

Micropolitan Summit Series

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REAL ESTATE JOURNAL
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NORTHFIELD

MICROPOLITAN SUMMIT
REAL ESTATE • INVESTMENT • DEVELOPMENT

JUNE 7, 2017

ST. OLAF COLLEGE

10 AM - 2 PM

4 HOURS OF REAL ESTATE CONTINUING EDUCATION APPLIED FOR

Early-Bird Rate \$89

Regular Rate \$99

Walk-Ins Welcome | Walk-In Rate \$129

EVENT REGISTRATION

Northfield Real Estate Summit - In Northfield

Wednesday, June 7, 2017

10:00 AM - 2:00 PM Program

St. Olaf College

1520 St. Olaf Ave., Northfield, Minnesota 55057, USA

9:55 AM Welcome and Introduction

10:00 AM Northfield Market Conditions

- Current state of the economy in the City of Northfield
- Current population and demographic trends in Northfield
- Workforce trends and how are they impacting the local real estate market
- Significance of the relationship between colleges and the local community
- The importance of agri-business to the local market in Northfield
- The impact of arts and culture on the local market in Northfield
- How important is tourism to the local economy in Northfield

10:55 AM Why Northfield - What Makes Northfield a Great Place for Business

- Who are the local employers and what businesses are coming to the area
- Transportation and other amenities that are crucial to the region
- What do site selectors and brokers need to know
- Why are local companies expanding in Northfield

11:55 PM Break with Lunch and Refreshments

12:05 PM Commercial & Industrial Development Opportunities

- Economic Drivers: Why are Real Estate investors interested in the Northfield area?
- State of the Industry: Office, Industrial, Retail, Multifamily
- Prime Development Opportunities – Recent Successes

1:00 PM Residential Real Estate Market Update

- State of the Industry – Residential Real Estate Market & Overview of existing market
- Market trends – Residential sales analysis year over year – what is selling and why
- What do outside investors see as opportunities in the Northfield Area
- Senior housing demands and opportunities

2:00 PM Adjourn & Networking

EVENT REGISTRATION

WHEN	Wednesday, June 7, 2017 10:00 AM - 2:00 PM Program <i>9:15 AM Hot Breakfast & Registration</i>	Upcoming Events
WHERE	St. Olaf College 1520 St. Olaf Ave., Northfield, Minnesota 55057, USA	
FEE	Event Registration Early-Bird Rate \$89 Regular Rate \$99 (\$129.00 Walk-In Rate) <i>Refunds available up to 72 hours prior to the event.</i> <i>No refunds, transfers or cancellations within 72 hours, during or after event.</i>	
RSVP Sponsorship Information	Tuesday, June 6, 2017 Jeff Johnson 952-405-7780 jeff.johnson@resummits.com Jay Kodytek 952-405-7781 jay.kodytek@resummits.com Registration Questions? Alan Davis 952-405-7783 alan@resummits.com	

[Online Registration](#)