2015                |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                 |                                             |                     |                     |                     |
| Receipts from customers and users                                           | \$ 2,064,415                                | \$ 2,157,058        | \$ 4,218,870        | \$ 4,294,942        |
| Payments to suppliers and vendors                                           | (658,689)                                   | (722,418)           | (1,250,519)         | (1,267,945)         |
| Payments to and on behalf of employees                                      | (483,999)                                   | (377,941)           | (480,473)           | (530,965)           |
| Other receipts                                                              | 19,007                                      | 12,733              | 1,538               | -                   |
| <b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>                     | <b>940,734</b>                              | <b>1,069,432</b>    | <b>2,489,416</b>    | <b>2,496,032</b>    |
| <b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>                      |                                             |                     |                     |                     |
| Property taxes received                                                     | -                                           | -                   | -                   | -                   |
| Intergovernmental revenue                                                   | 1,367                                       | 6,320               | 7,500               | -                   |
| Transfers to other funds                                                    | -                                           | -                   | -                   | -                   |
| <b>NET CASH PROVIDED (USED) BY NONCAPITAL FINANCING ACTIVITIES</b>          | <b>1,367</b>                                | <b>6,320</b>        | <b>7,500</b>        | <b>-</b>            |
| <b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>             |                                             |                     |                     |                     |
| (Increase) decrease in due from other funds                                 | 123,456                                     | (5,795)             | -                   | -                   |
| Increase (decrease) in due to other funds                                   | -                                           | -                   | -                   | -                   |
| Acquisition of capital assets                                               | (383,898)                                   | (565,376)           | (1,353,347)         | (285,449)           |
| Proceeds from bond issue, net of discounts/premiums issued                  | -                                           | -                   | 1,107,397           | 574,054             |
| Principal paid on revenue bonds payable                                     | (222,498)                                   | (297,500)           | (1,932,500)         | (1,347,500)         |
| Principal paid on capital lease payable                                     | (2,168)                                     | (13,062)            | (19,502)            | (11,755)            |
| Interest paid on revenue bonds payable                                      | (16,206)                                    | (11,111)            | (213,662)           | (216,949)           |
| <b>NET CASH PROVIDED (USED) BY CAPITAL AND RELATED FINANCING ACTIVITIES</b> | <b>(501,314)</b>                            | <b>(892,844)</b>    | <b>(2,411,614)</b>  | <b>(1,287,599)</b>  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                 |                                             |                     |                     |                     |
| Change in interest received and market value on cash and investments        | 49,407                                      | 27,516              | 23,418              | 6,565               |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                 | <b>490,194</b>                              | <b>210,424</b>      | <b>108,720</b>      | <b>1,214,998</b>    |
| <b>CASH AND CASH EQUIVALENTS, JANUARY 1</b>                                 | <b>5,770,756</b>                            | <b>5,560,332</b>    | <b>2,904,251</b>    | <b>1,689,253</b>    |
| <b>CASH AND CASH EQUIVALENTS, DECEMBER 31</b>                               | <b>\$ 6,260,950</b>                         | <b>\$ 5,770,756</b> | <b>\$ 3,012,971</b> | <b>\$ 2,904,251</b> |

The notes to the financial statements are an integral part of this statement.

| Business-type Activities - Enterprise Funds |            |             |            |                        |              |               |               | Governmental<br>Activities -<br>Internal Service<br>Funds |
|---------------------------------------------|------------|-------------|------------|------------------------|--------------|---------------|---------------|-----------------------------------------------------------|
| 603                                         |            | 604         |            | 609                    |              |               |               |                                                           |
| Garbage                                     |            | Storm Water |            | Municipal Liquor Store |              | Total         |               |                                                           |
| 2016                                        | 2015       | 2016        | 2015       | 2016                   | 2015         | 2016          | 2015          |                                                           |
| \$ 923,349                                  | \$ 919,431 | \$ 812,602  | \$ 766,449 | \$ 3,117,120           | \$ 3,081,086 | \$ 11,136,356 | \$ 11,218,966 | \$ 1,134,415                                              |
| (698,247)                                   | (708,895)  | (111,782)   | (202,691)  | (2,531,470)            | (2,578,467)  | (5,250,707)   | (5,480,416)   | (519,866)                                                 |
| (16,839)                                    | (20,293)   | (20,975)    | (8,968)    | (407,688)              | (413,023)    | (1,409,974)   | (1,351,190)   | (457,649)                                                 |
| 44                                          | 16,011     | -           | -          | 5,298                  | 4,197        | 25,887        | 32,941        | 4,906                                                     |
| 208,307                                     | 206,254    | 679,845     | 554,790    | 183,260                | 93,793       | 4,501,562     | 4,420,301     | 161,806                                                   |
| -                                           | -          | -           | -          | -                      | -            | -             | -             | 1,730                                                     |
| -                                           | -          | -           | -          | -                      | -            | 8,867         | 6,320         | -                                                         |
| -                                           | -          | -           | -          | (125,000)              | (125,000)    | (125,000)     | (125,000)     | -                                                         |
| -                                           | -          | -           | -          | (125,000)              | (125,000)    | (116,133)     | (118,680)     | 1,730                                                     |
| -                                           | -          | -           | -          | -                      | -            | 123,456       | (5,795)       | -                                                         |
| -                                           | -          | (123,456)   | 5,795      | -                      | -            | (123,456)     | 5,795         | -                                                         |
| -                                           | -          | (252,459)   | (89,333)   | -                      | (14,684)     | (1,989,704)   | (954,842)     | -                                                         |
| -                                           | -          | 113,823     | 51,244     | -                      | -            | 1,221,220     | 625,298       | -                                                         |
| -                                           | -          | (253,638)   | (438,636)  | -                      | -            | (2,408,636)   | (2,083,636)   | -                                                         |
| -                                           | -          | -           | -          | -                      | -            | (21,670)      | (24,817)      | -                                                         |
| -                                           | -          | (26,315)    | (52,496)   | -                      | -            | (256,183)     | (280,556)     | -                                                         |
| -                                           | -          | (542,045)   | (523,426)  | -                      | (14,684)     | (3,454,973)   | (2,718,553)   | -                                                         |
| 5,760                                       | 1,979      | (1,292)     | -          | 9,379                  | 5,170        | 86,672        | 41,230        | 14,577                                                    |
| 214,067                                     | 208,233    | 136,508     | 31,364     | 67,639                 | (40,721)     | 1,017,128     | 1,624,298     | 178,113                                                   |
| 670,504                                     | 462,271    | 31,364      | -          | 1,148,964              | 1,189,685    | 10,525,839    | 8,901,541     | 1,361,045                                                 |
| \$ 884,571                                  | \$ 670,504 | \$ 167,872  | \$ 31,364  | \$ 1,216,603           | \$ 1,148,964 | \$ 11,542,967 | \$ 10,525,839 | \$ 1,539,158                                              |

The notes to the financial statements are an integral part of this statement.

CITY OF NORTHFIELD, MINNESOTA  
STATEMENTS OF CASH FLOWS  
PROPRIETARY FUNDS - CONTINUED  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

|                                                                                               | Business-type Activities - Enterprise Funds |                     |                     |                     |
|-----------------------------------------------------------------------------------------------|---------------------------------------------|---------------------|---------------------|---------------------|
|                                                                                               | 601                                         |                     | 602                 |                     |
|                                                                                               | Water                                       |                     | Wastewater          |                     |
|                                                                                               | 2016                                        | 2015                | 2016                | 2015                |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES |                                             |                     |                     |                     |
| Operating income (loss)                                                                       | \$ 507,468                                  | \$ 639,982          | \$ 1,344,272        | \$ 1,372,407        |
| Adjustments to reconcile operating income to net cash provided (used) by operating activities |                                             |                     |                     |                     |
| Other income (expense) related to operations                                                  | 19,007                                      | 12,733              | 1,538               | -                   |
| Depreciation                                                                                  | 331,735                                     | 347,017             | 1,145,277           | 1,136,606           |
| (Increase) decrease in assets                                                                 |                                             |                     |                     |                     |
| Accounts receivable                                                                           | 14,003                                      | 55,666              | (55,854)            | 27,187              |
| Due from other governments                                                                    | -                                           | 4,337               | -                   | 7,608               |
| Inventories                                                                                   | (341)                                       | 1,956               | -                   | -                   |
| Prepaid items                                                                                 | (3,407)                                     | (1,808)             | (120)               | (221)               |
| (Increase) decrease in deferred outflows of resources                                         |                                             |                     |                     |                     |
| Deferred pension resources                                                                    | (132,499)                                   | 7,150               | (107,111)           | 16,290              |
| Increase (decrease) in liabilities                                                            |                                             |                     |                     |                     |
| Accounts payable                                                                              | 34,027                                      | (21,779)            | 76,534              | (24,673)            |
| Due to other governments                                                                      | (684)                                       | 4,067               | (8,539)             | 8,861               |
| Accrued wages payable                                                                         | 8,492                                       | 1,237               | 4,800               | (1,813)             |
| Other postemployment benefits payable                                                         | 1,375                                       | 557                 | 802                 | 1,003               |
| Compensated absences payable                                                                  | (43,594)                                    | 4,249               | 5,195               | (5,700)             |
| Pension liability                                                                             | 195,743                                     | 27,956              | 89,787              | (11,892)            |
| Increase (decrease) in deferred inflows of resources                                          |                                             |                     |                     |                     |
| Deferred pension resources                                                                    | 9,409                                       | (13,888)            | (7,165)             | (29,631)            |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES                                              | <u>\$ 940,734</u>                           | <u>\$ 1,069,432</u> | <u>\$ 2,489,416</u> | <u>\$ 2,496,032</u> |
| SCHEDULE OF NONCASH INVESTING CAPITAL AND FINANCING ACTIVITIES                                |                                             |                     |                     |                     |
| Capital assets acquired on account                                                            | \$ 93,768                                   | \$ -                | \$ 242,747          | \$ -                |
| Capital assets contributed by (to) other funds                                                | \$ 527,156                                  | \$ -                | \$ (527,156)        | \$ -                |
| Amortization of bond (premium) discount, net                                                  | \$ 2,171                                    | \$ 2,171            | \$ 1,868            | \$ 1,868            |
| Premium on bonds issued                                                                       | \$ -                                        | \$ -                | \$ 32,397           | \$ 14,054           |

The notes to the financial statements are an integral part of this statement.

| Business-type Activities - Enterprise Funds |            |             |            |                        |            |              |              |            | Governmental<br>Activities -<br>Internal Service<br>Funds |
|---------------------------------------------|------------|-------------|------------|------------------------|------------|--------------|--------------|------------|-----------------------------------------------------------|
| 603                                         |            | 604         |            | 609                    |            |              |              |            |                                                           |
| Garbage                                     |            | Storm Water |            | Municipal Liquor Store |            | Total        |              |            |                                                           |
| 2016                                        | 2015       | 2016        | 2015       | 2016                   | 2015       | 2016         | 2015         |            |                                                           |
| \$ 204,158                                  | \$ 214,752 | \$ 442,328  | \$ 354,062 | \$ 202,466             | \$ 123,317 | \$ 2,700,692 | \$ 2,704,520 | \$ 179,299 |                                                           |
| 44                                          | 16,011     | 34          | (557)      | 5,298                  | 4,197      | 25,921       | 32,384       | 4,906      |                                                           |
| -                                           | -          | 225,125     | 220,075    | 4,860                  | 1,923      | 1,706,997    | 1,705,621    | -          |                                                           |
| 2,206                                       | 6,697      | (13,133)    | (522)      | (25,797)               | 8,831      | (78,575)     | 97,859       | -          |                                                           |
| -                                           | 3,892      | -           | 2,542      | -                      | -          | -            | 18,379       | -          |                                                           |
| -                                           | -          | -           | -          | 314                    | 35,835     | (27)         | 37,791       | -          |                                                           |
| (23)                                        | 39         | (149)       | (114)      | (282)                  | 108        | (3,981)      | (1,996)      | 67         |                                                           |
| (3,385)                                     | 711        | (7,729)     | (934)      | (110,974)              | 11,805     | (361,698)    | 35,022       | (78,938)   |                                                           |
| (387)                                       | (32,027)   | 14,668      | (31,008)   | (25,890)               | (73,293)   | 98,952       | (182,780)    | (69,117)   |                                                           |
| 76                                          | 65         | -           | -          | 2,682                  | 820        | (6,465)      | 13,813       | 13,734     |                                                           |
| 6                                           | -          | 337         | 375        | 2,673                  | (3,819)    | 16,308       | (4,020)      | 10,935     |                                                           |
| -                                           | -          | -           | -          | 573                    | 557        | 2,750        | 2,117        | -          |                                                           |
| -                                           | -          | -           | -          | 761                    | 693        | (37,638)     | (758)        | -          |                                                           |
| 5,314                                       | (2,649)    | 17,000      | 9,403      | 126,841                | 4,646      | 434,685      | 27,464       | 99,207     |                                                           |
| 298                                         | (1,237)    | 1,364       | 1,468      | (265)                  | (21,827)   | 3,641        | (65,115)     | 1,713      |                                                           |
| \$ 208,307                                  | \$ 206,254 | \$ 679,845  | \$ 554,790 | \$ 183,260             | \$ 93,793  | \$ 4,501,562 | \$ 4,420,301 | \$ 161,806 |                                                           |
| \$ -                                        | \$ -       | \$ -        | \$ -       | \$ -                   | \$ -       | \$ 336,515   | \$ -         | \$ -       |                                                           |
| \$ -                                        | \$ -       | \$ -        | \$ -       | \$ -                   | \$ -       | \$ -         | \$ -         | \$ -       |                                                           |
| \$ -                                        | \$ -       | \$ 2,253    | \$ 2,251   | \$ -                   | \$ -       | \$ 6,292     | \$ 6,290     | \$ -       |                                                           |
| \$ -                                        | \$ -       | \$ 3,823    | \$ 1,244   | \$ -                   | \$ -       | \$ 36,220    | \$ 15,298    | \$ -       |                                                           |

The notes to the financial statements are an integral part of this statement.

**Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**A. Reporting entity**

The City of Northfield (the City) was incorporated in 1875. The City operates under a Home Rule Charter as defined by Minnesota Statutes which provides for a Mayor Council form of government. The Council exercises legislative authority and determines all matters of policy. The Council appoints the city administrator who is responsible for the proper administration of all affairs relating to the City. The City has considered all potential units for which it is financially accountable, and other organizations for which the nature and significance of their relationship with the City are such that exclusion would cause the City's financial statements to be misleading or incomplete. The Governmental Accounting Standards Board (GASB) has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body, and (1) the ability of the primary government to impose its will on that organization or (2) the potential for the organization to provide specific benefits to, or impose specific financial burdens on the primary government. Each discretely presented component unit is reported in a separate column in the combined financial statements to emphasize it is legally separate from the City. Each discretely presented component unit has a December 31 year end.

*Discretely Presented Component Units* The component unit's columns in the combined financial statements include the financial data of the Economic Development Authority (EDA), the Housing and Redevelopment Authority and the Northfield Municipal Hospital. These component units are presented in separate columns to emphasize that they are legally separate from the City.

The Northfield Economic Development Authority (EDA) was created pursuant to Minnesota Statutes 469.090 through 469.108 to carry out economic and industrial development and redevelopment within the City in accordance with policies established by the City Council. The seven member board consists of two Council members and five other Council approved members. The EDA may not exercise any of the powers enumerated by the authorizing statutes without prior approval of the City Council. The EDA is reported as a governmental fund type. Separate financial statements are not issued for this component unit. Condensed statement information for the EDA is presented starting on page 191 of these financial statements.

The Northfield Housing and Redevelopment Authority (HRA) were created pursuant to Chapter 487 of the Minnesota Session Laws of 1947. The HRA was created by the City to carry out certain redevelopment projects. The governing board, which is comprised of five members, one of which is a City Council member, is appointed by the Mayor and approved by the City Council. The Council reviews and approved HRA tax levies, and the City provides major community development financing for HRA activities. The HRA is reported as a governmental fund type. Separate financial statements are not issued for this component unit. Condensed statement information for the EDA is presented starting on page 193 of these financial statements.

The Northfield Municipal Hospital board of directors is appointed by the City Council. The Hospital has its own budget review and prepares its own financial statements. The City can impose its will on the Hospital, and the outstanding bonded indebtedness is the hospital's debt and is not the responsibility of the City. The Hospital is reported as a discretely presented enterprise fund. Complete financial statements may be obtained at the entity's administrative offices, Northfield Municipal Hospital, 2000 North Avenue, Northfield, MN 55057.

*Joint venture and joint powers agreement.* The cities of Northfield and Dundas, Minnesota and the townships of Bridgewater, Northfield, Webster, Forest, Waterford, Sciota and Greenvale, Minnesota (Rural Fire) formed the Northfield Area Fire and Rescue Service; Northfield, Minnesota (NAFRS), established under Minnesota statutes, section 471.59 on April 1, 2014 to provide fire protection, suppression, prevention, technical rescue and non-transport emergency medical services to these communities. The Board consists of eight voting Board members which consists of five board members appointed by the Northfield City Council, two Board members appointed by Rural Fire and one Board member appointed by the Dundas City Council. There are also 5 ex-officio (nonvoting) Board members. The Board exercises legislative authority and determines all matters of policy. The Board appoints personnel responsible for the proper administration of all affairs relating to the Organization's activities.

**Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**B. Government-wide and fund financial statements**

The government-wide financial statements (i.e., the statement of net position and the statement of activities) report information on all of the activities of the City and its component units. *Governmental activities*, which normally are supported by taxes and intergovernmental revenues, are reported separately from *business-type activities*, which rely to a significant extent on fees and charges for support. Likewise, the *primary government* is reported separately from certain legally separate *component units* for which the primary government is financially accountable.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Amounts reported as *program revenues* include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Separate financial statements are provided for governmental funds and proprietary funds. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

**C. Measurement focus, basis of accounting, and financial statement presentation**

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*, as are the proprietary funds. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be *available* when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences, other postemployment benefits, and claims and judgments, are recorded only when payment is due.

Property taxes, franchise taxes, licenses, and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. Only the portion of special assessments receivable due within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the City.

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the year in which the resources are measurable and become available.

Non-exchange transactions, in which the City receives value without directly giving equal value in return, include property taxes, grants, entitlement and donations. On an accrual basis, revenue from property taxes is recognized in the year for which the tax is levied. Revenue from grants, entitlements and donations is recognized in the year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the year when use is first permitted, matching requirements, in which the City must provide local resources to be used for a specified purpose, and expenditure requirements, in which the resources are provided to the City on a reimbursement basis. On a modified accrual basis, revenue from non-exchange transactions must also be available before it can be recognized.

**Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

Unearned revenue arises when assets are recognized before revenue recognition criteria have been satisfied. Grants and entitlements received before eligibility requirements are met are also recorded as unearned revenue.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

The City reports the following major governmental funds:

The *General fund* is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The *Debt Service fund* accounts for resources accumulated and payments made for principal and interest on long-term general obligation debt of governmental funds.

The *2016 Capital Project fund* accounts for project costs and funding for the 2016 Street project.

The City reports the following major proprietary funds:

The *Water fund* accounts for the water service charges which are used to finance the water system operating expenses.

The *Wastewater fund* accounts for the wastewater service charges which are used to finance the sanitary sewer system operating expenses.

The *Garbage fund* accounts for the revenues and expenses associated with organized collection of refuse and recycling within the City.

The *Storm Water fund* accounts for revenues and expenses with storm water disposal.

The *Municipal Liquor Store fund* accounts for operations of the municipal liquor store.

Additionally, the City reports the following fund types:

*Internal Service funds* are used to provide insurance coverage and data processing to other departments of the City.

Enterprise funds are used to account for those operations that are financed and operated in a manner similar to private business or where the Council has decided that the determination of revenues earned, costs incurred and/or net income is necessary for management accountability.

As a general rule the effect of interfund activity has been eliminated from government-wide financial statements. Exceptions to this general rule are charges between the City's water, sewer and sanitation collection functions and various other functions of the City. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned.

Proprietary funds distinguish operating revenues and expenses from *nonoperating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the City's enterprise funds are charges to customers for sales and services. The City also recognizes as operating revenue the portion of tap fees intended to recover the cost of connecting new customers to the system. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first, then unrestricted resources as they are needed.

**Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

**D. Assets, deferred outflows of resources liabilities, deferred inflows of resources, and net position/fund balance**

*Deposits and investments*

The City's cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition. The proprietary funds' portion in the government-wide cash and temporary investments pool is considered to be cash and cash equivalents for purposes of the statements of cash flows.

Cash balances from all funds are pooled and invested, to the extent available, in certificates of deposit and other authorized investments. Earnings from such investments are allocated on the basis of applicable participation by each of the funds.

The City may invest idle funds as authorized by Minnesota statutes, as follows:

1. Direct obligations or obligations guaranteed by the United States or its agencies.
2. Shares of investment companies registered under the Federal Investment Company Act of 1940 and received the highest credit rating, rated in one of the two highest rating categories by a statistical rating agency, and have a final maturity of thirteen months or less.
3. General obligations of a state or local government with taxing powers rated "A" or better; revenue obligations rated "AA" or better.
4. General obligations of the Minnesota Housing Finance Agency rated "A" or better.
5. Obligation of a school district with an original maturity not exceeding 13 months and (i) rated in the highest category by a national bond rating service or (ii) enrolled in the credit enhancement program pursuant to statute section 126C.55.
6. Bankers' acceptances of United States banks eligible for purchase by the Federal Reserve System.
7. Commercial paper issued by United States banks corporations or their Canadian subsidiaries, of highest quality category by at least two nationally recognized rating agencies, and maturing in 270 days or less.
8. Repurchase or reverse repurchase agreements and securities lending agreements with financial institutions qualified as a "depository" by the government entity, with banks that are members of the Federal Reserve System with capitalization exceeding \$10,000,000, a primary reporting dealer in U.S. government securities to the Federal Reserve Bank of New York, or certain Minnesota securities broker-dealers.
9. Guaranteed investment contracts (GICs) issued or guaranteed by a United States commercial bank, a domestic branch of a foreign bank, a United States insurance company, or its Canadian subsidiary, whose similar debt obligations were rated in one of the top two rating categories by a nationally recognized rating agency.

The broker money market accounts operate in accordance with appropriate state laws and regulations. The reported value of the pools is the same as the fair value of the pool shares.

The City categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

The City has the following recurring fair value measurements as of December 31, 2016:

- Federal agency securities and US government securities of \$16,916,792 are valued using quoted market prices (Level 1 inputs)
- Commercial paper and Municipal securities of \$3,111,164 are valued using a matrix pricing model (Level 2 inputs)

The Minnesota Municipal Money Market Fund (4M Fund) is regulated by Minnesota Statutes and the Board of Directors of the League of Minnesota Cities. The 4M Fund is an external investment pool not registered with the Securities and Exchange Commission (SEC); however, it follows the regulatory rules of the SEC. The reported value of the pool is the same as the fair value of the pool share. Financial statements of the 4M Fund can be obtained by contacting RBC Global Asset Management at 100 South Fifth Street, Suite 2300, Minneapolis, MN 55402-1240.

The City's investment policy follows Minnesota statutes, which reduces the City's exposure to credit, custodial credit and interest rate risks. Specific risk information for the City is as follows:

- *Custodial Credit Risk* - For investments, custodial credit risk is the risk that in the event of a failure of the counterparty, the government would not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. As of December 31, 2016 all investments were insured or registered, or securities were held by the City or its agent in the City's name.
- *Credit Risk* - Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. State law limits investments in commercial paper that is rated in the highest quality category by at least two nationally recognized rating agencies. The City's investment policy does not further limit the ratings of their investments.
- *Concentration Risk* - The City's investment policy does not address concentration with a particular broker. Investment instruments are varied to prevent concentration in any one investment type.
- *Interest Rate Risk* - In accordance with its investment policy, the City diversifies its investment portfolio to eliminate the risk of loss resulting from the over-concentration of assets in a specific maturity. The maturities selected shall provide for stability of income and reasonable liquidity.

**Property taxes**

The City Council annually adopts a tax levy and certifies it to the County in December for collection the following year. The County is responsible for collecting all property taxes for the City. These taxes attach an enforceable lien on taxable property within the City on January 1 and are payable by the property owners in two installments. The taxes are collected by the County Treasurer and tax settlements are made to the City during January, June and November each year.

Delinquent taxes receivable include the past six years' uncollected taxes. Delinquent taxes have been offset by deferred inflow of resources for delinquent taxes not received within 60 days after year end in the fund financial statements.

**Accounts receivable**

Accounts receivable include amounts billed for services provided before year end. Unbilled utility enterprise fund receivables are also included for services provided in 2016. The City has no allowance for uncollectible accounts, as the City is generally able to certify amounts not collected to the County for collection as special assessments. All trade receivables for the Municipal Hospital are shown net of an allowance for uncollectible accounts.

**Special assessments**

Special assessments represent the financing for public improvements paid for by benefiting property owners. These assessments are recorded as receivables upon certification to the County. Special assessments are recognized as revenue when they are annually certified to the County or received in cash or within 60 days after year end. All governmental special assessments receivable are offset by a deferred inflow of resources in the fund financial statements.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

**Interfund receivables and payables**

Activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due to/from other funds" (i.e., the current portion of interfund loans) or "advances to/from other funds" (i.e., the non-current portion of interfund loans). All other outstanding balances between funds are reported as "due to/from other funds." Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as "internal balances."

Advances between funds, as reported in the fund financial statements, are offset by a fund balance reserve account in applicable governmental funds to indicate that they are not available for appropriation and are not expendable available financial resources.

**Inventories and prepaid items/unearned charges**

All inventories are stated at the lower of cost or market on the first-in, first-out (FIFO) method. Inventories of governmental funds are recorded as expenditures when consumed rather than when purchased.

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items or unearned charges in both government-wide and fund financial statements. The cost of prepaid items is recorded as expenditures/expense when consumed rather than when purchased.

**Restricted assets**

Restricted assets include assets set aside by the Hospital Board of Directors for future capital improvements, assets set aside under bond indenture agreements and assets set aside under employee health insurance arrangements.

**Capital assets**

Capital assets, which include property, plant, equipment and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the government as assets with an initial, individual cost of more than \$10,000 (amount not rounded) and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

In the case of initial capitalization of general infrastructure assets (i.e., those reported by governmental activities) the City chose to include items dating back to June 30, 1980. The City had already accounted for its prior infrastructure at historical cost for the initial reporting of these assets. As the City constructs or acquires capital assets each period, including infrastructure assets, they are capitalized at historical cost. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed. For the year ended December 31, 2016, no interest was capitalized in connection with construction in progress.

Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Property, plant and equipment of the primary government, as well as the component units, are depreciated using the straight line method over the following estimated useful lives:

| Assets                    | Years   |         |
|---------------------------|---------|---------|
|                           | 10 - 30 | 20 - 40 |
| Land Improvements         | 10 - 30 | 20 - 40 |
| Building and Improvements | 10 - 30 | 10 - 30 |
| Infrastructure            | 10 - 30 | 10 - 30 |
| Machinery and equipment   | 5 - 20  | 5 - 20  |

Compensated absences

It is the government's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. There is no liability for unpaid accumulated sick leave since the government does not have a policy to pay any amounts when employees separate from service with the government. However, a liability is recognized for that portion of accumulating sick leave benefits that is vested as severance pay. All vacation pay is accrued when incurred in the government-wide and proprietary fund financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements. The General fund is typically used to liquidate governmental compensated absences payable.

Postemployment benefits other than pensions

Under Minnesota statute 471.61, subdivision 2b., public employers must allow retirees and their dependents to continue coverage indefinitely in an employer-sponsored health care plan, under the following conditions: 1) Retirees must be receiving (or eligible to receive) an annuity from a Minnesota public pension plan, 2) Coverage must continue in group plan until age 65, and retirees must pay no more than the group premium, and 3) Retirees may obtain dependent coverage immediately before retirement. All premiums are funded on a pay-as-you-go basis. The liability was actuarially determined, in accordance with GASB Statement 45, at January 1, 2014.

Pensions

For purposes of measuring the net pension liability, deferred outflows/inflows of resources, and pension expense, information about the fiduciary net position of the Public Employees Retirement Association (PERA) and additions to/deductions from PERA's fiduciary net position have been determined on the same basis as they are reported by PERA except that PERA's fiscal year end is June 30. For this purpose, plan contributions are recognized as of employer payroll paid dates and benefit payments and refunds are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Long-term obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net position. Bond premiums and discounts are amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of the applicable bond premium or discount. Bond issuance costs are an expense in the period incurred.

In the fund financial statements, governmental fund types recognized bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Deferred outflows/inflows of resources

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The government only has two items that qualifies for reporting in this category. One is the loss on refunding reported in the government-wide statement of net position. A loss on refunding results from the difference in the carrying value of refunded debt and its acquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt. Second, the item, deferred pension resources, is reported only in the statements of net position. This item results from actuarial calculations and current year pension contributions made subsequent to the measurement date.

In addition to liabilities, the statement of net position and fund financial statements will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The government has only one type of item, which arises only under a modified accrual basis of accounting that qualifies as needing to be reported in this category. Accordingly, the item, unavailable revenue, is reported only in the governmental funds balance sheet. The governmental funds report unavailable revenues from two sources: taxes and special assessments. These amounts are deferred and recognized as an inflow of resources in the period that the amounts become available.

The City has an additional item which qualifies for reporting in this category. The item, deferred pension resources, is reported only in the statements of net position and results from actuarial calculations.

Net patient and resident service revenue

Net patient and resident service revenue is reported at the estimated net realizable amounts from patients, residents, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and are adjusted in future periods, as final settlements are determined.

Concentrations of credit risk

The Hospital grants credit without collateral to its patients, most of who are local residents and are insured under third-party payor agreements.

Contributions

From time to time, the Hospital receives contributions from individuals and private organizations. Revenue contributions (including contributions of capital assets) are recognized when all eligibility requirements, including time requirements are met. Contributions may be restricted for either specific operating purposes or for capital purposes. Amounts that are unrestricted or that are restricted to a specific operating purpose are reported as non-operating revenues. Amounts restricted to capital acquisitions are reported after non-operating revenues and expenses.

Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Fund balance

In the fund financial statements, fund balance is divided into five classifications based primarily on the extent to which the City is bound to observe constraints imposed upon the use of resources reported in the governmental funds. These classifications are defined as follows:

- Nonspendable* - Amounts that cannot be spent because they are not in spendable form, such as prepaid items.
  - Restricted* - Amounts related to externally imposed constraints established by creditors, grantors or contributors; or constraints imposed by state statutory provisions.
  - Committed* - Amounts constrained for specific purposes that are internally imposed by formal action (resolution) of the City Council (the Council), which is the City's highest level of decision-making authority. Committed amounts cannot be used for any other purpose unless the Council modifies or rescinds the commitment by resolution.
  - Assigned* - Amounts constrained for specific purposes that are internally imposed. In governmental funds other than the General fund, assigned fund balance represents all remaining amounts that are not classified as nonspendable and are neither restricted nor committed. In the General fund, assigned amounts represent intended uses established by the Council itself or by an official to which the governing body delegates the authority. The Council has adopted a fund balance policy which delegates the authority to assign amounts for specific purposes to the Finance Director.
  - Unassigned* - The residual classification for the General fund and also negative residual amounts in other funds. The City considers restricted amounts to be spent first when both restricted and unrestricted fund balance is available. Additionally, the City would first use committed, then assigned, and lastly unassigned amounts of unrestricted fund balance when expenditures are made.
- The City considers restricted amounts to be spent first when both restricted and unrestricted fund balance is available. Additionally, the City would first use committed, then assigned, and lastly unassigned amounts of unrestricted fund balance when expenditures are made.
- The City has formally adopted a fund balance policy for the General fund. The City's policy is to maintain a minimum unrestricted fund balance of 40 percent of budgeted operating expenditures for cash-flow timing needs.

Net position

Net position represents the difference between assets and deferred outflows of resources and liabilities and deferred inflows of resources. Net position is displayed in three components:

- a. Net investment in capital assets - Consists of capital assets, net of accumulated depreciation reduced by any outstanding debt attributable to acquiring capital assets.
- b. Restricted net position - Consists of net position balances restricted by limitations imposed on their use through external restrictions imposed by creditors, grantors, laws or regulations of other governments.
- c. Unrestricted net position - All other net position balances that do not meet the definition of "restricted" or "net investment in capital assets."

Note 2: STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

A. Budgetary information

Annual budgets are adopted on a basis consistent with accounting principles generally accepted in the United States of America for the General and special revenue funds except the C.C. Cloherly Endowed Book fund, Arts and Culture fund, Transit Grants fund, TZD Enforcement Fund, Jefferson Square TIF fund, Whittier Trust fund and Rescue Squad Trust fund, which are not legally obligated to complete budgets. All annual appropriations lapse at fiscal year-end. The City does not use encumbrance accounting.

In August of each year, all departments of the City submit requests for appropriations to the Administrator so that a budget may be prepared. Before September 30th, the proposed budget is presented to the Council for review and the proposed levy is adopted. The Council holds public hearings and a final budget and a final tax levy are prepared and adopted in early December.

The City's legal level of budgetary control is at the fund level for funds other than the General Fund. The legal level of budgetary control for the General fund is at the department level. The City's department heads may make transfers of appropriations within a department with the approval of the City Administrator. Transfers of appropriations between departments require the approval of the Administrator. Transfers of appropriations between funds require the approval of the Council. Budgeted amounts are as originally adopted, or as amended by the Council. There was one budget amendment made during the year. Total budgeted revenues and expenditures remained constant, however there was a net increase in transfers of \$69,992 due to the closing of several funds.

B. Excess of expenditures over appropriations

For the year ended December 31, 2016, expenditures exceeded appropriations in the following funds:

| Fund | Budget          |                           | Actual |        | Over                   |                |
|------|-----------------|---------------------------|--------|--------|------------------------|----------------|
|      | Special revenue | Community Resource Center |        |        | Excess of Expenditures | Appropriations |
|      |                 |                           | \$     | 66,603 | \$                     | 214,262        |
|      |                 |                           |        |        | \$                     | 147,659        |

These over expenditures were funded by transfers out being under budget and available fund balance.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 2: STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY - CONTINUED**

**C. Deficit fund equity**

The following funds had fund equity deficits at December 31, 2016:

| Fund                              | Amount   |
|-----------------------------------|----------|
| Nonmajor                          |          |
| Special Revenue                   |          |
| Community Development Block Grant | \$ 2,655 |
| Transit Grants                    | 19,197   |
| Capital Projects                  |          |
| 2017 Capital Project              | 8,938    |
| Library Capital Project           | 197,382  |

The above deficits will be eliminated through transfers from other funds and future taxes and assessments and future bond proceeds.

**Note 3: DETAILED NOTES ON ALL FUNDS**

**A. Deposits and investments**

**Deposits**

Custodial credit risk for deposits and investments is the risk that in the event of a bank failure, the City's deposits and investments may not be returned or the City will not be able to recover collateral securities in the possession of an outside party. In accordance with Minnesota statutes and as authorized by the Council, the City maintains deposits at those depository banks, all of which are members of the Federal Reserve System.

Minnesota statutes require that all City deposits be protected by insurance, surety bond or collateral. The market value of collateral pledged must equal 110 percent of the deposits not covered by insurance, bonds, or irrevocable standby letters of credit from Federal Home Loan Bank.

Authorized collateral in lieu of a corporate surety bond includes:

- United States government Treasury bills, Treasury notes, Treasury bonds;
- Issues of United States government agencies and instrumentalities as quoted by a recognized industry quotation service available to the government entity;
- General obligation securities of any state or local government with taxing powers which is rated "A" or better by a national bond rating service, or revenue obligation securities of any state or local government with taxing powers which is rated "AA" or better by a national bond rating service;
- General obligation securities of a local government with taxing powers may be pledged as collateral against funds deposited by that same local government entity;
- Irrevocable standby letters of credit issued by Federal Home Loan Banks to a municipality accompanied by written evidence that the bank's public debt is rated "AA" or better by Moody's Investors Service, Inc., or Standard & Poor's Corporation; and
- Time deposits that are fully insured by any federal agency.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
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**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

Minnesota statutes require that all collateral shall be placed in safekeeping in a restricted account at a Federal Reserve Bank, or in an account at a trust department of a commercial bank or other financial institution that is not owned or controlled by the financial institution furnishing the collateral. The selection should be approved by the government entity.

At year end, the City's carrying amount of deposits was \$1,658,646 and the bank balance was \$1,994,450. The bank balance was covered by federal depository insurance totaling \$500,000. Of the remaining balance, \$1,494,450 was collateralized with securities held by the pledging financial institution's trust department in the City's name.

**Investments**

As of December 31, 2016, the City had the following investments that are insured or registered, or securities held by the city or it's agent in the City's name:

| Types of Investments                  | Credit Quality/Ratings (1) | Segmented Time Distribution (2) | Amount        | Fair Value Measurement Using |              |
|---------------------------------------|----------------------------|---------------------------------|---------------|------------------------------|--------------|
|                                       |                            |                                 |               | Level 1                      | Level 2      |
| Pooled Investments at amortized costs |                            |                                 |               |                              |              |
| Broker Money Market Accounts          | N/A                        | less than 6 months              | \$ 576,843    |                              |              |
| 4-M Fund                              | N/A                        | less than 6 months              | 9,231,539     |                              |              |
| Non-pooled investments at fair value  |                            |                                 |               |                              |              |
| Commercial paper                      | N/A                        | less than 6 months              | 399,368       | \$ -                         | \$ 399,368   |
| Commercial paper                      | N/A                        | less than 1 year                | 397,158       | -                            | 397,158      |
| Municipal securities                  | AA+/AA1                    | less than 6 months              | 801,592       | -                            | 801,592      |
| Municipal securities                  | AAA/AA1                    | 1 to 3 years                    | 856,257       | -                            | 856,257      |
| Municipal securities                  | AAA/AA1                    | more than 3 years               | 656,789       | -                            | 656,789      |
| Federal Agency Securities             | AA+/AAA                    | less than 6 months              | 1,832,151     | 1,832,151                    | -            |
| Federal Agency Securities             | AA+/AAA                    | less than 1 year                | 2,217,228     | 2,217,228                    | -            |
| Federal Agency Securities             | AA+/AAA                    | 1 to 3 years                    | 8,344,447     | 8,344,447                    | -            |
| Federal Agency Securities             | AA+/AAA                    | more than 3 years               | 473,454       | 473,454                      | -            |
| U.S. Government securities            | AA+/AAA                    | less than 6 months              | 185,094       | 185,094                      | -            |
| U.S. Government securities            | AA+/AAA                    | less than 1 year                | 274,355       | 274,355                      | -            |
| U.S. Government securities            | AA+/AAA                    | 1 to 3 years                    | 2,398,876     | 2,398,876                    | -            |
| U.S. Government securities            | AA+/AAA                    | more than 3 years               | 1,191,187     | 1,191,187                    | -            |
| Total investments                     |                            |                                 | \$ 29,836,338 | \$ 16,916,792                | \$ 3,111,164 |

(1) Ratings are provided by various credit rating agencies where applicable to indicate associated credit risk.

(2) Interest rate risk is disclosed using the segmented time distribution method.

N/A Indicates not applicable or available.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

**Cash on hand**

Cash in the possession of the City, consisting of petty cash and change funds, totals \$2,750.

A reconciliation of cash and investments as shown on the statement of net position for the City, including the component unit HRA and EDA is as follows:

|                                                      |                      |
|------------------------------------------------------|----------------------|
| Deposits - city pooled account                       | \$ 1,658,646         |
| Investments - city pooled account                    | 29,836,338           |
| Cash on hand                                         | 2,750                |
| <b>Total</b>                                         | <b>\$ 31,497,734</b> |
| Cash and investments - Primary Government            | \$ 28,410,156        |
| Restricted cash and investments - Primary Government | 572,536              |
| Cash and investments - Component unit - EDA          | 1,483,893            |
| Cash and investments - Component unit - HRA          | 1,031,149            |
| <b>Total</b>                                         | <b>\$ 31,497,734</b> |

**Component unit - Municipal Hospital**

**Deposits**

Custodial credit risk for deposits and investments is the risk that in the event of a bank failure, the City's deposits and investments may not be returned or the City will not be able to recover collateral securities in the possession of an outside party. In accordance with Minnesota statutes and as authorized by the Council, the City maintains deposits at those depository banks, all of which are members of the Federal Reserve System.

Minnesota statutes require that all City deposits be protected by insurance, surety bond or collateral. The market value of collateral pledged must equal 110 percent of the deposits not covered by insurance or bonds.

Authorized collateral includes the legal investments described below, as well as certain first mortgage notes, and certain other State or local government obligations. Minnesota statutes require that securities pledged as collateral be held in safekeeping by the City or in a financial institution other than that furnishing the collateral.

The Hospital's deposits in banks at December 31, 2016 were a carrying value of \$9,478,823 and were entirely covered by federal depository insurance or by collateral held by the Hospital's custodial bank in the Hospital's name.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

The Hospital had the following investments at December 31, 2016;

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Amount               | Fair Value Measurement Using |                      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|------------------------------|----------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                      | Level 1                      | Level 2              |
| Federal Home Loan Bank                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$ 10,485,252        | \$ -                         | \$ 10,485,252        |
| Federal National Mortgage Association                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 4,367,055            | -                            | 4,367,055            |
| Federal Home Loan Mortgage Corp                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 12,145,898           | -                            | 12,145,898           |
| Federal Agricultural Mortgage Corp                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 1,071,837            | -                            | 1,071,837            |
| Federal Farm Credit Bank                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 11,325,925           | -                            | 11,325,925           |
| U.S. Treasury Notes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 4,033,866            | -                            | 4,033,866            |
| Certificate of Deposit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 7,927,342            | 7,927,342                    | -                    |
| <b>Total</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <b>\$ 51,357,175</b> | <b>\$ 7,927,342</b>          | <b>\$ 43,429,833</b> |
| <ul style="list-style-type: none"> <li>Federal Home Loan Bank: Consists of discount notes and notes with interest rates of 0.75 percent to 5.375 percent maturing from 2018 to 2026 and have AA+ to AAA ratings by Standard &amp; Poor's.</li> <li>Federal National Mortgage Association: Consists of discount notes and notes with interest rates of 0.875 percent to 2.0 percent maturing from 2018 to 2020 and have AA+ to AAA ratings by Standard &amp; Poor's.</li> <li>Federal Home Loan Mortgage Corp: Consists of discount notes with interest rates of .875 percent to 4.875 percent maturing from 2018 to 2031 and has AA+ ratings by Standard &amp; Poor's.</li> <li>Federal Agricultural Mortgage Corp: Consists of discount notes with interest rates of 0.93 percent maturing in 2018 and have an AA+ rating by Standard &amp; Poor's.</li> <li>US Treasury Notes: Consists of discount notes with interest rates ranging from 0.625 percent to 2.125 percent maturing in 2017 to 2021 and have AA+ ratings by Standard &amp; Poor's.</li> <li>Federal Farm Credit Bank: Consists of discount notes with interest rates ranging from 1.36 percent to 3.08 percent maturing in 2019 to 2025 and have AA+ ratings by Standard &amp; Poor's.</li> <li>Certificates of Deposits (CD): Consists of deposits with interest rates ranging from 0.95 percent to 1.95 percent maturing in 2017 to 2021.</li> </ul> |                      |                              |                      |

**Interest rate risk** - The Hospital has a formal investment policy that addresses permissible investments, portfolio diversification and instrument maturities. Within these parameters, the liquidity of the investments is a concern maximizing income and the quality of the investments are paramount.

**Credit risk** - State law limits investments in commercial paper and corporate bonds to the top two ratings issued by nationally recognized statistical rating organizations. As of December 31, 2016, the Hospital's investments were rated as shown above.

**Concentration of credit risk** - The Hospital does not place a limit on the amount of the total portfolio that may be invested in any one depository or issuer. The Finance Department is responsible for the formulation, documentation and monitoring of investment strategy consistent with the investment policy.

**Custodial credit risk** - For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Hospital will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The Hospital does not have a formal policy regarding the holding of securities by counter parties however, as of December 31, 2016 the Hospital did not have any such arrangements.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

Cash and investments summary

A reconciliation of cash and investments as shown on the Statement of Net Position for the Component Unit - Municipal Hospital is as follows:

|                      |                      |
|----------------------|----------------------|
| Deposits             | \$ 9,478,823         |
| Investments          | 51,357,175           |
| Total                | <u>\$ 60,835,998</u> |
| Cash and investments | \$ 5,244,466         |
| Restricted assets    | 55,591,532           |
| Total                | <u>\$ 60,835,998</u> |

**B. Receivables**

The Hospital provides an allowance for uncollectible accounts based on the allowance method using management's judgment. Patients and residents are not required to provide collateral for services rendered. Payment for services is required within 30 days of receipt of invoice. Past due accounts are individually analyzed for collectability, and then turned over to collection agents. Accounts for which no payments have been received are analyzed and after approval are written off. In addition, an allowance is estimated for other accounts based on historical experience of the Hospital. At December 31, 2016, the allowance for uncollectible accounts was \$4,375,000.

*Patient receivables*

Patient receivables reported as current assets by the Hospital at December 31, 2016 consist of the following:

|                                                       |                      |
|-------------------------------------------------------|----------------------|
| Receivable from patients and their insurance carriers | \$ 13,926,046        |
| Receivable from Medicare                              | 2,271,427            |
| Receivables from Medicaid                             | 1,062,986            |
| Total patient receivable                              | 17,260,459           |
| Less: Allowance for doubtful accounts                 | <u>(4,375,000)</u>   |
| Patient receivable, net                               | <u>\$ 12,885,459</u> |

There are other accounts receivable in the amount of \$131,548 for 2016.

*Notes/lease receivable*

The City has made several business subsidy loans to local businesses. The terms of repayment vary with each loan. The total of these notes receivable for December 31, 2016 is \$103,835.

The EDA - component unit has several business subsidy loans to local businesses. The terms of repayment vary with each loan. The total of these notes receivable for December 31, 2016 is \$431,671. There is an allowance for uncollectible accounts for \$71,038 on these loans.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

**C. Capital assets**

Capital asset activity for primary government for the year ended December 31, 2016 was as follows:

*Primary government*

|                                             | Beginning Balance | Increases    | Decreases      | Ending Balance |
|---------------------------------------------|-------------------|--------------|----------------|----------------|
| <b>Governmental activities</b>              |                   |              |                |                |
| Capital assets not being depreciated        |                   |              |                |                |
| Land                                        | \$ 1,465,130      | \$ -         | \$ -           | \$ 1,465,130   |
| Construction in progress                    | 3,442,232         | 6,731,708    | (5,903,317)    | 4,270,623      |
| Total capital assets not being depreciated  | 4,907,362         | 6,731,708    | (5,903,317)    | 5,735,753      |
| Capital assets being depreciated            |                   |              |                |                |
| Buildings and improvements                  | 22,579,807        | 11,594       | -              | 22,591,401     |
| Infrastructure                              | 67,730,464        | 5,970,856    | -              | 73,701,320     |
| Machinery, equipment and vehicles           | 7,394,090         | 425,071      | (515,386)      | 7,303,775      |
| Total capital assets being depreciated      | 97,704,361        | 6,407,521    | (515,386)      | 103,596,496    |
| Less accumulated depreciation for           |                   |              |                |                |
| Buildings and improvements                  | (10,113,759)      | (649,922)    | -              | (10,763,681)   |
| Infrastructure                              | (38,617,263)      | (2,314,479)  | -              | (40,931,742)   |
| Machinery, equipment and vehicles           | (5,114,804)       | (383,636)    | 515,386        | (4,983,054)    |
| Total accumulated depreciation              | (53,845,826)      | (3,348,037)  | 515,386        | (56,678,477)   |
| Total capital assets being depreciated, net | 43,858,535        | 3,059,484    | -              | 46,918,019     |
| Governmental activities capital assets, net | \$ 48,765,897     | \$ 9,791,192 | \$ (5,903,317) | \$ 52,653,772  |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED

|                                                                                              | Beginning<br>Balance | Increases   | Decreases    | Ending<br>Balance |
|----------------------------------------------------------------------------------------------|----------------------|-------------|--------------|-------------------|
| <b>Business-type activities</b>                                                              |                      |             |              |                   |
| Capital assets not being depreciated                                                         |                      |             |              |                   |
| Land                                                                                         | \$ 918,554           | \$ -        | \$ -         | \$ 918,554        |
| Construction in progress                                                                     | 296,999              | 886,460     | (226,501)    | 956,958           |
| Total capital assets                                                                         | 1,215,553            | 886,460     | (226,501)    | 1,875,512         |
| Capital assets being depreciated                                                             |                      |             |              |                   |
| Buildings and improvements                                                                   | 25,551,817           | -           | -            | 25,551,817        |
| Infrastructure                                                                               | 24,277,822           | 1,626,820   | -            | 25,904,642        |
| Machinery, equipment, and vehicles                                                           | 1,460,314            | 39,440      | -            | 1,499,754         |
| Total capital assets                                                                         | 51,289,953           | 1,666,260   | -            | 52,956,213        |
| Less accumulated depreciation for                                                            |                      |             |              |                   |
| Buildings and improvements                                                                   | (10,876,038)         | (1,322,825) | -            | (12,198,863)      |
| Infrastructure                                                                               | (8,355,359)          | (305,880)   | -            | (8,661,239)       |
| Machinery, equipment, and vehicles                                                           | (1,019,682)          | (78,292)    | -            | (1,097,974)       |
| Total accumulated depreciation                                                               | (20,251,079)         | (1,706,997) | -            | (21,958,076)      |
| Total capital assets                                                                         | 31,038,874           | (40,737)    | -            | 30,998,137        |
| Business-type activities                                                                     |                      |             |              |                   |
| capital assets, net                                                                          | \$ 32,254,427        | \$ 845,723  | \$ (226,501) | \$ 32,873,649     |
| Depreciation expense was charged to functions/programs of the primary government as follows: |                      |             |              |                   |
| <b>Governmental activities</b>                                                               |                      |             |              |                   |
| General government                                                                           |                      |             |              | \$ 137,905        |
| Public safety                                                                                |                      |             |              | 348,878           |
| Streets and highways, including depreciation of general infrastructure assets                |                      |             |              | 2,233,974         |
| Culture and recreation                                                                       |                      |             |              | 601,342           |
| Miscellaneous                                                                                |                      |             |              | 25,938            |
| Total depreciation expense - governmental activities                                         |                      |             |              | \$ 3,348,037      |
| <b>Business-type activities</b>                                                              |                      |             |              |                   |
| Water                                                                                        |                      |             |              | \$ 331,735        |
| Sewer                                                                                        |                      |             |              | 1,145,277         |
| Storm Sewer                                                                                  |                      |             |              | 225,125           |
| Municipal Liquor Store                                                                       |                      |             |              | 4,860             |
| Total depreciation expense - business-type activities                                        |                      |             |              | \$ 1,706,997      |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED

|                                                                                                        | Beginning<br>Balance | Increases      | Decreases      | Ending<br>Balance |
|--------------------------------------------------------------------------------------------------------|----------------------|----------------|----------------|-------------------|
| <b>Discretely presented component units</b>                                                            |                      |                |                |                   |
| Capital asset activity for the Municipal Hospital for the year ended December 31, 2016 was as follows: |                      |                |                |                   |
| <b>Municipal Hospital</b>                                                                              |                      |                |                |                   |
| Capital assets not being depreciated                                                                   |                      |                |                |                   |
| Land                                                                                                   | \$ 3,694,360         | \$ -           | \$ -           | \$ 3,694,360      |
| Construction in progress                                                                               | 1,316,873            | -              | (978,121)      | 338,752           |
| Total capital assets                                                                                   | 5,011,233            | -              | (978,121)      | 4,033,112         |
| Capital assets being depreciated                                                                       |                      |                |                |                   |
| Land improvements                                                                                      | 742,412              | 18,596         | -              | 761,008           |
| Buildings and improvements                                                                             | 60,906,235           | 147,152        | (34,448)       | 61,018,939        |
| Machinery, equipment and vehicles                                                                      | 27,955,825           | 4,117,538      | (2,026,076)    | 30,047,287        |
| Total capital assets                                                                                   | 89,604,472           | 4,283,286      | (2,060,524)    | 91,827,234        |
| Less accumulated depreciation for                                                                      |                      |                |                |                   |
| Land improvements                                                                                      | (297,133)            | (69,451)       | -              | (366,584)         |
| Buildings and improvements                                                                             | (26,140,441)         | (2,898,611)    | 34,448         | (29,004,604)      |
| Machinery, equipment and vehicles                                                                      | (21,744,674)         | (2,362,567)    | 2,003,321      | (22,103,920)      |
| Total accumulated depreciation                                                                         | (48,182,248)         | (5,330,629)    | 2,037,769      | (51,475,108)      |
| Total capital assets                                                                                   | 41,422,224           | (1,047,343)    | (22,755)       | 40,352,126        |
| Municipal Hospital                                                                                     |                      |                |                |                   |
| capital assets, net                                                                                    | \$ 46,433,457        | \$ (1,047,343) | \$ (1,000,876) | \$ 44,385,238     |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

Capital asset activity for the HRA for the year ended December 31, 2016 was as follows:

|                                      | Beginning<br>Balance | Increases | Decreases | Ending<br>Balance |
|--------------------------------------|----------------------|-----------|-----------|-------------------|
| <b>HRA</b>                           |                      |           |           |                   |
| Capital assets not being depreciated |                      |           |           |                   |
| Land                                 | \$ 56,994            | \$ -      | \$ -      | \$ 56,994         |
| Capital assets being depreciated     |                      |           |           |                   |
| Buildings and structures             | 286,655              | 67,021    | -         | 353,676           |
| Less accumulated depreciation for    |                      |           |           |                   |
| Buildings and structures             | (61,430)             | (8,128)   | -         | (69,558)          |
| Total capital assets                 | 225,225              | 58,893    | -         | 284,118           |
| being depreciated, net               |                      |           |           |                   |
| HRA capital assets, net              | \$ 282,219           | \$ 58,893 | \$ -      | \$ 341,112        |

Depreciation expense was charged to functions/programs of the discretely presented component units as follows:

|                                      |              |
|--------------------------------------|--------------|
| Discretely presented component units |              |
| Municipal Hospital                   | \$ 5,330,629 |
| HRA                                  | \$ 8,128     |

**Construction commitments**

The City has active construction projects as of December 31, 2016. The projects include street construction and various public facilities. At year end the City's commitments with contractors are as follows:

| Project                   | Spent-to-Date | Remaining<br>Commitment |
|---------------------------|---------------|-------------------------|
| East Cannon River Trail   | \$ 105,177    | \$ 514,241              |
| Highway 3 & 3rd Street    | 599,242       | 34,774                  |
| Well No. 6                | 234,750       | 589,750                 |
| Ultra Violet Disinfection | 14,250        | 409,350                 |
| Total                     | \$ 953,419    | \$ 1,548,115            |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

**D. Interfund receivables, payables and transfers**

The composition of interfund balances at December 31, 2016 is as follows:

|              | Receivable Fund | Payable Fund   | Amount     |
|--------------|-----------------|----------------|------------|
| Governmental |                 |                |            |
| General      |                 | Debt Service   | \$ 87,006  |
|              |                 | Other nonmajor | 226,990    |
| Total        |                 |                | \$ 313,996 |

**Due to/from primary government and component units**

|                                 | Receivable Fund | Payable Fund       | Amount    |
|---------------------------------|-----------------|--------------------|-----------|
| Component unit                  |                 | Primary government |           |
| Housing redevelopment authority |                 | Debt Service       | \$ 14,000 |

The outstanding balances between funds result mainly from the time lag between the dates that (1) interfund goods and services are provided or reimbursable expenditures occur, (2) transactions are recorded in the accounting system, and (3) payments between funds are made. These balances also include temporary loans made to other funds caused by the timing of bond sales, temporary capital loans and special assessment collections in the subsequent year.

**Advances to/from other funds**

The Master Development TIF fund loaned the Presidential Commons TIF fund \$100,000 to pay qualified TIF expenditures. The loan is to be paid back with semi-annual payments to be made on August 1 and February 1. Payments will commence on the first payment date in which available tax increment funds exist, at an interest rate of 3.0 percent. The balance of these advances at December 31, 2016 was \$121,000.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED

*Interfund transfers*

|                             | Transfer in  |                   |                             | Total        |
|-----------------------------|--------------|-------------------|-----------------------------|--------------|
|                             | General Fund | Debt Service Fund | Nonmajor Governmental Funds |              |
| Transfer out                |              |                   |                             |              |
| General fund                | \$ -         | \$ -              | \$ 794,600                  | \$ 794,600   |
| Debt Service fund           | -            | -                 | 33,766                      | 33,766       |
| Nonmajor governmental funds | 443,742      | 102,856           | -                           | 546,598      |
| Municipal liquor fund       | 125,000      | -                 | -                           | 125,000      |
| Total                       | \$ 568,742   | \$ 102,856        | \$ 828,366                  | \$ 1,499,964 |

Transfers are used to 1) move revenues from the fund with collection authorization to the Debt Service fund as debt service principal and interest payments become due, 2) move restricted amounts from borrowings to the Debt Service fund to establish mandatory reserve accounts, 3) move unrestricted General fund revenues to finance various programs that the government must account for in other funds in accordance with budgetary authorizations, including amounts provided as subsidies or matching funds for various grant programs. The following transfers were made during 2016:

- From the Liquor fund (\$125,000) to the General fund to transfer profits.
- From the General fund (\$121,000) to the Master Tax Increment fund to finance capital improvement.
- From the General fund (\$100,000) to the Library Capital Project fund for the Library project.
- From the General fund (\$573,600) to the Capital Reserve fund for future capital use.
- From the Debt Service fund to the Capital Reserve fund (\$20,932) to close the fund.
- From the Debt Service fund to the 2014 Capital Project fund (\$12,834) to close the fund.
- From the Park fund (\$25,000) to the General fund for the 2014 bond.
- From the 2016 Capital Project fund (\$102,856) to the Debt Service fund to close the fund.
- From the TIGER Grant Project fund (\$418,742) to the General fund to close the fund.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED

E. Long-term debt

*General obligation bonds*

The City issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds have been issued for both governmental and business-type activities. These bonds are reported in the proprietary funds if they are expected to be repaid from proprietary fund revenues. In addition, general obligation bonds have been issued to refund special assessments related bonds.

*Primary government debt*

General obligation bonds are direct obligations and pledge the full faith and credit of the government. General obligation bonds currently outstanding are as follows:

| Description                    | Authorized and issued | Interest Rate | Issue Date | Maturity Date | Balance at Year End |
|--------------------------------|-----------------------|---------------|------------|---------------|---------------------|
| G.O. Community Resource Center |                       |               |            |               |                     |
| Refunding Bonds of 2007B       | \$ 1,650,000          | 4.00 %        | 11/07/07   | 02/01/17      | \$ 195,000          |
| G.O. Bonds of 2012C            | 495,000               | 2.00          | 12/27/12   | 02/01/19      | 300,000             |
| G.O. Bonds of 2016C            | 630,000               | 2.00          | 09/15/16   | 02/01/22      | 630,000             |
| Total General Obligation Bonds |                       |               |            |               | \$ 1,125,000        |

The annual debt service requirements to maturity for general obligation bonds are as follows:

| Year Ending December 31, | General Obligation Bonds |           | Total        |
|--------------------------|--------------------------|-----------|--------------|
|                          | Principal                | Interest  |              |
| 2017                     | \$ 295,000               | \$ 16,960 | \$ 311,960   |
| 2018                     | 220,000                  | 14,400    | 234,400      |
| 2019                     | 225,000                  | 9,950     | 234,950      |
| 2020                     | 125,000                  | 6,450     | 131,450      |
| 2021                     | 130,000                  | 3,900     | 133,900      |
| 2022                     | 130,000                  | 1,300     | 131,300      |
| Total                    | \$ 1,125,000             | \$ 52,960 | \$ 1,177,960 |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

General obligation tax increment bonds

The following bonds were issued for redevelopment projects. The additional tax increments resulting from increased tax capacity of redevelopment properties will be used to retire the related debt.

| Description                                          | Authorized<br>and Issued | Interest<br>Rate | Issue<br>Date | Maturity<br>Date | Balance<br>at<br>Year End |
|------------------------------------------------------|--------------------------|------------------|---------------|------------------|---------------------------|
| G.O. Tax Increment Bonds<br>of 2002                  | \$ 140,000               | 3.20 - 5.40 %    | 08/01/02      | 07/31/27         | \$ 74,000                 |
| G.O. Tax Increment Bonds<br>Refunding Bonds of 2007D | 960,000                  | 4.45 - 5.75      | 11/07/07      | 02/01/22         | 510,000                   |
| Total General Obligation Tax Increment Bonds         |                          |                  |               |                  | <u>\$ 584,000</u>         |

The annual debt service requirements to maturity for general obligation tax increment bonds are as follows:

| Year Ending<br>December 31, | G.O. Tax Increment Bonds |                   |
|-----------------------------|--------------------------|-------------------|
|                             | Principal                | Interest          |
| 2017                        | \$ 81,500                | \$ 30,876         |
| 2018                        | 81,500                   | 26,351            |
| 2019                        | 86,500                   | 21,570            |
| 2020                        | 97,000                   | 16,354            |
| 2021                        | 102,000                  | 10,678            |
| 2022 - 2026                 | 130,000                  | 9,722             |
| 2027                        | 5,500                    | 297               |
| Total                       | <u>\$ 584,000</u>        | <u>\$ 115,848</u> |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

G.O. special assessment (improvement) bonds

The following bonds were issued to finance various improvements and will be repaid primarily from special assessments levied on the properties benefitting from the improvements. Some issues, however, are partly financed by ad valorem tax levies. All special assessment debt is backed by the full faith and credit of the City. Each year the combined assessment and tax levy equals 105 percent of the amount required for debt service. The excess of 5 percent is to cover any delinquencies in tax or assessment payments.

| Description                          | Authorized<br>and Issued | Interest<br>Rate | Issue<br>Date | Maturity<br>Date | Balance<br>at<br>Year End |
|--------------------------------------|--------------------------|------------------|---------------|------------------|---------------------------|
| G.O. Improvement Bonds of 2007A      | \$ 2,065,000             | 4.00 %           | 10/24/07      | 02/01/18         | \$ 500,000                |
| G.O. Improvement Bonds of 2009A      | 2,750,000                | 2.00 - 3.00      | 12/28/09      | 02/01/20         | 465,000                   |
| G.O. Improvement Bonds of 2010A      | 1,417,900                | 0.65 - 3.60      | 12/28/10      | 02/01/21         | 772,984                   |
| G.O. Improvement Bonds of 2011A      | 1,160,000                | 0.50 - 2.85      | 07/14/11      | 02/01/22         | 730,000                   |
| G.O. Improvement Bonds of 2012A      | 965,000                  | 0.50 - 2.15      | 07/12/12      | 02/01/23         | 665,000                   |
| G.O. Improvement Bonds of 2013A      | 830,000                  | 2.00 - 3.50      | 08/08/13      | 02/01/24         | 670,000                   |
| G.O. Improvement Bonds of 2014A      | 1,205,000                | 2.00 - 2.50      | 09/03/14      | 02/01/25         | 1,090,000                 |
| G.O. Improvement Bonds of 2015A      | 1,595,000                | 2.00 - 2.15      | 11/03/15      | 02/01/26         | 1,925,000                 |
| G.O. Improvement Bonds of 2016C      | 795,000                  | 1.55-2.00        | 09/15/16      | 02/01/27         | 795,000                   |
| Total G.O. Special Assessments Bonds |                          |                  |               |                  | <u>\$ 7,612,984</u>       |

The annual debt service requirements to maturity for general obligation special assessments bonds are as follows:

| Year Ending<br>December 31, | G.O. Special Assessment Bonds |                   |
|-----------------------------|-------------------------------|-------------------|
|                             | Principal                     | Interest          |
| 2017                        | \$ 1,145,938                  | \$ 164,316        |
| 2018                        | 1,240,938                     | 137,382           |
| 2019                        | 1,000,512                     | 110,601           |
| 2020                        | 1,015,511                     | 87,000            |
| 2021                        | 825,085                       | 64,659            |
| 2022 - 2026                 | 2,300,000                     | 112,789           |
| 2027                        | 85,000                        | 701               |
| Total                       | <u>\$ 7,612,984</u>           | <u>\$ 677,448</u> |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

**G.O. revenue bonds**

The following bonds were issued to finance capital improvements in the enterprise funds. They will be retired from net revenues of the enterprise funds.

The EDA has issued public project lease revenue bonds for financing building projects in accordance with Minnesota statutes. The agreements are supported by capital leases between the EDA and the City. The bonds will be paid back with future property tax levies.

| Description                                              | Authorized and Issued | Interest Rate | Issue Date | Maturity Date | Balance at Year End |
|----------------------------------------------------------|-----------------------|---------------|------------|---------------|---------------------|
| <b>Governmental</b>                                      |                       |               |            |               |                     |
| G.O. EDA Public Project Revenue Refunding Bonds of 2014A | \$ 2,005,000          | 2.00 - 2.50 % | 09/03/14   | 02/01/24      | \$ 1,660,000        |
| <b>Business-type</b>                                     |                       |               |            |               |                     |
| G.O. Utility Revenue Bonds of 2007A                      | 1,230,000             | 4.00          | 10/24/07   | 02/01/18      | 345,000             |
| G.O. Utility Revenue Bonds of 2009A                      | 1,550,000             | 2.00 - 3.00   | 12/28/09   | 02/01/20      | 245,000             |
| G.O. Utility Revenue Bonds of 2010A                      | 887,100               | 0.65 - 6.30   | 12/28/10   | 02/01/26      | 607,016             |
| G.O. Utility Revenue Bonds of 2011A                      | 45,000                | 0.50 - 2.85   | 07/14/11   | 02/01/17      | 10,000              |
| G.O. Revenue Refunding Bonds of 2012C                    | 1,145,000             | 2.00          | 12/27/12   | 02/01/22      | 660,000             |
| G.O. Revenue Refunding Bonds of 2013B                    | 8,920,000             | 0.40 - 2.80   | 08/08/13   | 08/20/21      | 5,690,000           |
| G.O. Revenue Refunding Bonds of 2015A                    | 610,000               | 2.00          | 11/03/15   | 02/01/20      | 610,000             |
| G.O. Utility Revenue Bonds of 2016C                      | 1,185,000             | 1.55-2.00     | 09/15/16   | 02/01/27      | 1,185,000           |
| Total business-type                                      |                       |               |            |               | 9,352,016           |
| Total G.O. Revenue Bonds                                 |                       |               |            |               | \$ 11,012,016       |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

The annual debt service requirements to maturity for general obligation revenue bonds are as follows:

| Year Ending December 31, | G.O. Revenue Bonds |            |              | G.O. Revenue Bonds |            |               |
|--------------------------|--------------------|------------|--------------|--------------------|------------|---------------|
|                          | Principal          | Interest   | Total        | Principal          | Interest   | Total         |
| 2017                     | \$ 190,000         | \$ 36,663  | \$ 226,663   | \$ 1,794,062       | \$ 194,348 | \$ 1,988,410  |
| 2018                     | 195,000            | 32,813     | 227,813      | 1,939,062          | 167,635    | 2,106,697     |
| 2019                     | 200,000            | 28,613     | 228,613      | 1,679,488          | 130,764    | 1,810,252     |
| 2020                     | 205,000            | 24,056     | 229,056      | 1,474,489          | 96,185     | 1,570,674     |
| 2021                     | 205,000            | 19,188     | 224,188      | 1,429,915          | 60,446     | 1,490,361     |
| 2022 - 2026              | 665,000            | 25,311     | 690,311      | 915,000            | 63,161     | 978,161       |
| 2027                     | -                  | -          | -            | 120,000            | 990        | 120,990       |
| Total                    | \$ 1,660,000       | \$ 166,644 | \$ 1,826,644 | \$ 9,352,016       | \$ 713,529 | \$ 10,065,545 |

Annual revenues from charges for services, principal and interest payments, and percentage of revenue required to cover principal and interest payments are as follows:

|                        | Water        | Wastewater   | Storm Water |
|------------------------|--------------|--------------|-------------|
| Revenue                | \$ 2,050,412 | \$ 4,274,724 | \$ 825,735  |
| Principal and interest | 238,704      | 2,146,162    | 279,953     |
| Percent of revenue     | 12%          | 50%          | 34%         |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

Certificates of participation

These certificates were issued to facilitate financing costs associated with the design, construction, installation, and equipping of the public safety center. The participation certificates are secured by lease revenues.

| Description                               | Authorized<br>and Issued | Interest<br>Rate | Issue<br>Date | Maturity<br>Date | Balance<br>at<br>Year End |
|-------------------------------------------|--------------------------|------------------|---------------|------------------|---------------------------|
| Certificates of participation<br>of 2012B | \$ 6,280,000             | 0.75 - 3.13 %    | 09/18/12      | 04/01/33         | \$ 5,565,000              |

The annual debt service requirements to maturity for certificates of participation are as follows:

| Year Ending<br>December 31, | Certificates of Participation |              |              |
|-----------------------------|-------------------------------|--------------|--------------|
|                             | Principal                     | Interest     | Total        |
| 2017                        | \$ 270,000                    | \$ 146,915   | \$ 416,915   |
| 2018                        | 275,000                       | 142,960      | 417,960      |
| 2019                        | 280,000                       | 137,960      | 417,960      |
| 2020                        | 285,000                       | 132,168      | 417,168      |
| 2021                        | 290,000                       | 125,840      | 415,840      |
| 2022 - 2026                 | 1,565,000                     | 516,030      | 2,081,030    |
| 2027 - 2031                 | 1,800,000                     | 277,508      | 2,077,508    |
| 2032 - 2033                 | 800,000                       | 25,155       | 825,155      |
| Total                       | \$ 5,565,000                  | \$ 1,504,536 | \$ 7,069,536 |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

Notes payable

These notes were issued to fund the Community Resource Center and the Crossing Tax increment district projects.

| Description                                          | Authorized<br>and Issued | Interest<br>Rate | Issue<br>Date | Maturity<br>Date | Balance<br>at<br>Year End |
|------------------------------------------------------|--------------------------|------------------|---------------|------------------|---------------------------|
| Taxable Tax increment Note<br>of 2006 - The Crossing | \$ 2,035,776             | 3.89 %           | 08/01/08      | 08/01/26         | \$ 1,380,677              |

The annual debt service requirements to maturity for notes payable are as follows:

| Year Ending<br>December 31, | Notes payable |            |              |
|-----------------------------|---------------|------------|--------------|
|                             | Principal     | Interest   | Total        |
| 2017                        | \$ 123,641    | \$ 51,068  | \$ 174,709   |
| 2018                        | 128,460       | 46,249     | 174,709      |
| 2019                        | 133,466       | 41,243     | 174,709      |
| 2020                        | 138,668       | 36,041     | 174,709      |
| 2021                        | 144,072       | 30,637     | 174,709      |
| 2022 - 2026                 | 712,370       | 65,437     | 777,807      |
| Total                       | \$ 1,380,677  | \$ 270,675 | \$ 1,651,352 |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

Capital leases payable

The Capital Lease Payable - Energy Improvement was used for city-wide energy improvements. These obligations are being funded through ad valorem tax levies.

| Description                                 | Authorized and Issued | Interest Rate | Issue Date | Maturity Date | Balance at Year End |
|---------------------------------------------|-----------------------|---------------|------------|---------------|---------------------|
| <b>Governmental</b>                         |                       |               |            |               |                     |
| Capital lease payable - Energy Improvements | \$ 2,414,139          | 3.88 %        | 03/28/08   | 08/01/23      | \$ 1,592,705        |
| <b>Business-type</b>                        |                       |               |            |               |                     |
| Capital lease payable - Energy Improvements | 204,170               | 3.88          | 03/28/08   | 08/01/23      | 176,922             |
| Total capital leases                        |                       |               |            |               | <u>\$ 1,769,627</u> |

The annual debt service requirements to maturity for capital leases payable are as follows:

| Year Ending December 31, | Capital Leases           |                  |                         |                     |
|--------------------------|--------------------------|------------------|-------------------------|---------------------|
|                          | Business-type Activities |                  | Governmental Activities |                     |
|                          | Principal                | Interest         | Principal               | Interest            |
| 2017                     | \$ 22,516                | \$ 6,649         | \$ 29,165               | \$ 202,222          |
| 2018                     | 23,399                   | 5,769            | 29,168                  | 210,140             |
| 2019                     | 24,315                   | 4,854            | 29,169                  | 218,368             |
| 2020                     | 25,267                   | 3,905            | 29,172                  | 226,919             |
| 2021                     | 26,256                   | 2,918            | 29,174                  | 235,804             |
| 2022 - 2023              | 55,169                   | 2,717            | 57,886                  | 499,252             |
| Total                    | <u>\$ 176,922</u>        | <u>\$ 26,812</u> | <u>\$ 203,734</u>       | <u>\$ 1,592,705</u> |
|                          |                          |                  |                         | <u>\$ 308,767</u>   |
|                          |                          |                  |                         | <u>\$ 1,901,472</u> |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

Changes in long-term liabilities

Long-term liability activity for the year ended December 31, 2016, was as follows:

|                                             | Beginning Balance    | Increases           | Decreases             | Ending Balance       | Due Within One Year |
|---------------------------------------------|----------------------|---------------------|-----------------------|----------------------|---------------------|
| <b>Governmental activities</b>              |                      |                     |                       |                      |                     |
| Bonds payable                               |                      |                     |                       |                      |                     |
| General obligation bonds                    | \$ 805,000           | \$ 630,000          | \$ (310,000)          | \$ 1,125,000         | \$ 295,000          |
| General obligation special assessment bonds | 7,714,348            | 795,000             | (896,364)             | 7,612,984            | 1,145,938           |
| General obligation tax increment bonds      | 665,000              | -                   | (81,000)              | 584,000              | 81,500              |
| General obligation revenue bonds            | 1,845,000            | -                   | (185,000)             | 1,660,000            | 190,000             |
| Plus amounts for unamortized premiums       | 181,475              | 45,554              | (18,470)              | 208,559              | -                   |
| Less amounts for unamortized discounts      | (33,362)             | -                   | 1,962                 | (31,400)             | -                   |
| Total bonds payable                         | 11,177,461           | 1,470,554           | (1,488,872)           | 11,159,143           | 1,712,438           |
| Certificates of participation               | 5,835,000            | -                   | (270,000)             | 5,565,000            | 270,000             |
| Capital leases payable                      | 1,787,723            | -                   | (195,018)             | 1,592,705            | 202,222             |
| Notes payable                               | 1,487,176            | -                   | (106,499)             | 1,380,677            | 123,641             |
| Other post-employment benefit liability     | 212,139              | 8,705               | -                     | 220,844              | -                   |
| Pension liability                           | 2,662,182            | 1,549,116           | (284,645)             | 3,926,653            | -                   |
| GERF                                        | 1,954,322            | 5,399,377           | (290,513)             | 7,063,186            | -                   |
| PIPPF                                       |                      |                     |                       |                      |                     |
| Compensated absences payable                | 725,141              | 501,989             | (484,178)             | 742,952              | 242,583             |
| Governmental activity long-term liabilities | <u>\$ 25,841,144</u> | <u>\$ 8,929,741</u> | <u>\$ (3,119,725)</u> | <u>\$ 31,651,160</u> | <u>\$ 2,550,884</u> |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

|                                                 | Beginning<br>Balance | Increases    | Decreases      | Ending<br>Balance | Due Within<br>One Year |
|-------------------------------------------------|----------------------|--------------|----------------|-------------------|------------------------|
| <b>Business-type activities</b>                 |                      |              |                |                   |                        |
| Bonds payable                                   |                      |              |                |                   |                        |
| General obligation                              |                      |              |                |                   |                        |
| revenue bonds                                   | \$ 10,575,652        | \$ 1,185,000 | \$ (2,408,636) | \$ 9,352,016      | \$ 1,794,062           |
| Capital leases payable                          | 198,592              | -            | (21,670)       | 176,922           | 22,516                 |
| Plus amounts for<br>unamortized premiums        | 53,044               | 36,220       | (6,292)        | 82,972            | -                      |
| Total bonds payable                             | 10,827,288           | 1,221,220    | (2,436,598)    | 9,611,910         | 1,816,578              |
| Other post-employment<br>benefit liability      | 45,859               | 2,750        | -              | 48,609            | -                      |
| Pension liability                               |                      |              |                |                   |                        |
| GERF                                            | 839,112              | 571,442      | (136,757)      | 1,273,797         | -                      |
| Compensated absences<br>payable                 | 151,113              | 86,318       | (123,956)      | 113,475           | 35,339                 |
| Business-type activity<br>long-term liabilities | \$ 11,863,372        | \$ 1,881,730 | \$ (2,697,311) | \$ 11,047,791     | \$ 1,851,917           |

In the coming years, the other postemployment benefit obligation is expected to be liquidated by the General fund for the governmental liability.

Conduit debt obligations

From time to time, the City has issued Housing Revenue Bonds, Health Care Facilities Revenue Bonds and School Facilities Revenue Bonds to provide financial assistance to private-sector entities for the acquisition and construction of rental housing, educational or health care facilities deemed to be in the public interest. The bonds are secured by the property financed and are payable solely from payments received on the underlying mortgage loans. Upon repayment of the bonds, ownership of the acquired facilities transfers to the private-sector entity served by the bond issuance. Neither the City, the State, nor any political subdivision thereof is obligated in any manner for repayment of the bonds. Accordingly, the bonds are not reported as liabilities in the accompanying financial statements.

As of December 31, 2016, the total conduit debt issued for issues outstanding totaled \$14,348,478.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
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**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

*Component unit debt*

Revenue bonds - Municipal Hospital

The following bonds were issued to provide partial funding for the construction of the Farmington Clinic, Campus Clinic, and to extinguish the Hospital Revenue Bonds Series 2001C and Series 2006. They will be retired from net revenues of the Hospital.

| Description                       | Authorized<br>and Issued | Interest<br>Rate | Issue<br>Date | Maturity<br>Date | Balance<br>at<br>Year End |
|-----------------------------------|--------------------------|------------------|---------------|------------------|---------------------------|
| Hospital Revenue Bonds<br>of 2015 | \$ 8,405,000             | 2.98 %           | 12/29/15      | 11/01/25         | \$ 7,965,000              |
| Hospital Revenue Bonds<br>of 2016 | 25,000,000               | 2.56             | 08/05/16      | 08/01/31         | 24,535,275                |
|                                   |                          |                  |               |                  | <u>\$ 32,500,275</u>      |

The annual debt service requirements to maturity for revenue bonds are as follows:

| Year Ending<br>December 31, | Revenue Bonds                       |                      |
|-----------------------------|-------------------------------------|----------------------|
|                             | Component Unit - Municipal Hospital | Total                |
|                             | Principal                           | Interest             |
| 2017                        | \$ 1,866,527                        | \$ 849,150           |
| 2018                        | 1,917,701                           | 798,970              |
| 2019                        | 1,964,811                           | 747,407              |
| 2020                        | 2,017,883                           | 694,584              |
| 2021                        | 2,071,941                           | 640,328              |
| 2022 - 2026                 | 13,836,916                          | 2,239,113            |
| 2027 - 2031                 | 8,824,496                           | 546,968              |
| Total                       | \$ 32,500,275                       | \$ 6,516,520         |
|                             |                                     | <u>\$ 39,016,795</u> |

Annual revenues from charges for services, principal and interest payments, and percentage of revenue required to cover principal and interest payments are as follows:

|                        | Hospital       |
|------------------------|----------------|
| Revenue                | \$ 102,497,654 |
| Principal and interest | 2,852,412      |
| Percent of revenue     | 3%             |

**Note 3: DETAILED NOTES ON ALL FUNDS - CONTINUED**

Changes in long-term liabilities

Long-term liability activity for the year ended December 31, 2016, was as follows:

| Component unit activities-         | Beginning Balance | Increases     | Decreases       | Ending Balance | Due Within One Year |
|------------------------------------|-------------------|---------------|-----------------|----------------|---------------------|
|                                    |                   |               |                 |                |                     |
| <b>Municipal Hospital</b>          |                   |               |                 |                |                     |
| Bonds payable                      |                   |               |                 |                |                     |
| Revenue bonds                      | \$ 33,270,000     | \$ 25,000,000 | \$ (25,769,725) | \$ 32,500,275  | \$ 1,866,527        |
| Bond premium                       | 623,168           | -             | (623,168)       | -              | -                   |
| Pension liability                  |                   |               |                 |                |                     |
| GERF                               | 30,825,624        | 21,707,568    | -               | 52,533,192     | -                   |
| <b>Component unit</b>              |                   |               |                 |                |                     |
| long-term liabilities              | \$ 64,718,792     | \$ 46,707,568 | \$ (26,392,893) | \$ 85,033,467  | \$ 1,866,527        |
| <b>Component unit activities -</b> |                   |               |                 |                |                     |
| <b>EDA</b>                         |                   |               |                 |                |                     |
| Pension liability                  |                   |               |                 |                |                     |
| GERF                               | \$ 34,053         | \$ 19,658     | \$ (23,899)     | \$ 29,812      | \$ -                |
| <b>Component unit activities -</b> |                   |               |                 |                |                     |
| <b>HRA</b>                         |                   |               |                 |                |                     |
| Pension liability                  |                   |               |                 |                |                     |
| GERF                               | \$ 35,409         | \$ 63,758     | \$ (3,031)      | \$ 96,136      | \$ -                |

**Note 4: DEFINED BENEFIT PENSION PLAN - STATEWIDE**

**A. Plan description**

The City participates in the following cost-sharing multiple-employer defined benefit pension plans administered by the Public Employees Retirement Association of Minnesota (PERA). PERA's defined benefit pension plans are established and administered in accordance with Minnesota statutes, chapters 353 and 356. PERA's defined benefit pension plans are tax qualified plans under Section 401(a) of the Internal Revenue Code.

General Employees Retirement Fund (GERF)

All full-time and certain part-time employees of the City, are covered by the General Employees Retirement Fund (GERF). GERF members belong to either the Coordinated Plan or the Basic Plan. Coordinated Plan members are covered by Social Security and Basic Plan members are not. The Basic Plan was closed to new members in 1967. All new members must participate in the Coordinated Plan.

Public Employees Police and Fire Fund (PEPFF)

The PEPFF, originally established for police officers and firefighters not covered by a local relief association, now covers all police officers and firefighters hired since 1980. Effective July 1, 1999, the PEPFF also covers police officers and firefighters belonging to a local relief association that elected to merge with and transfer assets and administration to PERA.

**B. Benefits provided**

PERA provides retirement, disability and death benefits. Benefit provisions are established by Minnesota statute and can only be modified by the state legislature.

Benefit increases are provided to benefit recipients each January. Increases are related to the funding ratio of the plan. Members in plans that are at least 90 percent funded for two consecutive years are given 2.5 percent increases. Members in plans that have not exceeded 90 percent funded, or have fallen below 80 percent, are given 1 percent increases.

The benefit provisions stated in the following paragraphs of this section are current provisions and apply to active plan participants. Vested, terminated employees who are entitled to benefits but are not receiving them yet are bound by the provisions in effect at the time they last terminated their public service.

GERF benefits

Benefits are based on a member's highest average salary for any five successive years of allowable service, age, and years of credit at termination of service. Two methods are used to compute benefits for PERA's Coordinated and Basic Plan members. The retiring member receives the higher of a step-rate benefit accrual formula (Method 1) or a level accrual formula (Method 2). Under Method 1, the annuity accrual rate for a Basic Plan member is 2.2 percent of average salary for each of the first ten years of service and 2.7 percent for each remaining year. The annuity accrual rate for a Coordinated Plan member is 1.2 percent of average salary for each of the first ten years and 1.7 percent for each remaining year. Under Method 2, the annuity accrual rate is 2.7 percent of average salary for Basic Plan members and 1.7 percent for Coordinated Plan members for each year of service. For members hired prior to July 1, 1989, a full annuity is available when age plus years of service equal 90 and normal retirement age is 65. For members hired on or after July 1, 1989, normal retirement age is the age for unreduced Social Security benefits capped at 66.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
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**Note 4: DEFINED BENEFIT PENSION PLANS - STATEWIDE - CONTINUED**

PEPFF benefits

Benefits for the PEPFF members first hired after June 30, 2010, but before July 1, 2014, vest on a prorated basis from 50 percent after five years up to 100 percent after ten years of credited service. Benefits for PEPFF members first hired after June 30, 2014, vest on a prorated basis from 50 percent after ten years up to 100 percent after twenty years of credited service. The annuity accrual rate is 3 percent of average salary for each year of service.

For PEPFF members who were first hired prior to July 1, 1989, a full annuity is available when age plus years of service equal at least 90.

**C. Contributions**

Minnesota statutes chapter 353 sets the rates for employer and employee contributions. Contribution rates can only be modified by the state legislature.

GERF contributions

Basic Plan members and Coordinated Plan members were required to contribute 9.10 percent and 6.50 percent, respectively, of their annual covered salary in calendar year 2016. The City was required to contribute 11.78 percent of pay for Basic Plan members and 7.50 percent for Coordinated Plan members in calendar year 2016. The City's contributions to the GERF for the years ending December 31, 2016, 2015 and 2014 were \$323,249, \$304,456 and \$285,990, respectively. The City's contributions were equal to the contractually required contributions for each year as set by Minnesota statute.

PEPFF contributions

Plan members were required to contribute 10.8 percent of their annual covered salary in calendar year 2016. The City was required to contribute 16.20 percent of pay for PEPFF members in calendar year 2016. The City's contributions to the PEPFF for the years ending December 31, 2016, 2015 and 2014 were \$273,813, \$265,741 and \$237,442, respectively. The City's contributions were equal to the contractually required contributions for each year as set by Minnesota statute.

**D. Pension costs**

GERF pension costs

At December 31, 2016, the City reported a liability of \$57,859,590 for its proportionate share of the GERF's net pension liability. The City's net pension liability reflected a reduction due to the State of Minnesota's contribution of \$6 million to the fund in 2016. The State of Minnesota is considered a non-employer contributing entity and the State's contribution meets the definition of a special funding situation. The State of Minnesota's proportionate share of the net pension liability associated with the City totaled \$755,451. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The City's proportion of the net pension liability was based on the City's contributions received by PERA during the measurement period for employer payroll paid dates from July 1, 2015 through June 30, 2016 relative to the total employer contributions received from all of PERA's participating employers. At June 30, 2016, the City's proportionate share was 0.7125 percent which was an increase of 0.0488 percent from its proportion measured as of June 30, 2015.

For the year ended December 31, 2016, the City recognized pension expense of \$8,166,356 for its proportionate share of GERF's pension expense. In addition, the City recognized an additional \$20,725 as pension expense (and grant revenue) for its proportionate share of the State of Minnesota's contribution of \$6 million to the GERF.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
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**Note 4: DEFINED BENEFIT PENSION PLANS - STATEWIDE - CONTINUED**

At December 31, 2016, the City reported its proportionate share of GERF's deferred outflows of resources and deferred inflows of resources, and its contributions subsequent to the measurement date, from the following sources:

|                                                                          | Primary Government             |                               |
|--------------------------------------------------------------------------|--------------------------------|-------------------------------|
|                                                                          | Deferred Outflows of Resources | Deferred Inflows of Resources |
| Differences between expected and actual experience                       | \$ 16,050                      | \$ 407,643                    |
| Changes in actuarial assumptions                                         | 1,118,924                      | -                             |
| Net difference between projected and actual earnings on plan investments | 566,487                        | -                             |
| Changes in proportion                                                    | -                              | 236,728                       |
| Contributions to GERF subsequent to the measurement date                 | 167,036                        | -                             |
| Total                                                                    | \$ 1,868,497                   | \$ 644,371                    |

Deferred outflows of resources totaling \$167,036 related to pensions resulting from the City's contributions to GERF subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended December 31, 2017. Other amounts reported as deferred outflows and inflows of resources related to GERF pensions will be recognized in pension expense as follows:

|            |            |
|------------|------------|
| 2017       | \$ 267,142 |
| 2018       | 142,414    |
| 2019       | 459,739    |
| 2020       | 187,795    |
| 2021       | -          |
| Thereafter | -          |

At December 31, 2016, the City's component units reported their proportionate share of GERF's deferred outflows of resources and deferred inflows of resources, and its contributions subsequent to the measurement date, from the following sources:

|                                                                          | Component Units                |                               |                                 |                               |                                |                               |
|--------------------------------------------------------------------------|--------------------------------|-------------------------------|---------------------------------|-------------------------------|--------------------------------|-------------------------------|
|                                                                          | Economic Development Authority |                               | Housing Redevelopment Authority |                               | Municipal Hospital             |                               |
|                                                                          | Deferred Outflows of Resources | Deferred Inflows of Resources | Deferred Outflows of Resources  | Deferred Inflows of Resources | Deferred Outflows of Resources | Deferred Inflows of Resources |
| Differences between expected and actual experience                       | \$ 92                          | \$ 2,338                      | \$ 296                          | \$ 7,515                      | \$ 155,479                     | \$ 4,267,255                  |
| Changes in actuarial assumptions                                         | 6,412                          | -                             | 20,723                          | -                             | 11,330,144                     | -                             |
| Net difference between projected and actual earnings on plan investments | 3,249                          | -                             | 10,443                          | -                             | 5,864,967                      | -                             |
| Changes in proportion                                                    | -                              | 1,356                         | -                               | 4,397                         | 2,258,424                      | -                             |
| Contributions to GERF subsequent to the measurement date                 | 958                            | -                             | 3,079                           | -                             | 1,588,827                      | -                             |
| Total                                                                    | \$ 10,711                      | \$ 3,694                      | \$ 34,541                       | \$ 11,912                     | \$ 21,197,841                  | \$ 4,267,255                  |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
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**Note 4: DEFINED BENEFIT PENSION PLANS - STATEWIDE - CONTINUED**

Deferred outflows of resources totaling \$958, \$3,079 and \$1,588,827, related to pensions resulting from the EDA, HRA and Municipal Hospital's contributions to GERS subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended December 31, 2016. Other amounts reported as deferred outflows and inflows of resources related to GERS pensions will be recognized in pension expense as follows:

|            | Component Units                      |                                       |                       |  |
|------------|--------------------------------------|---------------------------------------|-----------------------|--|
|            | Economic<br>Development<br>Authority | Housing<br>Redevelopment<br>Authority | Municipal<br>Hospital |  |
| 2017       | \$ 1,532                             | \$ 4,925                              | \$4,421,748           |  |
| 2018       | 817                                  | 2,625                                 | 3,222,174             |  |
| 2019       | 2,637                                | 8,475                                 | 5,799,958             |  |
| 2020       | 1,073                                | 3,525                                 | 1,897,879             |  |
| 2021       | -                                    | -                                     | -                     |  |
| Thereafter | -                                    | -                                     | -                     |  |

**PEPFF pension costs**

At December 31, 2016, the City reported a liability of \$7,063,186 for its proportionate share of the PEPFF's net pension liability. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The City's proportion of the net pension liability was based on the City's contributions received by PERA during the measurement period for employer payroll paid dates from July 1, 2015 through June 30, 2016 relative to the total employer contributions received from all of PERA's participating employers. At June 30, 2016, the City's proportionate share was 0.1760 percent which was an increase of 0.004 percent from its proportion measured as of June 30, 2015.

For the year ended December 31, 2016, the City recognized pension expense of \$1,076,892 for its proportionate share of PEPFF's pension expense. The City also recognized \$15,480 for the year ended December 31, 2016, as pension grant revenue for its proportionate share of the State of Minnesota's on-behalf contributions to the PEPFF. Legislation passed in 2013 required the State of Minnesota to begin contributing \$9 million to the PEPFF each year, starting in fiscal year 2014.

At December 31, 2016, the City reported its proportionate share of PEPFF's deferred outflows of resources and deferred inflows of resources, and its contributions subsequent to the measurement date, from the following sources:

|                                                                          | Deferred<br>Outflows<br>of Resources | Deferred<br>Inflows<br>of Resources |
|--------------------------------------------------------------------------|--------------------------------------|-------------------------------------|
| Differences between expected and actual experience                       | \$ 1,588                             | \$ 817,175                          |
| Changes in actuarial assumptions                                         | 4,172,693                            | -                                   |
| Net difference between projected and actual earnings on plan investments | 574,044                              | -                                   |
| Changes in proportion                                                    | 52,443                               | -                                   |
| Contributions to PEPFF subsequent to the measurement date                | 141,565                              | -                                   |
| <b>Total</b>                                                             | <b>\$ 4,942,333</b>                  | <b>\$ 817,175</b>                   |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
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**Note 4: DEFINED BENEFIT PENSION PLANS - STATEWIDE - CONTINUED**

Deferred outflows of resources totaling \$141,565 related to pensions resulting from the City's contributions to PEPFF subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended December 31, 2017. Other amounts reported as deferred outflows and inflows of resources related to PEPFF pensions will be recognized in pension expense as follows:

|            |            |
|------------|------------|
| 2017       | \$ 746,990 |
| 2018       | 746,988    |
| 2019       | 996,150    |
| 2020       | 817,495    |
| 2021       | 675,970    |
| Thereafter | -          |

**E. Actuarial assumptions**

The total pension liability in the June 30, 2016 actuarial valuation was determined using the following actuarial assumptions:

|                              |                |
|------------------------------|----------------|
| Inflation                    | 2.50% per year |
| Active member payroll growth | 3.25% per year |
| Investment rate of return    | 7.50%          |

Salary increases were based on a service-related table. Mortality rates for active members, retirees, survivors and disabled persons were based on RP-2014 tables for the GERS and RP-2000 tables for the PEPFF for males or females, as appropriate, with slight adjustments. Cost of living benefit increases for retirees are assumed to be: 1 percent per year for all future years for the GERS and PEPFF.

Actuarial assumptions used in the June 30, 2016 valuation were based on the results of actuarial experience studies. The most recent four-year experience study in the GERS was completed in 2015. The experience study for PEPFF was for the period July 1, 2004, through June 30, 2009.

The following changes in actuarial assumptions occurred in 2016:

GERF

- The assumed post-retirement benefit increase rate was changed from 1.0 percent per year through 2035 and 2.5 percent per year thereafter to 1.0 percent per year for all future years.
- The assumed investment return was changed from 7.9 percent to 7.5 percent. The single discount rate was changed from 7.9 percent to 7.5 percent.
- Other assumptions were changed pursuant to the experience study dated June 30, 2015. The assumed future salary increases, payroll growth and inflation were decreased by 0.25 percent to 3.25 percent for payroll growth and 2.50 percent for inflation.

PEPFF

- The assumed post-retirement benefit increase rate was changed from 1.0 percent per year through 2037 and 2.5 percent per year thereafter to 1.0 percent per year for all future years.
- The assumed investment return was changed from 7.9 percent to 7.5 percent. The single discount rate was changed from 7.9 percent to 5.6 percent.
- The assumed future salary increases, payroll growth and inflation were decreased by 0.25 percent to 3.25 percent for payroll growth and 2.50 percent for inflation.



CITY OF NORTHFIELD, MINNESOTA  
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**Note 5: DEFINED CONTRIBUTION PLAN**

There are 7 City Council members, of the City, covered by the Public Employees Defined Contribution Plan (PEDCP), a multiple-employer deferred compensation plan administered by PERA. The PEDCP is a tax qualified plan under Section 401(a) of the Internal Revenue Code and all contributions by or on behalf of employees are tax deferred until time of withdrawal.

The defined contribution plan consists of individual accounts paying a lump-sum benefit. Plan benefits depend solely on amounts contributed to the plan plus investment earnings, less administrative expenses, therefore, there is no future liability to the employer. Minnesota statutes, chapter 353d.03, specifies plan provisions, including the employee and employer contribution rates for those qualified personnel who elect to participate. An eligible elected official who decides to participate contributes 5 percent of salary which is matched by the elected official's employer. Employees who are paid for their services may elect to make member contributions in an amount not to exceed the employer share. Employer and employee contributions are combined and used to purchase shares in one or more of the seven accounts of the Minnesota Supplemental Investment Fund. For administering the plan, PERA receives 2 percent of employer contributions and twenty-five hundredths of 1 percent (.0025) of the assets in each member's account annually.

Pension expense for the year is equal to contributions made. Total contributions made by the City during the fiscal year 2016 were:

|    | Contribution Amount |          | Percentage of Covered Payroll |          | Required Rate |
|----|---------------------|----------|-------------------------------|----------|---------------|
|    | Employee            | Employer | Employee                      | Employer |               |
| \$ | 2,046               | \$ 2,046 | 5.00%                         | 5.00%    | 5.00%         |

**Note 6: POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS**

**A. Plan description**

The City administers a single-employer defined benefit healthcare plan ("the Retiree Health Plan"). The plan provides lifetime healthcare insurance for eligible retirees and their spouses through the City's group health insurance plan, which covers both active and retired members. Benefit provisions are established through negotiations between the City and the union representing employees and are renegotiated each three-year bargaining period. The component unit is included in the City's plan. The Retiree Health Plan does not issue a publicly available financial report.

**B. Funding policy**

Contribution requirements also are negotiated between the City and union representatives. The City does not contribute to the cost of current-year premiums for eligible retired plan members and their spouses. For fiscal year 2016, the City contributed \$59,767 for retirees receiving disability health care benefits.

CITY OF NORTHFIELD, MINNESOTA  
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**Note 6: POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS - CONTINUED**

**C. Annual OPEB cost and net OPEB obligation**

The City's annual other post-employment benefit (OPEB) cost (expense) is calculated based on the annual required contribution of the employer (ARC). The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and to amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The following table shows the components of the City's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the City's net OPEB obligation to the Retiree Health Plan.

|                                            | Primary Government |
|--------------------------------------------|--------------------|
| Annual required contribution               | \$ 78,589          |
| Interest on net OPEB obligation            | 2,580              |
| Adjustment to annual required contribution | (9,947)            |
| Annual OPEB cost (expense)                 | 71,222             |
| Contributions made                         | (59,767)           |
| Increase in net OPEB obligation            | 11,455             |
| Net OPEB obligation - beginning of year    | 257,998            |
| NET OPEB obligation - end of year          | \$ 269,453         |

CITY OF NORTHFIELD, MINNESOTA  
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**Note 6: POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS - CONTINUED**

The City's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for fiscal year 2016 was as follows:

| Year<br>Ending | Three Year Trend Information |                                          |                        |
|----------------|------------------------------|------------------------------------------|------------------------|
|                | Annual<br>OPEB Cost          | Percentage<br>Annual OPEB<br>Contributed | Net OPEB<br>Obligation |
| 12/31/16       | \$ 71,222                    | 83.9 %                                   | \$ 269,453             |
| 12/31/15       | 71,540                       | 84.4                                     | 257,998                |
| 12/31/14       | 72,080                       | 73.7                                     | 246,855                |

**D. Funded status and funding progress**

As of December 31, 2016 the City's actuarial accrued liability for benefits was \$1,152,223, all of which was unfunded. The City's covered payroll (annual payroll of active employees covered by the plan) was \$6,001,282, and the ratio of the unfunded actuarial accrued liability to the covered payroll was 19.2 percent.

The projection of future benefit payments for an ongoing plan involves estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

**E. Actuarial methods and assumptions**

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the January 1, 2014 actuarial valuation, the projected unit credit actuarial cost method was used. The actuarial assumptions include a 1.0 percent for unfunded plans for the investment rate of return, which is a blended rate of the expected long-term investment returns on plan assets and on the employer's own investments. The actuarial inflationary rate used was 3.5 percent. The initial healthcare trend rate was 8 percent, reduced by decrements to an ultimate rate of 3 percent after five years. The unfunded actuarial accrued liability (UAAL) is being amortized as a level percentage of projected payroll on an open basis. The remaining amortization period at December 31, 2014, was twenty-seven years.

CITY OF NORTHFIELD, MINNESOTA  
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**Note 7: COMMITMENTS AND CONTINGENT LIABILITIES**

**A. Land lease**

The Hospital leases the land on which the facility is located from a local college. The lease term is for 60 years with two 20 year options. The annual rent expense for the first twenty years of the lease is approximately \$6,000. The rent expense in subsequent years will be equal to 5 percent of the appraised market price for rural agricultural land in the Dakota/Rice County Region. The rent expense would be adjusted to current market rates if certain events were to occur, such as the sale of the Hospital.

**B. Operating leases**

The Hospital lease equipment and facilities under operating leases expiring at various dates through January 2020. The leases have been classified as operating leases and, accordingly, all rents are charged to expenses as incurred. The following is a schedule by year of future minimum lease payments under operating leases as of December 31, 2016, that has initial or remaining lease terms in excess of one year.

| Year Ending<br>December 31, | Amount     |
|-----------------------------|------------|
| 2017                        | \$ 153,549 |
| 2018                        | 95,858     |
| 2019                        | 55,317     |
| 2020                        | 4,625      |
| Total                       | \$ 309,349 |

**C. Self-insurance plan**

The Hospital self-insures their employee health and dental insurance program. The Hospital has entered into an agreement with an insurance company to provide stop-loss insurance to limit the losses on individual and aggregate claims and to provide claims processing and other administrative functions. Claims are accrued as incurred. The amounts charged to expense include administration fees, stop-loss insurance premiums, claims paid, and accruals for claims incurred but not yet paid at year end. Insurance expense for the year ended December 31, 2016 was \$3,861,915 and is included with Accrued Payroll and Benefits.

Estimates of amounts incurred but not reported at December 31, 2016 and 2015 are as follows:

|                 | 2016         | 2015         |
|-----------------|--------------|--------------|
| Beginning IBNR  | \$ 1,932,141 | \$ 1,641,027 |
| Claims Paid     | (5,598,184)  | (4,632,063)  |
| Claims Incurred | 5,032,228    | 4,923,177    |
| Ending IBNR     | \$ 1,366,185 | \$ 1,932,141 |

**Note 7: COMMITMENTS AND CONTINGENT LIABILITIES - CONTINUED**

**D. Medical malpractice insurance**

The Hospital purchases medical malpractice insurance under claims made policy on a fixed-premium basis. The Hospital is responsible for any individual claims exceeding \$1,000,000, and for aggregate claims exceeding \$3,000,000 for a policy year. Should this policy lapse and not be replaced with equivalent coverage, claims based upon occurrence during its term, but reported subsequent thereto, will be uninsured.

***Risk management***

The Hospital is exposed to various risks of loss from torts; theft of, damage to, and destruction of assets; business interruption; errors and omissions; employee injuries and illnesses; natural disasters. These risks are covered by commercial insurance purchased from independent third parties. There has been no significant reduction in insurance coverage from the previous year in any of the Hospital's policies. Settled claims from these risks have not exceeded commercial insurance coverage for the past three years.

***Healthcare legislation and regulation***

The healthcare industry is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government healthcare program participation requirements, reimbursement for patient services and Medicare and Medicaid fraud and abuse. Recently, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by healthcare providers. Violation of these laws and regulations could result in expulsion from government healthcare programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed.

Congress passed the Medicare Modernization Act in 2003, which among other things established a demonstration of The Medicare Recovery Audit Contractor (RAC) program. During fiscal year 2007, the RAC's identified and corrected a significant amount of improper overpayments to providers in the demonstration states, which did not include Minnesota. In 2006, Congress passed the Tax Relief and Health Care Act of 2006 which authorized the expansion of the RAC program to all 50 states. While the hospital was selected for a RAC audit during 2016 and 2015, they were not materially impacted and appear to have appropriate policies and procedures to mitigate the risks related to RAC reviews.

Management believes that the Hospital is in substantial compliance with fraud and abuse as well as other applicable government laws and regulations. While no regulatory inquiries have been made, compliance with such laws and regulations is subject to government review and interpretation, as well as regulatory actions unknown or unasserted at this time.

**E. Annexation agreements**

The City of Northfield has annexation agreements with four surrounding townships. Under the agreements, the City is required to make annual payments to the townships. The payments continue through 2016. For 2016, the payment was \$4,819.

**Note 8: NET PATIENT SERVICE REVENUE**

**A. Medicare**

By Minnesota statute, a nursing facility, which participates in Medicaid program, must also participate in the Medicare program. This program is administered by the United States Centers for Medicare and Medicaid Services (CMS).

The Northfield Hospital Long Term Care Center is paid under the Medicare Prospective Payment System (PPS) for residents who are Medicare Part A eligible and meet the coverage guidelines for skilled nursing facility services (SNFs). The PPS is a per diem price-based system.

Nursing facilities licensed for participation in the Medicare and Medicaid programs are subject to annual surveys. If it is determined that a nursing facility is not in substantial compliance with the requirements of participation, CMS may impose sanctions and penalties during the period of noncompliance, which would have a negative impact on the revenues of the nursing facility.

Inpatient acute care services provided to Medicare program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic, and other factors.

Outpatient services provided to Medicare outpatient program beneficiaries are subject to the Ambulatory Payment Classification (APC) method. Medicare reimburses the Hospital a predetermined amount for most outpatient services. The following services are excluded from the APC payment methodology: services already paid on a fee schedule, services to SNF residents which are already included in the SNF's payment, and certain drugs, biological and medical devices identified as pass-through items. The APC payments are not based on the provider's annual cost report.

Physician-Based Clinic services are reimbursed using the Medicare Physician Fee Schedule.

**B. Medicaid**

The Northfield Hospital Long Term Care Center participates in the Medicaid program that is administered by the Minnesota Department of Human Services (DHS). Medicaid and private paying residents are classified into one of 48 Resource Utilization Groups (RUG) for purposes of establishing payment rates.

Effective January 1, 2016, nursing facilities are paid under the Value Based Nursing Facility Reimbursement System (VBR) as approved during the 2015 Minnesota State Legislative Session. Under the VBR system, care related costs are reimbursed at actual cost subject to certain limitations. Other operating costs are reimbursed using a pricing model, which results in the rates of these costs being the same for all nursing facilities in the state. Certain other costs, such as qualifying employer health insurance costs, are reimbursed at an external fixed payment rate and will be cost based with no limitations. Reimbursement for historic property related costs is a separate component of the rate that has been frozen since 2010. Additional reimbursement for new property related costs is possible under certain conditions.

The change to the VBR system includes a hold harmless provision which protects nursing home facilities from being paid at rates lower than those in effect December 31, 2015. Nursing facilities are also protected from significant decreases in rates in a single year due to changes in care related costs.

By Minnesota Statute, a nursing facility may not charge private paying residents in multiple occupancy rooms per diem rates in excess of the approved Medicaid rates for similar services.

Hospital inpatient services rendered to Medicaid program beneficiaries are reimbursed under a reimbursement methodology similar to inpatient Medicare. Hospital outpatient and Physician-Based clinic Medicaid services are reimbursed using the Medicaid fee schedule.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 8: NET PATIENT SERVICE REVENUE - CONTINUED**

*Other*

The Hospital has also entered into payment agreements with Blue Cross and other commercial insurance carriers. The basis for reimbursement under these agreements includes discounts from established charges, and prospectively determined rates. As of August 1, 2014 the Hospital Blue Cross contract moved to APR-DRG for inpatient acute care services and EAPG for outpatient services.

Laws and regulations governing Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term. Net patient and resident service revenue decreased for the year ended December 31, 2016 by approximately \$63,806 and by \$57,960 for the year ended December 31, 2015 due to changes in estimated settlement amounts.

A summary of patient and resident revenues and contractual adjustments is as follows:

|                                     | 2016           | 2015           | 2014           | 2013           |
|-------------------------------------|----------------|----------------|----------------|----------------|
| Total patient and resident revenues | \$ 221,771,655 | \$ 197,986,591 | \$ 184,457,734 | \$ 167,383,968 |
| Contractual adjustments             |                |                |                |                |
| Medicare                            | (48,221,909)   | (40,566,304)   | (37,955,709)   | (32,670,590)   |
| Medicaid                            | (4,183,924)    | (16,073,204)   | (13,153,203)   | (9,685,091)    |
| Commercial / HMO's                  | (59,638,621)   | (44,623,528)   | (41,095,947)   | (38,523,851)   |
| Provision of bad debts              | (2,253,836)    | (1,594,122)    | (1,994,555)    | (2,432,402)    |
| Other                               | (6,369,747)    | (5,143,774)    | (4,569,104)    | (4,648,145)    |
| Total contractual adjustments       | (120,668,037)  | (108,000,932)  | (98,768,518)   | (87,960,079)   |
| Net patient and resident revenues   | \$ 101,103,618 | \$ 89,985,659  | \$ 85,689,216  | \$ 79,423,889  |

**Note 9: OTHER INFORMATION**

**A. Risk management**

The City is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters for which the City carries insurance. The City obtains insurance through participation in the League of Minnesota Cities Insurance Trust (LMCIT) which is a risk sharing pool with approximately 800 other governmental units. The City pays an annual premium to LMCIT for its workers compensation and property and casualty insurance. The LMCIT is self-sustaining through member premiums and will reimburse for claims above a prescribed dollar amount for each insurance event. Settled claims have not exceeded the City's coverage in any of the past three fiscal years.

Liabilities are reported when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated. Liabilities, if any, include an amount for claims that have been incurred but not reported (IBNRs). The City's management is not aware of any incurred but not reported claims.

**B. Contingent liabilities**

Amounts received or receivable from grant agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time although the City expects such amounts, if any, to be immaterial.

The City's tax increment districts are subject to review by the State of Minnesota Office of the State Auditor (OSA). Any disallowed claims or misuse of tax increments could become a liability of the applicable fund. Management has indicated that they are not aware of any instances of noncompliance which would have a material effect on the financial statements.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

**Note 9: OTHER INFORMATION - CONTINUED**

**C. Federal and State funds**

The City receives financial assistance from federal and state governmental agencies in the form of grants. The disbursement of funds received under these programs generally requires compliance with the terms and conditions specified in the grant agreements and are subject to audit by the grantor agencies. Any disallowed claims resulting from such audits could become a liability of the applicable fund. However, in the opinion of management, any such disallowed claims will not have a material effect on any of the financial statements of the individual fund types included herein or on the overall financial position of the City at December 31, 2016.

**D. Tax increment districts**

The City's tax increment districts are subject to review by the State of Minnesota Office of the State Auditor (OSA). Any disallowed claims or misuse of tax increments could become a liability of the applicable fund. Management has indicated that they are not aware of any instances of noncompliance which would have a material effect on the financial statements.

**E. Legal debt margin**

In accordance with Minnesota statutes, the City may not incur or be subject to general obligation debt in excess of three percent of the market value of taxable property within the City. General obligation debt is payable solely from ad valorem taxes and therefore, excludes debt financed partially or entirely by special assessments, enterprise fund receipts or tax increments. Currently, the City's general obligation debt outstanding of \$1,125,000 is below this limit.

**F. Concentrations**

The City receives a significant amount of its annual General fund revenues from the State of Minnesota from the Local Government Aid (LGA) program. The amount received in 2016 was \$2,889,833 for LGA. This accounted for 26 percent of General fund revenues.

**G. Electronic Health Record Incentive Program**

The Electronic Health Record (EHR) incentive program was enacted as part of the American Recovery and Reinvestment Act of 2009 (ARRA) and the Health Information Technology for Economic and Clinical Health (HITECH) Act. These Acts provided for incentive payments under both the Medicare and Medicaid programs to eligible hospitals and providers that demonstrate meaningful use of certified EHR technology.

The Hospital initially demonstrated meaningful use in 2011. Incentive payments of \$144,422 were received in the fiscal years ending December 31, 2016. This amount is recognized as other operating revenue in the statement of revenues, expenses and changes in net position. The final amount of the payment related to the hospital's attestation of Meaningful Use will be determined based on information from the organization's Medicare cost reports for the years ended December 31, 2014. Events could occur that would cause the final payment to differ materially upon final settlement, therefore the hospital has estimated a 10 percent reserve for a potential payback of the incentive dollars for the hospital.

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO THE FINANCIAL STATEMENTS  
DECEMBER 31, 2016

Note 9: OTHER INFORMATION - CONTINUED

H. Joint powers agreement

The cities of Northfield and Dundas, Minnesota and the townships of Bridgewater, Northfield, Webster, Forest, Watford, Sciota and Greendale, Minnesota (Rural Fire) formed the Northfield Area Fire and Rescue Service, Northfield, Minnesota (NAFRS), established under Minnesota statutes, section 471.59 on April 1, 2014 to provide fire protection, suppression, prevention, technical rescue and non-transport emergency medical services to these communities. The Board consists of eight voting Board members which consists of five board members appointed by the Northfield City Council, two Board members appointed by Rural Fire and one Board member appointed by the Dundas City Council. There are also 5 ex-officio (nonvoting) Board members. The Board exercises legislative authority and determines all matters of policy. The Board appoints personnel responsible for the proper administration of all affairs relating to the Organization's activities.

Funding is provided by the communities at a ratio of 72.22 percent for Northfield, 5.37 percent for Dundas and 22.41 percent for Rural Fire. The percentages will remain at these levels through 2017 and will be updated every two years starting with the year 2018.

The net position of NAFRS as of December 31, 2016 was \$1,202,296. The City's portion of this is recorded as an investment in joint venture in the amount of \$68,298 at year end.

Note 10: OTHER INFORMATION - CONTINUED

As of December 31, 2016, the City has one agreement entered into by the City listed below that abates City property taxes. Below is information specific to the agreement:

The City entered into a tax increment financing agreement (Jefferson Square TIF) on December 18, 2009 with a developer in which the developer incurred costs to rehab a 50 unit rental housing project. In return, the City will reimburse the developer for some costs as the City collects future tax increment for the increased property value and tax capacity related to the housing development. The pay-as-you-go agreement has a maximum return to the developer of \$505,551 over the life of the agreement. The agreement was negotiated under state law (Minnesota Statute 469.174-469.1799) and has a maximum duration of December 31, 2037. The calculation of taxes abated during the fiscal year is noted in the chart below.

Lost revenue as it relates to tax abatements for the year ended December 31, 2016, was as follows:

|                                 | City Tax<br>Rate (Year of<br>Establishment) | Captured Tax<br>Capacity | Amount of<br>Taxes Abated in<br>the Fiscal Year |
|---------------------------------|---------------------------------------------|--------------------------|-------------------------------------------------|
| Tax Increment Districts (PAYGO) | 96.698%                                     | \$ 3,107                 | \$ 3,004                                        |
| Jefferson Square TIF            |                                             |                          |                                                 |

CITY OF NORTFIELD, MINNESOTA  
REQUIRED SUPPLEMENTARY INFORMATION  
FOR THE YEAR ENDED DECEMBER 31, 2016

Schedule of employer's share of PERA net pension liability - General Employees Retirement Fund

| Fiscal Year Ending | Required Supplementary Information                       |               |            |               |               |                                                         |     |     |       |     |
|--------------------|----------------------------------------------------------|---------------|------------|---------------|---------------|---------------------------------------------------------|-----|-----|-------|-----|
|                    | State's Proportionate Share of the Net Pension Liability |               |            |               |               | City's Proportionate Share of the Net Pension Liability |     |     |       |     |
|                    | the Net Pension Liability Associated with the City       |               |            |               |               | the Net Pension Liability Associated with the City      |     |     |       |     |
|                    | City's Proportion of the Net Pension Liability           | (a)           | (b)        | (a+b)         | (c)           | City's Proportion of the Net Pension Liability          | (a) | (b) | (a+b) | (c) |
| 06/30/16           | 0.7125 %                                                 | \$ 57,859,590 | \$ 755,451 | \$ 58,615,041 | \$ 48,384,386 | 119.6 %                                                 |     |     |       |     |
| 06/30/15           | 0.6637                                                   | 34,396,380    | -          | 34,396,380    | 44,097,901    | 78.0                                                    |     |     |       |     |
|                    |                                                          |               |            |               |               |                                                         |     |     |       |     |

Note: Schedule is intended to show 10-year trend. Additional years will be reported as they become available.

Schedule of employer's PERA contributions - General Employees Retirement Fund

| Year Ending | Required Supplementary Information                                 |              |              |       |               |                                                |     |     |       |     |
|-------------|--------------------------------------------------------------------|--------------|--------------|-------|---------------|------------------------------------------------|-----|-----|-------|-----|
|             | Contributions in Relation to the Statutorily Required Contribution |              |              |       |               | City's Covered Payroll                         |     |     |       |     |
|             | the Net Pension Liability                                          |              |              |       |               | the Net Pension Liability                      |     |     |       |     |
|             | City's Proportion of the Net Pension Liability                     | (a)          | (b)          | (a+b) | (c)           | City's Proportion of the Net Pension Liability | (a) | (b) | (a+b) | (c) |
| 12/31/16    |                                                                    | \$ 3,441,249 | \$ 3,441,249 | \$ -  | \$ 48,626,595 | 7.1 %                                          |     |     |       |     |
| 12/31/15    |                                                                    | 3,182,075    | 3,182,075    | -     | 44,176,501    | 7.2                                            |     |     |       |     |

Note: Schedule is intended to show 10-year trend. Additional years will be reported as they become available.

CITY OF NORTFIELD, MINNESOTA  
REQUIRED SUPPLEMENTARY INFORMATION - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016

Schedule of employer's share of PERA net pension liability - Public Employees Police and Fire Fund

| Fiscal Year Ending | Required Supplementary Information                       |              |      |              |              |                                                         |     |     |       |     |
|--------------------|----------------------------------------------------------|--------------|------|--------------|--------------|---------------------------------------------------------|-----|-----|-------|-----|
|                    | State's Proportionate Share of the Net Pension Liability |              |      |              |              | City's Proportionate Share of the Net Pension Liability |     |     |       |     |
|                    | the Net Pension Liability Associated with the City       |              |      |              |              | the Net Pension Liability Associated with the City      |     |     |       |     |
|                    | City's Proportion of the Net Pension Liability           | (a)          | (b)  | (a+b)        | (c)          | City's Proportion of the Net Pension Liability          | (a) | (b) | (a+b) | (c) |
| 06/30/16           | 0.1760 %                                                 | \$ 7,063,186 | \$ - | \$ 7,063,186 | \$ 1,697,313 | 416.1 %                                                 |     |     |       |     |
| 06/30/15           | 0.1720                                                   | 1,954,322    | -    | 1,954,322    | 1,536,019    | 127.2                                                   |     |     |       |     |
|                    |                                                          |              |      |              |              |                                                         |     |     |       |     |

Note: Schedule is intended to show 10-year trend. Additional years will be reported as they become available.

Schedule of employer's PERA contributions - Public Employees Police and Fire Fund

| Year Ending | Required Supplementary Information                                 |            |            |       |              |                                                |     |     |       |     |
|-------------|--------------------------------------------------------------------|------------|------------|-------|--------------|------------------------------------------------|-----|-----|-------|-----|
|             | Contributions in Relation to the Statutorily Required Contribution |            |            |       |              | City's Covered Payroll                         |     |     |       |     |
|             | the Net Pension Liability                                          |            |            |       |              | the Net Pension Liability                      |     |     |       |     |
|             | City's Proportion of the Net Pension Liability                     | (a)        | (b)        | (a+b) | (c)          | City's Proportion of the Net Pension Liability | (a) | (b) | (a+b) | (c) |
| 12/31/16    |                                                                    | \$ 273,813 | \$ 273,813 | \$ -  | \$ 1,690,205 | 16.2 %                                         |     |     |       |     |
| 12/31/15    |                                                                    | 265,741    | 265,741    | -     | 1,640,377    | 16.2                                           |     |     |       |     |

Note: Schedule is intended to show 10-year trend. Additional years will be reported as they become available.

Schedule of funding progress for other post-employment benefit plan

| Actuarial Valuation Date | Required Supplementary Information                      |      |              |              |     |                                                    |        |     |       |     |
|--------------------------|---------------------------------------------------------|------|--------------|--------------|-----|----------------------------------------------------|--------|-----|-------|-----|
|                          | Actuarial Accrued Liability - Projected Unit Credit (b) |      |              |              |     | Unfunded Actuarial Accrued Liability (U/AAL) (b-a) |        |     |       |     |
|                          | the Net Pension Liability                               |      |              |              |     | the Net Pension Liability                          |        |     |       |     |
|                          | City's Proportion of the Net Pension Liability          | (a)  | (b)          | (a+b)        | (c) | City's Proportion of the Net Pension Liability     | (a)    | (b) | (a+b) | (c) |
| 01/01/14                 |                                                         | \$ - | \$ 1,152,223 | \$ 1,152,223 | - % | \$ 6,001,282                                       | 19.2 % |     |       |     |
| 01/01/11                 |                                                         | -    | 381,772      | 381,772      | -   | 4,830,240                                          | 7.9    |     |       |     |
| 01/01/08                 |                                                         | -    | 420,171      | 420,171      | -   | 4,830,240                                          | 8.7    |     |       |     |

CITY OF NORTHFIELD, MINNESOTA  
COMBINING BALANCE SHEET  
NONMAJOR GOVERNMENTAL FUNDS  
DECEMBER 31, 2016

| ASSETS                                                                    | Nonmajor<br>Special<br>Revenue | Nonmajor<br>Capital<br>Projects | Total<br>Nonmajor<br>Governmental<br>Funds |
|---------------------------------------------------------------------------|--------------------------------|---------------------------------|--------------------------------------------|
| Cash and temporary investments                                            | \$ 1,941,249                   | \$ 2,198,939                    | \$ 4,140,188                               |
| Restricted cash                                                           | -                              | 572,536                         | 572,536                                    |
| Receivables                                                               | -                              | -                               | -                                          |
| Interest                                                                  | 4,810                          | 4,811                           | 9,621                                      |
| Accounts                                                                  | 2,366                          | -                               | 2,366                                      |
| Notes                                                                     | 64,547                         | -                               | 64,547                                     |
| Special assessments                                                       | 103,835                        | -                               | 103,835                                    |
| Intergovernmental                                                         | -                              | 177,221                         | 177,221                                    |
| Advance to other funds                                                    | 121,000                        | 440,956                         | 440,956                                    |
| Prepaid items                                                             | 2,881                          | -                               | 2,881                                      |
| Land held for resale                                                      | -                              | 180,983                         | 180,983                                    |
| <b>TOTAL ASSETS</b>                                                       | <b>\$ 2,240,688</b>            | <b>\$ 3,575,446</b>             | <b>\$ 5,816,134</b>                        |
| <b>LIABILITIES</b>                                                        |                                |                                 |                                            |
| Accounts payable                                                          | \$ 2,653                       | \$ 7,406                        | \$ 10,059                                  |
| Contracts payable                                                         | 12,229                         | -                               | 12,229                                     |
| Escrows payable                                                           | -                              | 59,638                          | 59,638                                     |
| Accrued wages payable                                                     | 6,218                          | -                               | 6,218                                      |
| Due to other funds                                                        | 21,853                         | 205,137                         | 226,990                                    |
| Due to other governments                                                  | 31,668                         | 19,164                          | 50,832                                     |
| <b>TOTAL LIABILITIES</b>                                                  | <b>74,621</b>                  | <b>291,345</b>                  | <b>365,966</b>                             |
| <b>DEFERRED INFLOWS OF RESOURCES</b>                                      |                                |                                 |                                            |
| Unavailable revenue - taxes                                               | 2,366                          | -                               | 2,366                                      |
| Unavailable revenue - special assessments                                 | -                              | 175,850                         | 175,850                                    |
| Unavailable revenue - intergovernmental                                   | -                              | 440,956                         | 440,956                                    |
| <b>TOTAL DEFERRED INFLOWS OF RESOURCES</b>                                | <b>2,366</b>                   | <b>616,806</b>                  | <b>619,172</b>                             |
| <b>FUND BALANCES</b>                                                      |                                |                                 |                                            |
| Nonspendable                                                              | -                              | -                               | -                                          |
| Prepaid items                                                             | 2,881                          | -                               | 2,881                                      |
| Restricted                                                                | -                              | -                               | -                                          |
| Library                                                                   | 330,636                        | -                               | 330,636                                    |
| Public safety activities                                                  | 13,524                         | -                               | 13,524                                     |
| Arts and culture                                                          | 14,200                         | -                               | 14,200                                     |
| Redevelopment and housing                                                 | 580,981                        | -                               | 580,981                                    |
| Recreational activities                                                   | 344,401                        | -                               | 344,401                                    |
| Rescue squad                                                              | 10,506                         | -                               | 10,506                                     |
| Capital projects                                                          | -                              | 1,128,490                       | 1,128,490                                  |
| Committed                                                                 | -                              | -                               | -                                          |
| Community resource center operations                                      | 216,627                        | -                               | 216,627                                    |
| Motor vehicle operations                                                  | 157,142                        | -                               | 157,142                                    |
| Communications                                                            | 514,655                        | -                               | 514,655                                    |
| Assigned                                                                  | -                              | -                               | -                                          |
| Capital projects                                                          | -                              | 1,745,125                       | 1,745,125                                  |
| Unassigned                                                                | (21,852)                       | (206,320)                       | (228,172)                                  |
| <b>TOTAL FUND BALANCES</b>                                                | <b>2,163,701</b>               | <b>2,667,295</b>                | <b>4,830,996</b>                           |
| <b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES</b> | <b>\$ 2,240,688</b>            | <b>\$ 3,575,446</b>             | <b>\$ 5,816,134</b>                        |

CITY OF NORTHFIELD, MINNESOTA  
COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
NONMAJOR GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED DECEMBER 31, 2016

| REVENUES                                                         | Nonmajor<br>Special<br>Revenue | Nonmajor<br>Capital<br>Projects | Total<br>Nonmajor<br>Governmental<br>Funds |
|------------------------------------------------------------------|--------------------------------|---------------------------------|--------------------------------------------|
| Taxes                                                            | \$ 192,673                     | \$ 498,034                      | \$ 690,707                                 |
| Property taxes                                                   | -                              | -                               | -                                          |
| Tax increment                                                    | 2,114                          | -                               | 2,114                                      |
| Franchise fees                                                   | 206,945                        | -                               | 206,945                                    |
| Intergovernmental                                                | -                              | -                               | -                                          |
| Federal                                                          | 253,619                        | -                               | 253,619                                    |
| State                                                            | -                              | 326,764                         | 326,764                                    |
| Charges for services                                             | -                              | -                               | -                                          |
| General government                                               | 190,483                        | -                               | 190,483                                    |
| Culture and recreation                                           | 30,024                         | 5,310                           | 35,334                                     |
| Communication                                                    | -                              | 21,524                          | 21,524                                     |
| Special assessments                                              | 18,786                         | 20,793                          | 39,579                                     |
| Investment earnings                                              | -                              | -                               | -                                          |
| Miscellaneous                                                    | -                              | 22,035                          | 22,035                                     |
| Other                                                            | 30,838                         | 131,605                         | 162,443                                    |
| Contributions and donations                                      | 56,866                         | -                               | 56,866                                     |
| Refunds and reimbursements                                       | -                              | -                               | -                                          |
| <b>TOTAL REVENUES</b>                                            | <b>982,348</b>                 | <b>1,026,065</b>                | <b>2,008,413</b>                           |
| <b>EXPENDITURES</b>                                              |                                |                                 |                                            |
| Current                                                          | 313,721                        | -                               | 313,721                                    |
| General government                                               | 25,109                         | 244                             | 25,353                                     |
| Public safety                                                    | 189,234                        | 8,321                           | 197,555                                    |
| Culture and recreation                                           | 230,228                        | -                               | 230,228                                    |
| Housing and economic development                                 | -                              | -                               | -                                          |
| Miscellaneous                                                    | 2,700                          | -                               | 2,700                                      |
| Capital outlay                                                   | -                              | -                               | -                                          |
| General government                                               | 10,412                         | -                               | 10,412                                     |
| Public safety                                                    | -                              | 765,063                         | 765,063                                    |
| Public works                                                     | 822,610                        | 806,046                         | 1,628,656                                  |
| Culture and recreation                                           | -                              | 2,845,779                       | 2,845,779                                  |
| Transit                                                          | -                              | 21,720                          | 21,720                                     |
| Debt service                                                     | -                              | -                               | -                                          |
| Principal                                                        | 42,121                         | -                               | 42,121                                     |
| Interest and other charges                                       | 14,480                         | -                               | 14,480                                     |
| Insurance fees                                                   | -                              | 12,642                          | 12,642                                     |
| <b>TOTAL EXPENDITURES</b>                                        | <b>1,650,615</b>               | <b>4,465,815</b>                | <b>6,116,430</b>                           |
| <b>EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES</b> | <b>(668,267)</b>               | <b>(3,439,750)</b>              | <b>(4,108,017)</b>                         |
| <b>OTHER FINANCING SOURCES (USES)</b>                            |                                |                                 |                                            |
| Transfers in                                                     | 121,000                        | 707,366                         | 828,366                                    |
| Debt issued                                                      | -                              | 630,000                         | 630,000                                    |
| Transfers out                                                    | -                              | (546,598)                       | (546,598)                                  |
| Bond premiums                                                    | -                              | 21,522                          | 21,522                                     |
| <b>TOTAL OTHER FINANCING SOURCES (USES)</b>                      | <b>121,000</b>                 | <b>812,290</b>                  | <b>933,290</b>                             |
| <b>NET CHANGE IN FUND BALANCES</b>                               | <b>(547,267)</b>               | <b>(2,627,460)</b>              | <b>(3,174,727)</b>                         |
| <b>FUND BALANCES, JANUARY 1</b>                                  | <b>2,710,968</b>               | <b>5,294,755</b>                | <b>8,005,723</b>                           |
| <b>FUND BALANCES, DECEMBER 31</b>                                | <b>\$ 2,163,701</b>            | <b>\$ 2,667,295</b>             | <b>\$ 4,830,996</b>                        |

## NONMAJOR SPECIAL REVENUE FUNDS

Special revenue funds are used to account for specific revenues that are legally restricted to expenditures for particular purposes.

Community Resource Center - accounts for financial activity associated with the operations of the City's Community Resource Center.

Motor Vehicle - accounts for the issuance of licenses for motor vehicles, drivers and recreational vehicles.

Communication - accounts for the use of franchise fees.

Library Gift - accounts for donations received specifically for library purposes.

G. W. Bunday - accounts for bequests restricted for library purposes.

Servier Memorial - accounts for the investment income to purchase library books and materials.

L.J. Gustafson - accounts for bequests restricted for library purposes.

Myrtle Houston Trust - established with a bequest from the Myrtle Houston Revocable Trust. The funds are designated for children's programs at the library.

C.C. Cloherly Endowed Book - the funds are designated for programs at the library.

Arts and Culture - accounts for community grants related to the fine arts.

Community Development Block Grant - accounts for the use of CDBG funds.

Transit Grant - accounts for the federal transit grant matching dollars and use of funds.

TZD Enforcement - accounts for the federal grants dollars used to develop areas for improving traffic safety initiatives.

Jefferson Square TIF - accounts for the financial activity associated with the TIF District.

Master Development TIF - accounts for the financial activity of TIF District No. 4.

Whittier Trust - accounts for monies restricted for youth activities.

Rescue Squad Trust - accounts for monies to be used for rescue squad equipment and apparatus.

## CITY OF NORTHFIELD, MINNESOTA NONMAJOR SPECIAL REVENUE FUNDS - CONTINUED ON THE FOLLOWING PAGES COMBINING BALANCE SHEET DECEMBER 31, 2016

|                                                                           | 211<br>Community<br>Resource<br>Center | 215<br>Motor<br>Vehicle Fund | 229<br>Communication<br>Fund | 240<br>Library Gift<br>Fund | 241<br>G W Bunday<br>Fund |
|---------------------------------------------------------------------------|----------------------------------------|------------------------------|------------------------------|-----------------------------|---------------------------|
| <b>ASSETS</b>                                                             |                                        |                              |                              |                             |                           |
| Cash and temporary investments                                            |                                        |                              |                              |                             |                           |
| Receivables                                                               |                                        |                              |                              |                             |                           |
| Interest                                                                  | 925                                    | 616                          | 3,082                        | 12                          | 4                         |
| Delinquent taxes                                                          | -                                      | -                            | -                            | -                           | -                         |
| Accounts                                                                  | -                                      | 344                          | 64,203                       | -                           | -                         |
| Notes                                                                     | -                                      | -                            | -                            | -                           | -                         |
| Advances to other funds                                                   | -                                      | -                            | -                            | -                           | -                         |
| Prepaid items                                                             | -                                      | 2,881                        | -                            | -                           | -                         |
| <b>TOTAL ASSETS</b>                                                       | <b>\$ 216,627</b>                      | <b>\$ 198,121</b>            | <b>\$ 514,655</b>            | <b>\$ 79,104</b>            | <b>\$ 25,567</b>          |
| <b>LIABILITIES</b>                                                        |                                        |                              |                              |                             |                           |
| Accounts payable                                                          | -                                      | 212                          | -                            | 1,221                       | 650                       |
| Contracts payable                                                         | -                                      | -                            | -                            | -                           | -                         |
| Accrued wages payable                                                     | -                                      | 6,218                        | -                            | -                           | -                         |
| Due to other funds                                                        | -                                      | -                            | -                            | -                           | -                         |
| Due to other governments                                                  | -                                      | 31,668                       | -                            | -                           | -                         |
| <b>TOTAL LIABILITIES</b>                                                  | <b>-</b>                               | <b>38,098</b>                | <b>-</b>                     | <b>1,221</b>                | <b>650</b>                |
| <b>DEFERRED INFLOWS OF RESOURCES</b>                                      |                                        |                              |                              |                             |                           |
| Unavailable revenue - taxes                                               | -                                      | -                            | -                            | -                           | -                         |
| <b>FUND BALANCES</b>                                                      |                                        |                              |                              |                             |                           |
| Nonspendable                                                              | -                                      | 2,881                        | -                            | -                           | -                         |
| Prepaid items                                                             | -                                      | -                            | -                            | -                           | -                         |
| Restricted                                                                | -                                      | -                            | -                            | 77,883                      | 24,917                    |
| Library                                                                   | -                                      | -                            | -                            | -                           | -                         |
| Public safety activities                                                  | -                                      | -                            | -                            | -                           | -                         |
| Arts and culture                                                          | -                                      | -                            | -                            | -                           | -                         |
| Redevelopment and housing                                                 | -                                      | -                            | -                            | -                           | -                         |
| Recreational activities                                                   | -                                      | -                            | -                            | -                           | -                         |
| Rescue Squad                                                              | -                                      | -                            | -                            | -                           | -                         |
| Community resource center operations                                      | 216,627                                | 157,142                      | -                            | -                           | -                         |
| Motor vehicle operations                                                  | -                                      | -                            | 514,655                      | -                           | -                         |
| Communications                                                            | -                                      | -                            | -                            | -                           | -                         |
| Unassigned                                                                | -                                      | -                            | -                            | -                           | -                         |
| <b>TOTAL FUND BALANCES</b>                                                | <b>216,627</b>                         | <b>160,023</b>               | <b>514,655</b>               | <b>77,883</b>               | <b>24,917</b>             |
| <b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES</b> | <b>\$ 216,627</b>                      | <b>\$ 198,121</b>            | <b>\$ 514,655</b>            | <b>\$ 79,104</b>            | <b>\$ 25,567</b>          |

## DECEMBER 31, 2016

TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES

|    |         |    |        |    |        |    |        |    |        |    |   |    |   |    |        |    |        |
|----|---------|----|--------|----|--------|----|--------|----|--------|----|---|----|---|----|--------|----|--------|
| \$ | 140,149 | \$ | 33,581 | \$ | 42,039 | \$ | 12,364 | \$ | 14,473 | \$ | - | \$ | 1 | \$ | 13,524 | \$ | 11,876 |
|----|---------|----|--------|----|--------|----|--------|----|--------|----|---|----|---|----|--------|----|--------|

CITY OF NORTHFIELD, MINNESOTA  
NONMAJOR SPECIAL REVENUE FUNDS  
COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES \*  
CONTINUED ON THE FOLLOWING PAGES  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                                  | Center            | Vehicle Fund      | Fund              | Fund             | Fund             |
|------------------------------------------------------------------|-------------------|-------------------|-------------------|------------------|------------------|
| <b>REVENUES</b>                                                  |                   |                   |                   |                  |                  |
| Taxes                                                            |                   |                   |                   |                  |                  |
| Property taxes                                                   | \$ 189,472        | \$ -              | \$ -              | \$ -             | \$ -             |
| Tax increment                                                    | -                 | -                 | -                 | -                | -                |
| Transfer fees                                                    | -                 | -                 | -                 | -                | -                |
| Intergovernmental                                                | -                 | -                 | -                 | 206,945          | -                |
| Federal                                                          | -                 | -                 | -                 | -                | -                |
| Charges for services                                             | -                 | -                 | -                 | -                | -                |
| General government                                               | -                 | 190,483           | -                 | -                | -                |
| Communication                                                    | -                 | -                 | -                 | 30,024           | -                |
| Investment earnings                                              | 1,570             | 946               | 4,792             | 389              | 224              |
| Miscellaneous                                                    | -                 | -                 | -                 | -                | -                |
| Contributions and donations                                      | -                 | -                 | -                 | 19,083           | -                |
| Other                                                            | 56,602            | 264               | -                 | -                | -                |
| <b>TOTAL REVENUES</b>                                            | <b>247,644</b>    | <b>191,693</b>    | <b>241,761</b>    | <b>19,472</b>    | <b>224</b>       |
| <b>EXPENDITURES</b>                                              |                   |                   |                   |                  |                  |
| Current                                                          |                   |                   |                   |                  |                  |
| General government                                               | -                 | 202,251           | 111,470           | -                | -                |
| Public safety                                                    | -                 | -                 | -                 | -                | -                |
| Culture and recreation                                           | 157,661           | -                 | -                 | 18,734           | 713              |
| Housing and economic development                                 | -                 | -                 | -                 | -                | -                |
| Miscellaneous                                                    | -                 | -                 | -                 | -                | -                |
| Capital outlay                                                   | -                 | -                 | -                 | -                | -                |
| General government                                               | -                 | -                 | 10,412            | -                | -                |
| Public works                                                     | -                 | -                 | -                 | -                | -                |
| Debt service                                                     | -                 | -                 | -                 | -                | -                |
| Principal                                                        | 42,121            | -                 | -                 | -                | -                |
| Interest and other charges                                       | 14,480            | -                 | -                 | -                | -                |
| <b>TOTAL EXPENDITURES</b>                                        | <b>214,262</b>    | <b>202,251</b>    | <b>121,882</b>    | <b>18,734</b>    | <b>713</b>       |
| <b>EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES</b> | <b>33,382</b>     | <b>(10,558)</b>   | <b>119,879</b>    | <b>738</b>       | <b>(489)</b>     |
| <b>OTHER FINANCING SOURCES (USES)</b>                            |                   |                   |                   |                  |                  |
| Transfers in                                                     | -                 | -                 | -                 | -                | -                |
| <b>NET CHANGE IN FUND BALANCES</b>                               | <b>33,382</b>     | <b>(10,558)</b>   | <b>119,879</b>    | <b>738</b>       | <b>(489)</b>     |
| <b>FUND BALANCES, JANUARY 1</b>                                  | <b>183,245</b>    | <b>170,581</b>    | <b>394,776</b>    | <b>77,145</b>    | <b>25,406</b>    |
| <b>FUND BALANCES, DECEMBER 31</b>                                | <b>\$ 216,627</b> | <b>\$ 160,023</b> | <b>\$ 514,655</b> | <b>\$ 77,883</b> | <b>\$ 24,917</b> |

CITY OF NORTHFIELD, MINNESOTA  
NONMAJOR SPECIAL REVENUE FUNDS  
COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                              | 270        | 851        | 853         |                 |
|--------------------------------------------------------------|------------|------------|-------------|-----------------|
|                                                              | Master     | Whittier   | Rescue      | Total           |
|                                                              | TFP Fund   | Fund       | Squad Trust | Special Revenue |
| REVENUES                                                     |            |            |             |                 |
| Taxes                                                        |            |            |             |                 |
| Property taxes                                               | \$ -       | \$ -       | \$ -        | \$ 192,673      |
| Tax increment                                                | 2,114      | -          | -           | 2,114           |
| Franchise fees                                               | -          | -          | -           | 206,945         |
| Intergovernmental                                            | -          | -          | -           | -               |
| Federal                                                      | -          | -          | -           | 253,619         |
| Charges for services                                         | -          | -          | -           | 190,483         |
| General government                                           | -          | -          | -           | 30,024          |
| Communication                                                | 7,715      | 1,636      | 53          | 18,786          |
| Investment earnings                                          | -          | -          | -           | -               |
| Miscellaneous                                                | -          | -          | -           | 30,838          |
| Contributions and donations                                  | -          | -          | -           | 56,866          |
| Other                                                        | -          | -          | -           | -               |
| TOTAL REVENUES                                               | 9,829      | 1,636      | 53          | 982,348         |
| EXPENDITURES                                                 |            |            |             |                 |
| Current                                                      |            |            |             |                 |
| General government                                           | -          | -          | -           | 313,721         |
| Public safety                                                | -          | -          | -           | 25,109          |
| Culture and recreation                                       | -          | 3,400      | -           | 189,234         |
| Housing and economic development                             | 115        | -          | -           | 230,228         |
| Miscellaneous                                                | -          | -          | -           | 2,700           |
| Capital outlay                                               | -          | -          | -           | -               |
| General government                                           | -          | -          | -           | 10,412          |
| Public works                                                 | 822,610    | -          | -           | 822,610         |
| Debt service                                                 | -          | -          | -           | 42,121          |
| Principal                                                    | -          | -          | -           | 14,480          |
| Interest and other charges                                   | -          | -          | -           | -               |
| TOTAL EXPENDITURES                                           | 822,725    | 3,400      | -           | 1,650,615       |
| EXCESS (DEFICIENCY) OF REVENUES<br>OVER (UNDER) EXPENDITURES | (812,896)  | (1,764)    | 53          | (668,267)       |
| OTHER FINANCING SOURCES (USES)                               |            |            |             |                 |
| Transfers in                                                 | 121,000    | -          | -           | 121,000         |
| NET CHANGE IN FUND BALANCES                                  | (691,896)  | (1,764)    | 53          | (547,267)       |
| FUND BALANCES, JANUARY 1                                     | 1,261,001  | 346,165    | 10,453      | 2,710,968       |
| FUND BALANCES, DECEMBER 31                                   | \$ 569,105 | \$ 344,401 | \$ 10,506   | \$ 2,163,701    |

CITY OF NORTHFIELD, MINNESOTA  
COMMUNITY RESOURCE CENTER  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL  
FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                                                              | 2016         | 2015           |
|--------------------------------------------------------------|--------------|----------------|
|                                                              | Final Budget | Actual Amounts |
| REVENUES                                                     |              |                |
| Taxes                                                        |              |                |
| Property taxes                                               | \$ 189,475   | \$ 189,472     |
| Investment earnings                                          | 4,800        | 1,570          |
| Miscellaneous                                                | -            | -              |
| Other                                                        | 56,603       | 56,602         |
| TOTAL REVENUES                                               | 250,878      | 247,644        |
| EXPENDITURES                                                 |              |                |
| Current                                                      |              |                |
| Culture and recreation                                       | -            | -              |
| Other services and charges                                   | 10,000       | 157,661        |
| Debt service                                                 | -            | -              |
| Principal                                                    | 37,539       | 42,121         |
| Interest and other charges                                   | 19,064       | 14,480         |
| TOTAL EXPENDITURES                                           | 66,603       | 214,262        |
| EXCESS (DEFICIENCY) OF REVENUES<br>OVER (UNDER) EXPENDITURES | 184,275      | 33,382         |
| OTHER FINANCING SOURCES (USES)                               |              |                |
| Transfers out                                                | (144,000)    | -              |
| NET CHANGE IN FUND BALANCES                                  | 40,275       | 33,382         |
| FUND BALANCES, JANUARY 1                                     | 183,245      | 183,245        |
| FUND BALANCES, DECEMBER 31                                   | \$ 223,520   | \$ 216,627     |

CITY OF NORTHFIELD, MINNESOTA

MOTOR VEHICLE FUND

SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL

FOR THE YEAR ENDED DECEMBER 31, 2016

With Comparative Actual Amounts for Year Ended December 31, 2015

| REVENUES                                                     | 2016            |                   | 2015                          |                   |
|--------------------------------------------------------------|-----------------|-------------------|-------------------------------|-------------------|
|                                                              | Final<br>Budget | Actual<br>Amounts | Variance with<br>Final Budget | Actual<br>Amounts |
| Charges for services                                         | \$ 218,000      | \$ 190,483        | \$ (27,517)                   | \$ 211,885        |
| General government                                           | 1,200           | 946               | (254)                         | 908               |
| Investment earnings                                          | -               | 264               | 264                           | -                 |
| Miscellaneous                                                | -               | -                 | -                             | -                 |
| Other                                                        | -               | -                 | -                             | -                 |
| TOTAL REVENUES                                               | 219,200         | 191,693           | (27,507)                      | 212,793           |
| EXPENDITURES                                                 |                 |                   |                               |                   |
| Current                                                      |                 |                   |                               |                   |
| General government                                           | 186,754         | 177,001           | 9,753                         | 169,614           |
| Personal services                                            | 2,600           | 2,971             | (371)                         | 862               |
| Supplies                                                     | 13,492          | 22,279            | (8,787)                       | 17,437            |
| Other services and charges                                   | 202,846         | 202,251           | 595                           | 187,913           |
| TOTAL EXPENDITURES                                           | 16,354          | (10,558)          | (26,912)                      | 24,880            |
| EXCESS (DEFICIENCY) OF REVENUES<br>OVER (UNDER) EXPENDITURES | (11,643)        | -                 | 11,643                        | -                 |
| OTHER FINANCING SOURCES (USES)                               |                 |                   |                               |                   |
| Transfer out                                                 | 4,711           | (10,558)          | (15,269)                      | 24,880            |
| NET CHANGE IN FUND BALANCES                                  | 170,581         | 170,581           | -                             | 145,701           |
| FUND BALANCES, JANUARY 1                                     | \$ 175,292      | \$ 160,023        | \$ (15,269)                   | \$ 170,581        |
| FUND BALANCES, DECEMBER 31                                   |                 |                   |                               |                   |

CITY OF NORTHFIELD, MINNESOTA

COMMUNICATION FUND

SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL

FOR THE YEAR ENDED DECEMBER 31, 2016

With Comparative Actual Amounts for Year Ended December 31, 2015

| REVENUES                                                     | 2016            |                   | 2015                          |                   |
|--------------------------------------------------------------|-----------------|-------------------|-------------------------------|-------------------|
|                                                              | Final<br>Budget | Actual<br>Amounts | Variance with<br>Final Budget | Actual<br>Amounts |
| Taxes                                                        | \$ 169,000      | \$ 206,945        | \$ 37,945                     | \$ 194,015        |
| Franchise fees                                               | 30,000          | 30,024            | 24                            | 29,597            |
| Charges for service                                          | 15,000          | 4,792             | (10,208)                      | 1,684             |
| Investment earnings                                          | -               | -                 | -                             | -                 |
| TOTAL REVENUES                                               | 214,000         | 241,761           | 27,761                        | 225,296           |
| EXPENDITURES                                                 |                 |                   |                               |                   |
| Current                                                      |                 |                   |                               |                   |
| General government                                           | 3,971           | 2,616             | 1,355                         | 3,184             |
| Personal services                                            | 4,500           | 143               | 4,357                         | -                 |
| Supplies                                                     | 137,466         | 108,711           | 28,755                        | 97,202            |
| Other services and charges                                   | 255,937         | 121,882           | 134,055                       | 116,907           |
| TOTAL EXPENDITURES                                           | (41,937)        | 119,879           | 161,816                       | 108,389           |
| EXCESS (DEFICIENCY) OF REVENUES<br>OVER (UNDER) EXPENDITURES | (5,579)         | -                 | 5,579                         | (63,223)          |
| OTHER FINANCING SOURCES (USES)                               |                 |                   |                               |                   |
| Transfers out                                                | (47,516)        | 119,879           | 167,395                       | 45,166            |
| NET CHANGE IN FUND BALANCES                                  | 394,776         | 394,776           | -                             | 349,610           |
| FUND BALANCES, JANUARY 1                                     | \$ 347,260      | \$ 514,655        | \$ 167,395                    | \$ 394,776        |
| FUND BALANCES, DECEMBER 31                                   |                 |                   |                               |                   |

CITY OF NORTHFIELD, MINNESOTA

LIBRARY GIFT FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL

FOR THE YEAR ENDED DECEMBER 31, 2016

With Comparative Actual Amounts for Year Ended December 31, 2015

|                             | 2016            |                   | 2015                          |                   |
|-----------------------------|-----------------|-------------------|-------------------------------|-------------------|
|                             | Final<br>Budget | Actual<br>Amounts | Variance with<br>Final Budget | Actual<br>Amounts |
| REVENUES                    |                 |                   |                               |                   |
| Investment earnings         | \$ 2,500        | \$ 389            | \$ (2,111)                    | \$ 418            |
| Contributions and donations | 8,000           | 19,083            | 11,083                        | 11,315            |
| TOTAL REVENUES              | 10,500          | 19,472            | 8,972                         | 11,733            |
| EXPENDITURES                |                 |                   |                               |                   |
| Current                     |                 |                   |                               |                   |
| Culture and recreation      |                 |                   |                               |                   |
| Other services and charges  | 25,800          | 18,734            | 7,066                         | 8,307             |
| NET CHANGE IN FUND BALANCES | (15,300)        | 738               | 16,038                        | 3,426             |
| FUND BALANCES, JANUARY 1    | 77,145          | 77,145            | -                             | 73,719            |
| FUND BALANCES, DECEMBER 31  | \$ 61,845       | \$ 77,883         | \$ 16,038                     | \$ 77,145         |

CITY OF NORTHFIELD, MINNESOTA

G.W. BUNDAY FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL

FOR THE YEAR ENDED DECEMBER 31, 2016

With Comparative Actual Amounts for Year Ended December 31, 2015

|                                                              | 2016            |                   | 2015                          |                   |
|--------------------------------------------------------------|-----------------|-------------------|-------------------------------|-------------------|
|                                                              | Final<br>Budget | Actual<br>Amounts | Variance with<br>Final Budget | Actual<br>Amounts |
| REVENUES                                                     |                 |                   |                               |                   |
| Investment earnings                                          | \$ 8,000        | \$ 224            | \$ (7,776)                    | \$ 38             |
| EXPENDITURES                                                 |                 |                   |                               |                   |
| Current                                                      |                 |                   |                               |                   |
| Culture and recreation                                       |                 |                   |                               |                   |
| Other services and charges                                   | 4,000           | 713               | 3,287                         | 240               |
| EXCESS (DEFICIENCY) OF REVENUES<br>OVER (UNDER) EXPENDITURES | 4,000           | (489)             | (4,489)                       | (202)             |
| OTHER FINANCING SOURCES (USES)                               |                 |                   |                               |                   |
| Transfers out                                                | -               | -                 | -                             | -                 |
| NET CHANGE IN FUND BALANCES                                  | 4,000           | (489)             | (4,489)                       | (202)             |
| FUND BALANCES, JANUARY 1                                     | 25,406          | 25,406            | -                             | 25,608            |
| FUND BALANCES, DECEMBER 31                                   | \$ 29,406       | \$ 24,917         | \$ (4,489)                    | \$ 25,406         |

CITY OF NORTHFIELD, MINNESOTA  
SCRIVER MEMORIAL FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL  
FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                             | 2016            |                   | 2015                          |                   |
|-----------------------------|-----------------|-------------------|-------------------------------|-------------------|
|                             | Final<br>Budget | Actual<br>Amounts | Variance with<br>Final Budget | Actual<br>Amounts |
| REVENUES                    |                 |                   |                               |                   |
| Investment earnings         | \$ 3,500        | \$ 666            | \$ (2,834)                    | \$ 765            |
| EXPENDITURES                |                 |                   |                               |                   |
| Current                     |                 |                   |                               |                   |
| Culture and recreation      |                 |                   |                               |                   |
| Other services and charges  | 3,500           | 995               | 2,505                         | 2,182             |
| NET CHANGE IN FUND BALANCES | -               | (329)             | (329)                         | (1,417)           |
| FUND BALANCES, JANUARY 1    | 140,195         | 140,195           | -                             | 141,612           |
| FUND BALANCES, DECEMBER 31  | \$ 140,195      | \$ 139,866        | \$ (329)                      | \$ 140,195        |

CITY OF NORTHFIELD, MINNESOTA  
L.J. GUSTAFSON FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL  
FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                             | 2016            |                   | 2015                          |                   |
|-----------------------------|-----------------|-------------------|-------------------------------|-------------------|
|                             | Final<br>Budget | Actual<br>Amounts | Variance with<br>Final Budget | Actual<br>Amounts |
| REVENUES                    |                 |                   |                               |                   |
| Investment earnings         | \$ 2,000        | \$ 162            | \$ (1,838)                    | \$ 196            |
| EXPENDITURES                |                 |                   |                               |                   |
| Current                     |                 |                   |                               |                   |
| Culture and recreation      |                 |                   |                               |                   |
| Other services and charges  | 2,000           | 1,201             | 799                           | 2,059             |
| NET CHANGE IN FUND BALANCES | -               | (1,039)           | (1,039)                       | (1,863)           |
| FUND BALANCES, JANUARY 1    | 34,606          | 34,606            | -                             | 36,469            |
| FUND BALANCES, DECEMBER 31  | \$ 34,606       | \$ 33,567         | \$ (1,039)                    | \$ 34,606         |

CITY OF NORTHFIELD, MINNESOTA  
MYRTLE HOUSTON TRUST FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL  
FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                             | Final<br>Budget | 2016<br>Actual<br>Amounts | Variance with<br>Final Budget | 2015<br>Actual<br>Amounts |
|-----------------------------|-----------------|---------------------------|-------------------------------|---------------------------|
| REVENUES                    |                 |                           |                               |                           |
| Investment earnings         | \$ 1,200        | \$ 202                    | \$ (998)                      | \$ 242                    |
| EXPENDITURES                |                 |                           |                               |                           |
| Current                     |                 |                           |                               |                           |
| Miscellaneous               | 2,700           | 2,700                     | -                             | -                         |
| Other services and charges  | (1,500)         | (2,498)                   | (998)                         | 242                       |
| NET CHANGE IN FUND BALANCES | 44,537          | 44,537                    | -                             | 44,295                    |
| FUND BALANCES, JANUARY 1    | \$ 43,037       | \$ 42,039                 | \$ (998)                      | \$ 44,537                 |
| FUND BALANCES, DECEMBER 31  |                 |                           |                               |                           |

CITY OF NORTHFIELD, MINNESOTA  
COMMUNITY DEVELOPMENT BLOCK GRANT (CDBG) FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL  
FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                                  | Final<br>Budget | 2016<br>Actual<br>Amounts | Variance with<br>Final Budget | 2015<br>Actual<br>Amounts |
|----------------------------------|-----------------|---------------------------|-------------------------------|---------------------------|
| REVENUES                         |                 |                           |                               |                           |
| Intergovernmental                | \$ 288,907      | \$ 214,986                | \$ (73,921)                   | \$ 125,266                |
| Federal                          |                 |                           |                               |                           |
| EXPENDITURES                     |                 |                           |                               |                           |
| Current                          |                 |                           |                               |                           |
| Housing and economic development | 288,907         | 227,304                   | 61,603                        | 110,668                   |
| Other services and charges       | -               | (12,252)                  | (12,252)                      | 14,598                    |
| NET CHANGE IN FUND BALANCES      | 9,597           | 9,597                     | -                             | (5,001)                   |
| FUND BALANCES, JANUARY 1         | \$ 9,597        | \$ (2,655)                | \$ (12,252)                   | \$ 9,597                  |
| FUND BALANCES, DECEMBER 31       |                 |                           |                               |                           |

CITY OF NORTHFIELD, MINNESOTA  
MASTER DEVELOPMENT TAX INCREMENT FINANCING FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL

FOR THE YEAR ENDED DECEMBER 31, 2016

With Comparative Actual Amounts for Year Ended December 31, 2015

|                                                           | 2016         |                | 2015                       |                |
|-----------------------------------------------------------|--------------|----------------|----------------------------|----------------|
|                                                           | Final Budget | Actual Amounts | Variance with Final Budget | Actual Amounts |
| REVENUES                                                  |              |                |                            |                |
| Taxes                                                     |              |                |                            |                |
| Tax increment                                             | \$ -         | \$ 2,114       | \$ 2,114                   | \$ 7,633       |
| Investment earnings                                       | 10,000       | 7,715          | (2,285)                    | 6,362          |
| TOTAL REVENUES                                            | 10,000       | 9,829          | (171)                      | 13,995         |
| EXPENDITURES                                              |              |                |                            |                |
| Current                                                   |              |                |                            |                |
| Housing and economic development                          |              | 115            | (115)                      | 12,104         |
| Other services and charges                                |              |                |                            |                |
| Capital outlay                                            | 903,175      | 822,610        | 80,565                     | 79,010         |
| Public works                                              | 903,175      | 822,725        | 80,450                     | 91,114         |
| TOTAL EXPENDITURES                                        | (893,175)    | (812,896)      | 80,279                     | (77,119)       |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES |              |                |                            |                |
| OTHER FINANCING SOURCES (USES)                            |              |                |                            |                |
| Transfers in                                              | -            | 121,000        | 121,000                    | -              |
| Transfers out                                             | -            | -              | -                          | (173,175)      |
| TOTAL FINANCING SOURCES (USES)                            | -            | 121,000        | 121,000                    | (173,175)      |
| NET CHANGE IN FUND BALANCES                               | (893,175)    | (691,896)      | 201,279                    | (250,294)      |
| FUND BALANCES, JANUARY 1                                  | 1,261,001    | 1,261,001      | -                          | 1,511,295      |
| FUND BALANCES, DECEMBER 31                                | \$ 367,826   | \$ 569,105     | \$ 201,279                 | \$ 1,261,001   |

## NONMAJOR CAPITAL PROJECT FUNDS

The Capital Project Funds accounts for financial resources to be used for acquisition or construction of major capital facilities (other than those financed by Proprietary Funds).

2013 Capital Project - accounts for projects to be financed by the 2013A bond issue.

2014 Capital Project - accounts for projects financed by the 2014A bond issue.

2015 Capital Project - accounts for projects financed by the 2015A bond issue.

2017 Capital Project - accounts for projects financed by the 2017A bond issue.

Park - accounts for park dedication fees and other contributions for park purposes.

Fire Replacement - accounts for the accumulation of resources for fire equipment purposes.

City Facilities - accounts for the accumulation of resources for city facility purposes.

Equipment and Vehicle Replacement - accounts for the accumulation of resources to be used for City vehicle and equipment replacement purposes.

Hauberg Park - accounts for donations received for future park improvements.

Public Safety Center Project - accounts for the funding and project costs for the Public Safety Center Project.

TIGER Grant Project - accounts for the proceeds of a Federal grant and internal resources to be used for the construction of a trail.

Library Capital Project - accounts for monies set aside for expansion and renovation of the Library.

Capital Reserve - accounts for monies set aside to help finance future City facilities and other capital improvements.



CITY OF NORTHFIELD, MINNESOTA  
NONMAJOR CAPITAL PROJECTS FUNDS  
COMBINING BALANCE SHEET - CONTINUED  
DECEMBER 31, 2016

|                                                                       | 461                         | 462                             | 475                     |                                       |
|-----------------------------------------------------------------------|-----------------------------|---------------------------------|-------------------------|---------------------------------------|
|                                                                       | TIGER Grant<br>Project Fund | Library Capital<br>Project Fund | Capital Reserve<br>Fund | Total<br>Nonmajor<br>Capital Projects |
| ASSETS                                                                |                             |                                 |                         |                                       |
| Cash and temporary investments                                        | \$ -                        | \$ -                            | \$ 796,866              | \$ 2,198,939                          |
| Restricted cash and investments                                       | -                           | -                               | -                       | 572,536                               |
| Receivables                                                           | -                           | -                               | -                       | -                                     |
| Interest                                                              | -                           | -                               | 3,585                   | 4,811                                 |
| Special assessments                                                   | -                           | -                               | -                       | -                                     |
| Current                                                               | -                           | -                               | 24,363                  | 24,363                                |
| Delinquent                                                            | -                           | -                               | 836                     | 836                                   |
| Noncurrent                                                            | -                           | -                               | 152,022                 | 152,022                               |
| Intergovernmental                                                     | -                           | -                               | -                       | 440,956                               |
| Land held for resale                                                  | -                           | -                               | 180,983                 | 180,983                               |
| TOTAL ASSETS                                                          | \$ -                        | \$ -                            | \$ 1,158,655            | \$ 3,575,446                          |
| LIABILITIES                                                           |                             |                                 |                         |                                       |
| Accounts payable                                                      | \$ -                        | \$ -                            | \$ 5,986                | \$ 7,406                              |
| Escrows payable                                                       | -                           | -                               | 59,638                  | 59,638                                |
| Due to other funds                                                    | -                           | 197,382                         | -                       | 205,137                               |
| Due to other governments                                              | -                           | -                               | -                       | 19,164                                |
| TOTAL LIABILITIES                                                     | -                           | 197,382                         | 65,624                  | 291,345                               |
| DEFERRED INFLOWS OF RESOURCES                                         |                             |                                 |                         |                                       |
| Unavailable revenue - special assessments                             | -                           | -                               | 175,850                 | 175,850                               |
| Unavailable revenue - intergovernmental                               | -                           | -                               | -                       | 440,956                               |
| TOTAL DEFERRED INFLOWS OF RESOURCES                                   | -                           | -                               | 175,850                 | 616,806                               |
| FUND BALANCES                                                         |                             |                                 |                         |                                       |
| Restricted for capital projects                                       | -                           | -                               | -                       | 1,128,490                             |
| Assigned for capital projects                                         | -                           | -                               | 917,181                 | 1,745,125                             |
| Unassigned                                                            | -                           | (197,382)                       | -                       | (206,320)                             |
| TOTAL FUND BALANCE                                                    | -                           | (197,382)                       | 917,181                 | 2,667,295                             |
| TOTAL LIABILITIES, DEFERRED INFLOWS<br>OR RESOURCES AND FUND BALANCES | \$ -                        | \$ -                            | \$ 1,158,655            | \$ 3,575,446                          |

CITY OF NORTHFIELD, MINNESOTA  
NONMAJOR CAPITAL PROJECTS FUNDS  
COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
CONTINUED ON THE FOLLOWING PAGES  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                              | 414                          | 415                          | 416                          | 418                          |
|--------------------------------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                                                              | 2013 Capital<br>Project Fund | 2014 Capital<br>Project Fund | 2015 Capital<br>Project Fund | 2017 Capital<br>Project Fund |
| REVENUES                                                     |                              |                              |                              |                              |
| Taxes                                                        | \$ -                         | \$ -                         | \$ -                         | \$ -                         |
| Property taxes                                               | -                            | -                            | -                            | -                            |
| Intergovernmental                                            | -                            | -                            | -                            | -                            |
| State                                                        | -                            | -                            | -                            | -                            |
| Charges for services                                         | -                            | -                            | -                            | -                            |
| Culture and recreation                                       | -                            | -                            | -                            | -                            |
| Special assessments                                          | -                            | -                            | -                            | -                            |
| Investment earnings                                          | 725                          | -                            | 3,790                        | -                            |
| Miscellaneous                                                | -                            | -                            | -                            | -                            |
| Contributions and donations                                  | -                            | -                            | -                            | -                            |
| Other                                                        | -                            | -                            | -                            | -                            |
| TOTAL REVENUES                                               | 725                          | -                            | 3,790                        | -                            |
| EXPENDITURES                                                 |                              |                              |                              |                              |
| Current                                                      | -                            | -                            | -                            | -                            |
| Public safety                                                | -                            | -                            | -                            | -                            |
| Culture and recreation                                       | -                            | -                            | -                            | -                            |
| Capital outlay                                               | -                            | -                            | -                            | -                            |
| Public safety                                                | -                            | -                            | -                            | -                            |
| Public works                                                 | -                            | -                            | 256,082                      | 8,938                        |
| Culture and recreation                                       | -                            | -                            | -                            | -                            |
| Transit                                                      | -                            | -                            | -                            | -                            |
| Debt service                                                 | -                            | -                            | -                            | -                            |
| Bond issuance costs                                          | -                            | -                            | -                            | -                            |
| TOTAL EXPENDITURES                                           | -                            | -                            | 256,082                      | 8,938                        |
| EXCESS (DEFICIENCY) OF REVENUES<br>OVER (UNDER) EXPENDITURES | 725                          | -                            | (252,292)                    | (8,938)                      |
| OTHER FINANCING SOURCES (USES)                               |                              |                              |                              |                              |
| Transfers in                                                 | -                            | 12,834                       | -                            | -                            |
| Transfers out                                                | (102,856)                    | -                            | -                            | -                            |
| Bond premiums                                                | -                            | -                            | -                            | -                            |
| Bonds issued                                                 | -                            | -                            | -                            | -                            |
| TOTAL OTHER FINANCING<br>SOURCES (USES)                      | (102,856)                    | 12,834                       | -                            | -                            |
| NET CHANGE IN FUND BALANCES                                  | (102,131)                    | 12,834                       | (252,292)                    | (8,938)                      |
| FUND BALANCES, JANUARY 1                                     | 102,131                      | (12,834)                     | 416,027                      | -                            |
| FUND BALANCES, DECEMBER 31                                   | \$ -                         | \$ -                         | \$ 163,735                   | \$ (8,938)                   |

CITY OF NORTHFIELD, MINNESOTA  
NONMAJOR CAPITAL PROJECTS FUNDS  
COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016

|    | 451       | 453                   | 454                  | 455                               | 456          | 460                          |
|----|-----------|-----------------------|----------------------|-----------------------------------|--------------|------------------------------|
|    | Park Fund | Fire Replacement Fund | City Facilities Fund | Equipment and Vehicle Replacement | Hauberg Park | Public Safety Center Project |
| \$ | 90,000    | \$                    | \$ 40,000            | \$ 300,075                        | \$           | \$                           |
|    | 326,764   | -                     | -                    | -                                 | -            | -                            |
|    | 5,310     | -                     | -                    | -                                 | -            | -                            |
|    | 4,485     | (502)                 | 1,181                | 2,838                             | 19           | 2,058                        |
|    | 34,605    | -                     | -                    | -                                 | 1,135        | -                            |
|    | -         | -                     | -                    | -                                 | -            | -                            |
|    | 461,164   | (502)                 | 41,181               | 302,913                           | 1,154        | 2,058                        |
|    | -         | 244                   | -                    | -                                 | -            | -                            |
|    | 6,108     | -                     | -                    | -                                 | 2,213        | -                            |
|    | -         | 638,360               | -                    | 126,703                           | -            | -                            |
|    | 796,668   | -                     | -                    | 237,258                           | -            | -                            |
|    | -         | -                     | -                    | 27,720                            | -            | -                            |
|    | -         | 12,642                | -                    | -                                 | -            | -                            |
|    | 802,776   | 651,246               | -                    | 391,681                           | 2,213        | -                            |
|    | (341,612) | (651,748)             | 41,181               | (88,768)                          | (1,059)      | 2,058                        |
|    | (25,000)  | -                     | -                    | -                                 | -            | -                            |
|    | -         | 21,522                | -                    | -                                 | -            | -                            |
|    | -         | 630,000               | -                    | -                                 | -            | -                            |
|    | (25,000)  | 651,522               | -                    | -                                 | -            | -                            |
|    | (366,612) | (226)                 | 41,181               | (88,768)                          | (1,059)      | 2,058                        |
|    | 597,600   | 75,464                | 17,100               | 549,651                           | 3,613        | 962,697                      |
| \$ | 230,988   | \$ 75,238             | \$ 58,281            | \$ 460,883                        | \$ 2,554     | \$ 964,755                   |

|    | 461                      | 462                          | 475                  | Total                     |
|----|--------------------------|------------------------------|----------------------|---------------------------|
|    | TIGER Grant Project Fund | Library Capital Project Fund | Capital Reserve Fund | Nonmajor Capital Projects |
| \$ | -                        | \$                           | \$ 67,959            | \$ 498,034                |
|    | -                        | -                            | -                    | 326,764                   |
|    | -                        | -                            | -                    | 5,310                     |
|    | -                        | -                            | 21,524               | 21,524                    |
|    | 2,004                    | -                            | 4,195                | 20,793                    |
|    | -                        | 97,000                       | -                    | 131,605                   |
|    | -                        | 900                          | 20,000               | 22,035                    |
|    | 2,004                    | 97,900                       | 113,678              | 1,026,065                 |
|    | -                        | -                            | -                    | 244                       |
|    | -                        | -                            | -                    | 8,321                     |
|    | -                        | -                            | -                    | 765,063                   |
|    | -                        | -                            | 303,768              | 806,046                   |
|    | -                        | 2,049,111                    | -                    | 2,845,779                 |
|    | -                        | -                            | -                    | 27,720                    |
|    | -                        | -                            | -                    | 12,642                    |
|    | -                        | 2,049,111                    | 303,768              | 4,465,815                 |
|    | 2,004                    | (1,951,211)                  | (190,090)            | (3,439,750)               |
|    | (418,742)                | 100,000                      | 594,532              | 707,366                   |
|    | -                        | -                            | -                    | (546,598)                 |
|    | -                        | -                            | -                    | 21,522                    |
|    | -                        | -                            | -                    | 630,000                   |
|    | (418,742)                | 100,000                      | 594,532              | 812,290                   |
|    | (416,738)                | (1,851,211)                  | 404,442              | (2,627,460)               |
|    | 416,738                  | 1,653,829                    | 512,739              | 5,294,755                 |
| \$ | -                        | \$ (197,382)                 | \$ 917,181           | \$ 2,667,295              |

|                                                           |  |
|-----------------------------------------------------------|--|
| REVENUES                                                  |  |
| Taxes                                                     |  |
| Property taxes                                            |  |
| Intergovernmental                                         |  |
| State                                                     |  |
| Charges for services                                      |  |
| Culture and recreation                                    |  |
| Special assessments                                       |  |
| Investment earnings                                       |  |
| Miscellaneous                                             |  |
| Contributions and donations                               |  |
| Other                                                     |  |
| TOTAL REVENUES                                            |  |
| EXPENDITURES                                              |  |
| Current                                                   |  |
| Public safety                                             |  |
| Culture and recreation                                    |  |
| Capital outlay                                            |  |
| Public safety                                             |  |
| Public works                                              |  |
| Culture and recreation                                    |  |
| Transit                                                   |  |
| Debt service                                              |  |
| Issuance fees                                             |  |
| TOTAL EXPENDITURES                                        |  |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES |  |
| OTHER FINANCING SOURCES (USES)                            |  |
| Transfers in                                              |  |
| Transfers out                                             |  |
| Bond premiums                                             |  |
| Bonds issued                                              |  |
| TOTAL OTHER FINANCING SOURCES (USES)                      |  |
| NET CHANGE IN FUND BALANCES                               |  |
| FUND BALANCES, JANUARY 1                                  |  |
| FUND BALANCES, DECEMBER 31                                |  |

CITY OF NORTHBFIELD, MINNESOTA  
GENERAL FUND  
COMPARATIVE BALANCE SHEETS  
DECEMBER 31, 2016 AND 2015

|                                                                          | 2016                | 2015                |
|--------------------------------------------------------------------------|---------------------|---------------------|
| <b>ASSETS</b>                                                            |                     |                     |
| Cash and temporary investments                                           | \$ 7,062,231        | \$ 6,751,847        |
| Receivables                                                              |                     |                     |
| Interest                                                                 | 18,466              | 20,612              |
| Delinquent taxes                                                         | 69,726              | 85,702              |
| Accounts                                                                 | 299,983             | 145,457             |
| Intergovernmental                                                        | 68,294              | 49,384              |
| Inventories                                                              | 547                 | 1,069               |
| Due from other funds                                                     | 313,996             | 324,240             |
| Prepaid items                                                            | 115,389             | 98,046              |
| <b>TOTAL ASSETS</b>                                                      | <b>\$ 7,948,632</b> | <b>\$ 7,476,357</b> |
| <b>LIABILITIES</b>                                                       |                     |                     |
| Accounts payable                                                         | \$ 331,945          | \$ 315,319          |
| Escrows payable                                                          | 9,673               | 12,975              |
| Accrued wages payable                                                    | 221,857             | 149,281             |
| Due to other governments                                                 | -                   | 12,484              |
| <b>TOTAL LIABILITIES</b>                                                 | <b>563,475</b>      | <b>490,059</b>      |
| <b>DEFERRED INFLOWS OF RESOURCES</b>                                     |                     |                     |
| Unavailable revenue - taxes                                              | 69,726              | 85,702              |
| <b>FUND BALANCES</b>                                                     |                     |                     |
| Nonspendable                                                             |                     |                     |
| Inventories                                                              | 547                 | 1,069               |
| Prepaid items                                                            | 115,389             | 98,046              |
| Restricted                                                               |                     |                     |
| Police forfeitures                                                       | 6,491               | 6,491               |
| Committed                                                                |                     |                     |
| Capital projects                                                         | 71,742              | -                   |
| Unassigned                                                               | 7,121,262           | 6,794,990           |
| <b>TOTAL FUND BALANCES</b>                                               | <b>7,315,431</b>    | <b>6,900,596</b>    |
| <b>TOTAL LIABILITIES, DEFERRED INFLOW OF RESOURCES AND FUND BALANCES</b> | <b>\$ 7,948,632</b> | <b>\$ 7,476,357</b> |

CITY OF NORTHBFIELD, MINNESOTA  
GENERAL FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
BUDGET AND ACTUAL - CONTINUED ON FOLLOWING PAGES  
FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                                 | 2016              |                   | 2015                       |                   |
|---------------------------------|-------------------|-------------------|----------------------------|-------------------|
|                                 | Budgeted Amounts  | Actual Amounts    | Variance with Final Budget | Actual Amounts    |
|                                 | Original          | Final             |                            |                   |
| <b>REVENUES</b>                 |                   |                   |                            |                   |
| Taxes                           |                   |                   |                            |                   |
| Property taxes                  | \$ 5,300,150      | \$ 5,300,150      | \$ 5,337,371               | \$ 5,140,354      |
| Hotel-motel tax                 | 85,300            | 85,300            | 116,895                    | 95,264            |
| Total taxes                     | <u>5,385,450</u>  | <u>5,385,450</u>  | <u>5,454,266</u>           | <u>5,235,618</u>  |
| Licenses and permits            |                   |                   |                            |                   |
| Business                        | 67,630            | 67,630            | 74,008                     | 72,078            |
| Nonbusiness                     | 324,000           | 324,000           | 605,466                    | 356,687           |
| Total licenses and permits      | <u>391,630</u>    | <u>601,630</u>    | <u>679,474</u>             | <u>428,765</u>    |
| Intergovernmental               |                   |                   |                            |                   |
| Federal - other grants and aids | -                 | -                 | 14,370                     | -                 |
| State                           | 2,889,839         | 2,889,839         | (6)                        | 2,871,694         |
| Local government and            |                   |                   |                            |                   |
| Property tax credits            | -                 | -                 | 303                        | -                 |
| Street maintenance aid          | 190,235           | 190,235           | 203,741                    | 200,325           |
| Fire aid                        | 142,000           | 142,000           | 151,652                    | 151,674           |
| Police aid                      | 156,050           | 156,050           | 179,478                    | 162,967           |
| Other state aid                 | 25,494            | 25,494            | 37,751                     | 23,451            |
| County                          | 188,470           | 188,470           | -                          | 188,890           |
| Library aid                     | 7,223             | 7,223             | 9,310                      | 9,310             |
| Highway                         |                   |                   |                            |                   |
| Total intergovernmental         | <u>3,599,311</u>  | <u>3,599,311</u>  | <u>3,674,908</u>           | <u>3,608,311</u>  |
| Charges for services            |                   |                   |                            |                   |
| General government              | 647,866           | 647,866           | 638,468                    | 640,755           |
| Public safety                   | 115,400           | 115,400           | 97,562                     | 88,295            |
| Streets and highways            | 295,850           | 295,850           | 181,064                    | 327,826           |
| Culture and recreation          | 492,950           | 492,950           | 416,210                    | 461,483           |
| Total charges for services      | <u>1,552,066</u>  | <u>1,552,066</u>  | <u>1,335,304</u>           | <u>1,518,359</u>  |
| Fines and forfeits              | 147,000           | 147,000           | 82,032                     | 113,521           |
| Investment earnings             | 107,525           | 107,525           | 45,623                     | 30,372            |
| Miscellaneous                   |                   |                   |                            |                   |
| Contributions and donations     | 260,394           | 260,394           | 283,052                    | 266,475           |
| Other                           | 10,000            | 10,000            | 25,369                     | 48,621            |
| Total miscellaneous             | <u>270,394</u>    | <u>270,394</u>    | <u>308,421</u>             | <u>315,096</u>    |
| <b>TOTAL REVENUES</b>           | <b>11,453,376</b> | <b>11,453,376</b> | <b>12,652</b>              | <b>11,250,042</b> |

CITY OF NORTHBFIELD, MINNESOTA

GENERAL FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
BUDGET AND ACTUAL - CONTINUED

FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                             | 2016             |                |                            | 2015           |  |
|-----------------------------|------------------|----------------|----------------------------|----------------|--|
|                             | Budgeted Amounts | Actual Amounts | Variance with Final Budget | Actual Amounts |  |
| Original                    | Final            |                |                            |                |  |
| <b>EXPENDITURES</b>         |                  |                |                            |                |  |
| Current                     |                  |                |                            |                |  |
| General government          |                  |                |                            |                |  |
| Mayor and Council           |                  |                |                            |                |  |
| Personal services           | \$ 67,754        | \$ 67,754      | \$ 588                     | \$ 64,909      |  |
| Supplies                    | 1,200            | 1,200          | 674                        | 1,620          |  |
| Other services and charges  | 198,242          | 198,242        | 44,719                     | 153,746        |  |
| Total Mayor and Council     | 267,196          | 267,196        | 45,981                     | 220,275        |  |
| City clerk                  |                  |                |                            |                |  |
| Personal services           | 159,771          | 159,771        | 7,355                      | 161,971        |  |
| Supplies                    | 1,200            | 1,200          | 804                        | 255            |  |
| Other services and charges  | 24,600           | 24,600         | 34,415                     | 33,166         |  |
| Total city clerk            | 185,571          | 185,571        | (1,656)                    | 195,392        |  |
| Administration              |                  |                |                            |                |  |
| Personal services           | 160,417          | 160,417        | 12,217                     | 156,582        |  |
| Supplies                    | 2,200            | 2,200          | 1,076                      | 377            |  |
| Other services and charges  | 182,400          | 182,400        | 27,846                     | 142,737        |  |
| Total administration        | 345,017          | 345,017        | 41,139                     | 299,696        |  |
| Finance                     |                  |                |                            |                |  |
| Personal services           | 365,324          | 365,324        | 7,862                      | 336,822        |  |
| Supplies                    | 2,600            | 2,600          | 3,583                      | 10,144         |  |
| Other services and charges  | 52,050           | 52,050         | 70,239                     | 81,850         |  |
| Total finance               | 419,974          | 419,974        | 431,284                    | 428,816        |  |
| Elections                   |                  |                |                            |                |  |
| Personal services           | 5,574            | 5,574          | 199                        | -              |  |
| Supplies                    | 2,000            | 2,000          | 1,329                      | 671            |  |
| Other services and charges  | 48,800           | 48,800         | 35,769                     | 10,715         |  |
| Total elections             | 56,374           | 56,374         | 37,297                     | 19,077         |  |
| Human resources             |                  |                |                            |                |  |
| Personal services           | 222,739          | 222,739        | 219,497                    | 205,077        |  |
| Supplies                    | 2,497            | 2,497          | 1,520                      | 767            |  |
| Other services and charges  | 139,948          | 139,948        | 186,961                    | 149,851        |  |
| Total human resources       | 365,184          | 365,184        | 407,435                    | 355,695        |  |
| Community development       |                  |                |                            |                |  |
| Personal services           | 89,532           | 89,532         | 100,637                    | 110,848        |  |
| Supplies                    | 500              | 500            | 403                        | 524            |  |
| Other services and charges  | 15,200           | 15,200         | 25,294                     | 36,193         |  |
| Total community development | 105,232          | 105,232        | 126,334                    | 147,565        |  |

CITY OF NORTHBFIELD, MINNESOTA

GENERAL FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
BUDGET AND ACTUAL - CONTINUED

FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                                 | 2016             |                |                            | 2015           |           |
|---------------------------------|------------------|----------------|----------------------------|----------------|-----------|
|                                 | Budgeted Amounts | Actual Amounts | Variance with Final Budget | Actual Amounts |           |
| Original                        | Final            |                |                            |                |           |
| <b>EXPENDITURES - CONTINUED</b> |                  |                |                            |                |           |
| Current - Continued             |                  |                |                            |                |           |
| General government - Continued  |                  |                |                            |                |           |
| City Hall operations            | \$ 34,800        | \$ 34,800      | \$ 26,695                  | \$ 8,105       | \$ 35,549 |
| Supplies                        | 60,300           | 60,300         | 54,038                     | 6,262          | 61,524    |
| Other services and charges      |                  |                |                            |                |           |
| Total city hall operations      | 95,100           | 95,100         | 80,733                     | 14,367         | 97,073    |
| Planning and zoning             |                  |                |                            |                |           |
| Personal services               | 139,734          | 139,734        | 115,051                    | 24,683         | 108,489   |
| Supplies                        | 500              | 500            | 239                        | 261            | 174       |
| Other services and charges      | 22,240           | 22,240         | 30,094                     | (7,854)        | 34,973    |
| Total planning and zoning       | 162,474          | 162,474        | 145,384                    | 17,090         | 143,636   |
| Insurance                       |                  |                |                            |                |           |
|                                 | 154,354          | 154,354        | 154,354                    | -              | 154,355   |
| Total general government        | 2,156,476        | 2,156,476      | 2,095,141                  | 61,335         | 2,053,218 |
| Public safety                   |                  |                |                            |                |           |
| Police protection               |                  |                |                            |                |           |
| Personal services               | 2,892,736        | 2,892,736      | 2,772,352                  | 120,384        | 2,673,868 |
| Supplies                        | 177,500          | 177,500        | 169,509                    | 7,991          | 144,017   |
| Other services and charges      | 199,340          | 199,340        | 353,820                    | (154,480)      | 309,444   |
| Total police protection         | 3,269,576        | 3,269,576      | 3,295,681                  | (26,105)       | 3,127,229 |
| Fire protection                 |                  |                |                            |                |           |
| Personal services               | 142,000          | 142,000        | 151,652                    | (9,652)        | 151,674   |
| Supplies                        | -                | -              | 815                        | (815)          | 240       |
| Other services and charges      | 402,109          | 402,109        | 379,815                    | 22,294         | 367,319   |
| Total fire protection           | 544,109          | 544,109        | 532,282                    | 11,827         | 519,233   |
| Building inspection             |                  |                |                            |                |           |
| Personal services               | 212,958          | 212,958        | 185,008                    | 27,950         | 172,253   |
| Supplies                        | 12,800           | 12,800         | 8,094                      | 4,706          | 8,082     |
| Other services and charges      | 14,500           | 14,500         | 24,332                     | (9,832)        | 23,184    |
| Total building inspection       | 240,258          | 240,258        | 217,434                    | 22,824         | 203,519   |
| Total public safety             | 4,053,943        | 4,053,943      | 4,045,397                  | 8,546          | 3,849,981 |
| Public works                    |                  |                |                            |                |           |
| Engineering                     |                  |                |                            |                |           |
| Personal services               | 399,208          | 399,208        | 404,434                    | (5,226)        | 394,405   |
| Supplies                        | 15,182           | 15,182         | 15,575                     | (393)          | 15,403    |
| Other services and charges      | 32,000           | 32,000         | 88,494                     | (56,494)       | 110,443   |
| Total engineering               | 446,390          | 446,390        | 508,503                    | (62,113)       | 520,251   |
| Streets                         |                  |                |                            |                |           |
| Personal services               | 628,546          | 628,546        | 744,452                    | (115,906)      | 602,826   |
| Supplies                        | 198,500          | 198,500        | 140,398                    | 58,102         | 144,569   |
| Other services and charges      | 478,800          | 478,800        | 503,764                    | 43,536         | 451,048   |
| Total streets                   | 1,305,846        | 1,374,346      | 1,388,614                  | (14,268)       | 1,198,443 |

CITY OF NORTFIELD, MINNESOTA  
GENERAL FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
BUDGET AND ACTUAL - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                                 | 2016             |                | 2015           |
|---------------------------------|------------------|----------------|----------------|
|                                 | Budgeted Amounts | Actual Amounts | Actual Amounts |
|                                 | Original         | Final          |                |
| EXPENDITURES - CONTINUED        |                  |                |                |
| Current - Continued             |                  |                |                |
| Street lighting                 |                  |                |                |
| Supplies                        | \$ 36,000        | \$ 26,307      | \$ 17,587      |
| Other services and charges      | 270,000          | 231,872        | 265,575        |
| Total street lighting           | 306,000          | 238,179        | 282,962        |
| Facilities                      |                  |                |                |
| Personal services               | 188,380          | 141,969        | 152,586        |
| Supplies                        | 8,000            | 3,449          | 3,457          |
| Other services and charges      | 65,842           | 80,312         | 73,925         |
| Total facilities                | 262,222          | 225,730        | 229,968        |
| Total public works              | 2,320,458        | 2,381,026      | 2,231,624      |
| Culture and recreation          |                  |                |                |
| Ice arena                       |                  |                |                |
| Personal services               | 73,213           | 98,742         | 94,588         |
| Supplies                        | 35,350           | 40,948         | 29,245         |
| Other services and charges      | 71,650           | 94,513         | 97,849         |
| Total ice arena                 | 180,213          | 234,203        | 221,682        |
| Swimming pool                   |                  |                |                |
| Personal services               | 120,059          | 102,395        | 98,174         |
| Supplies                        | 50,000           | 50,339         | 51,245         |
| Other services and charges      | 45,175           | 33,774         | 39,026         |
| Total swimming pool             | 215,234          | 186,508        | 188,445        |
| General parks                   |                  |                |                |
| Personal services               | 108,140          | 45,256         | 69,304         |
| Supplies                        | 78,120           | 83,829         | 63,030         |
| Other services and charges      | 183,240          | 188,338        | 167,559        |
| Total general parks             | 369,500          | 317,423        | 299,893        |
| Recreation administration       |                  |                |                |
| Personal services               | 91,157           | 85,472         | 85,570         |
| Supplies                        | 250              | *              | 250            |
| Other services and charges      | 115,399          | 120,146        | 115,663        |
| Total recreation administration | 206,806          | 205,618        | 201,233        |
| Library                         |                  |                |                |
| Personal services               | 843,286          | 841,183        | 790,355        |
| Supplies                        | 43,250           | 42,196         | 20,257         |
| Other services and charges      | 185,434          | 257,153        | 238,050        |
| Total library                   | 1,071,970        | 1,140,532      | 1,048,662      |
| Total culture and recreation    | 2,043,723        | 2,084,284      | 1,959,915      |

CITY OF NORTFIELD, MINNESOTA  
GENERAL FUND  
SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
BUDGET AND ACTUAL - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016  
With Comparative Actual Amounts for Year Ended December 31, 2015

|                                      | 2016             |                | 2015           |
|--------------------------------------|------------------|----------------|----------------|
|                                      | Budgeted Amounts | Actual Amounts | Actual Amounts |
|                                      | Original         | Final          |                |
| EXPENDITURES - CONTINUED             |                  |                |                |
| Current - Continued                  |                  |                |                |
| Miscellaneous                        |                  |                |                |
| Unallocated                          | \$ 191,300       | \$ 158,500     | \$ 150,623     |
| Other services and charges           | 10,765,900       | 10,765,900     | 10,245,361     |
| Total current                        | 10,957,200       | 10,924,400     | 10,395,984     |
| Capital outlay                       |                  |                |                |
| General government                   | 15,500           | 15,500         | 15,618         |
| Public safety                        | -                | -              | 13,288         |
| Public works                         | 17,600           | 23,859         | 3,570          |
| Culture and recreation               | 11,200           | 8,102          | 43,626         |
| Total capital outlay                 | 44,300           | 47,461         | 72,502         |
| Debt service                         |                  |                |                |
| Principal                            | 141,706          | 152,897        | 142,136        |
| Interest and other charges           | 64,010           | 52,563         | 58,325         |
| Total debt service                   | 205,716          | 205,460        | 200,461        |
| TOTAL EXPENDITURES                   | 11,015,916       | 10,964,672     | 10,526,924     |
| EXCESS OF REVENUES                   |                  |                |                |
| OVER EXPENDITURES                    | 437,460          | 615,356        | 723,118        |
| OTHER FINANCING SOURCES (USES)       |                  |                |                |
| Sale of capital assets               | -                | 26,337         | 26,337         |
| Transfers in                         | 156,000          | 575,922        | 568,742        |
| Transfers out                        | (393,460)        | (794,600)      | (936,246)      |
| TOTAL OTHER FINANCING SOURCES (USES) | (237,460)        | (200,521)      | (713,013)      |
| NET CHANGE IN FUND BALANCES          | -                | 69,922         | 34,913         |
| FUND BALANCES, JANUARY 1             | 6,900,596        | 6,900,596      | 6,890,491      |
| FUND BALANCES, DECEMBER 31           | \$ 6,900,596     | \$ 7,315,431   | \$ 6,900,596   |

CITY OF NORTFIELD, MINNESOTA  
DEBT SERVICE FUNDS  
COMBINING BALANCE SHEET - CONTINUED ON THE FOLLOWING PAGES  
DECEMBER 31, 2016

|                                                                   | 306                    | 307                                 | 308                    | 309                    | 310                    | 311                    | 312                    | 313                    | 314                    | 315                    | 316                    | 317                    | 351                                           | 352<br>2014A<br>(2016A)                         |
|-------------------------------------------------------------------|------------------------|-------------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------------------------------|-------------------------------------------------|
|                                                                   | 2002A<br>Bonds<br>Fund | 2009A<br>Refunding<br>Bonds<br>Fund | 2007A<br>Bonds<br>Fund | 2008B<br>Bonds<br>Fund | 2009A<br>Bonds<br>Fund | 2010A<br>Bonds<br>Fund | 2011A<br>Bonds<br>Fund | 2012A<br>Bonds<br>Fund | 2013A<br>Bonds<br>Fund | 2014A<br>Bonds<br>Fund | 2015A<br>Bonds<br>Fund | 2016C<br>Bonds<br>Fund | Community<br>Resource<br>Center<br>Bonds Fund | Public Project<br>Revenue<br>Refunding<br>Bonds |
| ASSETS                                                            |                        |                                     |                        |                        |                        |                        |                        |                        |                        |                        |                        |                        |                                               |                                                 |
| Cash and temporary investments                                    | \$ 9,803               | \$ -                                | \$ 478,717             | \$ 115,983             | \$ 259,476             | \$ 147,978             | \$ 354,909             | \$ 174,307             | \$ 215,978             | \$ 329,495             | \$ 368,909             | \$ 136,749             | \$ 342,057                                    | \$ 187,483                                      |
| Receivables                                                       | -                      | -                                   | -                      | -                      | -                      | 174                    | -                      | -                      | 3,699                  | 1,214                  | -                      | -                      | -                                             | 227                                             |
| Interest                                                          | -                      | -                                   | -                      | 2,461                  | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | 2,465                                         | -                                               |
| Delinquent taxes                                                  | -                      | -                                   | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                                             | -                                               |
| Special assessments                                               | -                      | -                                   | -                      | -                      | -                      | 76,267                 | 151,797                | 211,280                | 124,376                | 372,659                | 282,463                | 130,257                | -                                             | -                                               |
| Current                                                           | -                      | -                                   | 46,310                 | 13,650                 | 57,219                 | 1,778                  | 9,771                  | -                      | 280                    | 8                      | 304                    | -                      | -                                             | -                                               |
| Delinquent                                                        | -                      | -                                   | 44                     | 616                    | 2,621                  | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                                             | -                                               |
| Noncurrent                                                        | 30,457                 | -                                   | 2,576                  | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                                             | -                                               |
| Intergovernmental                                                 | -                      | -                                   | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | 2,008                                         | -                                               |
| TOTAL ASSETS                                                      | \$ 40,260              | \$ -                                | \$ 525,647             | \$ 132,710             | \$ 319,316             | \$ 226,197             | \$ 516,477             | \$ 385,587             | \$ 344,333             | \$ 703,376             | \$ 651,676             | \$ 267,006             | \$ 346,530                                    | \$ 187,710                                      |
| LIABILITIES                                                       |                        |                                     |                        |                        |                        |                        |                        |                        |                        |                        |                        |                        |                                               |                                                 |
| Accounts payable                                                  | \$ -                   | \$ -                                | \$ -                   | \$ -                   | \$ 327                 | \$ 97                  | \$ -                   | \$ -                   | \$ -                   | \$ -                   | \$ -                   | \$ -                   | \$ -                                          | \$ -                                            |
| Due to other funds                                                | -                      | -                                   | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                                             | -                                               |
| Due to component unit                                             | -                      | -                                   | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                                             | -                                               |
| Advance from other funds                                          | -                      | -                                   | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                                             | -                                               |
| TOTAL LIABILITIES                                                 | -                      | -                                   | -                      | -                      | 327                    | 97                     | -                      | -                      | -                      | -                      | -                      | -                      | -                                             | -                                               |
| DEFERRED INFLOWS OF RESOURCES                                     |                        |                                     |                        |                        |                        |                        |                        |                        |                        |                        |                        |                        |                                               |                                                 |
| Unavailable revenue - taxes                                       | -                      | -                                   | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | -                      | 2,465                                         | -                                               |
| Unavailable revenue - special assessments                         | 30,457                 | -                                   | 47,773                 | 14,266                 | 59,840                 | 77,436                 | 160,709                | 211,013                | 124,656                | 370,590                | 282,767                | 130,257                | -                                             | -                                               |
| TOTAL DEFERRED INFLOWS OF RESOURCES                               | 30,457                 | -                                   | 47,773                 | 14,266                 | 59,840                 | 77,436                 | 160,709                | 211,013                | 124,656                | 370,590                | 282,767                | 130,257                | 2,465                                         | -                                               |
| FUND BALANCES                                                     |                        |                                     |                        |                        |                        |                        |                        |                        |                        |                        |                        |                        |                                               |                                                 |
| Restricted for debt service                                       | 9,803                  | -                                   | 477,874                | 118,444                | 259,149                | 148,664                | 355,768                | 174,574                | 219,677                | 332,786                | 368,909                | 136,749                | 344,065                                       | 187,710                                         |
| TOTAL LIABILITIES, DEFERRED INFLOW OF RESOURCES AND FUND BALANCES | \$ 40,260              | \$ -                                | \$ 525,647             | \$ 132,710             | \$ 319,316             | \$ 226,197             | \$ 516,477             | \$ 385,587             | \$ 344,333             | \$ 703,376             | \$ 651,676             | \$ 267,006             | \$ 346,530                                    | \$ 187,710                                      |

CITY OF NORTHFIELD, MINNESOTA  
DEBT SERVICE FUNDS  
COMBINING BALANCE SHEET - CONTINUED  
DECEMBER 31, 2016

|                                                                      | 354                       | 355                               | 376                                  | 379                                                      | 381                        | 382                        | 385               |              |
|----------------------------------------------------------------------|---------------------------|-----------------------------------|--------------------------------------|----------------------------------------------------------|----------------------------|----------------------------|-------------------|--------------|
|                                                                      | 2012<br>COPS Debt<br>Fund | 2012<br>Equipment<br>Certificates | 2001B<br>(1992)<br>TIF Bonds<br>Fund | 2007D<br>(1990C)<br>Presidential<br>Commons<br>TIF Bonds | Hiley<br>Neff<br>TIF Bonds | Riverfront<br>TIF<br>Bonds | 2015<br>TIF Bonds | Totals       |
| ASSETS                                                               |                           |                                   |                                      |                                                          |                            |                            |                   |              |
| Cash and temporary investments                                       | \$ 397,916                | \$ 112,186                        | \$ 625                               | \$ 12,909                                                | \$ -                       | \$ 208,461                 | \$ 35,195         | \$ 3,887,136 |
| Receivables                                                          | -                         | -                                 | -                                    | -                                                        | 98                         | 356                        | -                 | 8,352        |
| Interest                                                             | -                         | 123                               | -                                    | -                                                        | -                          | -                          | -                 | 2,553        |
| Delinquent taxes                                                     | -                         | -                                 | -                                    | 88                                                       | -                          | -                          | -                 | -            |
| Special assessments                                                  | -                         | -                                 | -                                    | -                                                        | -                          | -                          | -                 | 1,466,278    |
| Current                                                              | -                         | -                                 | -                                    | -                                                        | -                          | -                          | -                 | 15,422       |
| Delinquent                                                           | -                         | -                                 | -                                    | -                                                        | -                          | -                          | -                 | 30,033       |
| Noncurrent                                                           | -                         | -                                 | -                                    | -                                                        | -                          | -                          | -                 | 10,223       |
| Intergovernmental                                                    | -                         | -                                 | -                                    | 1,391                                                    | -                          | 6,824                      | -                 | -            |
| TOTAL ASSETS                                                         | \$ 397,916                | \$ 112,309                        | \$ 625                               | \$ 14,388                                                | \$ 98                      | \$ 215,641                 | \$ 35,195         | \$ 5,422,997 |
| LIABILITIES                                                          |                           |                                   |                                      |                                                          |                            |                            |                   |              |
| Accounts payable                                                     | \$ -                      | \$ 800                            | \$ -                                 | \$ -                                                     | \$ -                       | \$ -                       | \$ 30,220         | \$ 31,444    |
| Due to other funds                                                   | -                         | -                                 | -                                    | -                                                        | 87,006                     | -                          | -                 | 87,006       |
| Due to component unit                                                | -                         | -                                 | -                                    | -                                                        | 14,000                     | -                          | -                 | 14,000       |
| Advance from other funds                                             | -                         | -                                 | -                                    | 121,000                                                  | -                          | -                          | -                 | 121,000      |
| TOTAL LIABILITIES                                                    | -                         | 800                               | -                                    | 121,000                                                  | 101,006                    | -                          | 30,220            | 253,450      |
| DEFERRED INFLOWS OF RESOURCES                                        |                           |                                   |                                      |                                                          |                            |                            |                   |              |
| Unavailable revenue - taxes                                          | -                         | -                                 | -                                    | 88                                                       | -                          | -                          | -                 | 2,553        |
| Unavailable revenue - special assessments                            | -                         | -                                 | -                                    | -                                                        | -                          | -                          | -                 | 1,509,164    |
| TOTAL DEFERRED INFLOWS OF RESOURCES                                  | -                         | -                                 | -                                    | 88                                                       | -                          | -                          | -                 | 1,511,717    |
| FUND BALANCES                                                        |                           |                                   |                                      |                                                          |                            |                            |                   |              |
| Restricted for debt service                                          | 397,916                   | 111,509                           | 625                                  | (106,700)                                                | (100,908)                  | 215,641                    | 4,975             | 3,657,230    |
| TOTAL LIABILITIES, DEFERRED INFLOW OF<br>RESOURCES AND FUND BALANCES | \$ 397,916                | \$ 112,309                        | \$ 625                               | \$ 14,388                                                | \$ 98                      | \$ 215,641                 | \$ 35,195         | \$ 5,422,997 |

CITY OF NORTHFIELD, MINNESOTA  
DEBT SERVICE FUNDS  
COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
CONTINUED ON THE FOLLOWING PAGES  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                           | 306      | 307       | 308        | 309        | 310        |
|-----------------------------------------------------------|----------|-----------|------------|------------|------------|
|                                                           | 2002A    | 2009A     | 2007A      | 2008B      | 2009A      |
|                                                           | Bonds    | Refunding | Bonds      | Bonds      | Bonds      |
|                                                           | Fund     | Fund      | Fund       | Fund       | Fund       |
| REVENUES                                                  |          |           |            |            |            |
| Taxes                                                     |          |           |            |            |            |
| Property taxes                                            | \$ -     | \$ -      | \$ 50,000  | \$ 90,000  | \$ 50,000  |
| Tax increment                                             | -        | -         | -          | -          | -          |
| Special assessments                                       | -        | -         | 42,546     | 5,087      | 41,045     |
| Investment earnings                                       | 49       | -         | 1,778      | 2,603      | 745        |
| TOTAL REVENUES                                            | 49       | -         | 94,324     | 97,690     | 91,790     |
| EXPENDITURES                                              |          |           |            |            |            |
| Current                                                   |          |           |            |            |            |
| Housing and economic development                          | -        | -         | -          | -          | -          |
| Debt service                                              | -        | -         | 230,000    | -          | 115,000    |
| Principal                                                 | -        | -         | 25,293     | 7,156      | 15,362     |
| Interest and other charges                                | -        | -         | 255,293    | 71,156     | 130,362    |
| TOTAL EXPENDITURES                                        | -        | -         | (160,969)  | 90,534     | (38,572)   |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES | 49       | -         | (160,969)  | 90,534     | (38,572)   |
| OTHER FINANCING SOURCES (USES)                            |          |           |            |            |            |
| Transfers in                                              | -        | (20,932)  | -          | -          | -          |
| Transfers out                                             | -        | (20,932)  | -          | -          | -          |
| TOTAL OTHER FINANCING SOURCES (USES)                      | -        | (20,932)  | -          | -          | -          |
| NET CHANGE IN FUND BALANCES                               | 49       | (20,932)  | (160,969)  | 90,534     | (38,572)   |
| FUND BALANCES, JANUARY 1                                  | 9,754    | 20,932    | 638,843    | 27,910     | 297,721    |
| FUND BALANCES, DECEMBER 31                                | \$ 9,803 | \$ -      | \$ 477,874 | \$ 118,444 | \$ 259,149 |

|                                                           | 311        | 312        | 313        | 314        | 315        | 316        | 317        | 351                       | 352            |
|-----------------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|---------------------------|----------------|
|                                                           | 2010A      | 2011A      | 2012A      | 2013A      | 2014A      | 2015A      | 2016C      | Community Resource Center | 2014A          |
|                                                           | Bonds      | Bonds      | Bonds      | Bonds      | Bonds      | Bonds      | Bonds      | Bonds                     | Public Project |
|                                                           | Fund       | Fund       | Fund       | Fund       | Fund       | Fund       | Fund       | Bonds                     | Refunding      |
| REVENUES                                                  |            |            |            |            |            |            |            |                           |                |
| Property taxes                                            | \$ 150,000 | \$ 50,000  | \$ 50,000  | \$ 70,000  | \$ 85,000  | \$ 158,131 | \$ -       | \$ 195,172                | \$ 240,000     |
| Tax increment                                             | -          | -          | -          | -          | -          | -          | -          | -                         | -              |
| Special assessments                                       | 31,537     | 57,522     | 55,872     | 37,627     | 86,070     | 84,795     | 137,019    | -                         | -              |
| Investment earnings                                       | 29         | 1,161      | 317        | 3,759      | 2,145      | -          | -          | 564                       | 42             |
| TOTAL REVENUES                                            | 181,566    | 108,683    | 106,189    | 111,386    | 173,215    | 242,926    | 137,019    | 195,736                   | 240,042        |
| EXPENDITURES                                              |            |            |            |            |            |            |            |                           |                |
| Current                                                   |            |            |            |            |            |            |            |                           |                |
| Housing and economic development                          | -          | -          | -          | -          | -          | -          | -          | -                         | -              |
| Debt service                                              | 146,364    | 110,000    | 100,000    | 80,000     | 115,000    | -          | -          | 210,000                   | 185,000        |
| Principal                                                 | 23,289     | 21,038     | 15,626     | 20,843     | 33,110     | 26,722     | 270        | 12,693                    | 42,656         |
| Interest and other charges                                | 169,653    | 131,038    | 115,626    | 100,843    | 148,110    | 26,722     | 270        | 222,693                   | 227,656        |
| TOTAL EXPENDITURES                                        | 11,913     | (22,355)   | (9,437)    | 10,543     | 25,105     | 216,204    | 136,749    | (26,957)                  | 12,386         |
| EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES | -          | -          | -          | 102,856    | (12,834)   | -          | -          | -                         | -              |
| OTHER FINANCING SOURCES (USES)                            |            |            |            |            |            |            |            |                           |                |
| Transfers in                                              | -          | -          | -          | 102,856    | (12,834)   | -          | -          | -                         | -              |
| Transfers out                                             | -          | -          | -          | 102,856    | (12,834)   | -          | -          | -                         | -              |
| TOTAL OTHER FINANCING SOURCES (USES)                      | -          | -          | -          | -          | -          | -          | -          | -                         | -              |
| NET CHANGE IN FUND BALANCES                               | 11,913     | (22,355)   | (9,437)    | 113,399    | 12,271     | 216,204    | 136,749    | (26,957)                  | 12,386         |
| FUND BALANCES, JANUARY 1                                  | 136,751    | 378,123    | 184,011    | 106,278    | 320,515    | 152,705    | -          | 371,022                   | 175,324        |
| FUND BALANCES, DECEMBER 31                                | \$ 148,664 | \$ 355,768 | \$ 174,574 | \$ 219,677 | \$ 332,786 | \$ 368,909 | \$ 136,749 | \$ 344,065                | \$ 187,710     |

CITY OF NORTHFIELD, MINNESOTA  
DEBT SERVICE FUNDS  
COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                              | 354                       | 355                               | 376                                  | 379                                                      |
|--------------------------------------------------------------|---------------------------|-----------------------------------|--------------------------------------|----------------------------------------------------------|
|                                                              | 2012<br>COPS Debt<br>Fund | 2012<br>Equipment<br>Certificates | 2001B<br>(1992)<br>TIF Bonds<br>Fund | 2007D<br>(1999C)<br>Presidential<br>Commons<br>TIF Bonds |
| REVENUES                                                     |                           |                                   |                                      |                                                          |
| Taxes                                                        |                           |                                   |                                      |                                                          |
| Property taxes                                               | \$ 418,670                | \$ 111,300                        | \$ -                                 | \$ -                                                     |
| Tax increment                                                | -                         | -                                 | -                                    | 76,987                                                   |
| Special assessments                                          | -                         | -                                 | -                                    | -                                                        |
| Investment earnings                                          | 1,092                     | 56                                | 4                                    | (115)                                                    |
| TOTAL REVENUES                                               | 419,762                   | 111,356                           | 4                                    | 76,872                                                   |
| EXPENDITURES                                                 |                           |                                   |                                      |                                                          |
| Current                                                      |                           |                                   |                                      |                                                          |
| Housing and economic development                             | -                         | -                                 | -                                    | -                                                        |
| Debt service                                                 |                           |                                   |                                      |                                                          |
| Principal                                                    | 270,000                   | 100,000                           | -                                    | 75,000                                                   |
| Interest and other                                           | 151,398                   | 8,043                             | -                                    | 33,027                                                   |
| TOTAL EXPENDITURES                                           | 421,398                   | 108,043                           | -                                    | 108,027                                                  |
| EXCESS (DEFICIENCY) OF REVENUES<br>OVER (UNDER) EXPENDITURES | (1,636)                   | 3,313                             | 4                                    | (31,155)                                                 |
| OTHER FINANCING SOURCES (USES)                               |                           |                                   |                                      |                                                          |
| Transfers in                                                 | -                         | -                                 | -                                    | -                                                        |
| Transfers out                                                | -                         | -                                 | -                                    | -                                                        |
| TOTAL OTHER FINANCING SOURCES (USES)                         | -                         | -                                 | -                                    | -                                                        |
| NET CHANGE IN FUND BALANCES                                  | (1,636)                   | 3,313                             | 4                                    | (31,155)                                                 |
| FUND BALANCES, JANUARY 1                                     | 399,552                   | 108,196                           | 621                                  | (75,545)                                                 |
| FUND BALANCES, DECEMBER 31                                   | \$ 397,916                | \$ 111,509                        | \$ 625                               | \$ (106,700)                                             |

|        | 381                        | 382                        | 385               |
|--------|----------------------------|----------------------------|-------------------|
|        | Hiley<br>Neft<br>TIF Bonds | Riverfront<br>TIF<br>Bonds | 2015<br>TIF Bonds |
| TOTALS |                            |                            |                   |
| \$     | \$ -                       | \$ -                       | \$ -              |
|        | 13,784                     | 188,774                    | 53,333            |
|        | -                          | -                          | -                 |
|        | 120                        | 1,148                      | -                 |
|        | 13,904                     | 189,922                    | 53,333            |
|        |                            |                            | 2,645,768         |
|        |                            |                            |                   |
|        |                            | 3,866                      | 48,000            |
|        | 6,000                      | 106,499                    | -                 |
|        | 4,302                      | 63,997                     | 200               |
|        | 10,302                     | 174,362                    | 48,200            |
|        |                            |                            | 2,405,754         |
|        |                            |                            |                   |
|        | 3,602                      | 15,560                     | 5,133             |
|        |                            |                            |                   |
|        | -                          | -                          | -                 |
|        | -                          | -                          | -                 |
|        | -                          | -                          | -                 |
|        | -                          | -                          | -                 |
|        | 3,602                      | 15,560                     | 5,133             |
|        | (104,510)                  | 200,081                    | (158)             |
|        | (100,908)                  | 215,641                    | 4,975             |
|        | \$ -                       | \$ -                       | \$ -              |
|        |                            |                            | 3,657,230         |

CITY OF NORTFIELD, MINNESOTA  
INTERNAL SERVICE FUNDS  
COMBINING STATEMENTS OF NET POSITION  
DECEMBER 31, 2016 AND 2015

|                                | Business-type Activities - Enterprise Funds |                  |            |            | Total        |
|--------------------------------|---------------------------------------------|------------------|------------|------------|--------------|
|                                | 701<br>Information Technology               | 705<br>Insurance | 2016       | 2015       |              |
| ASSETS                         |                                             |                  |            |            |              |
| CURRENT ASSETS                 |                                             |                  |            |            |              |
| Cash and temporary investments | \$ 602,687                                  | \$ 512,008       | \$ 936,471 | \$ 849,037 | \$ 1,361,045 |
| Receivables                    | 2,528                                       | 1,755            | 2,438      | 3,290      | 4,966        |
| Interest                       | -                                           | -                | 2,333      | 1,750      | 2,333        |
| Intergovernmental              | 1,870                                       | 1,923            | 17,782     | 17,796     | 19,652       |
| Prepaid items                  | 607,085                                     | 515,686          | 959,024    | 871,853    | 1,387,539    |
| TOTAL CURRENT ASSETS           |                                             |                  |            |            |              |
| NONCURRENT ASSETS              |                                             |                  |            |            |              |
| Capital assets                 |                                             |                  |            |            |              |
| Machinery and equipment        | 87,080                                      | 87,080           | -          | -          | 87,080       |
| Less accumulated depreciation  | (87,080)                                    | (87,080)         | -          | -          | (87,080)     |
| TOTAL CAPITAL ASSETS           |                                             |                  |            |            |              |
| TOTAL ASSETS                   |                                             |                  |            |            |              |
| 607,085                        | 515,686                                     | 959,024          | 871,853    | 1,387,539  |              |
| DEFERRED OUTFLOWS OF RESOURCES |                                             |                  |            |            |              |
| Deferred pension resources     | 91,704                                      | 19,132           | 7,453      | 1,087      | 20,219       |
| LIABILITIES                    |                                             |                  |            |            |              |
| CURRENT LIABILITIES            |                                             |                  |            |            |              |
| Accounts payable               | 62,176                                      | 107,792          | 1,745      | 25,246     | 63,921       |
| Due to other governments       | 17,484                                      | 3,750            | -          | -          | 17,484       |
| Accrued wages payable          | 9,270                                       | 92               | 53,184     | 51,427     | 62,456       |
| TOTAL CURRENT LIABILITIES      | 88,930                                      | 111,634          | 54,929     | 76,673     | 143,859      |
| NONCURRENT LIABILITIES         |                                             |                  |            |            |              |
| Pension liability              | 255,230                                     | 167,266          | 20,744     | 9,501      | 275,974      |
| TOTAL LIABILITIES              | 344,160                                     | 278,900          | 75,673     | 86,174     | 419,833      |
| DEFERRED INFLOWS OF RESOURCES  |                                             |                  |            |            |              |
| Deferred pension resources     | 31,625                                      | 30,736           | 2,570      | 1,746      | 34,195       |
| NET POSITION                   |                                             |                  |            |            |              |
| Unrestricted                   | \$ 323,004                                  | \$ 225,182       | \$ 888,234 | \$ 785,020 | \$ 1,211,238 |

CITY OF NORTFIELD, MINNESOTA  
INTERNAL SERVICE FUNDS  
COMBINING STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
PROPRIETARY FUNDS  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

|                            | Business-type Activities - Enterprise Funds |                  |            |            | Total        |
|----------------------------|---------------------------------------------|------------------|------------|------------|--------------|
|                            | 701<br>Information Technology               | 705<br>Insurance | 2016       | 2015       |              |
| OPERATING REVENUES         |                                             |                  |            |            |              |
| Charges for services       | \$ 636,167                                  | \$ 622,204       | \$ 498,248 | \$ 442,894 | \$ 1,134,415 |
| OPERATING EXPENSES         |                                             |                  |            |            |              |
| Personal services          | 275,612                                     | 250,963          | 214,954    | 159,244    | 490,566      |
| Pension expense            | 17,274                                      | 16,027           | 5,782      | (5,584)    | 23,056       |
| Supplies                   | 36,719                                      | 20,959           | -          | -          | 36,719       |
| Other services and charges | 215,738                                     | 260,838          | 189,037    | 203,738    | 404,775      |
| TOTAL OPERATING EXPENSES   | 545,343                                     | 548,787          | 409,773    | 357,398    | 955,116      |
| OPERATING INCOME           | 90,824                                      | 73,417           | 88,475     | 85,496     | 179,299      |
| NONOPERATING REVENUES      |                                             |                  |            |            |              |
| Investment income          | 6,005                                       | 3,559            | 8,493      | 5,144      | 14,498       |
| Property taxes             | -                                           | -                | 2,333      | 63,084     | 2,333        |
| Other income               | 993                                         | -                | 3,913      | 2,228      | 4,906        |
| TOTAL NONOPERATING REVENUE | 6,998                                       | 3,559            | 14,739     | 70,456     | 21,737       |
| CHANGE IN NET POSITION     | 97,822                                      | 76,976           | 103,214    | 155,952    | 201,036      |
| NET POSITION, JANUARY 1    | 225,182                                     | 148,206          | 785,020    | 629,068    | 1,010,202    |
| NET POSITION, DECEMBER 31  | \$ 323,004                                  | \$ 225,182       | \$ 888,234 | \$ 785,020 | \$ 1,211,238 |

CITY OF NORTHFIELD, MINNESOTA  
INTERNAL SERVICES FUNDS  
COMBINING STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

|                                                                                                       | Business-type Activities - Enterprise Funds |                   |                   |                   |                     |
|-------------------------------------------------------------------------------------------------------|---------------------------------------------|-------------------|-------------------|-------------------|---------------------|
|                                                                                                       | 700                                         |                   | 705               |                   |                     |
|                                                                                                       | Information                                 | Technology        | Insurance         | Insurance         | Total               |
|                                                                                                       | 2016                                        | 2015              | 2016              | 2015              | 2016                |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                           |                                             |                   |                   |                   |                     |
| Receipts from customers and users                                                                     | \$ 636,167                                  | \$ 622,204        | \$ 498,248        | \$ 503,124        | \$ 1,125,328        |
| Payments to suppliers and vendors                                                                     | (301,560)                                   | (217,549)         | (218,306)         | (216,104)         | (433,653)           |
| Payments to and on behalf of employees                                                                | (250,153)                                   | (234,876)         | (207,496)         | (164,824)         | (399,700)           |
| Other receipts                                                                                        | 993                                         | -                 | 3,913             | 2,228             | 2,228               |
| <b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>                                               | <b>\$ 85,447</b>                            | <b>\$ 169,779</b> | <b>\$ 76,359</b>  | <b>\$ 124,424</b> | <b>\$ 294,203</b>   |
| <b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>                                                |                                             |                   |                   |                   |                     |
| Property taxes received                                                                               | -                                           | -                 | 1,720             | 66,147            | 1,730               |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                                           |                                             |                   |                   |                   |                     |
| Interest received on cash and investments                                                             | 5,232                                       | 1,804             | 9,345             | 4,069             | 14,577              |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                                           | <b>90,679</b>                               | <b>171,583</b>    | <b>87,424</b>     | <b>194,640</b>    | <b>366,223</b>      |
| <b>CASH AND CASH EQUIVALENTS, JANUARY 1</b>                                                           | <b>\$ 512,008</b>                           | <b>\$ 340,425</b> | <b>\$ 849,037</b> | <b>\$ 654,397</b> | <b>\$ 994,822</b>   |
| <b>CASH AND CASH EQUIVALENTS, DECEMBER 31</b>                                                         | <b>\$ 602,687</b>                           | <b>\$ 512,008</b> | <b>\$ 936,471</b> | <b>\$ 849,037</b> | <b>\$ 1,361,045</b> |
| <b>RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:</b> |                                             |                   |                   |                   |                     |
| Operating income (loss)                                                                               | \$ 90,824                                   | \$ 73,417         | \$ 88,475         | \$ 85,496         | \$ 179,299          |
| Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  |                                             |                   |                   |                   |                     |
| Other income related to operations                                                                    | 993                                         | -                 | 3,913             | 2,228             | 4,906               |
| (Increase) decrease in assets                                                                         | -                                           | -                 | -                 | 60,230            | 60,230              |
| Due from other governments                                                                            | 53                                          | (639)             | 14                | (2,121)           | 67                  |
| Prepaid items                                                                                         | (72,572)                                    | 4,371             | (6,346)           | 1,205             | (78,938)            |
| (Increase) decrease in deferred outflows of resources                                                 | (48,616)                                    | 77,164            | (23,501)          | (15,829)          | 69,117              |
| Accounts payable                                                                                      | 13,734                                      | 3,750             | -                 | -                 | 13,734              |
| Due to other governments                                                                              | 9,178                                       | 60                | 1,737             | 4                 | 10,935              |
| Accrued wages payable                                                                                 | 87,964                                      | 20,402            | 11,243            | (4,698)           | 99,207              |
| Pension liability                                                                                     | 889                                         | (8,946)           | 824               | (2,091)           | 1,713               |
| (Increase) decrease in deferred inflows of resources                                                  | -                                           | -                 | -                 | -                 | -                   |
| Deferred pension resources                                                                            | -                                           | -                 | -                 | -                 | -                   |
| <b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>                                               | <b>\$ 85,447</b>                            | <b>\$ 169,779</b> | <b>\$ 76,359</b>  | <b>\$ 124,424</b> | <b>\$ 294,203</b>   |

CITY OF NORTHFIELD, MINNESOTA  
DISCRETELY PRESENTED COMPONENT UNIT - ECONOMIC DEVELOPMENT AUTHORITY  
COMBINING BALANCE SHEET - GOVERNMENTAL FUNDS  
DECEMBER 31, 2016

|                                                                                                                     |                     |
|---------------------------------------------------------------------------------------------------------------------|---------------------|
| <b>ASSETS</b>                                                                                                       |                     |
| Cash and temporary investments                                                                                      | \$ 1,483,893        |
| Receivables                                                                                                         |                     |
| Interest                                                                                                            | 738                 |
| Delinquent taxes                                                                                                    | 2,117               |
| Notes, net of allowances                                                                                            | 360,633             |
| Intergovernmental                                                                                                   | 1,859               |
| Prepaid items                                                                                                       | 725                 |
| <b>TOTAL ASSETS</b>                                                                                                 | <b>\$ 1,849,965</b> |
| <b>LIABILITIES</b>                                                                                                  |                     |
| Accounts payable                                                                                                    | \$ 3,259            |
| Accrued wages payable                                                                                               | 2,364               |
| <b>TOTAL LIABILITIES</b>                                                                                            | <b>5,623</b>        |
| <b>DEFERRED INFLOWS OF RESOURCES</b>                                                                                |                     |
| Unavailable revenue - taxes                                                                                         | 2,117               |
| <b>FUND BALANCES</b>                                                                                                |                     |
| Nonspendable                                                                                                        | 725                 |
| Prepaid items                                                                                                       | 1,841,500           |
| Unassigned                                                                                                          |                     |
| <b>TOTAL FUND BALANCES</b>                                                                                          | <b>1,842,225</b>    |
| <b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES</b>                                           | <b>\$ 1,849,965</b> |
| Total fund balances - governmental funds                                                                            | \$ 1,842,225        |
| Amounts reported for governmental activities in the statement of net position are different because:                |                     |
| Long-term liabilities are not due and payable in the current period and therefore are not reported in the funds.    | (29,812)            |
| Pension liability                                                                                                   |                     |
| Long-term assets are not available to pay current-period expenditures and, therefore, are unavailable in the funds. | 2,117               |
| Delinquent property taxes receivable                                                                                |                     |
| Governmental funds to not report long-term amounts related to pensions.                                             | 10,711              |
| Deferred outflows of resources                                                                                      | (3,694)             |
| Deferred inflows of resources                                                                                       |                     |
| <b>Total net position - governmental activities</b>                                                                 | <b>\$ 1,821,547</b> |

CITY OF NORTHFIELD, MINNESOTA  
DISCRETELY PRESENTED COMPONENT UNIT - ECONOMIC DEVELOPMENT AUTHORITY  
COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                                                                                                                                                               |                     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| REVENUES                                                                                                                                                                                      |                     |
| Taxes                                                                                                                                                                                         | \$ 220,344          |
| Investment earnings (loss)                                                                                                                                                                    | 5,665               |
| Miscellaneous                                                                                                                                                                                 |                     |
| Other                                                                                                                                                                                         | 9,980               |
| <b>TOTAL REVENUES</b>                                                                                                                                                                         | <b>235,989</b>      |
| EXPENDITURES                                                                                                                                                                                  |                     |
| Current                                                                                                                                                                                       |                     |
| Economic development                                                                                                                                                                          | 31,497              |
| Personal services                                                                                                                                                                             | 326                 |
| Supplies                                                                                                                                                                                      | 107,133             |
| Other services and charges                                                                                                                                                                    |                     |
| <b>TOTAL EXPENDITURES</b>                                                                                                                                                                     | <b>138,956</b>      |
| <b>NET CHANGE IN FUND BALANCES</b>                                                                                                                                                            | <b>97,033</b>       |
| <b>FUND BALANCES, JANUARY 1</b>                                                                                                                                                               | <b>1,745,192</b>    |
| <b>FUND BALANCES, DECEMBER 31</b>                                                                                                                                                             | <b>\$ 1,842,225</b> |
| Amounts reported for governmental activities in the statement of activities are different because:                                                                                            |                     |
| Net change in fund balances - governmental funds                                                                                                                                              | \$ 97,033           |
| Long-term pension activity is not reported in governmental funds.                                                                                                                             |                     |
| Pension expense                                                                                                                                                                               | 13,505              |
| Direct aid contributions                                                                                                                                                                      | 116                 |
| Delinquent property taxes receivable will be collected this year, but are not available soon enough to pay for the current period's expenditures, and therefore are unavailable in the funds. |                     |
| Tax increments                                                                                                                                                                                | (550)               |
| <b>Change in net position - governmental activities</b>                                                                                                                                       | <b>\$ 110,104</b>   |

CITY OF NORTHFIELD, MINNESOTA  
DISCRETELY PRESENTED COMPONENT UNIT - HOUSING REDEVELOPMENT AUTHORITY  
COMBINING BALANCE SHEET - GOVERNMENTAL FUNDS  
DECEMBER 31, 2016

|                                                                                                                                   |                     |
|-----------------------------------------------------------------------------------------------------------------------------------|---------------------|
| ASSETS                                                                                                                            |                     |
| Cash and temporary investments                                                                                                    | \$ 1,031,149        |
| Receivables                                                                                                                       |                     |
| Interest                                                                                                                          | 1,881               |
| Delinquent taxes                                                                                                                  | 2,141               |
| Intergovernmental                                                                                                                 | 1,888               |
| Due from primary government                                                                                                       | 14,000              |
| Prepaid items                                                                                                                     | 705                 |
| Land held for resale                                                                                                              | 414,479             |
| <b>TOTAL ASSETS</b>                                                                                                               | <b>\$ 1,466,243</b> |
| LIABILITIES                                                                                                                       |                     |
| Accounts payable                                                                                                                  | \$ 5,394            |
| Accrued wages payable                                                                                                             | 3,191               |
| Deposits payable                                                                                                                  | 1,700               |
| <b>TOTAL LIABILITIES</b>                                                                                                          | <b>10,285</b>       |
| <b>DEFERRED INFLOWS OF RESOURCES</b>                                                                                              | <b>2,141</b>        |
| Unavailable revenue - taxes                                                                                                       |                     |
| <b>FUND BALANCES</b>                                                                                                              | <b>414,479</b>      |
| Nonspendable                                                                                                                      | 705                 |
| Land held for resale                                                                                                              |                     |
| Prepaid items                                                                                                                     | 1,038,633           |
| Unassigned                                                                                                                        |                     |
| <b>TOTAL FUND BALANCES</b>                                                                                                        | <b>1,453,817</b>    |
| <b>TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES</b>                                                         | <b>\$ 1,466,243</b> |
| Total fund balances - governmental funds                                                                                          | \$ 1,453,817        |
| Amounts reported for governmental activities in the statement of net position are different because:                              |                     |
| Capital assets used in governmental activities are not financial resources and therefore are not reported as assets in the funds. | 341,112             |
| Long-term liabilities are not due and payable in the current period and therefore are not reported in the funds.                  | (96,136)            |
| Pension liability                                                                                                                 |                     |
| Long-term assets are not available to pay current-period expenditures and, therefore, are unavailable in the funds.               |                     |
| Delinquent property taxes receivable                                                                                              | 2,141               |
| Governmental funds to not report long-term amounts related to pensions.                                                           |                     |
| Deferred outflows of resources                                                                                                    | 34,541              |
| Deferred inflows of resources                                                                                                     | (11,912)            |
| <b>Total net position - governmental activities</b>                                                                               | <b>\$ 1,723,563</b> |

CITY OF NORTHBFIELD, MINNESOTA  
DISCRETELY PRESENTED COMPONENT UNIT - HOUSING REDEVELOPMENT AUTHORITY  
COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES -  
GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED DECEMBER 31, 2016

|                                                                                                                                                                                                               |                     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| REVENUES                                                                                                                                                                                                      |                     |
| Taxes                                                                                                                                                                                                         | \$ 224,826          |
| Investment earnings                                                                                                                                                                                           | 6,797               |
| Miscellaneous                                                                                                                                                                                                 |                     |
| Rents                                                                                                                                                                                                         | 46,331              |
| TOTAL REVENUES                                                                                                                                                                                                | <u>277,954</u>      |
| EXPENDITURES                                                                                                                                                                                                  |                     |
| Current                                                                                                                                                                                                       |                     |
| Housing and economic development                                                                                                                                                                              |                     |
| Personal services                                                                                                                                                                                             | 100,056             |
| Supplies                                                                                                                                                                                                      | 128                 |
| Other services and charges                                                                                                                                                                                    | 115,783             |
| Capital outlay                                                                                                                                                                                                |                     |
| Housing and economic development                                                                                                                                                                              | 96,253              |
| TOTAL EXPENDITURES                                                                                                                                                                                            | <u>312,220</u>      |
| DEFICIENCY OF REVENUES UNDER EXPENDITURES                                                                                                                                                                     | <u>(34,266)</u>     |
| OTHER FINANCING SOURCES                                                                                                                                                                                       |                     |
| Gain on sale of land trust property                                                                                                                                                                           | 3,350               |
| NET CHANGE IN FUND BALANCES                                                                                                                                                                                   | <u>(30,916)</u>     |
| FUND BALANCES, JANUARY 1                                                                                                                                                                                      | <u>1,484,733</u>    |
| FUND BALANCES, DECEMBER 31                                                                                                                                                                                    | <u>\$ 1,453,817</u> |
| Amounts reported for governmental activities in the statement of activities are different because                                                                                                             |                     |
| Net change in fund balances - governmental funds                                                                                                                                                              | \$ (30,916)         |
| Governmental funds report capital outlay as expenditures. However, in the statement of activities the cost of those assets is allocated over the estimated useful lives and reported as depreciation expense. |                     |
| Capital outlay                                                                                                                                                                                                | 67,021              |
| Depreciation expense                                                                                                                                                                                          | (8,128)             |
| Long-term pension activity is not reported in governmental funds.                                                                                                                                             |                     |
| Pension expense                                                                                                                                                                                               | (36,015)            |
| Direct aid contributions                                                                                                                                                                                      | 374                 |
| Delinquent property taxes receivable will be collected this year, but are not available soon enough to pay for the current period's expenditures, and therefore are unavailable in the funds.                 |                     |
| Property taxes                                                                                                                                                                                                | (549)               |
| Change in net position - governmental activities                                                                                                                                                              | <u>\$ (8,213)</u>   |

CITY OF NORTHBFIELD, MINNESOTA  
DISCRETELY PRESENTED COMPONENT UNIT - MUNICIPAL HOSPITAL  
STATEMENT OF NET POSITION  
DECEMBER 31, 2016 AND 2015

|                                                                   | Totals                |                       |
|-------------------------------------------------------------------|-----------------------|-----------------------|
|                                                                   | 2016                  | 2015                  |
| ASSETS                                                            |                       |                       |
| CURRENT ASSETS                                                    |                       |                       |
| Cash and cash equivalents                                         | \$ 5,244,466          | \$ 2,479,334          |
| Current portion of noncurrent cash and cash equivalents           | 1,366,185             | 1,932,141             |
| Patient receivable, less allowance for uncollectible accounts     |                       |                       |
| (2016, \$4,375,000; 2015, \$3,655,000)                            | 12,885,459            | 11,941,274            |
| Accounts receivable - other                                       | 131,548               | 96,575                |
| Inventories                                                       | 2,004,520             | 1,855,737             |
| Prepaid items                                                     | 965,938               | 889,979               |
| TOTAL CURRENT ASSETS                                              | <u>22,598,516</u>     | <u>19,195,040</u>     |
| NONCURRENT CASH AND INVESTMENTS                                   |                       |                       |
| Internally Designated for Health Benefits                         | 1,366,185             | 1,932,141             |
| Internally Designated for Capital Improvements                    | 53,098,072            | 46,658,104            |
| Restricted by Bond Agreement                                      | 1,127,275             | 3,752,211             |
| Less current portion of noncurrent cash and investments           | (1,366,185)           | (1,932,141)           |
| TOTAL NONCURRENT CASH AND INVESTMENTS                             | <u>54,225,347</u>     | <u>50,410,315</u>     |
| CAPITAL ASSETS, NET                                               | <u>44,385,238</u>     | <u>46,433,457</u>     |
| TOTAL ASSETS                                                      | <u>121,209,101</u>    | <u>116,038,812</u>    |
| DEFERRED OUTFLOWS OF RESOURCES                                    |                       |                       |
| Deferred pension resources                                        | 21,197,841            | 3,748,420             |
| Loss on refunding                                                 | 588,604               | 920,647               |
| TOTAL DEFERRED OUTFLOWS OF RESOURCES                              | <u>21,786,445</u>     | <u>4,669,067</u>      |
| TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES                   | <u>\$ 142,995,546</u> | <u>\$ 120,707,879</u> |
| LIABILITIES                                                       |                       |                       |
| CURRENT LIABILITIES                                               |                       |                       |
| Current maturities of long-term debt                              | \$ 1,866,327          | \$ 1,465,000          |
| Accounts payable, trade                                           | 2,961,649             | 2,911,840             |
| Construction payable                                              | 613,197               | 268,503               |
| Accrued payroll and benefits                                      | 8,848,162             | 7,827,223             |
| Accrued interest payable                                          | 91,902                | 224,007               |
| Third party payor settlements payable                             | 319,297               | 703,919               |
| TOTAL CURRENT LIABILITIES                                         | <u>14,700,734</u>     | <u>13,400,492</u>     |
| NONCURRENT LIABILITIES                                            |                       |                       |
| Long-term debt, less current maturities                           | 30,633,748            | 32,428,168            |
| Pension liability                                                 | 52,533,192            | 30,825,624            |
| TOTAL NONCURRENT LIABILITIES                                      | <u>83,166,940</u>     | <u>63,253,792</u>     |
| TOTAL LIABILITIES                                                 | <u>97,867,674</u>     | <u>76,654,284</u>     |
| DEFERRED INFLOWS OF RESOURCES                                     |                       |                       |
| Deferred pension resources                                        | 4,267,255             | 4,266,702             |
| NET POSITION                                                      |                       |                       |
| Net investment in capital assets                                  | 11,884,963            | 12,540,289            |
| Restricted by bond agreement                                      | 1,127,275             | 3,752,211             |
| Unrestricted                                                      | 27,848,379            | 23,494,393            |
| TOTAL NET POSITION                                                | <u>40,860,617</u>     | <u>39,786,893</u>     |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION | <u>\$ 142,995,546</u> | <u>\$ 120,707,879</u> |

CITY OF NORTHFIELD, MINNESOTA  
DISCRETELY PRESENTED COMPONENT UNIT - MUNICIPAL HOSPITAL  
STATEMENT OF REVENUES, EXPENSES AND CHANGES FUND NET POSITION  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

| OPERATING REVENUES                                                                                                      | 2016                 | 2015                 |
|-------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| Net patient and resident service revenue, net of provision for bad debts of \$2,253,836 in 2016 and \$1,594,122 in 2015 | \$ 101,031,618       | \$ 89,985,659        |
| EHR/Meaningful use incentive payment                                                                                    | 144,422              | 209,185              |
| Other revenues                                                                                                          | 1,249,614            | 938,744              |
| <b>TOTAL OPERATING REVENUES</b>                                                                                         | <b>102,497,654</b>   | <b>91,133,588</b>    |
| <b>OPERATING EXPENSES</b>                                                                                               |                      |                      |
| Salaries and wages                                                                                                      | 44,316,610           | 40,117,088           |
| Employee benefits                                                                                                       | 14,691,311           | 10,387,741           |
| Supplies and drugs                                                                                                      | 15,728,203           | 13,114,235           |
| Purchased services                                                                                                      | 12,863,673           | 11,091,551           |
| Utilities                                                                                                               | 1,172,435            | 1,116,379            |
| Other                                                                                                                   | 4,031,070            | 3,968,214            |
| Depreciation and amortization                                                                                           | 5,330,632            | 4,791,361            |
| Interest                                                                                                                | 1,327,414            | 1,400,204            |
| Taxes and surcharges                                                                                                    | 2,603,500            | 2,422,987            |
| <b>TOTAL OPERATING EXPENSES</b>                                                                                         | <b>102,064,848</b>   | <b>88,409,760</b>    |
| <b>OPERATING INCOME</b>                                                                                                 | <b>432,806</b>       | <b>2,723,828</b>     |
| <b>NONOPERATING REVENUES (EXPENSES)</b>                                                                                 |                      |                      |
| Investment income                                                                                                       | 761,580              | 868,338              |
| Gifts and grants                                                                                                        | 115,636              | 109,492              |
| Gain (loss) on the sale of assets                                                                                       | (1,603)              | 2,618                |
| Miscellaneous                                                                                                           | (344,022)            | (218,315)            |
| <b>TOTAL NONOPERATING REVENUES (EXPENSES)</b>                                                                           | <b>531,591</b>       | <b>762,133</b>       |
| <b>EXCESS OF REVENUES OVER EXPENSES</b>                                                                                 | <b>964,397</b>       | <b>3,485,961</b>     |
| <b>CAPITAL GRANTS</b>                                                                                                   | <b>109,327</b>       | <b>30,000</b>        |
| <b>CHANGE IN NET POSITION</b>                                                                                           | <b>1,073,724</b>     | <b>3,515,961</b>     |
| <b>NET POSITION, JANUARY 1</b>                                                                                          | <b>39,786,893</b>    | <b>36,270,932</b>    |
| <b>NET POSITION, DECEMBER 31</b>                                                                                        | <b>\$ 40,860,617</b> | <b>\$ 39,786,893</b> |

CITY OF NORTHFIELD, MINNESOTA  
DISCRETELY PRESENTED COMPONENT UNIT - MUNICIPAL HOSPITAL  
STATEMENT OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

| CASH FLOWS FROM OPERATING ACTIVITIES                                                           | 2016                 | 2015                |
|------------------------------------------------------------------------------------------------|----------------------|---------------------|
| Cash received from patients and third party payors                                             | \$ 99,919,233        | \$ 86,656,292       |
| Cash paid to employees                                                                         | (57,986,982)         | (49,617,785)        |
| Cash paid to suppliers                                                                         | (31,983,471)         | (31,582,238)        |
| Other receipts and payments, net                                                               | 1,214,641            | 1,101,447           |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>                                               | <b>11,163,421</b>    | <b>6,757,716</b>    |
| <b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>                                         |                      |                     |
| Unrestricted gifts and grants                                                                  | 115,636              | 109,492             |
| Miscellaneous losses                                                                           | (344,022)            | (218,315)           |
| <b>NET CASH USED BY NONCAPITAL FINANCING ACTIVITIES</b>                                        | <b>(228,386)</b>     | <b>(108,823)</b>    |
| <b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>                                |                      |                     |
| Purchase of capital assets                                                                     | (2,953,469)          | (9,814,459)         |
| Proceeds (loss) from sale of capital assets                                                    | 14,147               | 2,987               |
| Proceeds from issuance of long-term debt                                                       | (1,369,497)          | 8,405,000           |
| Principal payments on long-term debt                                                           | (1,482,915)          | (1,447,036)         |
| Interest payments on long-term debt                                                            | 109,327              | 30,000              |
| Capital contributions                                                                          | (5,682,407)          | (3,788,508)         |
| <b>NET CASH USED BY CAPITAL AND RELATED FINANCING ACTIVITIES</b>                               | <b>(3,213,882)</b>   | <b>(2,934,762)</b>  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                                    | <b>(3,213,882)</b>   | <b>(2,934,762)</b>  |
| (Increase) decrease in noncurrent cash and investments                                         | 726,386              | 870,070             |
| Investment income                                                                              | (2,487,496)          | (2,064,692)         |
| <b>NET CASH PROVIDED (USED) BY CAPITAL AND RELATED FINANCING ACTIVITIES</b>                    | <b>2,765,132</b>     | <b>795,693</b>      |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                                    | <b>2,479,334</b>     | <b>1,683,641</b>    |
| <b>CASH AND CASH EQUIVALENTS, JANUARY 1</b>                                                    | <b>2,479,334</b>     | <b>1,683,641</b>    |
| <b>CASH AND CASH EQUIVALENTS, DECEMBER 31</b>                                                  | <b>\$ 5,244,666</b>  | <b>\$ 2,479,334</b> |
| <b>RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED BY OPERATING ACTIVITIES:</b> |                      |                     |
| Operating income                                                                               | \$ 432,806           | \$ 2,723,828        |
| Adjustments to reconcile operating income (loss) to net cash provided by operating activities: |                      |                     |
| Depreciation                                                                                   | 5,330,632            | 4,791,361           |
| Provision for bad debt expense                                                                 | 1,327,414            | 1,400,204           |
| Amortization of deferred financing costs                                                       | 2,253,836            | 1,594,122           |
| (Increase) decrease in assets:                                                                 | 332,043              | 58,146              |
| Patient receivables                                                                            | (3,198,021)          | (4,111,886)         |
| Inventories, prepaids and other receivables                                                    | (260,115)            | (344,019)           |
| (Increase) decrease in liabilities:                                                            | (17,449,421)         | 705,402             |
| Deferred pension resources                                                                     | 49,809               | 275,356             |
| Increase (decrease) in liabilities:                                                            | (384,622)            | (1,020,788)         |
| Accounts payable                                                                               | 1,020,959            | 887,044             |
| Third-party payor settlements payable                                                          | 21,707,568           | 3,039,917           |
| Accrued expenses                                                                               |                      |                     |
| Pension liability                                                                              |                      |                     |
| Increase (decrease) in liabilities:                                                            | 553                  | (3,240,971)         |
| Deferred pension resources                                                                     |                      |                     |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>                                               | <b>\$ 11,163,421</b> | <b>\$ 6,757,716</b> |
| <b>NONCASH INVESTING CAPITAL AND FINANCING ACTIVITIES</b>                                      |                      |                     |
| Amortization of net premium as a component of interest expense                                 | \$ (23,390)          | \$ 39,358           |
| Construction payable                                                                           | \$ 613,197           | \$ 268,503          |
| Long-term debt issued to refund bonds                                                          | \$ 25,000,000        | \$ -                |

CITY OF NORTHFIELD, MINNESOTA  
SUMMARY FINANCIAL REPORT  
REVENUES AND EXPENDITURES FOR GENERAL OPERATIONS  
GOVERNMENTAL FUNDS  
FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

| REVENUES                           | Total<br>2016        | Total<br>2015        | Percent<br>Increase<br>(Decrease) |
|------------------------------------|----------------------|----------------------|-----------------------------------|
| Taxes                              | \$ 8,405,183         | \$ 7,978,678         | 5.35 %                            |
| Special assessments                | 668,700              | 725,693              | (7.85)                            |
| Licenses and permits               | 679,474              | 428,765              | 58.47                             |
| Intergovernmental                  | 6,458,670            | 3,733,577            | 72.99                             |
| Charges for services               | 1,361,121            | 1,767,392            | (11.67)                           |
| Fines and forfeits                 | 82,032               | 113,521              | (27.74)                           |
| Investment earnings                | 100,699              | 87,347               | 15.29                             |
| Miscellaneous                      | 549,765              | 1,254,913            | (56.19)                           |
| <b>TOTAL REVENUES</b>              | <b>\$ 18,505,644</b> | <b>\$ 16,089,886</b> | <b>15.01 %</b>                    |
| Per Capita                         | 911                  | 792                  | 14.97 %                           |
| <b>EXPENDITURES</b>                |                      |                      |                                   |
| Current                            |                      |                      |                                   |
| General government                 | \$ 2,408,862         | \$ 2,341,517         | 2.88 %                            |
| Public safety                      | 4,070,750            | 4,017,614            | 1.32                              |
| Public works                       | 4,986,442            | 2,231,624            | 123.44                            |
| Culture and recreation             | 2,281,839            | 2,238,545            | 1.93                              |
| Housing and economic development   | 282,094              | 125,427              | 124.91                            |
| Miscellaneous                      | 112,509              | 150,623              | (25.30)                           |
| Capital outlay                     |                      |                      |                                   |
| General government                 | 22,006               | 32,139               | (31.53)                           |
| Public safety                      | 765,063              | 107,144              | 614.05                            |
| Public works                       | 1,652,515            | 2,182,288            | (24.28)                           |
| Culture and recreation             | 2,853,881            | 1,347,464            | 111.80                            |
| Housing and economic development   | *                    | 79,010               | (100.00)                          |
| Transit                            | 27,720               | -                    | N/A                               |
| Debt service                       |                      |                      |                                   |
| Principal                          | 2,043,881            | 2,285,015            | (10.55)                           |
| Interest and other charges         | 572,068              | 749,072              | (23.63)                           |
| Issuance costs                     | 28,594               | 33,736               | (15.24)                           |
| <b>TOTAL EXPENDITURES</b>          | <b>\$ 22,108,224</b> | <b>\$ 17,921,218</b> | <b>23.36 %</b>                    |
| Per Capita                         | 1,088                | 882                  | 23.32 %                           |
| Total Long-term Indebtedness       | \$ 19,520,366        | \$ 20,139,247        | (3.07) %                          |
| Per Capita                         | 961                  | 991                  | (3.11)                            |
| General Fund Balance - December 31 | \$ 7,315,431         | \$ 6,900,596         | 6.01 %                            |
| Per Capita                         | 360                  | 340                  | 5.98                              |

The purpose of this report is to provide a summary of financial information concerning the City of Northfield to interested citizens. The complete financial statements may be examined at City Hall, Northfield, Minnesota. Questions about this report should be directed to the Finance Director at (507-645-3016).

## STATISTICAL SECTION (UNAUDITED)

This part of the City of Northfield's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the government's overall financial health.

### Financial Trends

These schedules contain trend information to help the reader understand how the government's financial performance and well-being have changed over time.

### Revenue Capacity

These schedules contain information to help the reader assess the government's most significant local revenue source, the property tax.

### Debt Capacity

These schedules present information to help the reader assess the affordability of the government's current levels of outstanding debt and the government's ability to issue additional debt in the future.

### Demographic and Economic Information

These schedules offer demographic and economic indicators to help the reader understand the environment within which the government's financial activities take place.

### Operating Information

These schedules contain service and infrastructure data to help the reader understand how the information in the government's financial report relates to the services the government provides and the activities it performs.

CITY OF NORTHFIELD, MINNESOTA  
NET POSITION BY COMPONENT  
2007 -2016  
(accrual basis of accounting)

|                                             | Fiscal Year   |               |               |               |               |  |
|---------------------------------------------|---------------|---------------|---------------|---------------|---------------|--|
|                                             | 2016          | 2015          | 2014          | 2013          | 2012          |  |
| Governmental activities                     |               |               |               |               |               |  |
| Net investment in capital assets            | \$ 35,941,654 | \$ 31,622,817 | \$ 28,034,313 | \$ 28,503,588 | \$ 27,190,260 |  |
| Restricted                                  | 4,603,145     | 5,167,449     | 9,688,690     | 8,043,606     | 6,364,734     |  |
| Unrestricted                                | 5,780,200     | 7,459,855     | 11,570,050    | 11,028,546    | 12,178,898    |  |
| Total governmental activities net position  | 46,324,999    | 44,230,121    | 49,293,053    | 47,575,740    | 45,733,892    |  |
| Business-type activities                    |               |               |               |               |               |  |
| Net investment in capital assets            | 23,301,761    | 21,436,632    | 20,687,495    | 20,110,058    | 17,944,934    |  |
| Unrestricted                                | 11,431,459    | 10,789,829    | 10,006,206    | 8,758,812     | 9,314,970     |  |
| Total business-type activities net position | 34,733,220    | 32,226,461    | 30,693,701    | 28,868,870    | 27,259,904    |  |
| Primary government                          |               |               |               |               |               |  |
| Net investment in capital assets            | 59,243,415    | 53,059,449    | 48,721,808    | 48,613,646    | 45,135,194    |  |
| Restricted                                  | 4,603,145     | 5,167,449     | 9,688,690     | 8,043,606     | 6,364,734     |  |
| Unrestricted                                | 17,211,659    | 18,229,684    | 21,576,256    | 19,787,358    | 21,493,868    |  |
| Total primary government net position       | \$ 81,058,219 | \$ 76,456,582 | \$ 79,986,754 | \$ 76,444,610 | \$ 72,993,796 |  |

Table 1

|  | Fiscal Year   |               |               |               |               |  |
|--|---------------|---------------|---------------|---------------|---------------|--|
|  | 2011          | 2010          | 2009          | 2008          | 2007          |  |
|  |               |               |               |               |               |  |
|  | \$ 24,594,993 | \$ 22,438,059 | \$ 22,389,016 | \$ 27,423,379 | \$ 23,421,940 |  |
|  | 6,458,248     | 3,796,597     | 5,740,046     | 4,812,824     | 6,031,721     |  |
|  | 10,056,506    | 12,201,182    | 11,137,609    | 10,017,819    | 12,135,697    |  |
|  | 41,109,747    | 38,435,838    | 39,266,671    | 42,254,022    | 41,589,358    |  |
|  |               |               |               |               |               |  |
|  | 18,222,783    | 16,917,076    | 16,098,718    | 13,823,838    | 11,533,680    |  |
|  | 6,954,395     | 7,179,036     | 7,422,614     | 7,717,321     | 9,130,216     |  |
|  | 25,177,178    | 24,096,112    | 23,521,332    | 21,541,159    | 20,663,896    |  |
|  |               |               |               |               |               |  |
|  | 42,817,776    | 39,355,135    | 38,487,734    | 41,247,217    | 34,955,620    |  |
|  | 6,458,248     | 3,796,597     | 5,740,046     | 4,812,824     | 6,031,721     |  |
|  | 17,010,901    | 19,380,218    | 18,560,223    | 17,735,140    | 21,265,913    |  |
|  | \$ 66,286,925 | \$ 62,531,950 | \$ 62,788,003 | \$ 63,795,181 | \$ 62,253,254 |  |

CITY OF NORTHFIELD, MINNESOTA  
CHANGES IN NET POSITION - CONTINUED ON THE FOLLOWING PAGES  
2007 - 2016  
(accrual basis of accounting)

Table 2

|                                                 | Fiscal Year   |               |               |               |               |
|-------------------------------------------------|---------------|---------------|---------------|---------------|---------------|
|                                                 | 2016          | 2015          | 2014          | 2013          | 2012          |
| <b>EXPENSES</b>                                 |               |               |               |               |               |
| Governmental activities                         |               |               |               |               |               |
| General government                              | \$ 2,542,003  | \$ 2,452,348  | \$ 2,329,667  | \$ 2,471,488  | \$ 2,532,007  |
| Public safety                                   | 519,075       | 4,064,654     | 3,700,747     | 3,373,344     | 2,940,591     |
| Public works/streets                            | 4,642,307     | 4,488,113     | 4,482,892     | 4,376,670     | 3,909,751     |
| Culture and recreation                          | 2,934,423     | 2,842,316     | 3,179,054     | 2,795,216     | 2,898,557     |
| Transit                                         | 53,658        | 25,938        | 123,541       | 48,029        | 333,134       |
| Housing and economic development                | 282,094       | 151,088       | 454,921       | 259,475       | 79,429        |
| Miscellaneous                                   | 112,509       | 150,623       | 221,322       | 119,087       | 121,764       |
| Interest on long-term debt                      | 582,762       | 709,534       | 770,748       | 668,675       | 694,881       |
| Total governmental activities expenses          | 16,344,831    | 14,884,932    | 15,262,892    | 14,111,984    | 13,500,114    |
| Business-type activities                        |               |               |               |               |               |
| Water                                           | 1,544,092     | 1,457,422     | 1,400,876     | 1,224,605     | 1,185,334     |
| Wastewater                                      | 3,120,760     | 3,091,885     | 3,203,623     | 3,355,031     | 3,069,492     |
| Garbage                                         | 715,898       | 692,840       | 672,644       | 668,627       | 828,181       |
| Storm water drainage                            | 404,546       | 442,311       | 689,699       | 444,145       | 429,193       |
| Liquor store                                    | 2,935,516     | 2,944,079     | 2,973,798     | 2,860,049     | 2,694,832     |
| Total business-type activities expenses         | 8,720,812     | 8,628,537     | 8,940,040     | 8,452,457     | 8,207,032     |
| Total primary government activities expenses    | \$ 25,065,643 | \$ 23,513,469 | \$ 24,202,932 | \$ 22,564,441 | \$ 21,707,146 |
| <b>PROGRAM REVENUES</b>                         |               |               |               |               |               |
| Governmental activities                         |               |               |               |               |               |
| Charges for services                            | \$ 679,474    | \$ 428,765    | \$ 396,898    | \$ 464,599    | \$ 420,768    |
| Licenses and permits                            | 199,106       | 338,914       | 299,695       | 263,374       | 292,863       |
| Other public works                              | 466,522       | 555,673       | 543,223       | 782,784       | 823,926       |
| Parks and recreation                            | 990,659       | 1,033,774     | 1,050,865     | 1,030,637     | 1,049,087     |
| Other activities                                | 1,085,300     | 908,187       | 825,775       | 815,995       | 690,287       |
| Operating grants and contributions              | 2,790,632     | 1,854,869     | 1,743,405     | 1,081,129     | 2,331,344     |
| Capital grants and contributions                |               |               |               |               |               |
| Total governmental activities program revenues  | 6,211,693     | 5,120,182     | 4,859,891     | 4,438,518     | 5,608,275     |
| Business-type activities                        |               |               |               |               |               |
| Charges for services                            |               |               |               |               |               |
| Water                                           | 2,069,419     | 2,109,788     | 2,174,773     | 2,254,872     | 2,244,788     |
| Wastewater                                      | 4,276,262     | 4,260,147     | 3,840,957     | 3,781,043     | 3,602,649     |
| Liquor store                                    | 3,148,215     | 3,076,452     | 3,160,387     | 3,080,768     | 2,918,912     |
| Other activities                                | 1,747,036     | 1,673,271     | 1,602,410     | 1,565,371     | 1,436,992     |
| Capital grants and contributions                | 527,156       | -             | -             | -             | 79,561        |
| Operating grants and contributions              | 7,500         | 16,011        | 6,839         | 8,805         | -             |
| Total business-type activities program revenues | 11,775,588    | 11,135,669    | 10,785,566    | 10,690,859    | 10,282,902    |
| Total primary government program revenues       | \$ 17,987,281 | \$ 16,255,851 | \$ 15,645,457 | \$ 15,129,377 | \$ 15,891,177 |

|               | Fiscal Year   |               |               |               |      |
|---------------|---------------|---------------|---------------|---------------|------|
|               | 2011          | 2010          | 2009          | 2008          | 2007 |
| \$ 2,654,908  | \$ 2,588,720  | \$ 2,380,301  | \$ 3,072,077  | \$ 2,862,032  |      |
| 3,650,668     | 3,672,421     | 3,796,557     | 3,751,857     | 3,929,169     |      |
| 3,721,097     | 3,668,669     | 6,262,791     | 4,277,593     | 2,513,940     |      |
| 2,651,180     | 2,736,334     | 3,142,420     | 2,369,056     | 2,767,583     |      |
| 439,607       | 392,843       | 351,763       | 379,959       | 350,400       |      |
| 95,154        | 389,584       | 275,022       | 766,993       | 333,017       |      |
| 181,674       | 164,856       | 357,443       | 388,410       | -             |      |
| 605,540       | 665,911       | 1,112,174     | 880,279       | 960,668       |      |
| 13,979,838    | 14,279,338    | 17,678,471    | 15,886,224    | 13,716,809    |      |
| 1,458,694     | 1,775,806     | 1,408,659     | 1,411,186     | 1,335,869     |      |
| 3,200,268     | 3,192,739     | 3,123,978     | 3,377,011     | 3,063,287     |      |
| 829,103       | 767,273       | 767,648       | 733,098       | 693,248       |      |
| 393,413       | 506,573       | 400,623       | 295,084       | 371,702       |      |
| 2,650,392     | 2,656,796     | 2,634,984     | 2,519,314     | 2,440,643     |      |
| 8,531,870     | 8,899,487     | 8,335,892     | 8,335,693     | 7,904,749     |      |
| \$ 22,511,698 | \$ 23,178,825 | \$ 26,014,363 | \$ 24,221,917 | \$ 21,621,558 |      |
| \$ 340,454    | \$ 613,423    | \$ 326,449    | \$ 521,006    | \$ 767,520    |      |
| 302,442       | 302,584       | 257,467       | 443,574       | 714,973       |      |
| 739,915       | 737,501       | 649,448       | 314,230       | 149,508       |      |
| 1,095,697     | 1,009,453     | 985,121       | 1,301,796     | 633,305       |      |
| 986,487       | 984,475       | 872,820       | 344,748       | 1,339,191     |      |
| 1,111,799     | 1,451,645     | 3,907,877     | 936,400       | 1,204,647     |      |
| 4,576,794     | 5,099,081     | 6,999,182     | 3,861,754     | 4,809,144     |      |
| 2,141,679     | 1,926,224     | 1,886,692     | 2,040,646     | 2,003,128     |      |
| 3,471,535     | 3,254,851     | 3,011,113     | 3,212,024     | 2,949,489     |      |
| 2,853,534     | 2,856,599     | 2,793,405     | 2,635,677     | 2,624,640     |      |
| 1,320,196     | 1,350,240     | 1,257,395     | 1,068,294     | 1,004,375     |      |
| 53,361        | 138,150       | 6,294         | 130,619       | 396,506       |      |
| -             | -             | -             | -             | -             |      |
| 9,792,280     | 9,506,424     | 8,954,899     | 9,107,260     | 8,978,138     |      |
| \$ 14,369,074 | \$ 14,605,505 | \$ 15,954,081 | \$ 12,969,014 | \$ 13,787,282 |      |

(accrual basis of accounting)

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CITY OF NORTHFIELD, MINNESOTA  
GOVERNMENTAL ACTIVITIES TAX REVENUES BY SOURCE  
2007 - 2016  
(accrual basis of accounting)

Table 3

| Fiscal Year | General Property Taxes |            | Tax Increment Taxes |            | Hotel-Motel Tax |  | Franchise Tax |  | Total        |
|-------------|------------------------|------------|---------------------|------------|-----------------|--|---------------|--|--------------|
|             |                        |            |                     |            |                 |  |               |  |              |
| 2016        | \$ 7,758,176           | \$ 322,589 | \$ 116,895          | \$ 206,945 |                 |  |               |  | \$ 8,404,605 |
| 2015        | 7,488,485              | 259,763    | 95,264              | 194,015    |                 |  |               |  | 8,037,527    |
| 2014        | 7,619,913              | 276,852    | 92,993              | 195,174    |                 |  |               |  | 8,184,932    |
| 2013        | 7,668,451              | 829,220    | 82,123              | 187,314    |                 |  |               |  | 8,767,108    |
| 2012        | 6,797,332              | 870,578    | 89,505              | 174,403    |                 |  |               |  | 7,931,818    |
| 2011        | 6,178,349              | 838,778    | 99,466              | 169,174    |                 |  |               |  | 7,285,767    |
| 2010        | 6,162,878              | 840,672    | 82,014              | 166,668    |                 |  |               |  | 7,252,232    |
| 2009        | 6,033,061              | 965,344    | 73,846              | 161,350    |                 |  |               |  | 7,233,601    |
| 2008        | 5,586,520              | 1,003,611  | 82,822              | 150,878    |                 |  |               |  | 6,823,831    |
| 2007        | 5,078,459              | 714,868    | 98,861              | 198,371    |                 |  |               |  | 6,090,559    |

CITY OF NORTHFIELD, MINNESOTA  
FUND BALANCES OF GOVERNMENTAL FUNDS  
LAST TEN FISCAL YEARS  
(modified accrual basis of accounting)

|                                    | Fiscal Year  |               |               |               |               |
|------------------------------------|--------------|---------------|---------------|---------------|---------------|
|                                    | 2016         | 2015          | 2014          | 2013          | 2012          |
| General fund                       |              |               |               |               |               |
| Reserved                           | \$ -         | \$ -          | \$ -          | \$ -          | \$ -          |
| Unreserved                         | 115,936      | 99,115        | 93,337        | 98,503        | 77,534        |
| Nonspendable                       | 6,491        | 6,491         | 6,604         | 5,054         | 4,651         |
| Restricted                         | 71,742       | -             | -             | -             | -             |
| Committed                          | -            | -             | -             | -             | -             |
| Assigned                           | -            | -             | -             | -             | 252,397       |
| Unassigned                         | 7,121,262    | 6,790,550     | 6,790,550     | 6,936,896     | 6,368,330     |
| Total General fund                 | \$ 7,315,431 | \$ 6,896,156  | \$ 6,890,491  | \$ 7,040,453  | \$ 6,702,912  |
| All other governmental funds       |              |               |               |               |               |
| Reserved                           | \$ -         | \$ -          | \$ -          | \$ -          | \$ -          |
| Unreserved, reported in:           |              |               |               |               |               |
| Special revenue funds              | -            | -             | -             | -             | -             |
| Capital projects funds             | -            | -             | -             | -             | -             |
| Nonspendable                       | 2,881        | 2,731         | 3,005         | 3,194         | 678           |
| Restricted                         | 6,266,885    | 6,803,989     | 10,844,573    | 11,747,582    | 14,797,894    |
| Committed                          | 888,424      | 46,056        | 89,816        | 89,816        | 87,023        |
| Assigned                           | 1,745,125    | 4,533,124     | 4,231,212     | 3,707,962     | 4,343,051     |
| Unassigned                         | (228,172)    | (314,233)     | (64,163)      | (188,835)     | (713,593)     |
| Total all other governmental funds | \$ 8,675,143 | \$ 11,071,667 | \$ 15,104,443 | \$ 15,359,719 | \$ 18,515,053 |

Note: The City implemented GASB 54 in fiscal year 2011, resulting in significant reclassification of the components of fund balance. Years prior to 2011 have not been restated.

Table 4

|    | Fiscal Year   |               |               |               |
|----|---------------|---------------|---------------|---------------|
|    | 2011          | 2010          | 2009          | 2007          |
| \$ | \$ 6,211,039  | \$ 5,666,059  | \$ 5,117,464  | \$ 5,290,366  |
| \$ | -             | \$ 4,072,829  | \$ 6,426,347  | \$ 6,504,762  |
| \$ | -             | \$ 3,794,157  | \$ 3,481,490  | \$ 3,423,870  |
| \$ | -             | \$ 2,607,173  | \$ 2,489,621  | \$ 2,494,825  |
| \$ | -             | -             | -             | -             |
| \$ | 6,678,023     | -             | -             | -             |
| \$ | 87,023        | -             | -             | -             |
| \$ | 4,095,069     | -             | -             | -             |
| \$ | (747,617)     | -             | -             | -             |
| \$ | \$ 10,112,498 | \$ 10,474,159 | \$ 12,397,458 | \$ 12,423,457 |
| \$ | \$ 10,112,498 | \$ 10,474,159 | \$ 12,397,458 | \$ 14,828,153 |

CITY OF NORTFIELD, MINNESOTA  
CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS  
LAST TEN FISCAL YEARS  
(modified accrual basis of accounting)

|                                                         | Fiscal Year           |                       |                     |                       |
|---------------------------------------------------------|-----------------------|-----------------------|---------------------|-----------------------|
|                                                         | 2016                  | 2015                  | 2014                | 2013                  |
| <b>REVENUES</b>                                         |                       |                       |                     |                       |
| Taxes                                                   | \$ 8,405,183          | \$ 7,978,678          | \$ 8,164,634        | \$ 8,727,871          |
| Licenses, fees and permits                              | 679,474               | 428,765               | 396,898             | 464,599               |
| Fines and forfeits                                      | 82,032                | 113,521               | 114,273             | 117,177               |
| Charges for services                                    | 1,561,121             | 1,767,392             | 1,701,689           | 1,695,092             |
| Special assessments                                     | 668,700               | 725,693               | 777,420             | 601,262               |
| Intergovernmental                                       | 6,458,670             | 3,733,577             | 4,309,972           | 3,638,115             |
| Investment earnings                                     | 100,699               | 87,347                | 381,593             | 227,060               |
| Miscellaneous                                           | 549,765               | 1,254,913             | 628,366             | 659,955               |
| <b>TOTAL REVENUES</b>                                   | <b>18,505,644</b>     | <b>16,089,886</b>     | <b>16,474,845</b>   | <b>15,645,673</b>     |
| <b>EXPENDITURES</b>                                     |                       |                       |                     |                       |
| <b>CURRENT:</b>                                         |                       |                       |                     |                       |
| General government                                      | 2,408,862             | 2,341,517             | 2,138,242           | 2,440,340             |
| Public safety                                           | 4,070,750             | 4,017,614             | 3,459,404           | 3,335,072             |
| Public works                                            | 4,986,442             | 2,231,624             | 2,338,145           | 2,329,237             |
| Culture and recreation                                  | 2,281,839             | 2,238,545             | 2,216,064           | 2,244,441             |
| Transit                                                 | -                     | -                     | 91,916              | 55,832                |
| Housing and economic development                        | 282,094               | 125,427               | 447,826             | 259,733               |
| Nondepartmental                                         | 112,509               | 150,623               | 221,322             | 119,087               |
| <b>CAPITAL OUTLAY:</b>                                  |                       |                       |                     |                       |
| General government                                      | 22,006                | 32,139                | 109,919             | 842,984               |
| Public safety                                           | 765,063               | 107,144               | 2,758,586           | 3,420,227             |
| Public works                                            | 1,652,515             | 2,182,288             | 3,363,651           | 1,630,427             |
| Culture and recreation                                  | 2,853,881             | 1,347,464             | 416,770             | 105,920               |
| Transit                                                 | 27,720                | -                     | 5,687               | 1,508                 |
| Housing and economic development                        | -                     | 79,010                | 172,139             | 55,365                |
| <b>DEBT SERVICE:</b>                                    |                       |                       |                     |                       |
| Principal                                               | 2,043,881             | 2,285,015             | 2,138,563           | 2,089,482             |
| Interest and other                                      | 572,068               | 749,072               | 738,364             | 719,926               |
| Insurance fees                                          | 28,594                | 33,736                | 28,815              | 31,149                |
| <b>TOTAL EXPENDITURES</b>                               | <b>22,108,224</b>     | <b>17,921,218</b>     | <b>20,645,413</b>   | <b>19,680,730</b>     |
| <b>Revenues over (under) expenditures</b>               | <b>(3,602,580)</b>    | <b>(1,831,332)</b>    | <b>(4,170,568)</b>  | <b>(4,035,057)</b>    |
| <b>OTHER FINANCING SOURCES (USES):</b>                  |                       |                       |                     |                       |
| Bonds issued                                            | 1,425,000             | 1,925,000             | 3,210,000           | 830,000               |
| Bond premium/(discount)                                 | 45,554                | 35,574                | -                   | -                     |
| Transfers in                                            | 1,499,964             | 1,422,634             | 3,550,128           | 2,032,902             |
| Transfers out                                           | (1,374,964)           | (1,297,634)           | (3,730,110)         | (1,689,063)           |
| Payment to refunded bond escrow agent                   | -                     | (2,560,000)           | 108,626             | 27,116                |
| Sale of capital assets                                  | 25,337                | -                     | 57,747              | 16,309                |
| Discontinuance of services                              | -                     | -                     | -                   | -                     |
| <b>TOTAL OTHER FINANCING SOURCES (USES)</b>             | <b>1,620,891</b>      | <b>(474,426)</b>      | <b>3,196,391</b>    | <b>1,217,264</b>      |
| <b>NET CHANGE IN FUND BALANCES</b>                      | <b>\$ (1,981,689)</b> | <b>\$ (2,305,758)</b> | <b>\$ (974,177)</b> | <b>\$ (2,817,793)</b> |
| Debt service as a percentage of noncapital expenditures | 17.6%                 | 21.3%                 | 20.7%               | 20.2%                 |
|                                                         |                       |                       |                     | 19.7%                 |

Table 5

|              | Fiscal Year    |              |                |              |
|--------------|----------------|--------------|----------------|--------------|
|              | 2011           | 2010         | 2009           | 2008         |
| \$ 7,190,519 | \$ 7,102,351   | \$ 7,021,332 | \$ 6,726,779   | \$ 6,015,063 |
| 340,454      | 613,423        | 326,449      | 510,506        | 767,520      |
| 175,450      | 139,091        | 116,937      | 118,814        | 108,508      |
| 1,695,131    | 1,589,147      | 1,532,846    | 1,870,502      | 1,340,429    |
| 1,055,710    | 870,870        | 1,014,688    | 832,639        | 977,880      |
| 3,594,665    | 3,978,493      | 6,396,026    | 5,328,406      | 4,811,854    |
| 526,787      | 351,807        | 204,891      | 639,736        | 867,031      |
| 690,599      | 818,783        | 1,320,727    | 683,315        | 1,001,750    |
| 15,269,315   | 15,463,965     | 17,933,896   | 16,710,697     | 15,890,035   |
| 2,320,974    | 2,433,016      | 2,445,232    | 2,711,539      | 2,463,827    |
| 3,532,039    | 3,459,798      | 3,617,033    | 3,471,145      | 3,833,814    |
| 2,013,997    | 1,941,362      | 1,847,685    | 1,731,366      | 1,731,366    |
| 2,092,893    | 2,149,931      | 2,130,925    | 2,734,626      | 2,533,441    |
| 359,227      | 346,134        | 310,134      | 353,825        | 324,509      |
| 176,089      | 48,053         | 331,943      | 724,551        | 46,041       |
| 181,674      | 171,400        | 193,198      | 400,038        | 248,781      |
| 632,115      | 85,427         | 5,477        | 371,063        | 5,158        |
| -            | 12,040         | 13,547       | 77,409         | 28,838       |
| 2,242,869    | 2,071,359      | 4,676,691    | 3,843,405      | 3,142,036    |
| 206,555      | 129,888        | 116,579      | 2,075,374      | 561,106      |
| 71,050       | -              | 31,061       | 61,979         | -            |
| 8,345        | 368,284        | 137,587      | 288,093        | -            |
| 2,079,899    | 2,242,739      | 2,974,646    | 1,835,995      | 2,193,913    |
| 672,349      | 732,019        | 1,105,455    | 952,084        | 1,006,793    |
| -            | -              | -            | -              | -            |
| 16,610,075   | 16,191,050     | 20,194,969   | 21,750,811     | 18,118,623   |
| (1,340,760)  | (727,085)      | (2,261,073)  | (5,040,114)    | (2,228,588)  |
| 1,555,810    | 1,466,400      | 2,938,580    | 3,878,275      | 4,814,463    |
| -            | -              | 67,976       | -              | 46,125       |
| 1,882,014    | 1,710,382      | 714,882      | 1,286,980      | -            |
| (1,940,955)  | (1,812,518)    | (1,281,961)  | (1,122,580)    | (555,937)    |
| -            | (1,885,000)    | -            | (1,815,000)    | -            |
| 27,210       | 4,163          | 26,435       | 4,003          | 173,186      |
| -            | -              | -            | -              | -            |
| 1,524,079    | (\$16,573)     | 2,465,912    | 2,231,678      | 4,477,837    |
| \$ 183,319   | \$ (1,243,658) | \$ 204,839   | \$ (2,808,456) | \$ 2,249,249 |
| 20.0%        | 21.4%          | 23.5%        | 18.0%          | 18.9%        |

CITY OF NORTFIELD, MINNESOTA  
TAX CAPACITY AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY  
LAST TEN FISCAL YEARS

Table 6

| Fiscal Year<br>Ended<br>December 31, | Residential<br>Property |  | Commercial<br>Property |  | Other   |  | Total<br>Tax<br>Capacity |  | Total<br>Direct<br>Tax<br>Rate |  | Taxable<br>Market<br>Value |  | Tax Capacity<br>Value as a<br>Percentage of<br>TMV |  |
|--------------------------------------|-------------------------|--|------------------------|--|---------|--|--------------------------|--|--------------------------------|--|----------------------------|--|----------------------------------------------------|--|
|                                      | \$                      |  | \$                     |  | \$      |  | \$                       |  | \$                             |  | \$                         |  |                                                    |  |
| 2016                                 | 9,673,963               |  | 3,485,445              |  | 200,569 |  | 13,359,977               |  | 58                             |  | 1,230,567,100              |  | 1.09%                                              |  |
| 2015                                 | 9,364,921               |  | 3,461,187              |  | 192,895 |  | 13,019,003               |  | 56,750                         |  | 1,202,202,700              |  | 1.08%                                              |  |
| 2014                                 | 8,648,275               |  | 3,294,362              |  | 186,430 |  | 12,129,067               |  | 59,785                         |  | 1,134,820,400              |  | 1.07%                                              |  |
| 2013                                 | 9,705,601               |  | 4,919,269              |  | 287,213 |  | 14,912,083               |  | 61,901                         |  | 1,393,512,713              |  | 1.07%                                              |  |
| 2012                                 | 9,227,358               |  | 4,127,738              |  | 214,631 |  | 13,569,727               |  | 50,947                         |  | 1,139,637,251              |  | 1.19%                                              |  |
| 2011                                 | 10,436,580              |  | 3,698,901              |  | 210,615 |  | 14,346,096               |  | 43,890                         |  | 1,157,743,200              |  | 1.24%                                              |  |
| 2010                                 | 12,182,880              |  | 4,512,181              |  | 225,544 |  | 16,920,605               |  | 40,369                         |  | 1,373,149,700              |  | 1.23%                                              |  |
| 2009                                 | 12,113,353              |  | 4,387,040              |  | 193,079 |  | 16,693,472               |  | 38,405                         |  | 1,437,011,100              |  | 1.16%                                              |  |
| 2008                                 | 11,899,873              |  | 4,266,574              |  | 190,680 |  | 16,357,127               |  | 36,648                         |  | 1,409,744,400              |  | 1.16%                                              |  |
| 2007                                 | 11,135,711              |  | 2,822,579              |  | 274,007 |  | 14,232,297               |  | 35,691                         |  | 1,334,826,400              |  | 1.07%                                              |  |

Source: Rice and Dakota County Auditor/Treasurer's Offices.

CITY OF NORTHFIELD, MINNESOTA  
PROPERTY TAX RATES  
DIRECT AND OVERLAPPING GOVERNMENTS  
LAST TEN FISCAL YEARS

| Fiscal<br>Year | City of Northfield |                 |       |           |                 |       | Overlapping Rates |  |  |
|----------------|--------------------|-----------------|-------|-----------|-----------------|-------|-------------------|--|--|
|                | City               |                 |       | County    |                 |       |                   |  |  |
|                | Operating          | Debt<br>Service | Total | Operating | Debt<br>Service | Total |                   |  |  |
| 2016           | 45.97              | 11.67           | 57.64 | 35.80     | 5.08            | 40.88 |                   |  |  |
| 2015           | 45.37              | 11.38           | 56.75 | 33.27     | 5.59            | 38.86 |                   |  |  |
| 2014           | 47.80              | 11.99           | 59.79 | 32.78     | 5.62            | 38.40 |                   |  |  |
| 2013           | 54.28              | 7.62            | 61.90 | 32.95     | 5.31            | 38.26 |                   |  |  |
| 2012           | 45.18              | 6.07            | 51.25 | 29.44     | 4.93            | 34.37 |                   |  |  |
| 2011           | 37.82              | 6.07            | 43.89 | 27.16     | 3.26            | 30.42 |                   |  |  |
| 2010           | 34.96              | 5.41            | 40.37 | 24.91     | 3.52            | 28.43 |                   |  |  |
| 2009           | 33.96              | 4.45            | 38.41 | 24.73     | 2.40            | 27.13 |                   |  |  |
| 2008           | 32.64              | 4.01            | 36.65 | 24.26     | 2.17            | 26.43 |                   |  |  |
| 2007           | 32.86              | 2.83            | 35.69 | 25.31     | 2.16            | 27.47 |                   |  |  |

Source: Rice County Auditor/Treasurer

\*Overlapping rates are those of local and county governments that apply to property owners within the City. While a small portion of the City lies within Dakota County, only the Rice County tax rate is shown in this table as it is the predominant county.

Table 7

| Overlapping Rates |                 | Other Districts      |                          |                               | Total<br>Direct and<br>Overlapping<br>Rates |
|-------------------|-----------------|----------------------|--------------------------|-------------------------------|---------------------------------------------|
| School Districts  | Total<br>School | Special<br>Districts | Total<br>Direct<br>Rates | Total<br>Overlapping<br>Rates |                                             |
|                   | 32.90           | 3.66                 | 57.64                    | 77.44                         | 135.08                                      |
|                   | 34.06           | 3.65                 | 56.75                    | 76.57                         | 133.32                                      |
|                   | 36.41           | 4.07                 | 59.79                    | 78.88                         | 138.67                                      |
|                   | 38.44           | 4.21                 | 61.90                    | 80.91                         | 142.81                                      |
|                   | 33.58           | 4.10                 | 51.25                    | 72.05                         | 123.31                                      |
|                   | 31.03           | 3.67                 | 43.89                    | 65.12                         | 109.01                                      |
|                   | 28.38           | 3.57                 | 40.37                    | 60.37                         | 100.74                                      |
|                   | 29.58           | 2.78                 | 38.41                    | 59.49                         | 97.90                                       |
|                   | 31.33           | 2.83                 | 36.65                    | 60.59                         | 97.24                                       |
|                   | 32.16           | 1.31                 | 35.69                    | 60.95                         | 96.64                                       |

CITY OF NORTHFIELD, MINNESOTA  
PRINCIPAL PROPERTY TAXPAYERS  
DECEMBER 31, 2016

Table 8

| Taxpayer                      | 2016                 |      |                                         | 2007                   |      |                                         |
|-------------------------------|----------------------|------|-----------------------------------------|------------------------|------|-----------------------------------------|
|                               | Taxable Tax Capacity | Rank | Percentage of Total City Capacity Value | Taxable Capacity Value | Rank | Percentage of Total City Capacity Value |
| Malt-O-Meal                   | \$ 746,476           | 1    | 5.59 %                                  | \$ 488,204             | 1    | 3.43 %                                  |
| Xcel Energy                   | 539,416              | 2    | 4.04                                    | 181,266                | 3    | 1.27                                    |
| McLane Minnesota, Inc.        | 373,336              | 3    | 2.79                                    | 210,358                | 2    | 1.48                                    |
| Dayton Hudson Corp            | 228,682              | 4    | 1.71                                    | 141,484                | 4    | 0.99                                    |
| Community Resource Bank       | 203,946              | 5    | 1.53                                    | 111,134                | 5    | 0.78                                    |
| Hayzin LLC                    | 201,390              | 6    | 1.51                                    | 106,268                | 6    | 0.75                                    |
| Cardinal CG Company           | 182,616              | 7    | 1.37                                    | 82,963                 | 8    | 0.58                                    |
| Allina Health Systems         | 177,384              | 8    | 1.33                                    |                        |      |                                         |
| Carleton College              | 155,876              | 9    | 1.17                                    | 67,970                 | 10   | 0.48                                    |
| Hidden Valley Apartments Ltd. | 154,626              | 10   | 1.16                                    | 105,088                | 7    | 0.74                                    |
| Heritage Square LLC           |                      |      |                                         | 73,736                 | 9    | 0.52                                    |
| Total                         | \$ 2,963,748         |      | 22.18 %                                 | \$ 1,568,471           |      | 11.02 %                                 |

Source: City of Northfield Financial Records

CITY OF NORTHFIELD, MINNESOTA  
PROPERTY TAX LEVIES AND COLLECTIONS  
LAST TEN FISCAL YEARS

Table 9

| Fiscal Year Ended December 31, | Taxes Levied For The Fiscal Year | Collected within the Fiscal Year of the Levy |                    | Collections in Subsequent Years |                    | Total Collections to Date |                    |
|--------------------------------|----------------------------------|----------------------------------------------|--------------------|---------------------------------|--------------------|---------------------------|--------------------|
|                                |                                  | Amount                                       | Percentage of Levy | Amount                          | Percentage of Levy | Amount                    | Percentage of Levy |
| 2016                           | \$ 7,655,738                     | \$ 7,608,047                                 | 99.40              | \$ 67,144                       |                    | \$ 7,675,191              | 100.30             |
| 2015                           | 7,411,661                        | 7,356,097                                    | 99.30              | 50,949                          |                    | 7,407,046                 | 99.90              |
| 2014                           | 7,345,288                        | 7,293,692                                    | 99.30              | 25,975                          |                    | 7,319,667                 | 99.70              |
| 2013                           | 7,345,288                        | 7,263,683                                    | 98.90              | 64,201                          |                    | 7,327,884                 | 99.80              |
| 2012                           | 6,770,991                        | 6,617,593                                    | 97.70              | 138,780                         |                    | 6,756,373                 | 99.80              |
| 2011                           | 6,099,661 a                      | 5,951,540                                    | 97.60              | 140,220                         |                    | 6,091,760                 | 99.90              |
| 2010                           | 6,022,007 a                      | 5,866,663                                    | 97.40              | 147,426                         |                    | 6,014,089                 | 99.90              |
| 2009                           | 6,179,781                        | 6,051,405                                    | 97.90              | 124,302                         |                    | 6,175,707                 | 99.90              |
| 2008                           | 5,816,276                        | 5,709,529                                    | 98.20              | 104,272                         |                    | 5,813,801                 | 100.00             |
| 2007                           | 5,033,926                        | 4,944,441                                    | 98.20              | 87,314                          |                    | \$ 5,031,755              | 100.00             |

Sources: Rice County, Minnesota Auditor-Treasurer's Office and Dakota County, Minnesota Auditor-Treasurer's Office.  
a - Levy amount shown is net of Market Value Credit Aid.

CITY OF NORTHFIELD, MINNESOTA  
RATIOS OF OUTSTANDING DEBT BY TYPE  
LAST TEN FISCAL YEARS

| Fiscal Year | Governmental Activities  |              |                       |              |                                  |              |                               |              |                       |              |
|-------------|--------------------------|--------------|-----------------------|--------------|----------------------------------|--------------|-------------------------------|--------------|-----------------------|--------------|
|             | General Obligation Bonds |              | Tax Incremental Bonds |              | General Obligation Revenue Bonds |              | Certificates of Participation |              | Capital Lease Payable |              |
|             |                          |              |                       |              |                                  |              |                               |              |                       |              |
| 2016        | \$ 1,144,582             | \$ 7,714,476 | \$ 584,000            | \$ 1,720,402 | \$ 5,565,000                     | \$ 1,559,342 | \$ 1,380,677                  | \$ 1,380,677 | \$ 1,559,342          | \$ 1,380,677 |
| 2015        | 829,477                  | 7,782,377    | 665,000               | 1,921,113    | 5,835,000                        | 1,752,398    | 1,487,176                     | 1,487,176    | 1,752,398             | 1,487,176    |
| 2014        | 1,124,477                | 7,469,341    | 741,000               | 4,222,113    | 6,100,000                        | 1,939,668    | 1,587,157                     | 1,587,157    | 1,939,668             | 1,587,157    |
| 2013        | 1,319,477                | 7,344,192    | 957,000               | 2,295,000    | 6,280,000                        | 2,110,367    | 1,695,694                     | 1,695,694    | 2,110,367             | 1,695,694    |
| 2012        | 1,504,477                | 7,779,657    | 1,163,000             | -            | 6,280,000                        | 2,281,898    | 1,794,319                     | 1,794,319    | 2,281,898             | 1,794,319    |
| 2011        | 1,165,000                | 7,932,900    | 1,419,000             | -            | -                                | 5,058,215    | 1,907,203                     | 1,907,203    | 5,058,215             | 1,907,203    |
| 2010        | 1,340,000                | 8,017,900    | 1,670,000             | -            | -                                | 4,963,436    | 2,015,072                     | 2,015,072    | 4,963,436             | 2,015,072    |
| 2009        | 1,505,000                | 9,910,000    | 1,925,000             | -            | -                                | 5,252,834    | 2,076,860                     | 2,076,860    | 5,252,834             | 2,076,860    |
| 2008        | 1,650,000                | 8,605,000    | 5,086,860             | -            | -                                | 5,344,139    | 2,131,621                     | 2,131,621    | 5,344,139             | 2,131,621    |
| 2007        | 3,465,000                | 9,155,000    | 4,766,724             | -            | -                                | 3,040,000    | 2,089,480                     | 2,089,480    | 3,040,000             | 2,089,480    |

Note: Details regarding the City's outstanding debt can be found in the notes to the financial statements.

\* Information not available at the time of the audit

Table 10

| Fiscal Year | Business-Type Activities    |            |                       |              |                          |               |                          |               |                               |       |
|-------------|-----------------------------|------------|-----------------------|--------------|--------------------------|---------------|--------------------------|---------------|-------------------------------|-------|
|             | Sewer/Storm and Water Bonds |            | Capital Lease Payable |              | Business-Type Activities |               | Total Primary Government |               | Percentage of Personal Income |       |
|             |                             |            |                       |              |                          |               |                          |               |                               |       |
| 2016        | \$ 9,405,059                | \$ 176,922 | \$ 176,922            | \$ 9,581,981 | \$ 29,250,460            | \$ 29,250,460 | \$ 29,250,460            | \$ 29,250,460 | 8.32 %                        | 1,439 |
| 2015        | 10,619,687                  | 198,592    | 198,592               | 10,818,279   | 31,082,420               | 31,082,420    | 31,082,420               | 31,082,420    | 6.85                          | 1,531 |
| 2014        | 12,093,323                  | 219,444    | 219,444               | 12,312,767   | 35,496,523               | 35,496,523    | 35,496,523               | 35,496,523    | 6.18                          | 1,762 |
| 2013        | 14,083,250                  | 226,387    | 226,387               | 14,319,637   | 36,321,367               | 36,321,367    | 36,321,367               | 36,321,367    | 5.96                          | 1,783 |
| 2012        | 16,878,177                  | 255,697    | 255,697               | 17,133,874   | 37,937,225               | 37,937,225    | 37,937,225               | 37,937,225    | 5.47                          | 1,851 |
| 2011        | 17,315,100                  | 274,261    | 274,261               | 17,589,361   | 35,071,679               | 35,071,679    | 35,071,679               | 35,071,679    | 4.87                          | 1,715 |
| 2010        | 18,771,100                  | 249,653    | 249,653               | 19,020,753   | 37,027,161               | 37,027,161    | 37,027,161               | 37,027,161    | 4.59                          | 1,851 |
| 2009        | 20,178,000                  | 268,295    | 268,295               | 20,446,295   | 41,115,989               | 41,115,989    | 41,115,989               | 41,115,989    | 4.59                          | 2,078 |
| 2008        | 20,641,000                  | 204,173    | 204,173               | 20,845,173   | 43,662,793               | 43,662,793    | 43,662,793               | 43,662,793    | 4.18                          | 2,201 |
| 2007        | 23,194,000                  | -          | -                     | 23,194,000   | 45,710,204               | 45,710,204    | 45,710,204               | 45,710,204    | 4.18                          | 2,309 |

CITY OF NORTHFIELD, MINNESOTA  
RATIOS OF GENERAL BONDED DEBT OUTSTANDING  
LAST TEN FISCAL YEARS

Table 11

| Fiscal<br>Year | General<br>Obligation<br>Bonds | Less: Amounts<br>Available in<br>Debt Service<br>Fund | Percentage of<br>Estimated<br>Actual Taxable |          | Total      | Per<br>Capita |
|----------------|--------------------------------|-------------------------------------------------------|----------------------------------------------|----------|------------|---------------|
|                |                                |                                                       | Value of                                     | Property |            |               |
| 2016           | \$ 1,144,582                   | 454,243                                               | \$                                           | 0.06 %   | \$ 690,339 | 34            |
| 2015           | 829,477                        | 475,708                                               |                                              | 0.03     | 353,769    | 17            |
| 2014           | 1,124,477                      | 449,986                                               |                                              | 0.06     | 674,491    | 33            |
| 2013           | 1,319,477                      | 333,779                                               |                                              | 0.07     | 985,698    | 48            |
| 2012           | 1,504,477                      | 318,796                                               |                                              | 0.10     | 1,185,681  | 58            |
| 2011           | 1,165,000                      | 303,514                                               |                                              | 0.07     | 861,486    | 42            |
| 2010           | 1,340,000                      | 305,946                                               |                                              | 0.08     | 1,034,054  | 52            |
| 2009           | 1,505,000                      | 318,308                                               |                                              | 0.08     | 1,186,692  | 60            |
| 2008           | 1,650,000                      | 324,191                                               |                                              | 0.09     | 1,325,809  | 67            |
| 2007           | 3,465,000                      | 2,016,231                                             |                                              | 0.11     | 1,448,769  | 73            |

Note: Details regarding the City's outstanding debt can be found in the notes to the financial statements.

CITY OF NORTHFIELD, MINNESOTA  
COMPUTATION OF DIRECT AND OVERLAPPING DEBT  
DECEMBER 31, 2016

Table 12

| Governmental Unit<br>Debt repaid with property taxes | Debt<br>Outstanding | Estimated<br>Percentage<br>Applicable | Estimated<br>Share of<br>Overlapping<br>Debt |
|------------------------------------------------------|---------------------|---------------------------------------|----------------------------------------------|
|                                                      |                     |                                       |                                              |
| School District                                      |                     |                                       |                                              |
| ISD No. 659                                          | \$ 40,335,000       | 52.16 %                               | \$ 21,040,107                                |
| Rice County                                          | 23,490,000          | 21.45                                 | 5,038,488                                    |
| Dakota County                                        | 40,355,000          | 0.28                                  | 111,380                                      |
| Subtotal - overlapping debt                          |                     |                                       | \$ 26,189,975                                |
| City direct debt                                     |                     |                                       | 19,668,479                                   |
| Total direct and overlapping debt                    |                     |                                       | <u>\$ 45,858,454</u>                         |

Sources : Assessed value data used to estimate applicable percentages provided by the County Board of Equalization and Assessment. Debt outstanding data provided by the County.

Note: Overlapping governments are those that coincide, at least in part, with the geographic boundaries of the City. This schedule estimates the portion of the outstanding debt of those overlapping governments that is borne by the residents and businesses of Northfield. This process recognized that, when considering the government's ability to issue and repay long-term debt, the entire debt burden borne by the residents and businesses should be taken into account. However, this does not imply that every taxpayer is a resident, and therefore responsible for repaying the debt, of each overlapping government.

CITY OF NORTHFIELD, MINNESOTA  
LEGAL DEBT MARGIN INFORMATION  
LAST TEN FISCAL YEARS

|                                    | 2016          | 2015          | 2014          | 2013          | 2012          |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Debt limit                         | \$ 36,917,013 | \$ 36,066,081 | \$ 34,044,612 | \$ 41,805,381 | \$ 34,189,118 |
| Total net debt applicable to limit | 12,176,500    | 11,771,000    | 8,710,000     | 9,870,000     | 10,195,000    |
| Legal debt margin                  | \$ 24,740,513 | \$ 24,295,081 | \$ 25,334,612 | \$ 31,935,381 | \$ 23,994,118 |

Note: Minnesota Statute Section 475.53, subdivision 1 Limit on Net Debt except as otherwise provided in sections 475.51 to 475.74, no municipality except a school district or a city of the first class, shall incur or be subject to a net debt in excess of 3 percent of the market value of taxable property therein. The percentage of market value increased from 2 percent to 3 percent in 2008.

Table 13

|  | 2011          | 2010          | 2009          | 2008          | 2007          |
|--|---------------|---------------|---------------|---------------|---------------|
|  | \$ 36,534,430 | \$ 40,938,930 | \$ 41,985,952 | \$ 40,598,200 | \$ 25,890,048 |
|  | 1,165,000     | 1,340,000     | 1,505,000     | 1,650,000     | 1,109,422     |
|  | \$ 35,369,430 | \$ 39,598,930 | \$ 40,480,952 | \$ 38,948,200 | \$ 24,780,626 |

**Legal Debt Margin Calculation for Fiscal Year 2016**

|                                         |                  |
|-----------------------------------------|------------------|
| Total estimated market value            | \$ 1,230,567,100 |
| Debt limit (3% of total assessed value) | 36,917,013       |
| Debt applicable to limit:               |                  |
| General obligation bonds                | 12,176,500       |
| Legal debt margin                       | \$ 24,740,513    |

CITY OF NORTHFIELD, MINNESOTA  
PLEDGED-REVENUE COVERAGE  
LAST TEN FISCAL YEARS

| Year | Utility Revenue Bonds   |                         |                       |                        |                       | Coverage |
|------|-------------------------|-------------------------|-----------------------|------------------------|-----------------------|----------|
|      | Utility Service Charges | Less Operating Expenses | Net Available Revenue | Debt Service Principal | Debt Service Interest |          |
| 2016 | \$ 8,132,625            | \$ 3,787,027            | \$ 4,345,598          | \$ 2,408,636           | \$ 212,826            | 1.66     |
| 2015 | 7,958,662               | 3,665,992               | 4,292,670             | 2,018,636              | 258,250               | 1.89     |
| 2014 | 7,721,254               | 3,872,724               | 3,848,530             | 2,003,023              | 302,909               | 1.67     |
| 2013 | 7,518,539               | 3,379,949               | 4,138,590             | 1,923,636              | 592,809               | 1.64     |
| 2012 | 7,451,758               | 3,081,683               | 4,370,075             | 1,638,540              | 1,068,520             | 1.61     |
| 2011 | 6,884,517               | 5,292,202               | 1,592,315             | 1,501,000              | 599,761               | 0.76     |
| 2010 | 6,488,589               | 5,610,510               | 878,079               | 2,161,900              | 640,850               | 0.31     |
| 2009 | 6,136,955               | 5,492,426               | 644,529               | 2,013,000              | 653,771               | 0.24     |
| 2008 | 6,306,947               | 5,602,089               | 706,858               | 2,693,000              | 746,416               | 0.21     |
| 2007 | 5,883,461               | 4,779,170               | 1,104,291             | 1,105,000              | 697,739               | 0.61     |

Note: Details regarding the City's outstanding debt can be found in the notes to the financial statements. Operating expenses do not include interest, depreciation, or amortization expenses.

Table 14

|    | Improvement Bonds              |              |           |                       |          |              | Tax      |         | Coverage |           |         |         |      |
|----|--------------------------------|--------------|-----------|-----------------------|----------|--------------|----------|---------|----------|-----------|---------|---------|------|
|    | Special Assessment Collections | Debt Service |           | Increment Collections | Coverage | Debt Service |          |         |          |           |         |         |      |
|    |                                | Principal    | Interest  |                       |          | Principal    | Interest |         |          |           |         |         |      |
| \$ | 579,120                        | \$           | 896,364   | \$                    | 164,586  | \$           | 334,785  | \$      | 187,499  | \$        | 96,734  | 1.18    |      |
|    | 479,986                        |              | 1,201,364 |                       | 148,689  |              | 281,750  |         | 175,981  |           | 105,206 | 1.00    |      |
|    | 370,432                        |              | 1,266,364 |                       | 175,941  |              | 276,852  |         | 182,091  |           | 103,562 | 0.97    |      |
|    | 433,146                        |              | 1,286,364 |                       | 257,825  |              | 0.28     | 829,220 |          | 304,625   |         | 171,981 | 1.74 |
|    | 497,084                        |              | 1,124,460 |                       | 202,619  |              | 0.37     | 867,919 |          | 368,884   |         | 139,591 | 1.71 |
|    | 974,870                        |              | 1,875,000 |                       | 209,365  |              | 0.47     | 839,861 |          | 358,869   |         | 151,834 | 1.64 |
|    | 870,870                        |              | 3,310,000 |                       | 254,984  |              | 0.24     | 840,472 |          | 363,340   |         | 199,213 | 1.49 |
|    | 1,014,688                      |              | 1,445,000 |                       | 292,967  |              | 0.58     | 955,270 |          | 1,050,000 |         | 126,914 | 0.81 |
|    | 832,639                        |              | 1,320,000 |                       | 308,287  |              | 0.51     | 564,255 |          | 374,000   |         | 154,198 | 1.07 |
|    | 977,880                        |              | 1,395,000 |                       | 294,869  |              | 0.58     | 714,868 |          | 269,000   |         | 268,860 | 1.33 |

CITY OF NORTHFIELD, MINNESOTA  
DEMOGRAPHIC AND ECONOMIC STATISTICS  
LAST TEN FISCAL YEARS

Table 15

| Fiscal Year | Population | Households | Personal Income | Per Capita Personal Income | Unemployment Rate |
|-------------|------------|------------|-----------------|----------------------------|-------------------|
| 2016        | 20,320     | 3,428      | *               | *                          | 2.70 %            |
| 2015        | 20,303     | 6,414      | \$ 2,585,391    | \$ 39,532                  | 3.30              |
| 2014        | 20,146     | 6,341      | 2,431,411       | 37,320                     | 4.70              |
| 2013        | 20,373     | 6,308      | 2,245,742       | 34,524                     | 4.30              |
| 2012        | 20,501     | 6,298      | 2,261,892       | 34,877                     | 6.10              |
| 2011        | 20,454     | 6,283      | 2,101,746       | 32,631                     | 6.30              |
| 2010        | 20,007     | 5,858      | 2,024,596       | 31,509                     | 7.50              |
| 2009        | 19,786     | 6,105      | 2,003,226       | 31,938                     | 8.30              |
| 2008        | 19,839     | 6,073      | 2,003,736       | 32,017                     | 7.40              |
| 2007        | 19,799     | 6,011      | 1,910,673       | 30,825                     | 5.50              |

\*Information not available

Sources: Population and households from the Minnesota Demographer's Office; personal income and per capita income is for the Faribault-Northfield Metropolitan SA from the Bureau Economic Analysis. U.S. Department of Commerce; unemployment rate is from the Minnesota Department of Employment and Economic Development.

CITY OF NORTHFIELD, MINNESOTA  
PRINCIPAL EMPLOYERS  
CURRENT YEAR AND NINE YEARS AGO

Table 16

| Employer                 | 2016      |      |                | 2007      |      |            | Percentage of Total City Employment |
|--------------------------|-----------|------|----------------|-----------|------|------------|-------------------------------------|
|                          | Employees | Rank | Employment (a) | Employees | Rank | Employment |                                     |
| St Olaf College          | 860       | 1    | 1.67%          | 860       | 1    | 2.60%      |                                     |
| Malt-O-Meal              | 650       | 2    | 1.26%          | 650       | 2    | 1.96%      |                                     |
| Carlton College          | 650       | 3    | 1.26%          | 650       | 3    | 1.96%      |                                     |
| Northfield Hospital      | 481       | 5    | 0.94%          | 340       | 7    | 1.03%      |                                     |
| ISD 659                  | 600       | 4    | 1.17%          | 500       | 4    | 1.51%      |                                     |
| McLane Minnesota Inc.    | 480       | 6    | 0.93%          | 400       | 6    | 1.21%      |                                     |
| Multek Flexible Circuits | 450       | 7    | 0.88%          | 450       | 5    | 1.36%      |                                     |
| Taylor Truck Line, Inc.  | 360       | 8    | 0.70%          |           |      |            |                                     |
| Three Links Care Center  | 250       | 9    | 0.49%          | 180       | 10   | 0.54%      |                                     |
| Cub Foods                | 160       | 10   | 0.31%          |           |      |            |                                     |
| City of Northfield       |           |      |                | 257       | 8    | 0.78%      |                                     |
| Allina Medical Center    |           |      |                | 198       | 9    | 0.60%      |                                     |
| Total                    | 4,941     |      | 9.61%          | 4,485     |      | 13.56%     |                                     |

Source: Minnesota Department of Employment and Economic Development  
Note a: Total employment is for Rice County.

CITY OF NORTHFIELD, MINNESOTA  
FULL-TIME EQUIVALENT CITY GOVERNMENT EMPLOYEES BY FUNCTION  
LAST TEN FISCAL YEARS

| Function                            | Full-time Equivalent Employees (c) as of December 31 |      |      |      |      |  |
|-------------------------------------|------------------------------------------------------|------|------|------|------|--|
|                                     | 2016                                                 | 2015 | 2014 | 2013 | 2012 |  |
| General government                  |                                                      |      |      |      |      |  |
| Management services                 | 3.0                                                  | 3.0  | 3.0  | 3.5  | 3.3  |  |
| Finance                             | 4.0                                                  | 4.0  | 4.0  | 4.0  | 4.0  |  |
| Human resources (a)                 | 2.6                                                  | 3.0  | 3.0  | 2.5  | 2.1  |  |
| Community development               | 1.1                                                  | 1.1  | 1.5  | 1.5  | 1.5  |  |
| Planning                            | 1.6                                                  | 1.3  | 1.3  | 1.3  | 0.3  |  |
| Building inspections                | 2.6                                                  | 2.5  | 2.5  | 2.5  | 2.0  |  |
| Information technology              | 3.2                                                  | 3.2  | 3.2  | 2.2  | 2.2  |  |
| Police                              |                                                      |      |      |      |      |  |
| Officers                            | 22.0                                                 | 22.0 | 22.0 | 22.0 | 21.0 |  |
| Civilians                           | 5.0                                                  | 5.0  | 5.0  | 5.0  | 5.0  |  |
| Fire                                |                                                      |      |      |      |      |  |
| Firefighters and officers (b)       | -                                                    | -    | -    | -    | -    |  |
| Public works                        |                                                      |      |      |      |      |  |
| Engineering                         | 4.3                                                  | 4.5  | 4.5  | 4.5  | 4.5  |  |
| Streets and park maintenance        | 8.6                                                  | 9.0  | 9.0  | 8.3  | 8.3  |  |
| Economic development                | 1.7                                                  | 0.8  | 0.5  | 0.5  | 0.5  |  |
| Housing                             | 0.5                                                  | 0.7  | 0.7  | 0.7  | 0.7  |  |
| Buildings and recreation facilities | 3.4                                                  | 3.0  | 3.0  | 3.0  | 2.5  |  |
| Library                             | 11.5                                                 | 12.2 | 12.0 | 11.5 | 11.0 |  |
| Motor vehicle                       | 2.6                                                  | 2.6  | 2.6  | 2.6  | 2.1  |  |
| Community/wellness center           | 0.0                                                  | 0.0  | 0.0  | 0.2  | 0.2  |  |
| Water                               | 4.9                                                  | 4.5  | 5.0  | 4.0  | 4.0  |  |
| Wastewater                          | 7.5                                                  | 7.5  | 5.0  | 6.0  | 6.0  |  |
| Refuse                              | 0                                                    | -    | -    | -    | -    |  |
| Storm water                         | 1.4                                                  | 0.5  | 0.5  | 0.5  | 0.5  |  |
| Transit                             | 0.0                                                  | 0.0  | 0.0  | 0.0  | 0.0  |  |
| Liquor operations                   | 7.0                                                  | 7.0  | 7.5  | 7.3  | 7.3  |  |
| Total                               | 98.9                                                 | 97.4 | 95.8 | 93.6 | 89.0 |  |

Source: City Budget Office

- (a) Human resources was combined with administration for 2005  
(b) The fire chief and all firefighters are paid on-call employees. Full-time equivalents are not presented for this reason.  
(c) Excludes seasonal employees

Table 17

|       | Full-time Equivalent Employees (c) as of December 31 |      |      |       |       |  |
|-------|------------------------------------------------------|------|------|-------|-------|--|
|       | 2011                                                 | 2010 | 2009 | 2008  | 2007  |  |
|       | 2.6                                                  | 3.0  | 4.0  | 4.0   | 4.0   |  |
|       | 4.0                                                  | 4.0  | 4.3  | 4.5   | 5.0   |  |
|       | 1.4                                                  | 2.6  | 2.6  | 3.0   | 3.0   |  |
|       | 0.5                                                  | 1.4  | 1.1  | 2.0   | 2.0   |  |
|       | 0.3                                                  | 0.3  | 1.7  | 1.0   | 1.0   |  |
|       | 2.0                                                  | 2.0  | 2.2  | 3.2   | 3.0   |  |
|       | 2.2                                                  | 2.0  | 2.0  | 2.0   | 2.1   |  |
|       | 21.0                                                 | 21.0 | 22.0 | 22.0  | 19.0  |  |
|       | 5.0                                                  | 5.0  | 4.0  | 5.0   | 5.0   |  |
|       | -                                                    | -    | -    | -     | -     |  |
|       | 4.5                                                  | 4.5  | 4.5  | 4.8   | 5.0   |  |
|       | 8.3                                                  | 8.3  | 8.3  | 9.0   | 11.0  |  |
|       | 0.5                                                  | 0.6  | 1.0  | 0.5   | 1.0   |  |
|       | 0.7                                                  | 1.0  | 1.1  | 1.1   | 1.0   |  |
|       | 2.5                                                  | 2.5  | 2.5  | 2.4   | 5.5   |  |
|       | 11.0                                                 | 11.5 | 11.9 | 12.8  | 12.3  |  |
|       | 2.1                                                  | 2.1  | 2.1  | 2.0   | 2.0   |  |
|       | 0.2                                                  | 0.2  | 0.2  | 1.0   | 1.0   |  |
|       | 4.0                                                  | 4.0  | 4.1  | 4.1   | 4.0   |  |
|       | 6.0                                                  | 6.0  | 6.1  | 7.1   | 7.0   |  |
|       | -                                                    | 0.0  | 0.2  | 0.5   | 0.0   |  |
|       | 0.5                                                  | 1.0  | 0.7  | 0.1   | -     |  |
|       | 4.4                                                  | 4.4  | 4.3  | 4.9   | 4.3   |  |
|       | 7.3                                                  | 7.3  | 7.3  | 8.2   | 8.2   |  |
| Total | 91.0                                                 | 94.5 | 98.1 | 105.2 | 106.4 |  |

CITY OF NORTHFIELD, MINNESOTA  
OPERATING INDICATORS BY FUNCTION  
LAST TEN FISCAL YEARS

| Function/Program                                   | Fiscal Year |            |            |            |            |
|----------------------------------------------------|-------------|------------|------------|------------|------------|
|                                                    | 2016        | 2015       | 2014       | 2013       | 2012       |
| Police                                             |             |            |            |            |            |
| Traffic violations                                 | 569         | 3,367      | 2,227      | 2,362      | 3,395      |
| Part I Crimes                                      | 234         | 243        | 288        | 289        | 412        |
| Part II Crimes                                     | 415         | 494        | 439        | 472        | 576        |
| Building inspection                                |             |            |            |            |            |
| Permits issued                                     | 690         | 975        | 731        | 438        | 295        |
| Total value                                        | 68,569,787  | 27,934,305 | 25,088,302 | 37,905,058 | 20,018,472 |
| Single-family home permits issued                  | 30          | 31         | 26         | 25         | 15         |
| Single-family home value                           | 5,988,500   | 7,673,730  | 6,447,000  | 6,508,390  | 3,155,350  |
| Library                                            |             |            |            |            |            |
| Population served                                  | 26,851      | 26,563     | 26,563     | 26,758     | 26,606     |
| Circulation                                        | 285,737     | 244,264    | 346,702    | 365,870    | 372,926    |
| Hours open                                         | 2,976       | 2,763      | 3,022      | 2,990      | 2,904      |
| Cardholders                                        | 17,153      | 16,480     | 17,970     | 20,578     | 19,991     |
| Visits                                             | 143,093     | 116,066    | 205,271    | 207,246    | 206,492    |
| Water                                              |             |            |            |            |            |
| Connections                                        | 5,823       | 5,767      | 5,709      | 5,696      | 5,582      |
| Total water pumped (millions of gallons)           | 724.6       | 744.7      | 793.5      | 798.5      | 814.6      |
| Average daily consumption (millions of gallons)    | 2.0         | 2.0        | 2.1        | 2.1        | 2.2        |
| Peak daily consumption (millions of gallons)       | 3.3         | 4.9        | 4.1        | 4.0        | 4.2        |
| Wastewater                                         |             |            |            |            |            |
| Treatment capacity (millions of gallons)           | 5.2         | 3.2        | 3.2        | 3.2        | 3.2        |
| Average daily volume treated (millions of gallons) | 2.2         | 2.0        | 2.3        | 2.3        | 2.2        |
| Transit                                            |             |            |            |            |            |
| Total route miles                                  | *           | -          | -          | -          | 30,668     |
| Passengers                                         | *           | *          | *          | *          | 12,901     |

Sources: Various city departments.  
Note: Indicators are not available for the general government public works and recreation functions.  
Note: The Transit program was eliminated during 2012.

Table 18

|  | Fiscal Year |            |            |            |             |
|--|-------------|------------|------------|------------|-------------|
|  | 2011        | 2010       | 2009       | 2008       | 2007        |
|  | 3,209       | 2,072      | 3,864      | 1,121      | 3,152       |
|  | 326         | 416        | 428        | 419        | 649         |
|  | 663         | 724        | 754        | 831        | 1,555       |
|  | 283         | 282        | 686        | 574        | 1,547       |
|  | 16,657,366  | 59,439,518 | 18,278,494 | 51,437,368 | 101,726,142 |
|  | 15          | 11         | 12         | 13         | 37          |
|  | 3,348,710   | 2,603,150  | 2,388,002  | 3,079,805  | 10,125,861  |
|  | 26,674      | 26,674     | 31,745     | 31,747     | 30,970      |
|  | 370,832     | 382,185    | 403,578    | 395,266    | 372,109     |
|  | 2,624       | 2,986      | 3,112      | 3,242      | 3,227       |
|  | 19,954      | 19,953     | 20,663     | 19,974     | 19,457      |
|  | 226,668     | 205,396    | 205,468    | 214,292    | 187,330     |
|  | 5,545       | 5,611      | 6,079      | 5,397      | 5,444       |
|  | 778         | 752.6      | 729.7      | 824.3      | 841.7       |
|  | 2.1         | 2.1        | 2.1        | 2.3        | 2.3         |
|  | 3.6         | 3.4        | 4.6        | 4.1        | 4.6         |
|  | 3.2         | 3.2        | 3.2        | 3.2        | 3.2         |
|  | 2.4         | 2.1        | 1.8        | 2.0        | 2.0         |
|  | 67,753      | 72,785     | 75,541     | 78,829     | 83,477      |
|  | 27,948      | 35,072     | 35,849     | 41,286     | 44,750      |

CITY OF NORTHFIELD, MINNESOTA  
CAPITAL ASSET STATISTICS BY FUNCTION  
LAST TEN FISCAL YEARS

| Function/Program                                  | Fiscal Year |       |       |       |       |       |       |       |       |       |
|---------------------------------------------------|-------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                                                   | 2016        | 2015  | 2014  | 2013  | 2012  | 2011  | 2010  | 2009  | 2008  | 2007  |
| Police                                            |             |       |       |       |       |       |       |       |       |       |
| Stations                                          | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Fire stations                                     | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Public Works                                      |             |       |       |       |       |       |       |       |       |       |
| Miles of street, local, county and state highways | 104.08      | 93.00 | 93.00 | 93.00 | 93.00 | 93.00 | 93.00 | 93.00 | 93.00 | 81.00 |
| Parks and recreation                              |             |       |       |       |       |       |       |       |       |       |
| Number of parks                                   | 45          | 45    | 45    | 45    | 44    | 44    | 44    | 44    | 44    | 44    |
| Acreage                                           | 441         | 425   | 425   | 425   | 425   | 425   | 425   | 425   | 425   | 425   |
| Playgrounds                                       | 20          | 19    | 19    | 18    | 18    | 18    | 18    | 18    | 18    | 18    |
| Baseball/softball diamonds                        | 12          | 8     | 8     | 7     | 7     | 7     | 7     | 7     | 7     | 7     |
| Soccer/football fields                            | 10          | 10    | 10    | 8     | 8     | 8     | 8     | 8     | 8     | 8     |
| Community centers                                 | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Indoor ice arena                                  | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Outdoor pool                                      | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Storage capacity (thousands of gallons)           | 3,000       | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| Wastewater                                        |             |       |       |       |       |       |       |       |       |       |
| Treatment capacity (millions of gallons)          | 3.5         | 3.5   | 3.5   | 3.5   | 3.5   | 3.2   | 3.2   | 3.2   | 3.2   | 3.2   |
| Transit-buses                                     | -           | -     | -     | -     | -     | 5     | 5     | 5     | 5     | 5     |

Sources: Various City departments

Note: (a) No capital asset indicators are available for the general government of library function.  
(b) A new outdoor pool was constructed in 2006/2007 and opened during 2007.  
(c) Transit program was eliminated in 2012.

Table 19

| Function/Program                                  | Fiscal Year |       |       |       |       |       |       |       |       |       |
|---------------------------------------------------|-------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                                                   | 2011        | 2010  | 2009  | 2008  | 2007  | 2011  | 2010  | 2009  | 2008  | 2007  |
| Police                                            |             |       |       |       |       |       |       |       |       |       |
| Stations                                          | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Fire stations                                     | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Public Works                                      |             |       |       |       |       |       |       |       |       |       |
| Miles of street, local, county and state highways | 93.00       | 93.00 | 93.00 | 93.00 | 81.00 | 93.00 | 93.00 | 93.00 | 93.00 | 81.00 |
| Parks and recreation                              |             |       |       |       |       |       |       |       |       |       |
| Number of parks                                   | 44          | 44    | 44    | 44    | 44    | 44    | 44    | 44    | 44    | 44    |
| Acreage                                           | 425         | 425   | 425   | 425   | 425   | 425   | 425   | 425   | 425   | 425   |
| Playgrounds                                       | 18          | 18    | 18    | 18    | 18    | 18    | 18    | 18    | 18    | 18    |
| Baseball/softball diamonds                        | 7           | 7     | 7     | 7     | 7     | 7     | 7     | 7     | 7     | 7     |
| Soccer/football fields                            | 8           | 8     | 8     | 8     | 8     | 8     | 8     | 8     | 8     | 8     |
| Community centers                                 | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Indoor ice arena                                  | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Outdoor pool                                      | 1           | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     | 1     |
| Storage capacity (thousands of gallons)           | 3,000       | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| Wastewater                                        |             |       |       |       |       |       |       |       |       |       |
| Treatment capacity (millions of gallons)          | 3.2         | 3.2   | 3.2   | 3.2   | 3.2   | 3.2   | 3.2   | 3.2   | 3.2   | 3.2   |
| Transit-buses                                     | 5           | 5     | 5     | 5     | 5     | 5     | 5     | 5     | 5     | 5     |



INDEPENDENT AUDITOR'S REPORT ON  
MINNESOTA LEGAL COMPLIANCE

Honorable Mayor and City Council  
City of Northfield, Minnesota

We have audited, in accordance with auditing standards generally accepted in the United States of America, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund and the aggregate remaining fund information of the City of Northfield, Minnesota (the City) as of and for the year ended December 31, 2016, and the related notes to the financial statements, and have issued our report thereon dated June 12, 2017.

The *Minnesota Legal Compliance Audit Guide for Cities*, promulgated by the State Auditor pursuant to Minnesota Statute §6.65, contains seven categories of compliance to be tested: contracting and bidding, deposits and investments, conflicts of interest, public indebtedness, claims and disbursements, miscellaneous provisions, and tax increment financing. Our audit considered all of the listed categories.

In connection with our audit, nothing came to our attention that caused us to believe that the City failed to comply with the provisions of the *Minnesota Legal Compliance Audit Guide for Cities*. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the City's noncompliance with the above referenced provisions.

This report is intended solely for the information and use of those charged with governance and management of the City and the State Auditor and is not intended to be and should not be used by anyone other than these specified parties.

*Abdo Eick & Meyers, LLP*  
ABDO, EICK & MEYERS, LLP  
Mankato, Minnesota  
June 12, 2017

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL  
CONTROL OVER FINANCIAL REPORTING AND ON  
COMPLIANCE AND OTHER MATTERS BASED ON AN  
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Honorable Mayor and City Council  
City of Northfield, Minnesota

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Northfield, Minnesota (the City), as of and for the year ended December 31, 2016, which collectively comprise the City's basic financial statements and have issued our report thereon dated June 12, 2017. We did not audit the financial statements of the Northfield Municipal Hospital discretely presented component unit. Those financial statements were audited by other auditors, whose report dated April 18, 2017, expressed an unmodified opinion on those statements.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the City's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as described in the accompanying Schedule of Findings, Responses and Questioned Costs, we identified a certain deficiency in internal control that we consider to be a material weakness and another deficiency that we consider to be a significant deficiency.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiencies described in the accompanying Schedule of Findings, Responses and Questioned Costs as item 2016-001 to be a material weakness.

A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiency described in the accompanying Schedule of Findings, Responses and Questioned Costs as item 2016-002 to be a significant deficiency.

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#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the City's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed one instance of noncompliance or other matters that is required to be reported under *Government Auditing Standards*, the Uniform Guidance or Minnesota statutes which is described in the accompanying Schedule of Findings, Responses and Questioned Costs as item 2016-403.

#### The City's Responses to Findings

The City's responses to the findings identified in our audit are described in the accompanying Schedule of Findings, Responses and Questioned Costs. The City's responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



ABDO, EICK & MEYERS, LLP  
Mankato, Minnesota  
June 12, 2017



#### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Honorable Mayor and City Council  
City of Northfield, Minnesota

#### Report on Compliance for Each Major Federal Program

We have audited the City of Northfield's, Northfield, Minnesota (the City) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the City's major federal programs for the year ended December 31, 2016. The City's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings, Responses and Questioned Costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the City's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the City's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the City's compliance.

#### Opinion on Each Major Federal Program

In our opinion, the City complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2016.

100 Warren Street, Suite 600  
P.O. Box 3166  
Mankato, MN 56002-3166  
507.625.2121 / Fax 507.388.9139

People  
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Numbers

Other Matters

The results of our auditing procedures disclosed one instance of noncompliance, which is required to be reported in accordance with the Uniform Guidance and which is described in the accompanying Schedule of Findings, Responses and Questioned Costs as item 2016-003. Our opinion on each major federal program is not modified with respect to this matter.

The City's response to the noncompliance finding identified in our audit is described in the accompanying Schedule of Findings, Responses and Questioned Costs. The City's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Internal Control Over Compliance

Management of the City is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the City's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the City's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Abdo Eick & Meyers, LLP*  
ABDO, EICK & MEYERS, LLP  
Mankato, Minnesota  
June 12, 2017

People  
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CITY OF NORTHFIELD, MINNESOTA  
SCHEDULE OF EXPENDITURE OF FEDERAL AWARD PROGRAMS  
FOR THE YEAR ENDED DECEMBER 31, 2016

| Federal Funding Source               | Administering Department               | Program Name                                                         | Federal Domestic Assistance Number | Pass-Through Entity Identifying Number | Total Federal Expenditures |
|--------------------------------------|----------------------------------------|----------------------------------------------------------------------|------------------------------------|----------------------------------------|----------------------------|
| U.S. Department of Transportation    | Minnesota Department of Transportation | Highway Planning and Construction                                    | 20.205                             | 066-628-008                            | \$ 807,222                 |
| U.S. Department of Transportation    | Minnesota Department of Public Safety  | Minimum Penalties for Repeat Offenders for Driving While Intoxicated | 20.608                             | F-ENFRCI6-2016-NORTHFPD-1459           | 38,633                     |
| U.S. Department of Homeland Security | Minnesota Department of Public Safety  | Disaster Grants - Public Assistance                                  | 97.036                             | DR-1941                                | 14,370                     |
| Total Federal Expenditures           |                                        |                                                                      |                                    |                                        | \$ 860,225                 |

CITY OF NORTHFIELD, MINNESOTA  
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
FOR THE YEAR ENDED DECEMBER 31, 2016

**Note 1: Basis of presentation**

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of the City of Northfield, Minnesota, (the City) for the year ended December 31, 2016. The City's reporting entity is defined in Note 1A to the City's financial statements. The information in this schedule is presented in accordance with the requirement of the Uniform Guidance. Audits of States, Local Governments, and Non-Profit Organizations. All Federal awards received directly from Federal agencies as well as Federal awards passed through other government agencies are included on the schedule.

**Note 2: Summary of significant accounting policies for expenditures**

Expenditures reported on this schedule are reported on the modified accrual basis of accounting.

**Note 3: Pass-through entity identifying numbers**

Pass-through entity identifying numbers, if any, are presented where available.

**Note 4: Subrecipients**

No federal expenditures presented in this schedule were provided to subrecipients.

**Note 5: Indirect cost rate**

During the year ended December 31, 2016, the City did not elect to use the 10% de minimis indirect cost rate.

CITY OF NORTHFIELD, MINNESOTA  
SCHEDULE OF FINDINGS, RESPONSES AND QUESTIONED COSTS  
FOR THE YEAR ENDED DECEMBER 31, 2016

**Section I - Summary of Auditor's Results**

**Financial Statements**

|                                                                               |            |
|-------------------------------------------------------------------------------|------------|
| Type of auditor's report issued                                               | Unmodified |
| Internal control over financial reporting                                     |            |
| Material weaknesses identified?                                               | Yes        |
| Significant deficiencies identified not considered to be material weaknesses? | Yes        |
| Noncompliance material to financial statements noted?                         | No         |

**Federal Awards**

|                                                                                                                                   |               |
|-----------------------------------------------------------------------------------------------------------------------------------|---------------|
| Internal control over major programs                                                                                              | No            |
| Material weaknesses identified?                                                                                                   | None reported |
| Significant deficiencies identified not considered to be material weaknesses?                                                     |               |
| Type of auditor's report issued on compliance for major programs                                                                  | Unmodified    |
| Any audit findings disclosed that are required to be reported in accordance with 2CFR section 200.516(a) of the Uniform Guidance. | Yes           |

**Identification of Major Programs/Projects**

|                                                                         |          |         |
|-------------------------------------------------------------------------|----------|---------|
| U.S. Department of Transportation<br>Highway Planning and Construction  | CFDA No. | 20.205  |
| Dollar threshold used to distinguish between Type A and Type B Programs | \$       | 750,000 |
| Auditee qualified as low-risk auditee?                                  |          | No      |

**Section II - Financial Statement Findings**

One significant deficiency (finding 2016-002) and one material weakness (finding 2016-001) relating to the audit of the financial statements are reported in the Report on Internal Control and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards.

**Section III - Major Federal Award Findings and Questioned Costs**

There are no significant deficiencies or material weaknesses that required to be reported in accordance with the Uniform Guidance. There are no instances of noncompliance including questioned costs that are required to be reported in accordance with the Uniform Guidance. Finding 2016-003 is reported but does not qualify as an instance of material noncompliance.

**Section IV - Corrective Action Plans**

Corrective Action Plans are attached as required to be reported under the Federal Single Audit Act.

**Section IV - Schedule of Prior Year Audit Findings**

There were prior year audit findings that are attached.

CITY OF NORTHFIELD, MINNESOTA  
SCHEDULE OF FINDINGS, RESPONSES AND QUESTIONED COSTS - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016

| <u>Finding</u> | <u>Description</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2016-001       | <p><b>Material audit adjustments</b></p> <p><i>Condition:</i> During our audit, adjustments were needed to record a number of accounting and audit adjustments, including the following material entries:</p> <ul style="list-style-type: none"> <li>• To record additional capital assets.</li> <li>• To adjust due from other governments.</li> <li>• To record additional interfund transfers.</li> <li>• To adjust special assessment revenue.</li> </ul> <p><i>Criteria:</i> The financial statements are the responsibility of the City's management.</p> <p><i>Cause:</i> City staff has not prepared a year-end trial balance reflecting all necessary accounting entries.</p> <p><i>Effect:</i> This indicates that it would be likely that a misstatement may occur and not be detected by the City's system of internal control. The audit firm cannot serve as a compensating control over this deficiency.</p> <p><i>Recommendation:</i> We recommend that management review each journal entry, obtain an understanding of why the entry was necessary and modify current procedures to ensure that future corrections are not needed.</p> <p><i>Management response:</i> Management has made improvements in recording year-end adjustments. Management will review and gain an understanding of the audit adjustments in order to reduce the number of entries necessary for future audits.</p> |

CITY OF NORTHFIELD, MINNESOTA  
SCHEDULE OF FINDINGS, RESPONSES AND QUESTIONED COSTS - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016

| <u>Finding</u> | <u>Description</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2016-002       | <p><b>Preparation of financial statements</b></p> <p><i>Condition:</i> As in prior years, we were requested to draft the audited financial statements and related footnote disclosures as part of our regular audit services. Recent auditing standards require auditors to communicate this situation to the Council as an internal control deficiency. Ultimately, it is management's responsibility to provide for the preparation of your statements and footnotes, and the responsibility of the auditor to determine the fairness of presentation of those statements. However, based on recent auditing standards, it is our responsibility to inform you that this deficiency could result in a material misstatement to the financial statements that could have been prevented or detected by your management. Essentially, the auditors cannot be part of your internal control process.</p> <p><i>Criteria:</i> Internal controls should be in place to ensure adequate internal control over safeguarding of assets and the reliability of financial records and reporting.</p> <p><i>Cause:</i> From a practical standpoint, we prepare the statements and determine the fairness of the presentation at the same time in connection with our audit. This is not unusual for us to do with organizations of your size.</p> <p><i>Effect:</i> The effectiveness of the internal control system relies on enforcement by management. The effect of deficiencies in internal controls can result in undetected errors. As in prior years, we have instructed management to review a draft of the auditor prepared financials in detail for accuracy; we have answered any questions that management might have, and have encouraged research of any accounting guidance in connection with the adequacy and appropriateness of classification of disclosures in your statements. We are satisfied that the appropriate steps have been taken to provide you with the completed financial statements.</p> <p><i>Recommendation:</i> Under these circumstances, the most effective controls lie in management's knowledge of the City's financial operations. It is the responsibility of management and those charged with governance to make the decision whether to accept the degree of risk associated with this condition because of cost and other considerations. Regarding the specific situation listed above, we would offer the following specific recommendation: 1) Utilize a disclosure checklist to ensure all required disclosures are present and agree to work papers, and 2) Agree your accounting software financial information to the amount reported in the financial statements.</p> <p><i>Management response:</i> For now, the City's management accepts the degree of risk associated with this condition and thoroughly reviews a draft of the financial statements.</p> |

CITY OF NORTHFIELD, MINNESOTA  
SCHEDULE OF PRIOR YEAR FINDINGS  
FOR THE YEAR ENDED DECEMBER 31, 2016

**Finding** **Description**

**2015-001** **Material audit adjustments**

During our audit, adjustments were needed to record a number of accounting and audit adjustments, including the following material entries:

- To record a due from other governments receivable for MSA construction.
- To record additional accounts payable.
- A prior period adjustment for bonds payable recorded in the wrong fund.
- To capitalize assets initially recorded to depreciation expense.

The financial statements are the responsibility of the City's management.

*Criteria:* City staff has not prepared a year-end trial balance reflecting all necessary accounting entries.

*Cause:* This indicates that it would be likely that a misstatement may occur and not be detected by the City's system of internal control. The audit firm cannot serve as a compensating control over this deficiency.

*Effect:* This indicates that it would be likely that a misstatement may occur and not be detected by the City's system of internal control. The audit firm cannot serve as a compensating control over this deficiency.

*Recommendation:* We recommend that management review each journal entry, obtain an understanding of why the entry was necessary and modify current procedures to ensure that future corrections are not needed.

*Management response:*

Management has made improvements in recording year-end adjustments. Management will review and gain an understanding of the audit adjustments in order to reduce the number of entries necessary for future audits.

CITY OF NORTHFIELD, MINNESOTA  
SCHEDULE OF FINDINGS, RESPONSES AND QUESTIONED COSTS - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016

**2016-003** **Uniform Guidance written policies and procedures**

*Condition:* During our audit, we discovered the City did not develop written procedures as required by the Uniform Guidance for the following:

- Determination of Allowable of Costs - §200.302(b)(7)
- Time and Effort - §200.430(a)
- Cash Management of Federal Funds - §200.302(b)(6)
- Conflict of Interest - §200.318(c)(1-2)

The City must also ensure that existing written procedures are in compliance with:

- General Procurement Standards - §200.318-.326
- Equipment Management Requirements - §200.313

*Criteria:* The City "must" establish and maintain effective internal control over Federal awards that provides reasonable assurance that the City is managing Federal awards in compliance with Federal statutes, regulations, and the terms and conditions of the Federal awards.

*Cause:* The City did not have these written policies and procedures in place sufficient to comply with the Uniform Guidance requirements.

*Effect:* The City was out of compliance with this requirement.

*Recommendation:* The City should implement written policies and procedures to adhere to the above mentioned Uniform Guidance requirements.

*Management response:*

The City will establish written policies and procedures to ensure future compliance with the Uniform Guidance requirements.

CITY OF NORTHFIELD, MINNESOTA  
SCHEDULE OF PRIOR YEAR FINDINGS - CONTINUED  
FOR THE YEAR ENDED DECEMBER 31, 2016

**Finding** **Description**

**2015-002 Preparation of financial statements**

*Condition:*

As in prior years, we were requested to draft the audited financial statements and related footnote disclosures as part of our regular audit services. Recent auditing standards require auditors to communicate this situation to the Council as an internal control deficiency. Ultimately, it is management's responsibility to provide for the preparation of your statements and footnotes, and the responsibility of the auditor to determine the fairness of presentation of those statements. However, based on recent auditing standards, it is our responsibility to inform you that this deficiency could result in a material misstatement to the financial statements that could have been prevented or detected by your management. Essentially, the auditors cannot be part of your internal control process.

*Criteria:*

Internal controls should be in place to ensure adequate internal control over safeguarding of assets and the reliability of financial records and reporting.

*Cause:*

From a practical standpoint, we prepare the statements and determine the fairness of the presentation at the same time in connection with our audit. This is not unusual for us to do with organizations of your size.

*Effect:*

The effectiveness of the internal control system relies on enforcement by management. The effect of deficiencies in internal controls can result in undetected errors. As in prior years, we have instructed management to review a draft of the auditor prepared financials in detail for accuracy; we have answered any questions that management might have, and have encouraged research of any accounting guidance in connection with the adequacy and appropriateness of classification of disclosures in your statements. We are satisfied that the appropriate steps have been taken to provide you with the completed financial statements.

*Recommendation:*

Under these circumstances, the most effective controls lie in management's knowledge of the City's financial operations. It is the responsibility of management and those charged with governance to make the decision whether to accept the degree of risk associated with this condition because of cost and other considerations. Regarding the specific situation listed above, we would offer the following specific recommendation: 1) Utilize a disclosure checklist to ensure all required disclosures are present and agree to work papers, and 2) Agree your accounting software financial information to the amount reported in the financial statements.

*Management response:*

For now, the City's management accepts the degree of risk associated with this condition and thoroughly reviews a draft of the financial statements.



**2016-001 Material audit adjustments**

**CORRECTIVE ACTION PLAN (CAP):**

**1. Explanation of Disagreements with Audit Finding:**

There is no disagreement with the audit finding.

**2. Actions Planned in Response to Finding:**

Management will review and gain an understanding of the audit adjustments in order to reduce the number of entries necessary for future audits

**3. Official Responsible for Ensuring CAP:**

Ben Martig, City Administrator, is the official responsible for ensuring corrective action of the compliance finding.

**4. Planned Completion Date for CAP:**

Continuous.

**5. Plan to Monitor Completion of CAP:**

The Council will be monitoring this corrective action plan.

Sincerely,

Ben Martig  
City Administrator



2016-002 Preparation of financial statements

**CORRECTIVE ACTION PLAN (CAP):**

**1. Explanation of Disagreements with Audit Finding:**

There is no disagreement with the audit finding.

**2. Actions Planned in Response to Finding:**

The City will continue to rely on the audit firm to prepare the financial statements and related footnote disclosures and will review and approve these prior to the issuance of the annual financial statements.

**3. Official Responsible for Ensuring CAP:**

Ben Martig, City Administrator, is the official responsible for ensuring corrective action of the compliance finding.

**4. Planned Completion Date for CAP:**

Continuous.

**5. Plan to Monitor Completion of CAP:**

The Council will be monitoring this corrective action plan.

Sincerely,

Ben Martig  
City Administrator



2016-003 Uniform Guidance policies and procedures

**CORRECTIVE ACTION PLAN (CAP):**

**1. Explanation of Disagreements with Audit Finding:**

There is no disagreement with the audit finding.

**2. Actions Planned in Response to Finding:**

The City will work on establishing policies and procedures to ensure future compliance with the Uniform Guidance.

**3. Official Responsible for Ensuring CAP:**

Ben Martig, City Administrator, is the official responsible for ensuring corrective action of the compliance finding.

**4. Planned Completion Date for CAP:**

The planned completion date is December 31, 2017.

**5. Plan to Monitor Completion of CAP:**

The Council will be monitoring this corrective action plan.

Sincerely,

Ben Martig  
City Administrator

**FORM OF LEGAL OPINION**

(See following page)

\$970,000  
General Obligation Improvement, Series 2017A  
City of Northfield  
Dakota and Rice Counties, Minnesota

We have acted as bond counsel to the City of Northfield, Dakota and Rice Counties, Minnesota (the “Issuer”) in connection with the issuance by the Issuer of its General Obligation Improvement Bonds, Series 2017A (the “Bonds”), originally dated the date hereof and issued in the original aggregate principal amount of \$970,000. In such capacity and for the purpose of rendering this opinion we have examined certified copies of certain proceedings, certifications and other documents, and applicable laws as we have deemed necessary. Regarding questions of fact material to this opinion, we have relied on certified proceedings and other certifications of public officials and other documents furnished to us without undertaking to verify the same by independent investigation. Under existing laws, regulations, rulings and decisions in effect on the date hereof, and based on the foregoing we are of the opinion that:

1. The Bonds have been duly authorized and executed, and are valid and binding general obligations of the Issuer, enforceable in accordance with their terms.

2. The principal of and interest on the Bonds are payable from special assessments levied or to be levied on property benefited by local improvements and ad valorem taxes, but if necessary for the payment thereof additional ad valorem taxes are required by law to be levied on all taxable property of the Issuer, which taxes are not subject to any limitation as to rate or amount.

3. Interest on the Bonds is excludable from gross income of the recipient for federal income tax purposes and, to the same extent, is excludable from taxable net income of individuals, trusts, and estates for Minnesota income tax purposes, and is not a preference item for purposes of the computation of the federal alternative minimum tax, or the computation of the Minnesota alternative minimum tax imposed on individuals, trusts and estates. However, such interest is taken into account in determining adjusted current earnings for the purpose of computing the federal alternative minimum tax imposed on certain corporations and is subject to Minnesota franchise taxes on corporations (including financial institutions) measured by income. The opinion set forth in this paragraph is subject to the condition that the Issuer comply with all requirements of the Internal Revenue Code of 1986, as amended, that must be satisfied subsequent to the issuance of the Bonds in order that interest thereon be, or continue to be, excludable from gross income for federal income tax purposes and from taxable net income for Minnesota income tax purposes. The Issuer has covenanted to comply with all such requirements. Failure to comply with certain of such requirements may cause interest on the Bonds to be included in gross income for federal income tax purposes and taxable net income for Minnesota income tax purposes.

retroactively to the date of issuance of the Bonds. We express no opinion regarding tax consequences arising with respect to the Bonds other than as expressly set forth herein.

4. The rights of the owners of the Bonds and the enforceability of the Bonds may be limited by bankruptcy, insolvency, reorganization, moratorium, and other similar laws affecting creditor's rights generally and by equitable principles, whether considered at law or in equity.

We have not been asked and have not undertaken to review the accuracy, completeness or sufficiency of the Official Statement or other offering material relating to the Bonds, and accordingly we express no opinion with respect thereto.

This opinion is given as of the date hereof and we assume no obligation to update, revise, or supplement this opinion to reflect any facts or circumstances that may hereafter come to our attention or any changes in law that may hereafter occur.

Dated \_\_\_\_\_, 2017 at Minneapolis, Minnesota.

### BOOK-ENTRY-ONLY SYSTEM

1. The Depository Trust Company ("DTC"), New York, New York, will act as securities depository for the securities (the "Securities"). The Securities will be issued as fully-registered securities registered in the name of Cede & Co. (DTC's partnership nominee) or such other name as may be requested by an authorized representative of DTC. One fully-registered Security certificate will be issued for [each issue of] the Securities, [each] in the aggregate principal amount of such issue, and will be deposited with DTC. [If, however, the aggregate principal amount of [any] issue exceeds \$500 million, one certificate will be issued with respect to each \$500 million of principal amount, and an additional certificate will be issued with respect to any remaining principal amount of such issue.]
2. DTC, the world's largest securities depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 3.5 million issues of U.S. and non-U.S. equity issues, corporate and municipal debt issues, and money market instruments (from over 100 countries) that DTC's participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). DTC has a Standard & Poor's rating of AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at [www.dtcc.com](http://www.dtcc.com).
3. Purchases of Securities under the DTC system must be made by or through Direct Participants, which will receive a credit for the Securities on DTC's records. The ownership interest of each actual purchaser of each Security ("Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the Securities are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in Securities, except in the event that use of the book-entry system for the Securities is discontinued.
4. To facilitate subsequent transfers, all Securities deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of Securities with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the Securities; DTC's records reflect only the identity of the Direct Participants to whose accounts such Securities are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

5. Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time. [Beneficial Owners of Securities may wish to take certain steps to augment the transmission to them of notices of significant events with respect to the Securities, such as redemptions, tenders, defaults, and proposed amendments to the Security documents. For example, Beneficial Owners of Securities may wish to ascertain that the nominee holding the Securities for their benefit has agreed to obtain and transmit notices to Beneficial Owners. In the alternative, Beneficial Owners may wish to provide their names and addresses to the registrar and request that copies of notices be provided directly to them.]
6. Redemption notices shall be sent to DTC. If less than all of the Securities within an issue are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such issue to be redeemed.
7. Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to Securities unless authorized by a Direct Participant in accordance with DTC's MMI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to City as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts Securities are credited on the record date (identified in a listing attached to the Omnibus Proxy).
8. Redemption proceeds, distributions, and dividend payments on the Securities will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the City or Agent, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, Agent, or the City, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, distributions, and dividend payments to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the City or Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.
9. A Beneficial Owner shall give notice to elect to have its Securities purchased or tendered, through its Participant, to [Tender/Remarketing] Agent, and shall effect delivery of such Securities by causing the Direct Participant to transfer the Participant's interest in the Securities, on DTC's records, to [Tender/Remarketing] Agent. The requirement for physical delivery of Securities in connection with an optional tender or a mandatory purchase will be deemed satisfied when the ownership rights in the Securities are transferred by Direct Participants on DTC's records and followed by a book-entry credit of tendered Securities to [Tender/Remarketing] Agent's DTC account.
10. DTC may discontinue providing its services as depository with respect to the Securities at any time by giving reasonable notice to the City or Agent. Under such circumstances, in the event that a successor depository is not obtained, Security certificates are required to be printed and delivered.
11. The City may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, Security certificates will be printed and delivered to DTC.
12. The information in this section concerning DTC and DTC's book-entry system has been obtained from sources that the City believes to be reliable, but the City takes no responsibility for the accuracy thereof.

**FORM OF CONTINUING DISCLOSURE CERTIFICATE**

(See following page)

\$970,000  
City of Northfield, Minnesota  
General Obligation Improvement Bonds,  
Series 2017A

**CONTINUING DISCLOSURE CERTIFICATE**

\_\_\_\_\_, 2017

This Continuing Disclosure Certificate (the “Disclosure Certificate”) is executed and delivered by the City of Northfield, Minnesota (the “Issuer”) in connection with the issuance of its General Obligation Improvement Bonds, Series 2017A, (the “Bonds”) in the original aggregate principal amount of \$970,000. The Bonds are being issued pursuant to resolutions adopted by the City Council of the Issuer (the “Resolutions”). The Bonds are being delivered to \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_ (the “Purchaser”) on the date hereof. Pursuant to the Resolutions, the Issuer has covenanted and agreed to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events. The Issuer hereby covenants and agrees as follows:

Section 1. Purpose of the Disclosure Certificate. This Disclosure Certificate is being executed and delivered by the Issuer for the benefit of the Holders (as defined herein) of the Bonds in order to provide for the public availability of such information and assist the Participating Underwriter(s) (defined herein) in complying with the Rule (as defined herein). This Disclosure Certificate, together with the Resolutions, constitutes the written agreement or contract for the benefit of the Holders of the Bonds that is required by the Rule.

Section 2. Definitions. In addition to the defined terms set forth in the Resolutions, which apply to any capitalized term used in this Disclosure Certificate unless otherwise defined in this Section, the following capitalized terms shall have the following meanings:

“Annual Report” means any annual report provided by the Issuer pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

“Audited Financial Statements” means the Issuer’s annual financial statements, prepared in accordance with generally accepted accounting principles (“GAAP”) for Governmental Units as Prescribed by the Governmental Accounting Standards Board (“GASB”).

“Bonds” means the General Obligation Improvement Bonds, Series 2017A, issued by the Issuer in the original aggregate principal amount of \$970,000.

“Disclosure Certificate” means this Continuing Disclosure Certificate.

“EMMA” means the Electronic Municipal Market Access system operated by the MSRB and designated as a nationally recognized municipal securities information repository and the exclusive portal for complying with the continuing disclosure requirements of the Rule.

“Final Official Statement” means the Preliminary Official Statement dated \_\_\_\_\_, 2017, as supplemented by an Addendum dated \_\_\_\_\_, 2017, which constitutes the final official statement delivered in connection with the Bonds, which is available from the MSRB.

“Fiscal Year” means the fiscal year of the Issuer.

“Holder” means the person in whose name a security is registered or a beneficial owner of such a security.

“Issuer” means the City of Northfield, Minnesota, which is the obligated person with respect to the Bonds.

“Material Event” means any of the events listed in Section 5(a) of this Disclosure Certificate.

“MSRB” means the Municipal Securities Rulemaking Board located at 1300 I Street NW, Suite 1000, Washington, DC 20005.

“Participating Underwriter” means any of the original underwriter(s) of the Bonds (including the Purchaser) required to comply with the Rule in connection with the offering of the Bonds.

“Purchaser” means \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_.

“Repository” means EMMA, or any successor thereto designated by the SEC.

“Rule” means SEC Rule 15c2-12(b)(5) promulgated by the SEC under the Securities Exchange Act of 1934, as the same may be amended from time to time, and including written interpretations thereof by the SEC.

“SEC” means the Securities and Exchange Commission.

### Section 3. Provision of Annual Financial Information and Audited Financial Statements.

- (a) The Issuer shall provide to the Repository not later than 12 months after the end of the Fiscal Year commencing with the year that ends December 31, 2017 an Annual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate. The Annual Report may be submitted as a single document or as separate documents comprising a package, and may cross-reference other information as provided in Section 4 of this Disclosure Certificate; provided that the Audited Financial Statements of the Issuer may be submitted separately from the balance of the Annual Report.
- (b) If the Issuer is unable or fails to provide to the Repository an Annual Report by the date required in subsection (a), the Issuer shall send a notice of that fact to the Repository and the MSRB.
- (c) The Issuer shall determine each year prior to the date for providing the Annual Report the name and address of each Repository.

Section 4. Content of Annual Reports. The Issuer’s Annual Report shall contain or incorporate by reference the following sections of the Final Official Statement:

- 1. Current Property Valuations
- 2. Direct Debt
- 3. Tax Levies & Collections
- 4. Population Trend
- 5. Employment/Unemployment

In addition to the items listed above, the Annual Report shall include Audited Financial Statements submitted in accordance with Section 3 of this Disclosure Certificate.

Any or all of the items listed above may be incorporated by reference from other documents, including official statements of debt issues of the Issuer or related public entities, which have been submitted to the Repository or the SEC. If the document incorporated by reference is a final official statement, it must also be available from the MSRB. The Issuer shall clearly identify each such other document so incorporated by reference.

Section 5.      Reporting of Material Events.

(a) This Section 5 shall govern the giving of notice of the occurrence of any of the following events (“Material Events”) with respect to the Bonds:

1. Principal and interest payment delinquencies;
2. Non-payment related defaults, if material;
3. Unscheduled draws on debt service reserves reflecting financial difficulties;
4. Unscheduled draws on credit enhancements reflecting financial difficulties;
5. Substitution of credit or liquidity providers, or their failure to perform;
6. Adverse tax opinions, the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other material notices or determinations with respect to the tax status of the security, or other material events affecting the tax status of the security;
7. Modifications to rights of security holders, if material;
8. Bond calls, if material, and tender offers;
9. Defeasances;
10. Release, substitution, or sale of property securing repayment of the securities, if material;
11. Rating changes;
12. Bankruptcy, insolvency, receivership or similar event of the obligated person;
13. The consummation of a merger, consolidation, or acquisition involving an obligated person or the sale of all or substantially all of the assets of the obligated person, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms, if material;
14. Appointment of a successor or additional trustee or the change of name of a trustee, if material; and

15. Failure of an issuer or obligated person to provide annual financial information as required.
- (b) The Issuer shall file a notice of such occurrence with the Repository or with the MSRB within 10 business days of the occurrence of the Material Event.
- (c) Unless otherwise required by law and subject to technical and economic feasibility, the Issuer shall employ such methods of information transmission as shall be requested or recommended by the designated recipients of the Issuer's information.

Section 6. EMMA. The SEC has designated EMMA as a nationally recognized municipal securities information repository and the exclusive portal for complying with the continuing disclosure requirements of the Rule. Until the EMMA system is amended or altered by the MSRB and the SEC, the Issuer shall make all filings required under this Disclosure Certificate solely with EMMA.

Section 7. Termination of Reporting Obligation. The Issuer's obligations under the Resolutions and this Disclosure Certificate shall terminate upon the legal defeasance, or upon the redemption or payment in full of all the Bonds.

Section 8. Agent. The Issuer may, from time to time, appoint or engage a dissemination agent to assist it in carrying out its obligations under the Resolutions and this Disclosure Certificate, and may discharge any such agent, with or without appointing a successor dissemination agent.

Section 9. Amendment; Waiver. Notwithstanding any other provision of the Resolutions or this Disclosure Certificate, the Issuer may amend this Disclosure Certificate, and any provision of this Disclosure Certificate may be waived, if such amendment or waiver is supported by an opinion of nationally recognized bond counsel to the effect that such amendment or waiver would not, in and of itself, cause a violation of the Rule. The provisions of the Resolutions constituting the undertaking and this Disclosure Certificate, or any provision hereof, shall be null and void in the event that the Issuer delivers to the Repository an opinion of nationally recognized bond counsel to the effect that those portions of the Rule which require the Resolutions and this Disclosure Certificate are invalid, have been repealed retroactively or otherwise do not apply to the Bonds. The provisions of the Resolutions and this Disclosure Certificate may be amended without the consent of the Holders of the Bonds, but only upon the delivery by the Issuer to the Repository of the proposed amendment and an opinion of nationally recognized bond counsel to the effect that such amendment, and giving effect thereto, will not adversely affect the compliance of the Resolutions and this Disclosure Certificate and by the Issuer with the Rule.

Section 10. Additional Information. Nothing in this Disclosure Certificate shall be deemed to prevent the Issuer from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Annual Report or notice of occurrence of a Material Event, in addition to that which is required by this Disclosure Certificate. If the Issuer chooses to include any information in any Annual Report or notice of occurrence of a Material Event in addition to that which is specifically required by this Disclosure Certificate, the Issuer shall have no obligation under this Disclosure Certificate to update such information or include it in any future Annual Report or notice of occurrence of a Material Event.

Section 11. Default. In the event of a failure of the Issuer to comply with any provision of this Disclosure Certificate any Holder of the Bonds may take such actions as may be necessary and appropriate, including seeking mandamus or specific performance by court order, to cause the Issuer to comply with its obligations under the Resolutions and this Disclosure Certificate. A default under this Disclosure Certificate shall not be deemed an event of default with respect to the Bonds and the sole remedy under this Disclosure

Certificate in the event of any failure of the Issuer to comply with this Disclosure Certificate shall be an action to compel performance.

Section 12. Beneficiaries. This Disclosure Certificate shall inure solely to the benefit of the Issuer, the Participating Underwriters and Holders from time to time of the Bonds, and shall create no rights in any other person or entity.

IN WITNESS WHEREOF, we have executed this Disclosure Certificate in our official capacities effective as of the date and year first written above.

**CITY OF NORTHFIELD, MINNESOTA**

By \_\_\_\_\_  
Its Mayor

By \_\_\_\_\_  
Its City Clerk

## APPENDIX E

### TERMS OF PROPOSAL

#### **\$970,000\* GENERAL OBLIGATION IMPROVEMENT BONDS, SERIES 2017A CITY OF NORTHFIELD, MINNESOTA**

Proposals for the purchase of \$970,000\* General Obligation Improvement Bonds, Series 2017A (the "Bonds") of the City of Northfield, Minnesota (the "City") will be received at the offices of Ehlers & Associates, Inc. ("Ehlers"), 3060 Centre Pointe Drive, Roseville, Minnesota 55113-1105, Municipal Advisors to the City, until 11:00 A.M., Central Time, and **ELECTRONIC PROPOSALS** will be received via **PARITY**, in the manner described below, until 11:00 A.M. Central Time, on August 8, 2017, at which time they will be opened, read and tabulated. The proposals will be presented to the City Council for consideration for award by resolution at a meeting to be held at 6:00 P.M., Central Time, on the same date. The proposal offering to purchase the Bonds upon the terms specified herein and most favorable to the City will be accepted unless all proposals are rejected.

#### **PURPOSE**

The Bonds are being issued pursuant to Minnesota Statutes, Chapters 429 and 475, by the City for the purpose of financing the street portion of the City's 2017 street reclamation project. The Bonds will be general obligations of the City for which its full faith, credit and taxing powers are pledged.

#### **DATES AND MATURITIES**

The Bonds will be dated September 7, 2017, will be issued as fully registered Bonds in the denomination of \$5,000 each, or any integral multiple thereof, and will mature on February 1 as follows:

| <u>Year</u> | <u>Amount*</u> | <u>Year</u> | <u>Amount*</u> | <u>Year</u> | <u>Amount*</u> |
|-------------|----------------|-------------|----------------|-------------|----------------|
| 2019        | \$95,000       | 2023        | \$100,000      | 2027        | \$95,000       |
| 2020        | 100,000        | 2024        | 95,000         | 2028        | 95,000         |
| 2021        | 100,000        | 2025        | 95,000         |             |                |
| 2022        | 100,000        | 2026        | 95,000         |             |                |

#### **ADJUSTMENT OPTION**

\* The City reserves the right to increase or decrease the principal amount of the Bonds on the day of sale, in increments of \$5,000 each. Increases or decreases may be made in any maturity. If any principal amounts are adjusted, the purchase price proposed will be adjusted to maintain the same gross spread per \$1,000.

#### **TERM BOND OPTION**

Proposals for the Bonds may contain a maturity schedule providing for any combination of serial bonds and term bonds, subject to mandatory redemption, so long as the amount of principal maturing or subject to mandatory redemption in each year conforms to the maturity schedule set forth above. All dates are inclusive.

## INTEREST PAYMENT DATES AND RATES

Interest will be payable on February 1 and August 1 of each year, commencing August 1, 2018, to the registered owners of the Bonds appearing of record in the bond register as of the close of business on the 15th day (whether or not a business day) of the immediately preceding month. Interest will be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the Municipal Securities Rulemaking Board. **The rate for any maturity may not be more than 2.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2019 maturity, then the lowest rate that may be proposed for any later maturity is 2.50%.)** All Bonds of the same maturity must bear interest from date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

## BOOK-ENTRY-ONLY FORMAT

Unless otherwise specified by the purchaser, the Bonds will be designated in the name of Cede & Co., as nominee for The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository for the Bonds, and will be responsible for maintaining a book-entry system for recording the interests of its participants and the transfers of interests between its participants. The participants will be responsible for maintaining records regarding the beneficial interests of the individual purchasers of the Bonds. So long as Cede & Co. is the registered owner of the Bonds, all payments of principal and interest will be made to the depository which, in turn, will be obligated to remit such payments to its participants for subsequent disbursement to the beneficial owners of the Bonds.

## PAYING AGENT

The City has selected Bond Trust Services Corporation, Roseville, Minnesota ("BTSC"), to act as paying agent (the "Paying Agent"). BTSC and Ehlers are affiliate companies. The City will pay the charges for Paying Agent services. The City reserves the right to remove the Paying Agent and to appoint a successor.

## OPTIONAL REDEMPTION

At the option of the City, the Bonds maturing on or after February 1, 2027 shall be subject to optional redemption prior to maturity on February 1, 2026 and on any date thereafter, at a price of par plus accrued interest.

Redemption may be in whole or in part of the Bonds subject to prepayment. If redemption is in part, the selection of the amounts and maturities of the Bonds to be redeemed shall be at the discretion of the City. If only part of the Bonds having a common maturity date are called for redemption, then the City or Paying Agent, if any, will notify DTC of the particular amount of such maturity to be redeemed. DTC will determine by lot the amount of each participant's interest in such maturity to be redeemed and each participant will then select by lot the beneficial ownership interest in such maturity to be redeemed.

Notice of redemption shall be sent by mail not more than 60 days and not less than 30 days prior to the date fixed for redemption to the registered owner of each Bond to be redeemed at the address shown on the registration books.

## DELIVERY

On or about September 7, 2017, the Bonds will be delivered without cost to the winning bidder at DTC. On the day of closing, the City will furnish to the winning bidder the opinion of bond counsel hereinafter described, an arbitrage certification, and certificates verifying that no litigation in any manner questioning the validity of the Bonds is then pending or, to the best knowledge of officers of the City, threatened. Payment for the Bonds must be received by the City at its designated depository on the date of closing in immediately available funds.

## LEGAL OPINION

An opinion as to the validity of the Bonds and the exemption from taxation of the interest thereon will be furnished by Kennedy & Graven, Chartered, Minneapolis, Minnesota, Bond Counsel to the City, and will be available at the time of delivery of the Bonds. The legal opinion will state that the Bonds are valid and binding general obligations of the City; provided that the rights of the owners of the Bonds and the enforceability of the Bonds may be limited by bankruptcy, insolvency, reorganization, moratorium, and other similar laws affecting creditors' rights and by equitable principles (which may be applied in either a legal or equitable proceeding). See "FORM OF LEGAL OPINION" found in Appendix B.

## SUBMISSION OF PROPOSALS

Proposals must not be for less than \$955,450 plus accrued interest on the principal sum of \$970,000 from date of original issue of the Bonds to date of delivery. A signed proposal form must be submitted to Ehlers prior to the time established above for the opening of proposals as follows:

- 1) In a sealed envelope as described herein; or
- 2) A facsimile submission to Ehlers, Facsimile Number (651) 697-8555; or
- 3) Electronically via **PARITY** in accordance with this Terms of Proposal until 11:00 A.M. Central Time, but no proposal will be received after the time for receiving proposals specified above. To the extent any instructions or directions set forth in **PARITY** conflict with this Terms of Proposal, the terms of this Terms of Proposal shall control. For further information about **PARITY**, potential bidders may contact Ehlers or i-Deal LLC at 1359 Broadway, 2<sup>nd</sup> Floor, New York, New York 10018, Telephone (212) 849-5021.

Proposals must be submitted to Ehlers via one of the methods described above and must be received prior to the time established above for the opening of proposals. Each proposal must be unconditional except as to legality. Neither the City nor Ehlers shall be responsible for any failure to receive a facsimile submission.

A cashier's check in the amount of \$19,400 may be submitted contemporaneously with the proposal or, alternatively, a good faith deposit ("Deposit") in the amount of \$19,400 shall be made by the winning bidder by wire transfer of funds to **KleinBank, 1550 Audubon Road, Chaska, Minnesota, ABA No. 091915654 for credit: Ehlers & Associates Good Faith Account No. 3208138**. Such Deposit shall be received by Ehlers no later than two hours after the proposal opening time. The City reserves the right to award the Bonds to a winning bidder whose wire transfer is initiated but not received by such time provided that such winning bidder's federal wire reference number has been received by such time. In the event the Deposit is not received as provided above, the City may award the Bonds to the bidder submitting the next best proposal provided such bidder agrees to such award. The Deposit will be retained by the City as liquidated damages if the proposal is accepted and the Purchaser fails to comply therewith.

The City and the winning bidder who chooses to so wire the Deposit hereby agree irrevocably that Ehlers shall be the escrow holder of the Deposit wired to such account subject only to these conditions and duties: 1) All income earned thereon shall be retained by the escrow holder as payment for its expenses; 2) If the proposal is not accepted, Ehlers shall, at its expense, promptly return the Deposit amount to the winning bidder; 3) If the proposal is accepted, the Deposit shall be returned to the winning bidder at the closing; 4) Ehlers shall bear all costs of maintaining the escrow account and returning the funds to the winning bidder; 5) Ehlers shall not be an insurer of the Deposit amount and shall have no liability hereunder except if it willfully fails to perform or recklessly disregards, its duties specified herein; and 6) FDIC insurance on deposits within the escrow account shall be limited to \$250,000 per bidder.

No proposal can be withdrawn after the time set for receiving proposals unless the meeting of the City scheduled for award of the Bonds is adjourned, recessed, or continued to another date without award of the Bonds having been made.

## **AWARD**

The Bonds will be awarded to the bidder offering the lowest interest rate to be determined on a True Interest Cost (TIC) basis. The City's computation of the interest rate of each proposal, in accordance with customary practice, will be controlling. In the event of a tie, the sale of the Bonds will be awarded by lot. The City reserves the right to reject any and all proposals and to waive any informality in any proposal.

## **BOND INSURANCE**

If the Bonds are qualified for any bond insurance policy, the purchase of such policy shall be at the sole option and expense of the winning bidder. Any cost for such insurance policy is to be paid by the winning bidder, except that, if the City requested and received a rating on the Bonds from a rating agency, the City will pay that rating fee. Any rating agency fees not requested by the City are the responsibility of the winning bidder.

Failure of the municipal bond insurer to issue the policy after the Bonds are awarded to the winning bidder shall not constitute cause for failure or refusal by the winning bidder to accept delivery of the Bonds.

## **CUSIP NUMBERS**

The City will assume no obligation for the assignment or printing of CUSIP numbers on the Bonds or for the correctness of any numbers printed thereon, but will permit such numbers to be printed at the expense of the winning bidder, if the winning bidder waives any delay in delivery occasioned thereby.

## **QUALIFIED TAX-EXEMPT OBLIGATIONS**

The City will designate the Bonds as qualified tax-exempt obligations for purposes of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.

## **CONTINUING DISCLOSURE**

In order to assist the Underwriters in complying with the provisions of Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934 the City will enter into an undertaking for the benefit of the holders of the Bonds. A description of the details and terms of the undertaking is set forth in Appendix D of the Preliminary Official Statement.

## **NEW ISSUE PRICING**

The winning bidder will be required to provide, in a timely manner, certain information relating to the initial offering prices of the Bonds necessary to compute the yield on the Bonds pursuant to the provisions of the Internal Revenue Code of 1986, as amended.

(a) The winning bidder shall assist the City in establishing the issue price of the Bonds and shall execute and deliver to the City at closing an "issue price" or similar certificate setting forth the reasonably expected initial offering price to the public or the sales price or prices of the Bonds, together with the supporting pricing wires or equivalent communications, substantially in the form attached hereto as Appendix F, with such modifications as may be appropriate or necessary, in the reasonable judgment of the winning bidder, the City and Bond Counsel. All actions to be taken by the City under this Terms of Proposal to establish the issue price of the Bonds may be taken on behalf of the City by the City's municipal advisor identified herein and any notice or report to be provided to the City may be provided to the City's municipal advisor.

(b) The City intends that the provisions of Treasury Regulation Section 1.148-1(f)(3)(i) (defining "competitive sale" for purposes of establishing the issue price of the Bonds) will apply to the initial sale of the Bonds (the "competitive sale requirements") because:

- (1) The City shall disseminate this Terms of Proposal to potential underwriters in a manner that is reasonably designed to reach potential investors;
- (2) all bidders shall have an equal opportunity to bid;
- (3) the City may receive proposals from at least three underwriters of municipal bonds who have established industry reputations for underwriting new issuances of municipal bonds; and
- (4) the City anticipates awarding the sale of the Bonds to the bidder who submits a firm offer to purchase the Bonds at the highest price (or lowest interest cost), as set forth in this Terms of Proposal.

Any proposal submitted pursuant to this Terms of Proposal shall be considered a firm offer for the purchase of the Bonds, as specified in this proposal.

(c) In the event that the competitive sale requirements are not satisfied, the City shall so advise the winning bidder. The City shall treat the first price at which 10% of a maturity of the Bonds (the "10% test") is sold to the public as the issue price of that maturity, applied on a maturity-by-maturity basis (and if different interest rates apply within a maturity, to each separate CUSIP number within that maturity). The winning bidder shall advise the City if any maturity of the Bonds satisfies the 10% test as of the date and time of the award of the Bonds. The City will not require bidders to comply with the "hold-the-offering-price rule" and therefore does not intend to use the initial offering price to the public as of the sale date of any maturity of the Bonds as the issue price of that maturity. proposals will not be subject to cancellation in the event that the competitive sale requirements are not satisfied. Bidders should prepare their proposals on the assumption that all of the maturities of the Bonds will be subject to the 10% test in order to establish the issue price of the Bonds.

(d) If the competitive sale requirements are not satisfied, then until the 10% test has been satisfied as to each maturity of the Bonds, the winning bidder agrees to promptly report to the City the prices at which the unsold Bonds of that maturity have been sold to the public. That reporting obligation shall continue, whether or not the closing date has occurred, until the 10% test has been satisfied as to the Bonds of that maturity or until all Bonds of that maturity have been sold.

(e) By submitting a proposal, each bidder confirms that: (i) any agreement among underwriters, any selling group agreement and each retail distribution agreement (to which the bidder is a party) relating to the initial sale of the Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group, and each broker-dealer that is a party to such retail distribution agreement, as applicable, to report the prices at which it sells to the public the unsold Bonds of each maturity allotted to it until it is notified by the winning bidder that either the 10% test has been satisfied as to the Bonds of that maturity or all Bonds of that maturity have been sold to the public, if and for so long as directed by the winning bidder and as set forth in the related pricing wires, and (ii) any agreement among underwriters relating to the initial sale of the Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter that is a party to a retail distribution agreement to be employed in connection with the initial sale of the Bonds to the public to require each broker-dealer that is a party to such retail distribution agreement to report the prices at which it sells to the public the unsold Bonds of each maturity allotted to it until it is notified by the winning bidder or such underwriter that either the 10% test has been satisfied as to the Bonds of that maturity or all Bonds of that maturity have been sold to the public, if and for so long as directed by the winning bidder or such underwriter and as set forth in the related pricing wires.

(f) Sales of any Bonds to any person that is a related party to an underwriter shall not constitute sales to the public for purposes of this Terms of Proposal. Further, for purposes of this Terms of Proposal:

- (i) "public" means any person other than an underwriter or a related party,
- (ii) "underwriter" means (A) any person that agrees pursuant to a written contract with the City (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the public and (B) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (A) to participate in the initial sale of the Bonds to the public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Bonds to the public),
- (iii) a purchaser of any of the Bonds is a "related party" to an underwriter if the underwriter and the purchaser are subject, directly or indirectly, to (i) at least 50% common ownership of the voting power or the total value of their stock, if both entities are corporations (including direct ownership by one corporation of another), (ii) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (iii) more than 50% common ownership of the value of the outstanding stock of the corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other), and
- (iv) "sale date" means the date that the Bonds are awarded by the City to the winning bidder.

### **PRELIMINARY OFFICIAL STATEMENT**

Bidders may obtain a copy of the Preliminary Official Statement relating to the Bonds prior to the proposal opening by request from Ehlers at [www.ehlers-inc.com](http://www.ehlers-inc.com) by connecting to the Bond Sales link. The Syndicate Manager will be provided with an electronic copy of the Final Official Statement within seven business days of the proposal acceptance. Up to 10 printed copies of the Final Official Statement will be provided upon request. Additional copies of the Final Official Statement will be available at a cost of \$10.00 per copy.

Information for bidders and proposal forms may be obtained from Ehlers at 3060 Centre Pointe Drive, Roseville, Minnesota 55113-1105, Telephone (651) 697-8500.

By Order of the City Council

City of Northfield, Minnesota



# PROPOSAL FORM

The City Council  
City of Northfield, Minnesota

August 8, 2017

RE: \$970,000\* General Obligation Improvement Bonds, Series 2017A  
DATED: September 7, 2017

For all or none of the above Bonds, in accordance with the Terms of Proposal and terms of the Global Book-Entry System (unless otherwise specified by the Purchaser) as stated in this Official Statement, we will pay you \$\_\_\_\_\_ (not less than \$955,450) plus accrued interest to date of delivery for fully registered Bonds bearing interest rates and maturing in the stated years as follows:

|                  |                  |                  |
|------------------|------------------|------------------|
| _____ % due 2019 | _____ % due 2023 | _____ % due 2027 |
| _____ % due 2020 | _____ % due 2024 | _____ % due 2028 |
| _____ % due 2021 | _____ % due 2025 |                  |
| _____ % due 2022 | _____ % due 2026 |                  |

\* The City reserves the right to increase or decrease the principal amount of the Bonds on the day of sale, in increments of \$5,000 each. Increases or decreases may be made in any maturity. If any principal amounts are adjusted, the purchase price proposed will be adjusted to maintain the same gross spread per \$1,000.

**The rate for any maturity may not be more than 2.00% less than the rate for any preceding maturity. (For example, if a rate of 4.50% is proposed for the 2019 maturity, then the lowest rate that may be proposed for any later maturity is 2.50%.)** All Bonds of the same maturity must bear interest from date of issue until paid at a single, uniform rate. Each rate must be expressed in an integral multiple of 5/100 or 1/8 of 1%.

We enclose our Deposit in the amount of \$19,400, to be held by you pending delivery and payment. Alternatively, if we are the winning bidder, we will wire our Deposit to **KleinBank, 1550 Audubon Road, Chaska, Minnesota, ABA No. 091915654 for credit: Ehlers & Associates Good Faith Account No. 3208138**. Such Deposit shall be received by Ehlers & Associates no later than two hours after the proposal opening time. The City reserves the right to award the Bonds to a winning bidder whose wire transfer is initiated but not received by such time provided that such winning bidder's federal wire reference number has been received. In the event the Deposit is not received as provided above, the City may award the Bonds to the bidder submitting the next best proposal provided such bidder agrees to such award. If our proposal is not accepted, said deposit shall be promptly returned to us. If the Deposit is wired to such escrow account, we agree to the conditions and duties of Ehlers & Associates, Inc., as escrow holder of the Deposit, pursuant to the Terms of Proposal. This proposal is for prompt acceptance and is conditional upon delivery of said Bonds to The Depository Trust Company, New York, New York, in accordance with the Terms of Proposal. Delivery is anticipated to be on or about September 7, 2017.

This proposal is subject to the City's agreement to enter into a written undertaking to provide continuing disclosure under Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934 as described in the Preliminary Official Statement for this Issue.

We have received and reviewed the Official Statement and have submitted our requests for additional information or corrections to the Final Official Statement. As Syndicate Manager, we agree to provide the City with the reoffering price of the Bonds within 24 hours of the proposal acceptance.

This proposal is a firm offer for the purchase of the Bonds identified in the Terms of Proposal, on the terms set forth in this proposal form and the Terms of Proposal, and is not subject to any conditions, except as permitted by the Terms of Proposal.

By submitting this proposal, we confirm that we are an Underwriter and have an established industry reputation for underwriting new issuances of municipal bonds. YES: \_\_\_\_ NO: \_\_\_\_.

Account Manager: \_\_\_\_\_ By: \_\_\_\_\_

Account Members:

**Award will be on a true interest cost basis.** According to our computations (the correct computation being controlling in the award), the total dollar interest cost (including any discount or less any premium) computed from September 7, 2017 of the above proposal is \$\_\_\_\_\_ and the true interest cost (TIC) is \_\_\_\_\_%.

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The foregoing offer is hereby accepted by and on behalf of the City Council of the City of Northfield, Minnesota, on August 8, 2017.

|              |              |
|--------------|--------------|
| By: _____    | By: _____    |
| Title: _____ | Title: _____ |